



06th February 2025

The General Manager,
Department of Corporate Services
Bombay Stock Exchange Ltd (BSE)
Phiroze Jheejheebhoy Towers,
Dalal Street,
Mumbai - 400 001.
Scrip Code - 543308
ISIN: INE967H01025

The Manager,
Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, 5th Floor,
Plot No.C/1, 'G' Block,
Bandra - Kurla Complex,
Mumbai - 400 051.
Symbol - KIMS
ISIN: INE967H01025

Dear Sir,

Sub: Investor Presentation

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find enclosed herewith the Investor Presentation on unaudited (Standalone & Consolidated) financial results of the Company for the 03rd quarter and nine months ended 31st December 2024.

The said presentation is being uploaded on the website of the Company i.e., <https://www.kimshospitals.com/investors/Disclosures> under Regulation 46 of SEBI (LODR) Regulations, 2015/Analysts Calls schedule, PPT & Transcripts/PPT's.

We request you to take this on record.

Thanking you,

Yours truly,

For Krishna Institute of Medical Sciences Limited

NAGAJAYANTHI
JUTTUR
RAGHAVENDRA
DAS

Digitally signed by
NAGAJAYANTHI JUTTUR
RAGHAVENDRA DAS
Date: 2025.02.06
18:32:52 +05'30'

Nagajayanthi J.R
Company Secretary & Compliance Officer

Enclosed: As above

Krishna Institute of Medical Sciences Limited

D.No.: 1-8-31/1, Minister Road, Secunderabad - 500 003, Telangana, India
Phone: +91 40 4488 5000/4488 5184 | Fax: +91-40-27840980 | kimshospitals.com
CIN: L55101TG1973PLC040558



REAL WEALTH IS
GOOD HEALTH

Q3 FY25 UPDATE

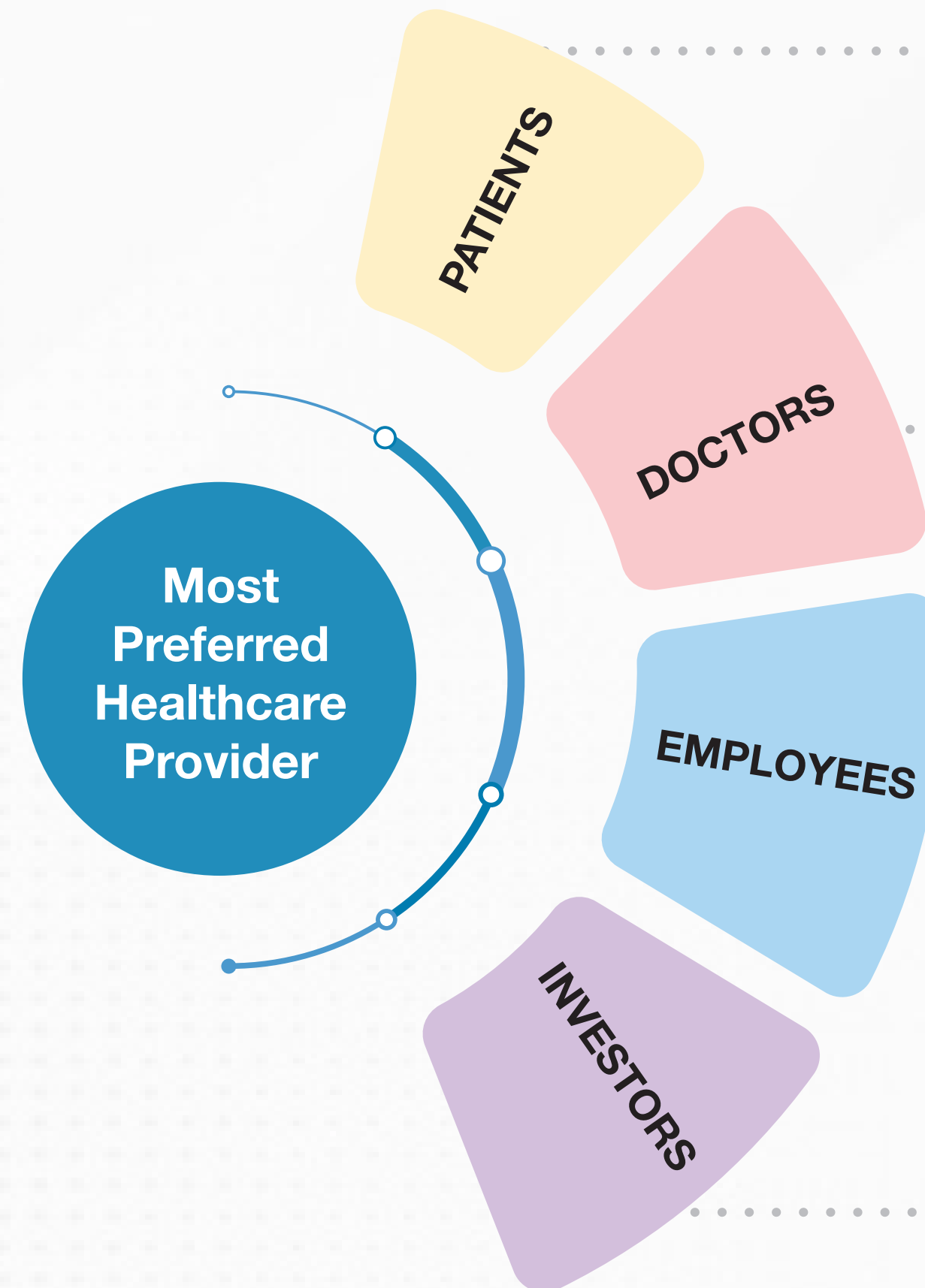
Driven by a Vision

VISION:

To be the most preferred healthcare services brand by providing affordable care and best clinical outcomes to patients.
And to be the best place to work for doctors and employees.

OUR MISSION:

Provide affordable quality care to our patients with patient-centric systems and processes.
Enable clinical outcome-driven excellence by engaging modern medical technology.
Provide a strong impetus for doctors to pursue academics and medical research.



- Affordable Quality Care
- Best-in-Class Facilities
- Patient Centric Systems & Processes

- Clinical Outcome Driven Excellence
- Latest Medical Technology
- Strong Academics & Research Oriented

- Enriching Atmosphere
- Collaborative Culture
- Growth Driven Career Approach

- Transparent Governance
- Strong Operational Performance
- Consistent Growth

Multi Specialty Care

Brain

- Neurology
- Neurosurgery
- Psychiatry
- Neuro Rehabilitation

Heart

- Cardiology
- Cardiac Surgery
- Vascular Surgery
- Heart Transplant
- Cardio Rehabilitation

Lung

- Pulmonology
- Interventional Pulmonology
- Thoracic surgery
- Lung Transplant

ENT

- Ear
- Nose
- Throat
- Head and Neck Surgery

Eyes

- Ophthalmology

Gastro Intestinal Tract

- Medical Gastroenterology
- Surgical Gastroenterology
- Hepatobiliary Pancreatic Surgery

- Liver Transplant

- Bariatric Surgery

Genito Urinary Tract

- Nephrology

- Urology

- Andrology

- Renal Transplant

- Gynecology

- Urogynecology

- IVF and ART

- Fetal Medicine

- Obstetrics

Oncology

- Medical Surgical and Radiation

- BMT and Hematology

Bones and Spine

- Orthopedics
- Arthroscopic Surgery
- Spine Surgery
- Ortho Rehabilitation

Skin

- Dermatology
- Cosmetology
- Plastic and Reconstructive Surgery

Orthodontics

- Maxillo Facial Surgery

Anaesthesia

- OT Anaesthesia
- Day care Anaesthesia
- Pain Medicine

General Specialities

- Internal Medicine
- General Surgery
- Diabetology & Endocrinology

Pediatrics

- Pediatrics & Pediatric Sub Specialities
- Neonatology

Radiology

- Imaging
- Interventional Radiology

Lab Services

- Pathology
- Microbiology
- Biochemistry
- Molecular Biology
- Clinical Hematology

Critical Care Services

- ICU
- CTICU
- SICU
- NICU
- PICU
- Neuro ICU
- ECMO ICU
- Post Transplant ICU

Hospital Infection Control

- Clinical Infectious Diseases

KIMS at a Glance

Maharashtra

- Nagpur (334) 📍
- Nashik (325) 📍
- Thane (300) - Under Construction 📍

Karnataka

- Bengaluru 📍
- SoulSpace (450) - Under Construction
- PES (350) - Under Construction

Kerala

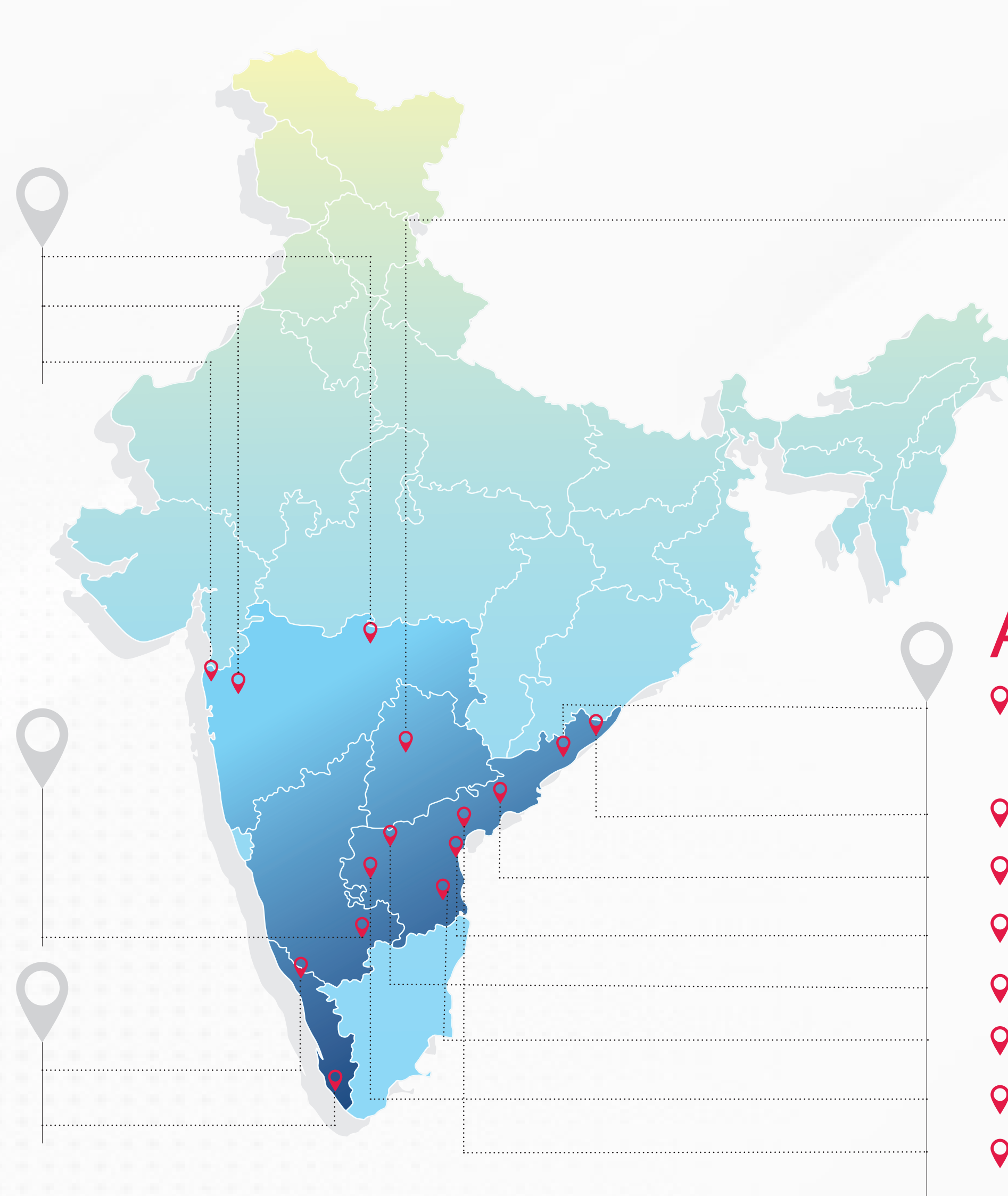
- Kannur (189) 📍
- Kollam (350) 📍

Telangana

- Secunderabad (1000) 📍
- Begumpet (290) 📍
- Kondapur (200) + 500 beds under construction 📍
- Gachibowli (237) 📍
- Asian Transcare (60) 📍
- MIPPL (10) 📍

Andhra Pradesh

- Vizag (KIMS ICON: 434) 📍
- Vizag (KIMS Hospitals: 300 - Formerly QNRI)
- Srikakulam (200) + 120 beds under construction 📍
- Rajahmundry (195) + 350 beds under construction (New) 📍
- Ongole (350) + 50 beds under construction 📍
- Kurnool (200) 📍
- Nellore (250) 📍
- Anantapur (250) + 250 beds under construction 📍
- Guntur (200) 📍



No. in () Indicates no. of Beds
Map not to scale

Dr. B. Bhaskar Rao - Visionary Behind KIMS

Chairman & Managing Director



A legend in CT Surgery, Dr. Bollineni Bhaskar Rao {MBBS, MS, DNB (CT Surgery)} is one of the very few Cardio-Thoracic Surgeons in the country, who performed over 30000 surgeries in his career spanning over more than 25 years.

Well known in the medical fraternity for his passion towards his profession, Dr. Rao started his entrepreneurial journey at “Mahavir Cardio Vascular Centre” in Hyderabad with 50 beds and performed heart surgeries at an unimaginable low cost of just Rs. 45,000 only. Dr. Rao never turned away any patient from the hospital for want of money.

The brand “Krishna Institute of Medical Sciences”, under Dr. B. Bhaskar Rao’s aegis began its journey in 2004 with a 300 bed hospital on par with the then established hospitals of Hyderabad in professional excellence, the state of art technology and infrastructure facilities.

Today KIMS is spread across Telangana, Andhra Pradesh, Maharashtra, Karnataka (Upcoming) and Kerala.

Dr. Bhaskar Rao was instrumental in formulating Rajiv Gandhi Aarogyasri scheme, first time launched in Andhra Pradesh in 2007 for providing health care to the poorest of the poor.

