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#### E-filing through BSE Listing Centre

AC/1225/IX

February 6, 2025

The GENERAL MANAGER
CORPORATE RELATIONSHIP DEPARTMENT
Bombay Stock Exchange Limited
1st Floor, New Trading Ring, Rotunda Building,
P.J. Towers, Dalal Street, Fort
Mumbai 400001.

Dear Sir,

Sub:

Announcement under Regulation 30 of Listing Obligations and Disclosure Requirements

(LODR) Regulations, 2015.

Ref 2: Scrip Code No. 533170.

In compliance of Regulation 30 of Listing Obligations and Disclosure Requirements (LODR) Regulations, 2015, please find attached Press Release/Media Release

We are also uploading the press release on website of the Company www.tamboliindustries.com.

Please take the compliance on record.

Thanking you, Yours faithfully, For TAMBOLI INDUSTRIES LIMITED (Formerly TAMBOLI CAPITAL LIMITED)

(Vipul H. Pathak) DIRECTOR AND CFO



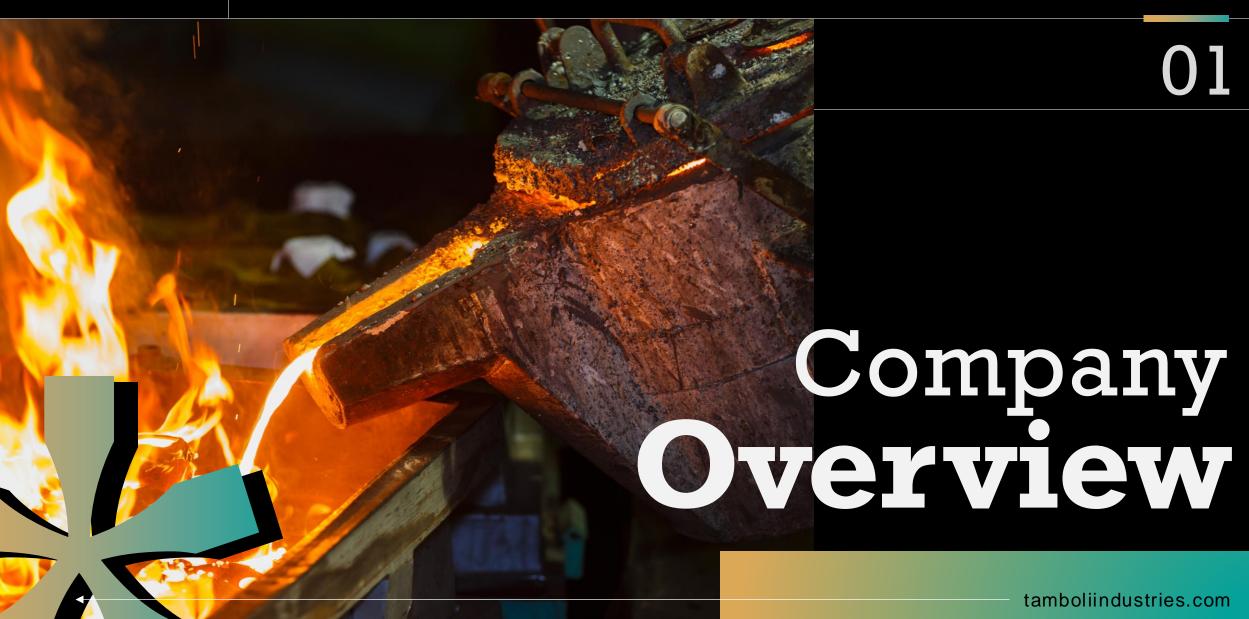


# Company \*\*\*Update

February 2025



Tamboli Industrics Limited



A specialist in investment casting technology (Feinguss), delivering fully machined precision components for Pneumatic & Automation, Pumps, Valves & Turbo Parts, General Engineering, Automobile and Aerospace applications.



