

HZL/2024-25/SECY/35



June 12, 2024

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai – 400 001

Kind Attn: General Manager – Department

of Corporate Services

Scrip Code: 500188

National Stock Exchange of India Limited Exchange Plaza, 5th Floor Plot No., C/I, G Block Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051

Kind Attn: Head Listing & Corporate

Communication

Trading Symbol: "HINDZINC"

### <u>Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)</u> <u>Regulations, 2015, as amended ("SEBI Listing Regulations") – Site Visit Presentation</u>

This is further to our letter no. HZL/2024-25/SECY/32 dated June 04, 2024 regarding site visit for Institutional Investors and analysts.

Pursuant to Regulation 30 of SEBI Listing Regulations, we enclose herewith a copy of the presentation made to the Institutional Investors and analysts.

The same shall also be made available on the website of the Company at www.hzlindia.com

This is for your information and records.

Thanking You

Yours faithfully, For Hindustan Zinc Limited

Harsha Kedia
Company Secretary & Compliance Officer

Encl as above



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This presentation contains 'forward-looking statements' - that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as 'expects', 'anticipates', 'intends', 'plans', 'believes', 'seeks', or 'will'. Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, uncertainties arise from the behaviour of financial and metals markets including the London Metal Exchange, fluctuations in interest and or exchange rates and metal prices; from future integration of

acquired businesses; and from numerous other matters of national, regional and global scale, including those of environmental, climatic, natural, political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different that those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements. We caution you that reliance on any forward-looking statement involves risk and uncertainties, and that, although we believe that the assumption on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate and, as a result, the forward-looking statement based on those assumptions could be materially incorrect.

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## **Executive Leadership Team**



Arun Misra
Chief Executive Officer
Chairman of International Zinc Association
(IZA) and Vice Chairman of Confederation
of Indian industry (CII), Rajasthan



David Finn
Technical Advisor - Geotech
Subject matter expert with 30+ yrs
experience in Geotech

Kuldeep Singh Solanki

**Vijay Murthy** 



Krishnamohan Narayan
Deputy Chief Executive Officer
Leader with global experience in chemical industry



Director - Exploration

Mineral industry experience in exploration, surface & UG mining operations & mineral resource estimation of gold & base metals



Sandeep Modi
Chief Financial Officer
Financial expert with vast experience in metals, mining and power industry



Darin Cooper
Technical Director - Smelters
Subject matter expert with diverse
experience in metals & mining industry
spanning operations, project & restructuring



Munish Vasudeva
Chief Human Resource Officer
Subject matter expert with diversified experience in large multinationals



Chief Marketing Officer
Leader with diversified and global
experience in metals, mining, chemical &
cement industry



Hugo Schumann Advisor - Silver Value Creation Rich Experience in Value creation for capital market



Anupam Nidhi
Head - CSR
Subject matter expert with diverse
experience in the CSR and sustainability
spheres



# Composition of our leadership team

- Our top 60 leaders embody a remarkable blend of expertise, featuring a harmonious mix of technical and functional experts and entrepreneurial business leaders
- Our leadership with an average age below 50 years, bring a wealth of experience to the table
- Our team has an average experience of 25 years in their respective fields
- This leadership cohort reflects a strategic balance, comprising 55% homegrown leaders and a substantial representation of lateral leaders from diversified businesses of our size



# Hindustan Zinc's Distinctive Competitive Advantage

- World's 2<sup>nd</sup> largest integrated zinc producer and 3<sup>rd</sup> leading silver producer
- Fully integrated India's only zinc-lead-silver producer over five decades of expertise in mining and smelting
- 2<sup>nd</sup> highest zinc R&R base globally with average grade of over 5% and 25+ years of mine life
- In the first decile of the global zinc mining cost curve, lowest cost achieved in FY24 in last 3 years
- 75% market share in India's primary zinc market
- Robust EBITDA margin of ~50% backed by operational excellence, technological advancements, cost optimization and strong resource base

