

AJMERA REALTY & INFRA INDIA LTD.

Regd. Office: Citi Mall, Link Road, Andheri (W), Mumbai - 400 053.
Tel.: +91-22-6698 4000 • Email: investors@ajmera.com • Website: www.ajmera.com
CIN No.: L27104 MH 1985 PLC035659



Ref: SEC/ARIL/BSE-NSE/2024-25

Date: October 28, 2024

| | |
|--|--|
| The Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400001 Script Code: 513349 | National Stock Exchange of India Limited 5 th Floor, Exchange Plaza, Bandra Kurla Complex Bandra (East) Mumbai - 400051 Script Code: AJMERA |
|--|--|

Sub: Investor Presentation on Quarter and Half Year ended September 30, 2024.

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the Investor Presentation on the Unaudited Financial Results (Standalone and Consolidated) of the Company for the Quarter and Half Year ended September 30, 2024.

The copy of the same shall be uploaded on the Company's website viz., www.ajmera.com

Kindly take the same on record.

Thanking You.

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

NITIN D. BAVISI
CHIEF FINANCIAL OFFICER

Enc.: As above



BUILT ON TRUST

Ajmera Realty & Infra India Limited

EARNINGS PRESENTATION

Q2 FY25

www.ajmera.com



Disclaimer

The information in this presentation contains certain forward-looking statements. These include statements regarding the intent, plans, objectives, goals, strategies, future events or performance, current expectations of the Company and the underlying assumptions, other than those based on historical facts, including, but not limited to, those that are identified by the use of words Such as “anticipates”, “believes”, “estimates”, “expects”, “intends”, “plans”, “predicts”, “projects” and similar expressions.

These forward-looking statements involve certain risks and uncertainties like economic or regulatory changes, political developments and other factors that could cause the actual results to differ materially from those expressed by such forward looking statements. These risks and uncertainties include, but are not limited to; general economic and business conditions; changes in macroeconomic and political trends;

the ability to implement our growth, expansion plans & strategy; fluctuations in currency exchange rates; changes in interest rates and other fiscal cost; government policies and actions with respect to investments; changes in the laws and regulations; changes in tax laws, import duties, litigation, industry structure and labour relations; competitive pressures; technical developments & technological changes.

We undertake no obligation to update any forward-looking information contained in this Presentation to reflect any subsequent events or circumstances unless it is required by Law. Any statements and projections made by third parties included in this Presentation are not adopted by us and we are not responsible for such third-party statements.

Company Snapshot

55+

years of legacy in Real Estate Sector

20+ MSF

of township & Pincode creators

46,000+

homes delivered

1.1 MSF

of ongoing development

1.7 MSF

of projects in pipeline for development

11.1 MSF

of future development of land bank

INR 560 Cr

Sales Value Achieved for H1 FY25

INR 69 Cr

PAT Achieved for H1 FY25

0.85x

Debt-to-Equity as on 30 September 2024



PERFORMANCE & OPERATIONS
BUSINESS UPDATES

Key Business Highlights



2,44,847 Sq.ft.

Sales Volume

Sustained sales across portfolio



INR 560 Cr

Sales Value

18% YoY Increase



INR 298 Cr

Collections

34% YoY Increase



INR 225 crores

Preferential Issue

Marquee investors anchored



INR 400 Cr

Total Revenue

51% YoY Increase



INR 131 Cr

EBITDA

67% YoY Increase



INR 69 Cr

Profit After Tax

55% YoY Increase



0.85x

Debt / Equity Ratio

Maiden Private Equity deal successfully closed

Project Sales & Collections – Q2 & H1 FY25

Q2 FY25

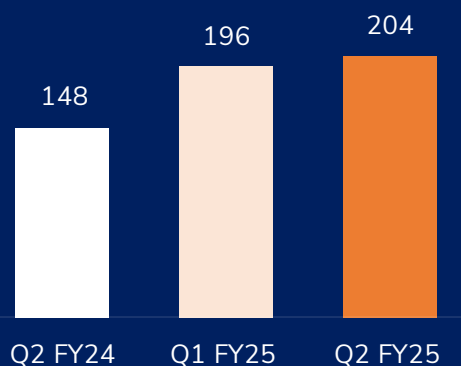
H1 FY25

| Project | Location | Sales Volume (Sq.ft.) | Sales Value (INR Cr) | Units (Nos) | Collections (INR Cr) | Sales Volume (Sq.ft.) | Sales Value (INR Cr) | Units (Nos) | Collections (INR Cr) |
|--------------------|-----------|-----------------------|----------------------|-------------|----------------------|-----------------------|----------------------|-------------|----------------------|
| Aeon, Zeon, Treon | Mumbai | - | - | - | - | 291 | 1 | 1 | - |
| Manhattan | Mumbai | 23,279 | 77 | 28 | 59 | 44,972 | 153 | 50 | 135 |
| Sikova | Mumbai | - | - | - | 3 | 2,622 | 7 | 8 | 5 |
| Greenfinity – CD | Mumbai | 2,713 | 6 | 6 | - | 7,177 | 19 | 16 | 12 |
| Prive | Mumbai | 2,947 | 17 | 2 | 8 | 9,717 | 55 | 6 | 35 |
| Greenfinity – AB | Mumbai | 19,260 | 51 | 36 | 9 | 36,915 | 100 | 69 | 12 |
| Eden | Mumbai | 8,298 | 23 | 7 | 17 | 17,311 | 47 | 16 | 37 |
| Bhandup | Mumbai | 31,793 | 57 | 79 | 9 | 75,632 | 131 | 190 | 13 |
| Nucleus – C Wing | Bangalore | - | - | - | - | - | - | - | 1 |
| Nucleus - Comm | Bangalore | 22,666 | 18 | 2 | 10 | 34,712 | 30 | 3 | 12 |
| Lugaano & Florenza | Bangalore | 3,090 | 4 | 6 | 18 | 15,498 | 18 | 26 | 36 |
| Total | | 1,14,046 | 254 | 166 | 133 | 2,44,847 | 560 | 385 | 298 |

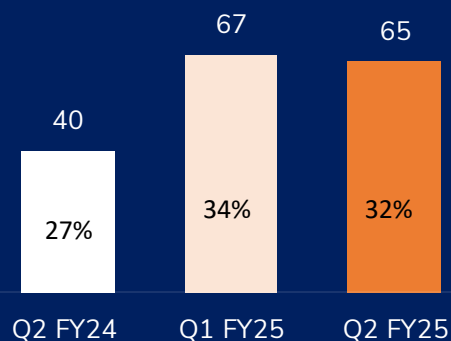
New Launch contributed to 23% of Sales Value

Financial Highlights – Q2 FY25

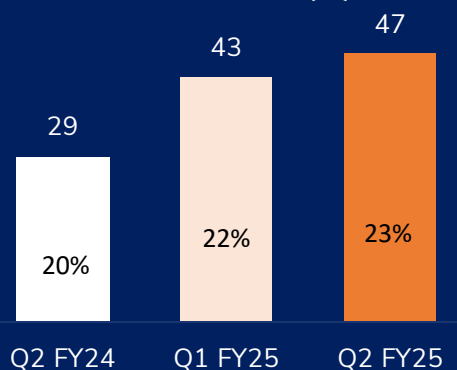
TOTAL REVENUE (INR Cr)



