### **CINELINE**



04th February, 2025

To,

National Stock Exchange of India Limited

Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051, Maharashtra, India. **BSE Limited** 

Corporate Relationship Department 1<sup>st</sup> Floor, New Trading Ring, PJ Towers, Dalal Street, Fort, Mumbai - 400 001, Maharashtra, India.

Company Code: CINELINE (NSE) / 532807(BSE)

**Subject: Investor Presentation** 

Dear Sir / Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the investor Presentation issued by the Company for Q3FY25.

The investor presentation can also be accessed on website of company, www.moviemax.co.in

The contents of the Investor Presentation give full details.

Kindly take the above information on your records and oblige.

Thanking you,

Yours faithfully

For Cineline India Limited

Rasesh Kanakia Whole Time Director and Chairman









### Safe Harbor



This presentation has been prepared by and is the sole responsibility of Cineline India Limited (the "Company"). By accessing this presentation, you are agreeing to be bound by the trailing restrictions.

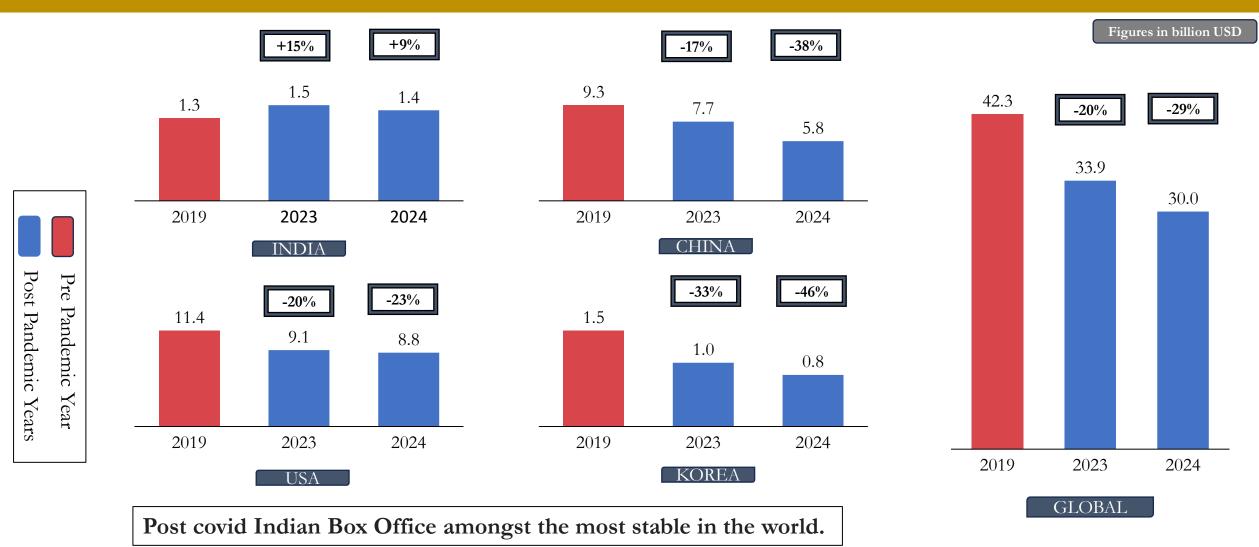
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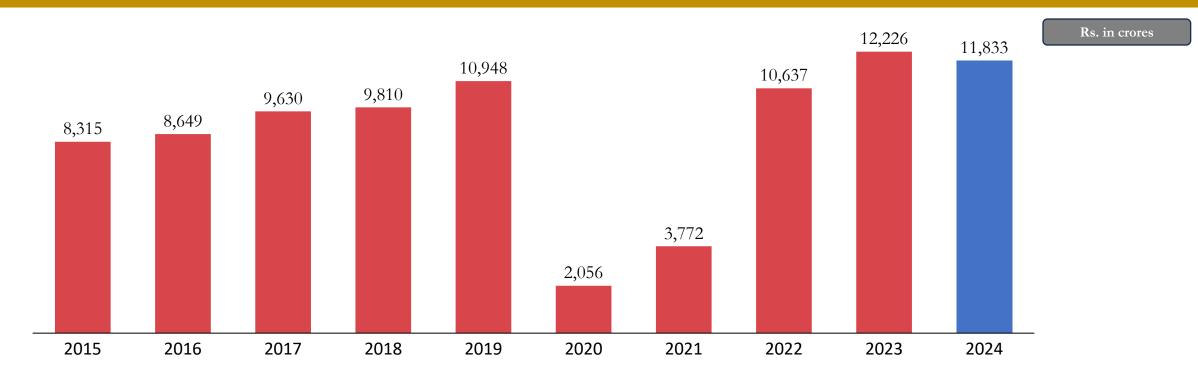
# India's Box Office rebounds fastest Post-Pandemic globally





# Trend in surge in Gross Box Office Collections over the years





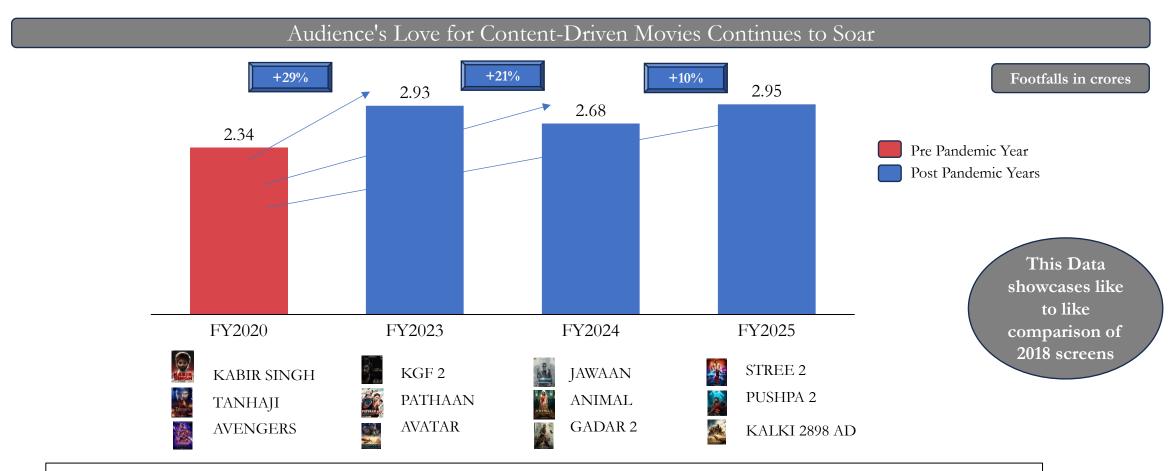
With gross box office of ₹11,833 Cr, 2024 became the second-best year of all time at the India box office, trailing only the collections of 2023 (₹12,226 Cr). India Box Office in CY 2024 has continued to surpass its pre covid peak.