- Sustainability leader with first rank in S&P sustainability assessment globally, ESG focus with economic prudence
- **50%** power sourcing through **renewable energy sources** by 2026
- **Irreplaceable resource and asset base**, with technologies providing flexibility of running operations based on the market landscape
- Consistently AAA rated by leading credit rating agencies
- One of the most valued metal and mining company in India with a market cap of c.US\$ 30 Bn



#### **Smelting Capacity**

Zinc Smelting 913,000 TPA

Lead Smelting **210,000 TPA** 

Silver Refining 800 TPA



















Note: Capacities are as on 31st March'24

# India's only Zinc-Lead-Silver Producer & World's 2<sup>nd</sup> Largest Integrated Zinc Producer and 3<sup>rd</sup> Leading Silver Producer

#### World's largest underground mine

#### Rampura Agucha Mine

Reserves : 44.4 Mt Resources : 24.8 Mt

Reserve Grade : Zn 11.0%, Pb 1.2%

FY24 Ore Production : 4.93 Mtpa

#### Sindesar Khurd Mine

Reserves : 40.1 Mt Resources : 68.9 Mt

Reserve Grade : Zn 3.1%, Pb 2.0%

FY24 Ore Production : 5.65 Mtpa

#### Rajpura Dariba Mine

Reserves : 47.1 Mt Resources : 40.5 Mt

Reserve Grade : Zn 5.4%, Pb 1.7%

FY24 Ore Production : 1.34 Mtpa

#### Zawar Mining Complex

Reserves : 42.2 Mt Resources : 100.6 Mt

Reserve Grade : Zn 2.6%, Pb 1.5%

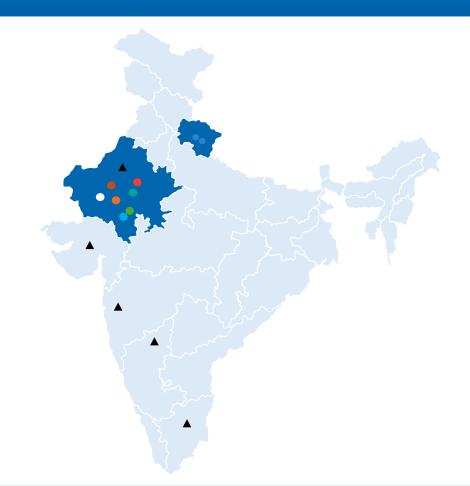
FY24 Ore Production : 4.03 Mtpa

#### Kayad Mine

Reserves : 1.3 Mt Resources : 5.4 Mt

Reserve Grade : Zn 5.2%, Pb 0.7%

FY24 Ore Production : 0.56 Mtpa



#### Single located largest zinc lead smelter globally

#### **Chanderiva Smelting Complex**

Pyrometallurgical Lead Zinc Smelter: 105,000 tpa Zinc and 90,000 tpa Lead

Hydrometallurgical Zinc Smelter: 480,000 tpa Zinc

#### Dariba Smelting Complex

Hydrometallurgical Zinc Smelter: 240,000 tpa Zinc Lead Smelter: 120,000 tpa Lead

#### Zinc Smelter Debari

Hydrometallurgical Zinc Smelter: 88,000 tpa Zinc

#### Pantnagar (100% RE grid power)

Processing & Refining of Zinc, Lead & Silver

Wind Power Generation Capacity of around 273.5 MW



# Over Five Decades of Expertise in Mining and Smelting Integrated Operations



2024 2016 2020 2018 HZL shared a Special • 2017: RAM - complete Ranked #1 in the Metals and Mining Record metal & silver production category in Asia Pacific in the Dow dividend of 1200% transition from OC to UG • 3rd largest producer of silver globally with its shareholders -• 2018: HZL, only private Jones Sustainability Index 2019 Ranked #1 in S&P Global Corporate Sustainability · HZL becomes 6th largest producer of the largest single sector Indian Co. to Assessment (CSA) 2023 primary silver globally and the fastest Commissioned India's first Fumer facility, alloy plant and RD Mill dividend in India's feature in London Bullion • Incorporated 'Hindmetal Exploration Services Private Limited' private sector Market