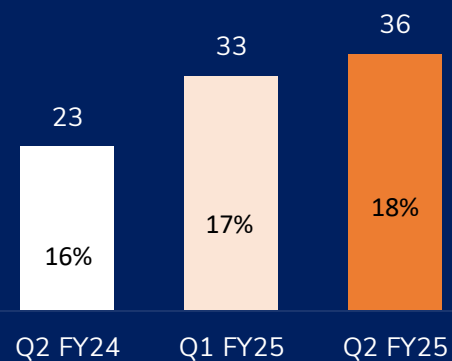
EBITDA (INR Cr) & EBITDA MARGIN (%)



PBT (INR Cr) & PBT MARGIN (%)



PAT (INR Cr) & PAT MARGIN (%)



Financial Performance

38% YoY increase in Total Revenue

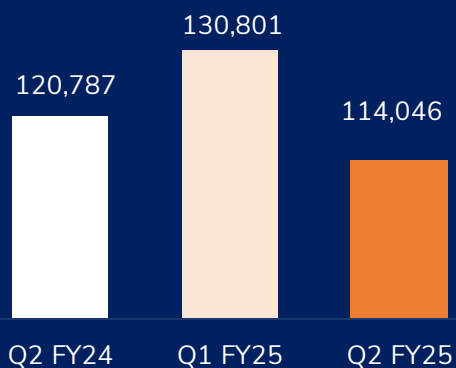
62% YoY increase in EBITDA

59% YoY increase in PBT

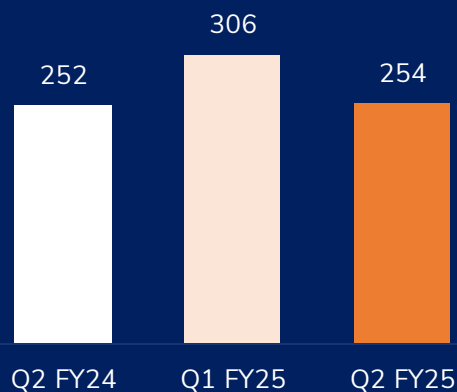
58% YoY increase in PAT

Operational Highlights – Q2 FY25

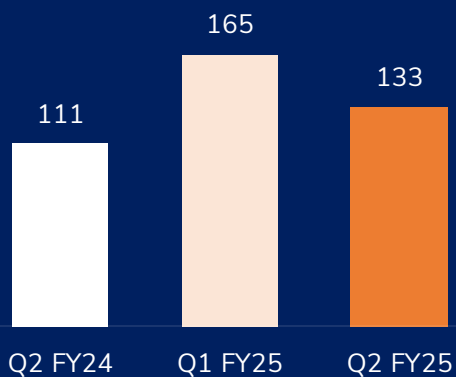
SALES VOLUME (Sq.ft.)



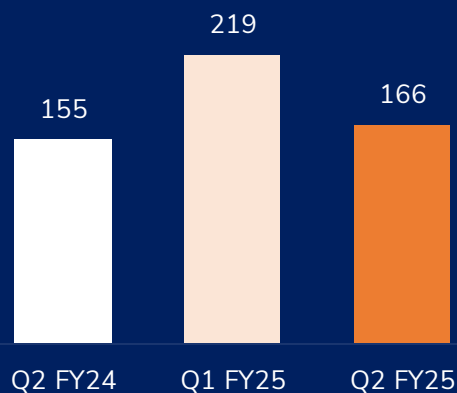
SALES VALUE (INR Cr)



COLLECTIONS (INR Cr)



UNITS (Nos)



Operational Performance

Sustained momentum across portfolio in Sales Volume & Value

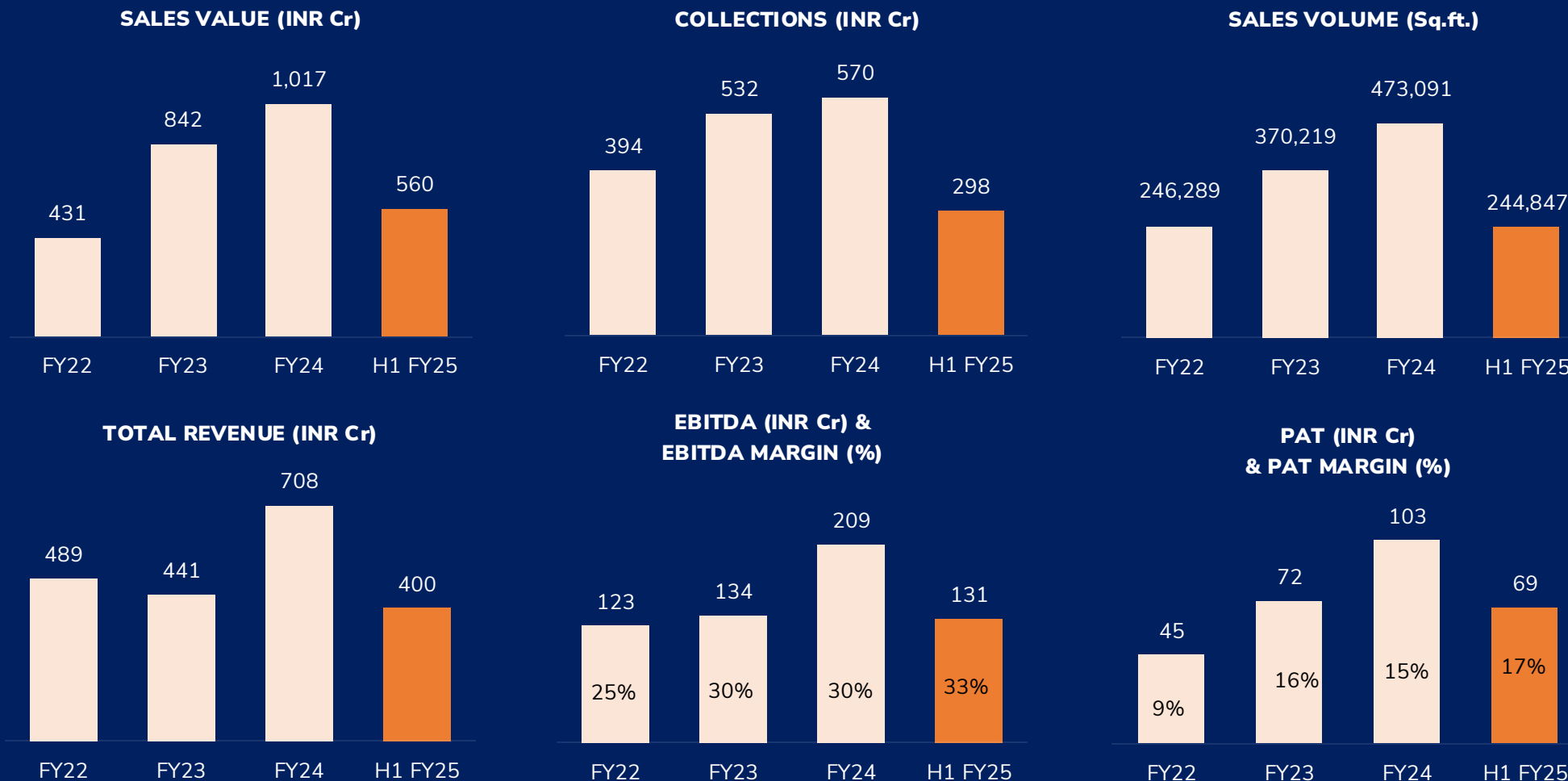
20% YoY increase in Collection

Ajmera Vihara at Bhandup launched at the end of the May'24, sold 49% of its inventory in less than two quarters

