



Kitex Garments Limited

(CIN: L18101KL1992PLC006528)

Regd. Office: Building No. VI/496, Kizhakkambalam,
Vilangu P.O., Aluva, Ernakulam – 683561, Kerala

Phone: 91 484 2585000, Fax: 91 484 2680604

Email: sect@kitexgarments.com

Website: www.kitexgarments.com

Ref: KGL/SE/2024-25/SEP/11

September 28, 2024

To,

BSE Limited 1 st Floor, New Trading Ring, Rotunda Building, P J Towers, Dalal Street, Fort Mumbai, Maharashtra – 400 001 Scrip Code : 521248	National Stock Exchange of India Ltd 'Exchange Plaza', 5 th Floor, Plot No.C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai, Maharashtra – 400 051. Scrip Symbol : KITEX
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Dear Sir/ Ma'am,

Sub: PRESENTATION BEING PART OF 32ND ANNUAL GENERAL MEETING OF THE COMPANY

Please find enclosed the presentation being part of the 32nd Annual General Meeting of the Company held on Saturday, September 28, 2024 for your information and records.

This will also be made available on the company's website viz., www.kitexgarments.com

Thanking you

Yours faithfully,

For **Kitex Garments Limited**

Dayana Joseph

Company Secretary & Compliance Officer

Enclosure: As above



KITEX

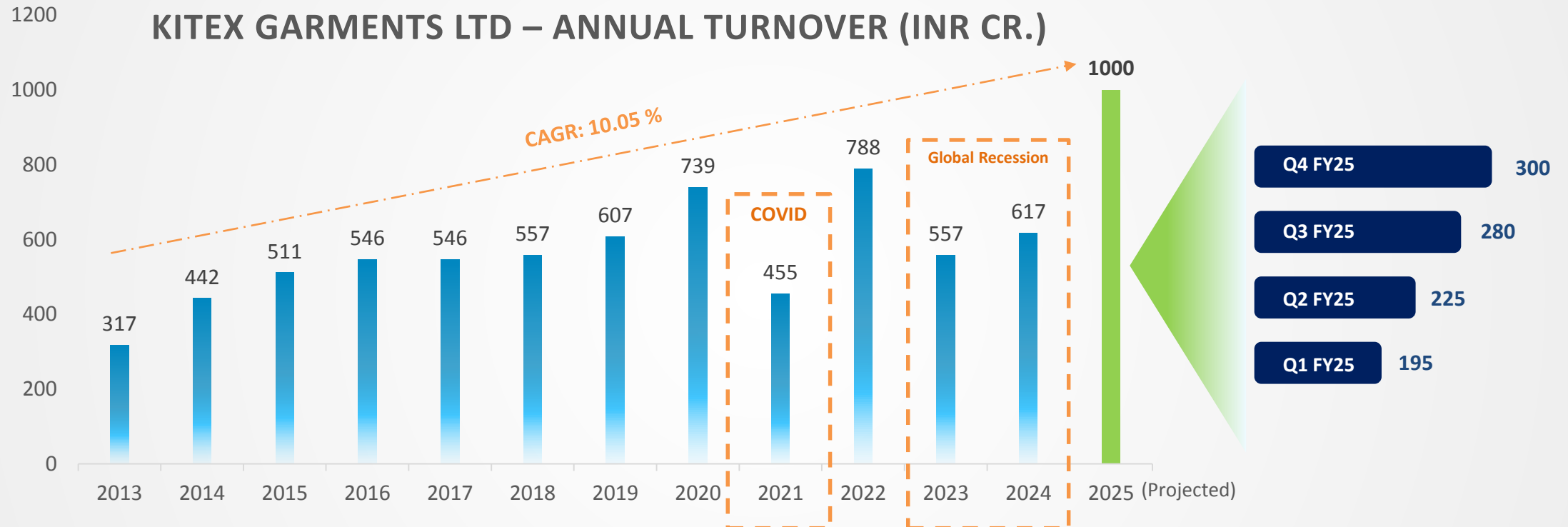
Investor Presentation

Kitex Garments Limited

32nd Annual General Meeting

28 September 2024

Consistent Growth Record



Kitex Garments has achieved **consistent growth** over the years and is on track to achieve an **all time high Turnover of INR 1,000 Crores in 2024-25**

Ethos of Kitex Group



Best In the world . .