This prestigious scheme has won him accolades from all quarters of the country and the world. He was the chief architect of Aarogyashri scheme for both creating it and implementing it successfully.

This well formulated scheme has become so popular that the other States in India have emulated it time and again.



Dr. Abhinay Bollineni

Chief Executive Officer



Dr. Abhinay Bollineni joined KIMS Hospitals in 2013 and spent the next couple of years in Hospital Operations before taking charge of Strategy & Marketing for the Group in 2015. He was appointed as the CEO in 2019.

Dr. B. Abhinay completed MBBS from the Deccan Medical College, Hyderabad, in 2010. He was the lone qualified medical practitioner from India to be selected by the office of Hillary Clinton in 2011, where he participated in the 'International Visitor Leadership Program on Oncology: Research, Prevention and Treatment' held by the US Department of State

He was named in Business World's "BW 40 Under 40" list in 2019.

Under his stewardship, KIMS Hospitals got successfully listed on the Stock Exchanges in India in 2021.

Dr. Abhinay is passionate about using technology to enhance patient experience and clinical care. Towards this, he has spearheaded vital initiatives such as Financial counseling tool which uses AI to help patients with surgery costings among many others

Board of Directors



Dr. Bhaskara Rao Bollineni
Chairman & Managing Director



Dr. Abhinay Bollineni
Chief Executive Officer



Mrs. Anitha Dandamudi
Whole-time Director



Mr. Saumen Chakraborty
Independent Director,
Chairman (Audit Committee)



Mr. Adwik Bollineni
Non-Executive &
Non-Independent Director



Mr. Venkata Ramudu Jasthi
Independent Director



Mrs. Y. Prameela Rani
Independent Director
Chairman (Stakeholders'
Relationship Committee)

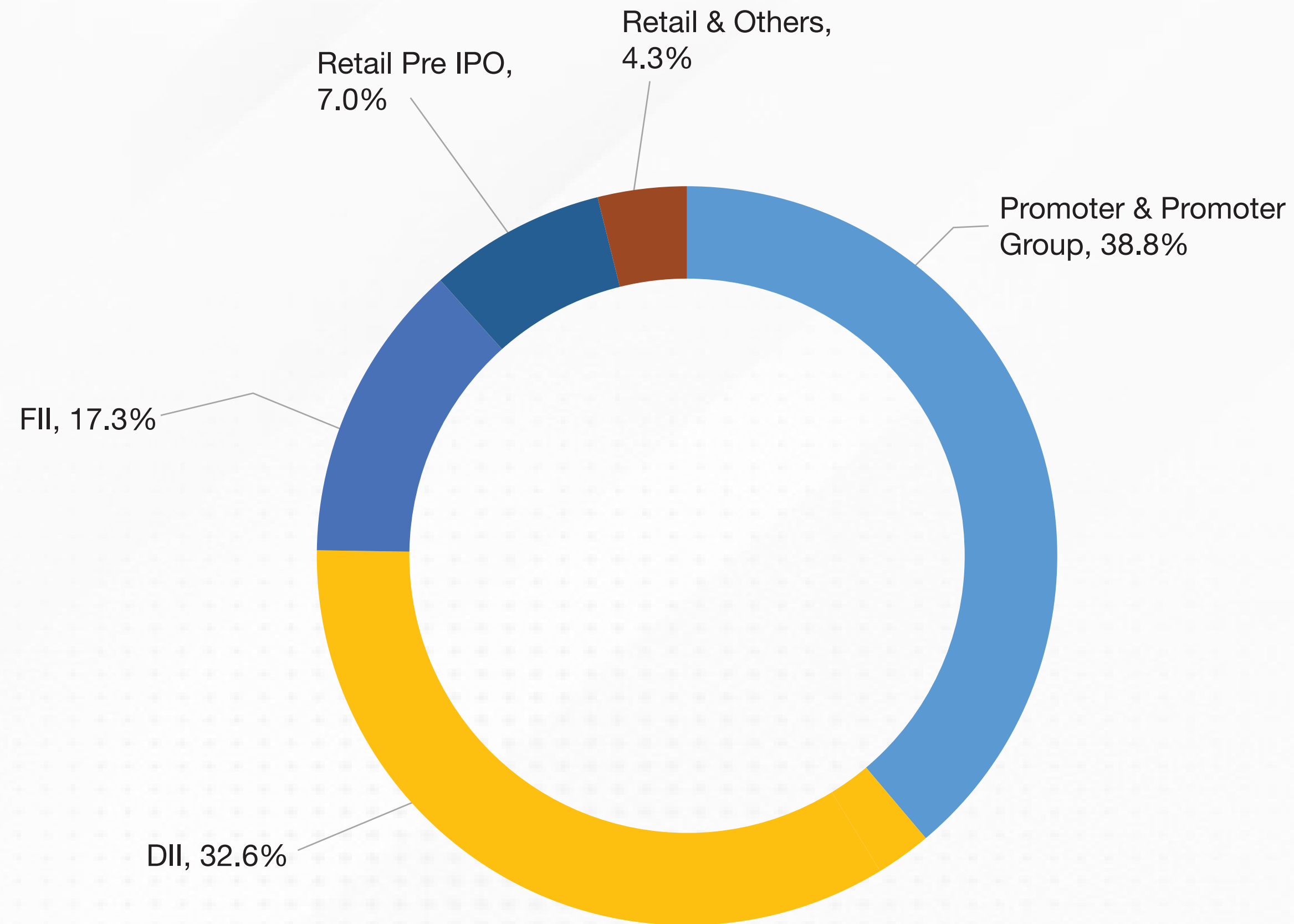


Mr. Ratna Kishore Kaza
Independent Director
Chairman (Nomination &
Remuneration Committee)



Mr. Suresh Natwarlal Patel
Independent Director

Shareholding Pattern - As on 31st December, 2024



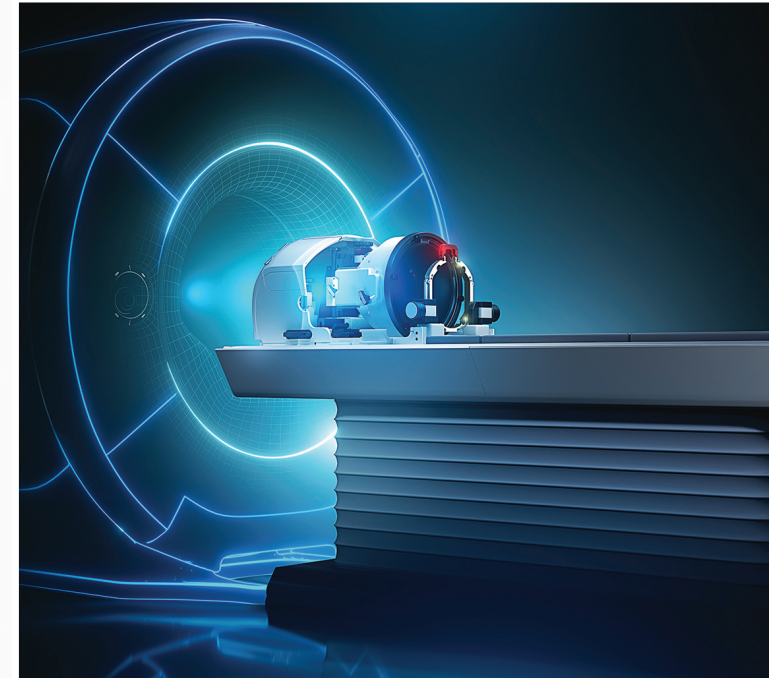
Share Holder	No of Shares	Share Holding %	Category
Promoter	15,52,56,520	38.8%	
SBI MF	2,82,52,920	7.1%	DII
HDFC MF	1,86,50,706	4.7%	DII
Axis MF	1,76,99,810	4.4%	DII
Nomura	1,17,26,860	2.9%	FII
SBI Insurance	1,16,22,710	2.9%	DII
Vanguard Equity Funds	95,25,054	2.4%	FII
Kotak Fund	93,99,366	2.3%	DII
Lilac Investments Limited	78,50,000	2.0%	DII
Amansa Holdings Private Limited	77,04,880	1.9%	FII
Nippon MF	61,28,230	1.5%	DII



4-Arm HD da Vinci Robotic Surgical System

Facilitates complex surgeries that are virtually scarless.

New Robots procured for Secunderabad, Kondapur, Nagpur & Kannur.



MrGFUS Focussed Ultrasound

Revolutionary Knifeless Brain procedure for treating tremors.

Proven to reduce Tremors severity and improve quality of life for Parkinson's & Essential Tremors Patients.



Mako Robotic for Knee Replacement

Produces minimal blood loss and a smaller scar. Helps preserve healthy bone and soft tissue. Results in less post-operative pain than manual techniques.




ESWL Dornier

It offers powerful imaging, maximized energy, and enhanced efficiency.

It allows for better diagnosis, better treatment, and better patient follow-up at no additional radiation risk.

Other Key Equipments

- O-Arm Scanner
- Spy Glass
- Fibroscan
- Novalis Tx Linear Accelerator
- Cuvis Ortho Robo
- EBUS
- STEALTH STATION S8
- IMPELLA
- EVIS X1 Endoscopy System



Live Tremor-Free

KIMS Hospitals Sets A New Benchmark In Neurocare.
Now Features **South Asia's First** MRI-Guided Focused Ultrasound with Hero 3T MRI.

Proven to reduce **Tremor-Dominant Parkinson's & Essential Tremor** in Patients.

Benefits of MRgFUS

- No General Anaesthesia
- Reduces Tremor Severity
- Safe and Effective
- No Admission
- Single Session Treatment
- MRI-Guided Precision



Scan to see how MRgFUS works and hear patient stories!

79958 88481

First set of patients successfully treated with 100% success rate.

- With the recent acquisition of MRI-Guided Focused Ultrasound, we now offer a revolutionary, non-invasive treatment for Essential Tremors and Parkinsonism-related tremors, providing effective relief in just minutes.
- This advanced technology precisely targets the affected brain tissue without incisions or radiation. As soon as the procedure is complete, patients experience immediate relief, restoring control over their movements and improving their quality of life.
- This procedure is completely non-invasive, requires no radiation or hospitalization, and provides immediate relief, allowing patients to regain control of their movements and improve their quality of life.

Latest Da Vinci X System at KIMS Hospitals



This advanced technology is now empowering our departments:

- Surgical Gastroenterology
- Pediatric Surgery
- Gynecology
- Urology
- Thoracic Surgery
- Surgical Oncology
- Endocrine & Breast Surgery

Central India's first Robotic Transoral surgery done at KIMS Kingsway

LOKMAT NEWS NETWORK
NAGPUR



A 69-year-old male with cancer of voice box was initially treated with chemotherapy and radiotherapy, but still had some disease which was left behind near the base of the tongue. This patient had very few options either to undergo palliative chemotherapy or open surgery, which would mean a permanent tracheostomy and a feeding procedure. But with the advent and use of the robotic system, this could be avoided.

This patient underwent transoral robotic tumour excision with precision, avoiding blood loss, permanent tracheostomy, and any kind of procedure for feeding. The

patient was discharged in one day in a walking talking condition. This procedure was performed by eminent and accomplished ENT Surgeon Dr Sweta Lohiya at KIMS Kingsway Hospital on January 26. Earlier this patient had to travel to metros like Delhi to avail this option at very high cost.

Now advanced Da Vinci Robotic system is available at KIMS Kingsway for all such

procedures at very affordable cost with trained experienced team of surgeons (Dr Sushil Lohiya, Dr Saurabh Varshney, Dr Prakash Jain, Dr Vasudeo Ridhorkar, Dr Deepak Goyal, Dr Aarti Patil and Dr Krupal Khobragade). This procedure requires expertise in field of anaesthesia, which shares same operating field with surgery, this complex anaesthesia was managed by team of Dr C Cham and Dr Aarti.

City cardiologist performs Central India's first **ROBOTIC-ASSISTED CABG SURGERY**

■ Staff Reporter

NAGPUR'S Cardiac Surgeon performed Central India's first Da Vinci robotic-assisted Coronary Artery Bypass Grafting (CABG) surgery. The groundbreaking procedure was performed by Dr Saurabh Varshney, Consultant Cardiac Surgeon. Robotic-Assisted CABG is a cutting-edge surgical technique that enhances precision and reduces trauma compared to conventional open-heart surgeries. This state-of-the-art procedure utilises advanced robotic technology to perform the bypass through small incisions, minimising the need for sternotomy (opening the chest).

The minimally invasive approach ensures faster recovery, reduced post-operative pain, shorter hospital stays, and minimal scarring.

The patient, a 60-year-old female hailing from Akola, was suffering from severe coronary



The team of doctors who successfully performed the surgery.

artery disease. She underwent the procedure at KIMS-Kingsway Hospitals in Nagpur and is now recovering well. She is expected to return to normal activities much sooner than would be possible with traditional methods.

Dr Tushar Gawad, Unit Head at KIMS Kingsway Hospital said, "The introduction of Da Vinci robotic-assisted surgeries allows us to offer patients a safer, more effective, and less invasive alternative to traditional procedures.

Cutting-edge technology helps us to bring accuracy in the healthcare treatment."

Dr Saurabh Varshney and the entire team including Dr Sushil Lohiya, Dr Manish Sonkusale, Dr Roshani, Ashwani Sharma, Santosh Mankar, OT coordinator Mayuri, Sister Pranita, Sister Preeti, Sister Mary, Technician Vaibhav, Rohit, Roshani, Sunil and Ilyas at the hospital worked hard to perform the procedure.

Many Firsts...

