





Share Department, Board & Coordination Division, HO Plot No.4 Sector 10, Dwarka, New Delhi–110075 Tel No. : 011-28044857, E-mail: <u>hosd@pnb.co.in</u>

Scrip Code : PNB	Scrip Code : 532461
National Stock Exchange of India Limited	BSE Limited
"Exchange Plaza"	1 st Floor, Phiroze Jeejeebhoy Towers,
Bandra – Kurla Complex, Bandra (E)	Dalal Street,
Mumbai – 400 051	Mumbai – 400 001

Date: 31.01.2025

Dear Sir (s),

Reg.: Analyst Presentation

Pursuant to Regulation 30 of the SEBI (LODR) Regulations, 2015, please find enclosed the Analyst Presentation on the Reviewed Financial Results of the Bank for the quarter/ nine-months ended 31st December, 2024.

The same is also available at https://www.pnbindia.in/financials-current.html.

You are requested to take the above on record.

Thanking you,

Yours faithfully,

pnbindia.in

(Ekta Pasricha) Company Secretary Encl.: As above



तंजाब नैशनल बैंक punjab national bank

प्रधान कार्यालयः प्लॉट सं.4, सेक्टर–10, द्वारका, नई दिल्ली–110075 Head Office: Plot No. 4, Sector - 10, Dwarka, New Delhi 110075 India

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FINANCIAL RESULTS

Q3/9M FY'25

December'24





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Golf Lessons

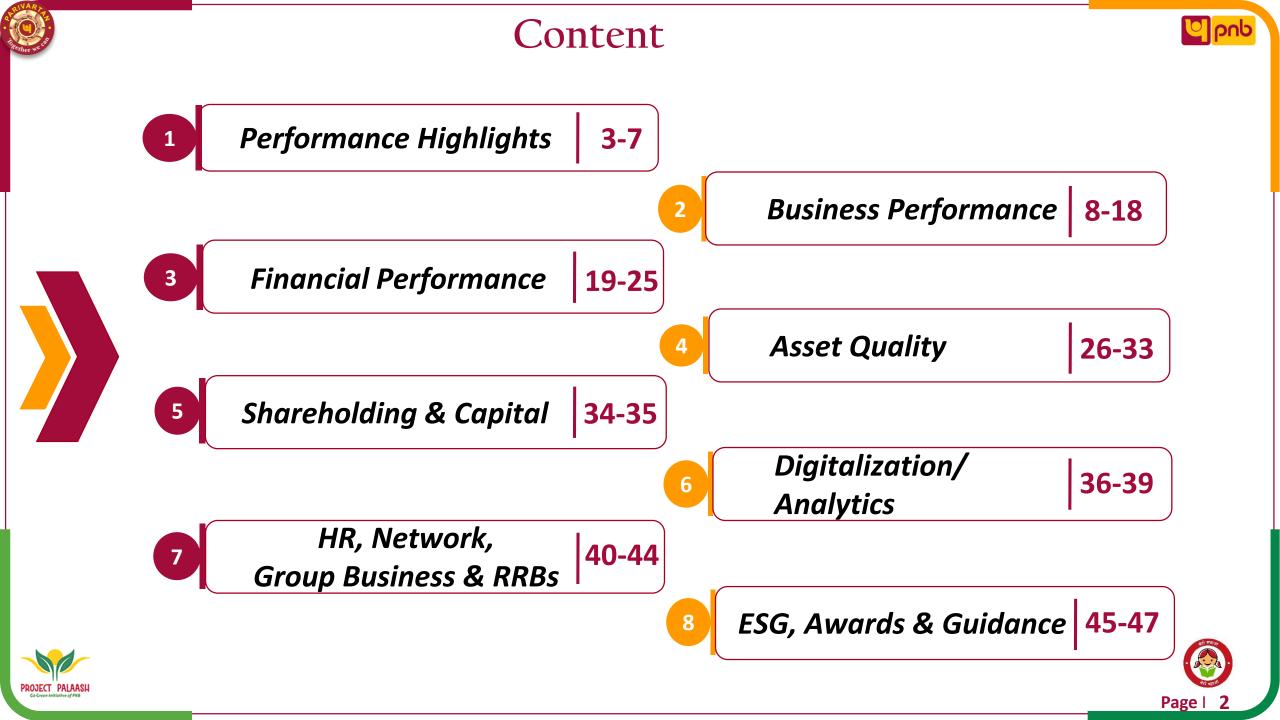
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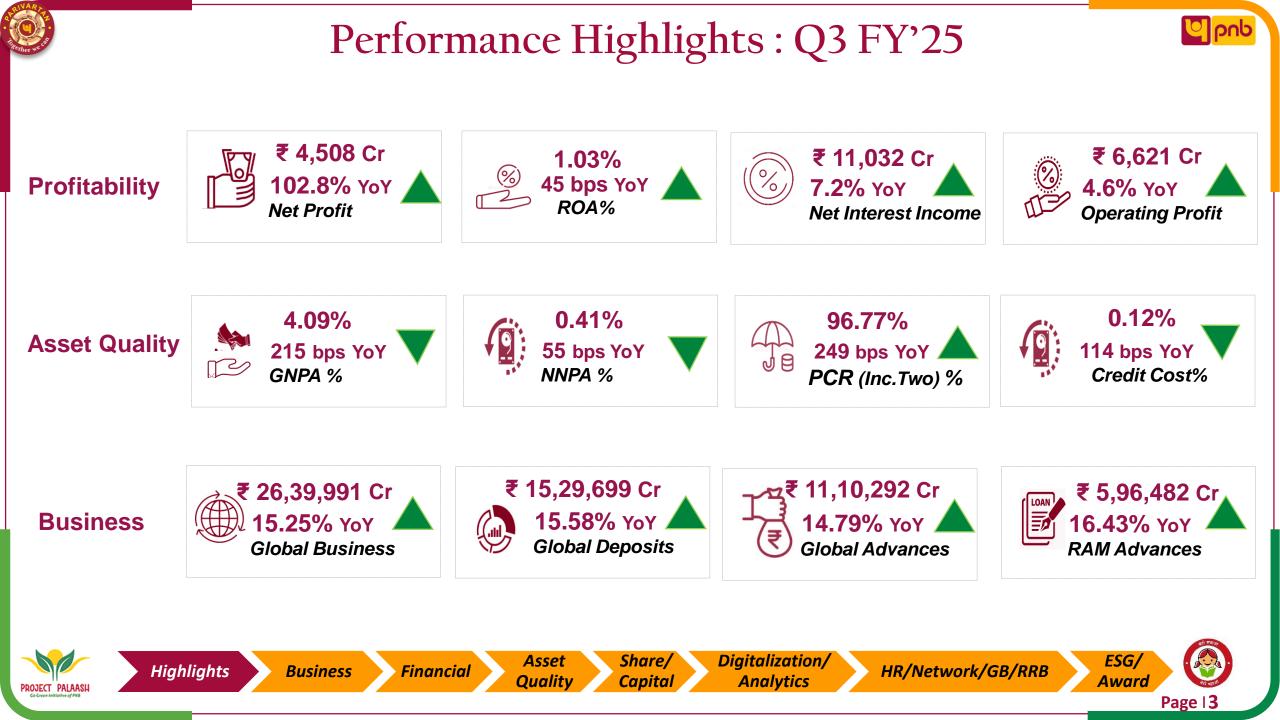
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Profitability