Infrastructure: *Scientifically planned plants equipped 100% with machinery imported to European and American standards*



Technology: *Entire machinery imported from **Germany, Swiss, Italy and Japan** to cater to global/international standards*



System Driven: *Entire Production Process is system driven using world's best software GSD from UK*



Chemistry: *Only manufacturer in the world with **100% organic processing** to comply with highest safety and security of product*



Highest efficiency: *Consistently achieving a **manufacturing efficiency of 85 %** as against **Global average of 55%***



Disciplined Workforce: *Highly motivated and disciplined workforce*

We Care . .



Employee welfare: *Comprehensive employee welfare benefits for **best social compliance***



Social impact: *CSR spending above legal requirements to uplift the society. **We do it because we want to, not because we have to.***



Eco-friendly: *100% sustainable manufacturing process- **Zero water discharge, Zero air pollution, Zero waste disposal***

Textile exports market trends

Global clothing exports by China and Bangladesh (2023):

\$ 203.14 Bn

Near term opportunity

Medium-term opportunity

Transition out from China & Bangladesh

10%

50%

Additional business potential for others

\$ 20.32 Bn

\$ 101.57 Bn

Available capacity estimate of Indian exporters (excluding KGL)

\$ 4.43 Bn

\$ 4.43 Bn

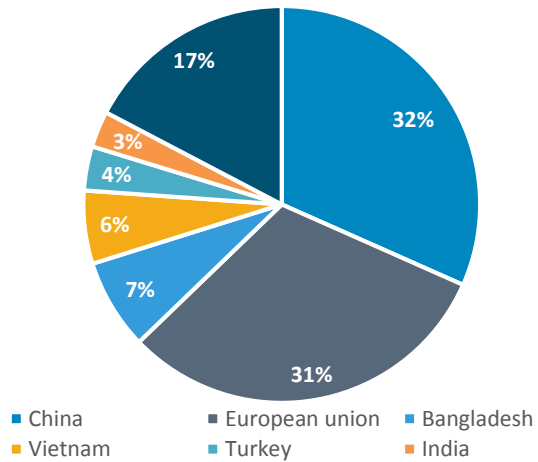
Unaddressed market potential for KGL to target

\$ 15.88 Bn

\$ 97.14 Bn

0.6% of this potential enables KGL in reaching its targets

Global clothing exports (% share) - 2023



Kitex Apparel Parks Limited

Highlights



Total Capacity
10.68Lakh Pieces per day

Revenue



INR **5000** crores at full production

Production starting from:

Dec'2024 – Warangal (Phase 1)

