

722/SE/2025 February 5, 2025

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) MUMBAI - 400 051 BSE Limited, Floor 25, Phiroze Jeejeebhoy Towers, Dalal Street MUMBAI - 400 001

Dear Sir/Madam,

Company's Scrip Code in BSE : 530011 MANGCHEM Company's Symbol in NSE : MANGCHEFER : INE558B01017

Sub: Investor Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation on the financial results of the Company for the quarter and nine months ended December 31, 2024, which shall be shared with Analysts/Investors for the Investor Call scheduled on February 5, 2025.

This is for your information and records.

Yours faithfully, For Mangalore Chemicals & Fertilizers Limited

Vighneshwar G Bhat Company Secretary

Encl: As above







INVESTOR PRESENTATION

Quarter & 9 Months ended December 31, 2024





Disclaimer



The following slides may contain "forward looking statements" including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited ("MCF") and future business developments and economic performance.

While these forward looking statements indicate the Company's assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company's expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company's business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.





Contents



Highlights –
Quarter
& 9 months
ended
December 31,
2024

Past
Annual
Performance

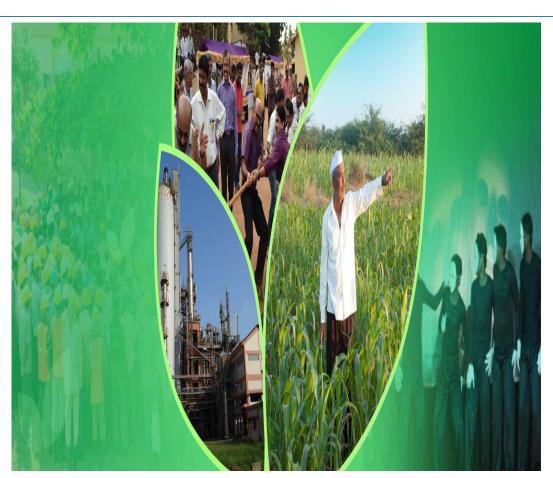




Highlights

Quarter & 9 Months ended

December 31, 2024





Overview



- > Urea production for the quarter at 1,23,000 Mts at best efficiency
- > Phosphatic production of 87,000 Mts for the quarter



