SANGAM (INDIA) LIMITED

CIN: L17118RJ 1984PLC 003173

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Ref: SIL/SEC/2024-25

Date: 26th October, 2024

The Manager,	The Manager,						
Department of Corporate Services	Department of Corporate Services,						
The National Stock Exchange of India	BSE Ltd.						
Ltd.	Phiroze Jeejeebhoy Towers						
Exchange Plaza, 5th Floor,	25th Floor, Dalal Street,						
Plot No. C/1, G Block	Mumbai - 400 001						
Bandra Kurla Complex, Bandra (E)	Scrip Code: 514234						
Mumbai – 400051							
Scrip Code: SANGAMIND							

Dear Sir/Madam,

Sub.: Intimation to Stock Exchange – Investor Presentation in connection with Unaudited Financial Results for the quarter ended 30th September, 2024.

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation in connection with the Unaudited Financial Results for the quarter ended 30th September, 2024.

Kindly take the above on your record.

Yours faithfully For Sangam (India) Limited

Arjun Agal Company Secretary & Compliance Officer ICSI Mem No. 74400



Sangam (India) Limited

REPORTED I

Earnings Presentation Q2 FY25

Safe Harbor



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India's largest, fastest growing and most trusted brand in Textile Sector

- One of the largest manufacturer of PV dyed Yarn and Denim Fabric.
- Strong Expertise: 4 decades of Industry experience.
- Skilled Employee Base: Workforce of 10,000+ skilled employees.
- Marquee Clients: Jockey, Decathlon, Walmart, Mango, Primark & more.
- Fully Integrated Textile Company: Yarn to fabric to garmenting.
- o Market Leaders: PV Yarn, PV Fabric, Denim Fabric



Performan	ce Metrics
Rs. 1,369 Cr	25%
Revenue H1 FY25	Revenue CAGR (FY21-24)
Rs. 123 Cr	21%
EBITDA H1 FY25	EBITDA CAGR (FY21-24)
Rs. 20 Cr	113%
PAT H1 FY25	PAT CAGR (FY21-24)

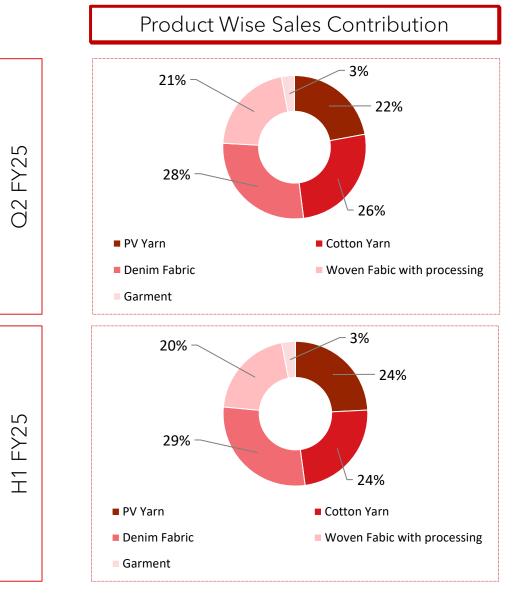
Note: Revenue and EBITDA don't include Other Income.