Ajmera Manhattan and Prive sold 24% of the available inventory during the quarter

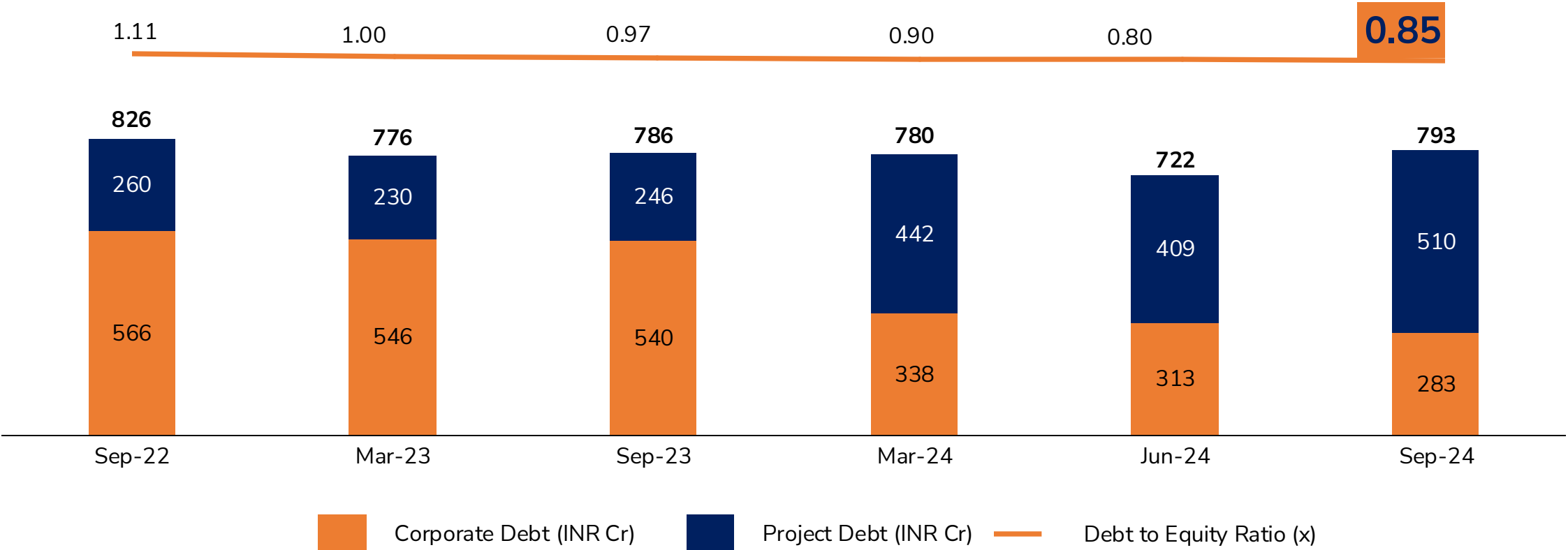
Ajmera Nucleus Commercial sold 29% of the available inventory during the quarter

Performance Trend



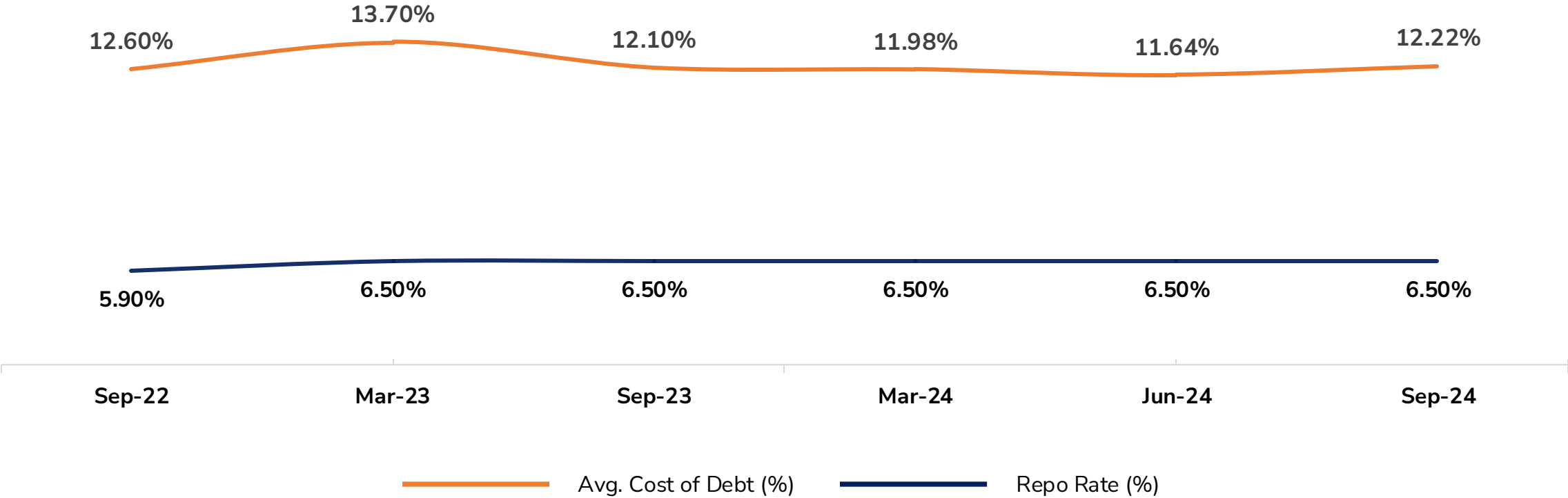
Continued De-leveraging & Improving Debt Profile

SECURED DEBT & DEBT TO EQUITY RATIO



Continued De-leveraging & Improving Debt Profile

AVG COST OF DEBT & REPO RATE



Forging Partnerships – Strategic Achievements



Preferential Allotment

- INR 225 crores raised by issue of 31.64 lakhs equity shares at INR 711 per share
- Onboarding marquee and strategic investors
- Company plans to use it for accelerating the momentum of its project launches, debt repayment and general corporate purpose



Private Equity deal

- Maiden private equity deal with India Realty Excellence Fund VI (Motilal Oswal)
- Vikhroli, residential development project
- INR 88 crores raised to facilitate part funding of acquisition and approval related costs

