



# Bansal Wire Industries Limited

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Manufacturers of Steel Wires

Date: August 1, 2024

To  
**BSE LIMITED**  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001

**National Stock Exchange of India Limited**  
Exchange Plaza, C-1, Block G  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051

Scrip Code: 544209

Trading Symbol: BANSALWIRE

Dear Sir/Madam,

**Subject: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Pursuant to the Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the investor presentation on Un-Audited Financial results of the Company for the quarter ended June, 30 2024.

This is for information and Records of the Exchanges and the Members.

**For Bansal Wire Industries Limited**

**Sumit Gupta**  
**Company Secretary and Compliance Officer**  
Encl. As above



**BANSAL**

**WE WIRE THE WORLD**

# **Bansal Wire Industries Limited**

**Q1 FY25 Investor Presentation**

**August 2024**

# Agenda



- 1 Company Overview
- 2 Quarterly Snapshot
- 3 Way Forward
- 4 Annexure



Following the tremendous success of our recent Initial Public Offering (IPO), we are thrilled to announce another outstanding quarterly performance, showcasing our operational efficiencies and capabilities. We anticipate sustained growth momentum throughout FY25 as the Government's ongoing focus on infrastructure development, automotive industry and an expected increase in capital expenditure, presents a highly favourable environment for our industry. Bansal Wire is strategically positioned to capitalize on these opportunities and drive continued success in the coming years.



## Company Overview

Highly reputed brand in existence for more than 85 years...



### Key highlights

**2<sup>nd</sup> Largest**

Steel Wire manufacturer in India by volume

**Largest**

Stainless Steel Wire manufacturer in India by volume

**3,000+**

SKUs – highest among all steel wire manufacturers in India

**5,000+**

Customers across various industries

**50+**

Countries of export

**89.56%**

Client retention in Top 300 customers (Average FY22-24)

**84%**

Capacity Utilization

**Dadri Plant**

Largest single location plant in India

### Financial and operational highlights

**FY24**

**5**

Manufacturing Facilities

**262,000 MTPA**

Steel Wire installed capacity

**INR 24,709 Mn**

Total Income

**INR 1,493 Mn**

EBITDA

**21.2%**

RoE

**18.5%**

RoCE

Leadership at scale with high RoCE and RoE %

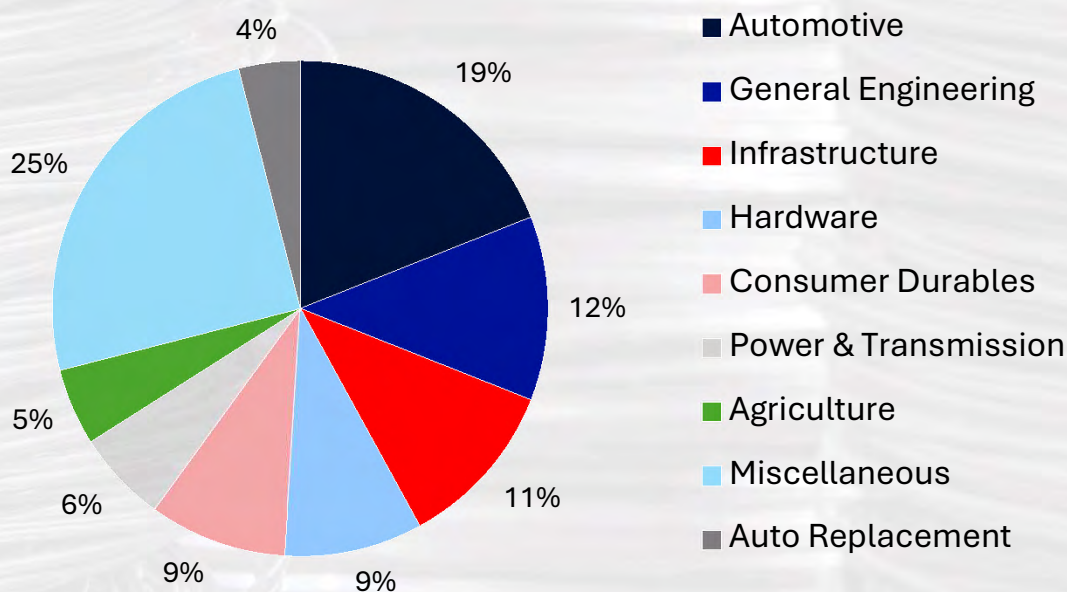
...with diversified customer base and industries served



