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Date: 06/11/2024

To,

Manager,

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block, Bandra Kurla Complex- Bandra (E), Mumbai-400051

NSE Symbol: HITECH

Listing Department,

**BSE** Limited

Phiroze Jeejeebhoy Towers,

Dalal Street, Fort Mumbai- 400001

Scrip Code: 543411

Subject: Q2HIFY25 Result Update Presentation

Dear Sir/ Madam,

In reference to the above captioned subject, please find enclosed herewith Result update presentation with respect to the Un-audited Financial Results for the Quarter & Half Year ended September 30, 2024.

Kindly take the above information on record and oblige.

Thanks and Regards

For Hi-Tech Pipes Limited

For HI-TECH PIPES LIMITED

Company Secretary

Arun Kumar Company Secretary & Compliance Officer

Encl: As above

MS PIPES & HOLLOW SECTION | GC & COLOR COATED SHEETS | GI & GP PIPES | CR COILS & STRIPS

# HI-TECH PIPES



INVESTOR PRESENTATION

Q2&H1FY25



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# SAFEHARBOUR

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This presentation contains certain forward-looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case

any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the



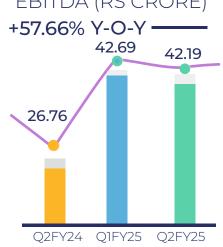


### **KEY PERFORMANCE INDICATORS- Q2FY25**(CONSOLIDATED)





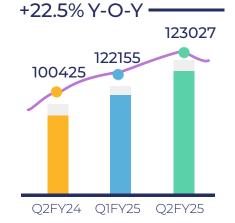
### EBITDA (RS CRORE)



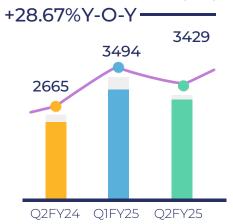
### PAT (RS CRORE)



### SALES VOLUME (MT)



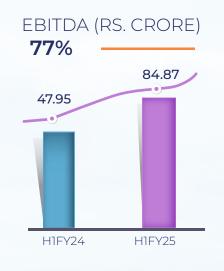
#### EBITDA PER MT (RS)

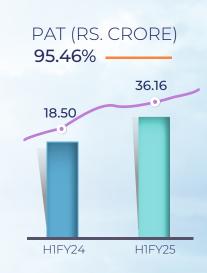




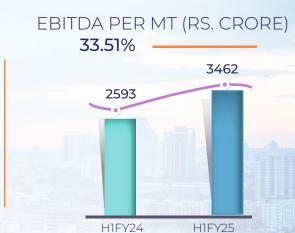
### **KEY PERFORMANCE INDICATORS- H1 FY25 (CONSOLIDATED)**













### **CONSOLIDATED PROFITABILITY HIGHLIGHTS –Q2&H1FY25**

Particulars (Rs.Lacs)	Q2FY25	Q2FY24	Y-o-Y %	HIFY25	HIFY24	Y-o-Y %	FY24
Total Income from Operations	70,589.9	74,600.1	-5.4%	1,57,287.7	1,38,816.7	13.3%	2,69,929.34
Raw Materials	63,087.5	68,927.2		1,42,229.6	1,28,491.5		2,46,251.64
Employee Cost	825.4	746.8		1,678.7	1493.7		3,145.73
Other Cost	2,458.3	2250.3		4,892.1	4036.6		9,046.08
EBITDA	4,218.7	2675.8	<b>57.7</b> %	8,487.3	4795.0	<b>77</b> %	1,148,5.89
EBITDA Margin	6%	3.6%		5.4%	3.5%		4.26%
Other Income	96.6	72.7		149.5	100.4		117.75
Depreciation	528	305.8		1,041.2	579.0		1,548.75
Interest	1,356.1	1039.2		2,764.3	1833.8		4,186.17
Exceptional Items	0.0	0.0		0.0	0.0		0.00
Profit Before Tax	2,431.2	1403.6	73.2%	4,831.4	2482.5	94.6%	5,868.72
Tax	620.2	350.7		1,215.0	634.7		1,,475.7
Profit After Tax	1,811.1	1052.8		3,616.3	1847.7		4,393.09
Total Comprehensive income (after taxes)	1,811.1	1054.0	71.8%	3,616.3	1849.7	95.5%	4,402.7
Basic EPS ( in Rs.)	1.1	0.81	35.8%	2.2	1.42	54.9%	3.2



#### **CASH FLOW STATEMENT**

(Rupees in Lacs)