Superior quality, strong supply chain reliability & timely delivery



Advanced capabilities such as robotic automation & 3D prototyping solutions



Focused on delivering niche & super-crucial components in low, medium and high volumes



Fully-machined ready-to-fit components

#### Supplier of choice

for a marquee global clientele



#### **EXPORT ORIENTED UNIT**

600 TPA
Production Capacity

500+
Strong Team

#### STAR EXPORT HOUSE

500

Preferred supplier to fortune 500 companies across the globe

45+

Engineers

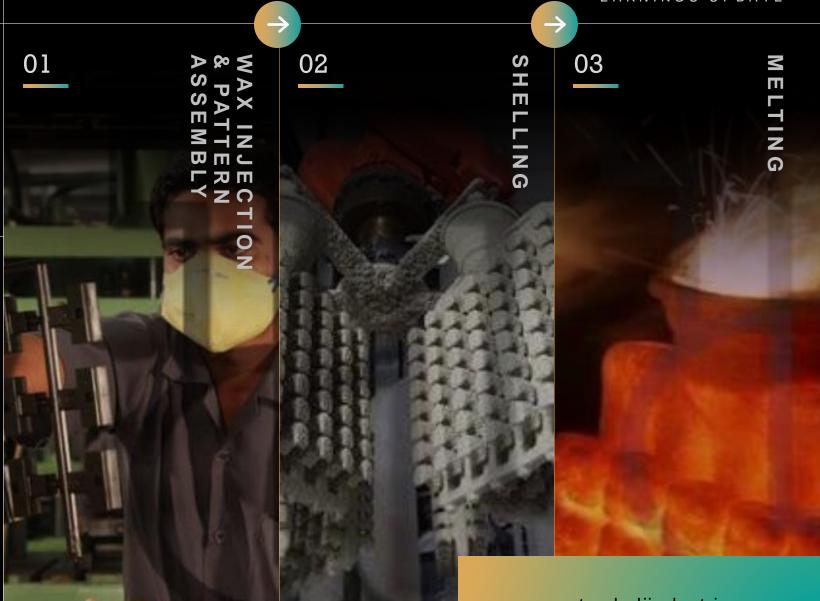
## Investment Casting Technology

### HIGH TECHNOLOGY PRECISION INVESTMENT CASTING PROCESS

- Complex and precise manufacturing method for creating intricate metal parts with high accuracy
- Involves advanced equipment and techniques to produce high-quality metal components meeting exact customer specifications

#### **ADVANTAGES**

- Allows production of intricate parts with high accuracy and consistency
- Cost-effective method, reducing the need for extensive machining and finishing processes
- Highly advanced and precise manufacturing method
- Ideal for creating high-quality metal parts across various industries and applications
- Accuracy and consistency make it a popular choice for manufacturers
- Cost-effectiveness makes it a viable option for businesses