Association list growing silver company in the world 2012 2010 2009 2007 2005 · 2012: New silver refinery at Raipura Dariba Hvdro · HZL became the Sindesar Khurd Mine • Hvdro I commissioned Pantnagar with capacity of 500 MT · HZL became the 3rd - III zinc smelter 2nd largest commissioned with commissioned commissioned with integrated zinc production capacity of largest integrated • 2013: Commercial production 0.3 million MTPA zinc producer in the production capacity of producer in the commenced at Rampura Agucha 0.2 million MTPA world · Hydro II commissioned world **Underground Mine and Kayad** Mine 1966 1978 1984 1989 2002 Foundation of · Vizag Smelter commissioned · Rajpura Dariba Chanderiya · Sterlite Group (now **Debari Smelter** • Balaria Mine at Zawar Mine commissioned **Smelter** inaugurated known as Vedanta laid commissioned Rampura Agucha Ltd.) acquired 26% • 1979: Discovery of Rampura production equity stake in HZL Agucha, currently the largest zinc commenced

mine in the world

### Hindustan Zinc's Vision, Mission & Growth Narrative

Vision to be the world's largest and most admired Zinc, Lead & Silver Company

# **01**Capacity Expansion

- Roaster of 160 ktpa at Debari: FY25
- UG mine ramp up and debottleneck roasting, leaching & purification operations
- Techno-commercial study to double production to 2+ Mtpa
- Increment in Silver to 1,000 Tonne

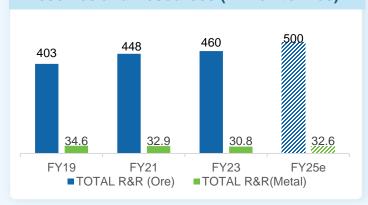
#### **Refined Metal Production**



# 02 Mine Portfolio with long life

- Innovative technology and advanced geophysics for exploration
- Retain existing mining leases and acquire new potential areas
- Upgrade Ore Reserves

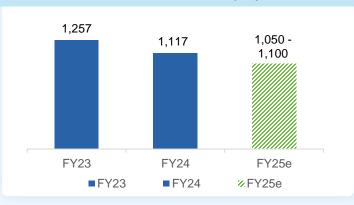
#### **Reserves and Resources (million tonnes)**



# 03 Cost Optimization

- Efficient ore hauling, higher volume and grades besides higher productivity through ongoing efforts in automation and digitalization
- 450 MW RE power at a fixed rate for 25 years, providing better cost visibility and predictability: FY26

#### **Cost of Production (\$/t)**





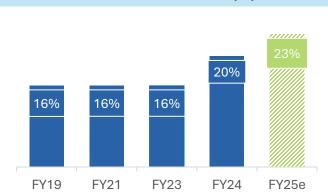
### Hindustan Zinc's Vision, Mission & Growth Narrative

Mission to enhance stakeholder value, be the lowest cost producer & maintain market leadership

# **04**Expanding VAP Portfolio

- Ramp up of 30 kt Alloy plant
- Forward integration through 510 ktpa Fertiliser plant at Chanderiya: FY26
- Focus on the innovation of new products in lead alloys
- Increased penetration of zinc alloys: Target increase of over 60% in next 3 yrs - Focus on HZDA, CGG, ZAM, zinc dust, EPG

#### Value Added Product (%)



# 05 Sustainable Future

- RE power delivery agreement to cater 50% of HZL's power requirement reducing 2.7 Mt of carbon emissions: The first power flow commenced in May 2024
- Commissioned Fumer plant at Chanderiya focusing on waste to wealth
- · ZLD plants at Agucha and Zawar