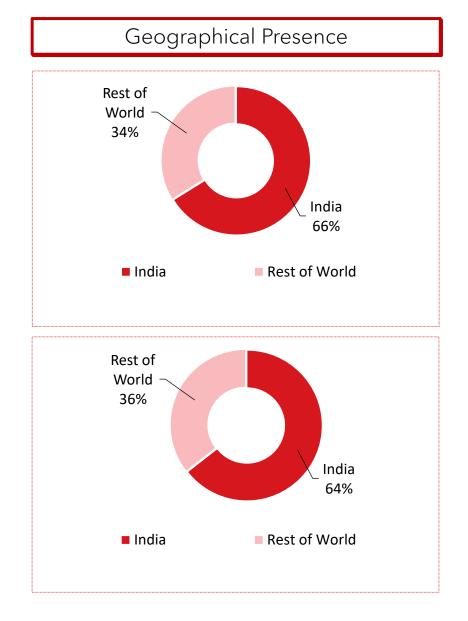


Q2 FY25	Rs. 676 Cr	Rs. 293 Cr	Rs. 56 Cr
	up 7% YoY	43.4% Margin	8.2% Margin
	Revenue	Gross Profit	EBITDA
H1 FY25	Rs. 1,369 Cr	Rs. 591 Cr	Rs. 123 Cr
	up 5% YoY	43.2% Margin	9.0% Margin
	Revenue	Gross Profit	EBITDA

- **5% revenue growth YoY** in H1 FY25, driven by increased volumes.
- o Gross margins maintained at over 40%.
- EBITDA margins improved to 9% in H1 FY25, up by 130 bps YoY.
- Capex in Synthetic Fabric and Yarn is on track for completion in Q4 FY25 and Q1 FY26 respectively, with a goal to increase Fabric and Garments revenue to over 60% by FY26.
- Overall realizations improved QoQ

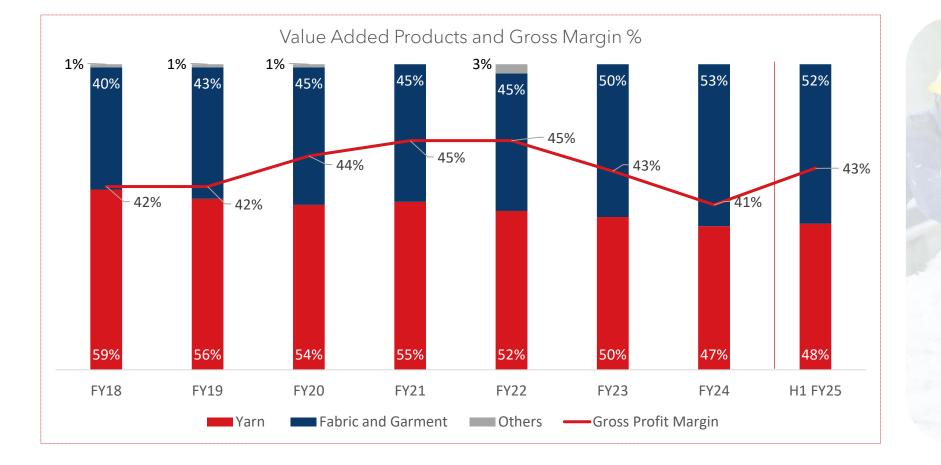






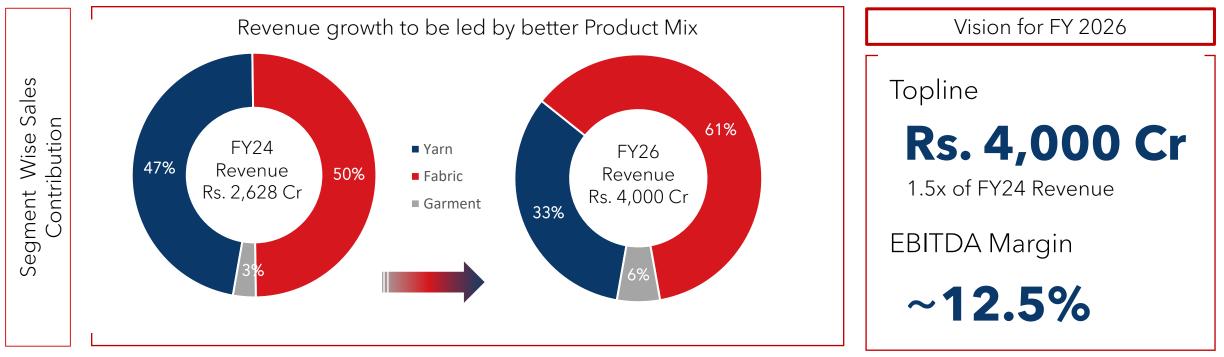
Value Addition Driving Margin Expansion





Increased the revenue mix of value-added products, i.e. Fabric and Garment to 53% (during FY24) of total revenue, effectively mitigating market fluctuations and ensuring steady gross profit margins.





