

SMC GLOBAL SECURITIES LIMITED

Member: NSE • BSE • MSE • NCDEX • MCX

Clearing & Trading Member: Cash, F&O, Currency, Debt & Commodity

SEBI Regn. No.: INZ 000199438 • Research Analyst No.: INH100001849 • DP Regn. No.: IN-DP-130-2015

Regd. Office: 11/6B, Shanti Chamber, Pusa Road, New Delhi-110005

Ph:+91-11-30111000, 40753333 Fax:+91-11-25754365 • CIN No.: L74899DL1994PLC063609

E-mail: smc@smcindiaonline.com Website: www.smcindiaonline.com

Date: 26th October, 2024

Listing Operations BSE Limited, P J Towers, Dalal Street, Mumbai- 400001, India

Scrip Code: 543263

Listing Department National Stock Exchange of India Limited,Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra, (E) Mumbai – 400051

Symbol: SMCGLOBAL

Subject: Earning Presentation - 02-FY25

Dear Sir/Ma'am,

In compliance with Regulation 30(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Part A (15) of Schedule III, enclosed is a copy of the Earning Presentation for the Q2 of the financial year 2024-25.

This will also be hosted on the Company's website at www.smcindiaonline.com

This is for your information and record.

For SMC Global Securities Limited

Suman Kumar E.V.P. (Corporate Affairs & Legal), Company Secretary & General Counsel Membership No. F5824



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KOLKATA OFFICE: 18, Rabindra Sarani, Poddar Court, Gate No. 4, 5th Floor, Kolkata - 700001 Ph: +91-33-66127000 Fax: +91-33-66127004 E-mail: smckolkata@smcindiaonline.com

SMC Global Securities Ltd

Earning Presentation – Q2'FY25





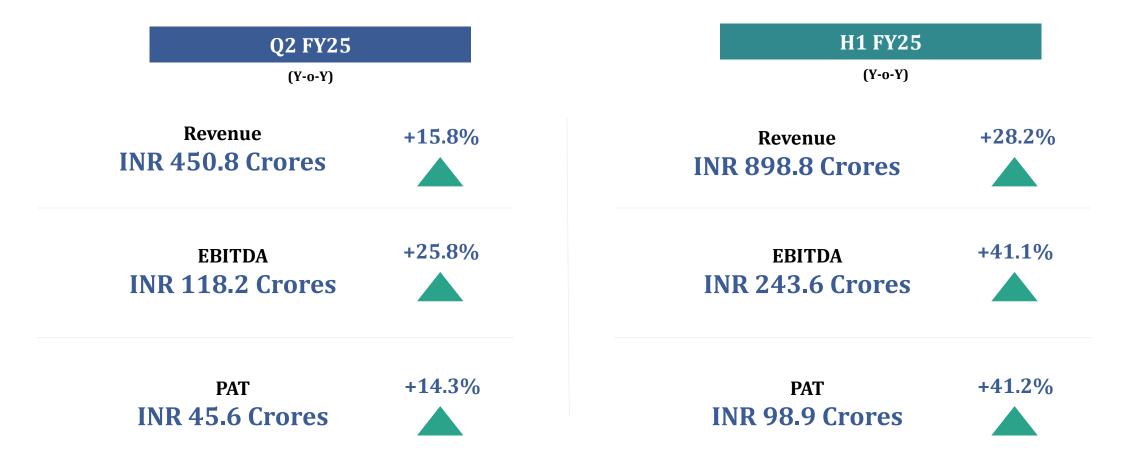
Q2 & H1 FY25
Performance Highlights





Consolidated Performance Highlights



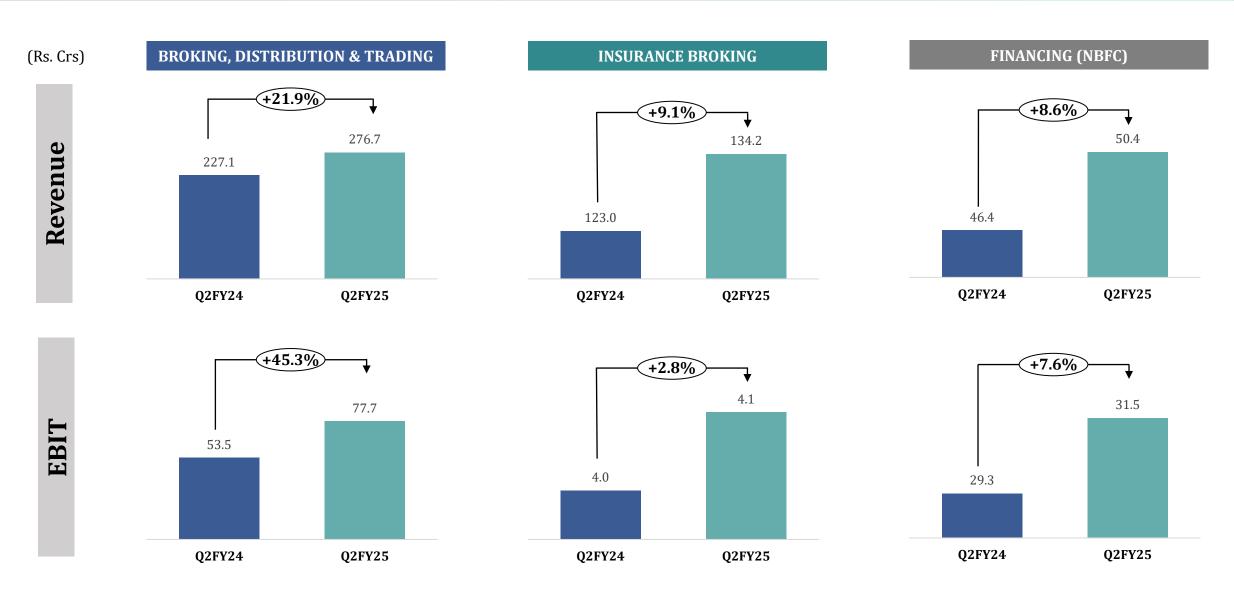


- Revenue growth across all business segments, including Broking Distribution & Trading, Financing, and Insurance Broking.
- EBITDA Margins for Q2FY25 improved by 210 bps compared to the same period last year and for H1FY25 it has improved by 250 bps compared to same period last year