CINELINE INDIA LIMITED

Data source: Ormax Report

## Trend in Surge in Footfalls of Top 3 Films surpassing pre-pandemic levels

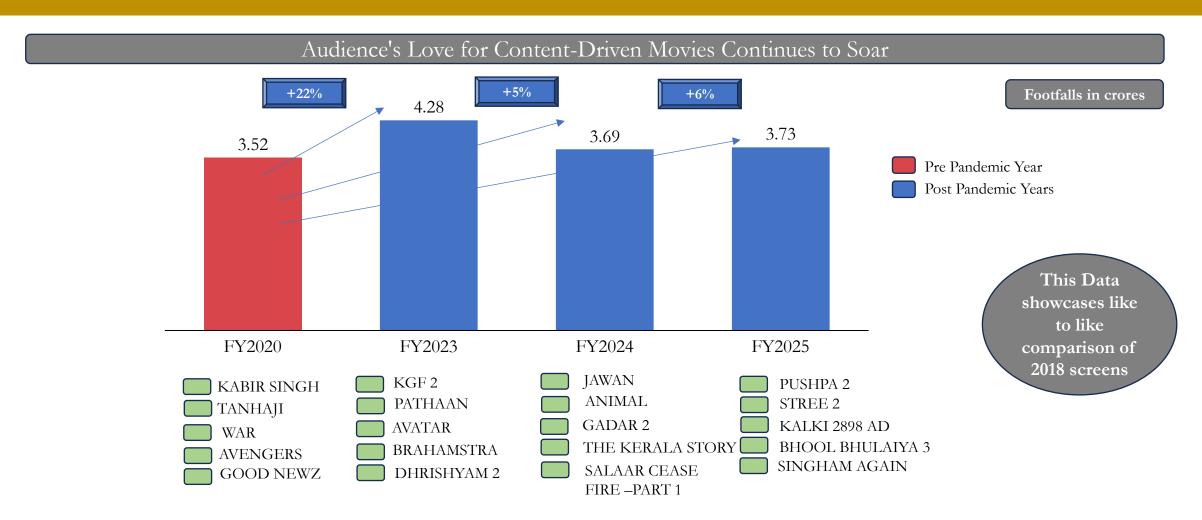




When a movie connects, it has surpassed pre-pandemic footfalls. Once content improves and content cycle corrects itself, we will see more footfalls

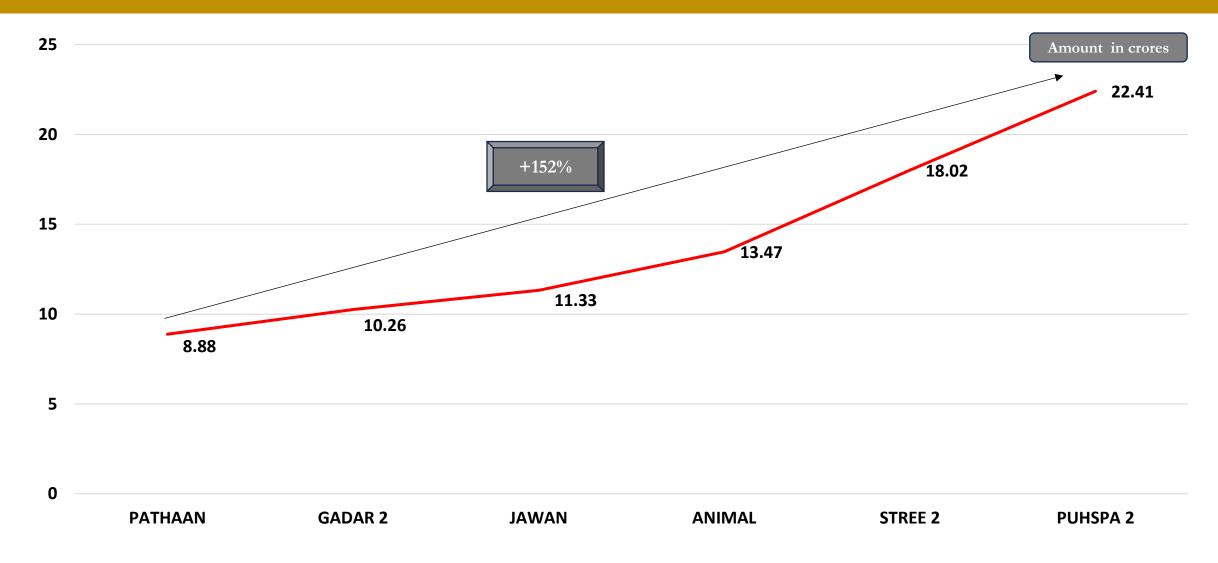
## Trend in Surge in Footfalls of Top 5 Films surpassing pre-pandemic levels





# MovieMax Upward Trend in GBOC with Tentpole Releases





# Cineline's Journey from 1997-2013



# Planting the Seeds of Cinematic Excellence (1997)

Started the journey in 1997 with the inception of its movie exhibition business. The Company's first theatre opened in Mumbai, driven by a vision to provide an unparalleled entertainment experience to movie enthusiasts.