0.06% 0.09%0.12%^{0.17%}

Q2

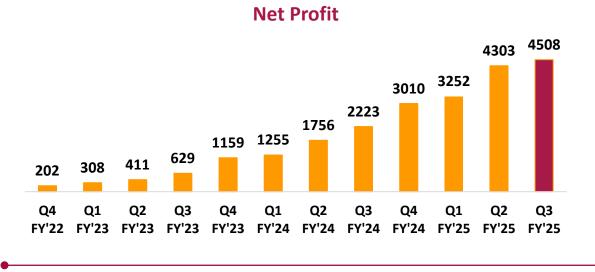
Q3

Q1

Q4



1.02% 1.03%

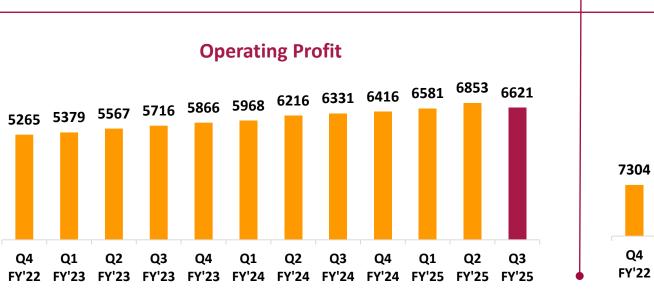


Business

Q4

PROJECT PALAASI

Highlights



Financial

Asset

Quality

Share/

Capital

Net Interest Income

Q2

Q3

0.46% 0.58% 0.32% 0.34%

FY'22 FY'23 FY'23 FY'23 FY'23 FY'24 FY'24 FY'24 FY'24 FY'25 FY'25 FY'25

Q1

Q4

0.77% 0.82%

Q4

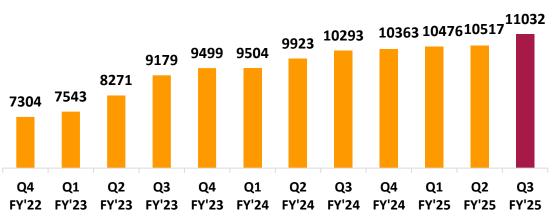
Q1

Q2

ESG/

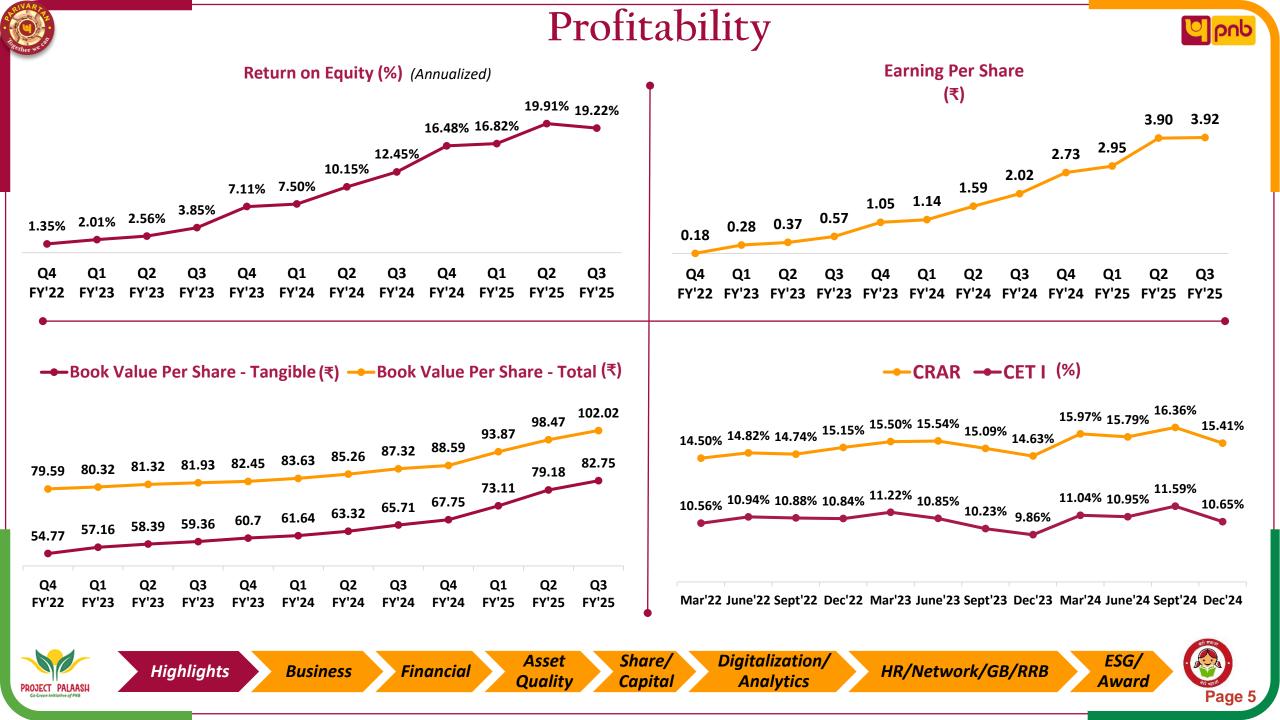
Award

Q3



Digitalization/ **Analytics**

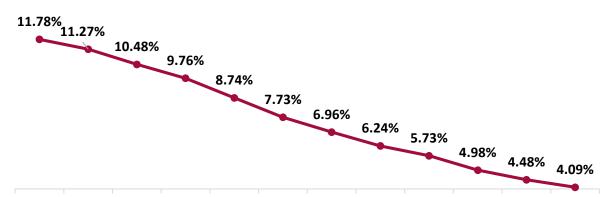




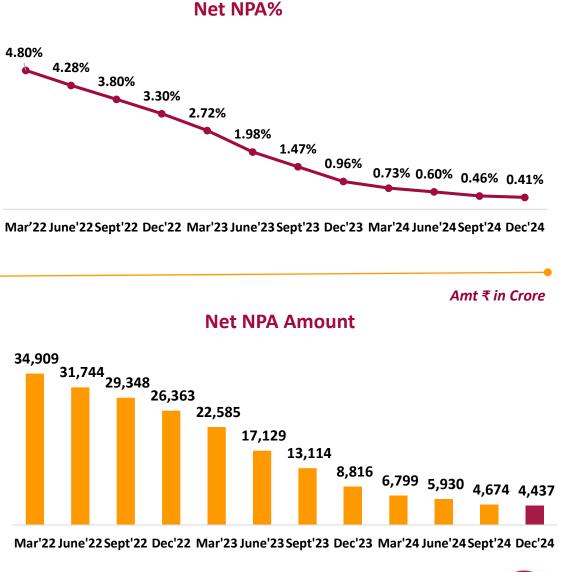


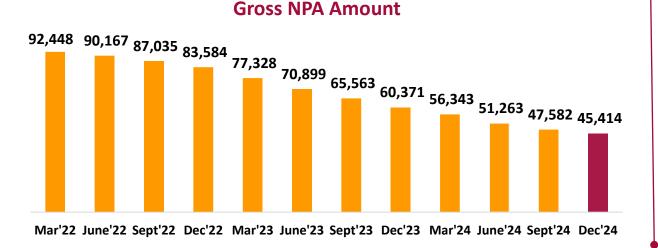






Mar'22 June'22 Sept'22 Dec'22 Mar'23 June'23 Sept'23 Dec'23 Mar'24 June'24 Sept'24 Dec'24



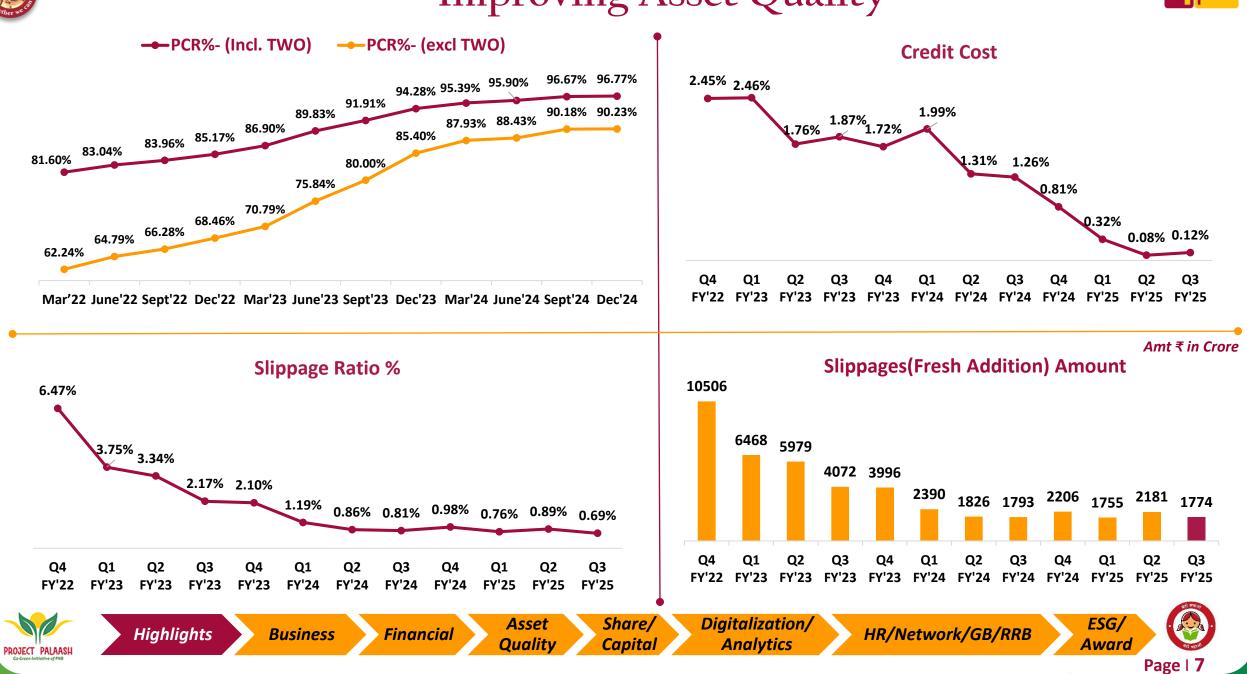




Amt ₹ in Crore

Improving Asset Quality

onb





Business Mix

Amt ₹ in Crore

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S.N.	Parameters	Dec'23	Mar'24	Sept'24	Dec'24	Growt	h % /bp s	Global Gross Business 15.2% YoY Gr 2639991			
						QoQ	ΥοΥ	2520246 2436929			
1	Global Business	2290742	2353038	2520246	2639991	4.8%	15 .2 %	2353038			
1a	Overseas Business	71129	77282	92492	105025	13.6%	47.7%	Global Deposits 15.6% YoY Gr			
1b	Domestic Business	2219613	2275756	2427754	2534966	4.4%	14.2%	Dec'23 Mar'24 June'24 Sept'24 Dec'24 1529699			
								1408247			
2	Global Deposits	1323486	1369713	1458342	1529699	4.9%	15.6%	1323486			
2a	Overseas Deposits	34216	36348	41953	54938	31.0%	60.6%				
2b	Domestic Deposits	1289270	1333365	1416389	1474760	4.1%	14.4%	Dec'23 Mar'24 June'24 Sept'24 Dec'24			
								Global Advances			
3	Global Advances	967256	983325	1061904	1110292	4.6%	14.8%	14.8% YoY Gr 1110292			
3a	Overseas Advances	36913	40934	50539	50087	-0.9%	35.7%	1061904			
3b	Domestic Advances	930343	942391	1011365	1060205	4.8%	14.0%	967256 983325			
4	CD Ratio	73.08%	71.79%	72.82%	72.58%	-24 bps	- 50 bps				
PROJECT PALAS Co Creen Indicative of PA	Dec'23 Mar'24 June'24 Sept'24 Dec'24 Highlights Business Financial Asset Quality Share/ Digitalization/ Analytics HR/Network/GB/RRB ESG/ Analytics Page 8										

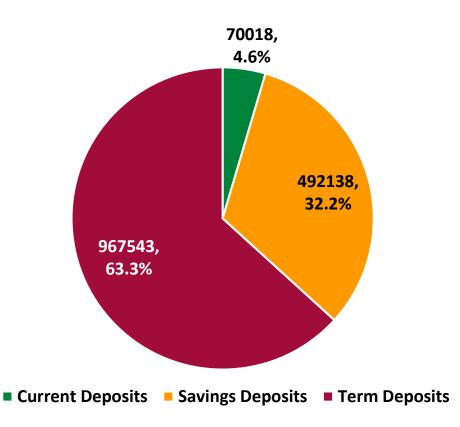


Deposits



Growth % SI. **Dec'23** Mar'24 Sept'24 Parameters **Dec'24** QoQ YoY Global Deposits (2+3) 1323486 1369713 1458342 1529699 4.9% 15.6% 1 **Overseas Deposits** 34216 36348 41953 54938 31.0% 60.6% 2 3 **Domestic Deposits** 1289270 1333365 1416389 1474760 4.1% 14.4% 68636 72201 68104 70018 2.8% 2.0% **Current Deposits** 4 488635 5 **Savings Deposits** 478880 480298 492138 0.7% 2.8% CASA Deposits (4+5) 1.0% 2.7% 6 547516 552499 556739 562156 **Domestic CASA Share %** 42.47% 41.44% 39.31% 38.12% 7 775970 817213 901603 967543 7.3% 24.7% 8 **Total Term Deposits**







Highlights Business

Asset Quality

Financial

Share/ Digitalization/ Capital Analytics

HR/Network/GB/RRB

Award Page 19

ESG/



Advances

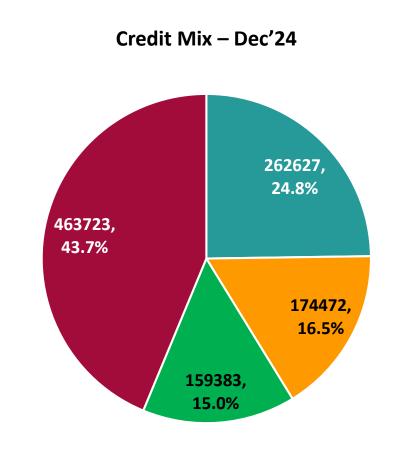


Growth % SI. **Dec'23** Dec'24 **Mar'24** Sept'24 **Parameters** QoQ YoY Global Advances (2+3) 1 967256 983325 1061904 1110292 4.6% 14.8% 2 **Overseas Advances** 40934 50539 50087 -0.9% 35.7% 36913 3 **Domestic Advances** 930343 942391 1011365 1060205 4.8% 14.0% Out of which 222574 5.0% 4 Retail 214215 250149 262627 22.6% 4a Core Retail 163006 169119 185400 191126 3.1% 17.3% 5 Agriculture 154129 158188 162829 174472 7.2% 13.2% 5a **Agriculture PS** 120321 129165 133234 3.2% 116902 14.0% 6 MSME* 143983 139288 151071 159383 5.5% 10.7% RAM (4+5+6) 7 512327 520050 564049 596482 5.8% 16.4% **RAM Share %** 8 55.1% 55.2% 55.8% 56.3% 9 **Corporate & Others** 422341 447316 463723 3.7% 10.9% 418016

Core Retail excl IBPC & LAD

*MSME customers graduated beyond MSME and got reclassified as corporate & others during the year. Accordingly, if the impact of reclassification is taken into account in the base figures Dec'23, then MSME growth would be 16.6% YoY.