9M & Q3 FY 2024-25 Performance Highlights



Q3 FY 24-25

Q3 FY 23-24 2.19 Lakhs MT

1 61% Y-o-Y

1.36 Lakhs MT

Revenue from Operation

Rs. 968 Cr

151% Y-o-Y

Rs. 641 Cr

Rs. 110 Cr
120 % Y-o-Y
Rs. 92 Cr

9M FY 24-25

9M FY 23-24 5.90 Lakhs MT (13)% Y-o-Y 6.77 Lakhs MT

Sales Quantity

Revenue from Operation

Rs. 2,558 Cr
(15)% Y-o-Y

Rs. 3,009 Cr

Rs. 303 Cr (18)% Y-o-Y Rs. 368 Cr



9M & Q3 FY 2024-25 Performance Highlights



Q3 FY 24-25

Q3 FY 23-24

Rs. 57 Cr

1 74% Y-o-Y

Rs. 33 Cr

Rs. 4.84

74% Y-o-Y

Rs. 2.78

9M FY 24-25

9M FY 23-24 Rs. 184 Cr (21)% Y-o-Y Rs. 233 Cr PAT

Rs. 128 Cr
(15)% Y-o-Y

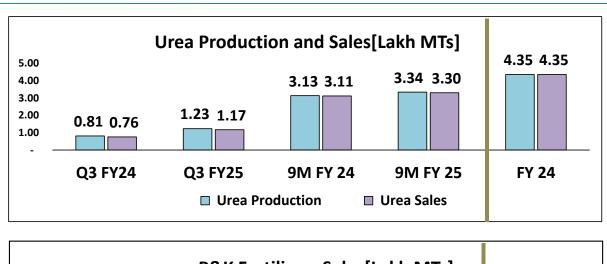
Rs. 150 Cr

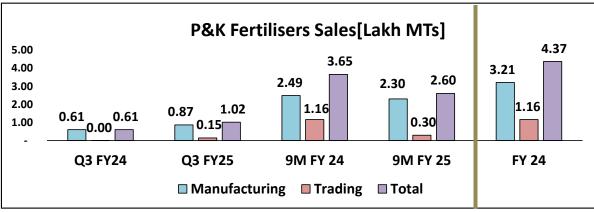
Rs. 10.77 (15)% Y-o-Y Rs. 12.65

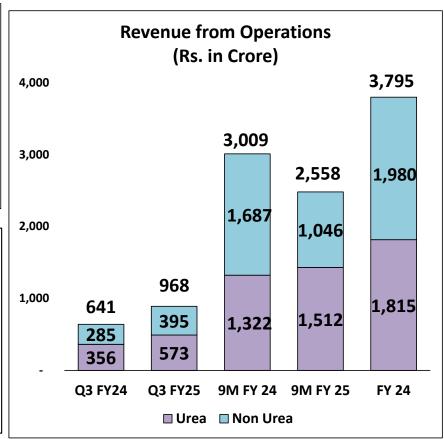


Production, Sales & Product-wise Revenue









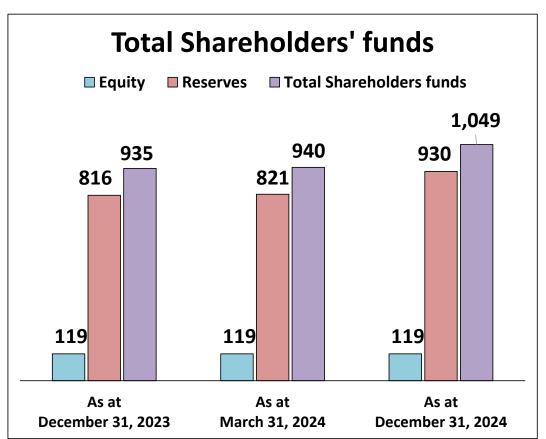


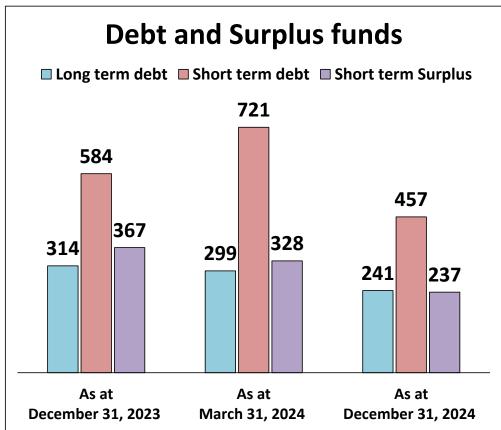


Financial Position



INR Crore





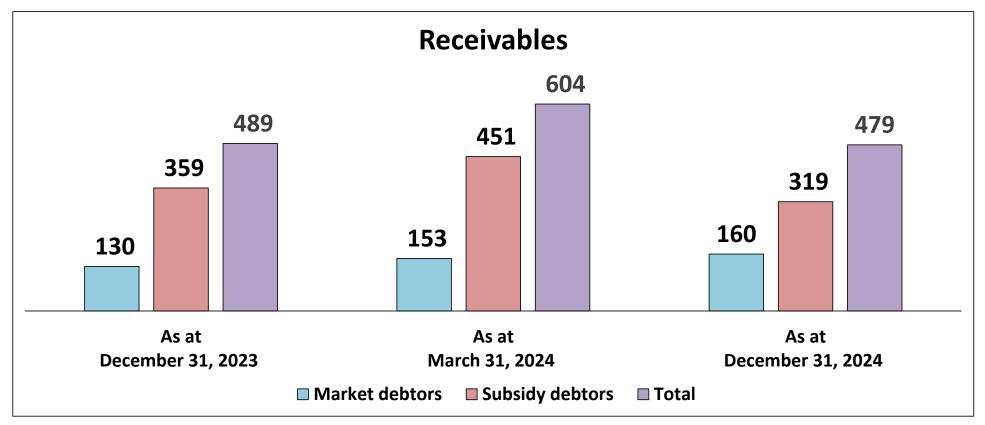




Liquidity Position



INR Crore



Subsequently received Rs.161 Crores in January 2025.