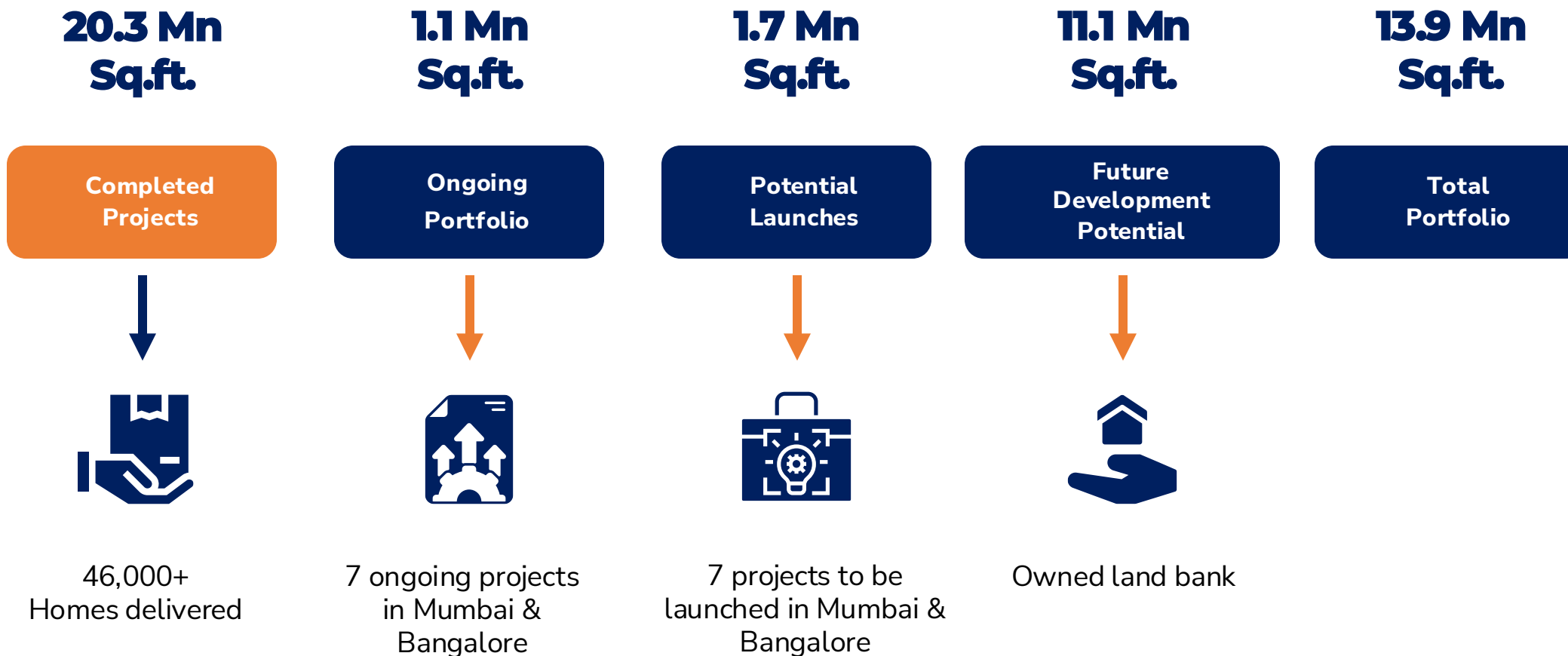
FY 2025

PORTFOLIO UPDATE & STRATEGY

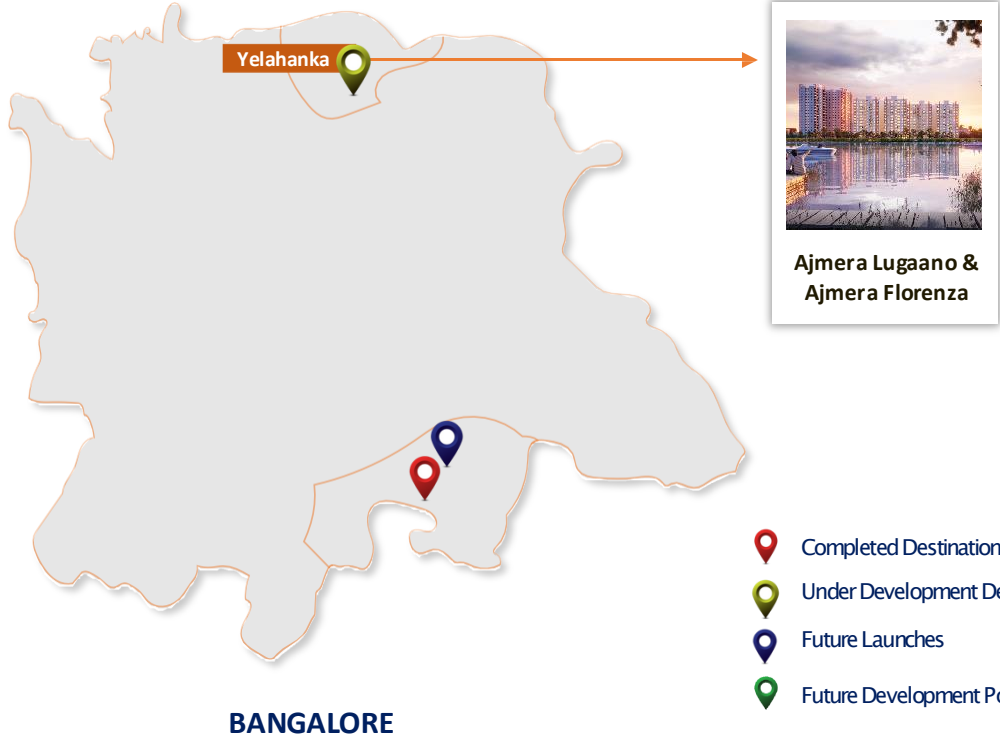
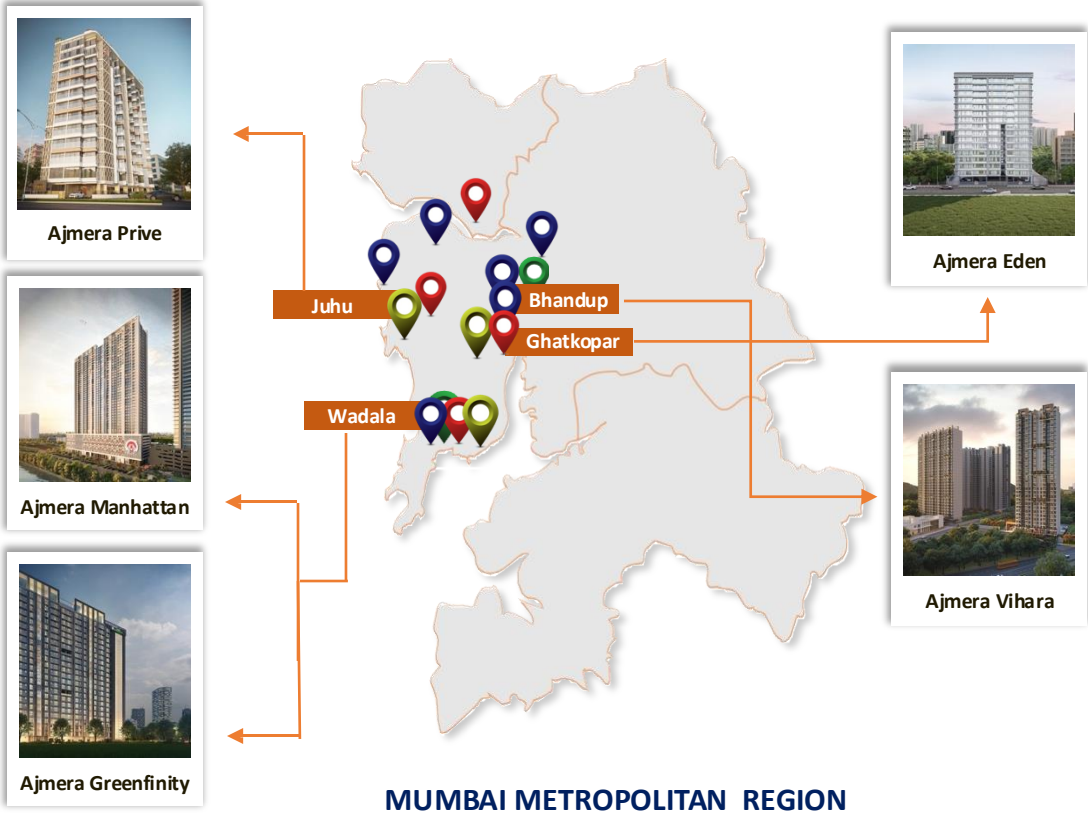
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Our Portfolio