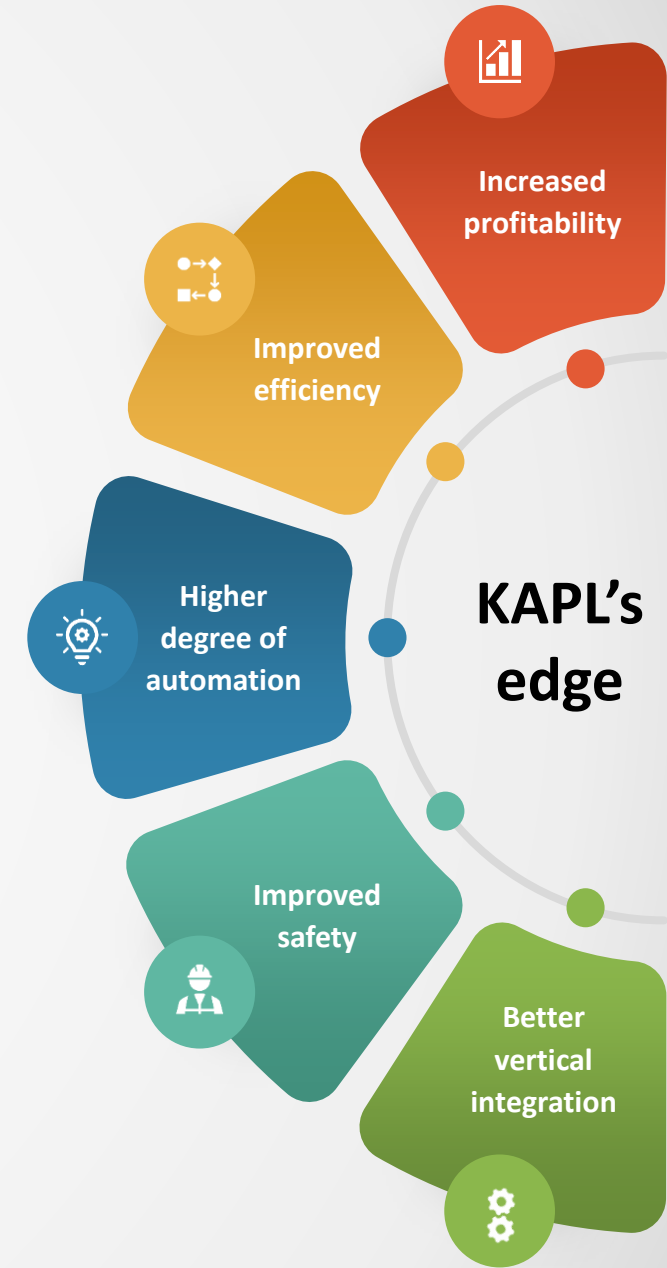
Dec'2025 - Hyderabad (Phase 2)