### Redefining Comfort and Luxury (2005)

Continued raising the bar for cinema experiences by becoming one of India's first cinema chains to replace traditional chain with revolutionary Bucket Seats. These moves prioritized comfort and elevated the movie-watching experience to new heights.

# Glamour Meets Grandeur (2007-2009)

It was established as the industry's favourite hotspot for movie premieres and star-studded events. The Company's venues played host to numerous eternal moments of stardom, cementing its reputation as a hub for glitz and glamour.

# Blockbuster Distribution Powerhouse (2012-2013)

Solidified its position as a major distributor of blockbuster films and played a pivotal role in the success of numerous record-breaking movies. including 'Singh is King, 'Kismat Konnection', and many more.















# Pioneering the Multiplex Revolution (2001)

Recognized the evolving preferences of audiences, took a bold step, and led the multiplex revolution in India by opening the country's first multi-screen cinema in Mumbai. This innovative concept introduced a new era of convenience and choice for moviegoers.

# Embracing the Public Spotlight (2006-2007)

Building on its widespread popularity and strong brand recognition, Cineline made significant strides by becoming a publicly listed company vide Initial Public Offering (IPO) in FY 2006-07. This pivotal move allowed movie enthusiasts and investors alike to become an integral part of the Cineline story.

# Luxury Redefined: Introducing the RED Lounge (2010)

Pushed the boundaries of luxury cinema experiences by launching RED Lounge, Mumbai's first-ever theatre featuring allrecliner seats. This innovative concept set a new standard for indulgent movie-going.

# Iconic Destinations, Exceptional Experiences (2013)

The company reached new heights by establishing iconic cinema halls in locations like Inorbit Mall (Hyderabad), Infinity Mall Andheri (Mumbai), and Pacific Mall (Delhi), offering unparalleled movie experiences and state-of-the-art facilities.

# Cineline's Journey from 2022-2024



# Ushering in a New Era: The Birth of MovieMAX (2022)

Embarked on a transformative journey by launching MovieMAX, a brand dedicated to offering a world-class cinema experience tailored for the discerning movie lover. This bold move marked the beginning of a new chapter in the Company's pursuit of cinematic excellence.

# Opening of 8-Screen Multiplex at Amanora Mall, Pune (2024)

Cineline announced the grand opening of MovieMAX Multiplex in Pune, Maharashtra, featuring eight state-of-the-art screens and a seating capacity of 1,865. With advanced 2K projectors and immersive sound technology, it delivers exceptional image clarity and an engaging audio-visual experience.

# Opening of 4-Screen Multiplex at R cube Monad Mall, Noida (2024)

Cineline has launched latest state-of-the-art multiplex under the brand name "MovieMax Edition" at RCube Monad Mall, Noida, Uttar Pradesh. This luxurious allrecliner format multiplex featuring four screens, each is designed to offer a premium cinematic experience















# Opening of 3-Screen Multiplex at Ansal Plaza, Gurugram (2023)

Continued its journey of innovation with the opening of a 3-screen multiplex in Haryana, featuring a seating capacity of 802. Equipped with 2K projectors, Dolby 7.1 surround sound, and Double Beam 30 technology, the multiplex offers ultra-high resolution and immersive audio. Premium recliners in each auditorium ensure an exclusive and comfortable movie experience.

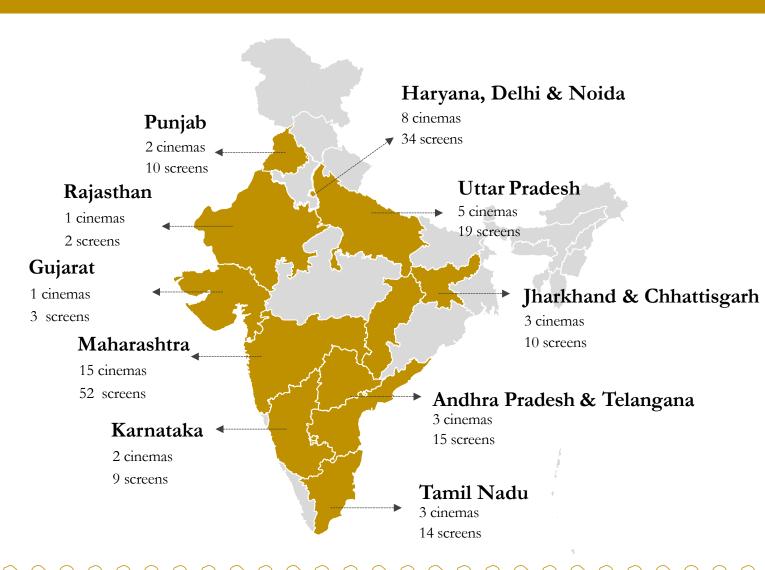
# Opening of 3-Screen Multiplex at Mariplex, Pune (2024)

Cineline inaugrated MovieMax Multiplex, located at Mariplex Mall in Pune, Maharashtra. Along with advanced 2K projectors that deliver unparalleled image quality, our auditoriums are equipped with gen 3d, Dolby 7.1 Surround Sound technology, captivating audio-visual experience with every visit