Micro Market Presence



- 📍 Completed Destinations
- 📍 Under Development Destinations
- 📍 Future Launches
- 📍 Future Development Potential

*All Area in lakh Sq.ft. (Carpet)

| Completed Projects | Under Development Projects | Future Launches | Future Development Potential |
|--------------------|----------------------------|-----------------|------------------------------|
| 134 | 9 | 15 | 111 |

*All Area in lakh Sq.ft. (Carpet)

| Completed Projects | Under Development Projects | Future Launches | Future Development Potential |
|--------------------|----------------------------|-----------------|------------------------------|
| 21 | 3 | 2 | - |

Ongoing Project Update



Ajmera Manhattan



85%
of Inventory Sold



Tower B : 9th Level
completed



June'27
Estimated project
timelines as per RERA



Ajmera Prive



69%
of Inventory Sold



RCC Completed, MEP &
Finishing in progress



June'26
Estimated project
timelines as per RERA



Ajmera Eden



69%
of Inventory Sold



14th Floor Slab
Completed,



June'27
Estimated project
timelines as per RERA

Ongoing Project Update



Ajmera Greenfinity



59%
of Inventory Sold



2nd Level work in progress



Aug'27
Estimated project timelines as per RERA



Ajmera Lugaano & Florenza



91%
of Inventory Sold



Terrace floor work in progress



Lugaano – Sep'26
Florenza – Sep'25
Estimated project timelines as per RERA



Ajmera Vihara



49%
of Inventory Sold



Excavation & pilling work in Progress.



Feb'29
Estimated project timelines as per RERA

Revenue Visibility

OC Received Projects

| Projects | Ownership | Completion as on 30 Sep 2024 | Total Carpet Area (Sq.ft.) | Total Carpet Area Sold (Sq.ft.) | Sales Book as on 30 Sep 2024 (INR Cr) | Revenue Recognised (INR Cr) | Balance Revenue Recognition (INR Cr) | Unsold Carpet Area (Sq.ft.) | Estimated Sale value (INR Cr) | Revenue Potential (INR Cr) |
|--------------------|-----------|------------------------------|----------------------------|---------------------------------|---------------------------------------|-----------------------------|--------------------------------------|-----------------------------|-------------------------------|----------------------------|
| (i) | (ii) | (iii) | (iv) | (v) | (vi) | (vii) | (viii) = (vii) – (vi) | (ix) | (x) | (xi) = (viii) + (x) |
| Nucleus C | 70% | 99% | 1,03,149 | 1,02,163 | 91 | 90 | 1 | 986 | 1 | 2 |
| Greenfinity CD | 100% | 100% | 69,652 | 69,292 | 182 | 182 | - | 360 | 1 | 1 |
| Nucleus Commercial | 70% | 100% | 1,01,780 | 46,744 | 39 | 39 | - | 55,036 | 55 | 55 |
| TOTAL | | | 2,74,581 | 2,18,199 | 312 | 311 | 1 | 56,382 | 57 | 58 |

INR 312 CrSales Book as on
30 Sep 2024**INR 1 Cr**Revenue to be
recognized on
committed sales**INR 57 Cr**Revenue to be
recognized from
unsold stock**INR 58 Cr**Total Revenue
Potential

Revenue Visibility

Ongoing Projects

| Projects | Ownership | Completion as on 30 Sep 2024 | Total Carpet Area (Sq.ft.) | Total Carpet Area sold (Sq.ft.) | Sales Book as on 30 Sep 2024 (INR Cr) | Revenue Recognised (INR Cr) | Balance Revenue Recognition (INR Cr) | Unsold Carpet Area (Sq.ft.) | Estimated Sale value (INR Cr) | Revenue Potential (INR Cr) |
|-------------------|-----------|------------------------------|----------------------------|---------------------------------|---------------------------------------|-----------------------------|--------------------------------------|-----------------------------|-------------------------------|----------------------------|
| (i) | (ii) | (iii) | (iv) | (v) | (vi) | (vii) | (viii) = (vii) – (vi) | (ix) | (x) | (xi) = (viii) + (x) |
| Manhattan | 100% | 61% | 498,096 | 4,23,295 | 1,296 | 701 | 595 | 74,801 | 256 | 851 |
| Prive | 100% | 80% | 30,602 | 21,250 | 112 | 75 | 37 | 9,352 | 56 | 93 |
| Eden | 100% | 86% | 95,708 | 66,309 | 172 | 114 | 58 | 29,399 | 83 | 141 |
| Lugaano & Firenze | 70% | 69 | 2,60,288 | 2,36,954 | 216 | 134 | 82 | 23,333 | 30 | 112 |
| Greenfinity AB | 100% | 14% | 92,020 | 54,570 | 148 | - | 148 | 37,450 | 101 | 249 |
| Bhandup | 85% | 13% | 1,54,804 | 75,632 | 131 | - | 131 | 79,172 | 144 | 275 |
| TOTAL | | | 11,31,518 | 8,78,010 | 2,076 | 1,024 | 1,051 | 2,53,507 | 670 | 1,721 |

INR 2,076 CrSales Book as on
30 Sep 2024**INR 1,051 Cr**Revenue to be
recognized on
committed sales**INR 670 Cr**Revenue to be
recognized from
unsold stock**INR 1,721 Cr**Total Revenue
Potential

Potential Launches

| Project | Location | Ownership (%) | Estimated Launch (Month, Year) | Estimated Completion (Month, Year) | Estimated GDV (INR Cr) | Estimated Carpet Area (Sq.ft.) |
|-------------------------------------|-----------|---------------|--------------------------------|------------------------------------|------------------------|--------------------------------|
| Ajmera Iris | Bangalore | 70% | Oct'24 | Dec'27 | 150 | 2,35,000 |
| Codename Vikhroli | Mumbai | 100% | Jan'25 | Mar'28 | 700 | 3,25,000 |
| Codename Central Mumbai 1 | Mumbai | 100% | Mar'25 | Aug'28 | 800 | 4,05,000 |
| Codename Versova | Mumbai | 100% | Feb'25 | Mar'28 | 360 | 90,700 |
| Codename Yogi Nagar | Mumbai | 100% | Feb'25 | Jun'28 | 330 | 1,15,000 |
| Codename Bandra** | Mumbai | 50% | Mar'25 | Jun'28 | 380 | 65,000 |
| Codename Wadala | Mumbai | 100% | Feb'25 | Feb'29 | 1,550 | 5,00,000 |
| TOTAL ESTIMATED GDV (INR Cr) | | | | | 4,270 | 17,35,700 |

** Economic Interest of 50% considered

We have further developmental potential of 8,30,000 sq ft at Codename Bhandup with Gross Development Value (GDV) of INR 1,600 Cr.