Financial



Retail Agriculture MSME Corporate & Others



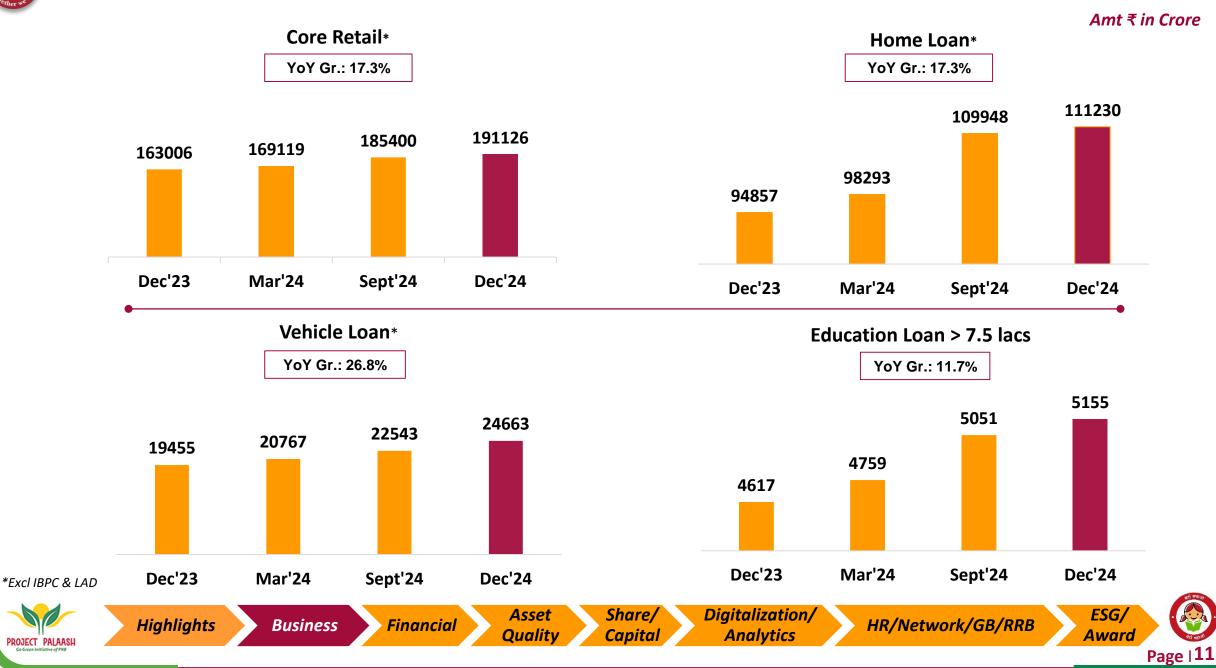
Asset Share/ Quality Capital Digitalization/ Analytics

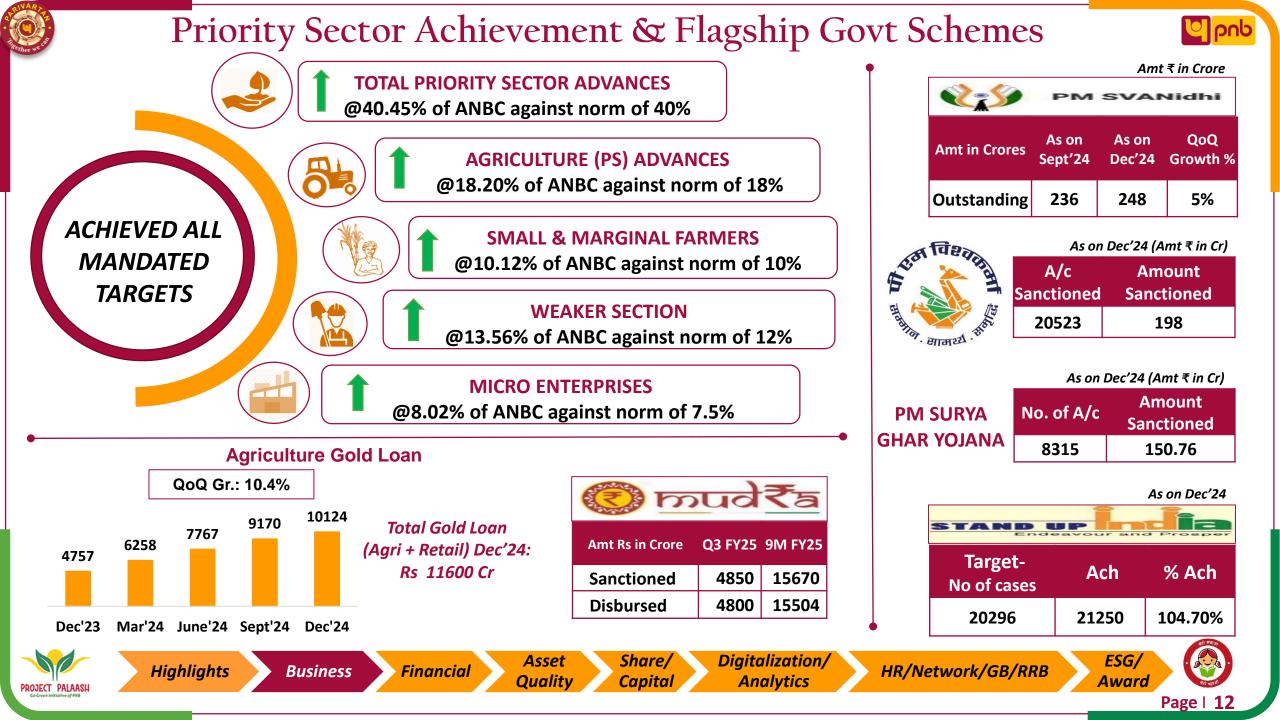


ESG/

Core Retail Advances

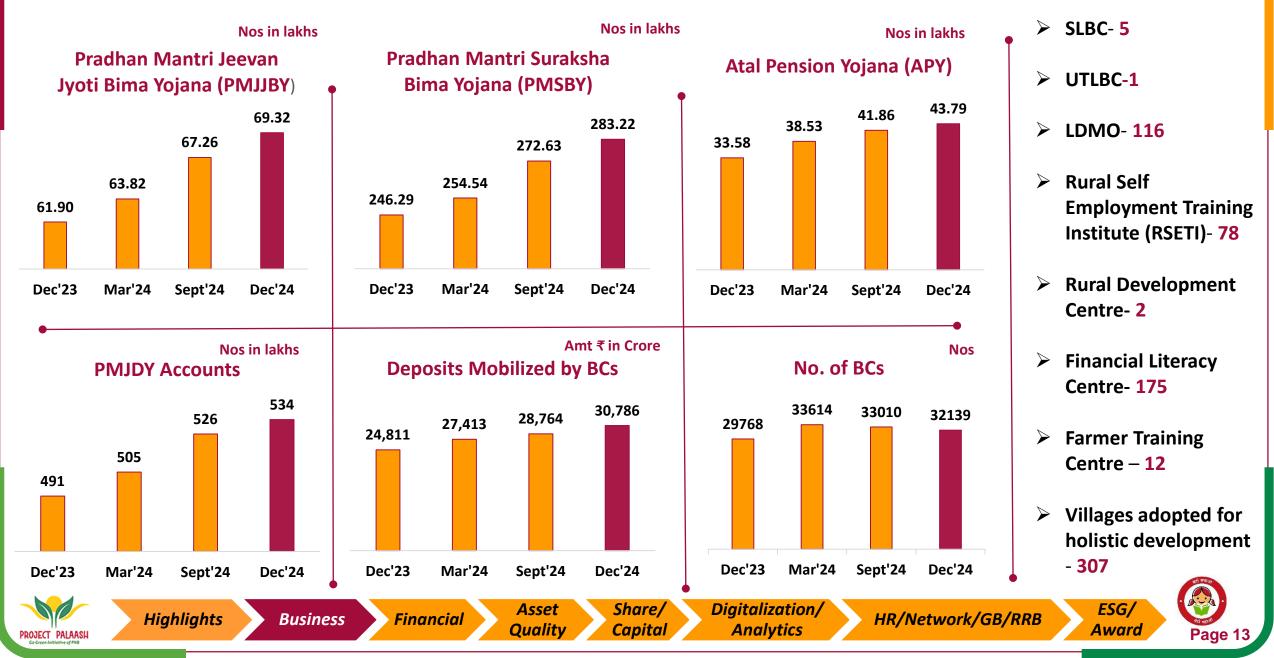
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Part of the sector

Financial Inclusion Performance



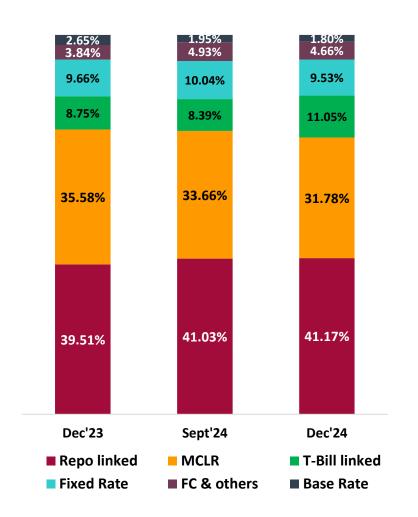
External Rating (Std FB) Portfolio & Adv. on Benchmark Rates



Portfolio > Rs.25 Crore Dec'23 Sept'24 **Dec'24** SI **Rating Grade** Amt. % Share Amt. % Share Amt. % Share 147883 40.73% 188920 46.24% 197767 1 AAA 45.44% 2 AA 90945 25.05% 100780 24.67% 107425 24.68% 3 Α 61423 16.92% 57298 14.02% 69041 15.86% BBB 29856 8.22% 30784 7.53% 30761 7.07% 4 **BBB & Above** 330106 90.92% 377781 92.46% 404993 93.06% BB 9183 2.53% 8421 2.06% 8066 1.85% 5 6 В 2609 0.72% 1317 0.32% 1290 0.30% С 881 0.21% 859 7 0.24% 843 0.20% 8 D 1084 0.30% 1522 0.37% 1314 0.30% **BB & Below** 13756 3.79% 12103 2.96% 11529 2.65% Unrated 19225 5.29% 18706 4.58% 18683 4.29% 9 Sub-Total 100.00% 100.00% 435205 363088 408590 100.00% **Guarantee/Direct** 17.83% 14.92% 14.07% **Claim on Central/State** 78765 71671 71240 (of Total (of Total (of Total Portfolio) Govt Portfolio) Portfolio) **Total Portfolio** 441853 480262 506445

Amt ₹ in Crore





ESG/

Award

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Business Financial

Highlights

PROJECT PALAASI

Asset Share/ Quality Capital **Digitalization**/ **Analytics**

Diversified Industry Portfolio & Energy Sector

Dec'24

O/s

102821

44496

13306

40375

4643

24775

21889

22659

11654

6385

6516

2359

10904

52284

240358

Share/

Capital

% to

Domestic

Advances

9.7%

4.2%

1.3%

3.8%

0.4%

2.3%

2.1%

2.1%

1.1%

0.6%

0.6%

0.2%

1.0%

4.9%

22.7%

Sept'24

O/s

99547

44097

11803

38722

4925

27074

24261

20748

11030

6483

7748

2086

9974

49894

% to

Domestic

Advances

9.8%

4.4%

1.2%

3.8%

0.5%

2.7%

2.4%

2.1%

1.1%

0.6%

0.8%

0.2%

1.0%

4.9%

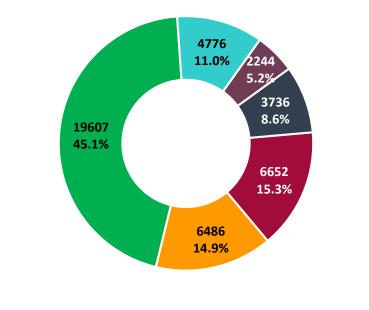
23.2%



Energy Sector

External Rating Standard Portfolio 31.12.2024 : ₹ 43501 Cr

External Rating wise Portfolio



AAA AA AA BBB BBB BB& below Unrated

PROJECT PALAASH

Total



Diversified Industry

Portfolio

Infrastructure

Communication -Roads & Ports

-Other Infra

Basic Metal &

-Iron & Steel

Chemical &

Textiles

Metal Products

Food Processing

Chemical Products

All Engineering

Other Industries

Construction

Petroleum

-Energy

-Tele-

SI.