(Nupees III Lats				o iii Laoo )	
	<u>Consolidated</u>		<u>Standalone</u>		
	For the	For the	For the	For the	
PARTICULARS	Half year	year ended	Half year	year ended	
	ended	year ended	ended	year ended	
	30.09.2024	31.03.2024	30.09.2024	31.03.2024	
A. CASH FLOW FROM THE OPERATING ACTIVITIES					
Net Profit Before Tax and Extra Ordinary Activity	4,831.38	5,868.71	4,104.41	4,483.42	
Add/(Less) Adjustments for:					
Other non-cash items	0.00	12.52	0.00	11.23	
Depreciation and amortization expenses	1,041.16	1,548.75	894.45	1,286.55	
Interest income on Bank deposits	(118.88)	(110.21)	(118.88)	(110.21)	
Finance Costs	2,764.31	4,186.17	2,229.68	3,163.35	
Loss / (gain) on sale of property, plant and equipment	(0.85)	(1.02)	(0.85)	(1.02)	
	8,517.12	11,504.93	7,108.82	8,833.32	
Operating Profit Before Working Capital Changes					
Adjustments for:-					
Increase / (Decrease) Trade Paybles	9,606.85	(1,686.59)	9,088.07	(3,560.44)	
Increase / (Decrease) Other Current	332.50	(477.25)	8.41	(351.67)	
Increase / (Decrease) Provisions	32.01	(611.60)	22.47	(321.55)	
(Increase) / Decrease Trade Receivable	(7,079.22)	(9,465.56)	(7,421.57)	(8,974.47)	
(Increase) / Decrease Inventories	(6,903.87)	(3,989.63)	(6,081.30)	(1,825.19)	
(Increase) / Decrease other Current Assets	(727.52)	(3,659.81)	(5,329.45)	57.41	
Expected credit loss allowances/Doubtful debt	0.00	0.00	0.00	0.00	
	(4,739.24)		(9,713.37)	(14,975.91)	
	(1,1-1-1-1,	(==,===,	(2,1221)	(= :,= : = :,	
Cash Generated from Operations	3,777.88	(8,385.52)	(2,604.55)	(6,142.60)	
Direct Taxes Paid	1,162.82	1,133.45	1,052.49	910.42	
A. NET CASH FLOW FROM THE OPERATING ACTIVITIES	2,615.06	(9,518.97)	(3,657.04)	(7,053.02)	
		(-,,	(-,,	(-,,	
B. CASH FLOW FROM INVESTMENT ACTIVITIES					
(Increase) / Decrease other non current assets	(2,503.97)	(400.02)	(1,654.93)	(357.82)	
(Increase) / Decrease Loans	(4,582.74)	(3,623.78)	(2,292.17)	(1,811.89)	
Bank deposits considered other than Cash and cash equivalents	(709.66)	(438.16)	(709.66)	(438.16)	
Increase/ (Decrease) in Non Current other Financial Liabilities	130.28	15.00	130.28	15.00	
Payment for Property ,Plant & Equipment , Intangible Assets ,CWIP	(3,712.26)	(10,917.52)	(1,992.91)	(10,053.27)	
I / (i-)1f	0.85	1.02	0.85	1.02	
Loss / (gain) on sale of property, plant and equipment Investment others		(85.00)	(116.28)	0.00	
Interest income on Bank deposits	(116.28) 118.88	110.21	118.88	110.21	
Net Cash Flow From Investing Activities	(11,374.91)		(6,515.94)	(12,534.91)	
Net Cash Flow From Investing Activities	(11,374.91)	(15,336.26)	(6,515.94)	(12,554.91)	
C. CASH FLOW FROM FINANCING ACTIVITIES					
Net Proceeds on conversion of Share Warrants	13,610.78	11,456.93	13,610.78	11,456.93	
Dividend Paid (Including taxes)	0.00	(32.68)	0.00	(32.68)	
Increase / (Decrease) in Long Term Borrowings	1,747.97	3,750.15	(2,613.59)	2,104.62	
Increase/ (Decrease) in Long Term Borrowings  Increase/ (Decrease) in Short Term Borrowings	(1.258.53)	11,825.85	1,676.19	9,475.15	
Increase/ (Decrease) in other current financial liability	(2,409.79)	2,129.12	(101.74)	(204.56)	
(Increase) / Decrease other Non Current financial assets	(27.44)	(41.52)	(27.33)	(26.34)	
Finance Costs	(2,764.31)	(4,186.17)	(2,229.68)	(3,163.35)	
Net Cash Flow Used In Financing Activities	8,898.67	24,901.68	10,314.63	19,609.76	
Net Increase/ (Decrease) Changes in Cash & Cash Equivalent (A+B+C	138.82	44.45	141.65	21.83	
Cash and Cash Equivalent at the Beginning of the Year*	233.34	188.89	165.72	143.89	
Cash and Cash Equivalent at the Beginning of the Year.  Cash and Cash Equivalent at the Closing	372.16	233.33	307.37	143.89 165.72	
oash and oash Equivalent at the Closing	312.10	200.00	301.31	100.72	