#### **Road Ahead**

**450 MW** Green power additions

**USD 1 Bn** investment towards climate change initiatives

100% Mechanised charging at Zawar

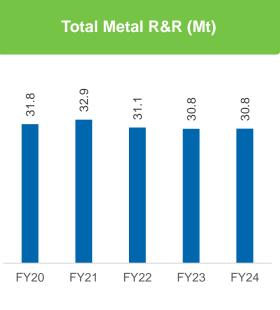


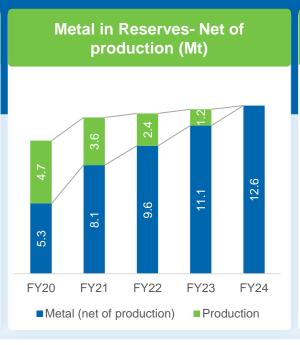


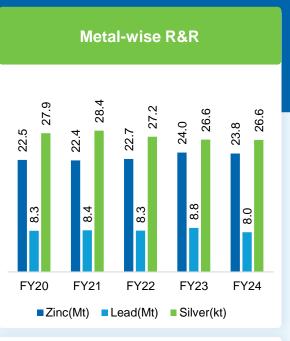
# 2<sup>nd</sup> Highest Zinc R&R Base Globally with 25+ Years of Mine Life

Increasing the longevity of the mines for business continuity and sustainable value accruals has been a key strategic priority for Hindustan Zinc. With a total R&R of 456.3 Mt and a metal content of 30.8 Mt, the Company maintains an overall mine life of 25+ years.











With a focused approach towards exploration, we have **added ~2.5x metal reserves** as compared to FY20 end, on a net of production basis

Total **R&R** is up by c.35% in last 5 years, that is an incremental ore of 118 Mt, considering production of 65.1 Mt of ore in this period

**Total Ore Reserves:** 175.1 Mt (net of production of 16.5 Mt) in FY24, as against 173.5 Mt in FY23



# World's 3<sup>rd</sup> Largest Silver Producer & India's Only Silver Producer



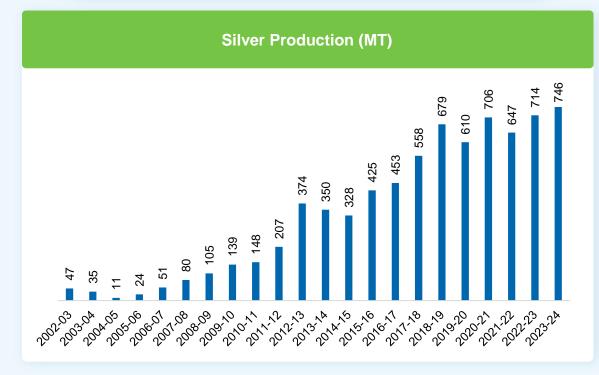
#### Growth

Silver production grew over 2x in last 10 years and 15x in last 2 decades. With FY 2023-24 production of 746 MT, the production increased by c.5% y-o-y



#### **Global Leadership**

Hindustan Zinc is India's only silver producer and is now the 3rd largest silver producer globally as per the World Silver Survey 2024 by The Silver Institute







## Sustainability Goals 2025

#### **Climate Change**

0.5 mn tCO2e GHG emission savings from base year 2017



#### **Water Stewardship**

5x water positive company and 25% reduction in freshwater consumption



#### **Circular Economy**

3x increase in gainful utilisation of smelting process waste



#### **Biodiversity Conservation**

Protect and enhance biodiversity throughout the life cycle







#### **Diversity in Workforce**

Inclusive and diverse workplace with 30% diversity



#### **Ensuring Zero Harm**

Zero work-related fatalities and 50% reduction in TRIFR



#### **Responsible Sourcing**

100% responsible sourcing in the supply chain



#### **Social Impact**

Positively impact one million lives



# **Sustainability Leader** with First Rank in S&P Global Sustainability Assessment

#### S&P Global

Ranked #1 in Metals and Mining sector at S&P Global Corporate Sustainability Assessment (CSA) 2023\*