The company aims to increase the combined revenue contribution from value-added segments, Fabric and Garments to >60% by FY26

Capacity Expansion to Drive Future Growth



Project Particulars	Completion Timelines	Capital Outlay				apacity		
			Current Post Expansion		Current	Post Expansion		
Synthetic Fabric	Q4 FY25	Rs. 160 Cr			Weaving-48 MMPA	Weaving-65 MMPA		
Weaving Machines			260	340				
Yarn	Q1 FY26	Rs. 344 Cr			1,03,140 MTPA	1,12,440 MTPA		
Spindles	Q1 FY26		2,97,744	3,06,864				
Rotors	Q1 FY26		2,664	5,064				
Knitting Machines	Q1 FY26		26	32				

• Capex in the yarn segment is on track for completion by Q1 FY26, aimed at supporting denim segment growth as part of the long-term strategy to enhance the product mix in the Fabrics segment.



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FY 29



- o Debt repayment through internal accruals.
- Capex plans to expand capacity and boost revenue growth.



Note: Interest Coverage Ratio is calculated as Earning before Interest and Tax divided by Finance Cost.



Particulars (Rs in Cr)	Q2 FY25	Q1 FY25	Q2 FY24	YoY	H1 FY25	H1 FY24	YoY
Revenue from Operations	676	693	629	7%	1,369	1,306	5%
Gross Profit	293	298	259	13%	591	532	11%
Gross Margin (%)	43.4%	42.9%	41.1%	228 bps	43.2%	40.8%	243 bps
EBITDA	56	67	47	20%	123	100	23%
EBITDA Margin (%)	8.2%	9.7%	7.4%	84 bps	9.0%	7.7%	130 bps
Depreciation	28	28	22	25%	56	44	27%
Profit Before Interest & Tax	28	39	24	14%	67	57	19%
Interest	25	23	16	56%	48	30	61%
Other Income	1	5	4	(62%)	6	6	5%
Exceptional Items	2	2	2	-	3	3	-
Profit Before Tax (After exceptional Item)	3	20	11	(72%)	23	30	(24%)
Тах	3	5	0	-	3	6	(57%)
Profit After Tax	6	14	11	(48%)	20	23	(15%)
Basic EPS (Rs)	1.10	2.84	2.13		3.94	4.70	
Diluted EPS (Rs)	1.10	2.84	2.13		3.94	4.70	

Note: The Exceptional items includes proportionate value of sweat equity shares issued during the year ended 31st March, 2023.





PLI Eligible Company: Amongst the select textile companies to be eligible for the PLI scheme.

Status: Approval obtained; the company is currently completing the remaining formalities.

Scheme Duration: From December 24, 2021, to March 31, 2030, with incentives payable for 5 years.

Minimum Threshold: Cumulative investment of Rs.100 Cr and an annual turnover of Rs. 200 Cr for Performance Year 1.

Investment: Total investment in plant, machinery, equipment & civil works excluding land & administrative building cost.



Sangam Ventures Limited (Subsidiary of Sangam (India) Limited) has been selected in Product Linked Incentive (PLI) Scheme for man made fiber apparel i.e. seamless garment.