## **Current Portfolio of Cinemas**







# Operational Screens Added till date



Location	Month	# Properties	# Screens	
Cineplanet Sion	$(\nabla_{\lambda}\nabla_{\lambda}\nabla_{\lambda}\nabla_{\lambda}\nabla_{\lambda}\nabla_{\lambda}\nabla_{\lambda}\nabla_{\lambda}$	2	6	
The Zone Mall Nashik, Eternity Mall		2	6	
Nagpur	Apr-22	2	O .	
Eternity Mall & Wondermall Thane	11p1 22	2	8	
Eagles Flight Andheri, Royal Goregaon & Sona Shopping Kandivali		3	3	
Omaxe, Patiala	Jul-22	1	4/	
Pacific Mall, Ghazibad	Aug-22	1 /	4	
Huma, Mumbai		1 \\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	4	
SM5 Kalyan, Mumbai	Nov-22	1/ 1/	5	
Cinemagic, Bikaner		1	2	
AMR, Hyderabad	Dec-22	1	7	
Gulshan, Noida	Mar-23	1	6	
Shalimar, Luknow	W1a1-23	1	6	
Ansal, Gurugram	Nov-23	1	3	
Amanora Mall, Pune	Mar-24	1	8	
Mariplex Mall, Pune	Oct-24	1	3	
R Cube, Noida	Dec-24	1	4	
Total		21	79	

OWNED

8 CINEMAS20 SCREENS

VARIABLE/ REVENUE SHARE

7 CINEMAS34 SCREENS

FIXED/MG

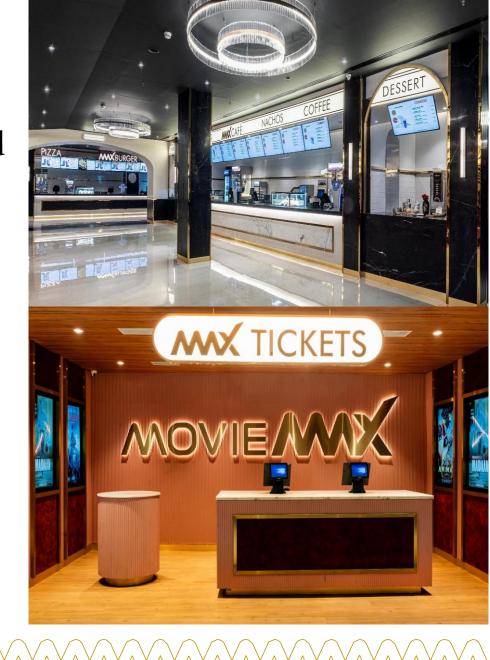
6 CINEMAS25 SCREENS



Cineline India Limited
Achieved One of
the Highest
\* EBITDA

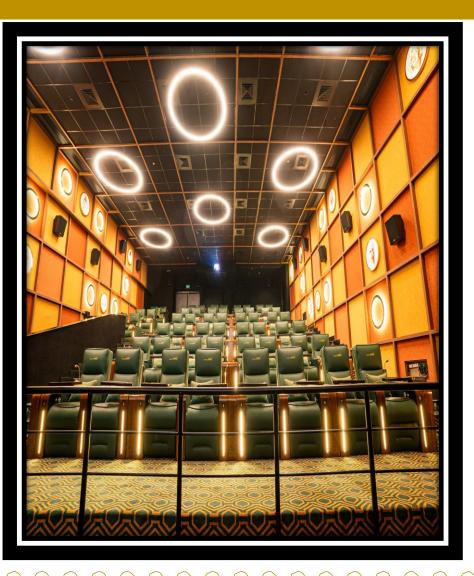
Margins

In Film exhibition
Industry within short
span of time



## **Business Highlights**





Grand opening of 4 Screens luxurious all recliner format under the brand name 'MovieMax Edition' at Rcube Monad Mall, Noida

Grand Launch of 3 Screens Multiplex at Mariplex Mall, Pune redefining cinematic experience

The release of the movie "Pushpa 2" in December 2024 achieved the highest gross box office Collection of the year

Recorded highest ever revenue in the month of December 2024 in the history of our cinema business

Launched 'MovieMax App' on IOS and Android app to enable customer to book tickets and order food in seamless manner

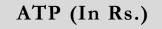
Improved operational efficiency through shutting down loss-making screens and renegotiation of rental cost

Industry Leading ATP and SPH growth over last 4 quarters

Outperformed peers in terms of admits on Y-o-Y basis

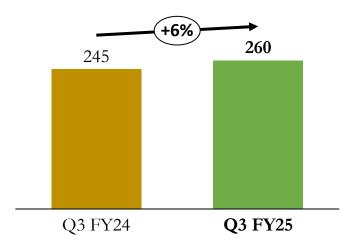


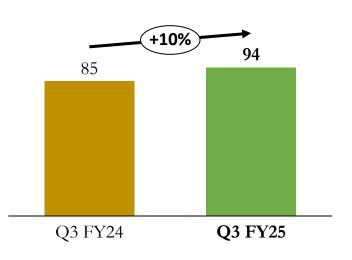
## Resilient ATP and SPH growth in Q3 FY25 on year on year basis

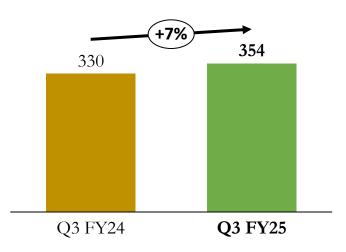


### SPH (In Rs.)









<sup>\*</sup>On Gross Basis

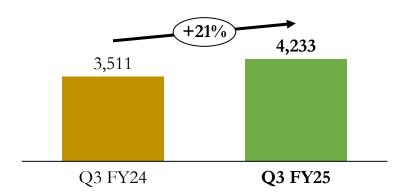
### Q3 FY25 Box Office and F&B Performance

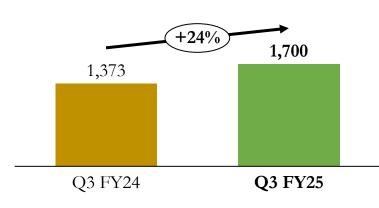


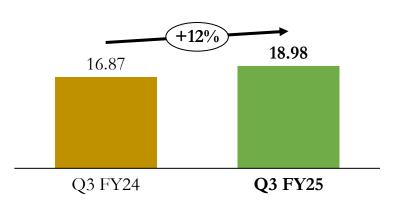
Net Box Office Collections (Rs. Lakhs)

