

Quick Heal Technologies Ltd.

Regd. Office: Solitaire Business Hub, Office No. 7010 C & D, 7th Floor, Viman Nagar, Pune 411014. India.

Ref. No.: QHTL/Sec/SE/2024-25/44 October 17, 2024

To,
The Manager,
Corporate Services,
BSE Limited,
14th floor, P J Towers, Dalal Street,

Mumbai – 400 001

Ref: Security ID: QUICKHEAL Security Code: 539678

To,
The Manager,
Corporate Services,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai – 400 051

Symbol: QUICKHEAL

Series: EQ

Subject: Outcome of Board Meeting October 17, 2024.

Dear Sir / Madam,

We wish to inform you that the Board of Directors at its meeting held on October 17, 2024 through video conferencing which commenced at 05:00 PM IST and concluded at 8:40 PM, has approved following:

- 1. Unaudited Consolidated and Standalone Financial Results of the Company for the quarter and half year ended September 30, 2024.
- 2. Pursuant to Regulation 33 of SEBI Regulations, we have enclosed herewith Limited Review Report for the unaudited Standalone & Consolidated financial results for the quarter and Half year ended September 30, 2024 from our Statutory Auditors M S K A & Associates, Chartered Accountants.

We also enclose herewith copy of the Press Release being issued in respect of aforesaid financial results and Presentation on financial results.

This is for your information and records.

For Quick Heal Technologies Limited

Vikram Dhanani Compliance Officer

Regd. Office: Solitaire Business Hub, Office No. 7010 C & D, 7th Floor, Opposite Neco Garden Society, Viman Nagar, Pune - 411014

CIN: L72200MH1995PLC091408

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS OF QUICK HEAL TECHNOLOGIES LIMITED FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2024

(₹ in Crores, except earning per share)

			Quarter ended			Half year ended	
Sr. No.	Particulars	September 30, 2024 (Unaudited)	June 30, 2024 (Unaudited)	September 30, 2023 (Unaudited)	September 30, 2024 (Unaudited)	September 30, 2023 (Unaudited)	March 31, 2024 (Audited)
1	Income						
	Revenue from contract with customers	73.49	70.29	78,36	143.78	129.80	291,75
	Other income	5,20	5.06	5,69	10.26	10.42	21,39
	Total income	78.69	75.35	84.05	154.04	140.22	313.14
2	Expenses						
	Cost of material consumed	2,01	1,37		3,38	0.41	0.41
	Purchase of security software products	0.45		0,85	0.45	2,91	5.13
	(Increase) / decrease in security software products			1.22		(0,24)	1.29
	Employee benefit expenses	47.36	44_31	41,70	91.67	81.03	169.03
	Finance cost	0.05	0.05		0.10	(*)	0.13
	Depreciation and amortisation expenses	3.15	2.79	3,25	5.94	6.18	12.60
	Other expenses	20.60	22.02	23.62	42.62	49.80	98.34
	Total expenses	73.62	70.54	70.64	144.16	140.09	286.93
3	Profit/(loss) before tax (1-2)	5.07	4.81	13.41	9.88	0.13	26.21
4	Tax expense						
	Current tax						
	Pertaining to profit for the period	1.01	1.03	0.31	2.04	0.31	5.78
	Adjustments of tax relating to earlier periods (Net)	1.01	1.03	0,51	2,04	0.51	0.07
	Deferred tax	(0.09)	(0.25)	0.20	(0.34)	(0.32)	(3.88)
	Total tax expense	0.92	0.78	0.51	1.70	(0.01)	1.97
5	Profit/(loss) for the period (3-4)	4.15	4.03	12,90	8,18	0.14	24.24
6	Other comprehensive income/(loss) (net of tax) Items that will not be reclassified subsequently to profit or loss:						
	Re-incasurement of defined benefit plans	(0.51)	0.21	0.26	(0,30)	0.39	(0.16)
	Net (loss) or gain on FVOC1 assets (refer note 2)	(0.51)	V.2.1	(12,55)	(0,50)	(12.55)	(13.45)
	The state of the second st	2.1		(12,33)		(12.55)	(15,45)
	Items that will be reclassified subsequently to profit or loss: Exchange differences on translation of foreign operations	0.01	0.03	0.02	0.04	(0,06)	(0.06)
	Total other comprehensive income/(loss)	(0.50)	0.24	(12.27)	(0.26)	(12.22)	(13.67)
7	Total comprehensive income/(loss) (after tax) (5+6)	3.65	4.27	0.63	7.92	(12.08)	10.57
1							
8	Paid-up equity share capital (face value of ₹10 each)	53.80	53,54	53.08	53.80	53_08	53.51
9	Other equity excluding revaluation reserves as per balance sheet	3	-				383 49
10	Earnings per share of ₹10 each: (not annualised except for the year ended March)						
	a) Basic	0.77	0.75	2 43	1.53	0.03	4.56
	b) Diluted	0 75	0_74	2.42	1.49	0.03	4.48





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CIN: L72200MH1995PLC091408

NOTES TO THE STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS OF QUICK HEAL TECHNOLOGIES LIMITED FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2024

Notes to financial results:

- The unaudited consolidated financial results have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standard Rules), 2015 (as amended) and in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015. The above financial results for the quarter and half year ended September 30, 2024 have been subjected to limited review by the statutory auditors of the Holding Company and reviewed by the Audit Committee and approved by the Board of Directors of the Holding Company at the meeting held on October 17, 2024.
- During the year ended March 31, 2024 considering the financial position, liquidity condition, market conditions and geopolitical scenario in Israel, management based on its assessment had recorded a fair value loss in other comprehensive income (FVOCI) amounting to ₹ 12.55. Accordingly, the carrying value of investment made in L7 Defense Limited has been considered as ₹ Nil as at March 31, 2024.
- The Group is engaged in providing cyber security software solutions. The Chief Operating Decision Maker (CODM) reviews the information pertaining to revenue of each of the target customer group (segments) viz. consumer, enterprise and government. However, based on similarity of activities/products, risk and reward structure, organisation structure and internal reporting systems, the Group has structured its operations into one operating segment viz. cyber security platform and as such there is no separate reportable operating segment as defined by Ind AS 108 "Operating segments".
- 4 Previous period's figures have been regrouped / reclassified wherever necessary to make them comparable with the current period's classification / disclosure.

For and on behalf of the Board of Directors

Place: Pune

Date: October 17, 2024

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Chairman & Managing Director

DIN No: 00397191

Regd. Office: Solitaire Business Hub, Office No. 7010 C & D, 7th Floor, Opposite Neco Garden Society, Viman Nagar, Pune - 411014 CIN: L72200MH1995PLC091408

STATEMENT OF CONSOLIDATED UNAUDITED ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2024

₹ in Crores

		₹ in Crores
	As at	As at
	September 30, 2024	March 31, 2024
	(Unaudited)	(Audited)
Assets	l'	
Non-current assets		
(a) Property, plant and equipment	82_13	83.61
(b) Capital work-in-progress	0.53	3.06
(c) Investment Property	35 84	31.62
(d) Intangible assets	0 92	1.49
(e) Financial assets		
(i) Investments	7,45	7.45
(ii) Other financial assets	0.89	0.82
(f) Deferred tax assets (net)	3,84	3.40
(g) Income tax assets (net)	18.79	16.46
(h) Other non-current assets	0.35	0.91
	150.74	148.82
Current assets		
(a) Inventories	2,79	2,80
(b) Financial assets		
(i) Investments	173,52	182,51
(ii) Trade receivables	165,86	131.72
(iii) Cash and cash equivalents	12,76	37.51
(iv) Bank balances other than (iii) above	0.24	0.25
THE RELEASE OF THE PROPERTY OF THE PROPERTY SHOWING A STREET OF THE PROPERTY O		
(v) Other financial assets	1.94	1.27
(c) Other current assets	8.74	7.75
	365.85	363.81
Total assets	516,59	512.63
Equity and liabilities	*	
Equity		
(a) Equity share capital	53.80	53.51
(b) Share application money pending allotment	0 73	
(c) Other equity	382.55	383 49
Total equity	437.08	437.00
Liabilities	457.00	457,00
Non-current liabilities		
	4.41	2 22
(a) Other non-current liabilities	4.41	2,33 2.33
Current liabilities	7,71	2,00
(a) Financial liabilities		
(i) Trade payables		
(a) Total outstanding dues of micro enterprises and small enterprises	4.24	3.70
		36.18
(b) Total outstanding dues of creditors other than micro enterprises and small enterprises	38 94	382
(ii) Other financial liabilities	1,16	
(b) Other current liabilities	18,11	14.02
(c) Employee benefit obligations	12,64	15.57
(d) Income tax liabilities (net)	0.01	0.01
	75.10	73.30
Total liabilities	79.51	75.63
Total equity and liabilities	516,59	512.63