### Industry wise Revenue Mix - FY24

**<5%**  
Largest Customer  
Contribution in revenue

**<25%**  
Largest sector  
contribution in revenue

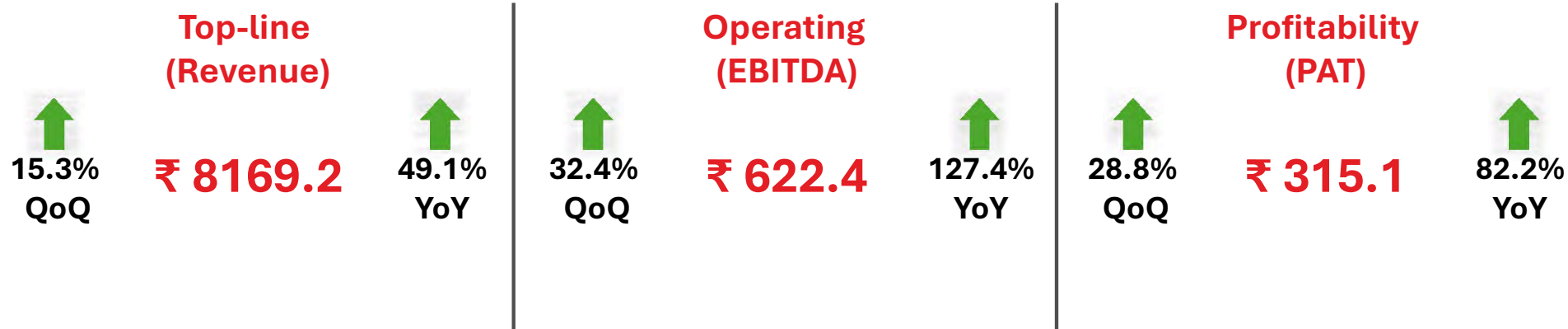




## Quarterly Snapshot



## Robust quarterly performance



Revenue, EBITDA and Profitability surges on sustained cost-control measures and higher volume

₹ million unless otherwise stated

## Consolidated Quarterly P&L



Particulars	Q1 FY25	Q4 FY24	QoQ (%)	Q1 FY 2024 *	YoY%
Revenue from Operations	8,169.2	7,086.2	15.3%	5,479.1	49.1%
Other Income	13.2	13.0	1.2%	10.5	26.0%
<b>Total Income</b>	<b>8,182.3</b>	<b>7,099.2</b>	<b>15.3%</b>	<b>5,489.6</b>	<b>49.1%</b>
<b>EBITDA</b>	<b>622.4</b>	<b>470.0</b>	<b>32.4%</b>	<b>273.8</b>	<b>127.4%</b>
<b>PBT before Exceptional Items</b>	<b>445.6</b>	<b>317.9</b>	<b>40.2%</b>	<b>190.5</b>	<b>133.9%</b>
Exceptional Items Profit/(Loss)	(0.8)	0.3	(372.2%)	0.0	(100.0%)
<b>PBT after Exceptional Items</b>	<b>444.8</b>	<b>318.2</b>	<b>39.8%</b>	<b>190.5</b>	<b>133.5%</b>
<b>Profit After Tax (PAT)</b>	<b>315.1</b>	<b>244.7</b>	<b>28.8%</b>	<b>173.0</b>	<b>82.2%</b>
<b>Basic and diluted EPS (in ₹)</b>	<b>2.4</b>	<b>1.9</b>	<b>23.4%</b>	<b>1.4</b>	<b>74.5%</b>