Company Overview

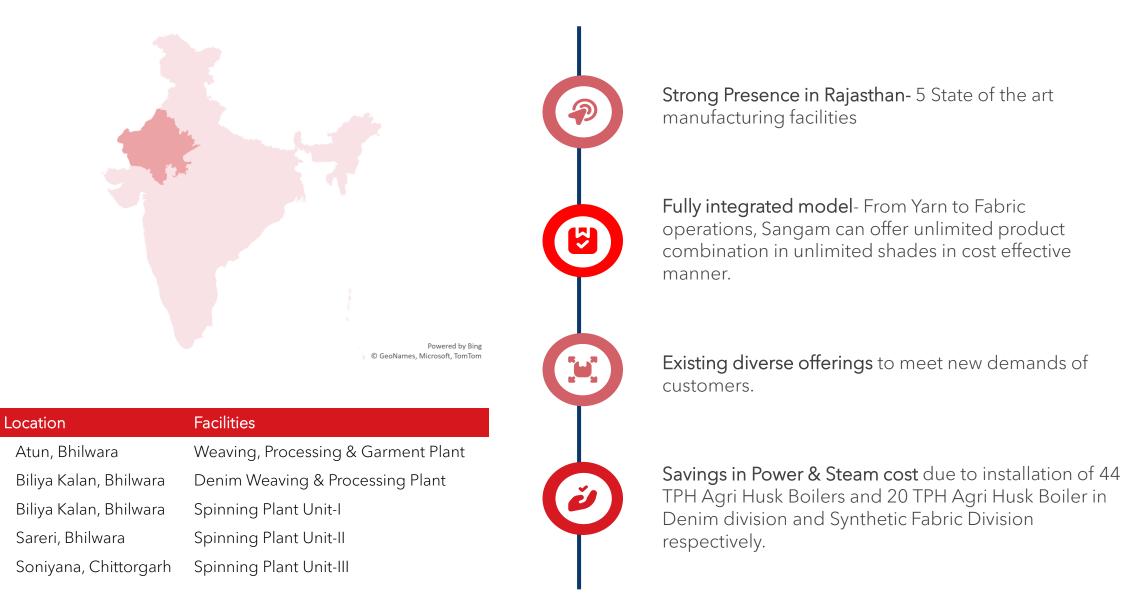






Sangam (India) Limited: Fully Integrated Textile Operations







Recycle

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- 30,000MT p.a. of recycled fiber comes through recycling of 38,400MT plastic waste.
- Consuming 12,500MT
 p.a. cotton & other waste
 minimizing environmental
 footprint.

Empowering community

- Established Institutes and University.
- o Established NABHcertified hospital.

Renewable Energy

- 3 solar power plants, generating 16 MW of power.
- o 5 MW wind energy facility.

Water Consumption

- o 3 effluent treatment plants.
- o 4 sewage treatment plants.

Diverse Offerings



Weaving a Better Tomorrow

As an integrated player company can manage, **multi counts and multi blends** like polyester, wool, hemi, linen, cotton, man made blends, natural fibers etc. leading to value added products.

Blends

Integration facilitates seamless coordination between different production stages, resulting in enhanced efficiency and reduced lead times. Optimizing resource utilization and offer competitive pricing.

Engineered

Sangam has produced more than 20,000+ colors of PV Dyed Yarn which gets converted into fabric.

Shades

Integrated production facility- Control over every stage of production, ensures stringent quality control measures, guaranteeing the superior quality of our products.





Key Highlights	 Leader in PV dyed yarn in India. Price Maker. 	d: Cotton & PV Dyed. of 100% cotton Yarn: Core i Twist Yarn & Slub Yarn.	In 1995 initiated backward integra spinning Yarn					ration	into			
Capacity (as of Sep 2024)	297,744 Spindles 2,664 Rotors	47	44	(as 42		f Rever	nue)					
Unique Features	No. of Customers (in FY 24): PV Yarn: 760+, Cotton Yarn: 360+ (in Q2 FY25): PV Yarn: 470+, Cotton Yarn: 113+				Latest technology for producing and exporting high quality cotton yarn with different fiber blends.	12	12	12	16	34 18	34 16	29 18
Plant Locations	Biliya Kalan96,864 Spindles3 Texturing Machines	s • 2,6	i 4,144 Spindle 64 Open end Knitting mach	es I rotors	Soniyana • 26,736 Spindles	FY18	FY19	FY20 PV Yar	FY21 m ■ Cc	FY22 otton Yar	FY23	FY24