Net F & B Collections (Rs. Lakhs)

Admits (# Lakhs)





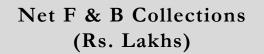


\*On Gross Basis

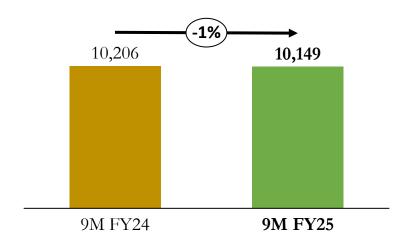
### 9M FY25 Box Office and F&B Performance

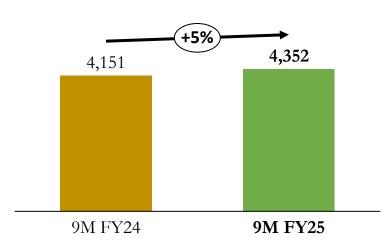


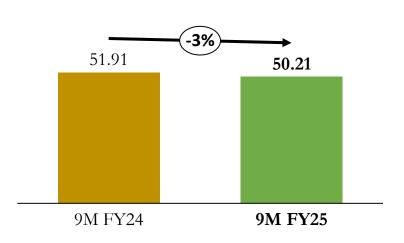
Net Box Office Collections
(Rs. Lakhs)



Admits (# Lakhs)







\*On Gross Basis

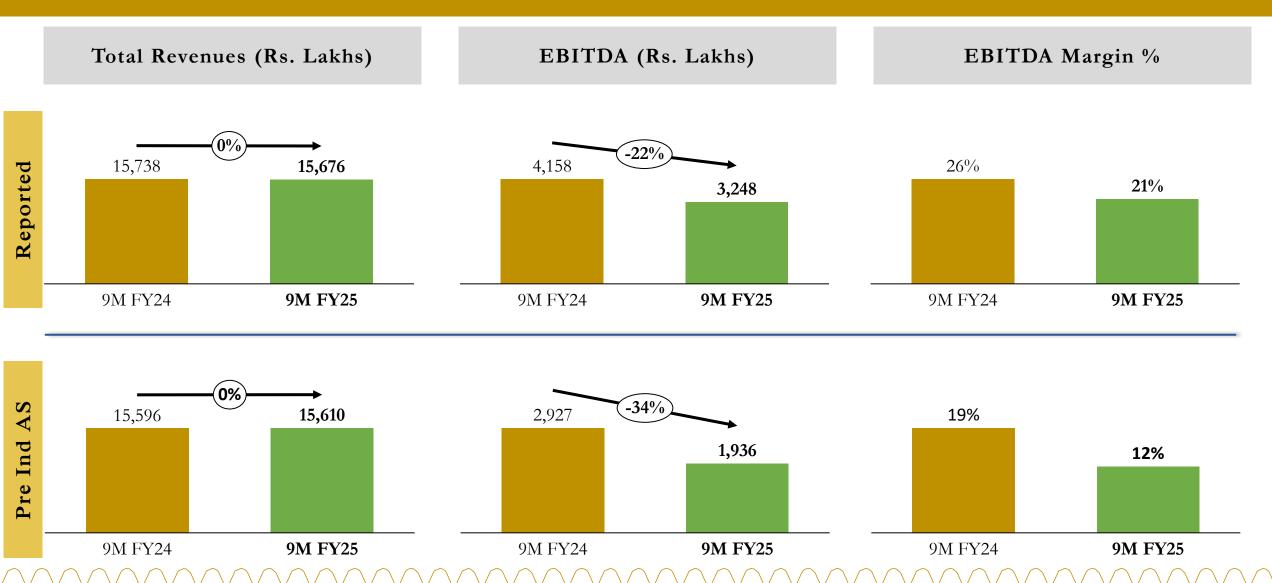
## Q3 FY25 Key Operating & Financial Highlights for Cinema Business





# 9M FY25 Key Operating & Financial Highlights for Cinema Business





# Q3FY25 Profit & Loss Summary



Q3 FY25

Q3 FY24

Particulars (Rs. Lakhs)	Reported	Ind AS 116 Impact	Pre Ind AS 116	Reported	Ind AS 116 Impact	Pre Ind AS 116	Growth (YoY) (%) Reported
Total Revenue	6,370	-18	6,352	5,432	-131	5,301	+17%
Rental Cost	312	417	729	365	367	732	
Other Operating Expenses	4,541	-	4,541	3,701	-	3,701	
EBITDA	1,517	-434	1,083	1,365	-498	867	+11%
Depreciation	681	-305	376	497	-272	226	
EBIT	836	-129	707	868	-227	641	-
Finance cost	683	-322	361	702	-314	387	
PBT	153	193	346	166	88	254	-
Cash PBT*	834	-112	722	664	-184	480	-