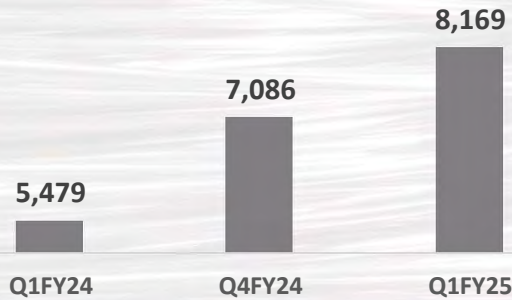
\* Q1 FY 24 are standalone numbers

₹ million unless otherwise stated

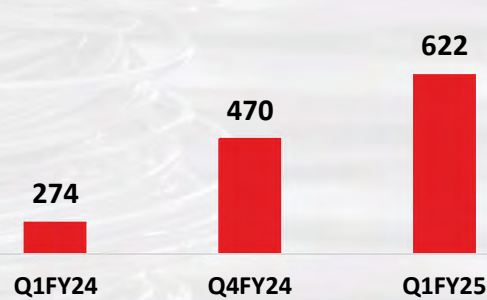
# Financial Highlights



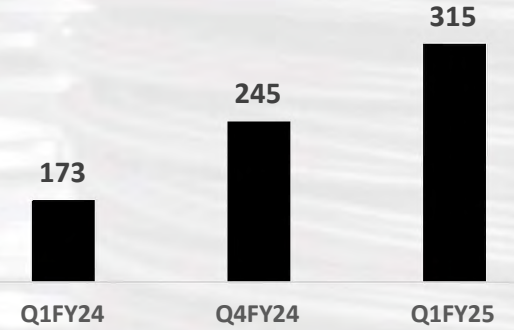
## Consolidated Revenue



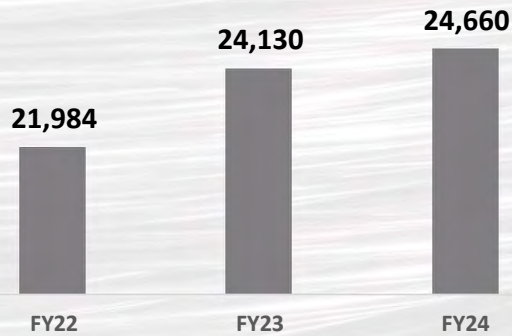
## Consolidated EBITDA



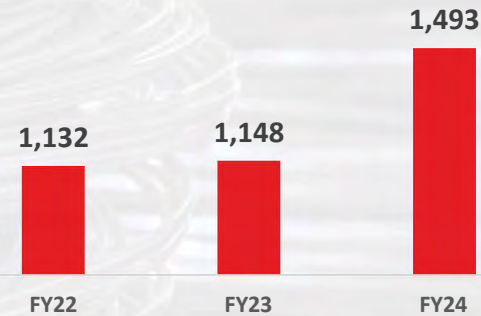
## Consolidated PAT



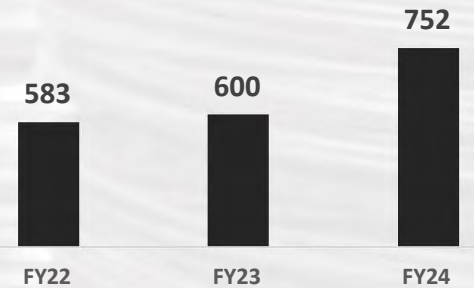
## Revenue



## EBITDA



## PAT



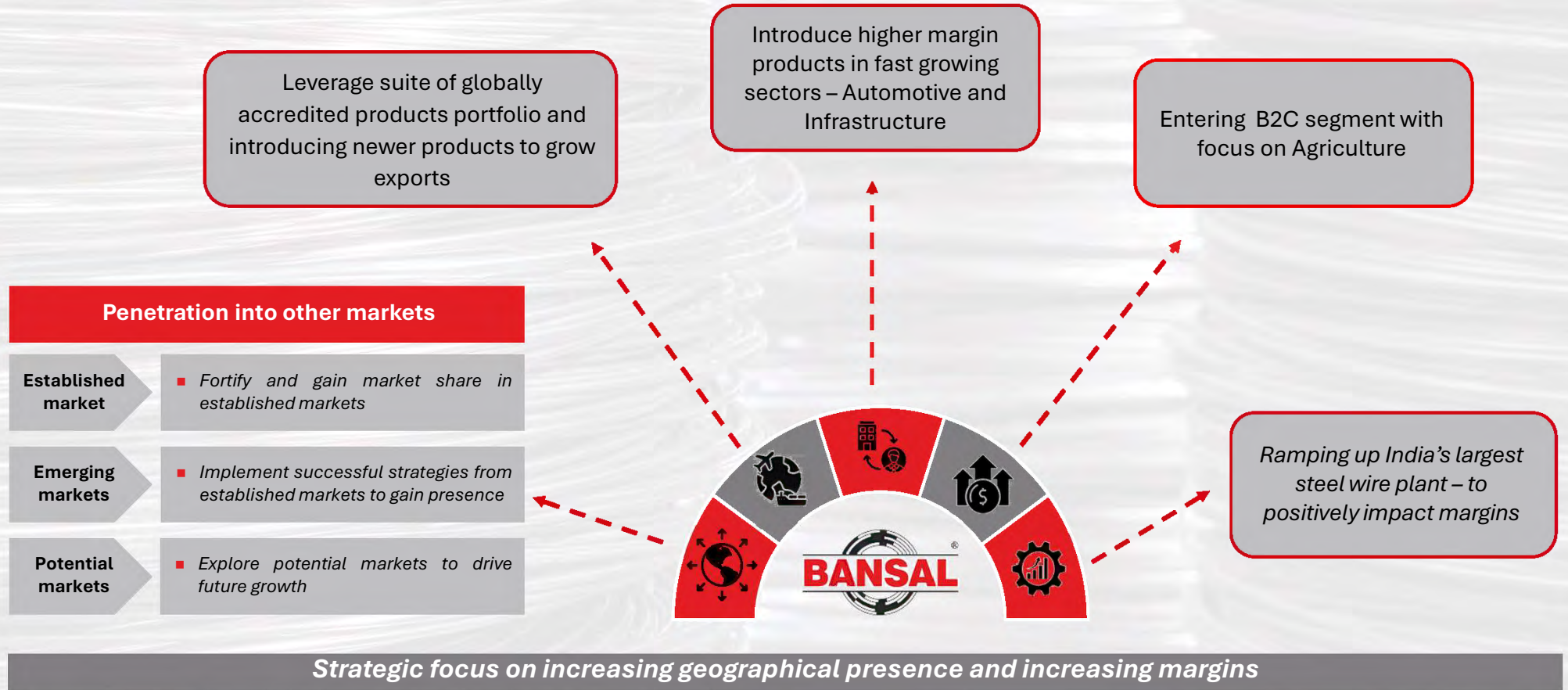
FY 22, FY 23 and Q1 FY 24 are Standalone Numbers