### **CONSOLIDATED BALANCE SHEET**(Rupees in Lacs)

	Consolidated		Standalone		
Particulars	As at Sept 30, 2024	As at March 31, 2024	2024	As at March 31, 2024	
	Unaudited	Audited	Unaudited	Audited	
I. ASSETS					
(1) Non-Current Assets					
(a) Property, plant & Equipment	34,899.24	35,436.52	28,209.35	28,967.04	
(b) Capital work in progress	9,445.51	6,230.00	7,590.10	5,726.96	
(c) Intangible assets	46.24	53.37	45.37	52.37	
(d) Investment in subsidiaries	_	-	349.20	349.20	
(e) Financial Assets					
i) Investments	371.31	255.03	286.28	170.00	
ii) Loans	=	=	4,351.59	2,059.42	
iii) Other financial assets	610.07	577.29	520.03	492.71	
(f) Other non-current assets	6,260.57	3,761.95	3,742.75	2,087.82	
Total Non Current Assets	51,632.94	46,314.15	45,094.67	39,905.51	
(2) Current Assets					
(a) Inventories	41,569.70	34,665.83	32,790.19	26,708.89	
b) Financial Assets	,	,	,	, , , , , , , , , , , , , , , , , , ,	
(i) Trade receivables	35,097.04	28,017.82	31,169.07	23,747.50	
(ii) Cash and cash equivalents	372.16	233.34	307.37	165.73	
(iii) Bank Balance	3,075.58	2,365.92	3,075.58	2,365.92	
(c) Other current assets	9,520.86	6,272.88	8,579.35	3,249.90	
Total Current Assets	89,635.34	71,555.79	75,921.56	56,237.93	
Total Assets	141,268.28	117,869.94	121,016.23	96,143.44	
	,	, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,	,	
II. Equity & Liabilities					
(1) Shareholder's Funds					
(a) Equity Share Capital	1,761.11	1,498.86	1,761.11	1,498.86	
(b) Other Equity	73,103.42	56,138.54	66,483.69	50,062.99	
Total Equity	74,864.53	57,637.40	68,244.80	51,561.85	
(2) Non-Current Liabilities					
a) Financial Liabilities					
(i) Borrowings	8,023.08	10,645.44	5,401.45	8,015.03	
(ii) Other Financial Liabilities	377.28	247.00	377.29	247.00	
(b) Provisions	146.03	149.24	120.83	124.04	
(c) Deferred Tax Liabilities (Net)	2,743.92	2,609.11	2,164.54	2,053.51	
Total Non Current Liabilities	11,290.31	13,650.79	8,064.11	10,439.58	
3) Current Liabilities					
a) Financial Liabilities					
(i)) Borrowings	24,675.55	25,934.08	20,498.58	18,822.39	
(ii) Trade Payables	25,336.63	15,729.78	21,003.33	11,915.26	
(ii) Irade Payables (iii) Other financial Liabilities	3,649.16	3,750.90	2,522.57	2,624.31	
b) Other Current Liabilities	721.78	3,750.90	2,522.57	2,624.31	
(c) Provisions	390.03	354.81	309.79	284.11	
(d) Current Tax Liabilities ( Net )	340.30	422.13	147.59	284.11	
Total Current Liabilities	55,113.44	46,581.75	44,707.32	34,142.00	
Total Current Liabilities Total Liabilities	66,403.75	60,232.54	52,771.43	44,581.58	
Total Equity & Liabilities	141,268.28	117,869.94	121,016.23	96,143.44	



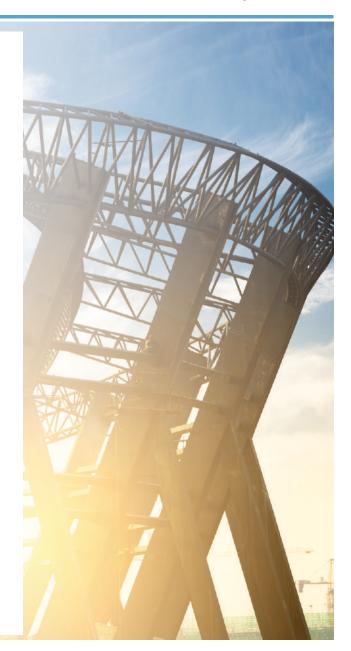
### **Q2&H1FY25-KEY HIGHLIGHTS**

#### 1. Q2FY25:

- Total sales volumes increased by 22.50% to 1.23 Lakh tonnes as compared to 1.00 Lakh tonnes in Q2 FY24; led by increased demand for steel tubes/structural steel products and Value added Product.
- Revenue from operations declined by 5.3% to Rs.705.89 Crore as compared to Rs.746.00 Crore in Q2FY24; on account steep decreased in raw material prices.
- EBITDA increased by 57.66% to Rs.42.19 Crore as compared to Rs.26.75 Crore in Q2FY24;
- EBITDA/ton at Rs.3429 in Q2FY25 vs. Rs.2665 in Q2FY24; Increased by 28.66% YoY; on account of focus on Value added products & efficient cost management activities

#### 2.H1 FY25:

- Revenue from operations was up 13.31% to Rs.1572.88 Crores as compared to Rs.1288.17 Crore in H1 FY24; led by higher sales volume.
- Total sales volumes increased by 32.55% to 2.45 Lakh tonnes as compared to 1.85 Lakh tonnes in H1 FY24; led by better demand for steel tubes and structural steel products
- EBITDA increased by 77.00% to Rs.84.87 Crore as compared to Rs. 47.95 Crore in H1 FY24;
- EBITDA/ton increased by 33.51% to Rs.3462 in H1 FY25 vs. Rs.2593 in H1FY24;
- Net Working Capital Days has declined from 63 days in FY24 to 60 days in H1 FY25
- Debt Equity Ratio has improved from 0.70x in FY24 to 0.49x in H1 FY25
- Current Ratio has improved from 1.534x in FY24 to 1.63x in H1 FY 25
- Return on Capital Employed has improved 10.00% in FY24 to 14.53 IN H1 FY25