Top 1% S&P Global CSA Score

Secured the top 1% ranking and featured for the 7th consecutive year



Recognized with **leadership band scores of A-** in Climate Change and Water Security by CDP (Carbon Disclosure Project)

### S&P Global Platts

Recognized at the S&P Global Platts Metal Award 2022 by 'Industry Leadership Award - Base, Precious & Specialty Metals' Award and 'Corporate Social Responsibility' Award



Received 'Leadership in HR Excellence' prize from the Confederation of Indian Industry (CII) National HR Excellence Award

#### Hindustan Zinc is amongst the top 10 CSR companies in the Country Nand Ghar, Child Care Centres, Shiksha Sambal, **Education** Unchi Udaan, Jeevan Tarang Sustainable Samadhan, Sakhi, Microenterprises, Zinc Kaushal Livelihood Women Sakhi **Empowerment** Community Rural, Education, Health & Water Infrastructure. Creating Model Villages **Asset Creation** Swasthya Sewa, Drinking Water through Health, Water & RO/ATMs/Tankers, Company-run Hospitals & Sanitation Sanitation Zinc Football Academy (through Vedanta Zinc Football Sports & Culture and Sports Foundation), Rural Sports & Culture Initiatives, Anil Agarwal International Cricket Stadium Sewage Treatment Plant (through Zinc India **Environment &** Foundation), Miyawaki, Plantation Drives, Community Safety Safety

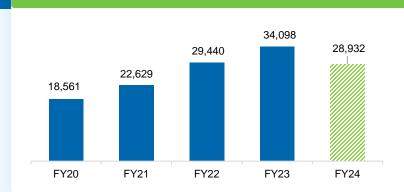


\*as of December 22,2023

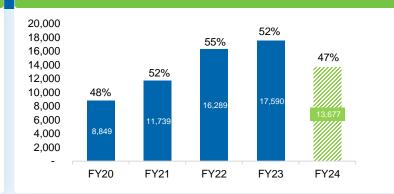
### **Delivering Robust EBITDA Margin**

Backed by Operational Excellence, Technological Advancements, Cost Optimization and Strong Resource Base

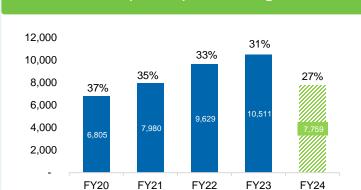
#### Revenue (incl. other operating income) (INR Cr)



#### EBITDA (INR Cr) | EBITDA margin %



#### PAT (INR Cr) I PAT margin %



#### Zinc COP (\$/T)



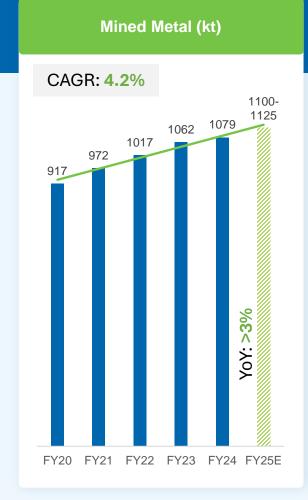


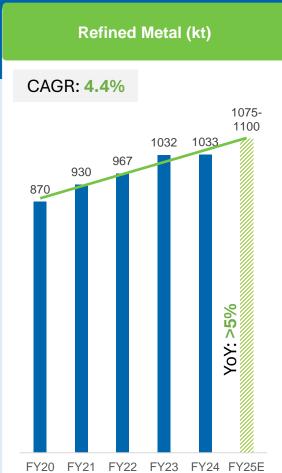
#### **Key Highlights**

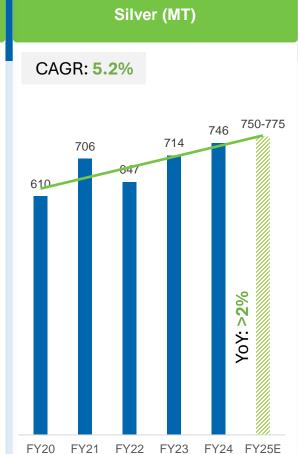
- First decile of the global zinc mines cost curve
- Sustained cost reduction for 5 consecutive quarters with a cumulative improvement of c.\$240/t
- Enabling Factors: Better grade, softened input commodity prices, better linkage coal availability and utilization, improved operational efficiency, key contract transformation strategy, transforming operations through automation & digitalization