1

2

3

4

5

6

7

8

9

ghts Business

Dec'23

O/s

97570

43862

10896

37245

5567

25330

22365

21701

11309

5980

7492

2427

6049

44764

222622

% to

Domestic

Advances

10.5%

4.7%

1.2%

4.0%

0.6%

2.7%

2.4%

2.3%

1.2%

0.6%

0.8%

0.3%

0.7%

4.8%

23.9%

Mar'24

O/s

98494

42789

11420

38163

6122

23737

20983

22615

11907

6288

7360

2382

6107

45054

223944

% to

Domestic

Advances

10.5%

4.5%

1.2%

4.0%

0.6%

2.5%

2.2%

2.4%

1.3%

0.7%

0.8%

0.3%

0.6%

4.8%

Financial

23.8% 234585

Asset Quality Digitalization/ Analytics

HR/Network/GB/RRB

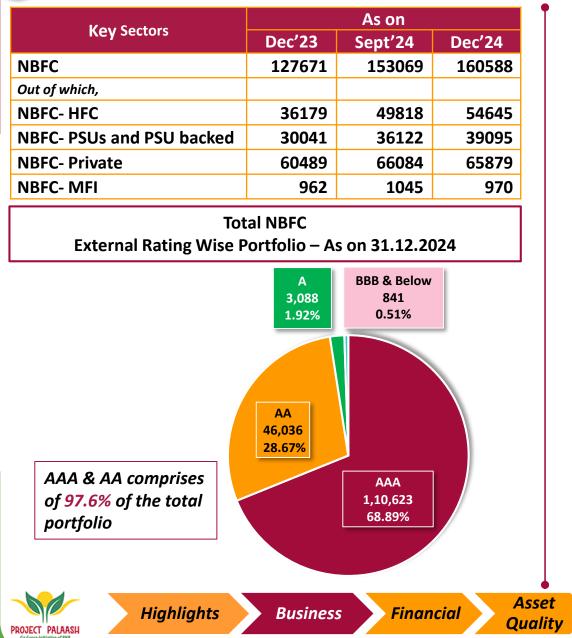
Page | 15

ESG/

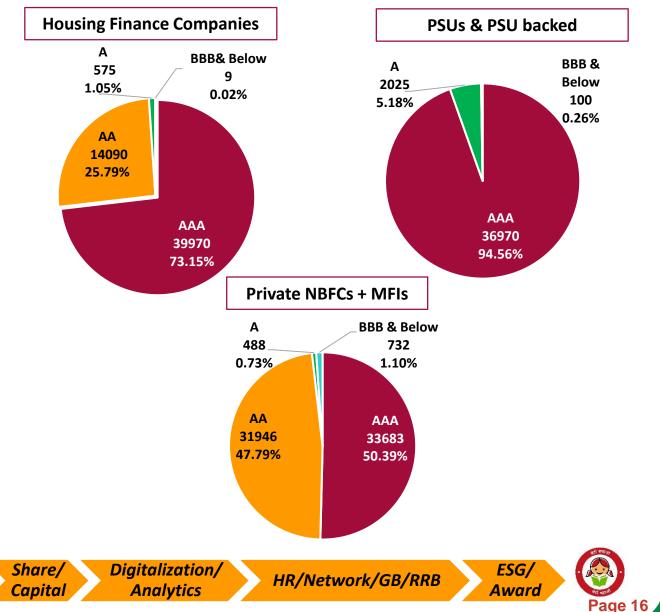


NBFC Sector

Amt ₹ in Crore



External Rating Wise Portfolio – As on 31.12.2024





Investment Portfolio



Amt ₹ in Crore

SI.	Parameters	Dec'23	Mar'24	Sept'24	Dec'24
1	Gross Domestic Investment	418301	423305	470391	462942
2	SLR	310248	316061	348490	349189
2a	SLR as % to Dom. Investment (2/1)	74.17%	74.67%	74.09%	75.43%
3	Non SLR	108053	107244	121901	113753
4	Held To Maturity (HTM)	325252	328221	334900	337160
4a	HTM To Gross Domestic Investment (4/1)	77.76%	77.54%	71.20%	72.83%
5	Available For Sale (AFS)	92043	93301	109615	101671
6	Fair value through profit and loss (HFT)	1006	1783	8671	6359
7	Fair value through profit and loss (Non HFT)			11662	12209
8	Subsidiaries, Joint Venture & Associates (SBJVAS)			5543	5543
9	Investment by Overseas Branches	5003	5696	5192	6388
10	Total Gross Investment (1+9)	423304	429001	475583	469330
11	Modified Duration (AFS+HFT)	3.54	3.50	3.93	3.89
12	Net demand & time Liabilities	1260633	1292409	1375443	1420190



Asset Quality

Financial

Share/ Digitalization/ Capital Analytics



ESG/



Non SLR Investment



Amt ₹ in Crore

SI.	Parameters	Dec	'23	Mai	r '24	Sept	t '2 4	Dec	'24
51.	raidificters	O/S	% Share	O/S	% Share	O/S	% Share	O/S	% Share
1	PSU Bonds	20466	18.94%	19212	17.91%	20747	17.02%	19919	17.51%
2	Corporate and Other Bonds & Debentures	17227	15.94%	16691	15.56%	16194	13.28%	15973	14.04%
3	Special Govt. Sec excl. Recap Bonds	885	0.82%	739	0.69%	697	0.57%	696	0.61%
4	CG Recapitalisation Bond	55274	51.15%	55274	51.54%	55274	45.34%	55274	48.59%
5	Share of PSU/Corporate/Others	5515	5.10%	5179	4.83%	10049	8.24%	9983	8.78%
6	Venture Capital Fund	318	0.29%	306	0.29%	139	0.11%	151	0.13%
7	Regional Rural Bank	1387	1.28%	1583	1.48%	1583	1.30%	1583	1.39%
8	Security Receipts	897	0.83%	789	0.74%	0	0.00%	0	0.00%
9	Subsidiaries JV	3960	3.66%	3960	3.69%	3960	3.25%	3960	3.48%
10	Other	2124	1.97%	3511	3.27%	13259	10.88%	6214	5.46%
	Total Non SLR Investment	108053	100.00%	107244	100.00%	121901	100.00%	113753	100.00%



Asset Quality

Share/ Digitalization/ Capital Analytics



ESG/

Balance Sheet-Liabilities & Assets

Amt ₹ in Crore

U pnb

SI.	Parameters	31 st Dec'23	31 st Mar'24	30 th Sept'24	31 st Dec'24
	CAPITAL & LIABILITIES				
1	Capital	2202	2202	2299	2299
2	Reserves and Surplus	102914	104274	119335	123515
3	Deposits	1323485	1369713	1458342	1529699
4	Borrowings	61729	50430	73794	73024
5	Other Liabilities and Provisions	33662	35216	32026	33874
	Total Liabilities	1523992	1561835	1685795	1762410
	ASSETS				
1	Cash and Balances with RBI	65083	65033	67799	62042
2	Balances with Banks	43388	64072	49251	74482
3	Investments	414107	420318	469847	463784
4	Net Advances	916445	934430	1019595	1069957
5	Fixed Assets	12110	12319	12341	12622
6	Other Assets	72859	65663	66962	79523
	Total Assets	1523992	1561835	1685795	1762410



Highlights Business

Financial Asset Quality Share/ Digitalization/ Capital Analytics



ESG/



Income



Amt ₹ in Crore

CI	Demonstrations	Q3	Q2	Q3	YoY Va	riation	9M	9M	YoY Va	riation
SI.	Parameters	FY24	FY25	FY25	Amt.	%	FY24	FY25	Amt.	%
1	Interest Income (2+3+4)	27288	29875	31340	4052	14.8%	78788	89771	10983	13.9%
2	Interest on Advances	19605	21184	22240	2635	13.4%	55826	63876	8050	14.4%
3	Interest on Investments	7011	7716	7741	730	10.4%	20681	22689	2007	9.7%
4	Other Interest Income	672	974	1359	687	102.3%	2281	3206	925	40.6%
5	Other Income (6+7+8+9)	2674	4572	3412	738	27.6%	9136	11593	2458	26.9%
	of which									
6	Fee Based Income	1311	1581	1568	257	19.6%	4471	5225	754	16.9%
	Out of which									
6.1	Processing Fees	157	188	149	-8	-5.0%	911	981	70	7.7%
6.2	Non Fund Based Income	178	178	186	8	4.4%	511	539	28	5.5%
6.3	Income from Insurance & MF	111	129	120	9	8.0%	305	336	31	10.1%
6.4	Service Charges	656	773	819	163	24.9%	1997	2381	384	19.2%
7	Recovery in Written off Accounts	2059	1404	823	-1236	-60.0%	4461	3097	-1365	-30.6%
8	Treasury income	-699	1581	1007			183	3236	3053	1668.2%
	of which									
8.1	Profit on Sales on Investments	307	762	947	639	208.1%	751	2034	1283	170.8%
8.2	Profit on Exchange Transaction	87	88	74	-13	-15.1%	349	228	-121	-34.8%
8.3	Profit/Loss on Revaluation of Investment	-1094	731	-14			-917	974	1892	
9	Others	4	6	14			21	36	15	
10	Total Income (1+5)	29962	34447	34752	4790	16.0%	87924	101365	13441	15.3%



Asset Quality

Financial

Share/ Digitalization/ Capital Analytics



ESG/



Expenses



Amt ₹ in Crore

SI.	Deverseteve	Q3	Q2	Q3	YoY V	ariation	9M	9M	YoY Va	riation
51.	Parameters	FY24	FY25	FY25	Amt.	%	FY24	FY25	Amt.	%
1	Total Interest Paid (2+3+4)	16995	19358	20308	3313	19.5%	49068	57746	8678	17.7%
2	Interest Paid on Deposits	15804	18240	19118	3314	21.0%	45699	54255	8555	18.7%
3	Interest Paid on Borrowings	334	289	406	72	21.5%	1000	1047	47	4.7%
4	Others Interest Paid	857	829	783	-74	-8.6%	2369	2444	75	3.2%
5	Operating Expenses (6+7)	6636	8235	7824	1188	17.9%	20341	23564	3223	15.8%
6	Establishment Expenses	4169	5750	5264	1095	26.3%	12856	15565	2709	21.1%
6.1	Employee Benefit (AS-15)	332	2057	1400	1068	321.7%	2153	4200	2047	95.1%
7	Other Operating Expenses	2467	2485	2560	93	3.8%	7484	7999	514	6.9%
8	Total Expenses (1+5)	23631	27594	28131	4500	19.0%	69409	81310	11901	17.1%



Financial Asset Quality Share/ Digitalization/ Capital Analytics



ESG/



Profit & Provisions



Amt ₹ in Crore

		Q3	Q2	Q3	YoY Va	riation	9M	9M	YoY Va	riation
SI.	Parameters	FY24	FY25	FY25	Amt.	%	FY24	FY25	Amt.	%
1	Net Interest Income	10293	10517	11032	739	7.2%	29720	32025	2305	7.8%
2	Other Income	2674	4572	3412	738	27.6%	9136	11593	2458	26.9%
3	Operating Income (1+2)	12967	15089	14444	1477	11.4%	38856	43619	4763	12.3%
4	Operating Expenses	6636	8235	7824	1188	17.9%	20341	23564	3223	15.8%
5	Operating Profit (3-4)	6331	6853	6621	290	4.6%	18515	20055	1540	8.3%
6	Provisions other than Tax	2739	288	-285	-3025	-110.4%	10149	1315	-8834	-87.0%
	Of which									
а	NPAs	2994	199	318	-2676	-89.4%	10387	1309	-9078	-87.4%
b	Standard Advances incl. Standard Restructured	246	83	-425	-671	-273.1%	621	-158	-779	-125.5%
с	Depreciation on Investment	-933	-32	-191			-1366	169		
d	Other provisions	432	38	13	-419	-97.0%	507	-4	-511	-100.9%
7	Profit Before Tax	3592	6565	6906	3314	92.3%	8367	18740	10374	124.0%
8	Provision for Income Tax	1369	2262	2398	1029	75.2%	3132	6677	3545	113.2%
9	Net Profit	2223	4303	4508	2285	102.8%	5234	12063	6829	130.5%