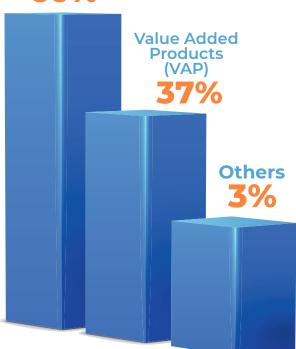




# **VALUE ADDED PRODUCTS (VAP) MIX**

General **Products** 

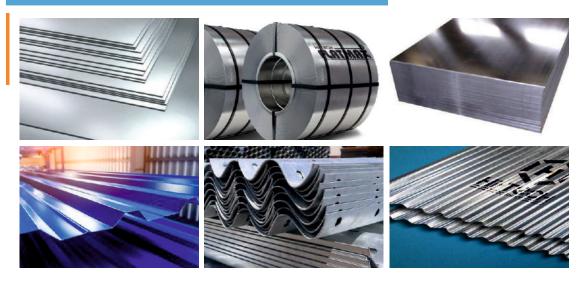
60%



### STEEL TUBES & PIPES

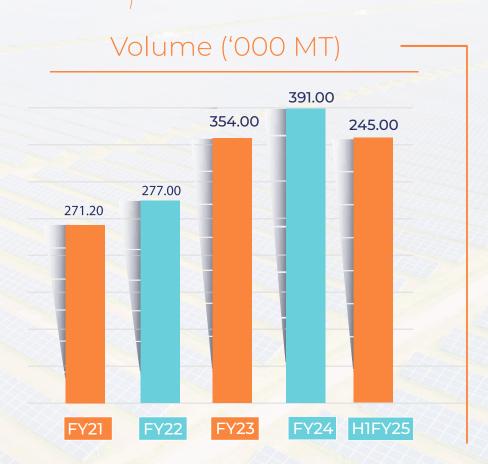


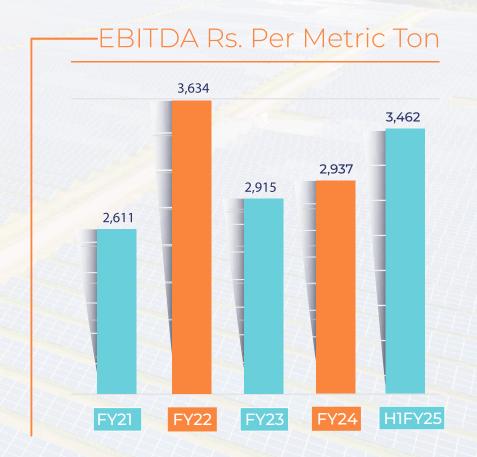
#### FLAT STEEL & COATED PRODUCTS



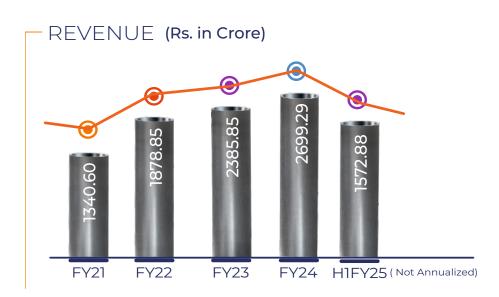


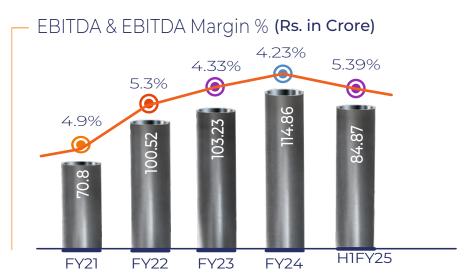
# Annual Financial Performance

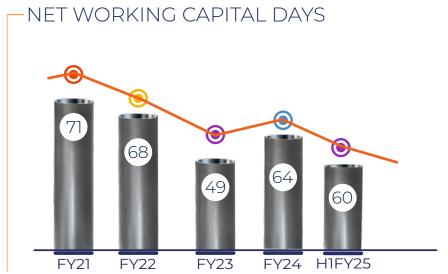








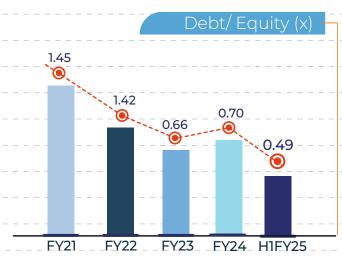


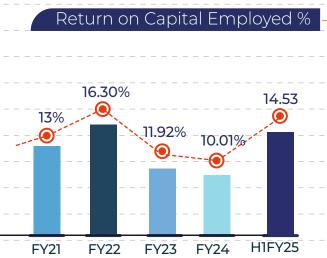


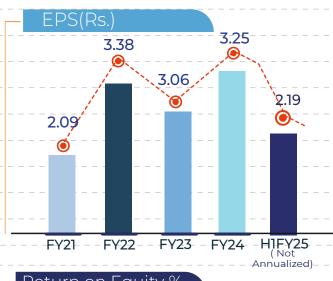


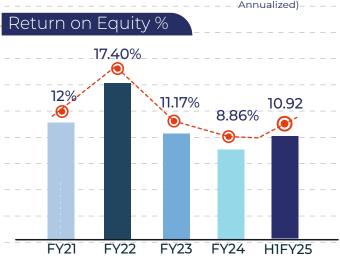


# **KEY FINANCIAL RATIOS**











Hi-Tech Pipes Limited Announces Successful Closure of INR 5,000 Million QIP with Oversubscription by Marquee Institutional Investors

Following the Quarter ended September 30, 2024, on October 11, 2024 the Company has issued and allotted 2,69,96,734 Equity Shares @ Rs. 185.50/each to eligible Qualified Institutional Buyers (QIBs) under Qualified Institutional Placement (QIP). The QIP, which was opened on October 7, 2024 (post market hours) and was closed on October 11, 2024.