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CONSOLIDATED UNAUDITED CASH FLOW STATEMENT FOR THE HALF YEAR ENDED SEPTEMBER 30, 2024

₹in Crores

	September 30, 2024	March 31, 2024
	Unaudited	Audited
A. Cash flow from operating activities		
Profit before tax	9.88	26,21
Adjustment to reconcile profit before tax to net cash flows:		
Net (gain)/ loss foreign exchange differences	(0.05)	(0,21)
Employee share based payments expense	4 66	5,10
Interest on lease	0.10	0.13
Rent equalisation	(0.03)	(0.12)
Depreciation and amortization expense	5.94	12,60
Interest income	(0.26)	(1.43)
Provision for doubtful debts and advances	ş	7,15
Property, plant and equipment written off	8	0,32
(Profit)/loss on sale of property, plant and equipment	(0.03)	(0.27)
Income from Investment Property	(2.60)	(4 99)
Net (gain)/loss on sale of investment	(1.84)	(2,02)
Net (gain)/loss on FVTPL current investment	(5.18)	(10.23)
Operating profit before working capital changes	10.59	32.24
Movements in working capital:		
(Increase)/decrease in trade receivables	(34.15)	(16,07)
(Increase)/decrease in inventories	0.01	1,70
(Increase)/decrease in other financial assets	(0.57)	0.50
(Increase)/decrease in other assets	(0.40)	(1,23)
Increase/(decrease) in net employee benefit obligations	(3 33)	14 18
Increase/(decrease) in trade payables	3 3()	(8.73)
Increase/(decrease) in other financials liabilities	(0.30)	(10.23)
Increase/(decrease) in other current and non current liabilities	6.17	5.80
Cash generated from operations	(18.68)	18.16
Income taxes paid (net of refund)	(4.37)	0.03
Net cash flow from /(used in) operating activities (A)	(23.05)	18.19
B. Cash flow from investing activities		
Purchase of property, plant and equipment and intangible assets (including capital work-in-progress and capital advances)	(7,91)	(7.56)
Proceeds from sale of property, plant and equipment	0.03	1,08
Purchase of mutual funds	(134.44)	(279.68)
Proceeds from sale of mutual funds	150.45	286,21
Rental income from investment property	2.60	4.99
Increase/(decrease) in Deposits with remaining maturity of more than twelve months	0.03	0.02
Interest received	0.03	1.09
Net cash flow from /(used in) investing activities (B)	10.83	6.15
Net cash flow from /(used in) investing activities (b)	10,03	0,15
C. Cash flow from financing activities		
Dividend paid	(16.16)	(13.29)
GST refund on buy back expenses	(10.10)	0.14
Refund of buy back tax	î	8 60
Proceeds from issuance of equity shares (including securities premium) on exercise of ESOP	3 63	6.15
Net cash flow from / (used in) financing activities (C)	(12.53)	1.60
ret cash how from 7 (used in) hhancing activities (C)	(,,2,,,0)	1.00
Net increase/ (decrease) in cash and cash equivalents (A+B+C)	(24.75)	25.94
Cash and cash equivalents at the beginning of the period	37.51	11.58
Effect of exchange differences on cash and cash equivalents held in foreign currency		(0,01)
Cash and cash equivalents at the end of the period	12.76	37.51
Components of cash and cash equivalents		
Cash on hand		0.01
Balances with banks		
On current account	11,15	7,11
On EEFC account	1.61	2.32
Deposits with original maturity of less than three months	*	28.07
Fotal cash and cash equivalents	12,76	37.51





QUICK HEAL TECHNOLOGIES LIMITED

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CIN: L72200MH1995PLC091408

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS OF QUICK HEAL TECHNOLOGIES LIMITED FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2024 (7 in Crores, except earning per share)

						cept earning per share)	
	Particulars	Quarter ended			Half year ended		Year ended
Sr. No.		September 30, 2024	June 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023	March 31, 2024
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income						
	Revenue from contract with customers	73,57	70,29	78.37	143,86	129.80	291.75
	Other income	5.21	5.06	5.68	10.27	10.41	21.37
	Total income	78.78	75.35	84.05	154.13	140.21	313,12
2	Expenses						
	Cost of material consumed	2,09	1,36	4	3,45	0.41	0.41
	Purchase of security software products	0.45		0.84	0.45	2.90	5.13
	(Increase) / decrease in security software products			1,22	Α.	(0,24)	1.29
	Employee benefit expenses	47_21	44.17	41.70	91.38	81,03	168.94
	Finance cost	0.05	0,05	-	0.10		0.13
	Depreciation and amortisation expenses	3.15	2,79	3.25	5.94	6.18	12.60
1	Other expenses	20.94	22.14	23,63	43.08	49.92	98.58
1	Total expenses	73.89	70.51	70.64	144.40	140.20	287.08
3	Profit/(loss) before tax (1-2)	4.89	4.84	13.41	9.73	0.01	26.04
4	Tax expense						
	Current tax						
	Pertaining to profit for the period	1,01	1.03	0,31	2,04	0.31	5.78
	Adjustments of tax relating to earlier periods (Net)				*		0.07
	Deferred tax	(0.09)	(0.25)	0.20	(0.34)	(0.32)	(3.88)
	Total tax expense	0.92	0.78	0.51	1,70	(0.01)	1.97
5	Profit/(loss) for the period (3-4)	3.97	4.06	12.90	8.03	0.02	24.07
6	Other comprehensive income/(loss) (net of tax)						
	Items that will not be reclassified subsequently to profit or loss:						
1	Re-measurement of defined benefit plans	(0.51)	0,21	0.26	(0,30)	0,39	(0.16)
	Net (loss) or gain on FVOCI assets (refer note 2)			(12.55)	-	(12.55)	(13,45)
	Total other comprehensive income/(loss)	(0.51)	0.21	(12.29)	(0.30)	(12.16)	(13.61)
7	Total comprehensive income/(loss) (after tax) (5+6)	3,46	4.27	0.61	7.73	(12.14)	10.46
8	Paid-up equity share capital (face value of ₹ 10 each)	53.80	53.54	53.08	53.80	53.08	53.51
9	Other equity excluding revaluation reserves as per balance sheet	(4)	180	5	8	=	383.39
10	Earnings per share of ₹ 10 each:						
	(not annualised except for the year ended March)						
	a) Basic	0.74	0.76	2.43	1.50		4,52
	b) Diluted	0.72	0.74	2.42	1_46	*	4.45





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NOTES TO THE STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS OF QUICK HEAL TECHNOLOGIES LIMITED FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2024

Notes to financial results:

- The unaudited standalone financial results have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standard Rules), 2015 (as amended) and in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015. The above financial results for the quarter and half year ended September 30, 2024 have been subjected to limited review by the statutory auditors of the Company and reviewed by the Audit Committee and approved by the Board of Directors of the Company at the meeting held on October 17, 2024.
- During the year ended March 31, 2024 considering the financial position, liquidity condition, market conditions and geopolitical scenario in Israel, management based on its assessment had recorded a fair value loss in other comprehensive income (FVOCI) amounting to ₹ 12,55, Accordingly, the carrying value of investment made in L7 Defense Limited has been considered as ₹ Nil as at March 31, 2024.
- The Company is engaged in providing cyber security software solutions. The Chief Operating Decision Maker (CODM) reviews the information pertaining to revenue of each of the target customer group (segments) viz. consumer, enterprise and government, However, based on similarity of activities/products, risk and reward structure, organisation structure and internal reporting systems, the Company has structured its operations into one operating segment viz. cyber security platform and as such there is no separate reportable operating segment as defined by Ind AS 108 "Operating segments".
- 4 Previous period's figures have been regrouped / reclassified wherever necessary to make them comparable with the current period's classification / disclosure.

