

SHRI BAJRANG ALLIANCE LIMITED

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Dist.-Raipur 493116 (C.G.)

CIN No.: L27103CT1990PLC005964



Dated: 30.05.2024

To, **BSE** Limited Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI -- 400 001

Ref: BSE Scrip Code- 526981

Dear Sirs,

Sub: Corporate Presentation on Q4 & FY24

Ref: Equity Shares - BSE: - 526981

Pursuant to Regulation 30 read with Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015, we are enclosing herewith the Corporate Presentation on Q4 & FY24 of the Company.

The copy of the said presentation is also being hosted on the website of the company.

Kindly acknowledge the same.

Thanking you

Yours faithfully

For, Shri Bajrang Alliance Limited

(Anshu Dubey)

Company Secretary & Compliance Officer

Encl: As above



SHRIBAJRANG ALLIANCE LIMITED

Q4 & FY24 Investor Presentation

DISCLAIMER



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Certain statements in this presentation concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The Risk and uncertainties relating to the statements include, but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures and general economic conditions affecting demand / supply and price conditions in domestic and international markets. The company does not under take to update any forward -looking statement that may be made from time to time by or on behalf of the company.

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OPERATING AND FINANCIAL HIGHLIGHTS Q4 & FY 24



Operating and Financial Performance

- QoQ increase in Sales with 82.42% increase in Sales from Q3FY24 to Q4FY24.
- QoQ increase in EBITDA with 395.03% increase in EBITDA from Q3FY24 to Q4FY24
- Increase in EBITDA with 87.22% increase in EBITDA from Q4FY23 to Q4FY24
- YoY Record Highest sale achieved by the Steel Division with 81.63% increase in sale from FY23 to FY24.
- YoY Record highest Production achieved by the Steel Division. Production increased by 64.61% to 47789.07 MT.
- QoQ increase in EPS with 278.79% increase in EPS from Q3FY24 to Q4FY24
- QoQ EPS Increase with 43.48% from Q4FY23 to Q4FY24.
- Export order executed for various part of the world based overseas customer of 38 Containers.

STRATEGIC UPDATED



- Export order secured for Various part of the world based overseas customer of 72 Containers.
- Exploring the untouched market of Frozen Green Peas, Sweet Corn and French Fries.
- Expanding Retail presence specially in D-Mart & Reliance Stores
- Launch of New Products Pizza Pocket, Panner Pakoda and Idli across
 Reliance Stores.
- Golden Association with D-Mart Ready & Jio Mart.
- Focus on Quick-commerce Swiggy , Zepto , BigBasket & BlinkIt

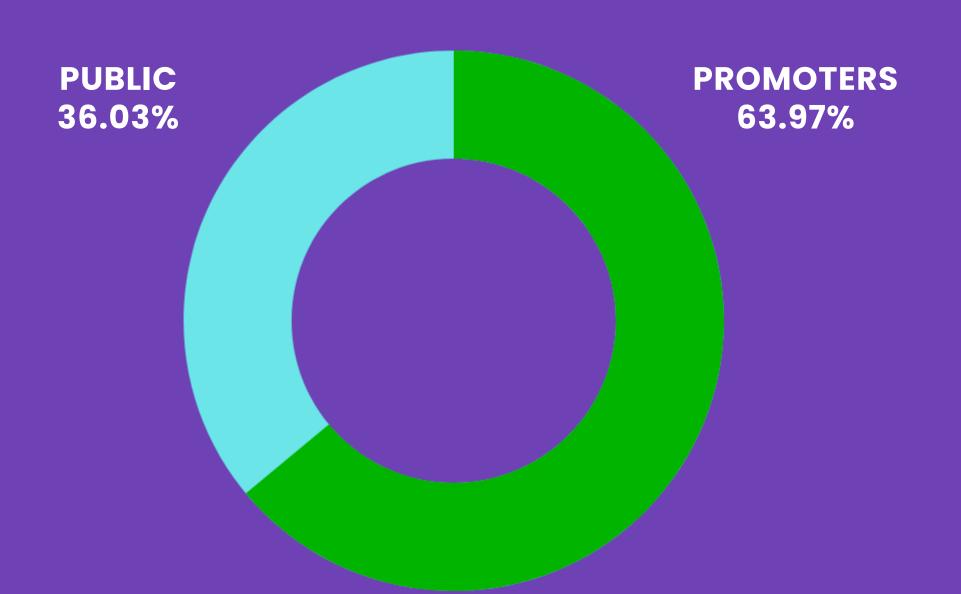
Q4 & FY23 FINANCIAL PERFORMANCE HIGHLIGHTS