The overwhelming response from Marquee Qualified Institutional Investors demonstrates strong confidence on the Company's growth prospects.

### **List of Allottees:**

Domestic Institutions:						
1	Bandhan Business Cycle Fund	12	LIC MF Value Fund			
			Motilal Oswal Business Advantage Fund Series			
2	Bandhan Small Cap Fund	13	II			
			Motilal Oswal Equity Opportunities Fund Series			
3	Bank of India Business Cycle Fund	14	II			
			Motilal Oswal Equity Opportunities Fund Series			
4	Bank of India Flexi Cap Fund	15	III			
5	Bank of India Small Cap Fund	16	Motilal Oswal India Excellence Fund			
			Motilal Oswal India Excellence Fund Mid to			
6	Benani Capital - Benani Capital Scheme 1	17	Mega Series II			
	India Inflection Opportunity Trust - Bharat					
7	Value Fund	18	Motilal Oswal India Growth Fund			
	JM Financial Mutual Fund - JM Aggressive					
8	Hybrid Fund	19	SBI General Insurance Company Limited			
	JM Financial Mutual Fund - JM MID Cap		VPK Global Ventures Fund - VPK Global			
9	Fund	20	Ventures Fund - Scheme 1			
	JM Financial Mutual Fund - JM Small Cap					
10	Fund	21	WhiteOak Capital Special Opportunities Fund			
11	LIC MF Small Cap Fund					

Foreig	Foreign Institutions:					
1	Arnesta Global Fund - 1	7	Aurisse Special Opportunities Fund			
2	Arven	8	Maybank Securities PTE Ltd			
3	Beacon Stone I	9	Nexus Global Opportunities Fund			
4	BOFA Securities Europe SA - ODI	10	Societe Generale - ODI			
5	Elite Capital Fund	11	Zeta Series A Fund			
6	Intuitive Alpha Investment Fund					



### **NEW INITIATIVES**

Commencement Of commercial production at Sanand (Unit-II, Phase -1) Green field manufacturing facility located at Makhiyav, Sanand, Gujarat.

New State-of-Art ERW Pipes Plant With an Installed Capacity of 1.7 LMT at Makhiyav, Sanand, Ahemdabad has started it's Commercial production from 18 March, 2024.

- This facility is mainly dedicated for value-added products.
  - This Will significantly increase the Overall Production Capacity and help us to penetrate deeper into western India and Export Market.
  - Complete size range of steel pipe from 1/2" to 16". along with some special SKU'S such as Solar Torque Tubs.
  - It will significantly improve the revenue and operating margins going forword.



### New Initiatives- New Products Launched



- ✓ A Fire-Fighting system is the most essential part of the building services, with an aim to protect life and property.
- ✓ Sizes normally range from 25 mm to 150-mm NB "C" Class MS Pipes & Galvanized Pipe with plain end or socketed conforming to IS: 1239 & IS: 3589 specifications

✓ CRFH pipes used for furniture & high end segment has been started at Hindupur, (A.P.)





- ✓ New Launch of 200x200 Hollow Section Pipes at Sanand, Gujarat.
- ✓ Large dia GP Pipes at Hindupur.

- A Green field expansion in our Sikandrabad Facility Commercial Production of Color Coating Line having an installed capacity of 50,000 MT started on 01st January, 2023.
- "Hi-Tech ColorStar" are premium color coated coils used in Warehouses, Industrial Sheds, Bus Body, Metros, Hilly areas, Wall Cladding, Doors and Window Frames etc. It is a Value Added Product for the company and will increase the margins in medium and long run.













### **TEAM HI-TECH: BOARD OF DIRECTORS**

# Mr. Ajay Kumar Bansal Chairman & Managing Director

Mr. Ajay Kumar Bansal, an esteemed figure in the steel industry, boasts an impressive career spanning over 36 years. With his extensive expertise and knowledge, he has established himself as an industry stalwart. Serving as the Chairman of FII (Steel Tube Panel), he has been instrumental in effectively representing the industry at numerous national and international forums

### Mr. Anish Bansal

Whole-Time Director

- Mr. Ajay Kumar Bansal, an esteemed figure
  in the steel industry, boasts an impressive
  career spanning over 36 years. With his
  extensive expertise and knowledge, he has
   B.Sc. (Economics ) in Banking & Finance graduate
  from the Cardiff University, England, with over 18
  years of experience in Business Development &
  Administration.
  - His area of expertise includes corporate finance, strategy,marketing, product development, project implementation, international trade and finance along with other corporate matters.



### Mr. Kamleshwar Prasad

Executive and Whole-Time Director

### Mr. P.K. Saxena

Non-Executive
Independent Director.
Member-CAIIB.

Mr. Vivek Goyal

Non-Executive

Independent Director. Chartered Accountant. Mr. Mukesh Kumar Garg

Non-Executive

Independent Director. Ex-Railway IRSE Officer. Mrs. Neerja Kumar

Non-Executive

Independent Director. Ex-Banker.