Key Highlights	Denim Fabric in country.Producers of wide range of denim	ports to 25+ countries and market leader of fabric ranging from 4Ozs to 15Ozs. king advantage of in-house yarn capabilities.			-	nim Fab of Rev	-		28	
Unique Features	 Satins, Denim Shirting, Fancy Dobb Very strong domestic market positivi internationally and domestically. State of the art Lab setup for Quality 	on while working with leading brands y Controls. Flat, Thermo, Mill Wash, Calendar, Over Dyed	18	22	22	21		25		
Capacity (as of Sep 2024)	 60 Million meters per annum Denim Fabric production capacity. 	 5 Indigo processing lines with 302 weaving machines and 1 Rope Dyeing for denim fabric weaving. 	FY18	FY19	FY20	FY21	FY22	FY23	FY24	

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Key Highlights	 One of the largest exporter and market leader of PV fabric in country Significant market share in processing PV, PV Lycra, PVW, Polyester woolen & 100% wool. 	~	Fabric with Processing 6 of Revenue)	
Capacity (as of Sep 2024)	 Fabric Weaving- 260 Weaving Machines, 7 Stenters and 44 Chambers Fabric Weaving 48 MMPA Fabric Processing 72 MMPA Manufacturer viscose and o Working with advantage of 	21 2 19	22 22 22 1 16	
Unique Features	 State-of-the-art computerized designing and high speed air Very strong domestic market position while working with lea and domestically. No of customers (in FY 24): 930+ (in Q2FY25): 761+ 			
Plant Locations	Atun, Bhilwara Rajasthan		FY18 FY19 FY	20 FY21 FY22 FY23 FY24

Leadership In India: PV Dyed Yarn





- Grasim Industries Limited has 80-85% market share globally.
- Sangam (India) Limited is the largest buyer of Viscose from Grasim.
- Using this Viscose and taking benefit of in-house dying polyester it manufactures PV dyed yarn.

Our Strong Leadership





MR. RAM PAL SONI Founder & Chairman

40 years of rich experience in the textiles industry

Led the company to be among the world's largest yarn manufacturers.

Recognized for business acumen, started with 8 weaving machines.



DR. S.N. MODANI Vice Chairman

Holds a Ph.D. in strategic management, M.Sc., MBA, and more

Active in leading industry bodies like FICCI, contributing to HRD.

Chairman of the The Rajasthan Textile Mills Association" (RTMA) since January 2018.



MR. VINOD KUMAR SODANI ED & CEO (Fabric & Garment Business)

Managing PV Suiting and Furnishing business

Expanded roles from Home Furnishing to Overseas Marketing responsibilities.



MR. ANURAG SONI Managing Director

Leads Sangam India Ltd., focusing on finance and operations.

Drives corporate strategy and future expansions, analyzing competitive advantages.

Manages treasury, emphasizing sustainable business growth.



MR. PRANAL MODANI CEO (Yarn & Denim Business)

Led successful launch of C9 Airwear, the group's retail venture.

Active member in entrepreneurship organizations, focusing on global initiatives.

Spearheads Sangam's ESG initiatives.



MR. S. R. DAKHERA

He is graduated with B.Sc (Maths) from Rajasthan University and Fellow Chartered Accountant with over 35 years of rich and extensive management Experience Across various Industries.

Well-Structured Board





MR. SUDHIR MAHESHWARI

With a 34-year long career currently he is founding and Managing Partner of Synergy Capital Corp. LLP.

Former member of Group Management Board, Alternate Chairman of the Corporate Finance & Tax Committee and the Chairman of the Risk Management Committee of Arcelor Mittal.



MS. IRINA GARG Independent Director

After serving as IRS Income Tax officer for 35 years in Ministry of Finance, Govt. Of India before retiring as the Principal Chief Commissioner of Income Tax, Rajasthan

She holds a post graduate degree in psychology & a PhD in revenue administration. She also pursued an Executive Programme from Wharton University, Pennsylvania.