<sup>\*</sup>PBT+Depreciation

# 9M FY25 Profit & Loss Summary



### 9M FY25

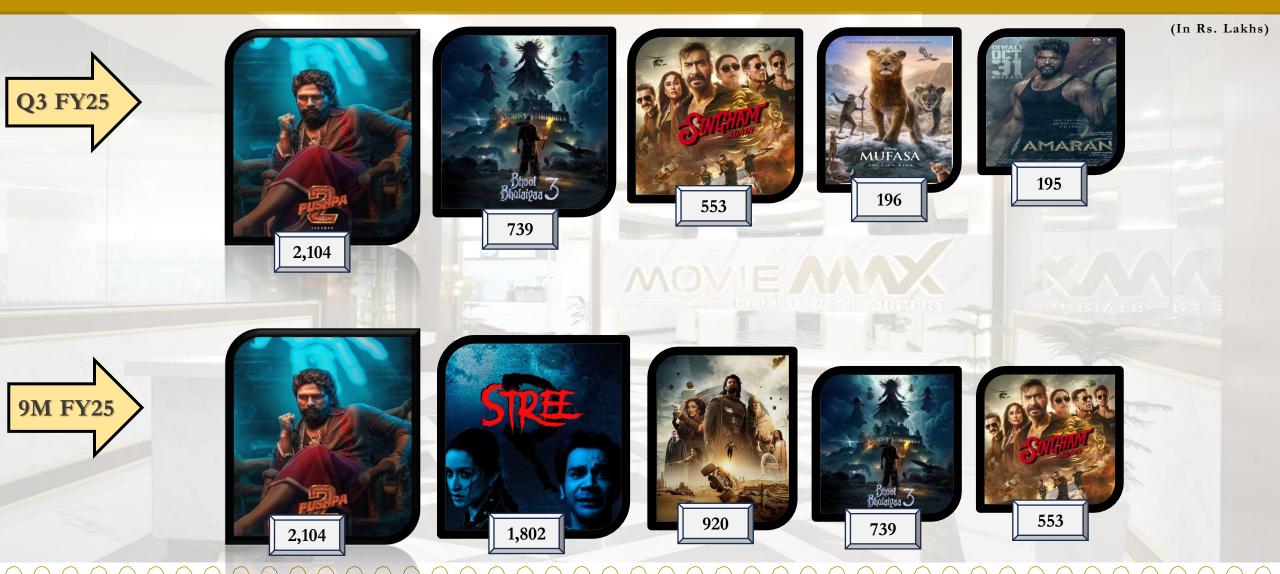
### 9M FY24

Particulars (Rs. Lakhs)	Reported	Ind AS 116 Impact	Pre Ind AS 116	Reported	Ind AS 116 Impact	Pre Ind AS 116	Growth (YoY) (%) Reported
Total Revenue	15,676	-65	15,610	15,738	-142	15,596	0%
Rental Cost	695	1,258	1,953	964	1,092	2,056	
Other Operating Expenses	11,733	-11	11,722	10,615	-3	10,612	
EBITDA	3,248	-1,312	1,936	4,158	-1,231	2,927	-22%
Depreciation	1,775	-914	861	1,465	-825	641	
EBIT	1,473	-398	1,075	2,718	-432	2,286	-
Finance cost	2,127	-1,027	1,100	2,135	-966	1,169	
РВТ	-654	629	-25	583	559	1,118	-
Cash PBT*	1,121	-285	836	2,048	-289	1,759	-