# OURJOURNEY

#### 1988-2001

- Commenced manufacturing MS pipes at Sikandrabad unit-1
- Started
  manufacturing cold
  rolled coils and
  strips

HI-TECH

1988-2001

#### 2001-2012

- Installation of hotdipped galvanizing facility
- Commenced production of highway crash barriers
- Began production of hollow sections and solar mounting sections

#### 2012-2016

- Commenced operation-
- s at Hindupur (Andhra Pradesh)
- Modernized the cold rolling plant at Sikandrabad unit
- Commissioned ERW pipes at Hindupur unit
- The third company to migrate to NSE Main Board in May 2018

HI-TECH

2012-2016

### 2017-2018

- Commenced commercial operations of unit 2 at Sikandrabad to manufacture\ steel tubes and hollow sections
- Started commercial production of steel tubes and hollow sections at the Sanand (Gujarat) unit
- Listed on the NSE-SME

#### 2018-2020

- Started 3rd tube mill at Sanand
- Installed solar plants at Sanand and Hindupur units
- Started Cold Rolling expansion project for wider product of HRoP, CRCA, CRFH
- Received Secondary Steel Sector award from Ministry of Steel
- Received Top Performer award from SAIL
- Received Ispat Rachna Award from Ministry of Steel,Govt.of India

#### 2020-2023

- Commenced operations at Khopoli (Maharashtra)
- Started Continuous
   Galvanizing GP/GC Line at Sikanderabad
- Listed on BSE
- Started Manufacturing of PPGI,Color Coated Sheet
- Natrax Certified Crash
  Barriers

#### 2023-2024

commenced
 operation at
 Sanand Unit-II
 Phase -1 (Gujarat)
 Capacity: 1,70,000MT

Hi-T@CH 2018-2020 Hi-T@CH 2020-2023

> ні-тесн **2023-2024**

Hi-T&CH 2001-2012

> ні-тесн 2017-2018

Financial & Operational Highlights Annual Financial Performance New Initiatives Cor