MR. DINESH CHANDE PATWARI Independent Director

Served for 36 years in Indian Revenue Service. He have an extensive and varied career in the field of income tax administration.

He holds an MBA degree from IIM- A. He has also completed Treasury & Forex Management from ICFAI.

He had also handled investigations related to Securities scam in 1992.



MRS APARNA SAHAY Independent Director

An MA (Political Science) and MBA by profession.

She has more than 35-year vast experience in finance, accounts, gender, good governance and environment sector in the Govt. of Rajasthan and in the voluntary sector.



MR. UPENDRA PRASAD SINGH Independent Director

More than 37years of service in IAS, Odisha Cadre he was superannuated as Secretary to Government of India, Ministry of Textiles.

He also served as secretary, Department of Water Resources, River Development and Ganga Rejuvenation, Ministry of Jalshakti for more than 3 years.

Financial

Performance









Particulars (in Rs. Cr)	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24
Revenue from Operations	1,874	1,790	1,359	2,438	2,712	2,628
Total Expenditure	1,714	1,629	1,237	2,130	2,411	2,413
EBITDA	159	162	122	307	302	215
EBITDA Margin %	8.5%	9.0%	9.0%	12.6%	11.1%	8.2%
Depreciation	81	81	81	70	79	97
Profit Before Interest & Tax	79	80	42	237	222	119
Interest	67	69	49	48	54	71
Other Income	9	8	10	7	17	13
Exceptional Items	-	-	-	12	26	7
Profit Before Tax	21	20	2	184	160	53
Тах	8	7	-2	43	29	13
Profit After Tax	13	13	4	141	131	41
Basic EPS (Rs)	3.36	3.37	1.04	32.23	29.41	8.21
Diluted EPS (Rs)	3.36	3.37	1.04	32.06	27.26	8.21