- **First in Asia** in to do Trans catheter Tricuspid Valve replacement procedure done in 2018
- **Largest** Joint replacement program in South Asia.
- **One of the largest** neuroscience programs for epilepsy among private hospitals in the country
- **Largest** ECMO program (18 machines) in the country.
- **First hospital in Hyderabad** to use an ECMO machine in 2013.
- **First hospital in Hyderabad** to do a Neonatal ECMO
- **First in India** to do TOF repair using CorMatrix patch for pulmonary valve reconstruction in 2017
- **First in the country** to do Robotic spleen preserving distal pancreatectomy

- **India's first** COVID Double Lung transplant done in 2020
- **India's first** Breathing Lung transplant done in 2021
- **First hospital in South India** to introduce Da Vinci Robotic System
- **The first hospital in Andhra Pradesh** and Telangana to have been Green OT certified in 2016
- **First hospital in India** to perform Arch Repair in Neonates and infants without TCA
- **First Hospital in South India** to do Total Skin Electron Beam Radiation therapy in 2018
- **Number 1 player** in Organ transplantation speciality (Heart, Lung, Liver and Kidney)*

- **Number 1** in Nephrology treatments in Andhra Pradesh*
- **Number 1** in Neurosurgery & Poly trauma treatments in Andhra Pradesh*
- **Number 1** in Cardio related surgeries and treatments programs in Andhra Pradesh *
- **Number 1** in Urology (Genito-Urinary) surgeries performed in Andhra Pradesh*

Key Accomplishments



Ranked No. 1 Hospital
by Times of India, Hyderabad



American Accreditation Commission
International (AACI)
Accredited



Pharmacie De Qualite (PDQ)
Certification Overall PDQ Evaluation
Performance Score - 98%
Grading - PLATINUM



'Best Patient Friendly Hospital'
AHPI Health Care Excellence
Award (2017)



NABH Digital Standards Accreditation
received for Kondapur



'Best Hospital to Work For'
AHPI Global Conclave
Award (2019)



2nd Best Hospital in
Hyderabad (2021 & 2022)



20th National Award for
Excellence in Energy Management
Award 2019



National Quality Excellence
Awards 2019 for Best Super
Specialty Hospital in Telangana



2016
Neurology Department at
KIMS Secunderabad
ranked 3rd in India
Neurology India General



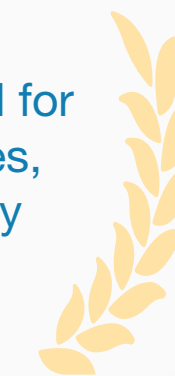
2019
KIMS Sec. Best Super-Specialty
Hospital in Telangana
National Quality
Excellence Awards



2020
Only Hospital in Telangana
to get NABH Accreditation for
Emergency Department



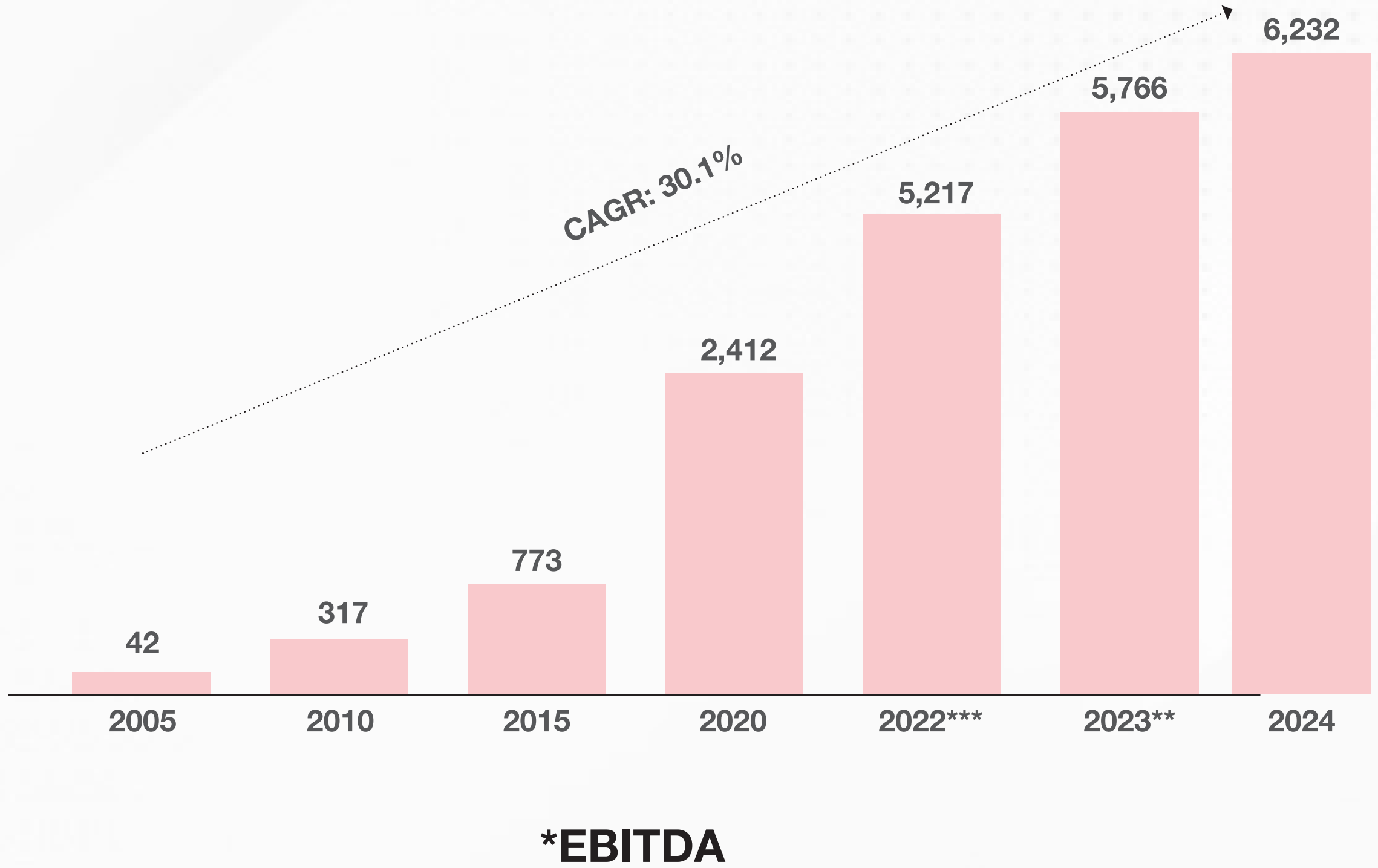
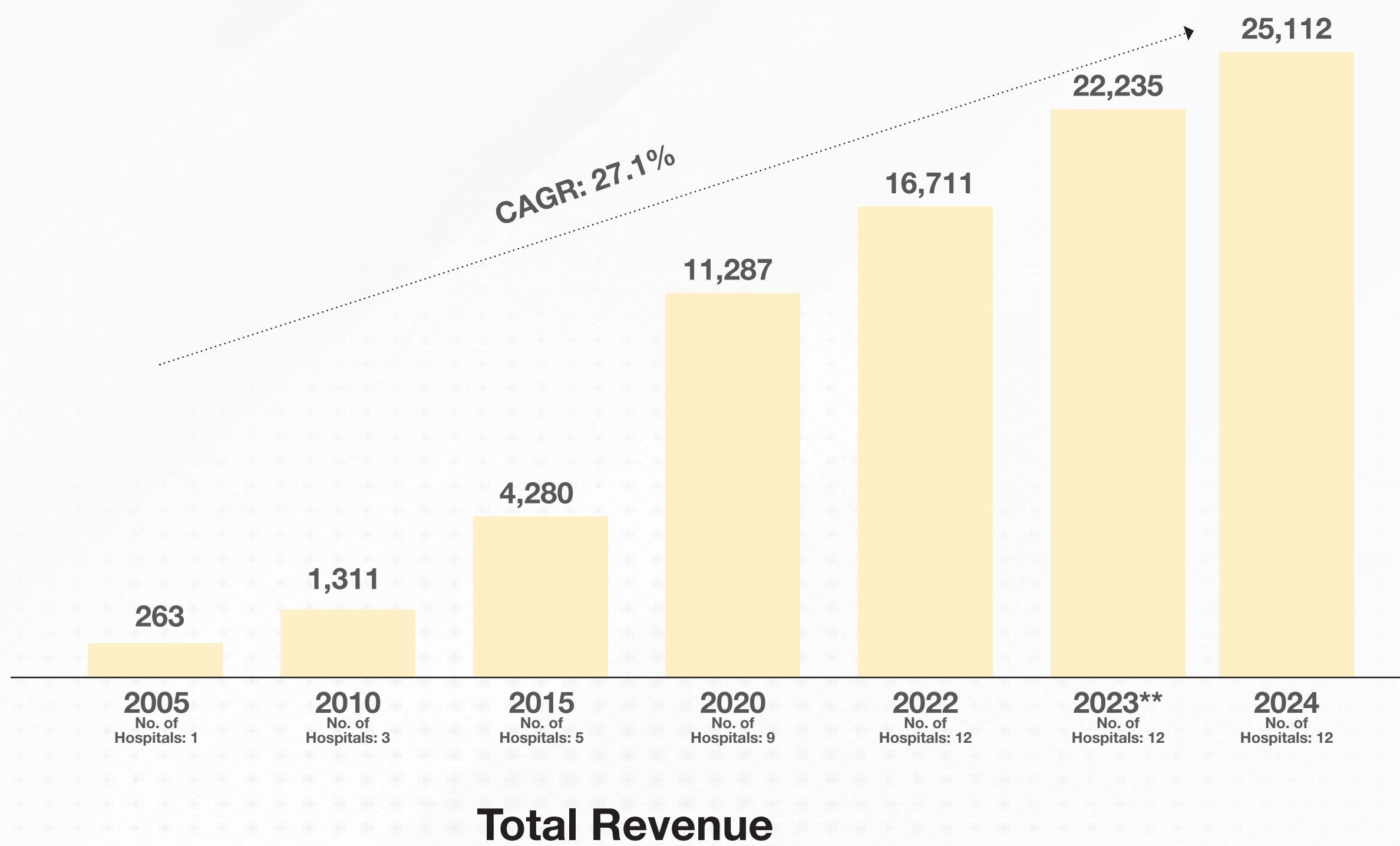
2021
Ranked No.1 in Hyderabad for
Cardiology, Neurosciences,
Nephrology & Emergency
Times Health Survey
Times of India





Consistent Performer over 2 decades

(Rupees in Millions)



1) *EBITDA before IND AS and other income
 2) **Revenue and EBITDA are including 7 month performance (Sep'22 - Mar'23) of the newly acquired unit at Nagpur
 3) ***FY22 EBITDA includes share of profit from JV (Sunshine)

Q3 FY25 Updates

FINANCIAL HIGHLIGHTS

Q3 FY 25 Consolidated

- Gross revenue of INR 790 Cr, a growth of 29.7% on YoY and 1.0% on QoQ basis.
- EBITDA of INR 205 Cr, a growth of 36.4% on YoY and de growth of 8.1% on QoQ basis.
- EBITDA margin at 25.9% vs. 24.7% in Q3 FY24 and 28.5% in Q2 FY25.
- PAT at INR 93 Cr in Q3 FY25 against INR 77 Cr and INR 121 Cr in Q3 FY24 and Q2 FY25 respectively.
- Consolidated EPS for 9 months of INR 7.1 (face value of shares Rs. 2/-), a growth of 15.6% (adjusted for share split) on YoY basis.
- Cash and Cash Equivalents (includes Cash, Bank balance, Deposits with maturity less than 12 months and Investment in Mutual funds) at INR 112 Cr as on Q3 FY25.
- Consolidated Key Financials figures are as follows (Rs in Cr) :

Particulars	Consolidated - FY25 Q3 Results				
	Q3 FY24	Q2 FY25	Q3 FY25	QoQ	YoY
Total Income	609.1	782.3	790.2		
Less : Other Income	3.3	5.0	17.8		
Revenue from Operations	605.8	777.3	772.4	-0.6%	27.5%
PBT	102.4	162.2	134.6	-17.0%	31.4%
Add : Interest	12.4	19.9	25.7		
Add : Depreciation	35.4	41.0	44.7		
Reported EBITDA (Incl. other income) as per Financials	150.3	223.1	205.0	-8.1%	36.4%
Less : Other Income	3.3	5.0	17.8		
Less : INDAS	3.6	3.4	7.4		
EBITDA Pre INDAS & Excl. Other Income	143.4	214.7	179.8	-16.2%	25.5%
EBITDA* % to Revenue from Operations	23.7%	27.6%	23.3%		

*EBITDA Pre IND AS & Excl. Other Income as a % of revenue from operations

OPERATIONAL HIGHLIGHTS

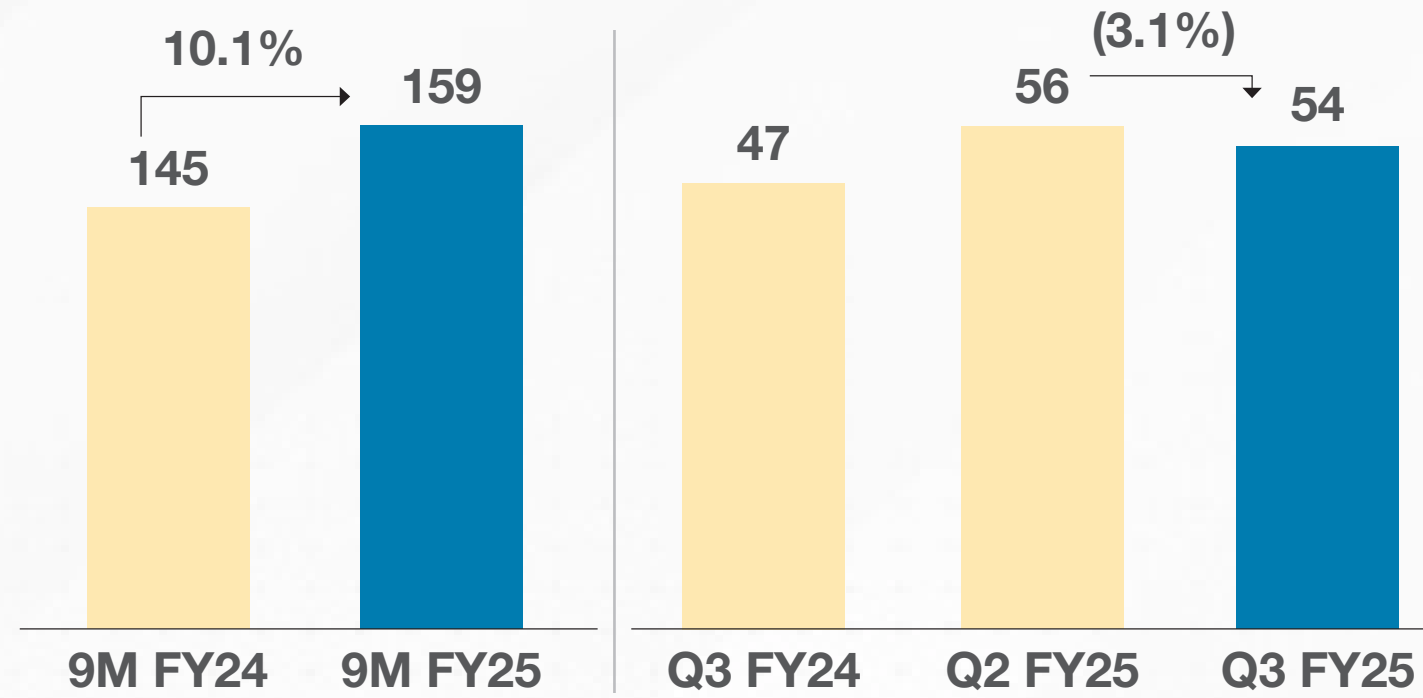
Q3 FY 25 Consolidated

- ARPOB grew by 25.2% and 0.5% on YoY and QoQ basis respectively
- ARPP grew by 12.2% and 2.8% on YoY and QoQ basis respectively
- IP Volume grew by 13.8% and degrew by 3.1% on YoY and QoQ basis respectively