Highlights Business

Asset Quality

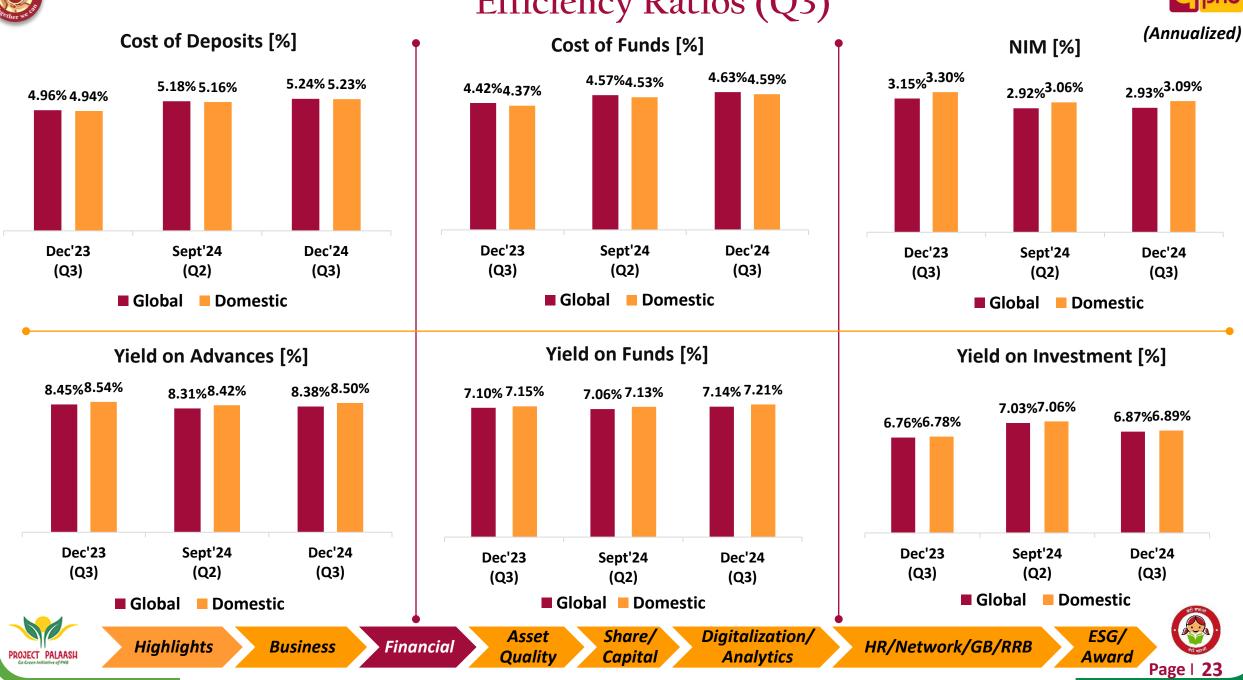
Financial

Share/ Digitalization/ Capital Analytics



ESG/

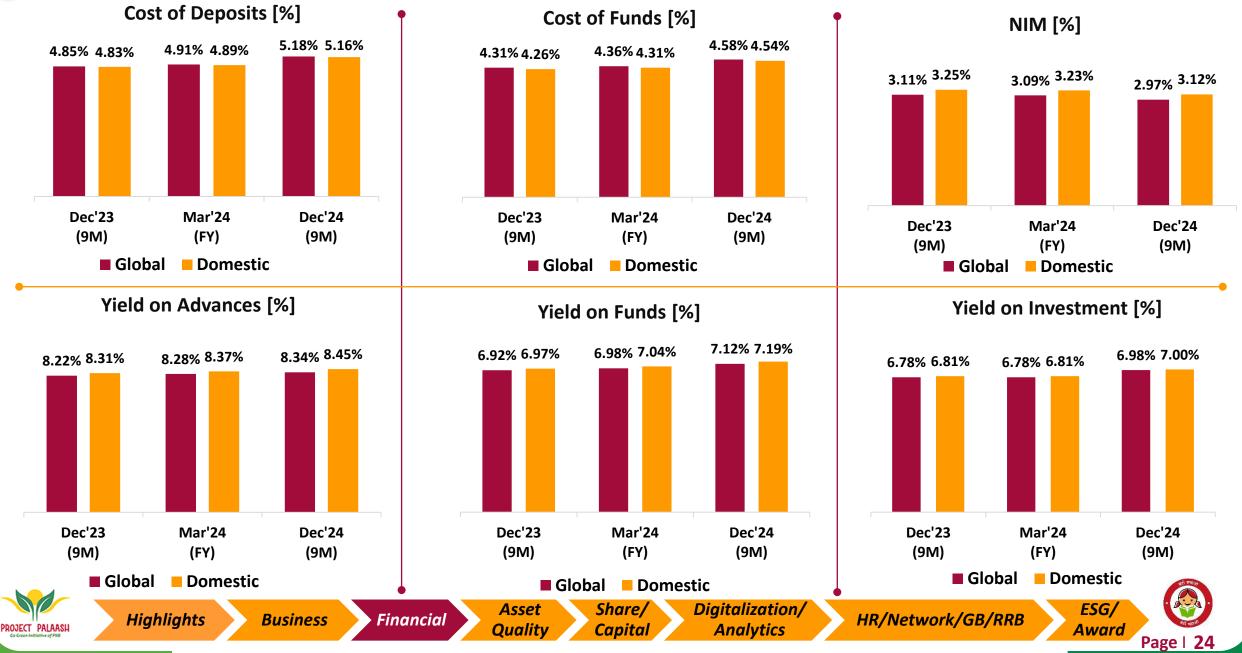
Efficiency Ratios (Q3)



n

Efficiency Ratios (9M)

(Annualized)



Profitability/Productivity Ratios

(Annualized)



SI.	Key Ratios	Q3 FY24	Q2 FY25	Q3 FY25	9M FY24	9M FY25
1	Return on Assets [%]	0.58%	1.02%	1.03%	0.46%	0.96%
2	Return on Equity [%]	12.45%	19.91%	19.22%	10.01%	18.87%
3	Book Value per Share [₹]	87.32	98.47	102.02	87.32	102.02
4	Book Value per Share-Tangible [₹]	65.71	79.18	82.75	65.71	82.75
5	Earnings per share [₹] (Not annualized)	2.02	3.90	3.92	4.75	10.79
6	Cost to Income Ratio [%]	51.18%	54.58%	54.16%	52.35%	54.02%
6a	Staff Cost to Income Ratio [%]	32.15%	38.11%	36.44%	33.09%	35.68%
6b	Other Cost to Income Ratio [%]	19.02%	16.47%	17.72%	19.26%	18.34%
7	Net Profit Per Employee [₹ in Lacs]	9.16	17.63	18.48	7.21	16.54
8	Net Profit Per Branch [₹ in Lacs]	87.47	168.03	175.87	68.91	157.44

SI.	Key Ratios	Dec'23	Mar'24	Sept'24	Dec'24
1	Business Per Employee [₹ in Cr]	23.08	23.84	25.26	26.29
2	Business Per Branch [₹ in Cr]	220.51	225.25	240.72	250.22



Financial Asset Quality Share/ Digitalization/ Capital Analytics



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One Time Restructuring (OTR 1 & 2)



Amt ₹ in Crore

OTR 1

As per RBI's guidelines dated Aug 06,2020

SI.	Loan and aggregate exposure category		as on 31.12.24 er OTR 1	Provisions Made#
51.		No. of accounts	Amount involved	Amt
1	Personal loans	2756	381	45
2	Other Exposures*	105	1490	44
3	Total (1+2)	2861	1871	89
4	MSME loans	952	167	21
	Grand Total (3+4)	3813	2038	110

*Other Exposures includes corporate loans > Rs. 25 Crore as per RBI guidelines.

OTR 2

As per RBI's guidelines dated May 05,2021

	Loan and aggregate		on 31.12.24 OTR 2	Provisions Made#
SI.	exposure category	No. of accounts	Amount involved	Amt
1	Individual Borrowers	40750	3546	382
2	Small Business	852	375	38
3	Total (1+2)	41602	3921	420
4	MSME loans	15161	1528	191
	Grand Total (3+4)	56763	5449	611

Bank has made Additional provision of Rs 141 Crores on OTR due to higher rate of 12.5%/7.5% as against 10%/5% earlier on eligible accounts. Bank released provision of Rs 24.53 Crores in OTR 1 & 2 due to satisfactory performance in the accounts as per extant RBI guidelines.

PROJECT PALAASH Highlights

Business Financial

Asset Quality Share/ Digitalization/ Capital Analytics



ESG/

Asset Quality –SMA 2 Accounts (> Rs 5.00 Crore)



Amt ₹ in Crore

	CATEGORY	Dec	Dec'23 Mar'24		Sep	t'24	Dec'24		
S. N.		SMA2	% of Domestic Advances						
1	RETAIL	86	0.01%	93	0.01%	90	0.01%	84	0.01%
2	AGRICULTURE	239	0.03%	210	0.02%	405	0.04%	259	0.02%
3	MSME	852	0.09%	877	0.09%	1127	0.11%	961	0.09%
4	RAM TOTAL	1177	0.13%	1180	0.13%	1622	0.16%	1304	0.12%
5	CORPORATE & OTHER	158	0.02%	252	0.03%	503	0.05%	214	0.02%
6	TOTAL	1336	0.14%	1432	0.15%	2125	0.20%	1518	0.14%



Highlights Business

Financial Asset Quality

Share/ Digitalization/ Capital Analytics



ESG/



Movement of NPA



Amt ₹ in Crore

SI.	Parameters	Q3 FY'24	Q2 FY'25	Q3 FY'25	9M FY'24	9M FY'25
1	NPA at the beginning of Year/Quarter	65563	51263	47582	77328	56343
2	Cash Recovery & Up-gradation (2a+2b)	3046	2915	1973	8701	5456
2a	-Cash Recovery	1828	1508	1333	5656	3790
2b	-Up-gradation	1217	1407	640	3044	1666
3	Write Off	3938	2946	1969	12806	10030
4	Total Reduction (2+3)	6984	5862	3943	21507	15486
5	Fresh Addition (5a+5b)	1793	2181	1774	4551	4557
5a	-Fresh slippages	1594	2070	1600	4190	4242
5b	-Debits in existing NPA A/cs	198	111	174	361	315
6	Gross NPAs at end of the period	60371	47582	45414	60371	45414
7	Eligible Deductions incl. Provisions	51556	42908	40977	51556	40977
8	Net NPAs at end of the period (6-7)	8816	4674	4437	8816	4437
9	Recovery in TWO & RI	3341	1976	1439	7180	4944
10	Total Recovery (2+9)	6387	4891	3412	15881	10400



Financial Asset Quality

Share/ Digitalization/ Capital Analytics



ESG/



Asset Classification



Amt ₹ in Crore

SI.	Parameters	Dec	'23	Mar	·'24	Sept	:'24	Dec	:'24	YoY Va	riation
51.		O/S	Share%	O/S	Share%	O/S	Share%	O/S	Share%	Amt.	Var. %
1	Standard	906885	93.76%	926982	94.27%	1014322	95.52%	1064878	95.91%	157993	17.4%
2	Gross NPA	60371	6.24%	56343	5.73%	47582	4.48%	45414	4.09%	-14957	-24.8%
2a	Sub-Standard	5384	0.56%	4876	0.50%	5230	0.49%	5189	0.47%	-196	-3.6%
2b	Doubtful	42943	4.44%	39551	4.02%	33576	3.16%	21658	1.95%	-21285	-49.6%
2c	Loss	12044	1.25%	11916	1.21%	8776	0.83%	18567	1.67%	6523	54.2%
3	Global Advances(1+2)	967256	100%	983325	100%	1061904	100%	1110292	100%	143036	14.8%





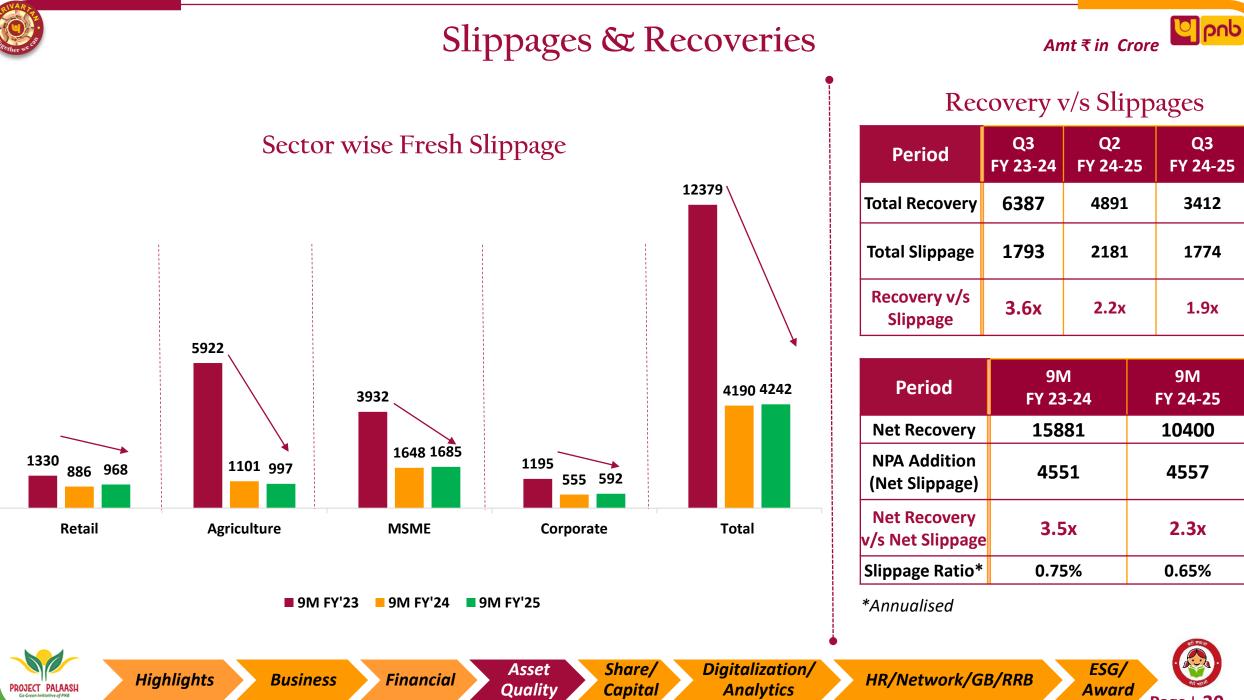
Business

Financial Asset Quality

Share/ Digitalization/ Capital Analytics



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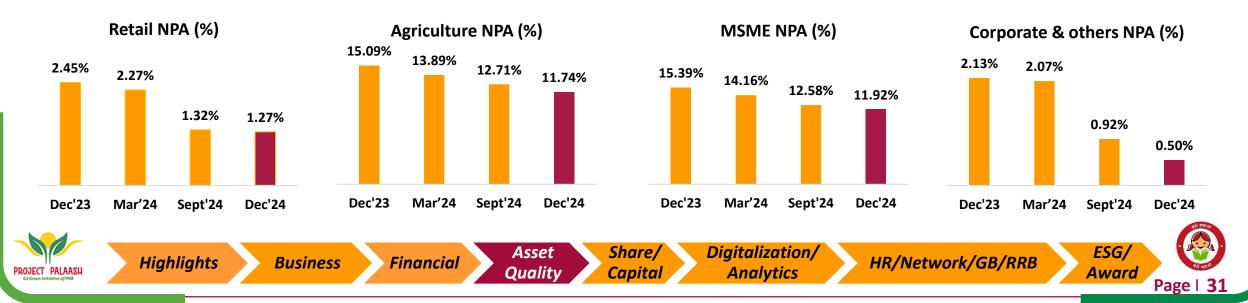