For and on behalf of the Board of Directors

Kailash Katkar Chairman & Managing Director

DIN No: 00397191

Place: Pune

Date October 17, 2024

Regd. Office: Solitaire Business Hub, Office No. 7010 C & D, 7th Floor, Opposite Neco Garden Society, Viman Nagar, Pune - 411014 CIN: L72200MH1995PLC091408

STATEMENT OF STANDALONE UNAUDITED ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2024

		₹ in crores
	As at	As at
	September 30, 2024	March 31, 2024
	(Unaudited)	(Audited)
Assets		
Non-current assets		
(a) Property, plant and equipment	82.12	83.61
(b) Capital work-in-progress	0.53	3 06
(c) Investment property	35.84	31.62
(d) Intangible assets	0.92	1 49
(e) Investments in subsidiaries	0.81	0.81
(f) Financial assets		
(i) Investments	7.45	7.45
(ii) Other financial assets	0.89	0,82
(g) Deferred tax assets (net)	3.84	3.40
(h) Income tax assets (net)	18.79	₹16.46
(i) Other non-current assets	0.35	0,91
(7)	151.54	149.63
Current assets	151151	117100
(a) Inventories	2.72	2.80
(b) Financial assets	2.72	2,60
	173.52	182.51
(i) Investments		132.05
(ii) Trade receivables	167.11	36.46
(iii) Cash and cash equivalents	10,63	
(iv) Bank balances other than (iii) above	0,24	0.25
(v) Other financial assets	1.93	1.26
(c) Other current assets	8,70	7,65
	364.85	362.98
Total assets	516.39	512.61
Equity and liabilities		
Equity		
(a) Equity share capital	53.80	53.51
	0.73	55,51
(b) Share application money pending allotment	382.26	383 39
(c) Other equity	436.79	436.90
Total equity	430,79	430.70
Liabilities		
Non-current liabilities		
(a) Other non-current liabilities	4_41	2.33
	4.41	2.33
Current liabilities		
(a) Financial liabilities		
(i) Trade payables		
(a) Total outstanding dues of micro enterprises and small enterprises	4.24	3.70
	771	36,40
(b) Total outstanding dues of creditors other than micro enterprises and small enterprises	39,35	
(ii) Other financial liabilities	1,11	3.82
(b) Other current liabilities	17.84	13 88
(c) Employee benefit obligations	12 64	15.57
(d) Income tax liabilities (net)	0.01	0.01
	75.19	73,38
Total liabilities	79.60	75.71
Total equity and liabilities	516.39	512,61





Quick Heal Technologies Limited

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CIN: L72200MH1995PLC091408

STANDALONE UNAUDITED CASH FLOW STATEMENT FOR THE HALF YEAR ENDED SEPTEMBER 30, 2024

₹ in crores

		₹ in crores
	September 30, 2024	March 31, 2024
	Unaudited	Audited
A. Cash flow from operating activities		
Profit before tax	9 73	26 04
Adjustment to reconcile profit before tax to net cash flows:		
Net (gain)/loss foreign exchange differences	(0.01)	0.15
Employee share based payments expense	4.66	5,10
Interest on lease	0.10	0.13
Rent equalisation	0.04	(0_12)
Depreciation and amortization expense	5,94	12.60
Interest income	(0.26)	(1.43)
Provision for doubtful debts and advances		7.15
Property, plant and equipment written off		0.32
(Profit)/loss on sale of property, plant and equipment	(0.03)	(0.27)
Income from Investment Property	(2.60)	(4.99)
Net (gain)/loss on sale of investment	(1.84)	(2.02)
Net (gain)/loss on FVTPL current investment	(5.18)	(10.23)
Operating profit before working capital changes	10.55	32.43
Movements in working capital:		
(Increase)/decrease in trade receivables	(35.05)	(16.58)
(Increase)/decrease in inventories	0,08	1.70
(Increase)/decrease in other financial assets	(0.57)	0.50
(Increase)/decrease in other assets	(0.53)	(1.18)
Increase/(decrease) in net employee benefit obligations	(3.33)	14.18
Increase/(decrease) in trade payables	3 49	(8.58)
Increase/(decrease) in other financials liabilities	(0.35)	(10.23)
Increase/(decrease) in other current and non-current liabilities	5.94	6.15
Cash generated from operations	(19.77)	18.39
Income taxes paid (net of refund)	(4.37)	0.03
Net cash flow from /(used in) operating activities (A)	(24.14)	18.42
reteasi now nom (used in) operating activities (A)	(24,74)	10.14
B. Cash flow from investing activities		
Purchase of property, plant and equipment and intangible assets (including capital work-in-progress and		
capital advances)	(7.90)	(7.56)
Proceeds from sale of property, plant and equipment	0.03	1.08
Purchase of mutual funds	(134.44)	(279.68)
Proceeds from sale of mutual funds	150.45	286.21
Rental income from investment property	2.60	4.99
Increase/(decrease) in Deposits with remaining maturity of more than twelve months	0.03	0.02
Interest received	0.03	1.09
	10.84	6.15
Net cash flow from /(used in) investing activities (B)	10.04	0.13
C. Cash flow from financing activities		
Dividend paid	(16.16)	(13,29)
GST refund on buy back expenses	2.	0,14
Refund of buy back tax	Ξ	8.60
Proceeds from issuance of shares (including securities premium) on exercise of ESOP	3.63	6.15
Net cash flow from /(used in) financing activities (C)	(12.53)	1.60
Net increase /(decrease) in cash and cash equivalents (A+B+C)	(25.83)	26.17
Cash and cash equivalents at the beginning of the year	36.46	10.29
Cash and cash equivalents at the end of the period	10.63	36.46
Components of cash and cash equivalents		
Cash on hand	8	0.01
Balances with banks		
On current account	9_02	6.06
On EEFC account	1.61	2,32
Deposits with original maturity of less than three months		28 07
Total cash and cash equivalents	10.63	36.46
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Quick Heal Technologies Limited Reports Robust H1FY25 Growth, Launches India's first consumer Fraud prevention solution, AntiFraud.Al

Pune, 17th **October 2024**: Quick Heal Technologies Limited, a global cybersecurity solutions provider, today announced its unaudited financial results for the quarter and half year ended September 30, 2024.

Key Financial Highlights - H1 FY25

Revenue: INR 143.8 Cr
EBITDA: INR 5.7 Cr
PAT: INR 8.2 Cr

Commenting on the company's performance, **Vishal Salvi, Chief Executive Officer, Quick Heal Technologies Limited**, said, "I am thrilled to announce the launch of AntiFraud.AI, a groundbreaking addition, first of its kind, to our consumer security portfolio that will help in preventing digital frauds for the end consumers. This cutting-edge AI/ML native solution represents a key milestone in our Horizon-3 product roadmap, setting the stage for our future growth. We are proud to report a robust 11% YoY revenue growth and an impressive 238% EBITDA increase in H1 FY25, driven by strong performance in both consumer and enterprise verticals. The ongoing success of our Quick Heal and Seqrite brands highlights our ability to deliver cutting-edge cybersecurity solutions. Our relentless pursuit of innovation is further underscored by receiving another patent, this time for controlling access to resources in a network, showcasing the strength of our intellectual property and our commitment to advancing the cybersecurity domain. In our commitment towards deep research and innovation to tackle the advanced malwares and dynamic threat landscape, I am happy that Sangamesh S has joined us to head the Seqrite Lab. "

Ankit Maheshwari, Chief Financial Officer, Quick Heal Technologies Limited, added, "Our H1 FY25 financial results demonstrate the success of our strategic initiatives and the growing demand for our cybersecurity solutions. Our momentum is a strong indicator of our future growth potential and the trust our customers place in our long-term value proposition. Our enterprise vertical continues to show continued growth, driven by the increasing adoption of our new product offerings, particularly in the Horizon-2 category. The consumer vertical remains robust, benefiting from our continuous innovation and enhanced product features, even in challenging market conditions. We continue to invest strategically in R&D, including our Horizon-3 products like AntiFraud.AI, while expanding our sales capabilities. These investments, coupled with our focus on operational efficiency, are setting a solid foundation for sustained growth and profitability in the coming quarters and beyond."