(Rs. Lakhs)	Consolidated					Standalone				
	Q4FY24	Q3FY24	Q4FY23	FY24	FY23	Q4FY24	Q3FY24	Q4FY23	FY24	FY23
Turnover	22,653.77	12,418.74	36,120.88	56,992.32	52,374.26	22,653.77	12,418.74	36,120.88	56,991.32	52,373.36
EBITDA	1,670.90	750.43	1,433.13	4 <i>,</i> 660.54	4,065.64	577.89	-195.88	308.68	886.58	1,193.77
PBDT (Cash Profit)	1,651.77	730.26	1,471.14	4,565.64	3,840.63	558.76	-216.05	347.51	791.68	969.80
PBT	1,578.15	652.36	1,404.29	4,260.56	3,562.15	485.14	-293.95	280.66	486.59	691.32
PAT	1,469.28	735.97	1,382.11	4 <i>,</i> 086.26	3,417.10	376.12	-210.36	262.13	312.56	551.07
EPS (Rs.)	16.33	8.18	15.36	45.40	37.97	4.18	-2.34	2.91	3.47	6.12

SHAREHOLDING PATTERN AS ON 31ST MARCH 2024



SHAREHOLDING PATTERN



SHAREHOLDING	% OF TOTAL SH.
Promoter	63.97%
Public	36.03

FOCUSING ON ENVIRONMENTAL SUSTAINABILITY with the help of ESG framework





ENVIRONMENTAL RESPONSIBILITY

- •Invested in technology for Decomposing the waste products.
- Reduced carbon footprints
- Vegan and vegetarian
 Product Manufacturer (no harm to the animals)
- •Utilizing edible waste in Company Leased farm for cattle feeds



SOCIAL RESPONSIBILITY

- •Skill development sessions for female workers.
- •Talent development through skill set training and mentoring.
- •Developing a stable eco system of vendors.
- Following Zero Waste Policy



GOVERNANCE FRAMEWORK

- Disciplined capital allocation
- •Robust risk management framework

SHOWCASING OUR GOLDEN CHARM AT INDUS FOOD 2024



Our presence at the Indus Food Exhibition was not just about showcasing our products but also about forging valuable connections and uncovering new opportunities. engaging discussions Through and insightful interactions, we were able to gain valuable insights into market trends and consumer preferences. The event provided us with a platform to strengthen existing relationships with industry peers and explore collaborations with potential partners. As we reflect on our experience at the exhibition, we are energized and optimistic about the future growth prospects for our brand. We look forward to leveraging the momentum gained from this event to further expand our reach and continue delivering exceptional frozen food delights to our customers.







GOELD SIZZLES AT AAHAR 2024 FREEZING THE COMPETITION WITH FLAVOURS...



Reflecting on our time at Aahar 2024 in Delhi, we are thrilled with the experience! From the moment we set up our booth, the atmosphere was electric. It's inspiring to witness the Indian Food Industry flourishing with innovation and elevating standards. At GOELD, we take pride in being at the forefront of this growth with our frozen delights.

Throughout the event, our team engaged with a diverse audience, sharing our passion for frozen foods and the innovative solutions we offer. From serving up tasty samples to discussing the benefits of our products, each interaction left us motivated.

The positive feedback reaffirmed our commitment to delivering quality and excellence. With a bustling crowd and an atmosphere filled with excitement, we gained valuable insights, and Aahar provided the perfect platform to showcase our brand and forge meaningful connections. As we reflect on our experience, we're grateful for the opportunity to be part of such a dynamic event and eagerly anticipate continuing our journey of growth and innovation in the Indian food industry.













THANKYOU

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