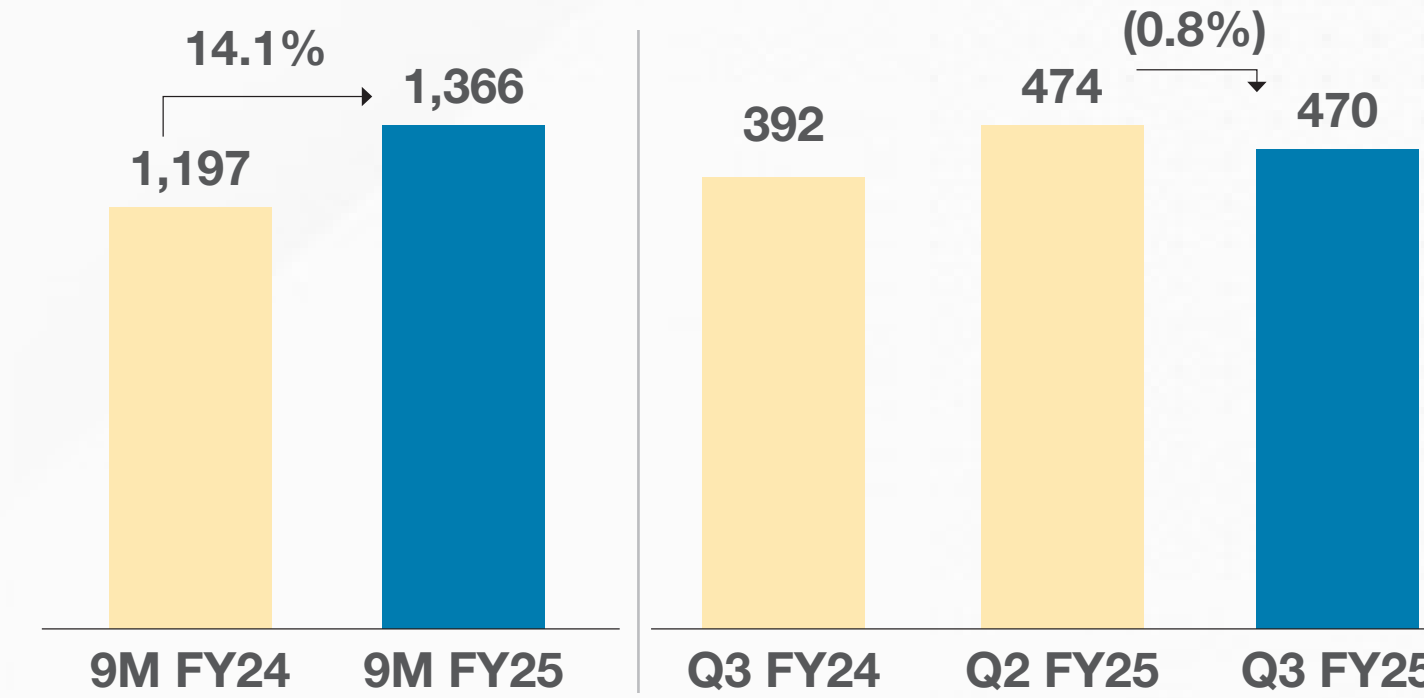
Particulars	FY25 Q3 Results				
	Q3 FY24	Q2 FY25	Q3 FY25	QoQ	YoY
IP Volumes	47,479	55,741	54,013	-3.1%	13.8%
OP Volumes	3,91,821	4,73,989	4,70,159	-0.8%	20.0%
ARPOB (Rs)	30,741	38,263	38,472	0.5%	25.2%
ARPP(Rs)	1,28,507	1,40,316	1,44,181	2.8%	12.2%

Group Operating Performance - 1/2

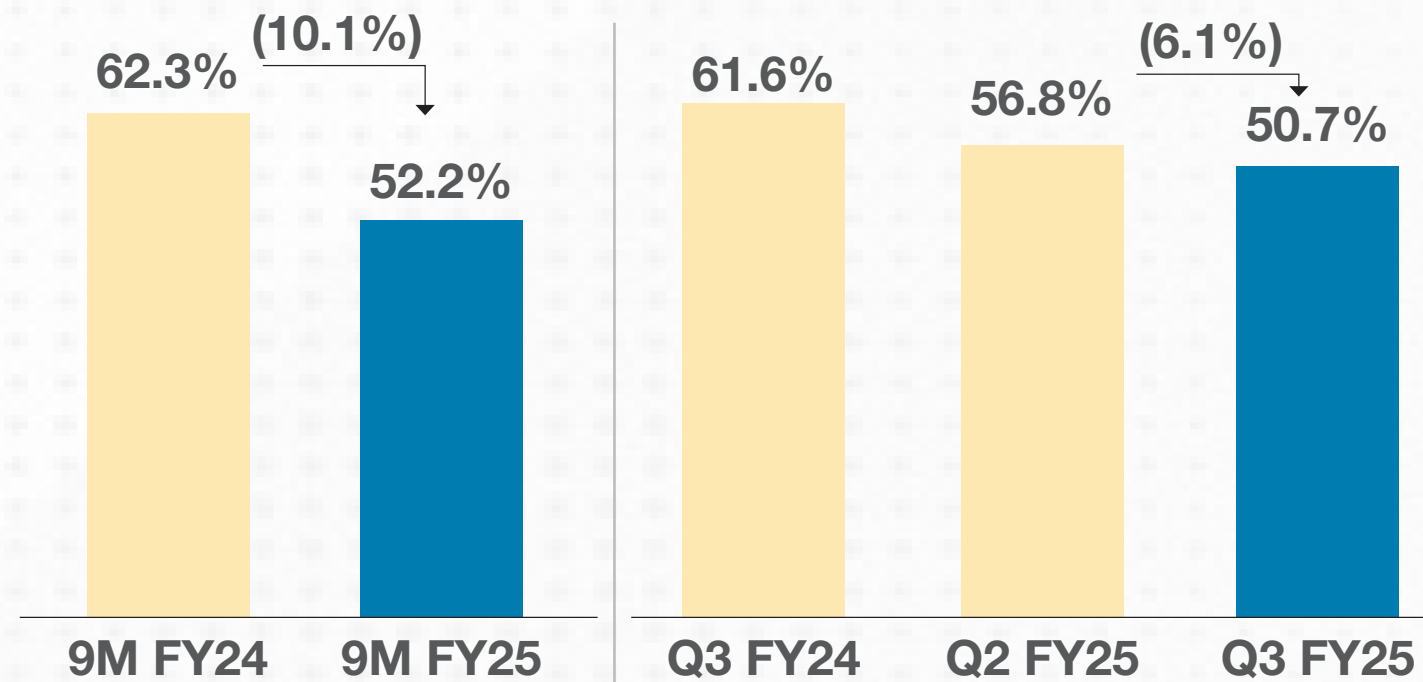
IP VOLUME ('000)



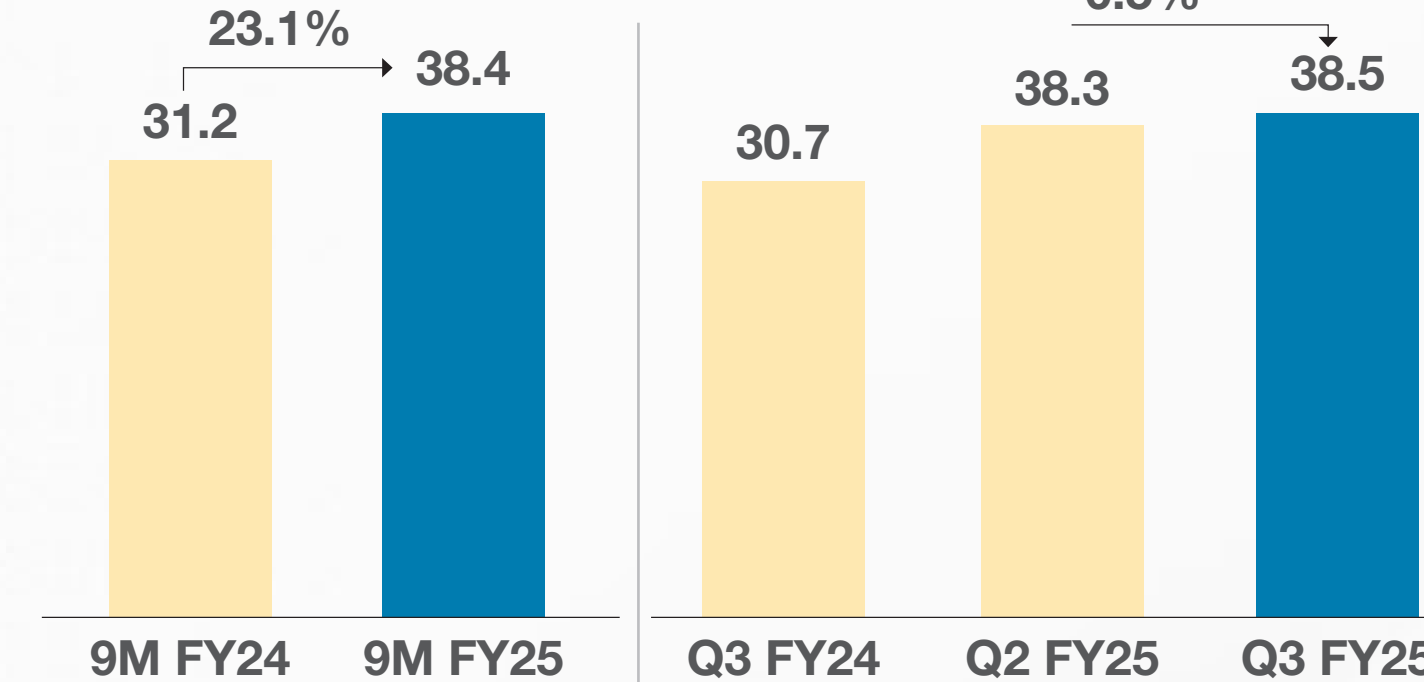
OP VOLUME ('000)



OCCUPANCY*



ARPOB ('000)



*Occupancy (Occupied Beds/Operational Beds)

Group Operating Performance - 2/2

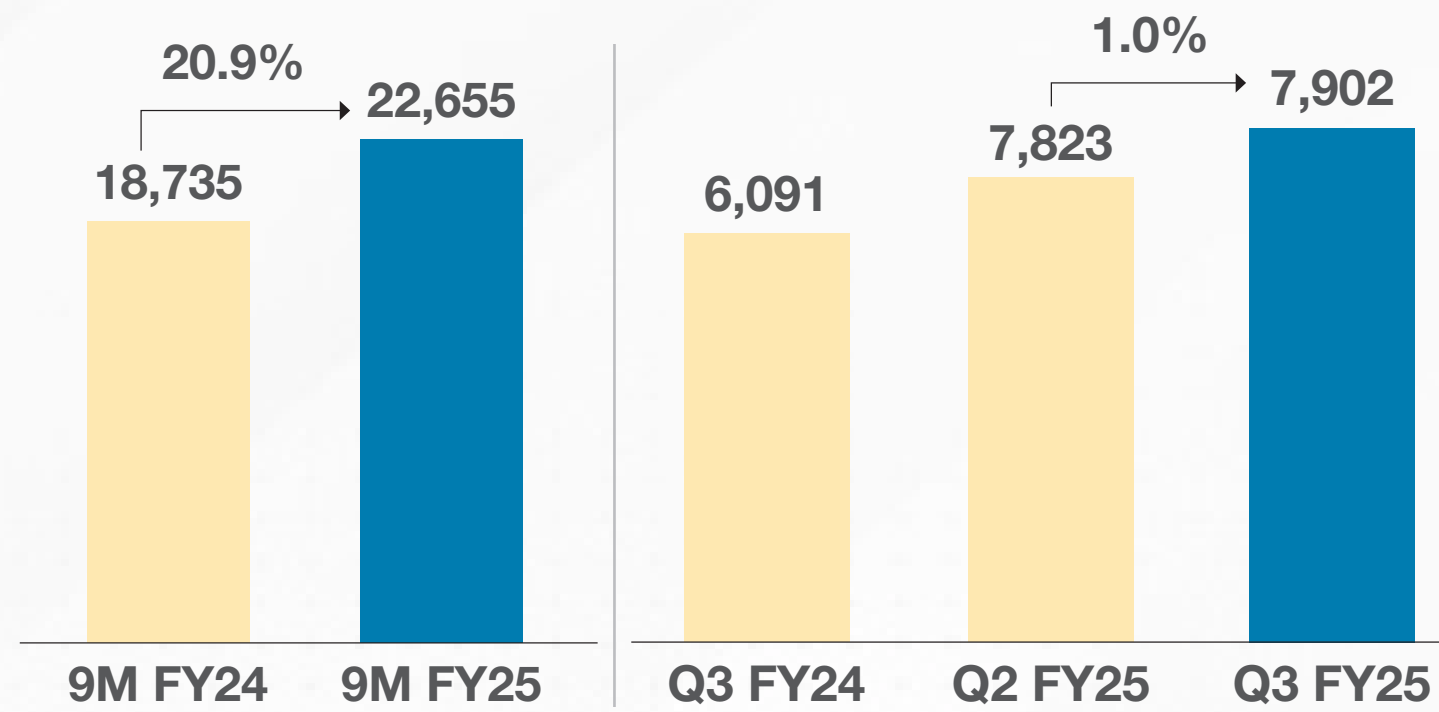
Particulars	FY24	9M FY24	9M FY25	Q3 FY24	Q2 FY25	Q3 FY25
Bed Capacity	3,975	3,975	4,859	3,975	4,610	4,859
Operational Beds	3,503	3,503	4,342	3,503	4,038	4,342
Census Beds	2,989	2,989	3,768	2,989	3,524	3,768
Non Census Beds	514	514	574	514	514	574
Occupied Beds	2,148	2,182	2,265	2,157	2,292	2,200
Occupancy*	61.3%	62.3%	52.2%	61.6%	56.8%	50.7%
IP volume	1,91,167	1,44,799	1,59,428	47,479	55,741	54,013
OP volume	16,07,563	11,96,707	13,65,515	3,91,821	4,73,989	4,70,159
ARPOB(Rs.)	31,916	31,186	38,395	30,741	38,263	38,472
ARPP(Rs.)	1,31,232	1,29,225	1,41,340	1,28,507	1,40,316	1,44,181
ALOS	4.11	4.14	3.68	4.18	3.67	3.75
Total Revenue(Rs.in Mn)	25,112	18,735	22,655	6,091	7,823	7,902
EBITDA (Rs.in Mn)	6,534	4,906	6,121	1,503	2,231	2,050
EBITDA % to Total Revenue	26.0%	26.2%	27.0%	24.7%	28.5%	25.9%
PBT (Rs. in Mn)	4,596	3,596	4,240	1,024	1,622	1,346
PAT (Rs. in Mn)	3,360	2,645	3,087	765	1,207	925