*Note: Total Expenditure excluding Depreciation and Finance Cost

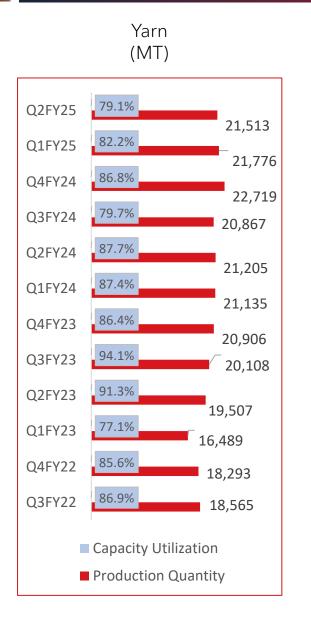
Historical Balance Sheet

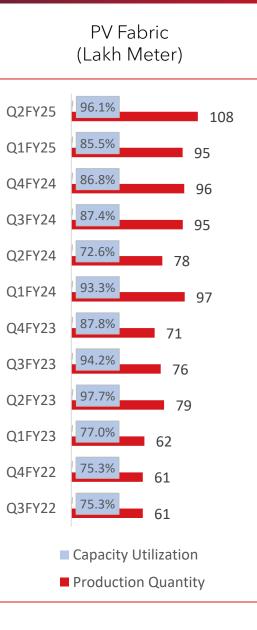


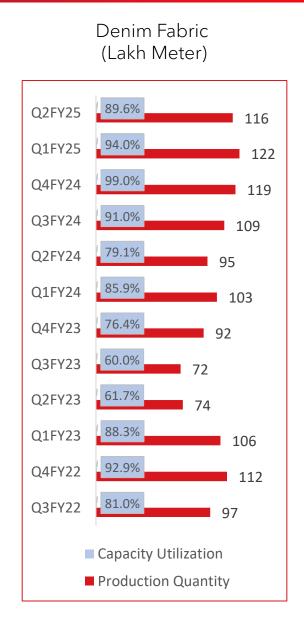
Particulars (in Rs. Cr)	FY 19	FY 20	FY 21	FY 22	FY 23	FY24	Particulars (in Rs. Cr)	FY 19	FY 20	FY 21	FY 22	FY 23	FY24
(a) Equity Share Capital	39	39	43	43	45	50	Non-Current Assets		2				
(b) Share Warrant	-	-	-	26	23	-	Property, Plant and Equipment	648	615	586	595	720	1,004
(c) Other Equity	481	488	509	647	815	934	Right of Use Assets	-	_	-	3	2	1
Total Equity	521	527	552	716	883	984	Capital Work in Progress	10	6	9	74	223	219
Non-current Liabilities							Other Intangible Assets	1	1	5	4	3	2
Financial Liabilities							Intangible Assets under development	2	4	-	0	0	3
(a) Borrowing	285	242	204	181	340	619	<u>Financial Assets</u>						
(b) Lease Liability	-	-	-	2	1	0	(a) Investments	6	6	0	1	1	1
Other Non-Current Liabilities & Provisions	-	-	-	-	10	19	(b) Other Financial Assets	10	10	10	26	31	27
Deferred Tax Liabilities (Net)	46	49	49	38	35	36	Other Non-Current Assets	8	6	6	54	114	115
Total Non-Current Liabilities	331	291	253	221	385	675	Total Non-Current Asset	685	648	615	757	1,094	1,372
Current Liabilities							Current Assets						
Financial Liabilities							Inventories	361	373	376	528	513	669
(a) Borrowings	355	359	385	426	484	446	Investments	-	-	-	-	7	10
(b) Lease Liabilities	-	-	-	1	2	1	Trade Receivables	350	292	280	376	353	448
(c) Trade Payables	165	115	116	287	227	427	Cash and Cash Equivalents	1	14	10	22	28	28
(d) Other Financial Liabilities	137	117	74	132	137	145	Other financial assets	48	50	55	61	56	68
Provisions	14	18	17	19	23	145	Current Tax Assets	8	4	6	-	7	9
Other current liabilities	12	13	10	18	19	37	Other current assets	82	61	66	72	102	124
Current Tax Liabilities	-	-	-	4	-	-	Assets Held for Sale	-	-	-	8	-	-
Total Current Liabilities	683	622	603	887	892	1070	Total Current Assets	850	793	794	1,067	1,067	1,357
Total Equity and Liabilities	1,534	1,441	1,409	1,824	2,161	2,729	Total Assets	1,534	1,441	1,409	1,824	2,161	2,729