Q2-FY25 Consolidated Segmental Performance

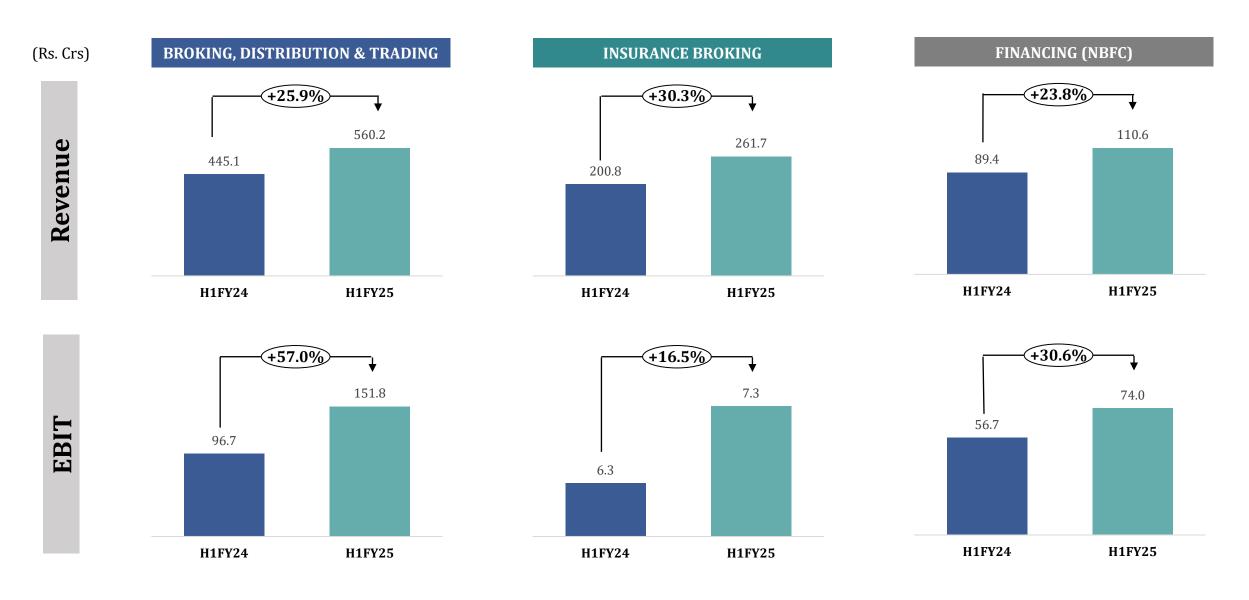






H1-FY25 Consolidated Segmental Performance





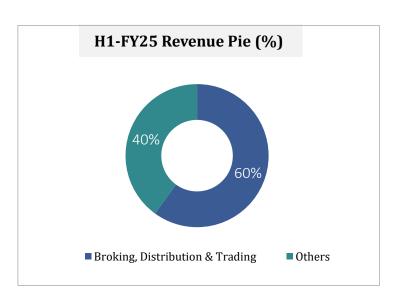


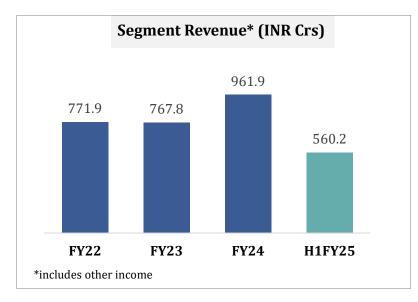
Business Vertical - Broking, Distribution & Trading

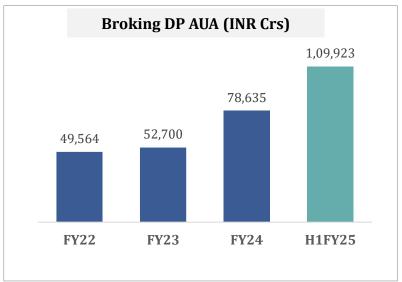


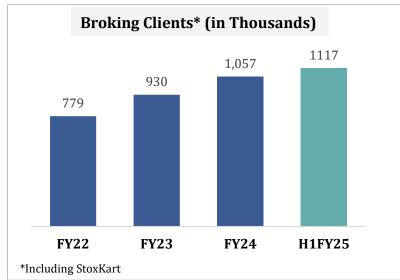
Key Highlights:

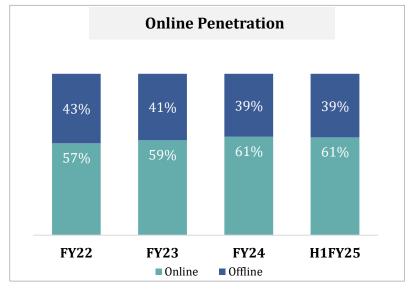
- Our expansive network includes 2,297 authorized persons, spanning 434 cities and 6,990 financial distributors across India.
- SMC has a strategic alliance with 7 PSU and Private Banks offering Online Trading services to their customers through its portal www.smctradeonline.com.
- SMC has 3in1 Tie-ups (Bank & Demat Account facility provided by the bank to its customer and Trading account facility will be provided by the SMC).













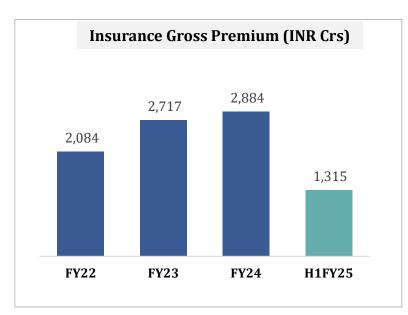
Business Vertical - Insurance Broking

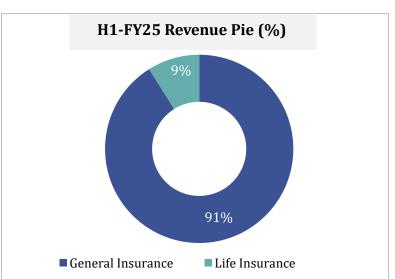


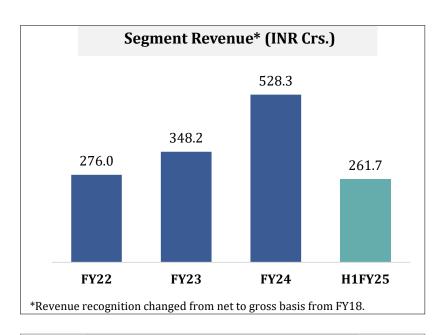


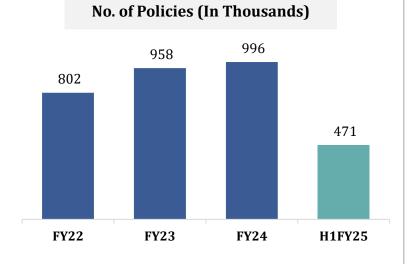
Key Highlights:

- SMC Insurance operates through 7 branches nationwide.
- The company has a workforce of 589 employees.
- Utilizes a network of 15,858 Point of Sales (POSs).
- Engages 328 Motor Insurance Service Providers (MISPs).
- Comprehensive national coverage with a robust presence in Tier-1 and Tier-2 cities, leveraging the extensive SMC Group's customer network.
- Our online portal, www.smcinsurance.com, is developed to cater to both B2B and B2C networks, featuring advanced Artificial Intelligence capabilities.











Business Vertical - Financing (NBFC) - Middle Layer

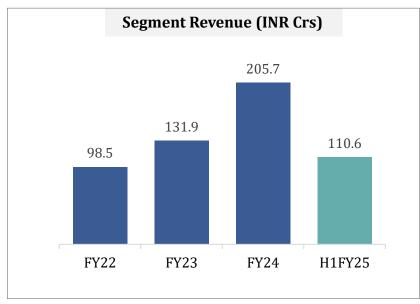


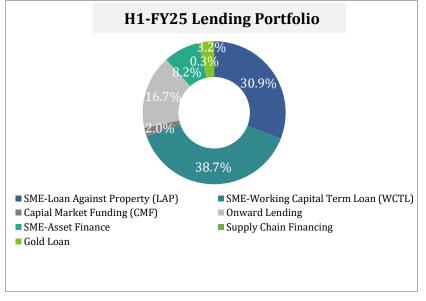


Key Highlights:

- In the year 2008, SMC started providing financing services through its wholly owned subsidiary, Moneywise Financial Services Pvt. Ltd. (SMC Finance).
- The company is dealing in wide spectrum of financial products like SME- LAP (Loan against property), SME-Onward-lending (to NBFC/MFI), SME Equipment finance (Medical & Industrial equipment), SMEWCTL (Unsecured business loans), Gold Loans, Loan against securities and Supply Chain financing.
- Micro- LAP (Loan against property) product is introduced in H1 FY25.
- The company has 31 branches covering 8 States and 23 major cities.

	Gold Loan	CMF	Supply Chain Financing	Onward Lending	SME Assets	SME LAP	SME WCTL	Micro - LAP	Total
AUM (INR Crs)	40.35	24.96	4.17	213.71	104.32	394.23	494.83	0.95	1277.53
Tenure (Months)	6 to 12	3 to 6	12 to 36	24 to 36	60 to 120	120 to 180	12 to 36	36 to 120	
Rate of Interest (Range) (%)	10%- 24%	11.5%-18%	18%-20%	14.5%- 16.5%	11.5%- 15.5%	12%-18%	14%-22%	17%-20%	
No. of Clients	3,969	42	3	70	52	174	2,983	6	7,299
% Of Landing Portfolio	3.16%	1.95%	0.33%	16.73%	8.17%	30.86%	38.73%	0.07%	100.00%







Financial Performance





Consolidated Income Statement



Particulars (INR Crs)	Q2-FY25	Q2-FY24	Y-o-Y	Q1-FY25	Q-o-Q	H1-FY25	H1-FY24	Y-o-Y
Operational Income	450.8	389.5	15.8%	448.0	0.6%	898.8	700.9	28.2%
Total Expenses	332.6	295.5		322.6		655.2	528.3	
EBITDA	118.2	94.0	25.8%	125.4	(5.7%)	243.6	172.6	41.1%
EBITDA Margins (%)	26.2%	24.1%	210 bps	28.0%	(180 bps)	27.1%	24.6%	250 bps
Other Income	1.8	2.2		2.4		4.2	3.0	
Depreciation	6.9	9.4		7.7		14.7	16.0	
Interest	52.1	34.8		50.9		103.0	67.7	
Share of (loss) in joint venture	0.0	0.0		0.0		0.0	0.0	
PBT	61.0	52.0	17.3%	69.1	(11.8%)	130.1	91.9	41.5%
Tax	15.4	12.1		15.9		31.2	21.9	
Profit After tax	45.6	39.9	14.3%	53.2	(14.4%)	98.9	70.0	41.2%
PAT Margins (%)	10.1%	10.2%	(10 bps)	11.9%	(180 bps)	11.0%	10.0%	100 bps
Other Comprehensive Income	0.3	0.9		(0.1)		0.2	1.0	
Total Comprehensive Income	45.9	40.8		53.2		99.1	71.0	
Basic & Diluted EPS (INR)	4.33	3.78		5.06		9.39	6.65	



Standalone Income Statement



Particulars (INR Crs)	Q2-FY25	Q2-FY24	Y-o-Y	Q1-FY25	Q-o-Q	H1-FY25	H1-FY24	Y-o-Y
Operational Income	255.0	206.5	23.5%	247.5	3.0%	502.4	387.2	29.8%
Total Expenses	171.0	145.5		166.9		337.9	277.0	
EBITDA	84.0	61.0	37.7%	80.6	4.2%	164.6	110.2	49.3%
EBITDA Margins (%)	32.9%	29.5%	340 bps	32.6%	30 bps	32.8%	28.5%	430 bps
Other Income	2.1	2.8		14.8		16.9	24.3	
Depreciation	5.3	7.4		5.8		11.1	12.3	
Interest	34.4	20.1		32.5		66.9	40.5	
PBT	46.5	36.3	28.2%	57.0	(18.4%)	103.5	81.8	26.5%
Tax	11.5	8.4		10.8		22.3	14.8	
Profit After tax	35.0	27.9	25.6%	46.1	(24.2%)	81.1	67.0	21.0%
PAT Margins (%)	13.7%	13.5%	20 bps	18.6%	(490 bps)	16.1%	17.3%	(120 bps)
Other Comprehensive Income	0.0	(0.1)		0.0		0.0	(0.1)	
Total Comprehensive Income	35.0	27.8		46.1		81.1	66.9	
Basic & Diluted EPS (INR)	3.34	2.66		4.41		7.74	6.40	