* Occupancy (Occupied Beds/Operational Beds)

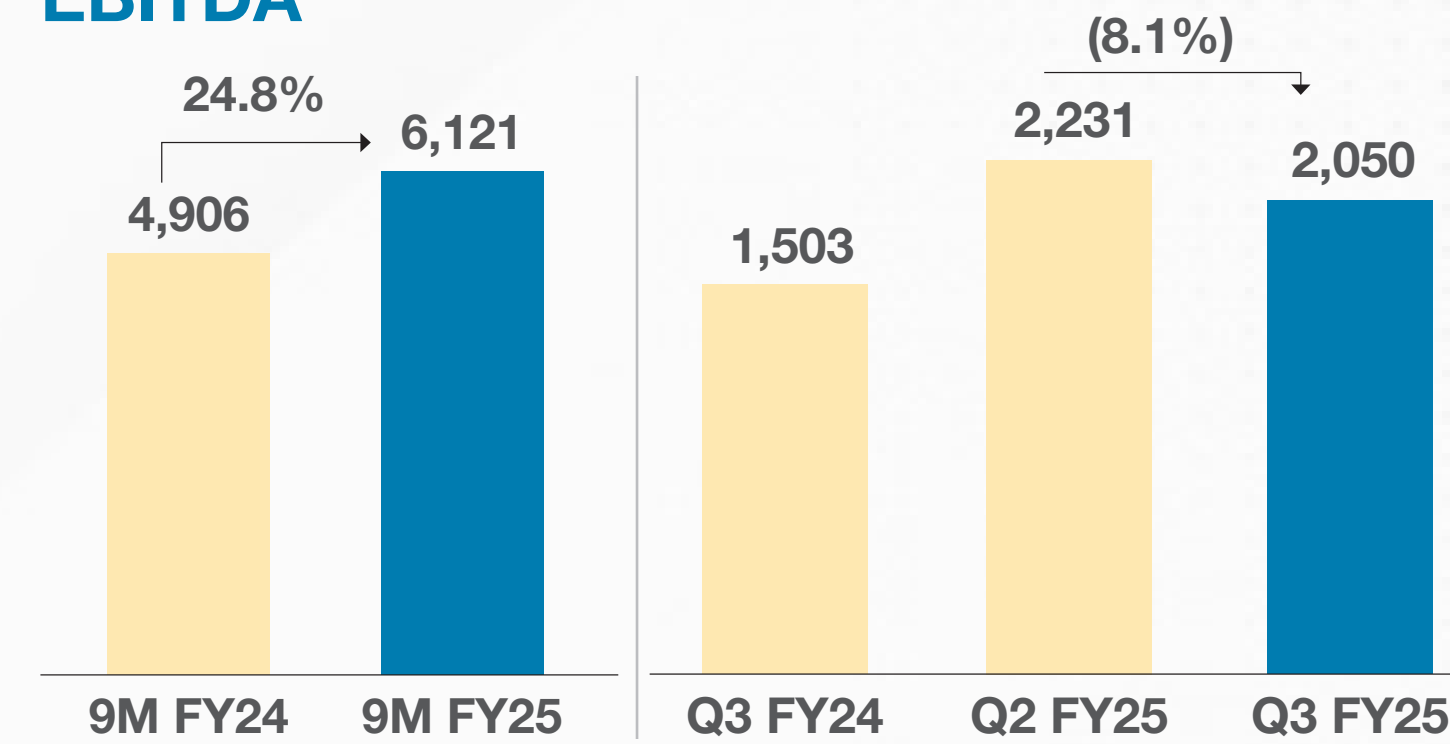
Group Financial Performance

(Rupees in Millions)

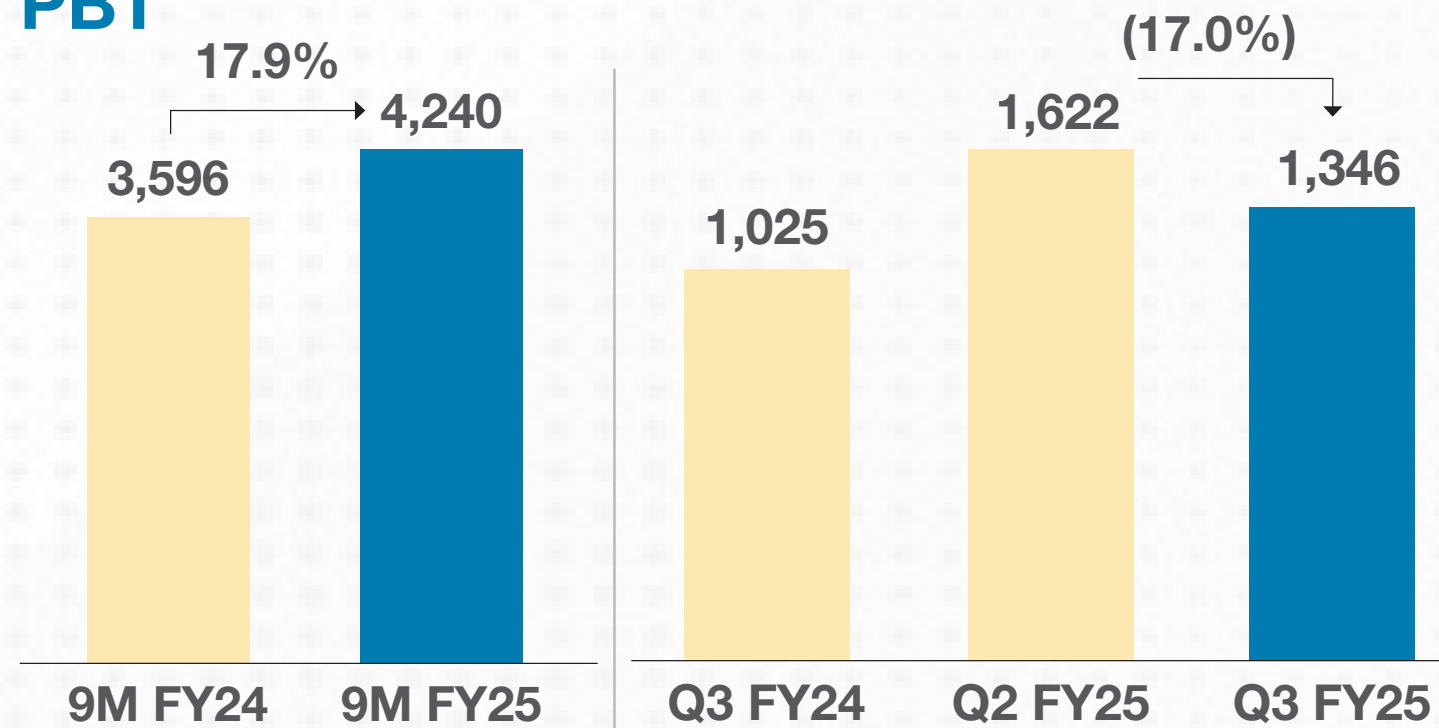
TOTAL REVENUE



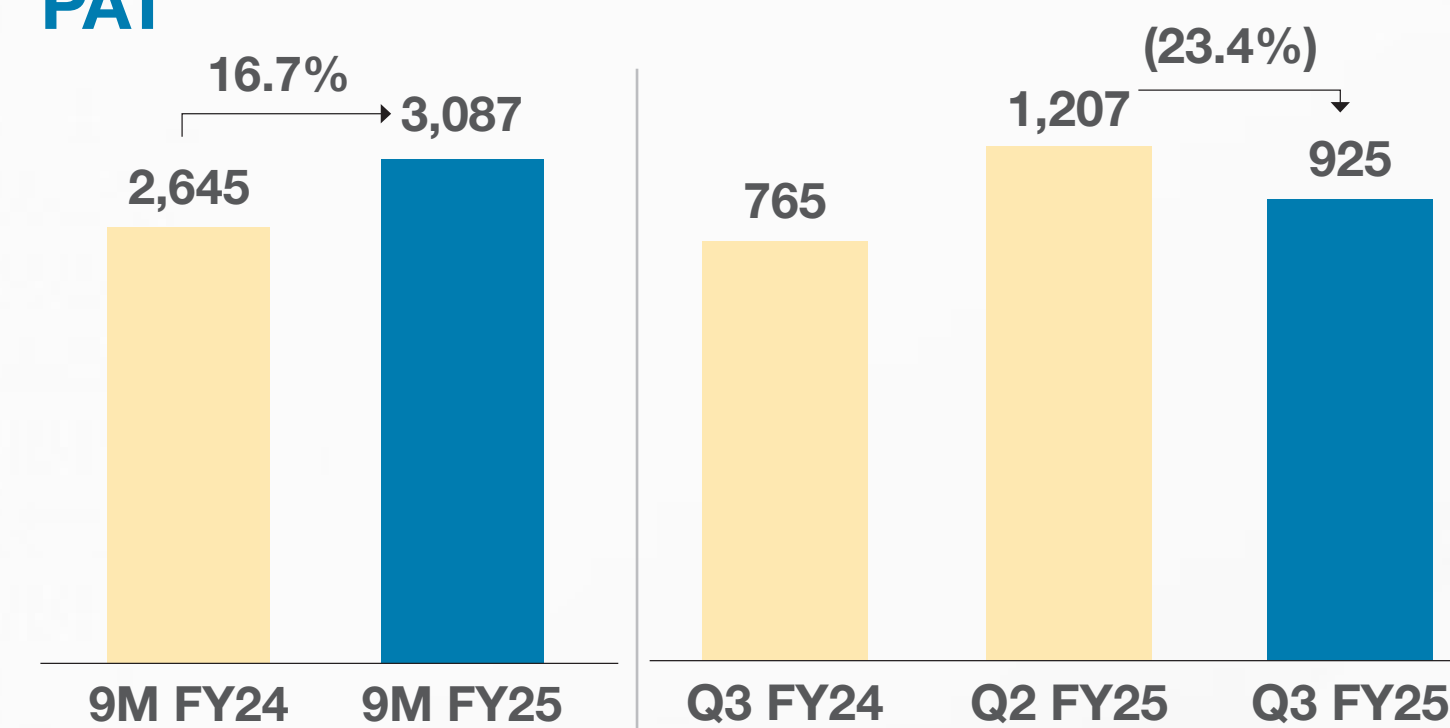
EBITDA



PBT



PAT



Particulars	Telangana						Andhra Pradesh					
	FY24	9M FY24	9M FY25	Q3 FY24	Q2 FY25	Q3 FY25	FY24	9M FY24	9M FY25	Q3 FY24	Q2 FY25	Q3 FY25
Bed Capacity	1727	1727	1797	1727	1737	1797	1914	1914	2214	1914	2214	2214
Operational Beds	1612	1612	1682	1612	1622	1682	1641	1641	1841	1641	1841	1841
Census Beds	1324	1324	1394	1324	1334	1394	1470	1470	1670	1470	1670	1670
Non Census Beds	288	288	288	288	288	288	171	171	171	171	171	171
Occupied Beds	849	858	850	858	891	845	1,154	1,180	1,130	1,146	1,204	1,062
Occupancy*	52.6%	53.2%	50.6%	53.2%	54.9%	50.2%	70.3%	71.9%	61.4%	69.8%	65.4%	57.7%
IP volume	82,831	62,689	68,837	20,322	24,432	22,267	93,572	71,067	75,337	23,408	26,807	25,036
OP volume	8,05,920	5,95,399	6,80,068	1,93,377	2,40,111	2,23,253	6,70,011	5,02,907	5,47,722	1,67,496	1,95,793	1,81,766
ARPOB(Rs.)	53,246	52,322	63,082	50,674	62,631	63,363	15,996	15,567	20,363	15,469	20,028	21,275
ARPP(Rs.)	1,99,652	1,96,929	2,12,875	1,96,828	2,10,177	2,21,250	72,198	71,055	79,413	69,673	77,962	83,061
ALOS	3.75	3.76	3.37	3.88	3.36	3.49	4.51	4.56	3.90	4.50	3.89	3.90
Total Revenue(Rs.in Mn)	16,541	12,357	14,746	3,986	5,129	5,027	6,775	5,060	5,999	1,634	2,093	2,088
EBITDA (Rs.in Mn)	4,778	3,608	4,455	1,108	1,592	1,548	1,506	1,135	1,466	316	537	494
EBITDA % to Total Revenue	28.9%	29.2%	30.2%	27.8%	31.0%	30.8%	22.2%	22.4%	24.4%	19.3%	25.7%	23.7%