Key Highlights of H1 FY25 include:

- Launched AntiFraud.AI, a new category in consumer security vertical, a cutting-edge solution, aimed
 at combating sophisticated financial fraud demonstrating its market and thought leadership yet
 again.
- Received its 9th Patent in the domain of controlling access to resources in a network, demonstrating its commitment towards constant innovation.
- Continued development of Horizon-3 products, with a focus on Zero Trust, Threat Intelligence and DPDP readiness solutions as the implementation of the Digital Personal Data Protection Act approaches.



- Onboarded Sangamesh Shivaputrappa as Head of Seqrite Labs & MDR, and Sonal Raj as Director –
 Marketing, to further strengthen its leadership team.
- Seqrite Endpoint Protection received a perfect score of 18.0/18.0, featuring as the top product, in the recent third-party certification done by AV-Test.
- Quick Heal Total Security received AV-TEST certification, achieving excellent score of 17.5/18.0.
- Launched its Culture Code, reinforcing its commitment to excellence, integrity, and innovation.
- Continued profitable growth, balancing innovation with financial prudence.

As we progress through FY25, Quick Heal Technologies Limited remains committed to its role as a leader in the cybersecurity landscape. The Company's focus on innovation, exemplified by the launch of the country's first ever fraud prevention solution, AntiFraud.Al and the development of DPDP readiness solutions, positions it at the forefront of addressing emerging cybersecurity challenges.

About Quick Heal Technologies Limited

Quick Heal Technologies Limited is a leading global cybersecurity solutions provider. Incorporated in 1995 with a registered office in Pune, it offers end-to-end cybersecurity solutions across B2C, B2B, and B2G segments. With its widely recognized brands 'Quick Heal' and 'Seqrite', the company provides Al-powered, patented technologies that protect endpoints, networks, data, mobility, and cloud environments. Committed to R&D and innovation, Quick Heal Technologies continues to simplify security by delivering best-in-class protection against advanced cyber-threats to millions of customers, enterprises, and government organizations worldwide.





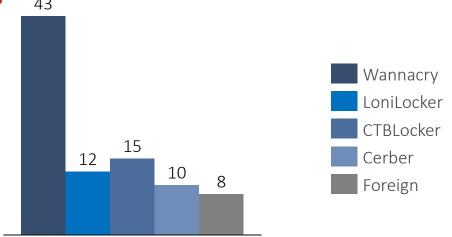
Global Cybersecurity Trends

- Consolidation of security stack
- Growing Adoption of Cloud Native Application
- Privacy driven Application & Data Decoupling
- Investment in generative AI (GenAI)
- Cyber security reskilling
- Organizations continue to accelerate their multiyear Security Service Edge (SSE) and Zero Trust (ZT) journey.
- Organizations continue to strengthen their security portfolio with new tools

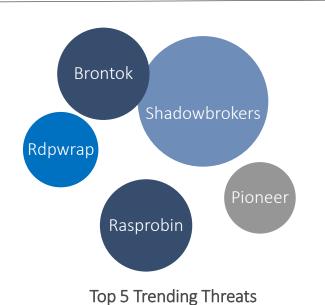


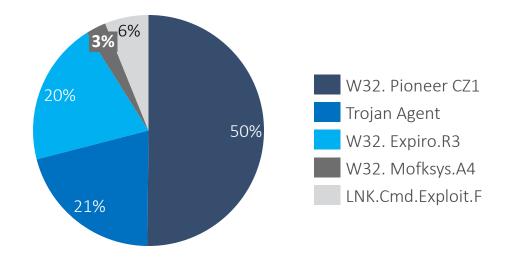
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Prevalent Cyber Threats & Vulnerabilities

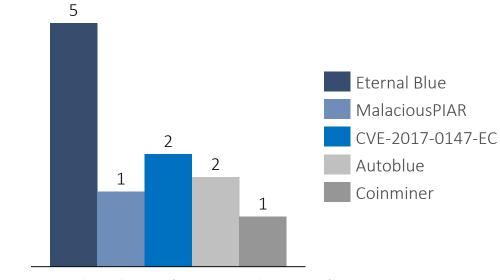


Top 5 Ransomware Families (H1 No. in Thousands)





Top 5 Detected Threats (H1 No. in Lakhs)



Top 5 Vulnerabilities (H1 No. in Thousands)

Source: Seqrite Lab Live insights: 15/10/24, 5:52 P.M.



Our Purpose: Innovate to "simplify" securing digital experience



Innovate

Focus on grassroot research and adoption of new tech



Simplify

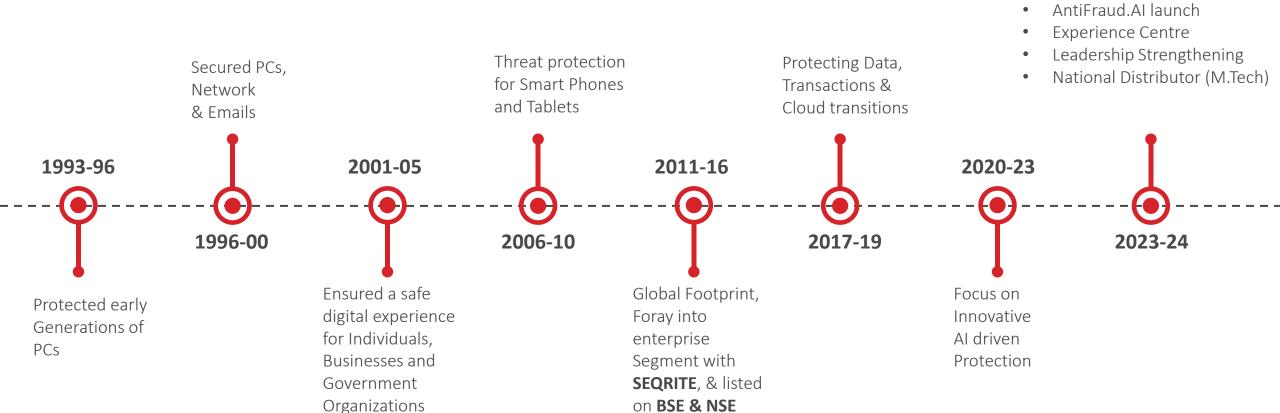
Ease of manageability & operations for the end customers



Secure

Getting the Job Done: Staying one step ahead of the threat actors to protect our customers





Professional CEO onboard

Horizon-2 Product launches

Brand refresh

This is Us!



Pioneer of cybersecurity in India



1st Listed Cybersecurity company in India



Market Leader in India



Proud Owners of Seqrite Lab: Largest in the country



Protecting 9 Mn Active Devices



Patents



Presence in 70+ countries



1000+ Cybersecurity
Professionals



Proud Partners

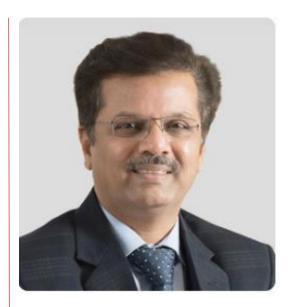


Collaborators with US bodies





Founded By the Visionaries



Dr. Kailash KatkarManaging Director

A Visionary Founder and Leader, a Born Entrepreneur, and an Exemplary Trailblazer, he has transformed Quick Heal into a beacon of success and innovation in the Cybersecurity industry. His business acumen has consistently driven Remarkable financial performance, customer satisfaction, market leadership making Quick Heal & SEQRITE the preferred choice for customers globally.

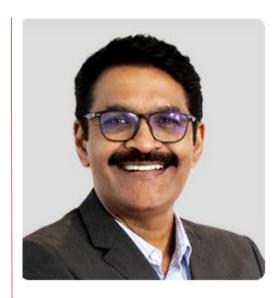


Dr. Sanjay KatkarJoint Managing Director

Dr. Sanjay Katkar: Co-Founder of Quick Heal
Technologies Limited, Joint Force, and Technology
Powerhouse behind the company's journey. An
unmatched Cybertech Mastermind, who is relentlessly
shaping the company's global technology strategy and
driving core research and development while pursuing
product innovation to fortify cyber security.



Led by the Industry Experts



Vishal SalviChief Executing Officer

A Prominent Global Leader, and Distinguished
Cybersecurity Expert with a remarkable three-decade
journey transforming the cybersecurity
and information technology for global brands
His recent role was Global Chief Information Security Officer
and Business Head of the Cybersecurity Service Line at
Infosys Ltd. He was previously associated with reputed
organizations: HDFC Bank, Standard Chartered Bank & PWC.