Consolidated Balance Sheet

Particulars (INR Crs)	Sept-24	Mar-24
ASSETS		
Non-Financial Assets		
Inventories	3.9	6.5
Current tax assets (net)	16.6	16.5
Deferred tax assets (net)	31.9	32.2
Investment property under development	5.0	4.5
Property, plant and equipment	83.1	84.5
Capital work - in - progress	37.5	26.8
Right of use assets	42.3	44.0
Other intangible assets	2.3	2.4
Intangible assets under development	0.8	0.6
Other non-financial assets	27.8	24.0
Assets held for sale	2.4	2.4
Sub-Total Non-Financial Assets	253.6	244.5
Financial Assets		
Cash and cash equivalents	225.3	128.1
Other Bank balance	2,107.3	2,230.4
Derivative financial instruments	41.2	25.8
Securities for trade	45.3	54.4
Receivables	805.7	531.7
Loans	1,373.4	1,372.0
Investments	31.6	70.3
Other financial assets	324.2	89.4
Sub-Total Financial Assets	4,953.9	4,502.1
TOTAL ASSETS	5,207.6	4,746.6

Particulars (INR Crs)	Sept-24	Mar-24
EQUITY AND LIABILITIES		
Equity		
Share Capital	20.9	20.9
Other Equity	1,160.8	1,074.8
Non-controlling interest	2.1	2.2
Total Equity	1,183.9	1,097.9
Non-Financial Liabilities		
Current tax liabilities (net)	7.5	7.6
Provisions	41.3	35.8
Other non-financial liabilities	25.8	37.7
Sub-Total Non-Financial Liabilities	74.6	81.0
Financial Liabilities		
Derivative Financial Instruments	21.0	28.1
Trade Payables	1,041.5	829.4
Lease Liabilities	44.4	46.0
Debt Securities	117.0	39.7
Borrowings	1,402.5	1,381.1
Other Financial Liabilities	1,322.7	1,243.3
Sub-Total Financial Liabilities	3,949.1	3,567.6
Sub-Total Liabilities	4,023.7	3,648.6
TOTAL EQUITY AND LIABILITIES	5,207.6	4,746.6



Standalone Balance Sheet

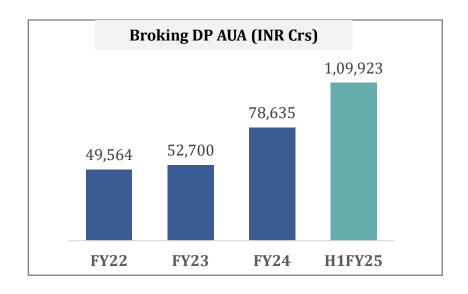
Particulars (INR Crs)	Sept-24	Mar-24
ASSETS		
Non-Financial Assets		
Current tax assets (net)	0.1	2.0
Deferred tax assets (net)	11.8	11.8
Property, plant and equipment	75.9	76.8
Right of use assets	19.1	19.8
Investment Property ROU Asset	6.7	7.0
Capital work - in - progress	37.5	26.8
Other intangible assets	1.6	1.6
Intangible assets under development	0.7	0.6
Other non-financial assets	11.7	8.4
Sub-Total Non-financial Assets	164.9	154.7
Financial Assets		
Cash and cash equivalent	84.7	52.9
Other Bank balance	2,077.3	2,171.9
Derivative financial instruments	41.1	25.8
Securities for trade	30.7	25.4
Receivables	680.6	450.2
Loans	226.7	236.0
Investments	394.0	376.5
Other financial assets	296.2	117.8
Sub-Total Financial Assets	3,831.2	3,456.7
TOTAL ASSETS	3,996.1	3,611.4

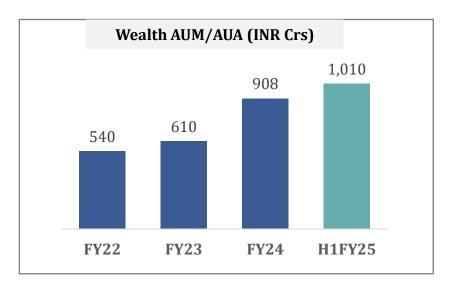
Particulars (INR Crs)	Sept-24	Mar-24
EQUITY AND LIABILITIES		
Equity		
Share Capital	20.9	20.9
Other Equity	931.4	862.9
Total Equity	952.3	883.8
Non-Financial Liabilities		-
Provisions	27.9	24.0
Other non-financial liabilities	17.2	20.1
Current tax liabilities (net)	4.5	2.3
Sub-Total Non-Financial Liabilities	49.6	46.3
Financial Liabilities		
Derivative financial instruments	21.0	28.1
Trade Payables	775.1	715.2
Lease Liabilities	26.5	27.7
Debt Securities	98.8	-
Borrowings	746.0	642.5
Other Financial Liabilities	1,326.8	1,267.7
Sub-Total Financial Liabilities	2,994.1	2,681.2
Sub-Total Liabilities	3,043.7	2,727.6
TOTAL EQUITY AND LIABILITIES	3,996.1	3,611.4