Phase 1 - 12500 Employees

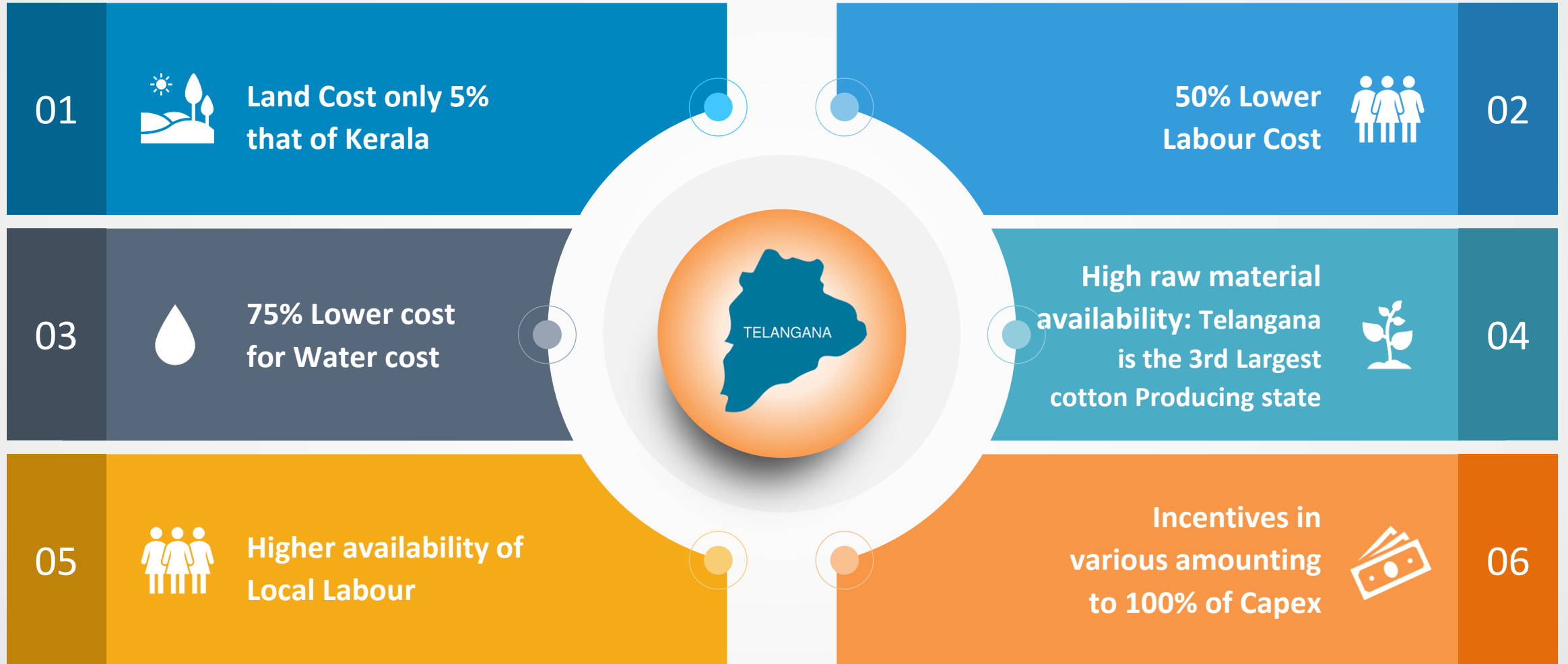
Phase II -12500 Employees

Total 25000 Employees



Early investments to build capacity has placed Kitex group in a position of advantage to service the rising global demand

Telangana- Advantages



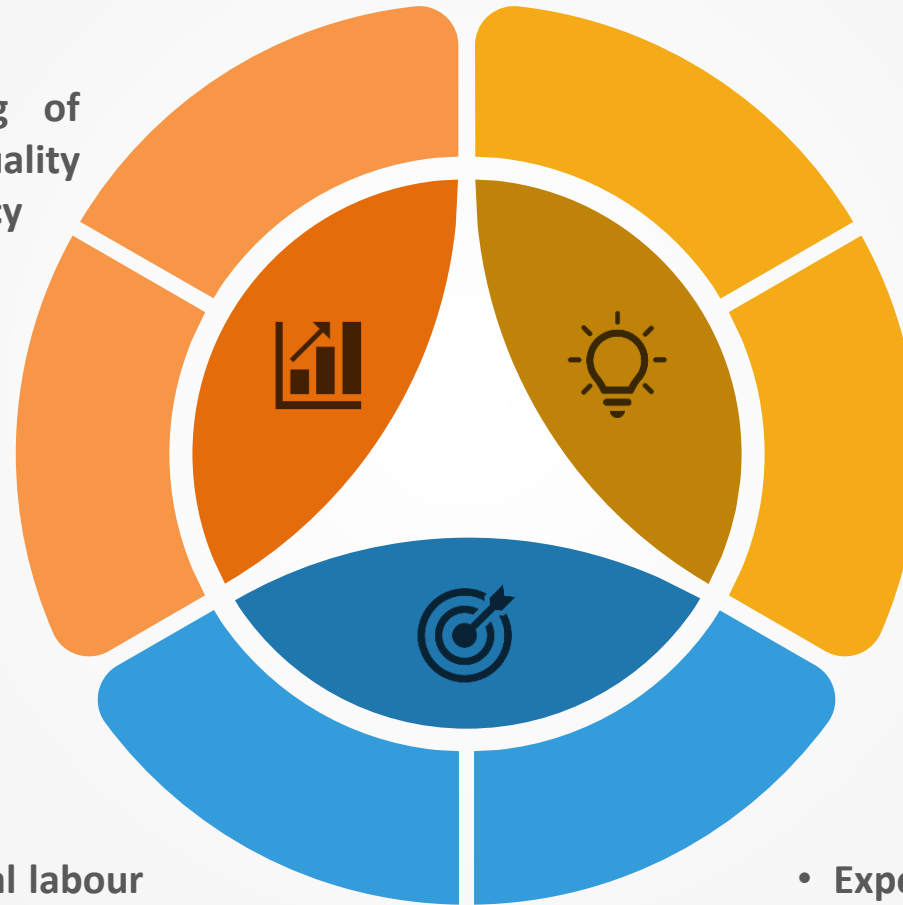
Cost Advantages in KAPL

In house Manufacturing

- In-house manufacturing of accessories for better quality control and cost efficiency
- In-house manufacturing of Packing Materials resulting in elimination of costs currently paid out to vendors
- High availability of local labour resulting in better labour cost efficiency