Ajit Zanjad
VP & Head of Delivery



Ankit Maheshwari Chief Financial Officer



Anupama Katkar Chief of Operational Excellence



Ashish Kadam Director, Government Business



Ashish Pradhan
Chief Technical Officer



Deepak Mishra Head, Retail Sales



Dr. Lalit MohanChief Product Officer



Samuel Sathayjith
Senior VP, Enterprise
Sales



Sangamesh S
Head of Segrite Labs

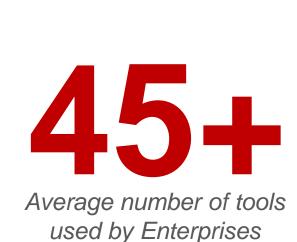


Sudhanshu Tripathi Chief Marketing Officer

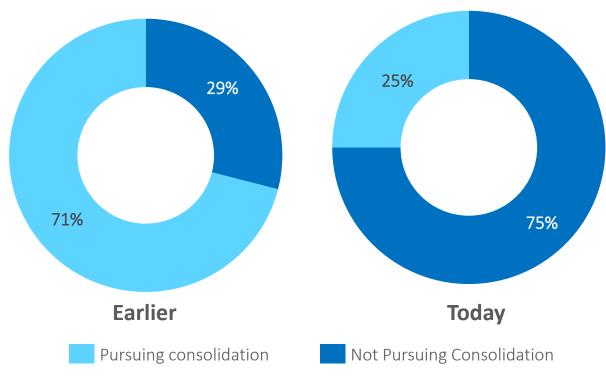


Swapna Sangari VP, People & Culture









India's only full-stack enterprise cybersecurity platform provider, to offer integrated, modular, scalable, sentient and easy-to-deploy & operate solutions

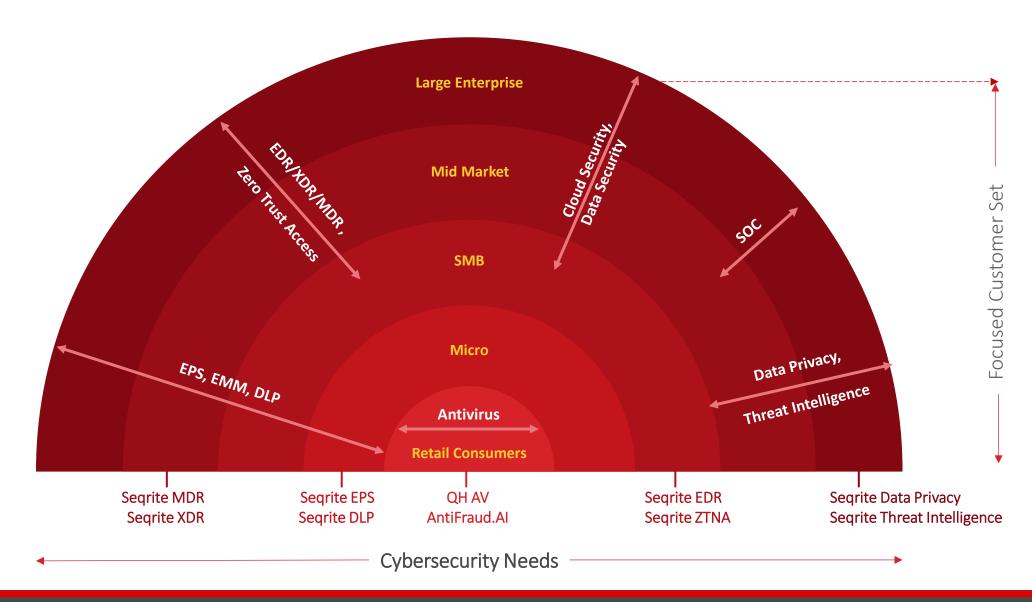


S3: Segrite Solution Stack Centralized Security Management Dashboards & Reporting Policy & Posture Alerting & Investigation Management Playbook Management MSSP Portal Ridraged Detection & Respons Data Protection & Privacy Network Security Discovery XDR Classification ZTNA DLP Infrostructura 8 SWG Consent Odra Store Management Governance CASB **EPP EDR EMM** Workspace

Endpoint Security

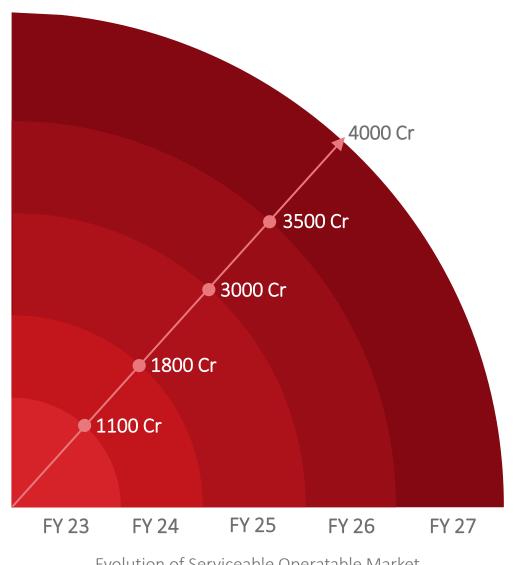


Cybersecurity Market Landscape: Our Focused Play





Expanding Serviceable Operatable Market



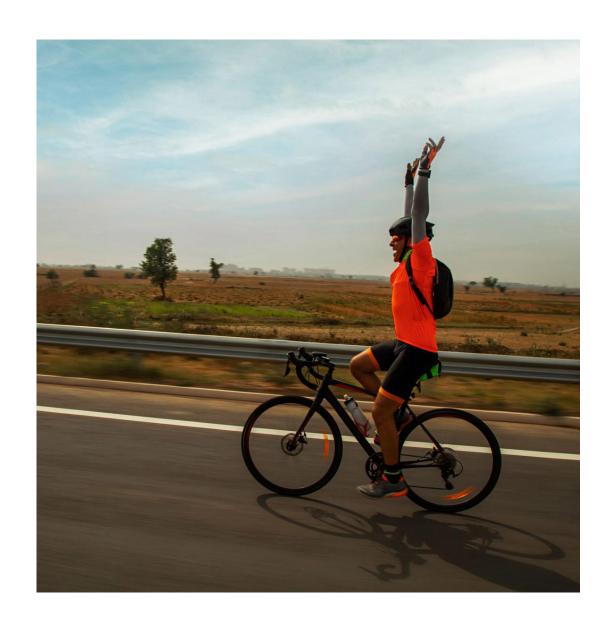




Source: Market Research & Company Estimates

Our right to win

- Largest Cybersecurity Lab in India with unique telemetry
- Holistic platformized cybersecurity solution
- Simple Integrated Architecture
- Solving unique value propositions & use cases (E.g. On prem & cloud)
- Best in class support offerings
- Leapfrogging the new age tech adoption in our stack
- Make in India
- Strong Partner Network across the country
- Proximity to the customers







Quick Heal is certified as one of the safest for browsing & banking by AVLab, Poland











Thought Leadership & Brand Strengthening

Thought Leadership

- Seqrite launches first
 "India Cyber Threat Report"
 with DSCI -Threat Report
 launched by Shri S. Krishnan,
 Secretary, MeitY.
- Experience Centre

Brand Building

- Speaker sessions, sponsorships and presence in major cybersecurity events
- Brand Refresh
- ATL Campaigns
- ESG focused business

Awards & Recognition

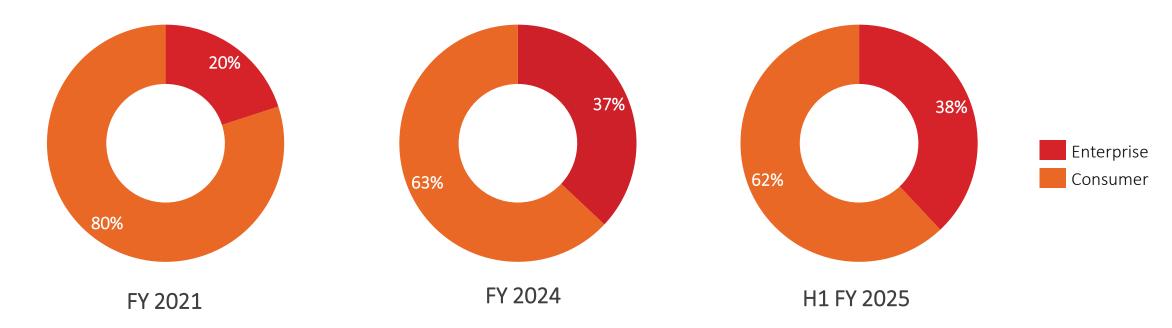
- AV Test certifications
- Consortium Member of the US Artificial Intelligence Safety Institute
- Ranked **4.6/5** in Gartner peer insights.