## At a Glance Q3FY25

## **Revenue from Operations** (IN ₹ CRORE) 19.7 18.2 16.8 YOY Change

Q3FY24

Q2FY25

Q3FY25





# ISRO invites Tamboli Castings to participate in IAC 2024

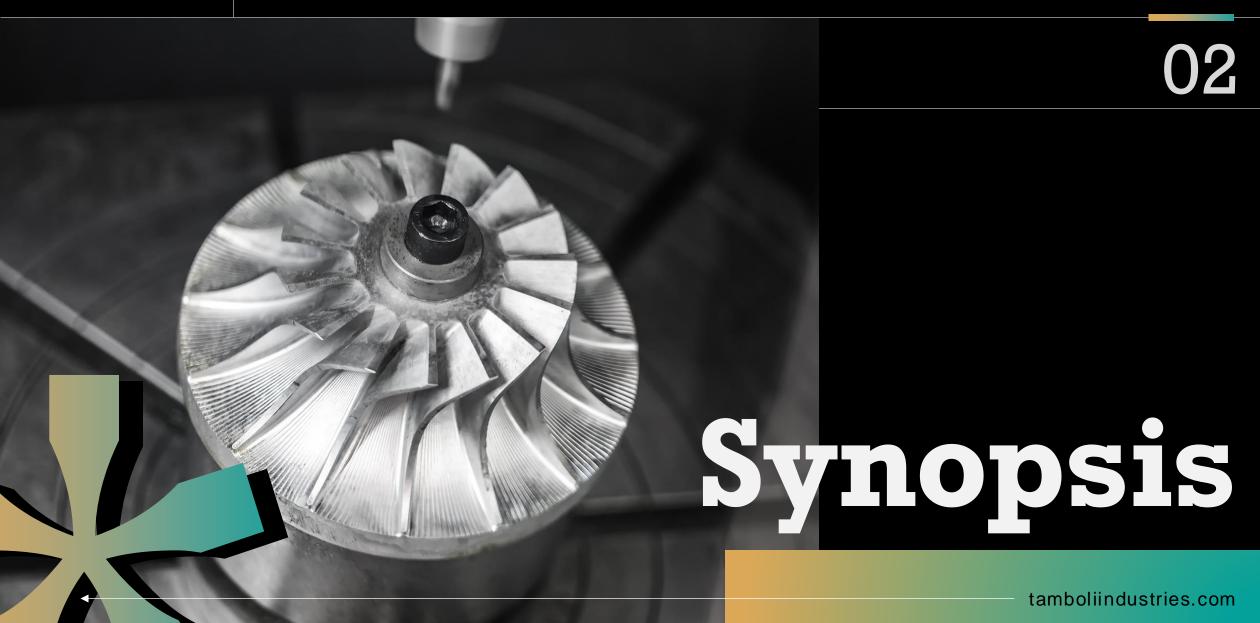
## 75<sup>TH</sup> INTERNATIONAL ASTRONAUTICAL CONGRESS (IAC)

MILAN, ITALY OCTOBER 14th TO 18th 2024

- Tamboli Castings was 1 of the 12 Indian companies invited by ISRO to participated in IAC 2024
- It was the sole representative from the casting and machining sector
- Provided Tamboli Castings a platform to showcase its capabilities in the aerospace sector on a global stage to industry leaders, innovators, and space technology stakeholders







## **Business Overview**

### Vaibhav B. Tamboli

CHAIRMAN & MANAGING DIRECTOR

- The business outlook has been gradually improving since the beginning of the current financial year, following a particularly challenging two years. However, this improvement is yet to be reflected in the financial performance.
- The outlook from European markets and customers remains tepid overall. Many stakeholders are awaiting clarity on policy changes from the U.S. with the new President taking office. We anticipate that clearer direction from Western customers may emerge between February and March.
- In the auto segment, the company has recommenced supplies to a global player in India for some of their ongoing projects.
- Stakeholders in the MENA region are accelerating their carbon reduction programs and establishing environmentally friendly energy generation plants. As a result, significant opportunities are emerging in the pumps and valves segment, particularly for complex, high-tech components.

- We have successfully prototyped and received approval for numerous components that cater to these opportunities, with some prototypes having reached the pre-bulk supply stage.
- Work is also progressing in the locomotive and railway sector. The company has become a crucial supply chain partner to a large OEM in this field, boasting a substantial portfolio of approved components. Tier-1 supplies have commenced for components of Amrit Bharat Express train project for Indian Railways, with some components at the prototype stage and some already in bulk supply.
- Another important update during the quarter was the Board's approval for the amalgamation of step-down subsidiaries into Tamboli Castings. This strategic move aims to enhance operational synergies, reduce operational costs, and streamline compliance requirements.
- We also remain committed to our own carbonfootprint reduction initiatives and are actively transitioning towards more sustainable business practices.