Revenue Visibility

OC Received Projects

(Greenfinity CD & Nucleus)

| | |
|---|-------------------------------------|
| INR 1 Cr | INR 57 Cr |
| Revenue to be recognized from committed sales | Sales revenue from unsold inventory |

INR 58 Cr

envisaged over the next 4 months

Ongoing Projects

(Manhattan, Lugaano, Florenza, Prive, Eden ,Greenfinity AB and Bhandup)

| | |
|---|-------------------------------------|
| INR 1,051 Cr | INR 670 Cr |
| Revenue to be recognized from committed sales | Sales revenue from unsold inventory |

INR 1,721 Cr

envisaged over the next 27 months

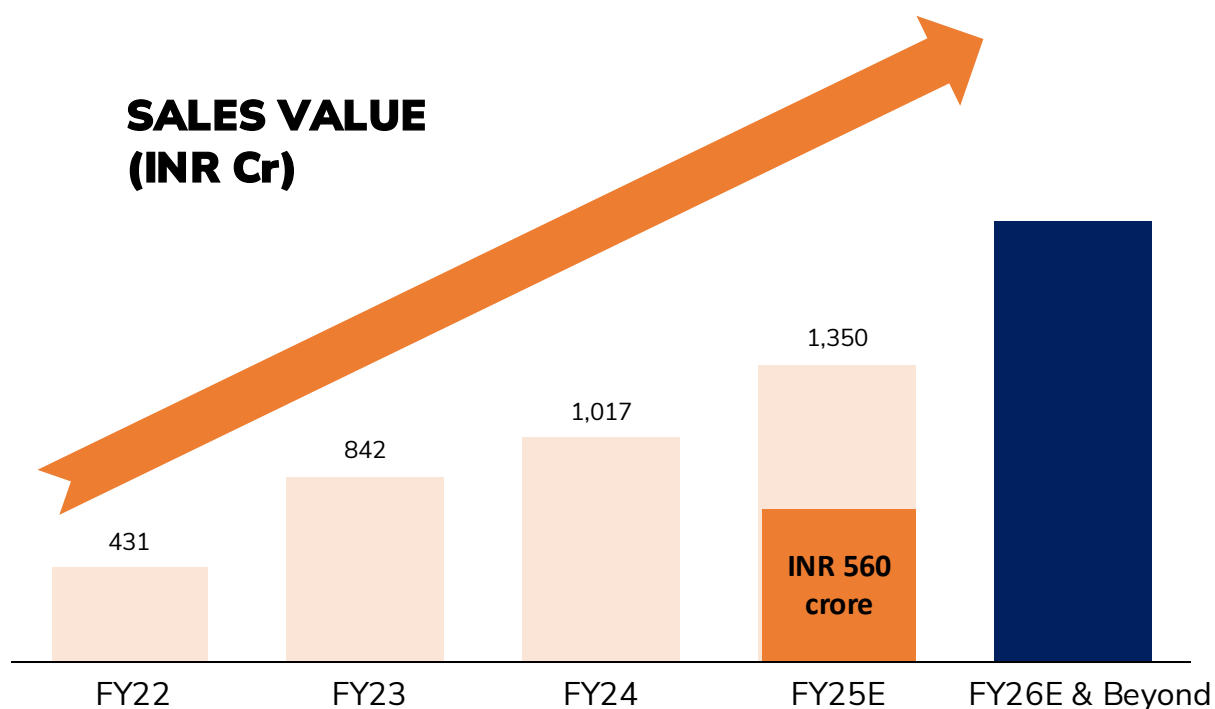
| | | | | |
|--------------------------------|----------|---------------------|----------|-------------------------|
| OC Received & Ongoing Projects | | Potential Launches | | Total Revenue Potential |
| INR 1,779 Cr | + | INR 4,270 Cr | → | INR 6,049 Cr |

Development potential – Owned Land Bank

| Location | Type of Development | Estimated Carpet Area (in lakh Sq.ft.) | ARIL Stake | Development Plan |
|------------|---------------------|--|------------|---------------------------------------|
| Wadala | Residential | 13 | 100% | Phase-wise launch within 4-6 years |
| | Commercial | 18.5 | 100% | Expected to be a lease model |
| Kanjurmarg | Residential | 61 | 100% | Township development within 7-8 years |
| | Mix Use | 18 | 100% | Phase-wise launch within 5-6 years |
| | TOTAL | 111 | | |

Portfolio Expansion

by outperforming business guidance



How we are scaling up

| Parameter | Existing | Future |
|----------------------------|---------------|--------------|
| Growing portfolio size | 1.1 msf → | 2.8 msf |
| Expanding Launch Pipeline | 1.3 msf* → | 1.7 msf |
| Maximizing Sales Inventory | INR 727 Cr → | INR 4,270 Cr |
| Geographical expansion | 5 locations → | 11 locations |
| Project Multiplicity | 7 → | 13 |

* As announced as of Q2 FY24.

5X ROAD MAP – Strategy



Organic Growth Strategy

- Unlocking potential of owned land bank
- Owned land in Mumbai has potential for 11.1mn.Sq.ft. development
- Streamlined development process and development flexibility to launch in phases as per market dynamics



Inorganic Growth Strategy

- Expanding aggressively in established markets with strong brand recognition
- Active evaluation of asset light JV & JDA structures
- Targeting opportunities in the lucrative acquisitions



Strategic Locational Advantage & Diverse Offerings

- Properties and land banks with strategic locational advantage
- Diverse offerings across premium, compact luxury and affordable residential segments & boutique commercial developments
- Maximizing overall customer base



Robust & Responsible Execution efficiency

- Operational excellence through focus on execution & timely project completion
- Widespread projects contribute to the sales value
- Ensuring high-quality construction with sustainable and green practices

FY 2025



FINANCIAL RESULTS SUMMARY

Consolidated Financial Summary – Q2 & H1 FY25

Profit & Loss Statement

| Particulars (INR Cr) | Q2 FY25 | Q2 FY24 | YoY | Q1 FY25 | QoQ | H1 FY25 | H1 FY24 | YoY |
|-----------------------------|---------|---------|-----|---------|-------|---------|---------|------|
| Total Revenue | 204.1 | 147.6 | 38% | 196.2 | 4% | 400.3 | 265.2 | 51% |
| Total Expenses | 139.5 | 107.6 | 30% | 129.4 | 8% | 269.0 | 186.5 | 44% |
| EBITDA | 64.6 | 40.0 | 62% | 66.7 | (3%) | 131.3 | 78.7 | 67% |
| <i>EBITDA Margin (%)</i> | 32% | 27% | | 34% | | 33% | 30% | |
| Finance Cost | 17.5 | 10.4 | 69% | 22.9 | (97%) | 40.5 | 19.7 | 106% |
| Depreciation & Amortisation | 0.5 | 0.3 | 64% | 0.9 | (26%) | 1.4 | 0.6 | 126% |
| Profit Before Tax | 46.5 | 29.3 | 59% | 42.9 | 8% | 89.5 | 58.4 | 53% |
| <i>PBT Margin (%)</i> | 23% | 20% | | 22% | | 22% | 22% | |
| Profit After Tax | 36.3 | 22.9 | 58% | 32.8 | 11% | 69.0 | 44.5 | 55% |
| <i>PAT Margin (%)</i> | 18% | 16% | | 17% | | 17% | 17% | |
| Diluted EPS | 9.8 | 6.3 | 56% | 8.9 | 10% | 18.5 | 12.2 | 51% |