<sup>\*</sup>PBT+Depreciation

# Top Movie Gross BOX OFFICE Collection for Q3 & 9M FY25





## Launch of Luxury Cinema under brand name 'MovieMax Edition' at Rcube, Noida

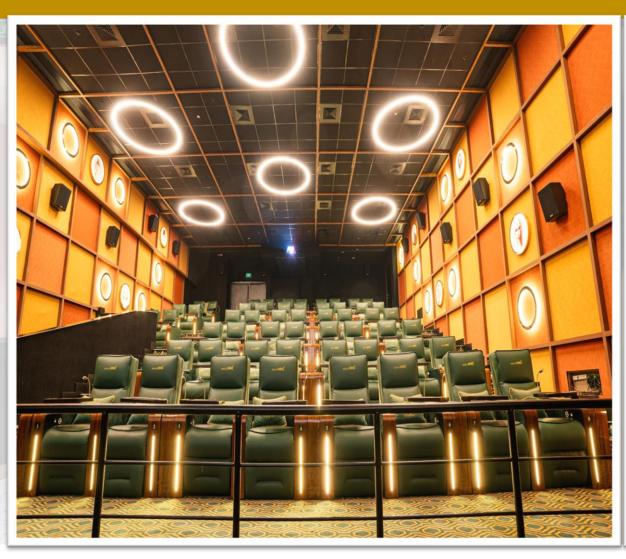






## Launch of Luxury Cinema under brand name 'MovieMax Edition' at Rcube, Noida







## Launch of Luxury Cinema under brand name 'MovieMax Edition' at Rcube, Noida







# Grand Launch of MovieMax Multiplex at Mariplex Mall in Pune

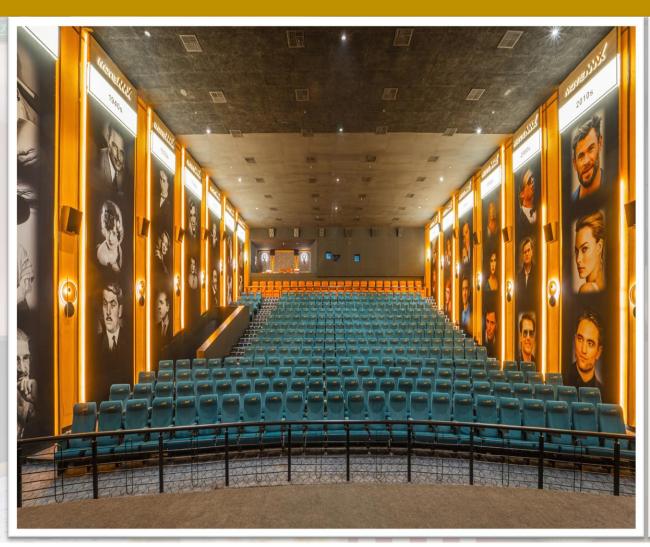






## Grand Launch of MovieMax Multiplex at Mariplex Mall in Pune

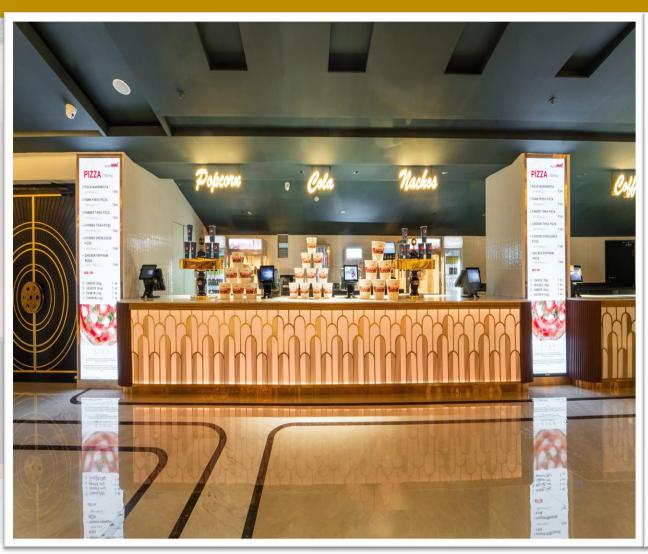


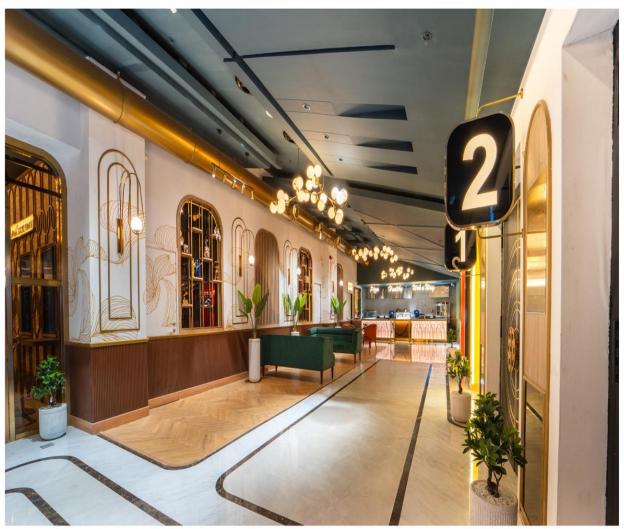




# Grand Launch of MovieMax Multiplex at Mariplex Mall in Pune

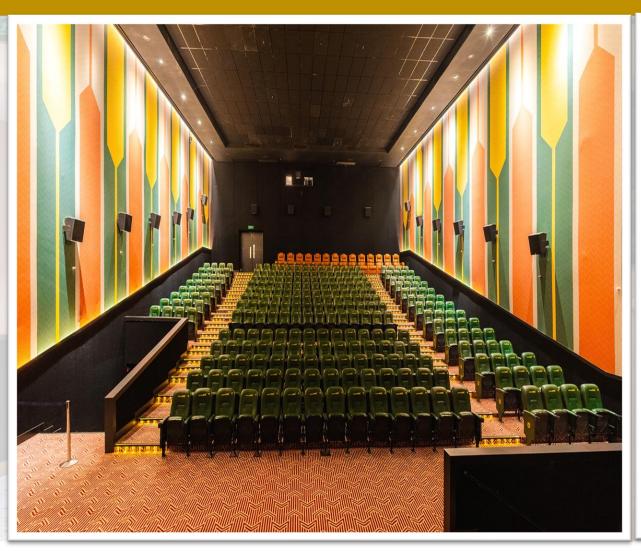






# MovieMax Multiplex at Amanora Mall in Pune







# MovieMax Multiplex at Amanora Mall in Pune

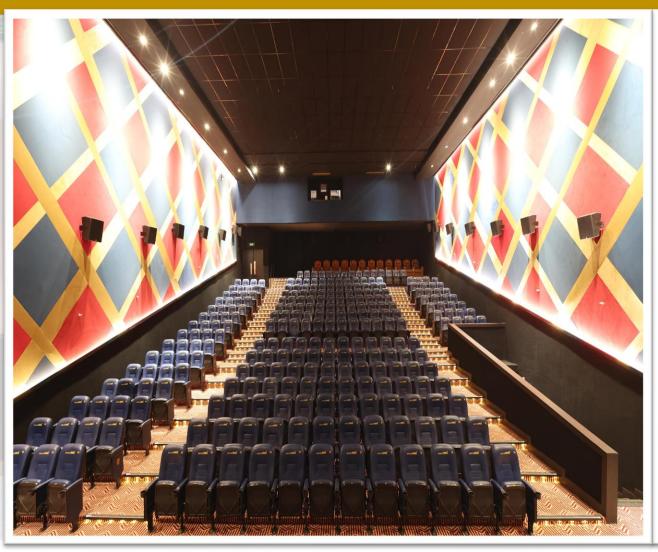






# MovieMax Multiplex at Amanora Mall in Pune







## Launched Movie Max App on IOS and Android





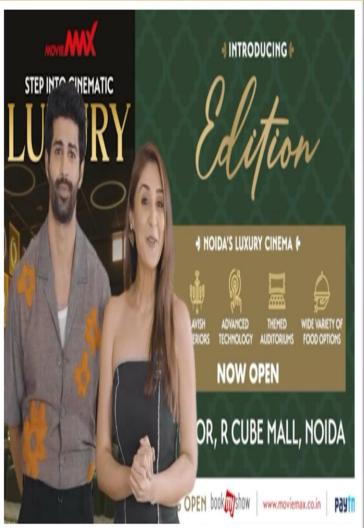


### Star Studded & Talent Promotion Events at MovieMAX









## Marketing Initiatives taken by MovieMax







## MovieMax partnering with Zomato







## Major Content Lineup for Q4 FY25





### SKY FORCE

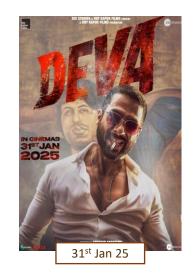
### **CAST**

AKSHAY KUMAR, VEER PAHARIYA, SARA ALI KHAN

### **DIRECTOR**

SANDEEP KEWLANI

### **HINDI**



#### DEVA

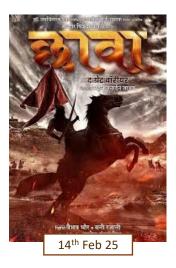
### **CAST**

SHAHID KAPOOR, POOJA HEGDE

#### **DIRECTOR**

**ROSSHAN ANDREWS** 

**HINDI** 



### **CHHAVA**

### **CAST**

VICKY KAUSHAL, RASHMIKA MANDANNA

### **DIRECTOR**

LAXMAN UTEKAR

HINDI, MARATHI



### **SHANKARA**

#### **CAST**

AKSHAY KUMAR, ANANYA PANDEY, R MADHAVAN

#### **DIRECTOR**

KARAN SINGH TYAGI

HINDI



### HARI HARI VEERA MALLU PART 1

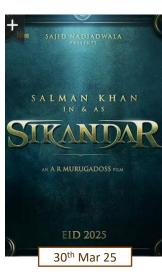
#### **CAST**

PAWAN KALYAN, BOBBY DEOL

#### **DIRECTOR**

KRISH JAGARAMUDI

HINDI, TAMIL, TELEGHU



### SIKANDAR

#### **CAST**

SALMAN KHAN, RASHMIKA MANDANNA

#### **DIRECTOR**

AR. MURUGADOSS

HINDI

### Major Content Lineup for Q1 FY26





HUNDERBOLTS

02th May 25

### THE RAJA SAAB

**CAST** 

PRABHAS, NIDHHI AGERWAL

**DIRECTOR** 

MARUTHI DASARI

HINDI, TAMIL, TELEGU



#### **JATT A REVENGE**

**CAST** 

SUNNY DEOL, RANDEEP HOODA

**DIRECTOR** 

**GOPICHAND** 

**HINDI** 



### RAID 2

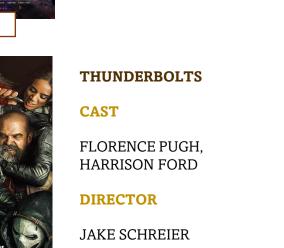
CAST

AJAY DEVGAN, RITESH DESHMUKH, VAANI KAPOOR

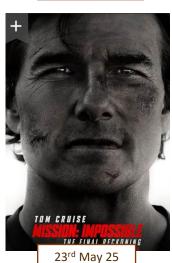
**DIRECTOR** 

RAMKUMAR GUPTA

HINDI



HINDI, ENGLISH



#### **MISSION IMPOSSIBLE 8**

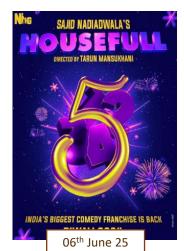