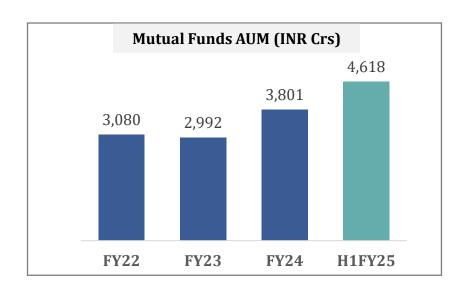


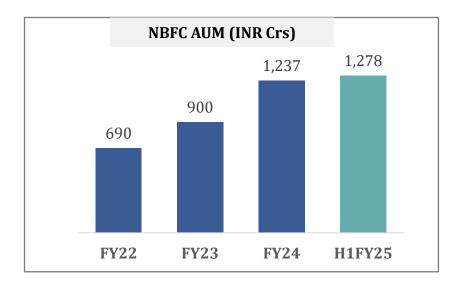
H1-FY25 Assets Under Management







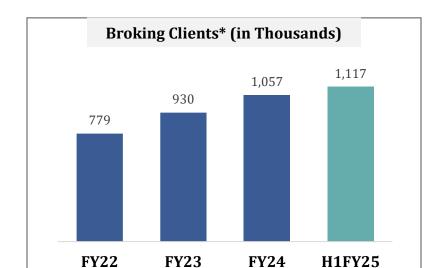


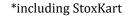


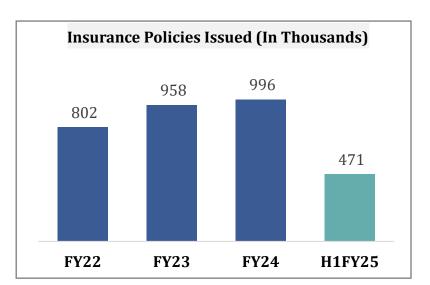


Key Business Trends - Broking & Insurance

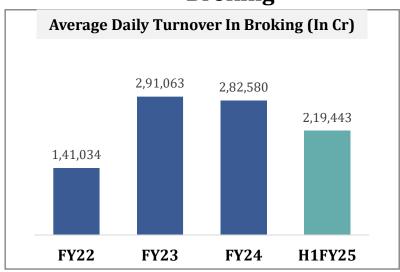


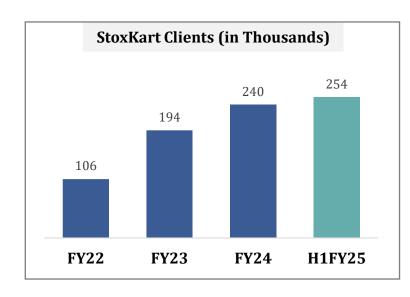




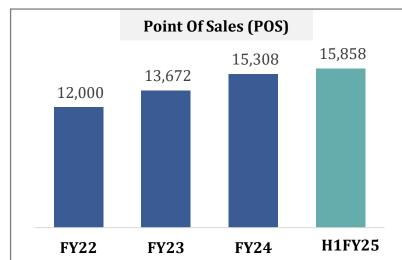


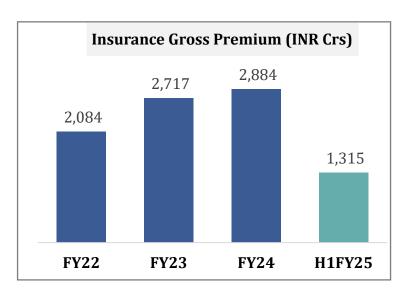
Broking





Insurance







H1-FY25 Financing (NBFC) Business in numbers



AUM* **INR 1,278 Crs**

Total Income INR 110.6 Crs

Net Worth INR 460 Crs

NNPA % 1.00%

ROTA % 3.91% **OPEX to AUM** 4.51%

Cumulative Loans Disbursed INR 3,400 Crs+

Total Borrowings/ Leverage Ratio INR 729.8 Crs / 1.59x **Cost of Borrowing %** / Spread 10.02% / 3.83%

Credit Cost-ANR / PCR** 1.05% / 54.2%

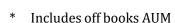
Secured Loans % 65.08%

Collection Efficiency 98%

104 Channel Partners **31** Branches

Employees 414

Number of lenders 28



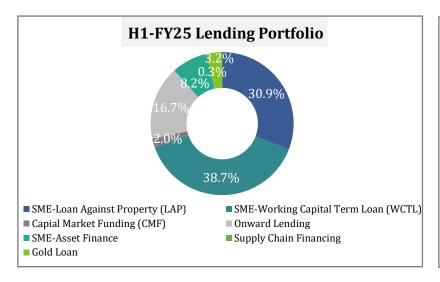
^{**} ANR-Average Net Receivables, PCR-Provision Coverage Ratio

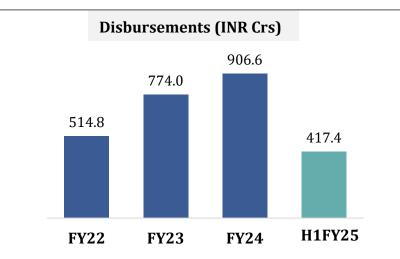


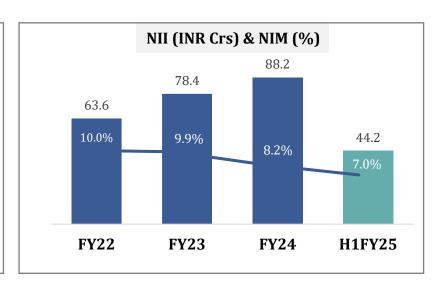


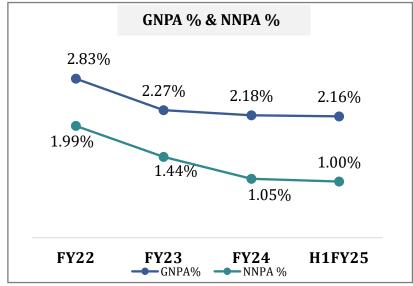
H1-FY25 Key Business Trends - NBFC

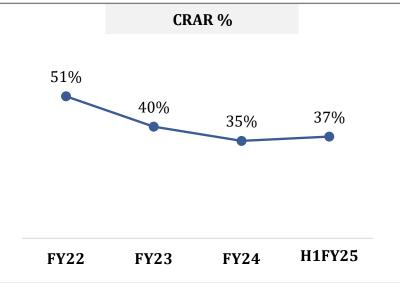


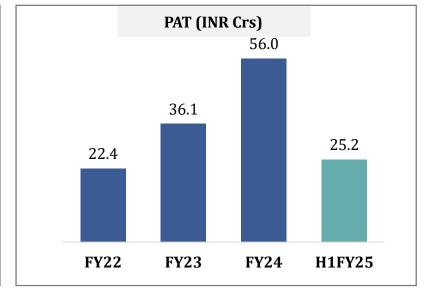








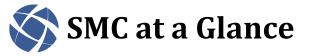






SMC Global Securities







 $\begin{array}{c} \text{5 Year PAT CAGR} \\ \text{20.28\%} \end{array}$

5 Year Revenue CAGR 16.83%

Consolidated Net worth

INR 1,182 Crs

NBFC AUM INR 1,278 Crs

Debt/Equity 1.29x

Branches Across India
198
Including 1 in Dubai

Cities Covered 434

Employees 4,306

Authorised Persons 2,297

Network of Financial Distributors 6,990

Client Demat A/Cs 11,13,156

Clearing & Settlement trading members 337

Cumulative AUM/AUA under Mutual Funds INR 4,618 Crs

Running SIPs 82,122

Insurance Policies sold H1 FY25 4,71,205

Ratings:

Short Term-ICRA A1+
Long Term-ICRA A (STABLE)
CRISIL A (STABLE)

Insurance Premium H1 FY25 INR 1,315 Crs



SMC Group

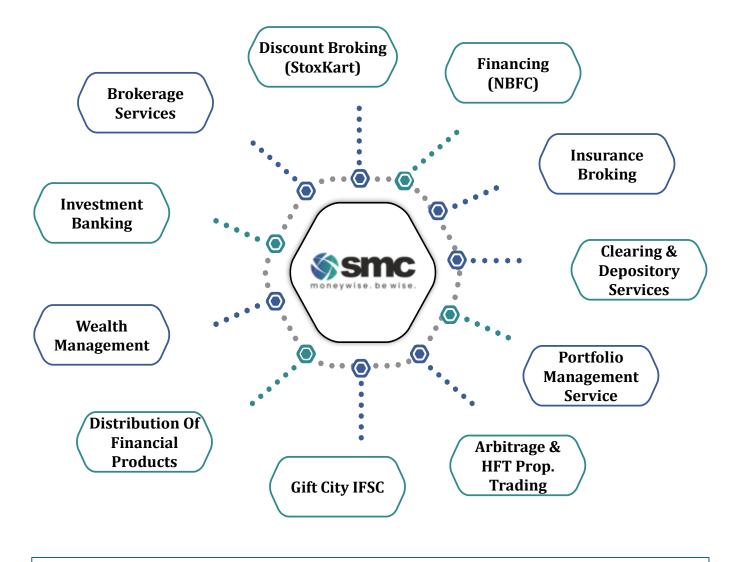


Evolution from Traditional Broking to well diversified Financial Service Company



- Founded in 1994 by Mr. Subhash
 C. Aggarwal and Mr. Mahesh C.
 Gupta, initially focusing on
 traditional broking services.
- **Strategic Shift:** Transformed from traditional broking to a **diversified financial services powerhouse.**
- Technological Integration:

 Launched various innovative
 digital technology-enabled
 capabilities and best-in-class
 products and services
- **Performance Metrics: Consistent growth**; diversified income streams.
- Future Outlook: Global aspirations; emphasis on fee-based income; continued adaptation and innovation.



"SMC Group has solidified its technology foundation, ensuring strength"





Financing (NBFC)
Business

Moneywise Finvest Limited (StoxKart) - 100%

Discount Brokerage

SMC Insurance Brokers Private Limited - 90%

Insurance Broking Services

SMC Real Estate Advisors Private Limited - 100%

Real Estate Advisory

SMC Capitals Limited - 100%

Category-1 Merchant Banker



SMC Global Securities Limited

Broking | Distribution | PMS | Arbitrage & Prop Trading | Wealth Management SMC Comex International DMCC (UAE) 100%

Commodity Trading

Pulin Comtrade Limited – 100%

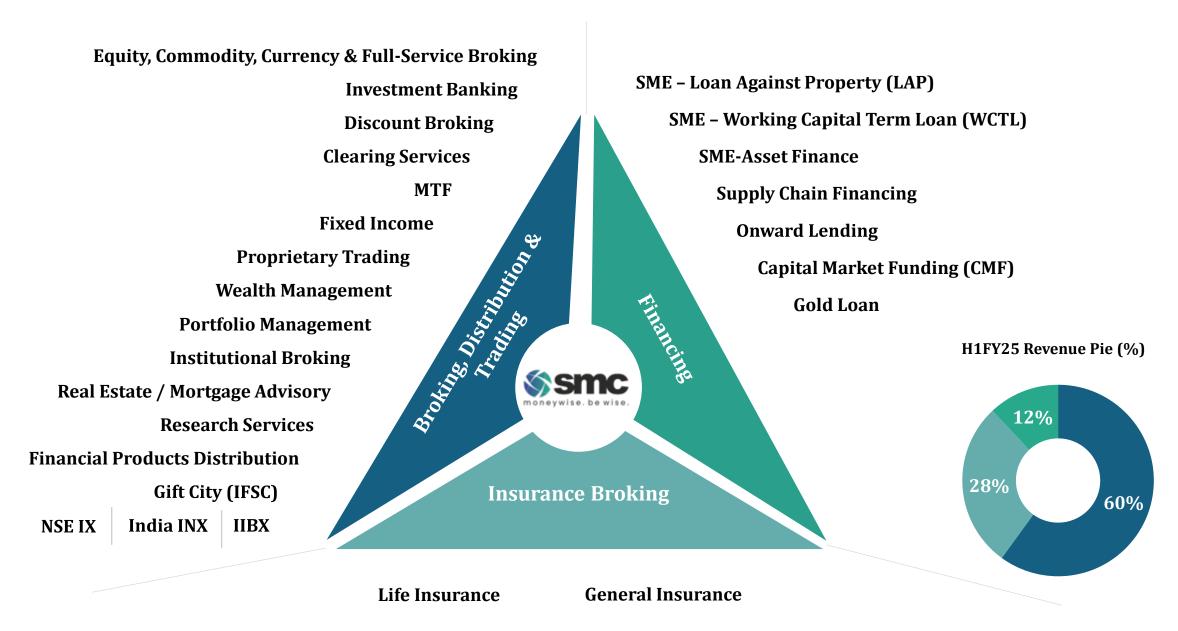
Commodity Business

SMC Global IFSC Private Limited – 100%

Stock Broker & Clearing Member at Gift City SMC Investments & Advisors Limited – 100%

Advisory









Mr. Subhash C. Aggarwal Chairman & Managing Director, SMC Group

Experienced Management Team with Focused Business Heads



Mr. Ajay Garg

Director & CEO - SMC Global
Securities Ltd. MD-SMC Global
IFSC Pvt. Ltd.
Director - SMC Insurance
Brokers Pvt. Ltd.