# **Showcasing Industry Leading Operational Performance**







FY22

FY24 FY25E

FY20

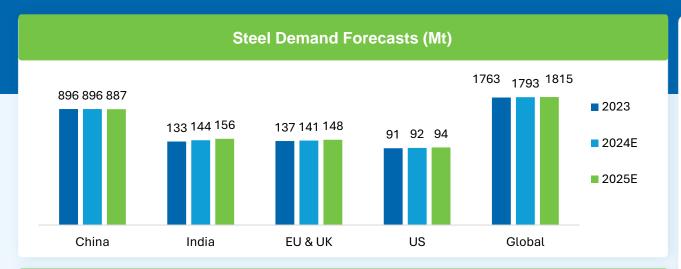


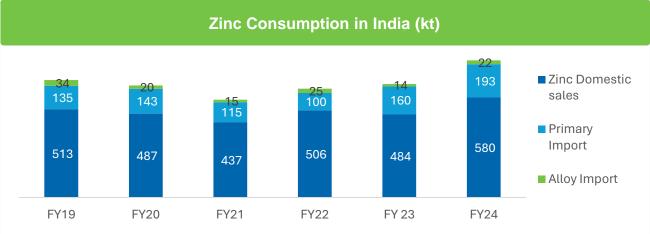
Hindustan Zinc's production has grown at an industry leading CAGR of over 4% in metal & 5% in silver in last 5 years and is poised to ascend further in a similar trend. Strong growth is planned for FY25, building on the steady momentum achieved at the end of FY24.



Note: CAGR is for period FY20 to FY24

# Capturing 75% market share in India's primary zinc market







#### **Zinc Demand Outlook**

- Global zinc demand is expected to recover, and domestic zinc demand is expected to remain strong owing to the efforts to upgrade India's infrastructure and manufacturing output in the election year and impressive automobile sales
- The finished steel consumption is forecasted to grow across all major economies, except China, which is expected to see a marginal dip
- On a global level, steel demand is expected to be up by 1.2% in FY25. India is a major contributor for this growth with an expected growth of 8.2% in FY25



cansforming for good Source: Worldsteel Association

# **ESG Focus with Economic Prudence:** Renewable Power Update

Hindustan Zinc entered into Power Delivery Agreements (PDA) with Serentica Renewable India Private Ltd (SRI4PL and SRI5PL) for Dariba (200 MW) and Chanderiya (250 MW) plant locations respectively. SRI4PL & SRI5PL are part of Serentica group which is developing ~4GW of Renewable Energy across multiple states to provide round-the-clock power to industries.

### Salient Features of the Project

- Solar project is being constructed in Rajasthan
- Wind Project is being developed in Maharashtra
- Power flow through ISTS network and delivery to HZL through the dedicated transmission lines
- Higher reliability flow of power from ISTS network



### **Project Updates and Milestones**

- Land acquisition and statutory approvals are on track
- Transmission connectivity secured
- OEM, EPC & vendor partners tied-up and construction activity at site under progress
- Phased completion and commissioning starting from Q1 FY25 through Q1 FY26



**Invertor Control Room** 



Modules installed at site



**Equipment foundation** 



1st wind turbine installed



## Growth **Project Update**



#### **New Roaster at Debari**

Roasting is an essential part of the process of producing saleable zinc in hydrometallurgical smelters.

The new roaster at Debari will enable Hindustan Zinc to attain long term sustainable operations making it future ready for 1.2+ million tonne refined metal.