1) Intercompany eliminations and dormant units are adjusted in Telangana

2) Telangana - Secunderabad, Kondapur, Gachibowli, Begumpet, MIPPL, Asian Transcare

3) AP - Nellore, Rajahmundry, Srikakulam, Ongole, Visakhapatnam (Icon & QNRI), Anantapur and Kurnool

*Occupancy (Occupied Beds/Operational Beds)

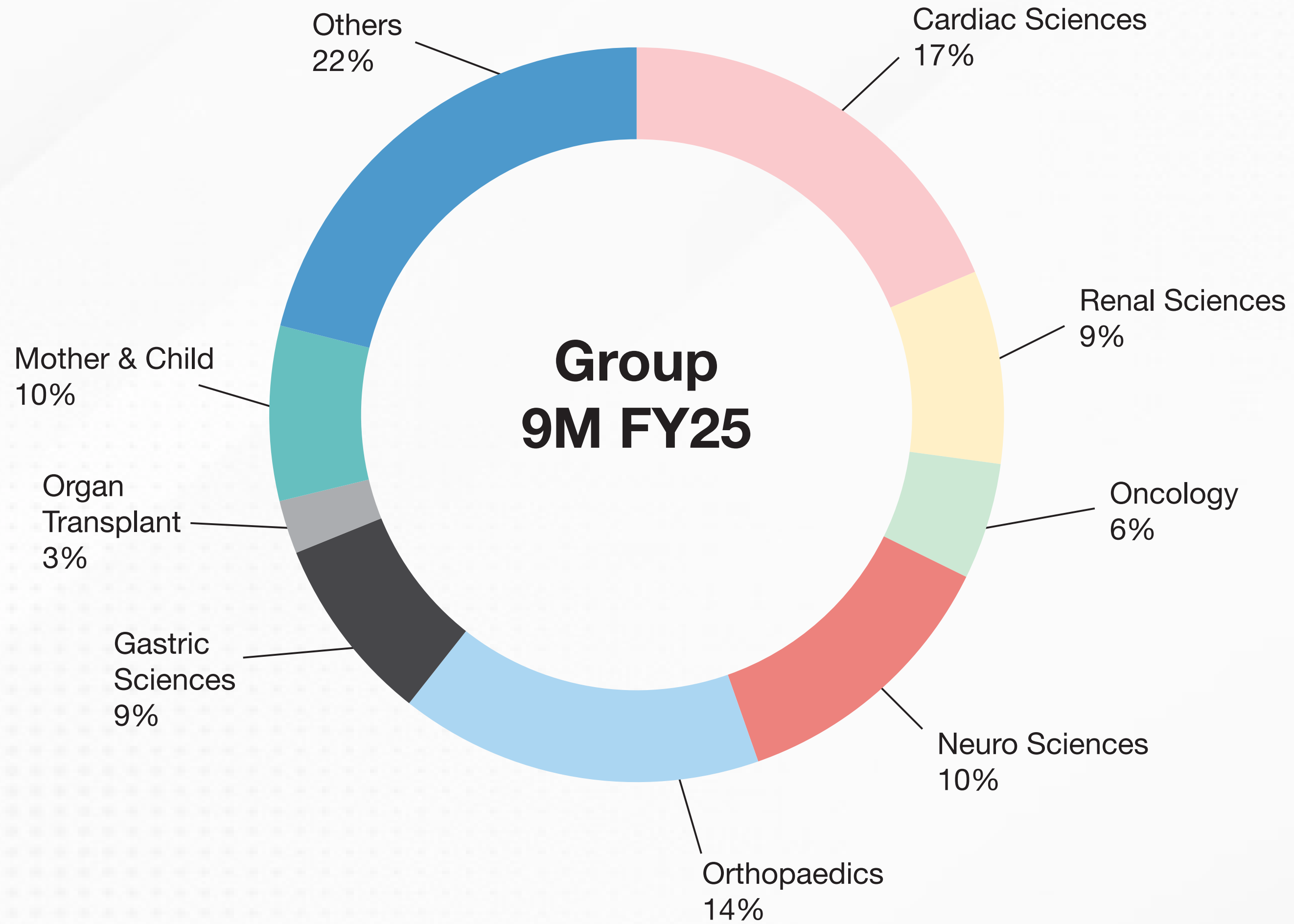
Particulars	Maharashtra						Kerala		Group					
	FY24	9M FY24	9M FY25	Q3 FY24	Q2 FY25	Q3 FY25	9M FY25	Q3 FY25	FY24	9M FY24	9M FY25	Q3 FY24	Q2 FY25	Q3 FY25
Bed Capacity	334	334	659	334	659	659	189	189	3975	3975	4859	3975	4610	4859
Operational Beds	250	250	630	250	575	630	189	189	3503	3503	4342	3503	4038	4342
Census Beds	195	195	545	195	520	545	159	159	2989	2989	3768	2989	3524	3768
Non Census Beds	55	55	85	55	55	85	30	30	514	514	574	514	514	574
Occupied Beds	145	144	195	153	196	203	90	90	2,148	2,182	2,265	2,157	2,292	2,200
Occupancy*	58.0%	57.7%	31.0%	61.3%	34.2%	32.2%	47.4%	47.4%	61.3%	62.3%	52.2%	61.6%	56.8%	50.7%
IP volume	14,764	11,043	12,967	3,749	4,502	4,423	2,287	2,287	1,91,167	1,44,799	1,59,428	47,479	55,741	54,013
OP volume	1,31,632	98,401	1,06,194	30,948	38,085	33,609	31,531	31,531	16,07,563	11,96,707	13,65,515	3,91,821	4,73,989	4,70,159
ARPOB(Rs.)	33,782	33,193	31,839	33,348	33,011	29,836	27,191	27,191	31,916	31,186	38,395	30,741	38,263	38,472
ARPP(Rs.)	1,21,517	1,19,231	1,29,021	1,25,508	1,32,475	1,26,047	97,971	97,971	1,31,232	1,29,225	1,41,340	1,28,507	1,40,316	1,44,181
ALOS	3.60	3.59	4.05	3.76	4.01	4.22	3.60	3.60	4.11	4.14	3.68	4.18	3.67	3.75
Total Revenue(Rs.in Mn)	1,796	1,318	1,685	471	601	561	226	226	25,112	18,735	22,655	6,091	7,823	7,902
EBITDA (Rs.in Mn)	250	163	199	80	101	8	1	1	6,534	4,906	6,121	1,503	2,231	2,050
EBITDA % to Total Revenue	13.9%	12.3%	11.8%	16.9%	16.8%	1.3%	0.4%	0.4%	26.0%	26.2%	27.0%	24.7%	28.5%	25.9%

1) Maharashtra - Nagpur & Nashik

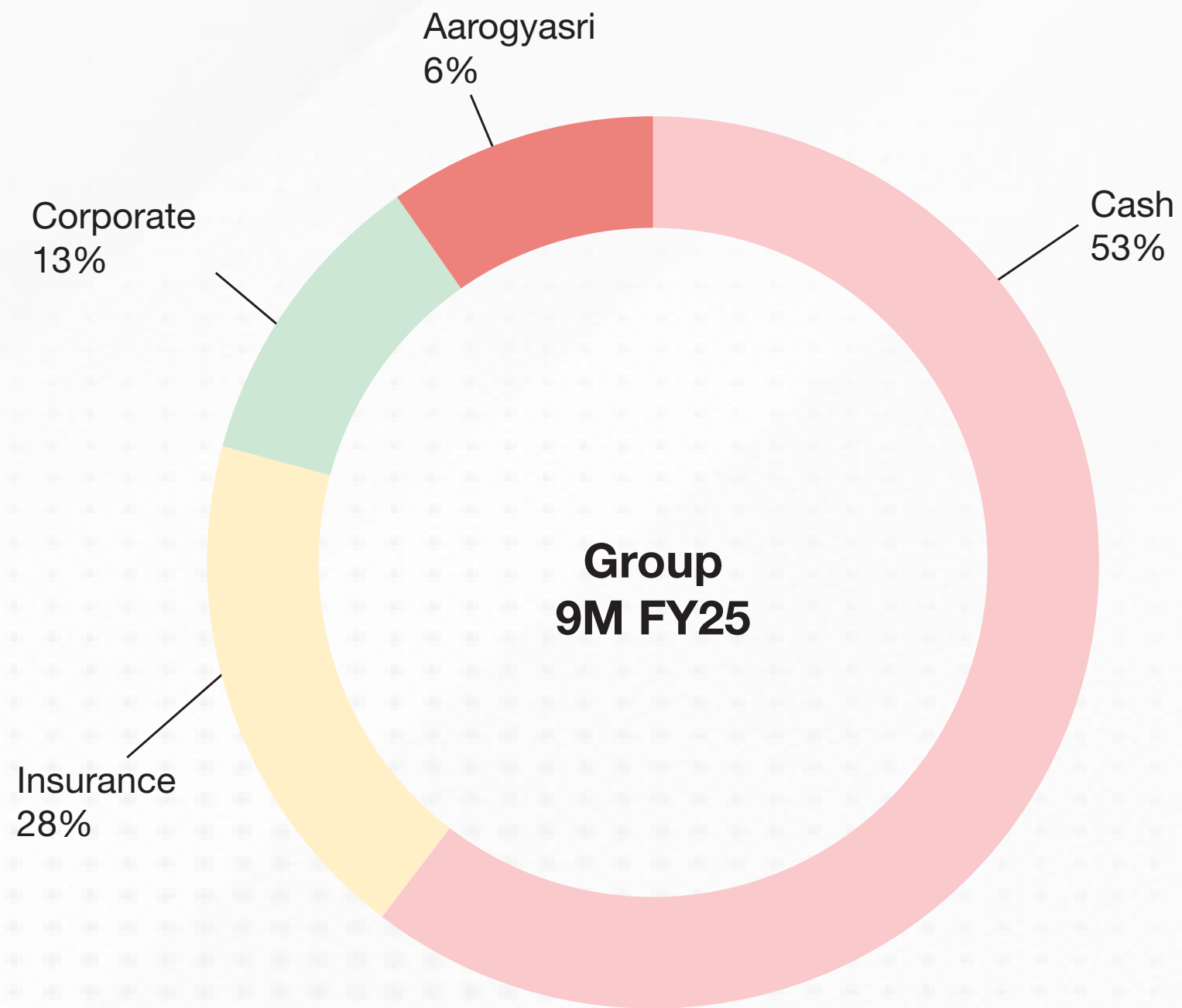
2) Kerala - Kannur

*Occupancy (Occupied Beds/Operational Beds)