Company Overview Strat

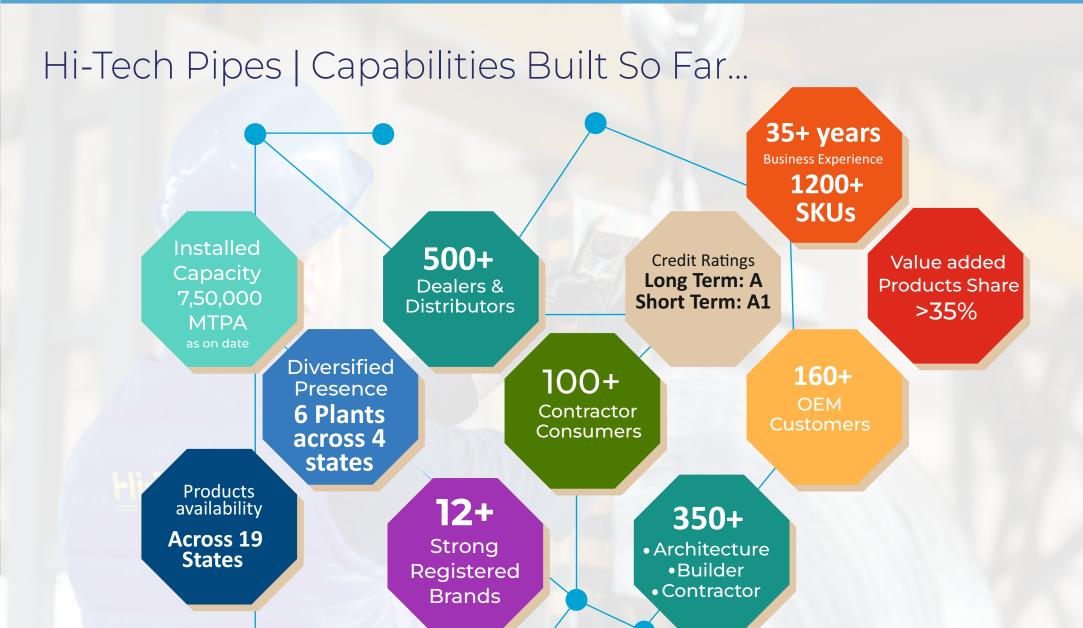
ategic Focus & Future Prospects

S Connect With

10



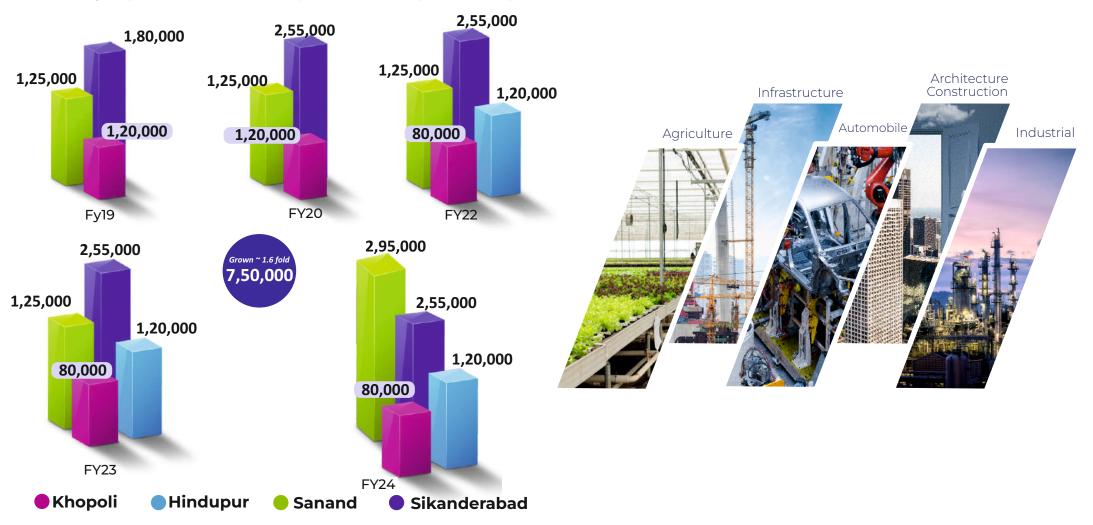
Financial & Operational Highlights Annual Financial Performance



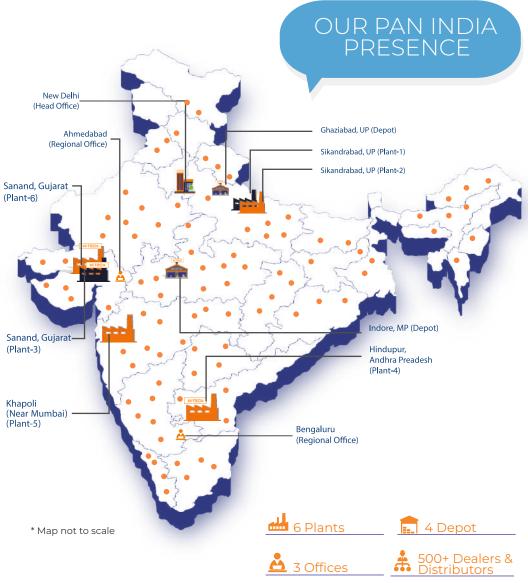


# CONTINUED INVESTMENT IN BUILDING COMPETENCIES TO CATER TO DEMAND...

Enhancing Capacities Year-on-Year (Metric Tonnes per Annum)







### **CAPACITY**

	Plant Location	Capacity (MTPA)	Product Portfolio
	Sikandrabad, UP	2,55,000	MS Steel Pipes, Hollow Sections, GI Pipes, Cold Rolled Coils & Strips, GP Coils, GC Sheets, Crash Barriers, Color Coated Coils
0	Hindupur, AP	1,20,000	MS Steel Pipes, Hollow Sections & GP Pipes
	Sanand, Gujarat	1,25,000	MS Steel Pipes, Hollow Sections, GI Pipes ,GP Pipes, CR Pipes Solar Torque Tubs, Large Diapipes
	Khopoli,Maharashtra,	80,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
	Sanand (Unit-II)	1,70,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
	Total	7,50,000	Diversified Range



### Our Manufacturing Facilities



Sikandrabad, Uttar Pradesh Unit-1



Sikandrabad, Uttar Pradesh Unit-2



Hindupur, Andhra Pradesh



Khopoli, Maharashtra



Sanand, Gujarat

Company Overview



Makhiyav. Sanand (Unit-II) Phase-I, Gujarat



# **Hi-Tech One Stop Shop**





























# **CERTIFICATION**













## **APPROVALS**











































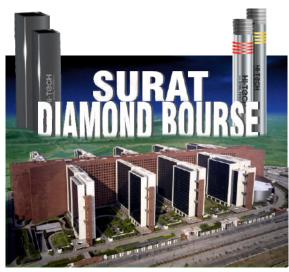








# **KEY MARQUEE PROJECTS**



Surat Diamond Bourse



Affordable housing



Agriculture



Narendra Modi stadium, motera, Ahmedabad, Gujarat



High Speed BulletTrain



Jal Jeevan Mission



Dedicated Freight Corridor



Naitonal Express way



5G Telecom Towers



Solar Mounting Structures



## **OUR MARQUEE CLIENTELE**



















































### **INTERNATIONAL LICENSES**

### Certificate of Compliance

Quality Assurance Management and Factory Production control system for the manufacture of Cold formed welded structural hollow sections (circuler, square and rectangular) of non-alloy and fine grain structural steels

We hereby declare that the technical files of all the items in each product group complies with the requirements of UK CA regulations, CPR 305/2011, and conforms to product specification BS/ En 10219-1:2006 Annex ZA.