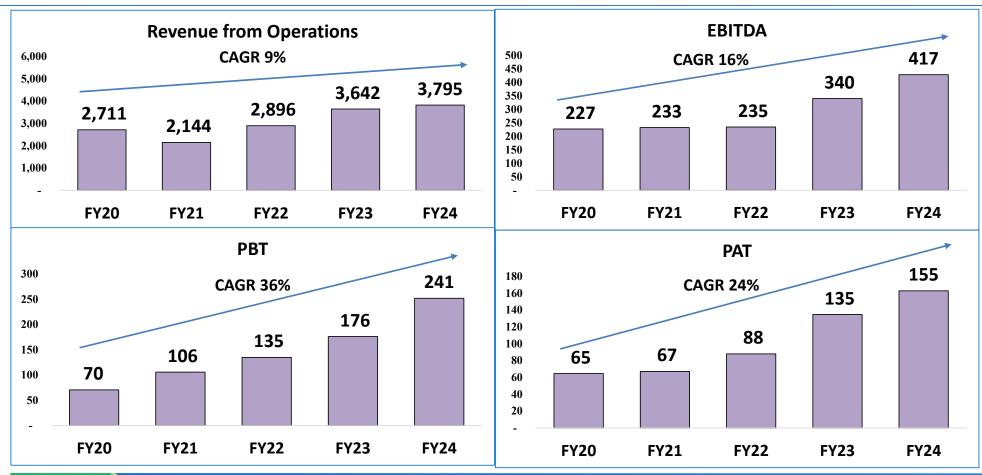
Past Annual Performance



Performance Highlights



INR Crore

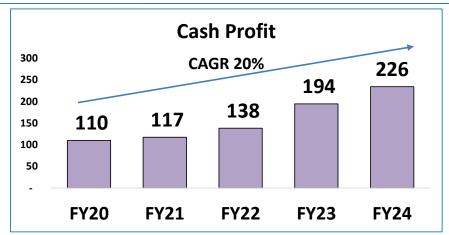


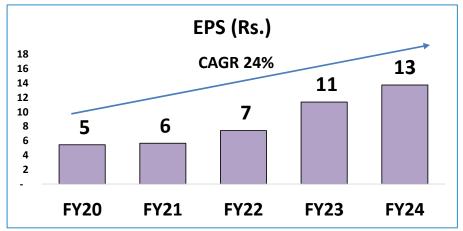


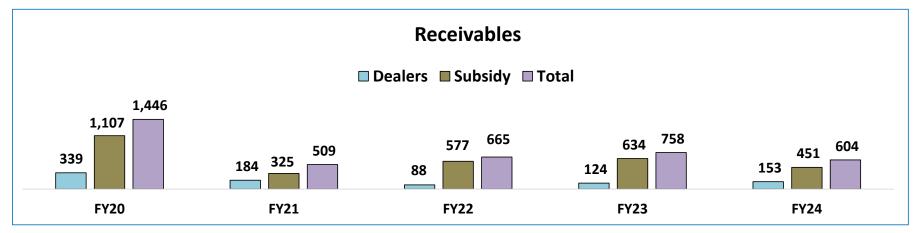
Cash Profit, EPS and Receivables



INR Crore [except EPS]





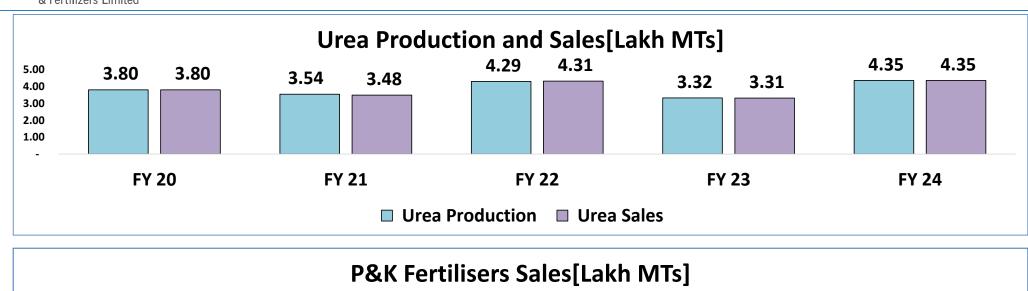


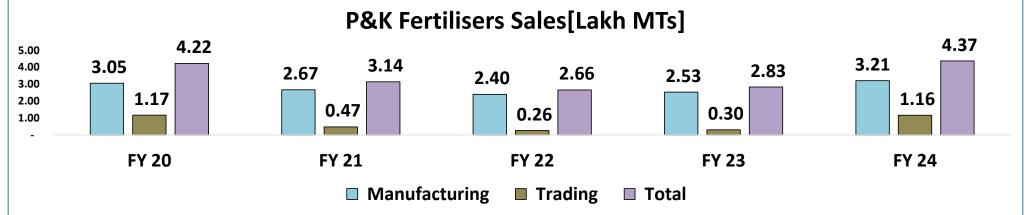




Production and Sales











MCF Overview

🕰 ಮಂಗಳ



Plant
situated at
Mangalore
West
Coast
Opposite
Mangalore
Port

Production
Capacity – Urea 3.8 LMT, DAP &
Complex 2.85
LMT

Trading Imp MOP

Marketing Territory
Karnataka -71%
Kerala – 3%
Tamil Nadu – 15%
Andhra Pradesh -7%
Telangana-1%
Maharashtra – 3%

Jammu & Kashmir & Fertilizers Limited Himachal Pradesh MARKETING TERRITORY Punjab Uttarakhand Gurugram Arunachal Pradesh CORPORATE OFFICE Sikkim Rajasthan Meghalaya Bihar Manipur Madhya Pradesh West Gujarat Bengal R AURANGABAD Maharashtra HUBLI R RAICHUR R BELLARY **R** KURNOOL Regional Marketing Offices BANGALORE R Distance Coverage Area - MCFL Plant Tamil Nadu Pondicherry Kerala R COIMBATORE Production Units

Brand MANGALA