Production Capacity **160 ktpa** 

#### **Hindustan Zinc Fertilisers Private Limited:**

Hindustan Zinc's DAP/NPK Fertiliser Plant at Chanderiya aims to support farmers' needs through production and sale of DAP fertilisers currently being imported and to better utilize sulphuric acid generated in operations through production of fertilisers, making the country future-ready. This will contribute to the environment circuitously, enabling us to fetch right margins.

Production Capacity **510 ktpa** 

Product **DAP/NPK Fertiliser** 

#### **Status Update**

Project progress is on track with commissioning being targeted by Q3 FY25

#### **Status Update**

Project progress is on track with the completion being targeted by Q2 FY26

#### **Update:**

- Moving forward, Hindustan Zinc, along with technology partners, is evaluating & finalizing recycling projects - converting waste into wealth.
- Further, Hindustan
   Zinc has appointed
   strategic partners with
   proven capabilities for
   undertaking
   conceptual design for
   2X growth plan. It is
   under progress and
   details of the same will
   be announced post
   completion.



# Strategic Growth via Focused Separate Companies

### HINDMETAL EXPLORATION SERVICES PRIVATE LIMITED

Hindmetal Exploration Services
Private Limited was formed with
the objective of developing an
exploration strategy through a
focused vertical. The subsidiary's
objective is to explore, discover,
develop and tap mineral
resources, including strategic
minerals, deep seated minerals
and offshore minerals, through
systematic exploration of all types
of mineral deposits.

The subsidiary will collaborate with government bodies, private enterprises or any other organisations for joint ventures, partnerships, or research initiatives in the field of exploration

### HINDUSTAN ZINC ALLOYS PRIVATE LIMITED

Given the foreseeable demand for alloys in the near future and its vision of growth, the Company has set up a new state-of-the-art facility for manufacturing of zinc alloys through melting and casting operations. The Company has now set up a new melting and casting facility of 30 ktpa zinc alloy, which will help in attaining sustainable operations, and in achieving benchmark performance. This new facility is equipped with technologically advanced machines and was commissioned in FY 2023-24.

### HINDUSTAN ZINC FERTILISERS PRIVATE LIMITED

Through Hindustan Zinc Fertilisers Private Limited, the Company aims to set up a state-of-the-art phosphatic fertiliser manufacturing facility with capacity of 510 ktpa at Chanderiya, to boost performance and ensure sustainability in operation. The fertiliser plant aims to support farmers' needs through production and sale of DAP fertilisers, which are currently being imported, and to better utilise the sulphuric acid generated in operations through production of fertilisers, making the country future-ready. The project is targeted to be completed by FY 2025-26.



Hindustan Zinc has strategically expanded its operations by establishing 5 distinct subsidiaries and RE power under group captive scheme.

This focused approach allows the Company to tailor its strategies and resources to meet the unique demands of each market segment effectively.



# Implementing Technological Advancement and Innovation



#### **Tele-remote operations**

Additional production in drilling by utilizing automation features and tele-remote operations of production drills during shift changeover duration; tele-remote operations of loaders helps in maintenance of consistent feed to mills through shaft during shift changeover