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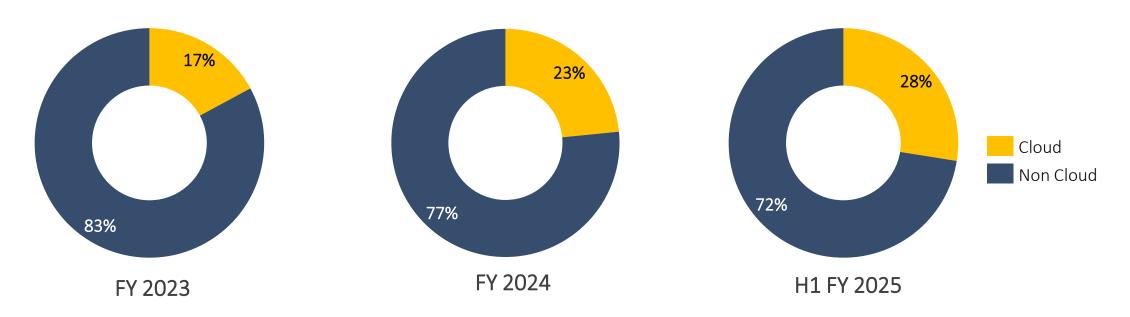
Deconstructing Current Business







Enterprise Business – Cloud & Non-Cloud





H1 FY25: Performance Highlights

₹ 143.8 Cr

Net Revenue +10.8% YoY

₹ 5.7 Cr

EBITDA

+237.7% YoY

₹ 8.2 Cr

PAT

+5743% YoY

₹ 1.49

Diluted EPS

+4867% YoY

₹ 98.8* Cr

Consumer Revenue +14.3% YoY

₹ 60.9* Cr

Enterprise Revenue

+10.0 YoY

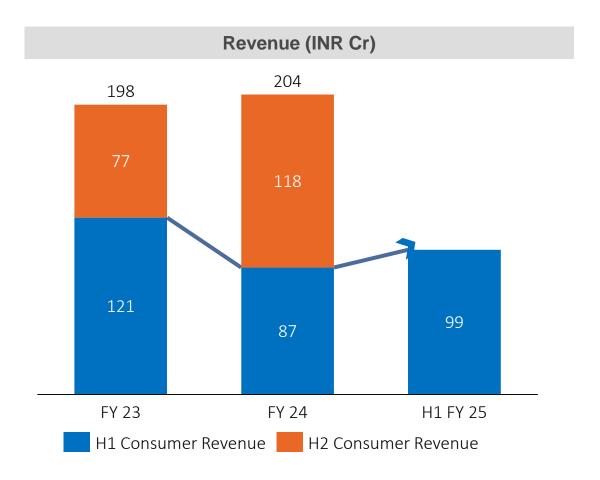
*Based on gross revenues before adjusting for sales incentives





Market Leaders: Indian Consumer Anti Virus Business

- 30 years into existence
- Market leadership with over 30% in the Indian market
- Robust Sales & Distribution network in India











Current Scenario:

- Current penetration of paid AV in the country 20-25%, while the same in developed geos like US is ~50%.
- Headwinds visible in the segment since H2 FY23 which is easing out gradually

Our Approach:

- Launched **AntiFraud.Al** for tackle the financial frauds
- Focus towards maintaining our market share in AV segment
- Drive consumer awareness in the geography in cybersecurity specific domain



AntiFraud.AI: First of its kind Solution to combat Financial Frauds

As technology reshapes our lives and finances, it simultaneously drives a sharp increase in cybercrime and financial frauds.

Every third individual has fallen victim to fraud. In the past three years alone, ₹1.25 lakh crore has been lost to digital financial fraud.

YOUR ALL-IN-ONE SOLUTION FOR FRAUD PREVENTION

AntiFraud.Al, a state-of-the-art solution with advanced features tailored to your operating system, designed to prevent fraud and keep you fraud-free.



Risk Profile

Assess your risk level with actionable steps to reduce exposure to fraud.



Fraud Call Alert

Alerts you on receiving a potentially fraudulent call.



Scam Protection

Protects you from phishing link scams.



Banking Fraud Alert

Alerts you when a call may potentially lead to fraud.



Fraud Protect Buddy

Helps protect your close ones from banking frauds.





Fraud App Detector

Alerts you on detecting a fraud app.



Secure Payments

Secures all your online transactions from frauds.



Unauthorized Access Alert

Alerts you when an app uses Mic/Cam while the device is not in use.



Dark Web Monitoring

Notifies you if your sensitive data is leaked on the dark web.



Call Forwarding Alert

Alerts you when your calls are being redirected.



Screen Share Alert

Alerts you if your screen is being shared, while on a call.



Payee Name Announcer

Helps you avoid OR code scams.



Spy Alert

Blocks websites from tracking your online activities.



File Vault

Saves confidential data in an encrypted format to prevent unauthorized access.

AntiFraud.Al



Browsing Protection

Blocks access to malicious websites from your browser.



Victim Of A Fraud?

A guide to help you recover and take necessary actions in the event of a fraud.



Information Hub

Your go to section for the latest fraud trends and prevention tips.





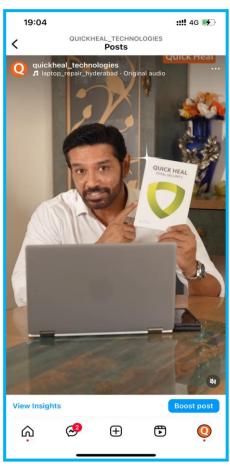




Consumer Marketing Campaigns



Influencer Partnership: Raj Shamani: 1.4M views



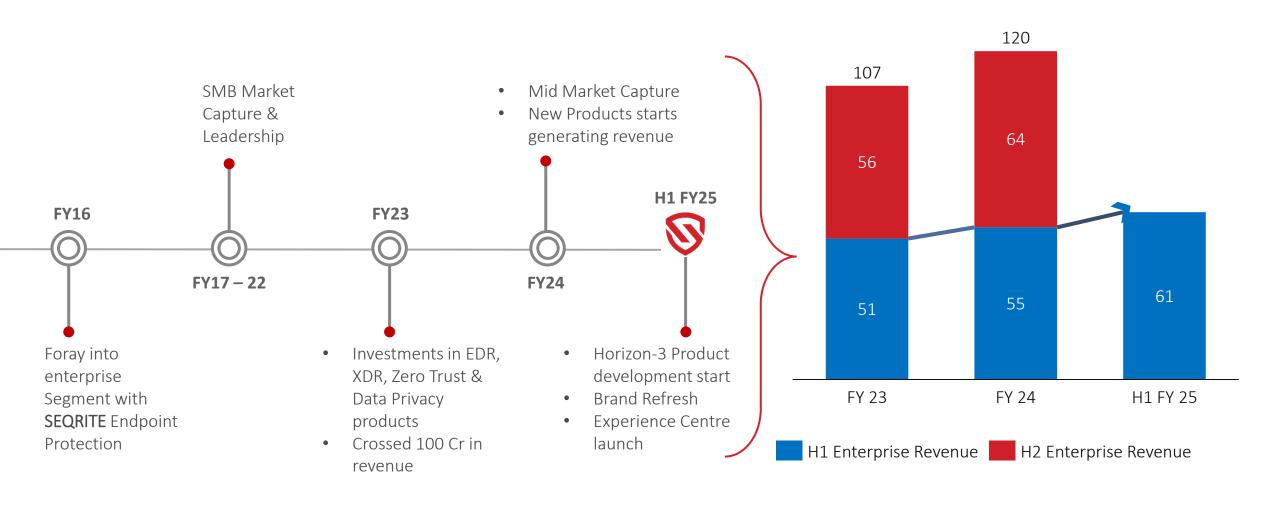
Influencer Partnership: Anup Soni: 1.4M views



