

# February 12, 2025

To,

The Listing Department

National Stock Exchange Of India Limited,

Exchange Plaza,

Bandra Kurla Complex,

Bandra (East), Mumbai- 400 051

**NSE Symbol: VIJAYA** 

To,

The Corporate Relations Department

**BSE** Limited,

Phiroze Jeejeebhoy Towers, 25<sup>th</sup> floor, Dalal Street,

Mumbai - 400 001

BSE Scrip Code: 543350

Dear Sir/Madam

**Subject: Press Release on Financial Results – Q3 FY2025** 

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the "Press Release on Q3 FY2025 Results" being issued by the Company.

Kindly take the same on record.

Thanking You.

Yours Faithfully For **Vijaya Diagnostic Centre Limited** 

Hansraj Singh Company Secretary & Compliance Officer M. No. F11438

Encl.: As above



Regd. Office - 6-3-883/F, FPA Building, Near Topaz Building, Punjagutta, Hyderabad-500082, Telangana, India

# Vijaya Diagnostic Centre Ltd announces Q3 FY25 results, with a remarkable 27.3% YoY revenue growth, driven by higher volumes across both Pathology and Radiology segments

**Hyderabad, February 12, 2025:** Vijaya Diagnostic Centre Limited (NSE: VIJAYA, BSE: 543350), one of India's leading integrated diagnostic chains, has announced its financial results for the quarter ended 31<sup>st</sup> Dec 2024.

## Note:

**Acquisition (PH Diagnostic Centre Private Limited, Pune)**: PH has become a whole owned subsidiary effective from 21<sup>st</sup> December 2023. Consequently, its financials have been consolidated from 21<sup>st</sup> December 2023 in the last financial year FY 2023-24.

Hence, the consolidated operational and financial figures of Q3 FY25, Q3 FY24, 9M FY 25 and 9M FY24 below include PH, unless otherwise stated.

#### **Consolidated Financial Performance:**

Particulars (Rs. Mn)	Q3FY25	Q3FY24	YoY %	9MFY25	9MFY24	YoY %
Revenue from Operations	1,689.8	1,326.9	27.3%	5,081.5	3,926.0	29.4%
Revenue from Operations (excl PH)	1,579.8	1,314.0	20.2%	4,736.0	3,913.1	21.0%
EBITDA	671.3	523.1	28.3%	2,043.5	1,577.9	29.5%
EBITDA Margin (%)	39.7%	39.4%	31 Bps	40.2%	40.2%	2 Bps
Profit after Tax (PAT)	351.6	258.5	36.0%	1,084.2	853.7	27.0%
PAT Margin (%)	20.8%	19.5%	132 Bps	21.3%	21.7%	-41 Bps

### **Operational Highlights:**

In millions, unless otherwise specified

Particulars	Q3FY25	Q3FY24	YoY %	9MFY25	9MFY24	YoY %
Total Tests	3.68	2.88	27.6%	11.00	8.53	29.0%
Total Footfall	1.05	0.88	19.3%	3.14	2.57	22.1%
Tests per Footfall	3.52	3.29	6.9%	3.50	3.32	5.7%
Total Tests (excl PH)	3.44	2.86	20.0%	10.28	8.51	20.7%
Total Footfall (excl PH)	1.00	0.87	15.0%	2.99	2.57	16.6%
Avg realization per test (Rs)	460	461	-0.2%	462	460	0.4%
Avg realization per Footfall (Rs)	1,616	1,515	6.7%	1,618	1,526	6.0%
Wellness share %	14.1%	12.2%	47.1%	13.7%	12.5%	42.1%



# Commenting on the performance Ms. Suprita Reddy, MD & CEO said

"I'm pleased to announce another strong quarter, marked by a remarkable year-on-year revenue growth of 27.3%, with a solid 20.2% growth achieved organically. This strong performance was primarily driven by volume across both Pathology and Radiology segments.

I am happy to share that we have operationalized our  $1^{st}$  centre at Pimple Saudagar, Pune (Spoke) under Vijaya PH Brand in this month, following the PH acquisition.

Looking ahead, I am excited to announce that we would be commissioning 6 hubs across Pune, West Bengal and Bengaluru in the coming 3 months, taking our total hub addition to 9 in the 12-month period which marks a significant milestone in the history of Vijaya.

We have also made key strategic hires at the mid and senior levels across functions to support the management in driving the next phase of growth."

-END-

#### **About Us:**

Vijaya Diagnostic Centre Limited (Vijaya), is one of India's largest integrated diagnostic chains with a dominant presence in South and Western India. Vijaya provides a one-stop solution for pathology and radiology investigations through an extensive operational network spanning 149 diagnostic centres and 23 reference laboratories in 25 cities and towns spread across Telangana, Andhra Pradesh, Maharashtra, Karnataka, NCR and West Bengal. The company offers comprehensive diagnostic services ranging from basic pathology to high-end radiology.

Corporate Identification No: L85195TG2002PLC039075

Regd. Office: 6-3-883/F, FPA Building, Near Topaz Building, Punjagutta, Hyderabad-500082, Telangana, India.

For more information, please visit <u>www.vijayadiagnostic.com</u> OR contact:

## Mr. Dhiren Gala

AGM - Strategy & Investor Relations Vijaya Diagnostic Centre Limited

Tel: +91 90598 93206

Email: dhiren.g@vijayadiagnostic.in

ir@vijayadiagnostic.in

#### **DISCLAIMER:**

Certain statements that may be made in the press release may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and overseas, tax laws, import duties, litigation, labour relations etc. Actual results might differ substantially from those expressed or implied. Vijaya Diagnostic Centre Limited will not be in any way responsible for any action taken based on such statements and discussions; and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.