Consolidated Financial Summary – H1 FY25

Balance Sheet Statement

| EQUITY AND LIABILITIES (INR Cr) | H1 FY25 | FY24 |
|-----------------------------------|----------------|----------------|
| Equity Share Capital | 36.2 | 35.5 |
| Other Equity | 882.7 | 830.2 |
| Net Worth | 918.9 | 865.7 |
| Non-Controlling Interest | 126.6 | 127.9 |
| Financial Liabilities | | |
| (i) Borrowings | 550.5 | 764.3 |
| (ii) Trade Payables | 24.0 | 28.2 |
| (iii) Other Financial Liabilities | 0.6 | 0.7 |
| Provisions | 6.7 | 5.9 |
| Other Non Current Liabilities | 11.7 | 11.1 |
| Non Current Liabilities | 720.1 | 1,803.8 |
| (i) Borrowings | 268.2 | 43.3 |
| (ii) Trade Payables | 27.3 | 37.1 |
| (iii) Other Financial Liabilities | 7.6 | 2.3 |
| Other current Liabilities | 62.4 | 56.4 |
| Provisions | 25.7 | 18.3 |
| Current Tax Liabilities | 2.8 | 2.1 |
| Current Liabilities | 393.9 | 159.5 |
| TOTAL | 2,032.9 | 1,963.3 |

| ASSETS (INR Cr) | H1 FY25 | FY24 |
|------------------------------|----------------|----------------|
| Property, Plant & Equipment | 31.0 | 29.5 |
| Goodwill & Intangible Assets | 41.9 | 41.9 |
| Financial Assets | | |
| (i) Investments | 100.0 | 98.7 |
| (iii) Loans | 72.8 | 69.4 |
| (iii) Trade Receivables | - | - |
| (iv) Other Financial Asset | 42.6 | 42.0 |
| Other Non-Current Asset | 42.1 | 56.6 |
| Non Current Assets | 330.4 | 338.1 |
| Inventories | 1,190.6 | 1,156.7 |
| Financial Assets | | |
| (i) Other Investment | 11.0 | 10.9 |
| (ii) Trade Receivables | 304.3 | 214.8 |
| (iii) Cash and Bank Balance | 70.7 | 116.8 |
| (iv) Loans | 8.0 | 8.0 |
| (v) Other Financial Asset | 3.5 | 3.5 |
| Current Tax Assets | 9.8 | 9.6 |
| Other Current Assets | 104.6 | 104.9 |
| Current Assets | 1,702.6 | 1,625.2 |
| TOTAL | 2,032.9 | 1,963.3 |

Cash Flow Statement – Q2 & H1 FY25

| | Particulars (INR Cr) | Q2 FY25 | H1 FY25 |
|------------|---------------------------------------|--------------|--------------|
| (A) | Operating Inflows | 135.5 | 300.7 |
| | Collection | 135.5 | 300.7 |
| (B) | Operating Outflows | 92.6 | 209.6 |
| | Construction Cost | 40.0 | 108.4 |
| | Liasioning & Approval | 17.0 | 39.3 |
| | Admin & Sales Overheads | 35.6 | 62.0 |
| (C) | Gross Operating Cashflow (A-B) | 42.9 | 91.0 |
| | Less : Taxes | (13.5) | (17.5) |
| (D) | Net Operating Cashflow | 29.4 | 73.5 |

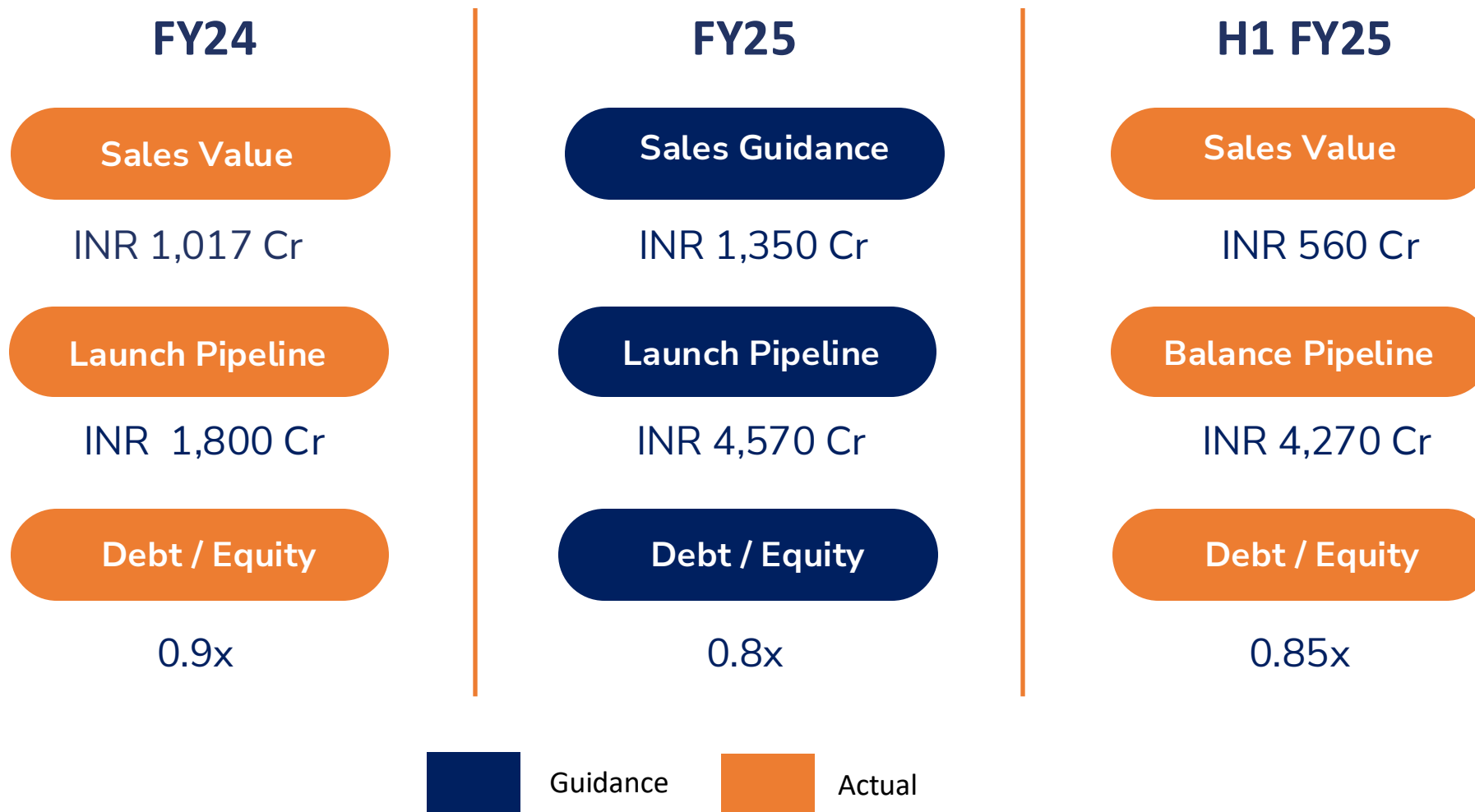
| | Particulars (INR Cr) | Q2 FY25 | H1 FY25 |
|------------|--|---------------|---------------|
| (E) | Net Investing Cashflow | (66.1) | (61.0) |
| | Business Development | (72.6) | (72.6) |
| | Other Income | 1.5 | 3.4 |
| | Remittances from London | 5.0 | 8.1 |
| (F) | Net Financing Cashflow | 24.8 | (58.7) |
| | Loan Disbursement /(Repayments) | 65.6 | 7.4 |
| | Others | (5.1) | (7.7) |
| | Dividend Paid | (14.2) | (14.2) |
| | Interest Cost | (21.5) | (44.1) |
| (G) | Net Cashflow (D+E+F) | (11.9) | (46.1) |
| (F) | Opening Cash & Cash Equivalents | 82.6 | 116.8 |
| | Closing Cash & Cash Equivalents (G+F) | 70.7 | 70.7 |