NPA Classification - Sector Wise



Amt ₹ in Crore

CL			Dec'23			Mar'24			Sept'24			Dec'24	
SI.	Parameters	Advances	GNPA	GNPA%	Advances	GNPA	GNPA%	Advances	GNPA	GNPA%	Advances	GNPA	GNPA%
1	Retail Loans	214215	5254	2.45%	222574	5060	2.27%	250149	3290	1.32%	262627	3344	1.27%
2	Agriculture	154129	23265	15.09%	158188	21979	13.89%	162829	20700	12.71%	174472	20475	11.74%
3	MSME	143983	22154	15.39%	139288	19727	14.16%	151071	19012	12.58%	159383	19001	11.92%
4	Corporate, Overseas & Others	454929	9698	2.13%	463275	9577	2.07%	497855	4580	0.92%	513810	2594	0.50%
5	Global Advances (1+2+3+4)	967256	60371	6.24%	983325	56343	5.73%	1061904	47582	4.48%	1110292	45414	4.09%





NPA Classification- Industry Wise



Amt ₹ in Crore

SI.	Diversified Industry		Dec'23			Mar'24			Sept'24			Dec'24	
51.	Portfolio	O/s	GNPA	GNPA %	O/s	GNPA	GNPA %	O/s	GNPA	GNPA %	O/s	GNPA	GNPA %
1	Infrastructure	97570	3346	3.4%	98494	2792	2.8%	99547	2264	2.3%	102821	2197	2.1%
	-Energy	43862	1300	3.0%	42789	1236	2.9%	44097	1018	2.3%	44496	995	2.2%
	-Tele-Communication	10896	13	0.1%	11420	12	0.1%	11803	435	3.7%	13306	435	3.3%
	-Roads & Ports	37245	1486	4.0%	38163	1069	2.8%	38722	611	1.6%	40375	568	1.4%
	-Other Infra	5567	547	9.8%	6122	475	7.8%	4925	200	4.1%	4643	199	4.3%
2	Basic Metal & Metal Products	25330	1276	5.0%	23737	1184	5.0%	27074	807	3.0%	24775	821	3.3%
	-Iron & Steel	22365	832	3.7%	20983	806	3.8%	24261	579	2.4%	21889	598	2.7%
3	Food Processing	21701	4057	18.7%	22615	3369	14.9%	20748	3038	14.6%	22659	3033	13.4%
4	Textiles	11309	1689	14.9%	11907	1491	12.5%	11030	1028	9.3%	11654	1026	8.8%
5	Chemical & Chemical Products	5980	256	4.3%	6288	282	4.5%	6483	203	3.1%	6385	202	3.2%
6	All Engineering	7492	780	10.4%	7360	819	11.1%	7748	540	7.0%	6516	565	8.7%
7	Construction	2427	122	5.0%	2382	93	3.9%	2086	74	3.5%	2359	65	2.7%
8	Petroleum	6049	16	0.3%	6107	6	0.1%	9974	6	0.1%	10904	5	0.0%
9	Other Industries	44764	5155	11.5%	45054	4640	10.3%	49894	4053	8.1%	52284	4107	7.9%
	Total	222622	16697	7.5%	223944	14676	6.6%	234585	12013	5.1%	240358	12020	5.0%



Financial Asset Quality Share/ Digitalization/ Capital Analytics



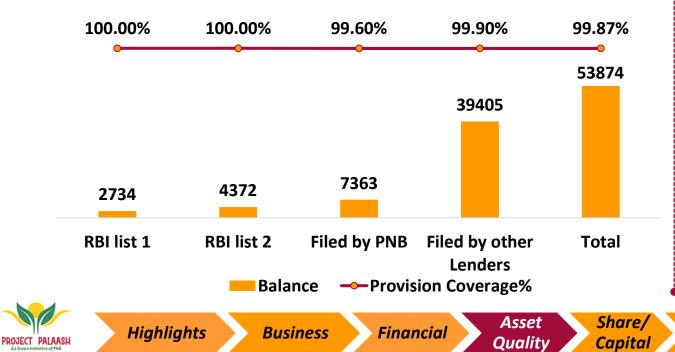
ESG/

Exposure to NCLT (Admitted) Accounts & NARCL



NCLT

SI.	Parameters	Accounts	Balance	Provision	PCR%
1	RBI list 1	2	2734	2734	100.00%
2	RBI list 2	10	4372	4372	100.00%
3	Filed by PNB	110	7363	7334	99.60%
4	Filed by Other Lenders	398	39405	39364	99.90%
5	Total	520	53874	53803	99.87%



NARCL

S.No	Position of accounts with PNB	No of Accounts	Balance Outstanding
1	Accounts already resolved	17	4462
2	Bids received from NARCL and in process	6	1301
3	Under process with NARCL - Due Diligence	2	277
4	Total	25	6039

HR/Network/GB/RRB

Digitalization/

Analytics





Share Holding and Ratings

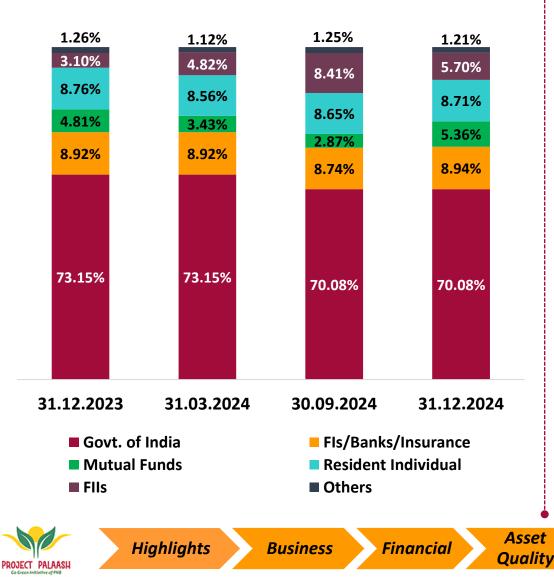
Share/

Capital



Shareholding as on 31.12.2024

Total No. of Shares: 1149.29 Crores



	Moody's		Fitch				
	PNB's Rating- Baa3/P-3/ Stable		PNB's Rating- BBB-/F3/Stable				
		PNB's BOND RATING					
		Base	Basel III				
S.N	Rating Agency	Additional Tier-1 Bonds Rating	Tier-II Bonds Ratin				
1	CRISIL Ratings	AA+/Stable	AAA/Stable				
2	India Ratings	AA+/Stable	AAA/Stable				
3	CARE Ratings	AA+/Stable	AAA/Stable				
	ICRA Ratings	AA+/Stable	AAA/Stable				

PNB's Rating

Digitalization/

Analytics

HR/Network/GB/RRB



ESG/

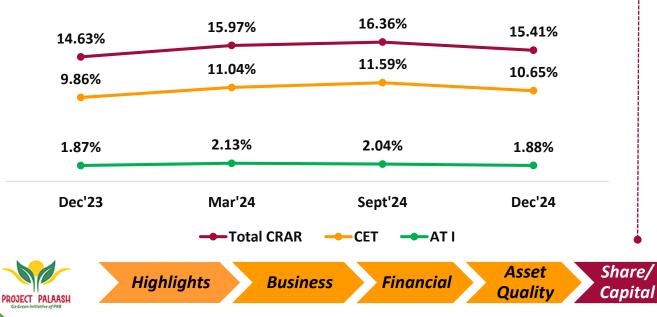


Capital Adequacy



	Capital & CRAR										
SI.	Parameters	Dec'23	Mar'24	Sept'24	Dec'24						
1	Total Capital (Tier I+II)	107886	117466	125633	128081						
	CRAR %	14.63%	15.97%	16.36%	15.41%						
Out d	of Which,										
2	Tier I	86503	96885	104666	104122						
	Tier I %	11.73%	13.17%	13.63%	12.53%						
2a	Common Equity	72685	81187	89003	88509						
	CET-I %	9.86%	11.04%	11.59%	10.65%						
2k	Additional Tier I	13819	15698	15663	15613						
	AT-I %	1.87%	2.13%	2.04%	1.88%						
3	Tier II	21383	20581	20967	23959						
	Tier-II %	2.90%	2.80%	2.73%	2.88%						





	Risk Weighted Assets										
SI.	Parameters	Dec'23	Mar'24	Sept'24	Dec'24						
1	Total RWA	737201	735435	767902	831358						
Out c	of Which,										
а	Credit RWA	615597	613704	680743	746424						
b	Market RWA	50551	50677	10795	8571						
с	Operational RWA	71054	71054	76363	76363						

Capital Raised during FY'24-25

- ✓ During Q2 FY'25 bank raised equity capital of Rs 5000 Crores through QIP, which increased CET I/Tier I/CRAR by ~ 65 bps.
- ✓ During Q3 FY'25, bank raised Tier 2 bonds of Rs 3000 Crores.