Mr. Anurag Bansal Whole Time Director-SMC Global Securities Ltd., Director-SMC Capitals Ltd..



Dr. D. K. Aggarwal

CMD-SMC Investments and
Advisors Ltd.

CMD-SMC Capitals Ltd.
Chairman & Director-SMC Real
Estate Advisors Private Ltd.
Chairman & Director-Pulin
Comtrade Ltd.



Mr. Himanshu Gupta
Director & CEO-Moneywise
Financial Services Private Ltd.
Director-SMC Global Securities
Ltd., Director-Pulin Comtrade
Ltd.



Mr. Mahesh C. Gupta Vice Chairman and Managing Director, SMC Group



Mr. Pravin K. Agarwal
Whole-Time DirectorSMC Insurance Brokers
Pvt. Ltd.



Ms. Shruti Aggarwal

Whole Time DirectorSMC Global Securities
Limited, Director- SMC
Global IFSC Private
Limited



Mr. Pranay Agarwal

Director & CEO
Moneywise Finvest Ltd.
(StoxKart)

Director - Moneywise
Financial Services Pvt.

Ltd.



Jamar
President & Group Chief
Financial Officer

Mr. Vinod Kumar



Mr. Abhishek Chawla
Group Chief Product &
Technology Officer





Comprehensive Financial Offerings with High Margin Business:

SMC offers a diverse range of high-margin financial products under one roof

Strong Broking & Distribution Network:

Over 2,297 Authorized persons, spanning 434 cities and 6,990 financial distributors across India

Fintech Focused Approach

Leveraging advanced digital technology, SMC offers cutting-edge products and services

Enhance distribution by cross-selling financial products and services:

Synergies and cross-selling opportunities generated between entities within SMC group companies.

Established National Brand:

Well established and deeply penetrated national brand with strong reputation and good recall

Extensive Corporate Relationships:

Partnerships with trading members, corporate clients across different segments, and authorized persons and financial distributors.

Strategic Alliances with various Banks and 3-in-1 tieups, where customers can benefit from seamless integration of bank, demat, and trading account facilities.

SMC is a clearing member in all major exchanges

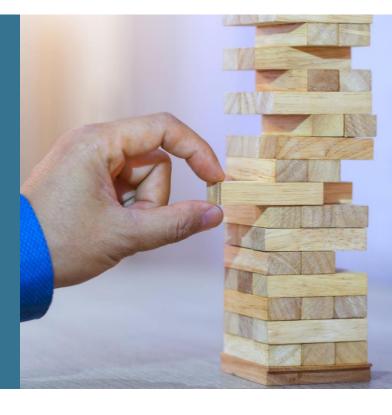
Experienced Leadership

Top Management of SMC has Over 30 Years of experience in industry





Historical Financial Performance





Historical Consolidated Income Statement



Particulars (INR Crs)	FY22	FY23	FY24	H1-FY25
Operational Income	1,116.9	1,211.6	1,638.5	898.8
Total Expenses	821.8	941.7	1,213.6	655.2
EBITDA	295.1	269.9	424.9	243.6
EBITDA Margins (%)	26.4%	22.3%	25.9%	27.1%
Other Income	3.9	4.1	6.5	4.2
Depreciation	20.1	22.7	32.1	14.7
Interest	57.5	89.3	154.9	103.0
Profit (Loss) from Joint Venture	0.0	0.0	0.0	0.0
PBT	221.4	162.0	244.5	130.1
Tax	46.8	41.6	56.2	31.2
Profit After tax	174.6	120.4	188.3	98.9
PAT Margins (%)	15.6%	9.9%	11.5%	11.0%
Other Comprehensive Income	1.6	5.0	0.8	0.2
Total Comprehensive Income	176.2	125.4	189.1	99.1
Basic & Diluted EPS (INR)	15.43	11.25	17.89	9.39



Historical Standalone Income Statement



Particulars (INR Crs)	FY22	FY23	FY24	H1-FY25
Operational Income	669.9	679.2	853.1	502.4
Total Expenses	450.3	497.0	584.6	337.9
EBITDA	219.6	182.1	268.5	164.6
EBITDA Margins (%)	32.8%	26.8%	31.5%	32.8%
Other Income	14.2	13.7	30.7	16.9
Depreciation	14.4	17.0	24.1	11.1
Interest	37.2	58.8	95.2	66.9
РВТ	182.2	119.9	179.9	103.5
Tax	37.6	26.5	38.9	22.3
Profit After tax	144.6	93.4	141.0	81.1
PAT Margins (%)	21.6%	13.7%	16.5%	16.1%
Other Comprehensive Income	(0.2)	(0.3)	(0.1)	0.0
Total Comprehensive Income	144.4	93.1	140.9	81.1
Basic & Diluted EPS (INR)	12.78	8.72	13.47	7.74



Consolidated Balance Sheet

Particulars (INR Crs)	Sept-24	Mar-24	Mar-23
ASSETS			
Non-Financial Assets			
Inventories	3.9	6.5	5.2
Current tax assets (net)	16.6	16.5	29.0
Deferred tax assets (net)	31.9	32.2	30.4
Investment property under development	5.0	4.5	1.8
Property, plant and equipment	83.1	84.5	89.5
Capital work - in - progress	37.5	26.8	8.9
Right of use assets	42.3	44.0	35.5
Investment Property ROU Asset	-	-	2.9
Other intangible assets	2.3	2.4	1.1
Intangible assets under development	0.8	0.6	-
Other non-financial assets	27.8	24.0	21.7
Assets held for sale	2.4	2.4	2.4
Sub-Total Non-Financial Assets	253.6	244.5	228.4
Financial Assets			
Cash and cash equivalents	225.3	128.1	32.4
Other Bank balance	2,107.3	2,230.4	1,427.5
Derivative financial instruments	41.2	25.8	55.4
Securities for trade	45.3	54.4	26.0
Receivables	805.7	531.7	390.4
Loans	1,373.4	1,372.0	1,088.2
Investments	31.6	70.3	31.0
Other financial assets	324.2	89.4	27.7
Sub-Total Financial Assets	4,953.9	4,502.1	3,078.6
TOTAL ASSETS	5,207.6	4,746.6	3,307.0