**CAST** 

TOM CRUISE, REBECCA FERGUSON

**DIRECTOR** 

CHRISTOPHER MCQUARRIE

**ENGLISH, HINDI** 



### **HOUSEFULL 5**

**CAST** 

AKSHAY KUMAR, RITEISH DESHMUKH

**DIRECTOR** 

VASAN BALA

HINDI

## **EXCITING UPCOMING BOLLYWOOD MOVIES IN 2025**























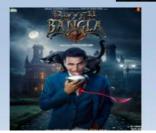














### **EXCITING UPCOMING BOLLYWOOD MOVIES IN 2026**

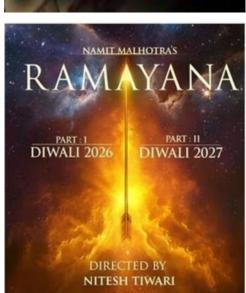
SPY





PATHAAN TIGERS WAR 2









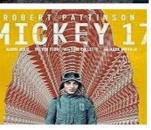




### **EXCITING UPCOMING HOLLYWOOD MOVIES IN 2025**











































### **EXCITING UPCOMING HOLLYWOOD MOVIES IN 2026**





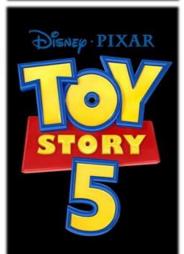








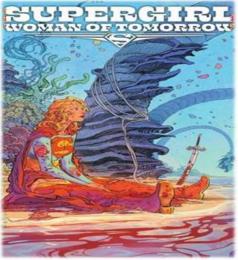


























# Hotel Business – Hyatt Centric, Goa



Lobby Area



Jade Banquet







Spacious Drawing Rooms

Luxury Rooms

GROK - Restaurant









### Hyatt Centric, Candolim Goa: A lifestyle hotel in the center of Goa

### 5 Star Premium Leisure Hotel



**168** keys





**6,095** sq. feet. across 3 event venues

2.2 acres freehold land



G+4 Structure

gym, swimming pool



Construction of the

Goa - Mumbai

Expressway (6 hrs.
journey) will help
increase passenger
traffic in Goa going
forward

## Q3 & 9M FY25 Financial Performance Metrics - GOA Hotel



Particulars (Rs. Lakhs)	Q3 FY25	Q3 FY24	Change %	9M FY25	9M FY24	Change %
Occupancy Rate	91%	90%		89%	85%	
Average Room Tariff	9,828	10,241	-4%	8,071	8,678	-7%
Total Revenue	1,739	1694	3%	4345	4205	3%
Room Revenue	1387	1409	-2%	3293	3395	-3%
F&B and Miscellaneous Revenue	276	236	17%	862	710	21%
EBITDA	764	685	12%	1476	1441	2%
EBITDA Margin	44%	40%		34%	34%	

### Management Team





Mr. Rasesh B. Kanakia
Chairman

- Started real estate development in 1986
- Instrumental in making Kanakia Group a reputed name in India
- Under his futuristic vision the Group has ventured into the entertainment, education & hospitality sector



Mr. Himanshu B. Kanakia
Managing Director

- Integral part of the Kanakia Group
- Contributed largely to the success of Kanakia Spaces and Cinemax business
- Keen focus on engineering and innovative skills in project development and film exhibition business



Mr. Ashish R. Kanakia Chief Executive Officer

- Completed his Bachelor's degree in Business Administration and joined the family business with an intention to grow
- For ~3 years, he has been working closely with cinema core teams
- He is constantly looking at adding substantial value to customers through innovation in product and services
- He strives to differentiate the offerings from competition and providing an edge to the organization

