

Date: February 10, 2025

To,
National Stock Exchange of India Ltd.,
Address: Exchange Plaza, C-1, Block G, Bandra Kurla
Complex, Bandra (E), Mumbai-400051, Maharashtra,
India.
NSE Scrip Symbol: OLAELEC

To,
BSE Limited
Address: Phiroze Jeejeebhoy Towers
Dalal Street Mumbai- 400001,
Maharashtra, India.
BSE Scrip Code: 544225

SUBJECT: KEY PERFORMANCE INDICATORS DATA BOOK.

Dear Sir/ Madam,

With reference to the captioned subject, we are enclosing herewith the Key Performance Indicators Data Book of Ola Electric Mobility Limited ("the Company").

This intimation will also be made available on the website of the Company and can be accessed using the below link:
<https://www.olaelectric.com/investor-relations/announcements>.

We request you to take the same on record.

**Thanking You,
Yours faithfully,
For and on behalf of OLA ELECTRIC MOBILITY LIMITED**

**Pritam Das Mohapatra
Company Secretary & Compliance Officer
M. No.: A24685
Place: Bengaluru**

OLA ELECTRIC

KPI data Book

Q3 FY25 results

Ola Electric Mobility Limited KPI Databook

1. Key Metrics

Particulars	Units	FY22	FY23	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
Deliveries	#	20,957	156,089	70,575	56,813	86,775	115,386	125,198	98,619	84,029
Premium	#	20,957	156,089	70,575	56,813	83,396	65,682	75,977	42,074	29,283
Mass	#	0	0	0	0	3,379	49,704	49,221	56,545	54,746

2. Consolidated financials

Particulars	Units	FY22	FY23	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
Revenue*	₹ Cr	398	2,663	1,253	896	1,336	1,641	1,687	1,240	1,069
Gross Margin**	₹ Cr	(82)	93	144	74	248	283	346	251	219
<i>Gross margin (% of Revenue)</i>	%	-20.6%	3.5%	11.5%	8.2%	18.6%	17.3%	20.5%	20.3%	20.4%
Operating Expenses	₹ Cr	693	1,313	351	486	509	552	508	604	654
EBITDA**	₹ Cr	(775)	(1,220)	(208)	(412)	(261)	(269)	(162)	(353)	(436)
<i>EBITDA margin (% of Revenue)</i>	%	-194.7%	-45.8%	-16.6%	-46.0%	-19.5%	-16.4%	-9.6%	-28.4%	-40.7%
PAT	₹ Cr	(784)	(1,472)	(268)	(524)	(377)	(417)	(347)	(495)	(564)

3. Automotive segment financials

Particulars	Units	FY22	FY23	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
Revenue*	₹ Cr	398	2,663	1,253	896	1,336	1,655	1,691	1,246	1,075
Gross Margin**	₹ Cr	(82)	93	143	73	248	297	350	257	224
<i>Gross margin (% of Revenue)</i>	%	-20.6%	3.5%	11.4%	8.1%	18.6%	18.0%	20.7%	20.6%	20.8%
Operating Expenses	₹ Cr	693	1,313	275	392	416	451	415	480	533
EBITDA**	₹ Cr	(775)	(1,220)	(132)	(321)	(169)	(154)	(65)	(223)	(309)
<i>EBITDA margin (% of Revenue)</i>	%	-194.7%	-45.8%	-10.6%	-35.9%	-12.6%	-9.3%	-3.8%	-17.9%	-28.8%

4. Cell segment financials

Particulars	Units	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
Revenue*	₹ Cr	0	0	0	3	3	1	3
Gross Margin**	₹ Cr	0	0	0	1	3	0	2
Operating Expenses	₹ Cr	11	5	7	40	22	18	34
EBITDA**	₹ Cr	(11)	(5)	(7)	(39)	(19)	(18)	(32)

Notes:

Our key metrics definitions are as follows:

* Revenue = Total Income - Interest income - TN incentive.
Total Income would be available in the statutory financials

** Gross Margin and EBITDA excludes Interest Income and TN Incentive