Cash Flow Potential

| Parameters (pre-tax & post-debt) | Completed Projects (INR Cr) | Ongoing Projects (INR Cr) | Total (INR Cr) |
|-------------------------------------|--------------------------------|------------------------------|-------------------|
| Balance collection from sold units | 30 | 1,276 | 1,305 |
| Value of unsold inventory | 82 | 670 | 752 |
| Balance Cost to incur | 1 | 861 | 862 |
| Project Debt | - | 437 | 437 |
| Estimated Net Cash Flow | 111 | 648 | 758 |

- The projects that are yet to be launched are not included above. However, the surplus (pre-tax & post- debt) from projects in pipeline is estimated be around INR 1,200 Cr.
- Cash flow from other avenues is estimated to be around INR 330 Cr.
- Cash flow potential from ongoing projects, upcoming projects & from other avenues is estimated to be about **INR 2,300 Cr** over the lifecycle of projects.

Guidance Vs Actual for FY25E



FY 2025

ESG

ENVIRONMENT | SOCIAL | GOVERNANCE



ESG



Environmental Initiatives



Develop carpooling programs for workers and residents



Incorporate green buildings standards like IGBC Certification



Submitted Business Responsibility & Sustainability Report for FY24.



Use low- emission construction machinery and equipment.



Partnered with waste management companies to ensure proper disposal and recycling of materials.



Provide energy-efficient lighting and HVAC systems



Reduce noise pollution through soundproofing techniques and scheduling construction activities during less disruptive hours

ESG



Social Initiatives



Visit to Khardi was made to assess the Zila Parishad school for the current year CSR adoption.



Free Residential school for 720+ tribal children in Navsari South Gujarat



Majority of students are orphan or having single parent



ESG



Governance

Strong Governance Practices



Board consists of professionals



SEBI Compliant, Regular and timely disclosures



Structured digital database online portal to curb trading with UPSI from diverse fields



ERP platform for supply chain management



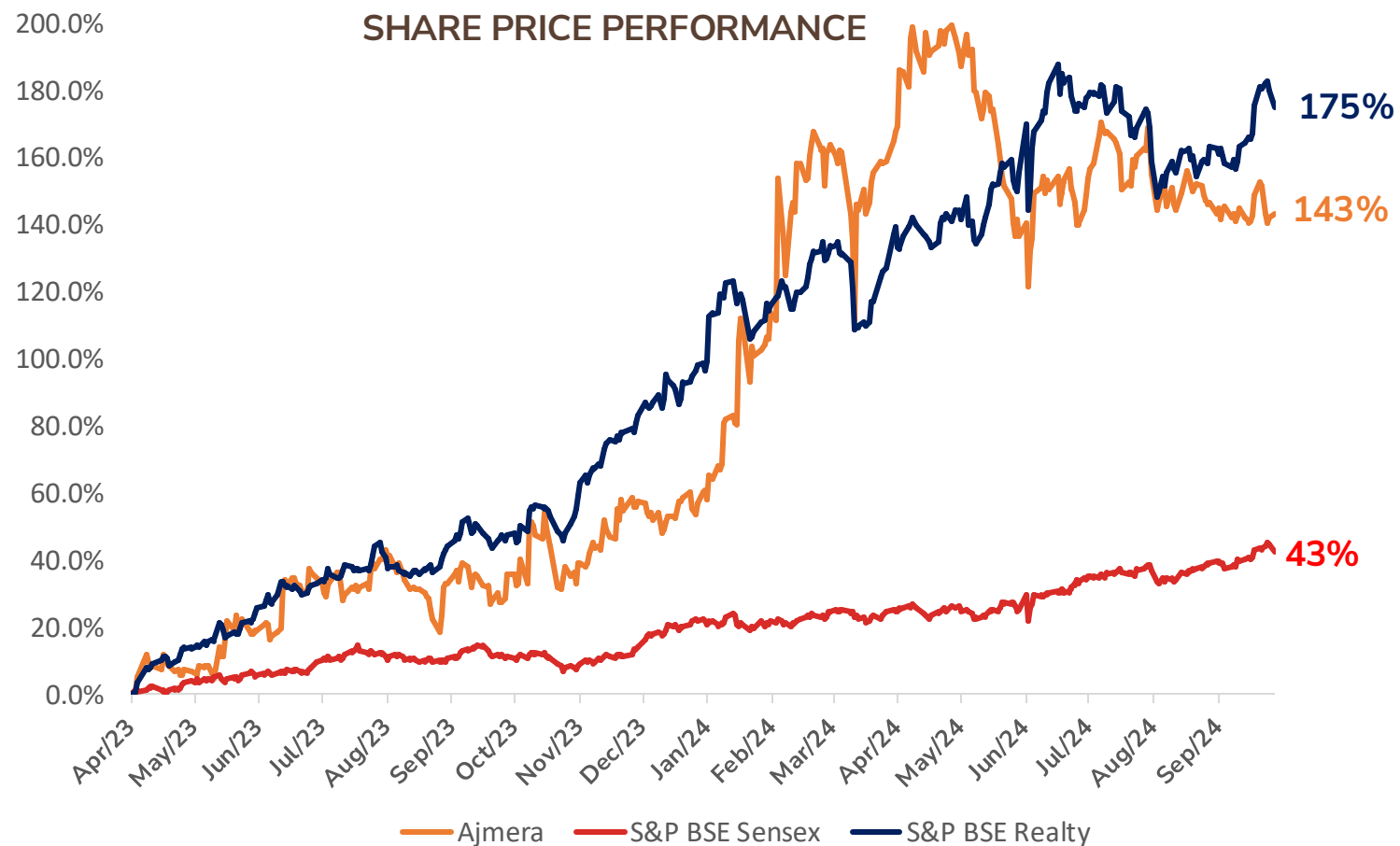
Insurance renewals with regular health checkups

Some of our Policies for Effective Governance

- Code of Insider Trading Policy
- Policy on Preservation of Documents
- Archival Policy
- Dividend Distribution Policy
- Board diversity policy
- Directors and Officers Insurance Policy
- Corporate Social and Business Responsibility Policy
- Code of conduct
- Whistle Blower Policy
- Nomination and Remuneration Policy
- Risk Management Policy
- Policy on Prevention and Redressal of Sexual Harassment at Workplace

Shareholding & Price Movement

| Shareholder Information as on 30 th Sep 2024 | |
|---|-------------|
| BSE Ticker | 513349 |
| NSE Symbol | AJMERA |
| Market Cap* (in INR Cr) | 2,994 |
| Promoter holding % | 74.2% |
| % Free-Float | 25.8% |
| Free-Float Market Cap* (in INR Cr) | 816 |
| Shares Outstanding (in Cr) | 3.61 |
| 3M ADTV** (Shares) | 61,693 |
| 6M ADTV**(Shares) | 1,05,548 |
| Industry | Real Estate |



Share price rebased to 100

*Market Cap as on 25th October ,2024 at BSE ** ADTV : Average daily trading volume (NSE + BSE)

THANK YOU

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