Production Quantity & Capacity Utilization %

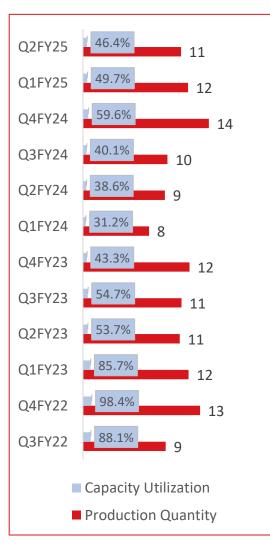






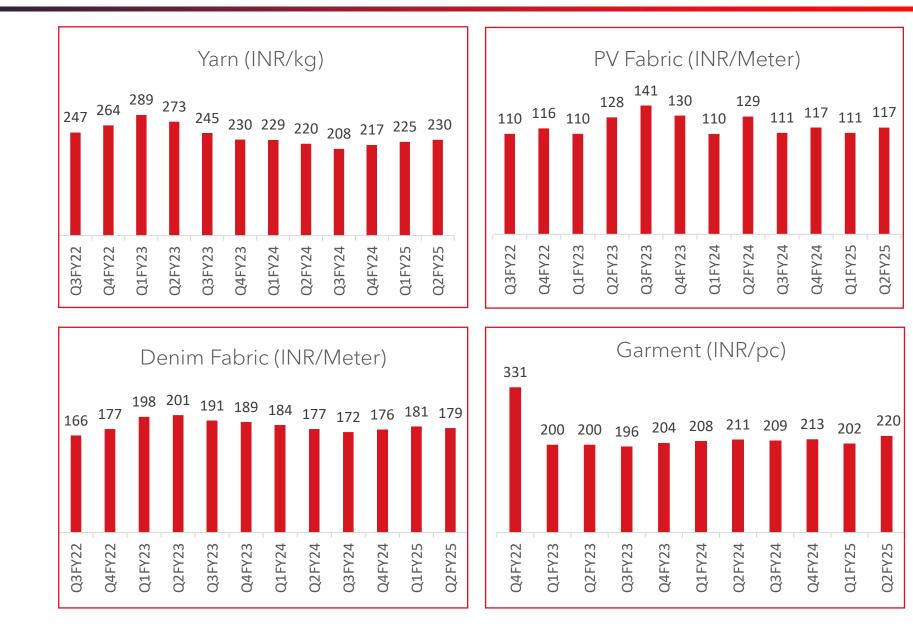






Product wise price realization





Awards & Certifications









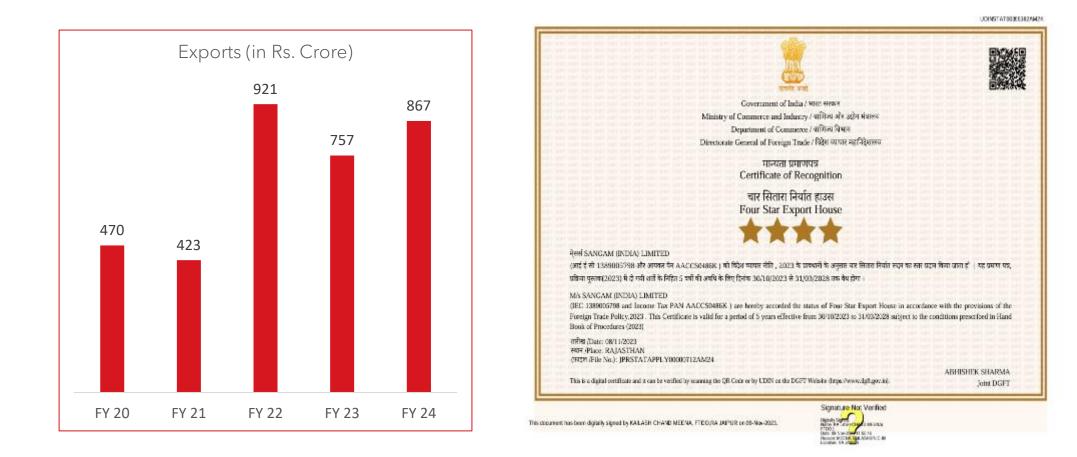
TEXPROCIL Export Award 2022-23 Gold Trophy for the Highest Exports of 'Denim Fabrics' under category II

TEXPROCIL Export Award 2016-17 Gold Plaque for the Highest Exports of 'Denim Fabrics' under category l **"Rajasthan Energy Conservation Award" 2009-10** by Hon'ble Ex-CM of Rajasthan Sh. Ashok Gahlot. Rajasthan State Award 2008 for Export Excellence in textile sector by Hon'ble Ex-CM of Rajasthan Smt. Vasundhara Raje.

Textile Excellence Award in 2003 to Sangam Spinners, by Hon'ble Shri Narpat Singh Rajvi, Ex-Minister of Industries, Government of Rajasthan. "**Power Brand Rising Star**" awarded in year status by Indian Council For Market Research (ICMR) and Planman Consultancy. "Rising Entrepreneur of the Year Award" for outstanding contribution to industry & India rising by Planman Consultancy.



Sangam (India) Limited has been recognized as a four-star export house.



















THANK YOU

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Investor Relations: Go India Advisors Name: Ms. Devyanshi Dave Tel: +91 9892330743 Email: devyanshi@goindiaadvisors.com