Backward Integration

- Ginning- Overcoming seasonal price fluctuation through backward integration
- Spinning - 5% gain in cost through Spinning operations
- Expected Labor Incentives to the tune of 10% of the expenses



Labor Cost

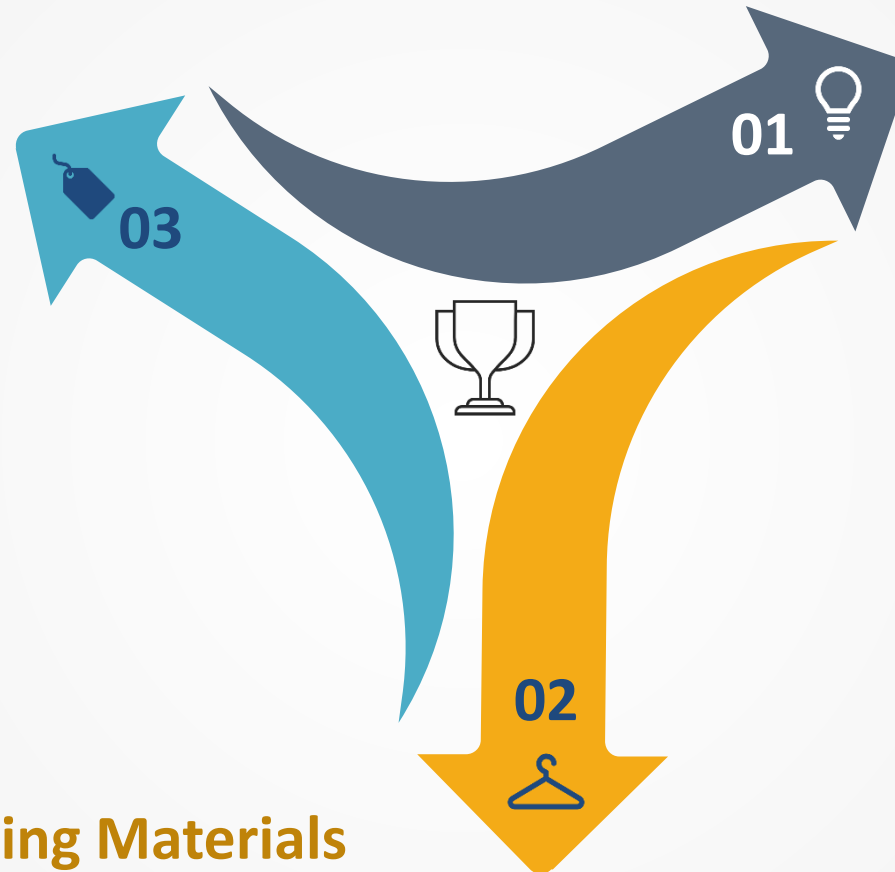
Product Diversification

Accessories

- Bow making
- Elastic
- Sewing thread
- Embroidery thread

Packaging Materials

- Cartons
- Polybag
- Hangers



Products

- Knitted garments
- Woven fabric garments
- Polyester 100%/Blended
- Polar fleece
- Micro Fleece
- FR Fleece
- Men and Ladies inner and outer wear
- Infant Socks

What is next for Kitex Garments Limited?



Targeting a record annual turnover of INR 1,000+ crores in FY 2024-25



Merge Kitex Childrenswear Limited (KCL) Business with KGL



Revenue of INR 7500 Cr. upon full operational capacity

***The Largest
Farm to Finish Apparel
manufacturer in the world with
unmatched***



A photograph of two men in an office environment. The man on the left is older, with white hair and glasses, wearing a blue and white checkered shirt. The man on the right is younger, wearing a dark shirt. They are both smiling and high-fiving each other. In the background, there is a window with a grid pattern and a person sitting at a desk with a laptop. The laptop screen displays a line graph with the title "Chart & Display".

Thank You.

Kitex Garments Limited