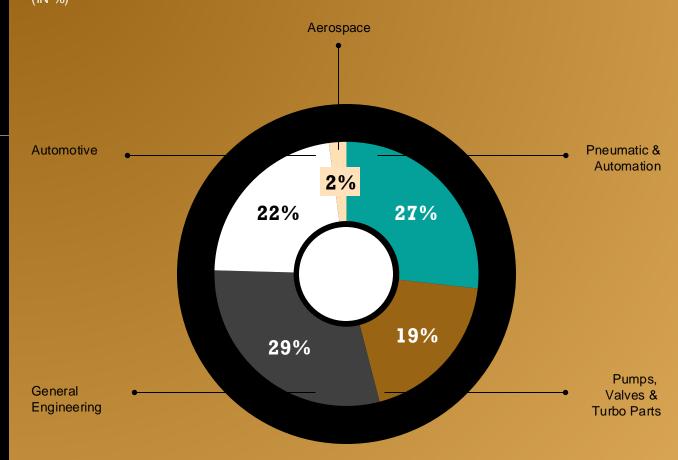
## (Q3 & 9MFY25) P&L Snapshot

| PARTICULARS                 | Q3FY24 | Q2FY25 | Q3FY25 | YOY CHANGE<br>(%) | 9MFY24 | 9MFY25 | YOY CHANGE<br>(%) |
|-----------------------------|--------|--------|--------|-------------------|--------|--------|-------------------|
| Total Revenue               | 20.29  | 17.45  | 18.38  | -9%               | 59.31  | 49.97  | -16%              |
| Total Operating Expenses    | 15.82  | 13.97  | 14.02  | -11%              | 47.14  | 38.76  | -18%              |
| EBITDA                      | 4.47   | 3.48   | 4.36   | -2%               | 12.17  | 11.21  | -8%               |
| EBITDA (%)                  | 22%    | 20%    | 24%    | 170 BPS           | 21%    | 22%    | 191 BPS           |
| Interest Cost               | 0.06   | 0.12   | 0.13   | 129%              | 0.16   | 0.41   | 158%              |
| Depreciation & Amortisation | 1.12   | 1.09   | 1.19   | 7%                | 3.31   | 3.55   | 7%                |
| Profit Before Taxes         | 3.30   | 2.27   | 3.04   | -8%               | 8.70   | 7.25   | -17%              |
| Profit After Taxes          | 2.25   | 1.57   | 2.24   | 0%                | 6.11   | 5.21   | -15%              |
| Earnings Per Share          | 2.27   | 1.58   | 2.26   | 0%                | 6.16   | 5.25   | -15%              |

# Diversified Revenue Base

Diversification via Exposure to Multiple Divisions, Industries, and Geographies within a few select large Clients (MNC Conglomorates)

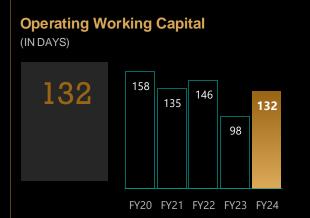
## REVENUE MIX: INDUSTRIAL APPLICATION (FY24)



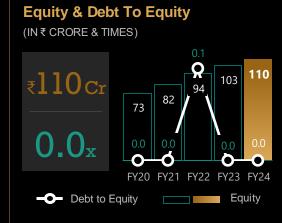
## Key Performance Indicators

## **Total Revenue & EBITDA Margin** (IN ₹ CRORE & %) ₹**76** cr 81

FY20 FY21 FY22 FY23 FY24

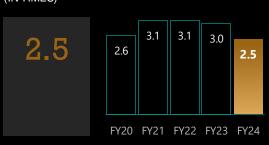




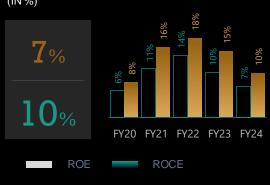


#### **Fixed Asset Turns** (IN TIMES)

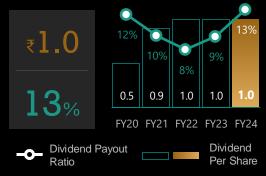
EBITDA Margin

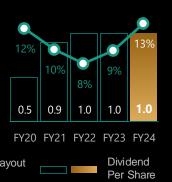






#### **Dividend Per Share & Payout** (IN ₹ & %)





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## (5Y) P&L Snapshot

| PARTICULARS                 | FY20 | FY21 | FY22 | FY23 | FY24 |
|-----------------------------|------|------|------|------|------|
| Total Revenue               | 53.6 | 67.5 | 81.3 | 85.5 | 76.1 |
| Total Operating Expenses    | 44.8 | 51.3 | 58.6 | 65.1 | 60.9 |
| EBITDA                      | 7.4  | 15.6 | 21.9 | 20.4 | 15.2 |
| EBITDA (%)                  | 13.7 | 23.0 | 26.9 | 23.8 | 20.0 |
| Interest Cost               | 0.4  | 0.2  | 0.7  | 1.1  | 0.2  |
| Depreciation & Amortisation | 3.0  | 3.3  | 4.1  | 4.4  | 4.4  |
| Profit Before Taxes         | 4.0  | 12.1 | 17.1 | 15.0 | 10.6 |
| Profit After Taxes          | 4.1  | 9.4  | 13.0 | 10.6 | 7.5  |
| Earnings Per Share          | 4.1  | 9.5  | 13.1 | 10.6 | 7.6  |

