

То	
The General Manager,	The Manager, Listing
Listing Department, BSE	Department,
Limited,	National Stock Exchange of India Ltd,
1 <sup>st</sup> Floor, New Trading Wing,	Exchange Plaza,
Rotunda Building, P.J. Towers,	Bandra Kurla Complex, Bandra (East),
Dalal Street Fort,	Mumbai – 400051
Mumbai-400001	
Scrip Code: 519602	Scrip Code: KELLTONTEC

Dear Sir/Madam,

Dear Sir/Madam,

#### Sub: Press Release on Unaudited Financial Results of the Company for the Quarter ended December 31, 2024

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby enclose the Press Release on the unaudited financial results of the Company for the quarter ended December 31, 2024.

The information is also available on the Company's website at www.kellton.com

Kindly take the same on record.

Thanking You, Yours faithfully,

For Kellton Tech Solutions Limited

Rahul Jain Company Secretary and Compliance Officer ICSI M. No- ACS62949 Date: February 13, 2025 Place: Hyderabad



#### Kellton Tech Q3 FY25 Revenue at Rs. 2,793 Mn, up 13.7% YoY

**Hyderabad, India – 13<sup>th</sup> February, 2025** : Kellton Tech Solutions Ltd. (BSE & NSE: KELLTONTEC), a global leader in digital transformation serving startups to Fortune 500 companies announced today its financial results for **Third Quarter & 9 Months FY25 ended on 31<sup>th</sup> December 2024.** 

#### **Review of financial performance for 9M FY25**

- Total revenue was Rs. 8,115 million during the nine month period under review, up 10.4% YoY.
- The Company reported an EBITDA of Rs. 995 million for the nine month period under review.
- The EBITDA margin for the nine month period under review was 12.2%
- Net profit stood at Rs 605 million for the nine month period under review.
- The PAT Margin for the nine months period under review was 7.4%
- EPS stood at Rs. 6.3 for the nine month period under review.

## Review of financial performance for the quarter ended 31<sup>th</sup> December, 2024/Q3 FY25

- Total revenue was Rs. 2,793 million during the quarter under review; up 3.1% QoQ and 13.7% YoY.
- The Company reported an EBITDA of Rs. 344 million for the quarter under review.
- The EBITDA margin for the quarter under review was 12.3%.
- Net profit stood at Rs. 209 million for Q3 FY25.
- The PAT Margin for the quarter under review was 7.5%
- EPS stood at Rs 2.2 for Q3 FY25.

#### **New Client Wins during Q3 FY25**

Acquired **3** new clients during the quarter, some big wins are:

• Kellton is revolutionizing an advanced intelligence platform for a client, enabling seamless tracking of funding, geospatial insights, and operational workflows. Our cutting-edge enhancements push the boundaries of digital transformation, delivering unmatched efficiency and precision in sustainable landscape management.

# ∞ Kellton

- Kellton engineered an advanced AI-powered solution to revolutionize coal tracking, eliminating manual inefficiencies and ensuring real-time precision. Our cutting-edge automation seamlessly integrates with enterprise systems, optimizing logistics, enhancing quality control, and driving unparalleled operational efficiency in the energy sector.
- Kellton is redefining digital ecosystems with a cutting-edge FinOps-driven approach, elevating automation, scalability, and operational intelligence. Our expertise enhances platform resilience, refine workflows, and push the boundaries of business transformation.

#### **Operational Highlights of Q3 FY25**

- Successfully implemented SAP S/4HANA, driving seamless business integration and operational efficiency across 21 countries for a global leader in providing high-performance computing and AI infrastructure solutions.
- Kellton has launched an OTT Content Management System for a global platform serving 33M+ users, recognized by MongoDB as a standout use case for revolutionizing efficiency and scalability.
- Forbes spotlighted Kellton work with a United Nations body, recognizing our role in streamlining financial aid through advanced digital solutions.

### Commenting on the results, Mr. Niranjan Chintam, Chairman & Whole-time Director, Kellton Tech, said:

"Our Q3 results reaffirm Kellton's relentless pursuit of innovation, agility, and resilience. Despite market headwinds, our Al-first strategy continues accelerating growth and positioned the company as a trusted transformation partner committed to delivering future-ready solutions with speed and precision.

I'm proud to share that we have achieved impressive revenue growth of 10.4% (YoY), alongside a 5.2% (QoQ) increase in EBITDA. This strong performance underscores our financial strength and operational excellence, further cementing our leadership in digital product engineering and AI-driven business transformation.

This quarter represents a defining moment in our evolution journey as a high-growth AI-first enterprise. By seamlessly integrating AI into our clients' operations, we have unlocked new levels of innovation, enhanced data accessibility, and delivered actionable AI-driven insights. These advancements have elevated business intelligence, empowering organizations to make data-backed decisions and swiftly adapt to evolving market dynamics.

Our Q3 success is a testament to our unwavering commitment to AI-driven digital transformation, encompassing GenAI, immersive data experiences, and predictive analytics. By embedding AI across our service ecosystem, we are not just refining operations; we are enabling clients to optimize processes, accelerate growth, and push the boundaries of what's possible.

As we move into 2025 with strong momentum, our vision remains clear—advancing the AI-driven digital ecosystem to set new industry benchmarks and create long-term value for our clients and stakeholders. Together, we are shaping a future defined by innovation, resilience, and transformative impact.

I extend my deepest gratitude to our shareholders for their trust and confidence in Kellton as we continue this exciting journey."



#### **About Kellton Tech Solutions**

Kellton Tech is a 'Born Digital' technology consulting and services company founded on the belief of 'Infinite Possibilities with Technology.' The Company has helped startups to Fortune 500 clients build disruptive Digital Transformation solutions and leverage technology as a competitive differentiator for their businesses. Driven by deep domain knowledge and technology expertise, Kellton Tech adds value to the relationship by acting as a Trusted Partner to its clients. A rapidly growing company, Kellton Tech has made it to the Deloitte's 'Technology Fast50' India list four times, Forbes Asia's 'Best Under a Billion' list, and has been recognized amongst the best tech companies to work for. With operations across the US, Europe, India, and Asia-Pacific, the team of 1500 dedicated Kellton'ites is consistently on the lookout for the next gripping challenge, please visit our web site <u>www.kellton.com</u>

Media Contact & Investor Relations Rahul Jain Kellton Tech Solutions Ltd rahul.jain1@kellton.com

<u>Note</u> Except for the historical information and discussion contained herein, statements included in this release may constitute forward looking statements. These statements involve a number of risks and uncertainties that could cause actual results to differ materially from those that are projected by these forward looking statements. These risks and uncertainties include, but are not limited to such factors as competition, growth, pricing environment, recruitment and retention, technology, wage inflation, law and regulatory policies etc. Such risks and uncertainties are detailed in the Annual Report of the company which is available on the website <u>www.kellton.com</u>

*Kellton Tech Solutions Ltd. undertakes no obligation to update forward looking statements to reflect events or circumstances after the date thereof.*