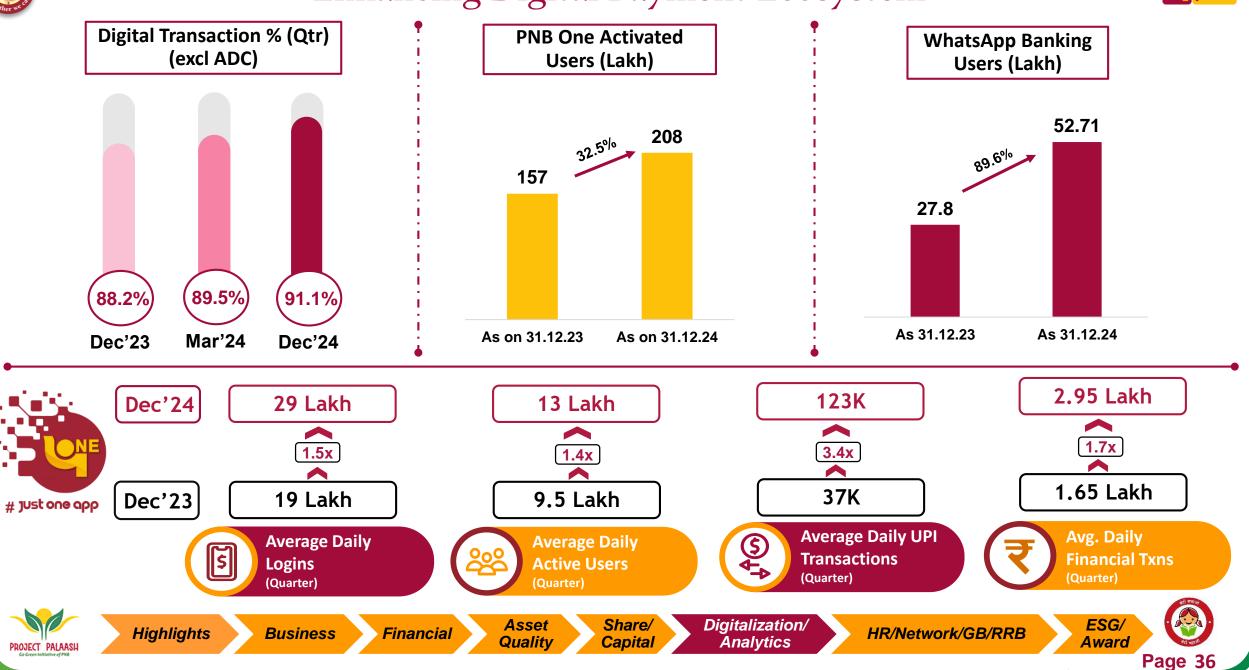
Digitalization/ Analytics ESG/

Award

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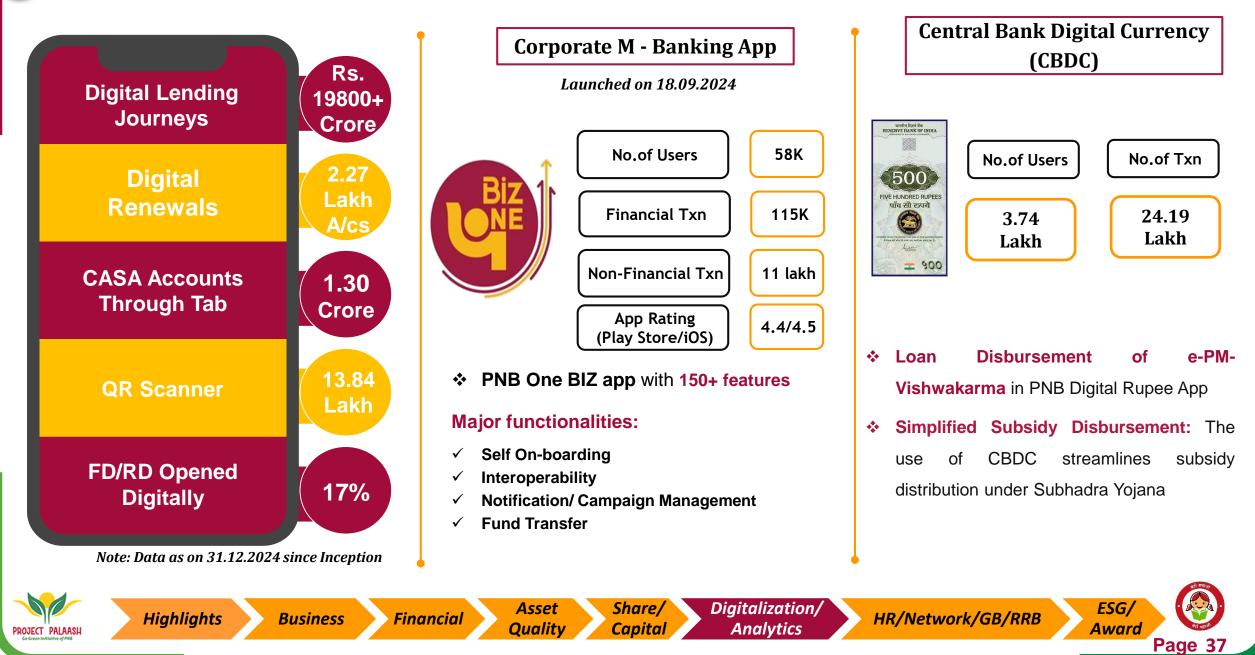
Enhancing Digital Payment Ecosystem

pho



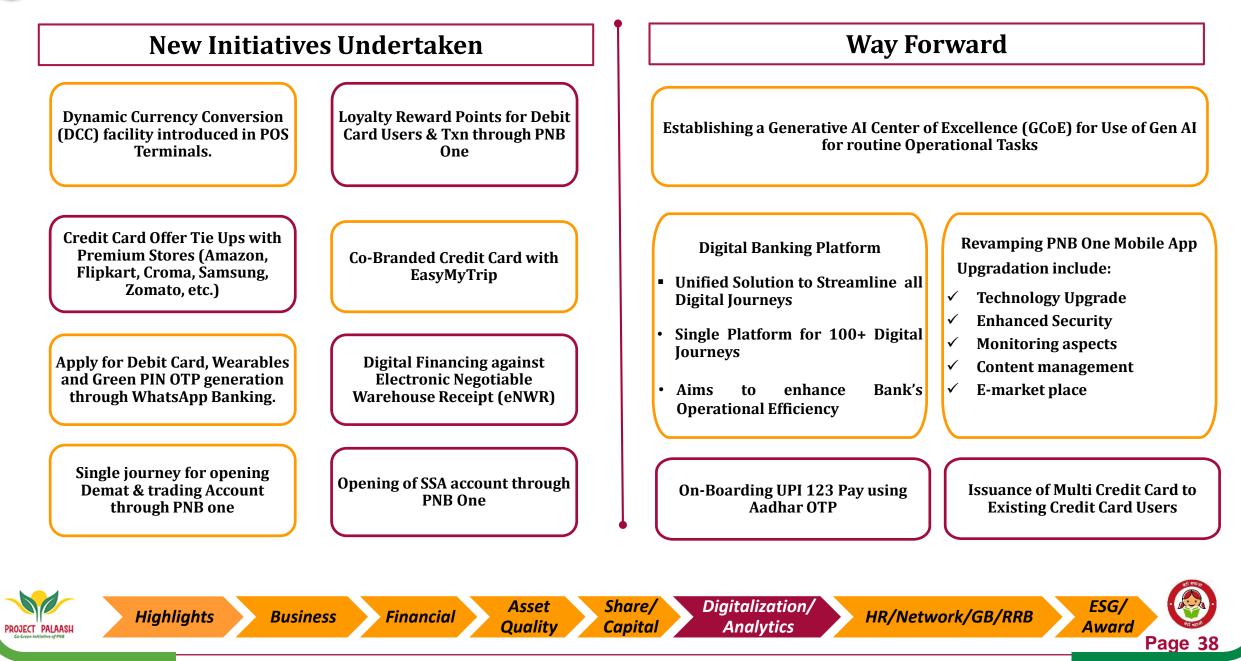
Progress Under Major Digital Offerings

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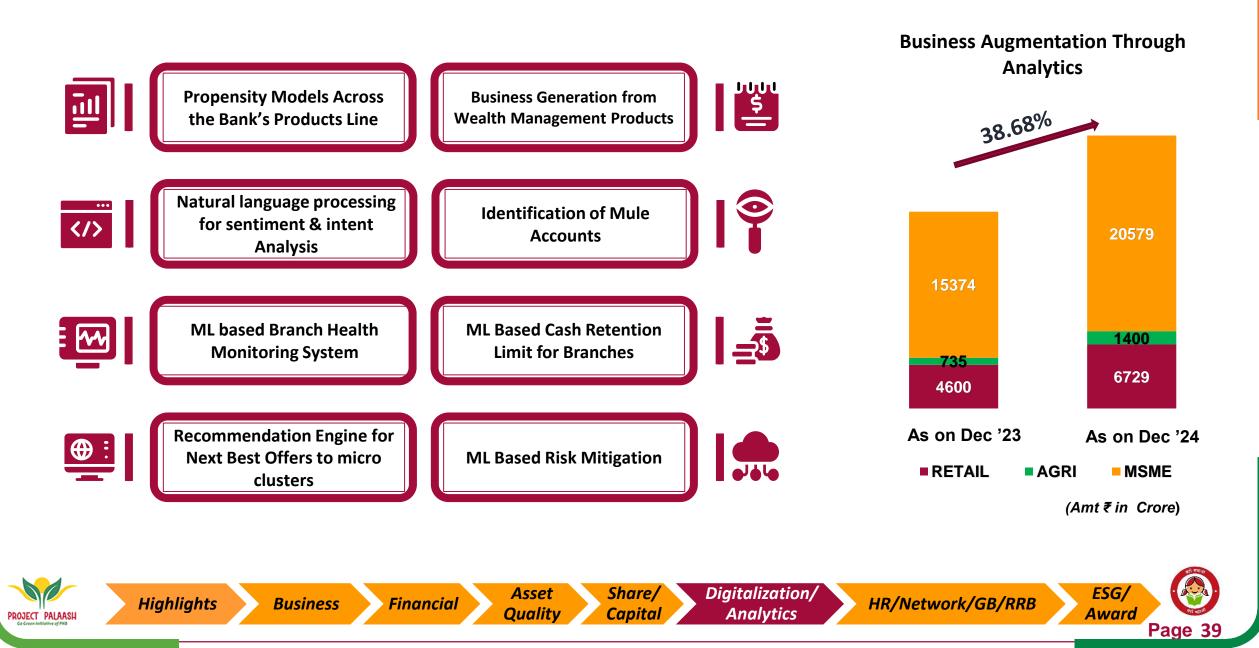
New Initiatives Undertaken & Way Forward





Data Analytics – Expanding Horizons!

lonb





Year – 2 of HR Transformation

Successful Implementation of Digital PMS

Focus now on Capability Building with a vision to Train, Upskill and Place Right Person to Right Role

Leadership Development Program	Posting Tool	Job – Family wise Grooming Plan	Succession Planning Tool	360 – Degree Feedback	PNB Prarambh: Management Trainee Tool
 Expanding leadership capabilities by training 184 newly promoted Scale V officers Refresher batch titled "Udaan Elevate" for the first-year participants to reinforce and build upon their leadership journey 	 Ensures Digital and Data driven postings of officers up to Scale III Best Fit Officer for a role based on Job Family matching 	 4 year-long grooming plans developed to promote specialization & growth 3-Tiered Approach to Career Progression: Basic (1st Year), Intermediate (2nd & 3rd Years), and Advanced (4th Year) 	 Data driven Succession Pipelines created by digital tool for identified critical roles Ensuring a pipeline of future-ready skilled pool of individuals ready to step into critical roles 	Solution 360-degree feedback is being collected for behavioural and functional competencies for all scale IV to VIII officers of the Bank and the feedback report includes a provision for Skill- Will Matrix	 Extensive 52-week training program, ensuring a smooth transition. Continuous guidance and support through Real-time tracking and progress monitoring

PROJECT PALAASH

Asset Quality

Financial

Share/ Digitalization/ Capital Analytics

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CENTRE OF EXCELLENCE

10 Advanced Learning Institutes (ALIs) at 4 locations

State-of-the-art facilities with smart classrooms with smart podiums, revamped libraries & e-learning recording rooms

REVAMPED LEARNING & DEVELOPMENT POLICY

- Auto identification of training need from digital UDAAN tools
- ALIS hubs of Development & Research
- Digital & Data driven nomination of trainings
- SOPs defined to standardize training process across all STCs & ALIs
- Well-defined faculty evaluation criteria
- Structured Post-Course Evaluations and capturing impact on Quantitative Business Parameters

GROOMING ACROSS EMPLOYEE LIFE

- Induction, Specialization (Job family-based trainings) and Leadership Development Program (LDP)
- Upskilling in current and future role such as Cadre Change Trainings, Role Change Trainings, etc.