Antifraud New Web Page Launched: **Booking Started**



Seqrite: Self Funded Cybersecurity Startup





Enterprise Marketing Events









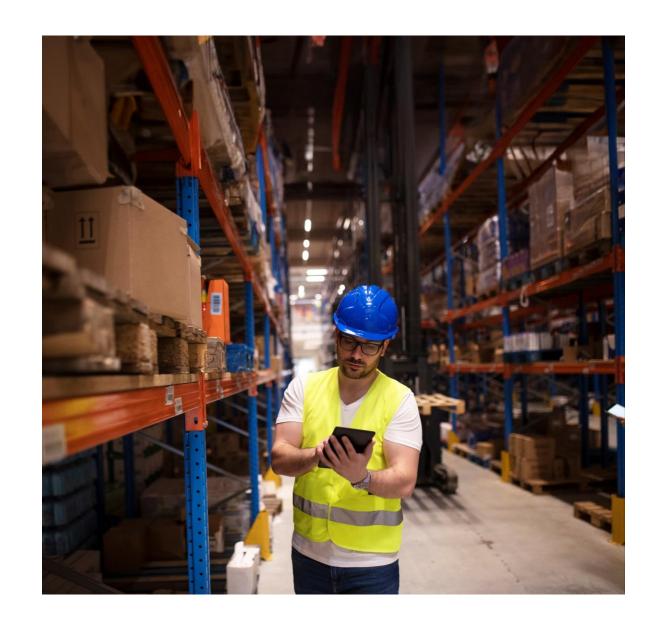






Customer Success Stories (Logistics)

- The Customer: One of the largest players in logistics industry
- Customer Challenge: Legacy cybersecurity stack which could not cover pressing needs of threat hunting and asset management
- Our Solution: Extended Detection & Response
- Customer Benefits: Modernized security stack with increased visibility and protection
- Whom did we compete against: Global Top 5 cybersecurity company





Customer Success Stories (Media)

- The Customer: One of the largest media companies
- Customer Challenge: Secure Remote Access to its hybrid workforce
- Our Solution: Zero Trust Network Access
- Customer Benefits: Seamless and secured connectivity
- Whom did we compete against:
 Global Top 5 cybersecurity company





Customer Success Stories (Staffing)

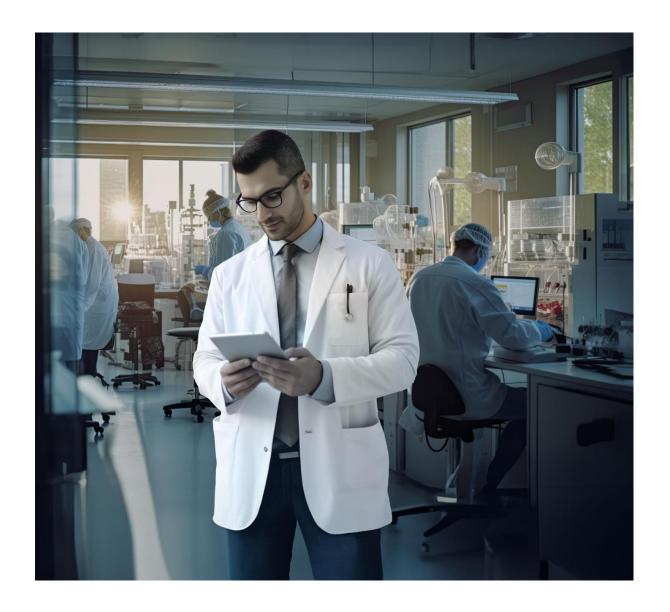
- The Customer: Leading staffing firm
- Customer Challenge: Legacy cybersecurity stack which could not cover pressing needs of threat hunting and asset management
- Our Solution: Extended Detection & Response
- Customer Benefits: Modernized security stack with increased visibility and protection
- Whom did we compete against:
 American cybersecurity company





Customer Success Stories (Healthcare)

- The Customer: Leading Multi Specialty Hospital
- Customer Challenge: Cyber security product performance of existing vendor
- Our Solution: Endpoint Protection
- Customer Benefits: Enhanced protection, product performance and support ecosystem
- Whom did we compete against:
 Multinational cybersecurity company





Customer Success Stories (Government)

National



Securing one of the largest armed forces through our core endpoint protection

PSU

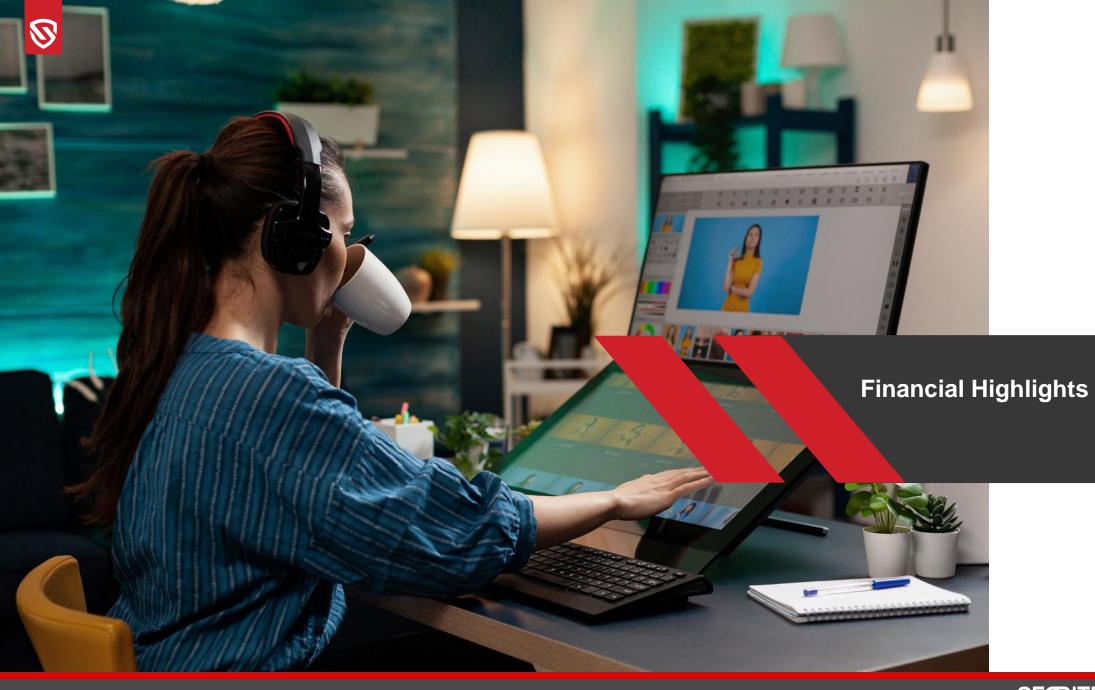


Securing one of the public sector critical infrastructure through our endpoint detection & response solution

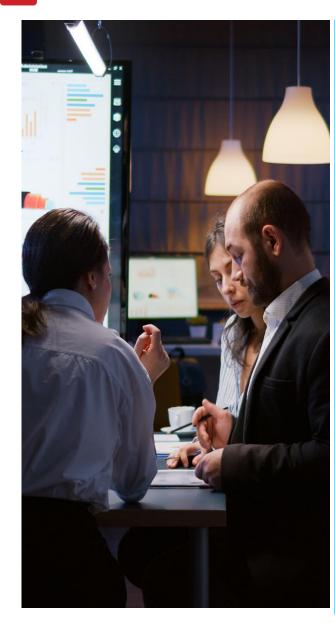
State/Local Body



Securing one of the largest municipalities through our new generation products



© Consolidated P&L



PARTICULARS	Q2 FY24	Q1 FY25	Q2 FY25
Revenue	78.4	70.3	73.5
Direct Cost	2.4	1.6	2.7
Gross Profit	76.0	68.7	70.8
Gross Margin	97.0%	97.7%	96.3%
Operating Cost			
Research and Development	33.0	34.5	34.0
Sales and Marketing	20.4	18.9	20.2
General Administration	11.7	12.7	13.5
Total Expenditure	65.0	66.1	67.7
EBITDA	11.0	2.6	3.1
EBITDA %	14.0%	3.7%	4.2%
Depreciation	3.3	2.8	3.2
EBIT	7.7	(0.2)	(0.1)
Other Income	5.7	5.1	5.2
Finance Cost	-	(0.1)	(0.1)
Profit Before Tax (PBT)	13.4	4.8	5.1
Tax	0.5	0.8	0.9
Profit After Tax (PAT)	12.9	4.0	4.1
PAT Margin	16.5%	5.7%	5.6%