HI TECH PIPES LTD Name

REGD OFFICE.; GF-10, PEARLS OMAXE TOWER, NETAJI SUBHASH PLACE, Address :

PITAMPURA, NEW DELHI-110034, INDIA

WORKS- PLOT NO-10, INDUSTRIAL ESTATE SIKENDERABAD-203205,

DISTT-BULANDSHAHR, UTTAR PRADESH, INDIA



EN 10219-1:2006



#### **CERTIFICATE OF FACTORY PRODUCTION CONTROL**

Initial certification date: 10000377204-PA-DNV GL-IND Rev 00 08 February 2021

This certificate consists of 02 page(s)

This is to certify that the product(s)

Non-alloy steel tubes suitable for welding and threading

Manufactured by

#### Hi-Tech PIPES LIMITED

Plot No. 10, Industrial Area, Sikandarabad, U.P., India

has on a voluntary basis been assessed with respect to the conformity assessment procedure "Factory Production Control" as described in EN 10255:2004+A1:2007 annex ZA Clause 12.3 of the standard on structural steel, as amended and found to comply



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Mr. Anish Bansal, Chief Executive Officer,

Hi-Tech Pipes Limited, 15/1 (1st Floor), Asaf Ali Road, New Delhi- 110 002,



# **AWARDS**



**AWARD FROM SAIL** 



**GOVT. OF INDIA** 

HIGHEST TAXPAYER IN BULANDSHAHR DISTRICT. **UTTAR PRADESH** 



EXPORTER HOUSE CERTIFICATE, MINISTRY OF COMMERCE, GOVT. OF INDIA



**FORTUNE INDIA** THE NEXT 500



ISPAT RACHNA AWARD 2019, AAIFA (SUPPORTED BY MINISTRY OF STEEL)



ISPAT AGRADOOT AWARD 2022, AAIFA (SUPPORTED BY MINISTRY OF STEEL)



**AMONG TOP 100 SMEs SKOCH GROUP** 

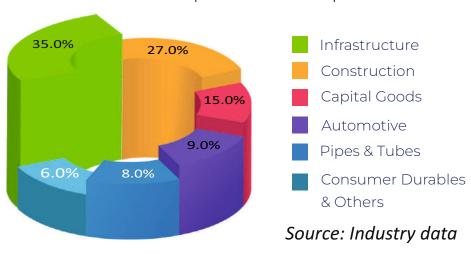


### Strategic Focus & Future Prospects

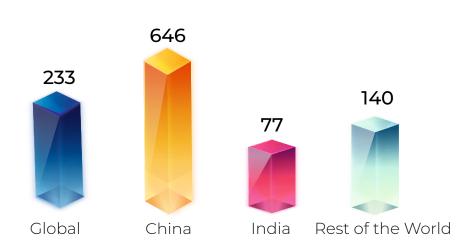
# Huge Opportunity in the Indian Steel Pipes & Tubes Industry

- Market Size: ~Rs 500 billion (~8% of total domestic steel market)
- Total Domestic Consumption: ~8.5 million tonnes (FY21)
- Growth Rate last 5 years: 6-7% CAGR
- Growth Rate expected next 5 years: 8-9% CAGR
- Demand Drivers: Water transportation, Oil & Gas pipeline,
   Infrastructure, Agriculture & Irrigation, Housing etc.

#### Sector wise Consumption Break-Up

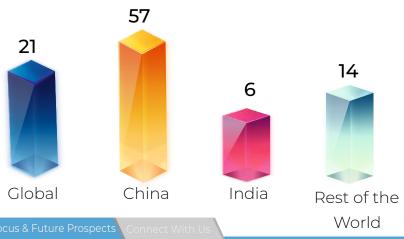


### Per Capita Consumption (Kgs) - Steel



• India has become the 2nd largest consumer of finished Steel in world. The finished steel consumption was 106 million tons(MT) during FY22

### Per Capita Consumption (Kgs) – Steel Pipes & Tubes





# Huge demand from various sectors aided by Government Schemes



### Infrastructure & Housing-

- Urban development program Smart cities, Amrut
   Scheme, Hriday, National Infrastructure Pipeline (NIP)
- Growing vertical mode of development –increased spending on Skyscrapers



 Rapid Urbanization in Tier II & III cities – rising construction of G+20 structures, Green building norms & Rural Housing scheme (PMAY-G)



- 'Nal se Jal' scheme to offer piped water to every rural house by 2024 with outlay of Rs 3.5 lac crore
- UP Jal Nigam
- Jal Jeevan Mission of Central Governmentto provide safe and adequate drinking water through individual household tap connections by 2024 to all households in rural India.



#### Oil & Gas

- 4 mn mt of estimated demand for pipes City Gas Distribution
- One Nation, One Gas Grid- Expanded by 17,000 KM to 34,500 km by 2025



### Defence

 Major application of Structural Steel in the manufacturing of equipments for Indian Defence Forces

### **Airports**

'Udan' Scheme: GOI plans to open
 100 Airports by 2025 with an investment of Rs. 1 trillion



### Railways Infrastructure

- Investment of ~ Rs. 50 Lakh Crores by 2030 for redevelopment of ~400 stations and build 4 new
- freight corridors

  Bullet train Project , National Rail Cooridor

### Agriculture

- Micro Irrigation target to reach 100 lakh hectares in 5 five years
- Poly House Future of Farming High Subsidy





### Solar —

Future of Power Generation – exponential growth







# **CORPORATE BRANDING**











### Connect with Hi-Tech On WhatsApp Chatbot \*





Instant Support at Your Fingertips

+91 7827 8010 02

Get quick answers to your Questions.

Hi-Tech Pipes Limited

#### **SCAN TO CONNECT & DISCOVER MORE**









Hi-Tech Pipes Limited



company/hi-tech-pipes-limited



# THANKYOU

For Further Information, Please Contact:

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cs@hitechpipes.in

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