PERSONALISED GROOMING PLAN

- Data-Driven Personalized Grooming Plan
- 9 Job families and 32 sub-job families designed

EMPLOYEE SKILL ASSESSMENT

- Analyze and Evaluate employee skillset by conducting detailed assessments
- Identified 26 skill set with 138 unique sub skills
- Digital Skill Assessment tool For Skill Assessment of Officers
- Individual Learning plan for every officer

EXTERNAL COLLABORATIONS

- Tie-ups with academic institutions and digital learning platforms
- Empanelment of 4-6 premier academic institutions
- Partner exclusively with 1-2 digital learning platforms to Access to rich quality





Financial

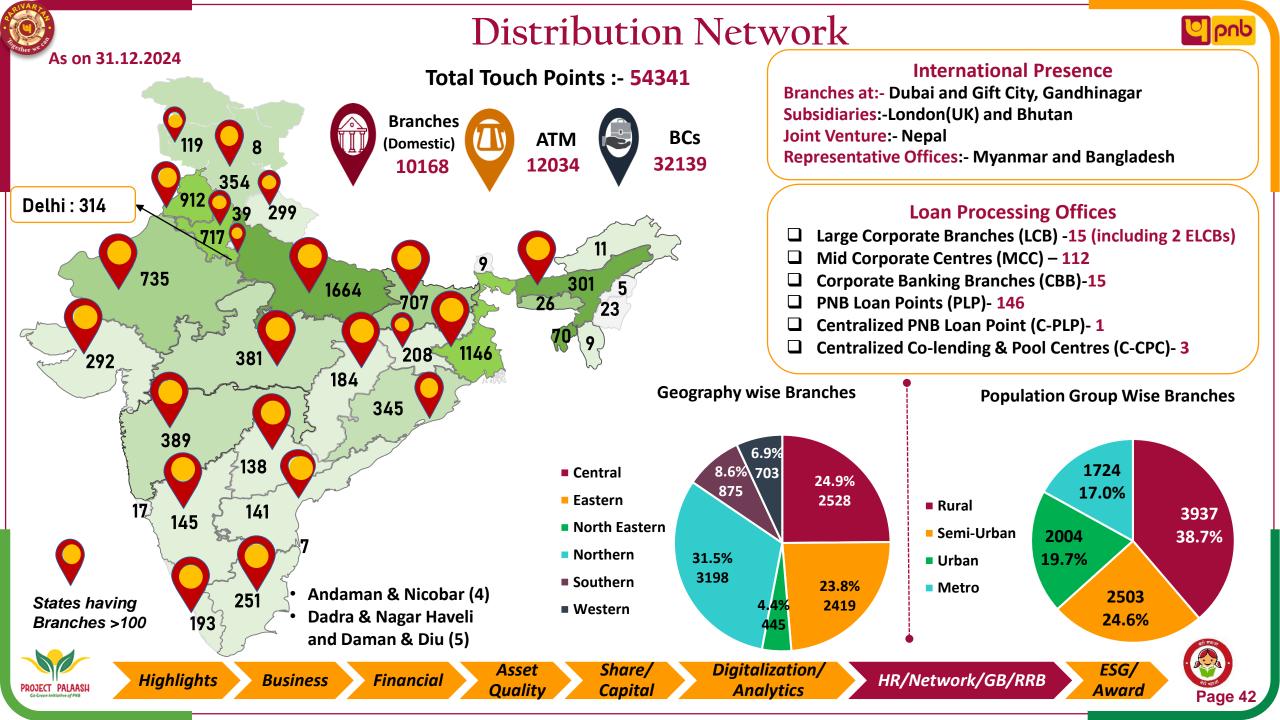
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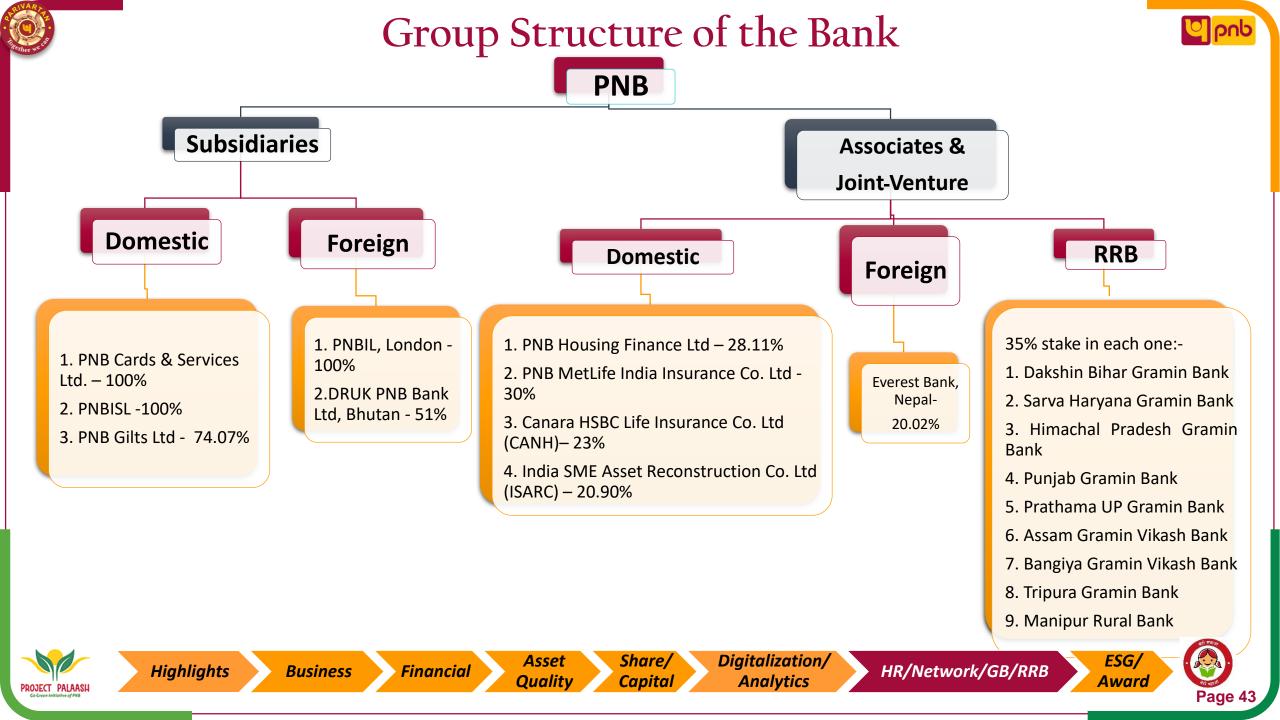
Share/ Digitalization/ Capital Analytics



ESG/

Award







Performance of Subsidiaries, Associates, Joint Venture & RRB's



Amt ₹ in Crore

Results **Total Total** Gross Net Name of the entity (3/6/9/12 M) Profit Expenses Profit Income Dec'24 (9M) **PNB Housing Finance Ltd** 5928 4066 1862 1389 **PNB Investment Services Ltd.** Dec'24 (9M) 9.35 4.38 4.97 3.67 Dec'24 (9M) 28.29 24.95 3.34 2.38 **PNB Cards & Services Limited** Dec'24 (9M) **PNB Gilts Ltd.** 212 1257 1048 158 **PNB MetLife India Insurance Co. Ltd** Dec'24 (9M) 10889 10677 213 213 Dec'24 (9M) 93 85 Canara HSBC Life Insurance Co. Ltd 6409 6316 PNB (International) Ltd. (London) Mar'24 (12M) 625 425 200 52 (FY: 1st April to 31st March) India SME Asset Reconstruction Co. Sept '24 (6M) 29.7 4.5 25.2 19.0 Ltd Druk PNB Bank Ltd. (Bhutan) Dec'23 (12M) 218 145 73 54 (FY : 1st January to 31st December) **Everest Bank Ltd. (Nepal)** July'24 (12M) 1544 1190 354 231 (FY : 16th July to 15th July)

Financial

Performance of RRBs (Reviewed) 9M FY'24 9M FY'25 Consolidated YOY% Position **Dec'23 Dec'24** Business 211599 231563 9.4% Loans and 77507 86337 11.4% advances Deposits 134093 145227 8.3% Capital Adequacy 12.07% 12.72% 65 bps Ratio **Total Income** 9687 10818 11.7% Operating 2079 1854 -10.8% profit 837 Net profit 515 62.6%

PROJECT PALAASH

Asset : Quality

Share/ Digitalization/ Capital Analytics



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ESG/

Award



Environmental

- Industry Leader in disclosing Scope 3 Financed Emissions.
- Submitted disclosure on Carbon Disclosure Project (CDP) platform for FY-24.
- Financing Framework for Green, Social and Sustainability Linked activities/Projects
- Client Engagement Handbook
- Bank has become a signatory member of the Partnership for Carbon Accounting Financials (PCAF).
- Tree Plantation Drive Planted 2.92 lac trees.
- Solar Energy plant:

PROJECT PALAAS

- 1162.5 KWp : Bank's owned buildings.
- 523 KWp under Opex Model in ATMs.
- 1612 KWp under execution
- Bank's Head office building is GRIHA 5-star rated green Building.

Highlights

Social

ESG Highlights

- 12 FTCs imparting training to 76,196 trainees (9MFY25). 78 RSETIS & 2 RDCs imparting training 63,649 persons in 9MFY'25. Of which, 81% are BPL families and 79% are women.
- 175 FLCs conducted 6,685 seminars & camps and provided training to 2,53,923 persons during 9MFY25.
- Stand up India 21,250 loans sanctioned to women beneficiaries up to Dec'24.
- Financed 4.43 Lakh SHGs, 32 lakh beneficiaries under KCC till 31.12.2024.
- Under Agri Infra Fund (AIF) Bank sanctioned Rs.5,910 Cr to 7,587 beneficiaries up to Dec'24.
- Under PM SVANidhi more than 7.77 lac beneficiaries sanctioned up to Dec'24.
- Gender Diversity Policy for Employees
- CSR Initiatives:
 - Apna Ghar Aashram Varanasi for daily needs

Governance

- Well defined policies and SOPs such as:
 - Grievance Redressal Policy
 - Cyber Security Policy
 - Policy on Fraud Risk Management & Investigation Functions (FRMIF)
- Integrated Compliance Monitoring Tool to automate and integrate all compliance activities on one platform.
- PNB SAMADHAAN for Grievance redressal of employees.
- Technology driven Customer Grievance Redressal System for Timely & Faster resolution.
- API integration with NCCRP (National Cyber Crime Reporting Portal) for handling cybercrime complaints
- New Enterprises Fraud Risk Management (EFRM) for prevention of unauthorized electronic banking transactions

₹10,518 Cr.

₹150.76 Cr.

ESG/

Award



Business

Financial Asset Quality 9M FY25
Share/

Capital

Digitalization/ Analytics

Renewable Energy (Sanctions)

Solar Rooftop (Sanctions)

HR/Network/GB/RRB



Awards & Accolades

SKOCH Award @ 100th SKOCH Summit

For 'Analytical Model Based Derived Cash Retention Limit of ATMs' under BFSI category



Financial

20th Arear barro



Awarded at 20th Annual Banking technology Conference Expo and Citation 2024 by IBA

Under 2 categories –

- ✓ Best IT Risk Management (Special Mention)
- ✓ Best Fintech and DPI Adoption
 - (Special Mention)

PROJECT PALAAS



lights Business

Asset Share/ Quality Capital

Digitalization/ Analytics

HR/Network/GB/RRB



(080)

A VANTAGE CIRCLE

SHE BANK LINKAGE 2023 - 24

Outstanding Performance in SHG Linkage 2023-24

By Deen Dayal Antyodaya Yojana, NRLM, Ministry of Rural Development, GOI

1st Runner up award with SHRM HR Excellence

In the field of Inclusion, Equity & Diversity under PSE Category by Society of Human Resource Management (SHRM)

Guidance for FY'25 vs Actuals for December'24



Parameters	Guidance for FY'25	Dec'24 (Q3)	9M FY'25
Credit Growth % (YoY)	11% - 12%	14.79%	14.79%
Deposit Growth % (YoY)	9% - 10%	15.58%	15.58%
CASA Share %	Around 42%	38.12%	38.12%
Operating Profit Gr % (YOY)	10% - 12%	4.58%	8.32%
Net Interest Income Gr % (YOY)	Around 10%	7.18%	7.76%
NIM %	2.9% - 3.0%	2.93%	2.97%
Gross NPA %	Below 5% (Revised to around 4%) (Further revised to 3.50% to 3.75%)	4.09%	4.09%
Net NPA %	Below 0.5%	0.41%	0.41%
PCR % (incl TWO)	More than 95%	96.77%	96.77%
Credit Cost %	Below 1.0% (Revised to below 0.50%) (Further Revised to 0.25% to 0.30%)	0.12%	0.18%
Total Recovery (Amount)	Rs. 18,000 Crores	Rs. 3412 Cr	Rs. 11552 Cr
RoA %	Around 0.8% (Further Revised to 0.9% to 1%)	1.03%	0.96%
Slippage Ratio % (Annualized)	Below 1.0%	0.69%	0.65%

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Disclaimer



"This representation contains certain forward-looking statements apart from historical information. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Punjab National Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the present date."

