



## SHRI BAJRANG ALLIANCE LIMITED

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CIN No. : L27103CT1990PLC005964

**Dated: 11.02.2025**

**To,  
BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
MUMBAI – 400 001**

**Ref: BSE Scrip Code- 526981**

Dear Sirs,

Sub: Corporate Presentation on Q3 & FY25  
Ref: Equity Shares – BSE: - **526981**

Pursuant to Regulation 30 read with Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015, we are enclosing herewith the Corporate Presentation on Q3 & FY25 of the Company.

The copy of the said presentation is also being hosted on the website of the company.

Kindly acknowledge the same.

Thanking you

Yours faithfully  
**For, Shri Bajrang Alliance Limited**



**(ANSHU DUBEY)**  
**Company Secretary & Compliance Officer**

Encl: A/a



# **SHRI BAJRANG ALLIANCE LIMITED**

**Q3 & FY25 INVESTORS PRESENTATION**

# DISCLAIMER



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Certain statements in this presentation concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The Risk and uncertainties relating to the statements include, but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures and general economic conditions affecting demand / supply and price conditions in domestic and international markets. The company does not under take to update any forward -looking statement that may be made from time to time by or on behalf of the company.

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# STRATEGIC UPDATES



## STEEL DIVISION

- Our major supplies are to Transmission Line Towers, Railway projects and other Infrastructure projects. We have witnessed a significant increase in turnover during the third quarter, with an approximate 20% growth compared to the last quarter. As the Economic activity and urbanization are expected to boost demand for Steel in India, driven by continued growth in infrastructure development, we are sure to do even better in 4th quarter of the financial year 2024-25.

## AGRO DIVISION

- Our HoReCa channel has achieved record-breaking monthly sales, exhibiting a remarkable 105% year-over-year growth. This significant achievement underscores our team's dedication to quality and collaborative efforts.
- Our B2B sales have also reached an all-time high, solidifying our products' position as the preferred choice for Indian businesses.
- Furthermore, Goel products are now available on Flipkart Quick Commerce in Delhi, Mumbai, and Bangalore, providing convenient access to our offerings.
- We have also launched core products on the Blinkit platform in Mumbai and Bangalore, and expanded our presence in Coimbatore with the addition of green peas and sweetcorn on Blinkit.
- Finally, we have transitioned our frozen food plant to 100% solar power.

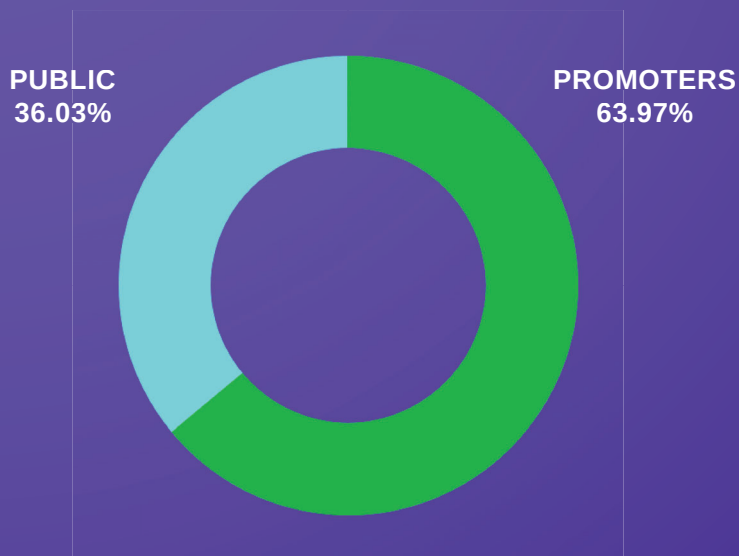
## Q3 & FY25 FINANCIAL PERFORMANCE HIGHLIGHTS

(Rs. In Laacs)	STANDALONE						CONSOLIDATED					
	Quarter ended			Nine Months ended		Year ended	Quarter ended			Nine Months ended		Year ended
	Q3FY25	Q2FY25	Q3FY24	9M FY25	9M FY24	FY24	Q3FY25	Q2FY25	Q3FY24	9M FY25	9M FY24	FY24
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Turnover	10,723.18	8,020.93	12,418.74	31,792.88	34,337.55	56,991.32	10,723.18	8,020.93	12,418.74	31,792.88	34,338.55	56,992.32
EBITDA	102.24	124.18	-195.88	359.82	308.69	886.58	748.25	830.21	750.43	2,372.93	2,989.64	4,660.54
PBDT	98.57	123.24	-216.05	349.83	232.92	791.68	744.58	829.27	730.26	2,362.94	2,913.87	4,565.64
PBT	17.73	42.60	-293.95	109.23	1.45	486.59	663.75	748.63	652.36	2,122.34	2,682.41	4,260.56
PAT	34.53	44.55	-210.36	113.83	-1.28	312.56	680.54	750.58	735.97	2,126.94	2,679.26	4,086.26
EPS (Rs.)	0.38	0.50	-2.34	1.26	-0.01	3.47	7.56	8.34	8.18	23.63	29.77	45.40
Cash Profit	91.29	123.25	-134.27	336.84	232.51	640.99	737.30	829.28	812.06	2,349.95	2,913.05	4,414.69