## (5Y) Balance Sheet Snapshot

| PARTICULARS           | FY20 | FY21 | FY 22 | FY 23 | FY24  |
|-----------------------|------|------|-------|-------|-------|
| Shareholders Fund     | 72.8 | 81.8 | 93.8  | 103.4 | 109.9 |
| Non-current Liability | 1.5  | 0.4  | 9.9   | 0.9   | 3.16  |
| CURRENT LIABILITY     |      |      |       |       |       |
| Trade Payable         | 1.8  | 3.8  | 3.9   | 3.0   | 3.27  |
| Others                | 17.1 | 10.4 | 18.9  | 11.8  | 9.38  |
| Total                 | 93.1 | 96.3 | 126.5 | 119.1 | 125.7 |
| Non-current Assets    | 39.7 | 45.8 | 60.1  | 74.9  | 69.65 |
| CURRENT ASSETS        |      |      |       |       |       |
| Inventories           | 16.4 | 12.4 | 17.4  | 14.7  | 12.03 |
| Trade Receivable      | 8.0  | 16.2 | 18.8  | 10.5  | 18.42 |
| Others                | 29.0 | 22.1 | 30.2  | 18.9  | 25.61 |
| Total                 | 93.1 | 96.3 | 126.5 | 119.1 | 125.7 |

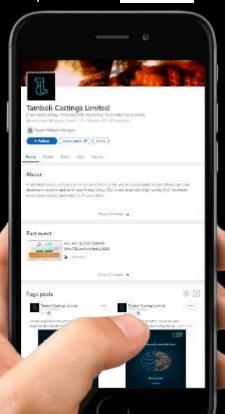
## (5Y) Cash Flow Snapshot

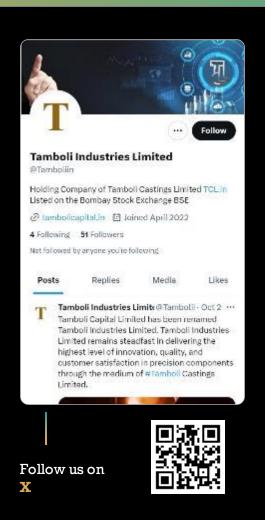
| PARTICULARS                    | FY20  | FY21  | FY22   | FY23   | FY24  |
|--------------------------------|-------|-------|--------|--------|-------|
| Cash From Operating Activities | 1.7   | 3.5   | 24.1   | 21.0   | 5.0   |
| Cash From Investing Activities | (5.1) | (4.7) | (37.0) | (5.1)  | (7.0) |
| Cash From Financing Activities | (2.7) | (1.8) | 12.1   | (14.4) | 0.3   |
| Net Cash Flow                  | (6.1) | (3.0) | (0.8)  | 1.4    | (1.6) |
| Net Cash At Beginning Of Year  | 13.7  | 7.6   | 4.6    | 3.8    | 5.2   |
| Net Cash At The End Of Year    | 7.6   | 4.6   | 3.8    | 5.2    | 3.6   |

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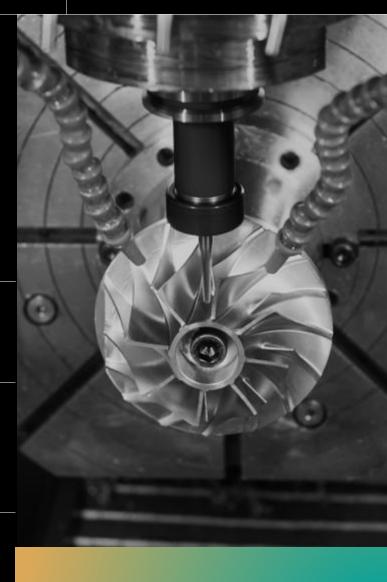
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