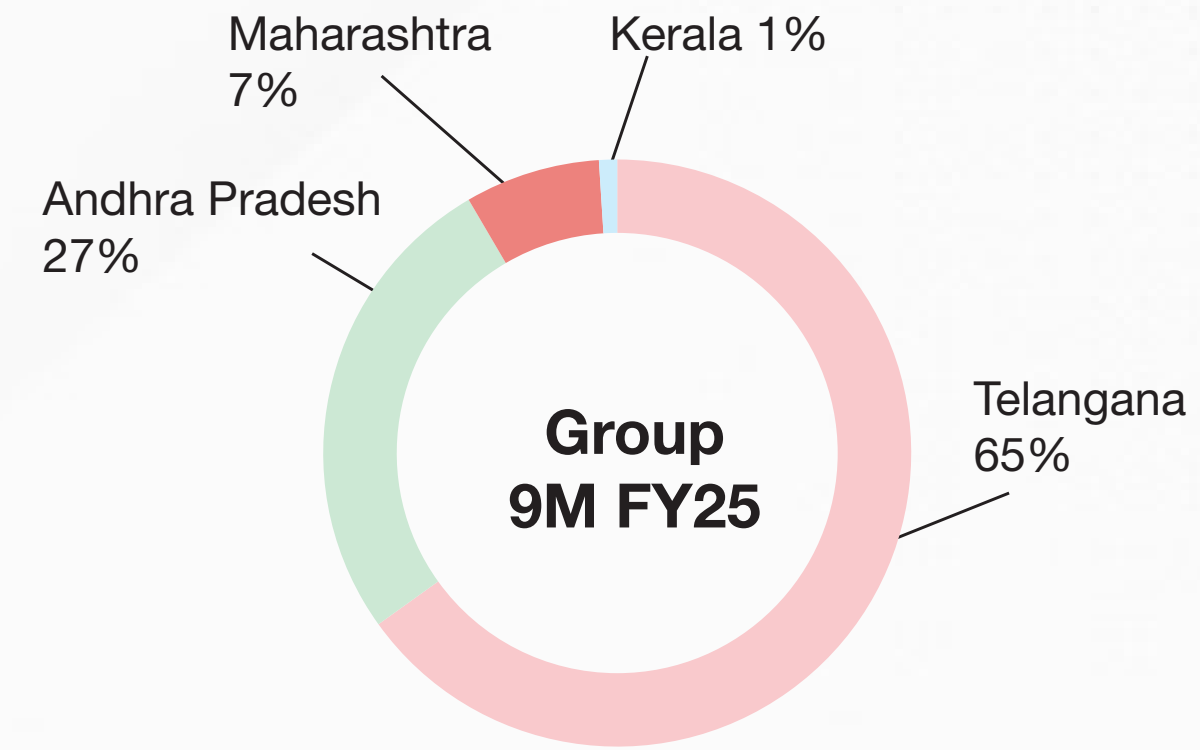
Speciality Mix



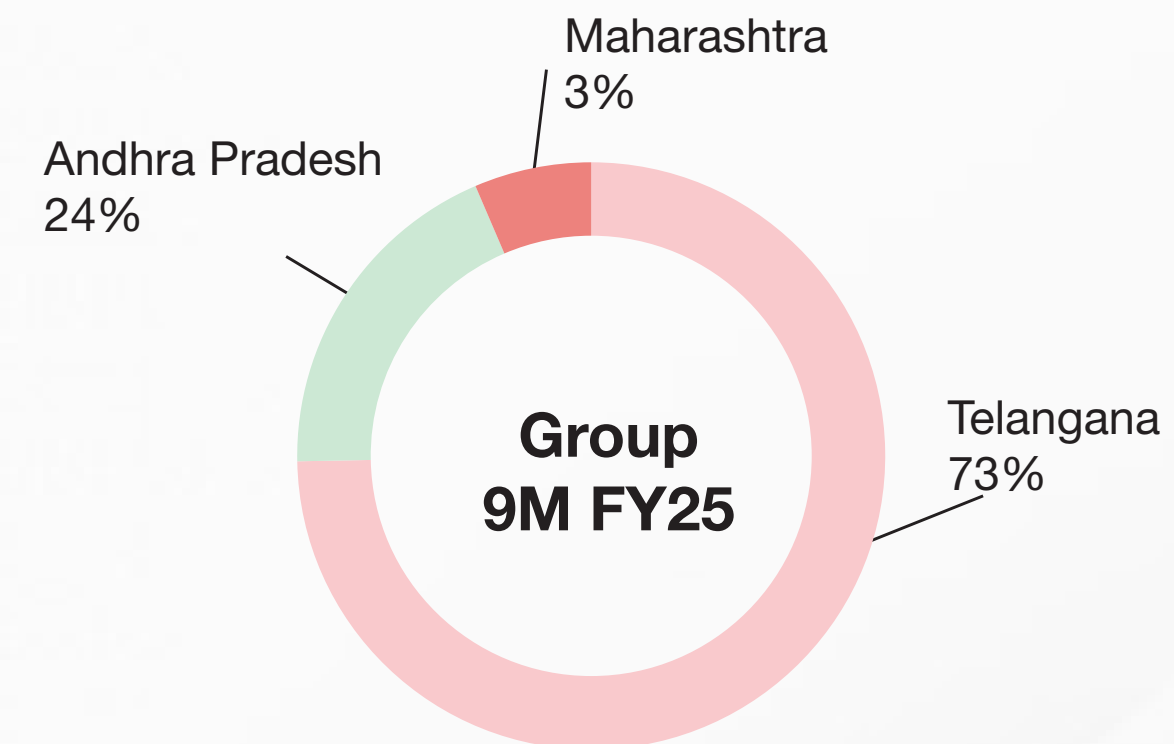
PAYOR MIX



CLUSTER TOTAL REVENUE



CLUSTER EBITDA



1) Telangana - Secunderabad, Kondapur, Begumpet, Gachibowli, Asian Transcare & MIPPL
 2) Andhra Pradesh - Nellore, Rajahmundry, Srikakulam, Ongole, Visakhapatnam (Icon & QNRI), Anantapur and Kurnool
 3) Maharashtra - Nagpur, Nashik
 4) Kerala - Kannur

KIMS' successful laparoscopic surgery

CITY BUREAU
Hyderabad

A couple, who suffered four miscarriages due to a severely weak uterus that was unable to support the foetus, finally achieved the dream of becoming parents. Senior gynaecologists at Krishna Institute Medical Sciences (KIMS) Hospitals performed laparoscopic sutures on the uterus during pregnancy, helping the woman carry the baby to term.

"A 27-year-old woman from Hyderabad had experienced four miscarriages previously. We suggested corrective treatment before her next pregnancy. However, she approached us when she was already nine weeks pregnant. Since medical intervention is not advisable until 12 weeks of pregnancy, we waited until then. Afterward, we performed a laparoscopic procedure to strengthen it. The miscarriages were due to her uterus being too weak



KIMS helps woman to carry baby to term successfully.

to carry the baby, but this procedure provided the necessary support," said Dr. Cheepurupalli Vasundhara, senior gynaecologist and laparoscopic surgeon at KIMS, said.

"After the intervention, she successfully completed her full-term pregnancy without complications. We delivered the baby via a caesarean section, and the couple's joy was immeasurable upon welcoming their healthy baby," she said.

4 kidney stones removed from infant at KIMS

HANS NEWS SERVICE
KURNOOL

THE doctors at KIMS Hospital, Kurnool, have successfully removed stones from the kidney of a six-month-old baby.

Briefing the media here on Monday, the doctors said that formation of stones in kidney in infants is very rare, that too large stones blocking urination. This is the first reported case of such a condition in the State, which occurs in 10 out of every one lakh children.

KIMS medical team, led by senior consultant urologist andrologist, laparoscopic and transplant surgeon Dr Y Manoj Kumar, successfully removed four stones with



KIMS doctors with the baby patient in Kurnool

INFANT WITH ORGAN PROLAPSE, SAVED

NAGABHUSHANAM
HOSKOTE | DC
ANANTAPUR, OCT.2

In a rare instance, severe health issues of a baby, with abdominal organs such as parts of the liver, spleen and intestines prolapsing into the chest cavity, went unnoticed as his parents are blind. The issue came to notice when one of the relatives visited the couple living in Anantapur district. The

baby struggled with his breathing and found it difficult to suckle mother's milk.

The relative and family took the baby to a hospital in Anantapur. Dr A. Mahesh, consultant paediatrician at the hospital, explained that the baby had been born with key abdominal organs in the chest area, where lungs should be. This left the lungs with insufficient space to expand.

Groundbreaking Arthroscopic Cartilage Repair Surgery Performed at KIMS-Sunshine Hospitals in Hyderabad

By Kiran Samudrala
Medchal- Malkajgiri,
November 26: In a significant advancement for orthopedic care, the Division of Shoulder Surgery at KIMS-Sunshine Hospitals in Begumpet, Hyderabad, has successfully performed the city's first arthroscopic cartilage repair surgery. The pioneering procedure was conducted on a 25-year-old male athlete who suffered a debilitating shoulder injury during a basketball game. The patient, who experienced severe pain and limited mobility, sought specialized treatment at the



implement a minimally invasive technique utilizing the innovative Chondro Filler technology for cartilage repair. Dr. Sekar remarked on the complexity of shoulder cartilage repair,

can now achieve precise cartilage repairs, enhancing recovery times and overall patient outcomes." The procedure not only marks a milestone for the hospital but also stands as a test-

long-term complications such as shoulder arthritis. KIMS-Sunshine Hospitals is dedicated to providing world-class orthopedic care. The success of this surgery reinforces the facility's role as a leader in treating complex joint conditions. Dr. Sekar called for increased awareness among athletes and the public about shoulder injuries, emphasizing that symptoms such as pain and restricted movement should never be overlooked. Early consultation with a specialist can significantly impact recovery and prevent further complications.

Bahrain Patient Undergoes Successful Brain Surgery at KIMS-SUNSHINE Hospitals

RAVI KUMAR SODADASI
MEDCHAL

A 30-year-old Bahraini male patient successfully underwent a complex "Navigation Guided Awake Craniotomy" surgery at KIMS-SUNSHINE Hospitals, Begumpet, to treat a brain cavernoma.

Led by Consultant Neurosurgeons Dr. Venugopal Goka and Dr. Mohana Sasank



During surgery, the patient ment to advanced technology

Man swallows dental set in sleep, removed by doctors in Vizag

The Hindu Bureau
VISAKHAPATNAM

In a strange incident, a 52-year-old man unknowingly swallowed his set of implanted teeth in his sleep. The six-tooth set reached his right lung and got lodged in it. However, the set was successfully removed by doctors, without causing any damage to his lungs.

The procedure was performed on December 2 and the patient was discharged on 6th. The doctors found his condition to be okay after a review on Saturday. Giri Babu of Naidu Thota in the city had undergone a fixed dental set implant about three

sometimes come loose.

“Since the left lung was functioning fully and the upper and lower portions of the right lung were still active, the patient did not experience major breathing issues. However, it caused severe coughing, prompting the patient to seek medical attention,” said Dr. C.H. Bharat, a consultant interventional pulmonologist at KIMS ICON Hospital.

“After an X-ray and CT scan, it was confirmed that the dental set was lodged in the right lung. We removed it using a rigid bronchoscope,” he said.

“We generally come across children, mostly below two years of age, swal-

‘Staghorn stone’ removed from man’s kidney in city

The Hindu Bureau
VISAKHAPATNAM

A 46-year-old patient, M. Appalanaidu, who presented with a massive staghorn stone measuring 5x5 cm in his left kidney, was successfully treated at KIMS ICON Hospital. The patient was passing blood in his urine for three months and had consulted multiple hospitals, where his condition could not be addressed.

Eventually, he consulted Dr. K. Abhiram, consultant urologist at KIMS ICON Hospital, Visakhapatnam. Upon thorough evaluation, it was discovered that the staghorn stone had significantly impacted his kidney, reducing it to only 30%

functionality. Dr. Abhiram opted for a minimally invasive laparoscopic approach to remove the stone. The surgery was performed in a single session, ensuring no additional damage to the kidney.

The patient recovered quickly and was discharged in just two days after the surgery.

Staghorn kidney stones are massive stones that occupy a significant portion of the kidney, often impairing its functionality and causing severe complications such as recurrent infections and blood in the urine.

Laparoscopic pyelolithotomy not only ensures precise stone removal but also allows for quicker recovery. Dr. Abhiram said.

టిబి రోగి పెద్దపేగుకు క్యాన్సర్!

ప్రజాశక్తి-అనంతపురం

టిబి రోగి పెద్దపేగుకు క్యాన్సర్ సంబంధించిన శస్త్రచికిత్సను నగరంలోని కిమ్స్ సవీరా ఆసుపత్రిలో విజయవంతంగా నిర్వహించారు. తామెరకు కన్నలైంట్ సర్జికల్ గ్యాస్ట్రో ఎంటరాలజిస్టు డాక్టర్ ఎన్.మహ్మద్ షాహిద్ ఇందుకు సంబంధించిన వివరాలను ప్రజాశక్తికి వెల్లడించారు. కుళ్లాయపుకు పెద్దపేగుల క్యాన్సర్ ఉండటంతో శస్త్రచికిత్స చేసే తొలగించాలని నిర్ణయించామన్నారు. అయితే అతడికి టీబీ కూడా ఉండటంతో ముందుగా పల్మనాలజిస్టు అభిప్రాయం తీసుకోగా శస్త్రచికిత్స చేసిన తర్వాత ఏటీబీ మందులతో చికిత్స చేయాలని ఆయన సూచించారన్నారు. దీంతో ముందుగా రోగికి ఎడమవైపు హెమికోలెక్టమీ అనే శస్త్రచికిత్స

కిమ్స్ సవీరా ఆసుపత్రిలో విజయవంతంగా చికిత్స



రోగిలో డాక్టర్ మహ్మద్ షాహిద్

రోగికి టీబీ ఉండటంతో శస్త్రచికిత్స చేసిన తర్వాత కొద్దిరోజులు ఐసోలేషన్ గదిలో ఉంచి ఐదు రోజుల తర్వాత ఎలాంటి సమస్యలు లేకపోవడంతో ఏటీబీ మందులు వాడటం మొదలుపెట్టామన్నారు. కొలోరెక్టల్ క్యాన్సర్ అనేది పెద్దపేగులకు సంబంధించి వచ్చే క్యాన్సర్లలో చాలా తరచుగా వస్తుందన్నారు. స్పీనిక్ ఫ్లెక్చర్ క్యాన్సర్నే కొలోన్ క్యాన్సర్ అంటారన్నారు. ఇది అన్నిరకాల కొలోన్ క్యాన్సర్లలో 2-8శాతం మాత్రమే ఉంటుందన్నారు. స్పీనిక్ ఫ్లెక్చర్ క్యాన్సర్కు అధిక మూలకణ రుగ్మత ప్రధాన కారణమన్నారు. దీని నిర్ధారణ అలస్యమైతే చికిత్స కూడా కొంత కష్టం అవుతుందన్నారు. అయితే, ఇతర కొలోన్ క్యాన్సర్లతో పోలిస్తే ఇందులో కూడా జీవనప్రమాణంలో పెద్దగా మార్పు ఉండదని పరిశోధనల్లో తేలిందన్నారు. దీనికి శస్త్రచికిత్స

ఎక్స్కోతో బాలుడి ప్రాణాలు నిలిపిన వైద్యులు

అక్కిరెడ్డిపాలెం:విశాఖ జిల్లాలోని ఓ గ్రామానికి చెందిన రెండు నెలల బాబుకు అత్యంత అరుదైన గుండె వ్యాధి వచ్చింది. ఆ బాబును పీలానగర్లోకి కిమ్స్ అడల్ట్ ఆస్పత్రికి తీసుకువచ్చారు. వైద్యులు వెంటనే బాబుకు ఎక్స్కో పెట్టి మూడు రోజుల తర్వాత సంక్లిష్టమైన గుండె శస్త్ర చికిత్స నిర్వహించి ప్రాణాలు కాపాడారు. ఇందుకు సంబంధించిన వివరాలను ఆస్పత్రి ఛీఫ్ నియోనాలజిస్ట్ విభాగాధిపతి డాక్టర్ నిఖిల్ తెన్నేటి, చీఫ్ ఇంటెన్సివిస్ట్ పీడియాట్రిక్ ఐసీయూ విభాగాధిపతి డాక్టర్ రాజు సంతోష్ కుమార్ ఆదివారం వివరాలు వెల్లడించారు. సాధారణంగా ఊపిరితిత్తుల్లో శుద్ధి అయిన రక్తం రక్తనాళాల ద్వారా గుండెలోకి వెళ్తుంది.