# SHAREHOLDING PATTERN AS ON 31ST MARCH 2024



## SHAREHOLDING PATTERN



SHAREHOLDING	% OF TOTAL SH.
Promoter	63.97%
Public	36.03

## FOCUSING ON ENVIRONMENTAL SUSTAINABILITY with the help of ESG framework



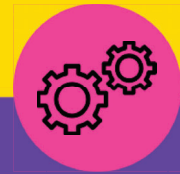
### ENVIRONMENTAL RESPONSIBILITY

- Invested in technology for Decomposing the waste products.
- Reduced carbon footprints
- Vegan and vegetarian Product Manufacturer (no harm to the animals)
- Agro Division to be 100% solar powered from October 2024



### SOCIAL RESPONSIBILITY

- Skill development sessions for female workers.
- Talent development through skill set training and mentoring of Seniors and mid-level team
- Following Zero Waste Policy



### GOVERNANCE FRAMEWORK

- Disciplined capital allocation
- Robust risk management framework

# Cancer Vaccination (Gardasil) Drive

## A FOUNDATION FOR HEALTHIER FUTURE



GOELD proudly took a step towards empowering health and wellness by hosting an HPV vaccination drive as part of our Corporate Social Responsibility (CSR) initiative.

The HPV vaccine is a groundbreaking tool in the fight against cervical cancer – a disease that is 100% preventable with proper screening and vaccination. This vaccine is proven to be up to 98% effective in preventing cervical cancer, making it a vital preventive measure for women everywhere.

The drive was open not only to our female employees but also extended to their female blood relatives aged between 9 and 26 years, ensuring a broader reach of this life-saving intervention.

At GOELD, we believe in creating an environment that fosters health, inclusivity, and care for our extended family.





# GOELD FROZEN FOOD SHINES AT HORECA EXHIBITION



People across various domains visited us, From cloud kitchen operators to hotel procurement managers, everyone's response was overwhelming.

Our most exciting takeaway was that the industry is rapidly evolving - cloud kitchens are scaling up, hotels are embracing central kitchen concepts, and restaurants are seeking efficient solutions.

Here are some of our key highlights from the event:

- We connected with decision-makers from hotels, restaurants, and cloud kitchens.
- We got to demonstrate our state-of-the-art frozen food solutions.
- We shared our insights on operational efficiency.
- We built meaningful partnerships for the future.

Here's to transforming India's food service industry together!



# GOELD PLANT IS NOW 100% SOLAR POWERED



At Goeld, at the heart of our values and vision is working to create a greener impact. We're happy to report that our frozen food is 100% powered by sunlight.

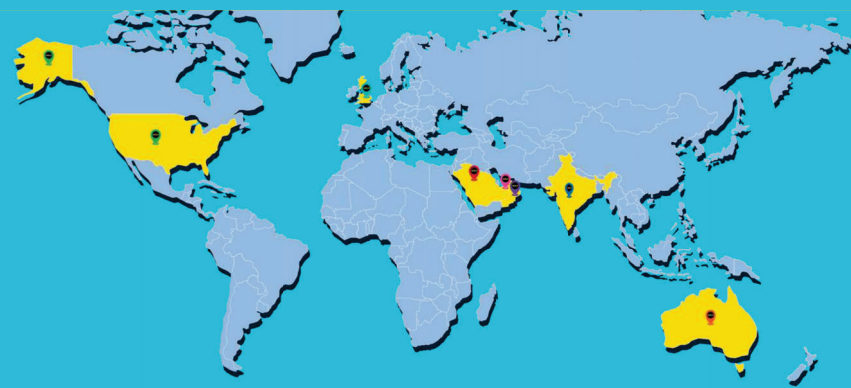
We are committed to making environmentally responsible decisions by being more sustainable and adopting eco-friendly solutions.

We aim towards making more climate-conscious actions by using sustainable energy solutions, contributing towards a greener tomorrow. By adopting renewable energy, we're improving our operations and contributing to a more sustainable future.

This is more than just an achievement for us - This is our step towards sustainability, reducing emissions, and going green.  
One solar plant at a time!



## GOELDEN PRESENCE GLOBALLY



- India
- United Kingdom
- United Arab Emirates
- United States of America

- India
- United Kingdom
- United Arab Emirates
- Australia

- United States of America
- Saudi Arabia
- Oman



**SHRI BAJRANG  
ALLIANCE LIMITED**



PAINTING THE COUNTRY  
GOELDEN, ONE CITY AT A TIME

**35+ CITIES**

Mumbai | Delhi | Bangalore | Pune | Hyderabad | Jaipur |  
Ahmedabad | Patna | Raipur | Kolkata | Goa | Chandigarh |  
Lucknow | Agra | Dehradun | Surat | Indore | Rajkot | Kanpur |  
Vijaywada | Bhopal | Baroda | Nagpur | Vizag | Bhubaneswar  
| Mysore | Kota | Jammu & Kashmir | Jalandhar | Vadodara |  
Ludhiana | Bilaspur | Guwahati | Udaipur |

# THANK YOU

## COMPANY CONTACT

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