H1 FY24	H1 FY25
129.8	143.8
3.6	4.3
126.2	139.5
97.2%	97.0%
64.6	68.5
38.8	39.2
27.0	26.2
130.3	133.8
(4.1)	5.7
-3.2%	3.9%
6.2	5.9
(10.3)	(0.3)
10.4	10.3
0.0	(0.1)
0.1	9.9
(0.0)	1.7
0.1	8.2
0.1%	5.7%



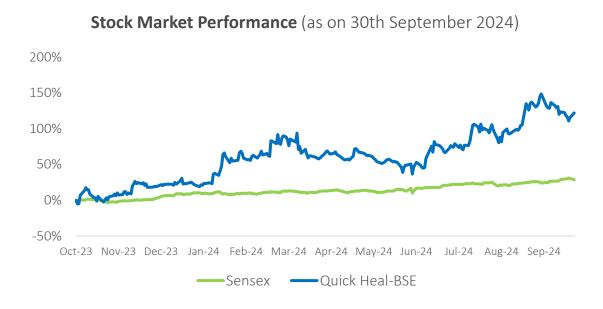
Balance Sheet as at Sep 30, 2024

EQUITY AND LIABILITIES	Mar 31, 2024	Sep 30, 2024
Equity		
Equity Share Capital	53.5	53.8
Share application money pending allotment	-	0.7
Reserves and Surplus	383.5	382.6
Total Shareholder Funds	437.0	437.1
Non-Current Liabilities		
Net employee defined benefit liabilities	-	-
Other Non Current Liabilities	2.3	4.4
Deferred tax liabilities (net)	-	-
Total Non-Current Liabilities	2.3	4.4
Current Liabilities:		
Trade and Other Payables	39.9	43.2
Other Financial Liabilities	3.8	1.2
Other Current Liabilities	14.0	18.1
Net employee defined benefit liabilities	15.6	12.6
Current tax liabilities (Net)	-	-
Total Current Liabilities	73.3	75.1
Total Equity & Liabilities	512.6	516.6

ASSETS	Mar 31, 2024	Sep 30, 2024
Non-Current Assets:		
Property, plant and equipment	83.6	82.1
Capital work-in-progress	3.1	0.5
Intangible assets	1.5	0.9
Investment Property	31.6	35.8
Non-current financial assets		
Investments in MF, Tax-Free Bonds, Subs & others	7.5	7.5
Other Financial Asset	0.8	0.9
Deferred tax assets (net)	3.4	3.8
Other Non Current assets	17.4	19.1
Total Non-Current Assets	148.8	150.7
Current assets:		
Inventories	2.8	2.8
Investment in Mutual Fund	182.5	173.5
Trade and other receivables	131.7	165.9
Bank Balances & Cash and Cash Equivalents	37.5	12.8
Investment in Fixed Deposit	0.3	0.2
Other Financial Assets	1.3	1.9
Other Current assets	7.8	8.7
Total Current Assets	363.8	365.9
Total Assets	512.6	516.6

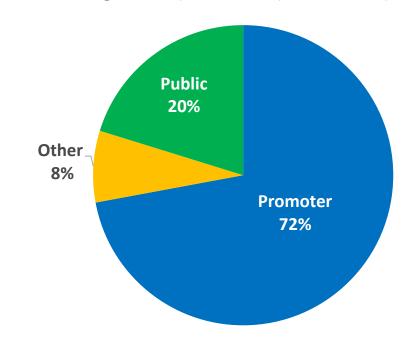
All values are in INR Cr, unless otherwise stated

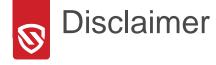




Price Data (as of 30 th September 2024)		
Face Value	10.00	
Market Price	662.05	
52 Week H/L	758.85/278.20	
Market Cap (INR Mn)	35,449.02	
Equity Shares Outstanding (Mn)	53.54	
1 Year Avg. Trading Volume ('000)	455.82	
1 Year Avg. Net Turnover (Mn)	214.30	

Shareholding Pattern (as on 30th September 2024)





Quick Heal Technologies Limited

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Forward-looking statements involve known and unknown risks, uncertainties, and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company or industry results to differ materially from the results, financial condition, performance, or achievements expressed or implied by such forward-looking statements, including future changes or developments in the Company's business, its competitive environment, and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties, and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

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For further details, please feel free to contact our Investor Relations Representatives:



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Investor Relations Officer

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Deepak.Kumar01@quickheal.com

Company Secretary

Mr. Sarang H Deshpande

cs@quickheal.com

+91-20-66813232

CIN No: L72200MH1995PLC091408

www.quickheal.co.in



MSKA & Associates Chartered Accountants

Independent Auditor's Review Report on Consolidated unaudited financial results of Quick Heal Technologies Limited for the quarter and year to date September 30, 2024 pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To the Board of Directors of Quick Heal Technologies Limited

- 1. We have reviewed the accompanying Statement of consolidated unaudited financial results of Quick Heal Technologies Limited (hereinafter referred to as 'the Holding Company'), its subsidiaries, (the Holding Company and its subsidiaries together referred to as the 'Group') for the quarter ended September 30, 2024 and the year to-date results for the period from April 01, 2024 to September 30, 2024 ('the Statement') attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulations').
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' prescribed under Section 133 of the Companies Act, 2013 ('the Act') read with relevant rules issued thereunder ('Ind AS 34') and other recognised accounting principles generally accepted in India and is in compliance with the Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Act and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the Securities and Exchange Board of India under Regulation 33 (8) of the Regulations, to the extent applicable.

4. This Statement includes the results of the Holding Company and the following entities:

Sr. No.	Name of the Entity	Relationship with the Holding Company
1	Quick Heal Technologies America Inc.	Wholly owned subsidiary
2	Segrite Technologies DMCC	Wholly owned subsidiary

5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 and other recognised accounting principles generally accepted in India has not disclosed the information required to be disclosed in terms of the Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



MSKA & Associates

Chartered Accountants

6. The Statement includes the interim financial information of two subsidiaries which are not subject to review, whose interim financial information reflects total assets of Rs. 6.47 crores as at September 30, 2024 and total revenue of Rs. 2.02 crores and Rs. 3 crores, total net profit after tax of Rs. 0.13 crores and Rs. 0.16 crores and total comprehensive income of Rs. 0.13 crores and Rs. 0.16 crores for the quarter ended September 30, 2024, and for the period from April 01, 2024 to September 30, 2024, respectively, and cash inflows (net) of Rs. 0.77 crores for the period from April 01, 2024 to September 30, 2024, as considered in the Statement. These interim financial information have been furnished to us by the Management and our conclusion on the Statement in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on such management prepared unaudited interim financial information. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our conclusion is not modified in respect of the above matter with respect to our reliance on the financial result certified by the management.

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For MSKA& Associates

Chartered Accountants

ICAI Firm Registration No.105047W

Shraddha D Khivasara

Partner

Membership No.: 134285

UDIN: 24/34285BKEZDW

Place: Pune

Date: October 17, 2024

MSKA & Associates Chartered Accountants

Independent Auditor's Review Report on Standalone unaudited financial results of Quick Heal Technologies Limited for the quarter and year to date September 30, 2024 pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

To The Board of Directors of Quick Heal Technologies Limited

- 1. We have reviewed the accompanying statement of standalone unaudited financial results of Quick Heal Technologies Limited (hereinafter referred to as 'the Company') for the quarter ended September 30, 2024 and the year to-date results for the period from April 01, 2024 to September 30, 2024 ('the Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulations').
- 2. This Statement, which is the responsibility of the Company's Management and has been approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting', prescribed under Section 133 of the Companies Act, 2013 ('the Act') read with relevant rules issued thereunder ('Ind AS 34') and other recognised accounting principles generally accepted in India and is in compliance with the Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Act and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 and other recognised accounting principles generally accepted in India has not disclosed the information required to be disclosed in terms of the Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

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For M S K A & Associates

Chartered Accountants

ICAI Firm Registration No.105047W

Shraddha D Khivasara

Partner

Membership No.: 134285

red Accoun UDIN:2413428513KEZDV3666

Place: Pune

Date: October 17, 2024