Particulars (INR Crs)	Sept-24	Mar-24	Mar-23
EQUITY AND LIABILITIES			
Equity			
Share Capital	20.9	20.9	20.9
Other Equity	1,160.8	1,074.8	911.8
Non-controlling interest	2.1	2.2	2.4
Total Equity	1,183.9	1,097.9	935.1
Non-Financial Liabilities			
Current tax liabilities (net)	7.5	7.6	4.3
Provisions	41.3	35.8	29.4
Other non-financial liabilities	25.8	37.7	29.5
Sub-Total Non-Financial Liabilities	74.6	81.0	63.2
Financial Liabilities			
Derivative Financial Instruments	21.0	28.1	55.9
Trade Payables	1,041.5	829.4	474.0
Lease Liabilities	44.4	46.0	36.2
Debt Securities	117.0	39.7	63.7
Borrowings	1,402.5	1,381.1	844.0
Other Financial Liabilities	1,322.7	1,243.3	835.0
Sub-Total Financial Liabilities	3,949.1	3,567.6	2,308.7
Sub-Total Liabilities	4,023.7	3,648.6	2,371.9
TOTAL EQUITY AND LIABILITIES	5,207.6	4,746.6	3,307.0



Standalone Balance Sheet



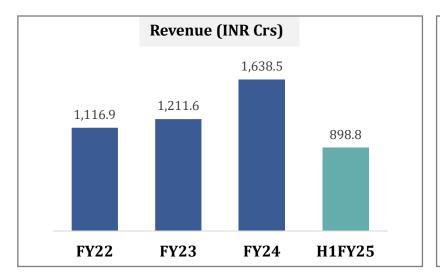
Particulars (INR Crs)	Sept-24	Mar-24	Mar-23
ASSETS			
Non-Financial Assets			
Inventories	-	-	0.2
Current tax assets (net)	0.1	2.0	10.6
Deferred tax assets (net)	11.8	11.8	10.4
Property, plant and equipment	75.9	76.8	80.7
Right of use assets	19.1	19.8	17.7
Investment Property ROU Asset	6.7	7.0	7.6
Capital work - in - progress	37.5	26.8	8.9
Other intangible assets	1.6	1.6	1.1
Intangible assets under development	0.7	0.6	1.3
Other non-financial assets	11.7	8.4	14.1
Sub-Total Non-financial Assets	164.9	154.7	152.5
Financial Assets			
Cash and cash equivalent	84.7	52.9	20.4
Other Bank balance	2,077.3	2,171.9	1,347.2
Derivative financial instruments	41.1	25.8	55.4
Securities for trade	30.7	25.4	25.4
Receivables	680.6	450.2	310.6
Loans	226.7	236.0	188.7
Investments	394.0	376.5	394.8
Other financial assets	296.2	117.8	12.1
Sub-Total Financial Assets	3,831.2	3,456.7	2,354.8
TOTAL ASSETS	3,996.1	3,611.4	2,507.3

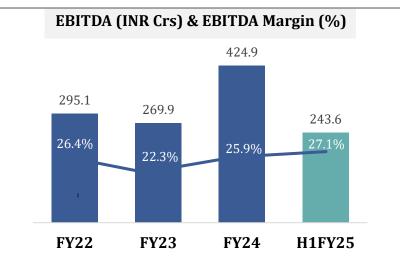
Particulars (INR Crs)	Sept-24	Mar-24	Mar-23
EQUITY AND LIABILITIES			
Equity			
Share Capital	20.9	20.9	20.9
Other Equity	931.4	862.9	747.1
Total Equity	952.3	883.8	768.0
Non-Financial Liabilities		-	-
Provisions	27.9	24.0	19.3
Other non-financial liabilities	17.2	20.1	19.3
Current tax liabilities (net)	4.5	2.3	1.6
Sub-Total Non-Financial Liabilities	49.6	46.3	40.2
Financial Liabilities			
Derivative financial instruments	21.0	28.1	55.9
Trade Payables	775.1	715.2	376.6
Lease Liabilities	26.5	27.7	384.6
Debt Securities	98.8	-	-
Borrowings	746.0	642.5	25.2
Other Financial Liabilities	1,326.8	1,267.7	856.7
Sub-Total Financial Liabilities	2,994.1	2,681.2	1,699.1
Sub-Total Liabilities	3,043.7	2,727.6	1,739.3
TOTAL EQUITY AND LIABILITIES	3,996.1	3,611.4	2,507.3

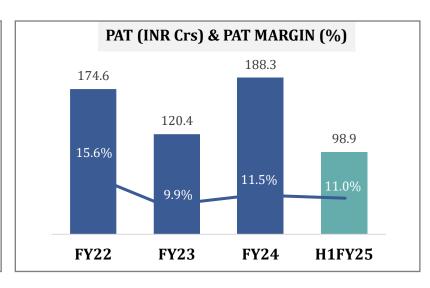


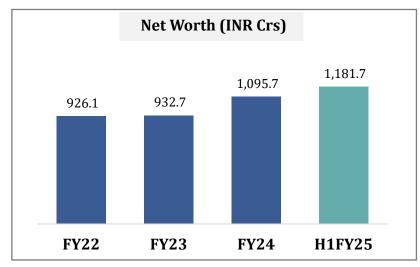
Historical Consolidated Financial Performance

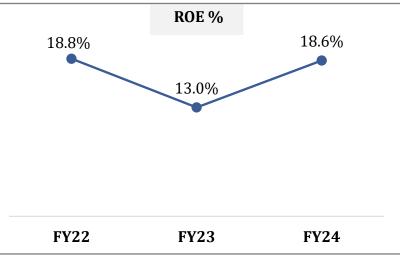


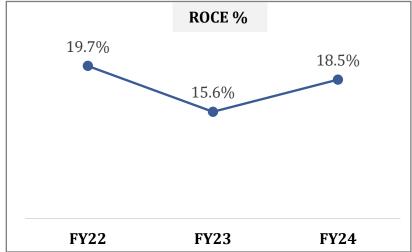
















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