ప్రాణాలు కాపాడిన బాబుతో కిమ్స్ ఐకాన్ వైద్యులు
(టీవీపీవీసీ) అంటారన్నారు. ఈ సమస్య ప్రతీ లక్ష 1000 బిబులకు ఒకసారి 10 కుండలకు ఒకసారి వచ్చే

మహిళకు మెదడులో ఉబ్బిన రక్తనాళం - తెలుగు రాష్ట్రాల్లో తొలిసారిగా ట్రెన్జా పరికరంతో చికిత్స

రక్త ప్రవాహాన్ని దారి మళ్లించే అత్యాధునిక టెక్నిక్ విశాఖ కిమ్స్ ఐకాన్ ఆస్పత్రి వైద్యుల ఘనత

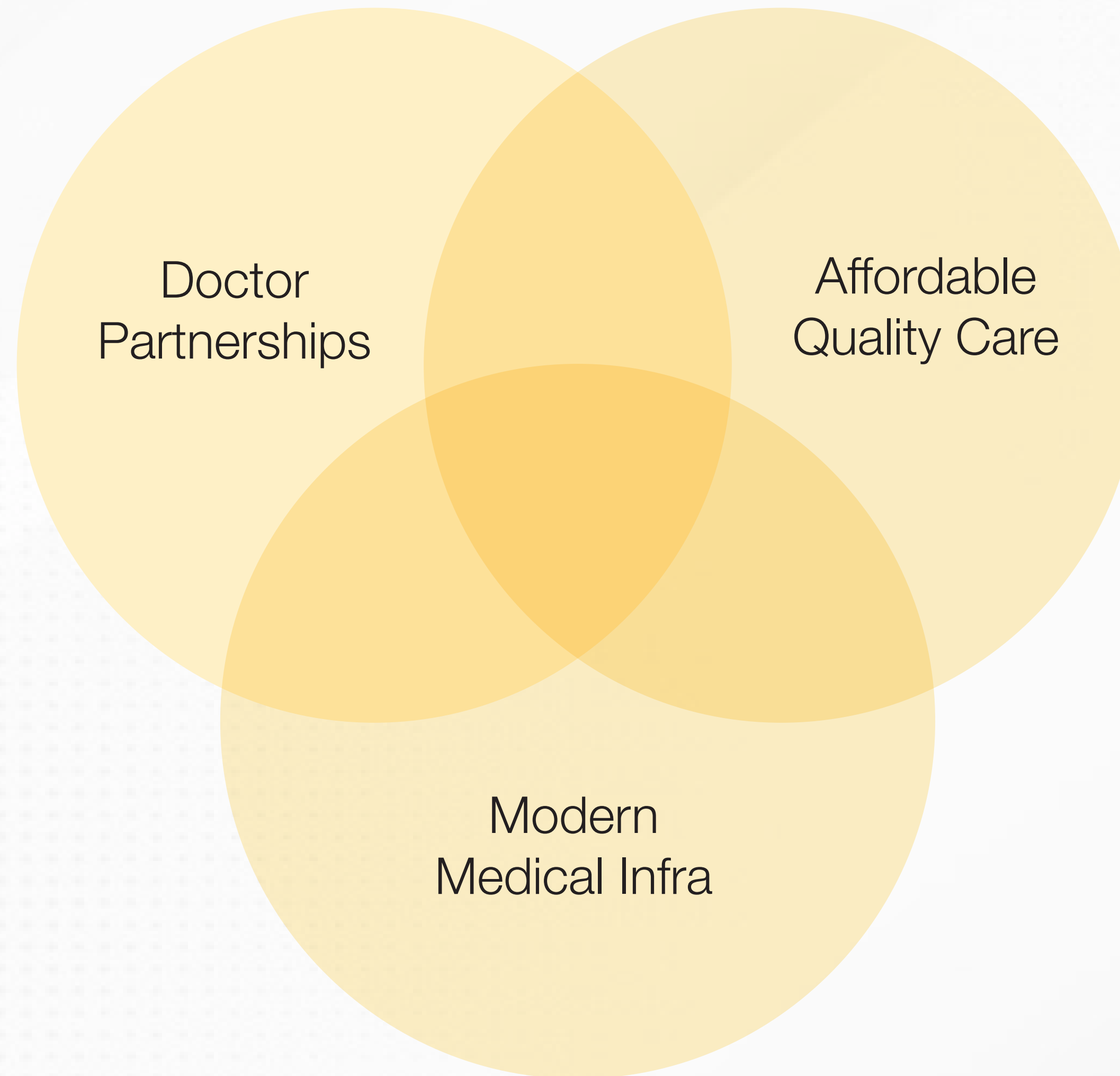


విశాఖపట్నం, /అక్టోబర్ 23(ఆంధ్ర ప్రదేశ్):మెదడు రక్తనాళాల ఎన్బిఐఐం (అబ్జర్వేషన్) అనేది చాలా తీవ్రమైన సమస్య. దీనివల్ల ధరించేది తలనొప్పి, పాటు త్రయిన్ లోక లక్షణాలు కూడా వస్తాయి. ఇలాంటి సమస్యలో చికిత్స చేయడానికి 64 ఏళ్ల మహిళకు విశాఖపట్నంలోని కిమ్స్ ఐకాన్ ఆస్పత్రి వైద్యులు అత్యాధునిక పద్ధతిలో చికిత్స చేసి ఉపశమనం కల్పించారు. ట్రెన్జా అనే ఒక పరికరాన్ని ఇందుకోసం విశాఖపట్నంలో వినియోగించడం విశేషం. ఇందుకు సంబంధించిన వివరాలను ఆస్పత్రికి చెందిన కన్నలైంట్ సర్జాన్ అండ్ ఇంటెన్సివిస్ట్ రీడియాలోజిస్ట్ డాక్టర్ వెంకటేశ్ పోతల తెలిపారు. “విజయనగరానికి చెందిన 64 ఏళ్ల మహిళ తీవ్రమైన తలనొప్పి, కుడివైపు చేతులు, కాళ్లు తిమ్మిరెక్టరు లాంటి సమస్యలతో కిమ్స్ ఐకాన్ ఆస్పత్రికి వచ్చారు. ఇక్కడ ఆమెకు ఎంఆర్ఐ, టీఎన్ఐ (టిజిఎల్ నల్లరక్త యాంటిబయోగ్రఫీ) లాంటి పరీక్షలు చేశాం. టీఎన్ఐ అనేది ఒక రకం స్కాన్ లాంటిది. ఇది మెదడుకు చేసే యాంటిబయోగ్రాఫిక్ అనుకోవచ్చు. ఈ పరీక్షల ద్వారా మెదడులోని

అనే పరికరంతో చేసే చికిత్సలో ఆ మందులు వారానికొకటి అవసరం ఉండదు. దానికోసం ఖర్చు కూడా చాలా ఎక్కువగా ఉంటుంది. మెదడులో రక్తనాళాల ఉబ్బినప్పుడు అవి పగిలితే త్రయిన్ హెమరేజ్ వస్తుంది. అందువల్ల అలాంటి సమస్యను నివారించడానికి ట్రెన్జా పరికరంతో ‘అంట్రాసెల్జులర్ ఫ్లో రైవర్స్’ పద్ధతి ఉపయోగించాలి. దాదాపు రెండు గంటల సమయం పట్టే ఈ ప్రొసీజర్లో తొందర

మాలో రోజున అమెను టిక్యూ రేళం” అని డాక్టర్ వెంకటేశ్ పోతల వివరించారు. దివ్యాంగులకు రాష్ట్రప్రభుత్వం ఇచ్చిన హామీలు వెంటనే అమలు చేయాలిగిల్లి పట్టణంలోని ప్రభుత్వం అదర్స్ మెడల్ హైస్కూల్ ఆవరణలో హతదివ్యాంగుల సంరక్షణ కార్యకర్తలకు టి.మోహన్ నాయక్ ట్రైన్ టీచర్ నియోనాలజిస్ట్. టి.మోహన్ నాయక్ ముఖ్యమంత్రి రాష్ట్రప్రభుత్వం దివ్యాంగులకు ఇచ్చిన హామీలు ఒక్కటి కూడా అమలు

Key to our success



Expansion plans

Units	Current Beds	Incremental Beds	New Departments	Approx. Capex	Expected Year of Operation	Revised Expected Year of Operation
Bangalore (Project-1)	-	450	All Specialities	350-400 Cr	Q4 FY25	Q1 FY26
Bangalore (Project-2)	-	350	All Specialities	180-200 Cr	Q4 FY25	Q2 FY26
Mumbai (Thane)	-	300	All Specialities	500-525 Cr	Q4 FY25	Q1 FY26
Srikakulam	200	120	All Specialities	70-75 Cr	Q4 FY25	Q1 FY26
Ongole	350	50	Cancer Centre	40-50 Cr	Q4 FY25	Q1 FY26
Anantapur	250	250	Cancer Centre / Mother & Child	90-110 Cr	Q4 FY26	Q4 FY26
Kondapur	200	500	All Specialities	300-350 Cr	Q1 FY27	Q1 FY27
Rajahmundry (New)	-	350	All Specialities	300-350 Cr	-	Q4 FY27

About Kollam:

Kollam, is an ancient seaport and the fourth largest city in the Indian state of Kerala. Located on the southern tip of the Malabar Coast of the Arabian Sea, the city is on the banks of Ashtamudi Lake and is 71 kms northwest of the Thiruvananthapuram.

As per the survey conducted by the Economist Intelligence Unit (EIU) based on urban area growth during January 2020, Kollam became the tenth fastest growing city in the world with a 31.1% urban growth between 2015 and 2020.

Competitive Landscape:

- Kerala KIMS Hospital • NS Hospital • Meditrina Hospitals

About the Hospital:

This is a 350 – bedded Multi-Speciality Hospital. Currently, the hospital has 3 Acres 70 Cents of land with a built-up area of 2.26 lacs sqft.

- 326 Census Beds • 24 Non Census beds • 5 OTs • 1 CathLab • 1 MRI • 1 CT

Operational Parameters:

ARPOB - 16,000

Key Existing Specialities - Orthopedics, Gynaecology & Pediatrics

Proposed Specialities to be added - Cardiology, Internal Medicine, Neuro Surgery, Neurology, Nephrology, Urology, Medical & Surgical Gastroenterology and General Surgery



Nashik Unit - Now fully operational

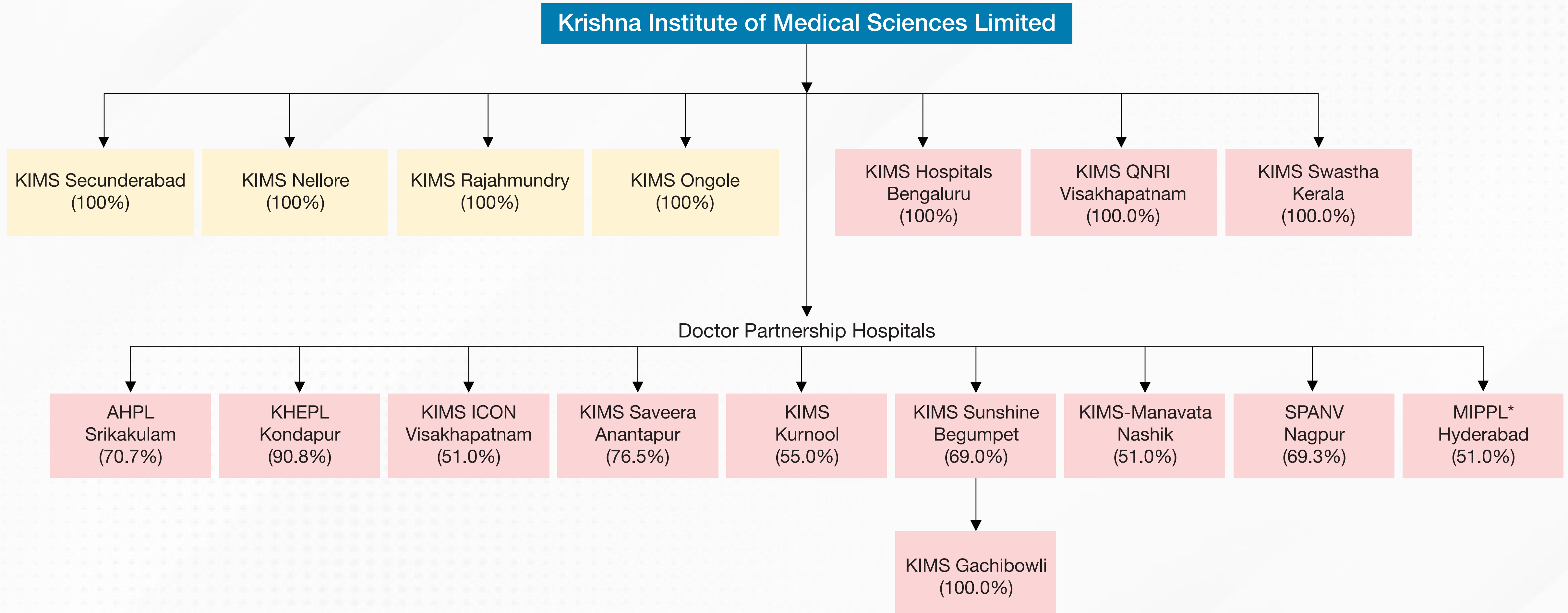


Profit and Loss Statement

(Rupees in Millions)

Particulars	Consolidated							
	Q3 FY24	Q2 FY25	Q3 FY25	QoQ(%)	YoY(%)	9M FY24	9M FY25	YoY(%)
Operating Revenue	6,058	7,773	7,724	-0.6%	27.5%	18,643	22,381	20.1%
Other Income	33	50	178	256.0%	439.4%	92	274	197.8%
Total Revenue	6,091	7,823	7,902	1.0%	29.7%	18,735	22,655	20.9%
EBITDA	1,503	2,231	2,050	-8.1%	36.4%	4,906	6,121	24.8%
EBITDA (%) on total revenue	24.7%	28.5%	25.9%			26.2%	27.0%	
PBT	1,024	1,622	1,346	-17.0%	31.4%	3,596	4,240	17.9%
PBT (%) on total revenue	16.8%	20.7%	17.0%			19.2%	18.7%	
PAT	765	1,207	925	-23.4%	20.9%	2,645	3,087	16.7%
PAT (%) on total revenue	12.6%	15.4%	11.7%			14.1%	13.6%	
Basic EPS(Rs.)	1.80	2.68	2.22	-17.3%	23.4%	6.11	7.07	15.6%
Diluted EPS (Rs.)	1.80	2.68	2.22	-17.3%	23.4%	6.11	7.07	15.6%
IND AS 116	36	34	74			110	182	
EBITDA Pre IND AS	1,467	2,197	1,976	-10.0%	34.7%	4,796	5,939	23.8%

Minority share of EBITDA for Q3FY25 stands at 9.9%



*Meda Institute of Podiatry Private Limited

Thank You