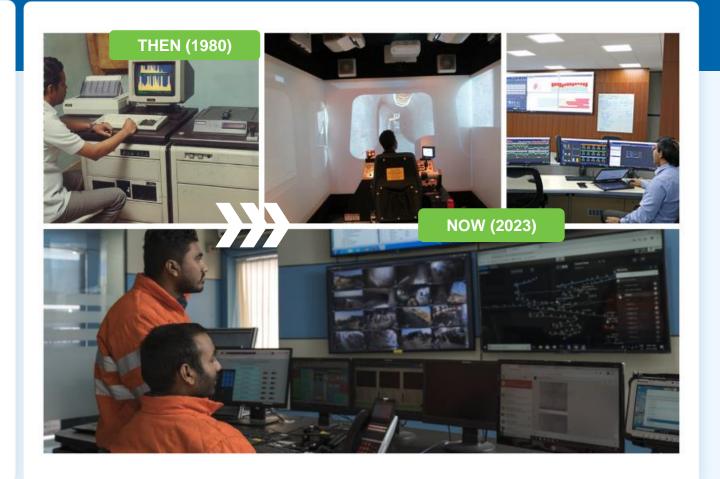
#### **Advance Process Controls**

To address difficulty in flotation process due to constantly changing feed characteristics, Advance Process Control system introduced. It maintains a stabilised circuit operation while optimising process performance to maximise recovery



#### **Innovations**

- Silver promoter used for enhancing Ag recovery
- Predictive maintenance, condition-based monitoring & real-time reliability health index of critical assets
- · Drone based solutions





## Key takeaways

















1.2 Mtpa metal at US\$ 1,000/t cost;

Growth plan for **2 Mtpa metal**: under development

Silver expansion:

Target of reaching 1,000 MT intermediately (Fumer route) & 1,500 MT with 2 Mtpa metal

Exclusive focus on Recycling:

Recycling: Potential of recovering 1 Mt metal & 3 kt silver 2<sup>nd</sup> highest zinc R&R base globally with average grade of c.7% and 25+ years of mine life 75% + market share in India's primary zinc market

Focus on VAP:
Alloy plant
commissioned &
Fertilizer plant
project in progress
- making India
self-reliant

**50% + power sourcing** through renewable sources

Sustainability leader with first rank in S&P Corporate Sustainability Assessment globally

#### **Profitability**

Zinc Volume: 1.2 Mn MT

Silver: 800 MT

Zinc LME: 3000\$/T

• Cost: 1000\$/T

EBITDA: \$2.7 Bn

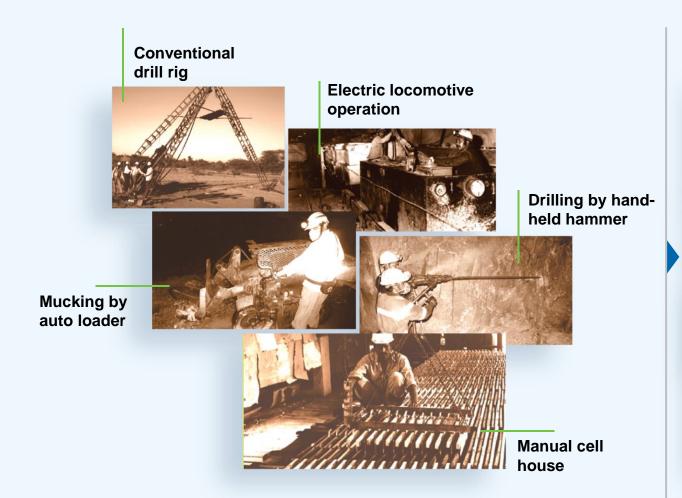
Irreplaceable resource and asset base delivering consistent margin of c.50%

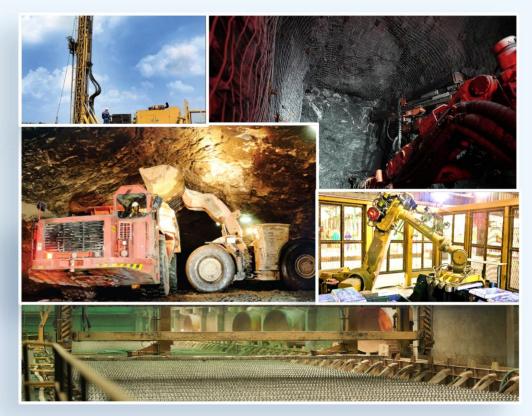
Consistently **AAA rated** by leading credit rating agencies

India's most valued metal and mining company with industry leading shareholder returns



### Then & Now





Modern drill rig, drilling machine, LPDT, hi-tech cell house, robotic operations