₹ million unless otherwise stated



## Way Forward

# Five-pronged strategy for robust growth trajectory





## Annexure

## Bansal Wire – P&L



Particulars	Standalone			Consolidated
	FY24	FY23	FY22	FY24
Revenue from Operations	22,843.8	24,130.1	21,983.6	24,660.3
Other Income	43.1	95.6	67.1	48.5
<b>Total Income</b>	<b>22,886.9</b>	<b>24,225.7</b>	<b>22,050.7</b>	<b>24,708.9</b>
<b>Total Expenses</b>	<b>21,951.1</b>	<b>23,409.6</b>	<b>21,269.4</b>	<b>23,638.9</b>
<b>PBT before Exceptional items</b>	<b>935.8</b>	<b>816.1</b>	<b>781.3</b>	<b>1,070.0</b>
Exceptional Items Profit/(Loss)	31.5	-	0.0	31.6
PBT after Exceptional Items	967.3	816.1	781.3	1,101.6
Tax expense	283.0	216.2	198.8	349.2
<b>Profit After Tax (PAT)</b>	<b>684.2</b>	<b>599.9</b>	<b>582.5</b>	<b>752.4</b>
<b>Basic and diluted Earnings per share (in ₹)</b>	<b>5.4</b>	<b>4.7</b>	<b>4.7</b>	<b>5.8</b>

## Bansal Wire – Standalone Balance sheet



Assets	FY24	FY23	FY22
<b>Fixed Assets</b>	<b>4,474.7</b>	<b>2,263.9</b>	<b>1,440.0</b>
Property, plant and equipment	1,416.4	1,155.1	1,155.8
Capital Work in Progress	2,018.0	378.7	4.3
Other non-current assets	1,040.3	730.1	279.9
<b>Current assets</b>	<b>6,049.4</b>	<b>5,262.2</b>	<b>5,539.3</b>
Inventories	2,550.1	2,438.8	2,646.7
Trade receivables	2,731.0	2,523.8	2,488.2
Other current assets	768.3	299.6	404.4
<b>Total Assets</b>	<b>10,524.1</b>	<b>7,526.1</b>	<b>6,979.3</b>

Liabilities	FY24	FY23	FY22
Equity share capital	637.3	91.0	91.0
Other equity	2,903.4	2,769.7	2,174.1
<b>Total Equity</b>	<b>3,540.7</b>	<b>2,860.7</b>	<b>2,265.1</b>
<b>Non-current liabilities</b>	<b>2,983.3</b>	<b>2,060.0</b>	<b>1,319.8</b>
Borrowings	2,889.2	1,970.7	1,227.2
Provisions	31.7	26.9	24.0
Deferred tax Liabilities (net)	62.4	62.4	68.6
<b>Current liabilities</b>	<b>4,000.2</b>	<b>2,605.4</b>	<b>3,404.9</b>
Borrowings	3,144.1	2,251.2	2,904.3
Trade payables	477.4	28.5	46.1
Other current liabilities	378.7	325.8	444.1
<b>Total Equity and Liabilities</b>	<b>10,524.1</b>	<b>7,526.1</b>	<b>6,979.3</b>



## Disclaimer

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# Thank You

We express our heartfelt gratitude to all our stakeholders for their trust and solicit their continued patronage to make Bansal Wire grow exponentially in the coming years.