

Date: 28.11.2024

To,

Listing Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street Mumbai-400001

#### Sub: Investor Presentation- November, 2024

#### RUDRAECO | 514010 | INE723D01021

Dear Sir,

Please find enclosed hereby Investor Presentation-November, 2024.

We request you to take the above information on record.

Thanking You,

Yours sincerely For Rudra Ecovation Limited (Formerly Known as Himachal Fibres Limited)

Nancy Singla Company secretary Cum Compliance Officer



Registered Office: Plot No. 43-44, Industrial Area, Barotiwala-174103 (HP) Corporate office: 4th Floor, Wood Stock Tower, B-35/958, Adarsh Nagar, Ferozepur Road, Opposite Waves Mall, Ludhiana-141012, Punjab



Rudra Ecovation Ltd. (Formerly Himachal Fibres Ltd.)

& Shiva Texfab Ltd.

Investor Deck November 2024



Rudra Ecovation Ltd. and Shiva Texfab Ltd. have in principally decided to merge subject to relevant approvals.





#### **About Us:**

Established in 1997, Rudra Ecovation along with Shiva Texfab have consistently demonstrated unwavering commitment to sustainability, positioning itself as a trailblazer in PET waste recycling. Based in Ludhiana, Punjab, our sprawling 100-acre state-of-the-art facility proudly stands as India's preeminent integrated manufacturing unit for rPET waste recycling. Over our **illustrious 26-year journey**, we have not only achieved the impressive feat of reducing global CO2 emissions by more than 1,40,000 metric tons annually, but have also become synonymous with cutting-edge environmental solutions.



Drone Picture of Shiva Texfab Ltd. based in Ludhiana, Punjab, 100-acre state-of-the-art facility proudly stands as India's preeminent integrated manufacturing unit for rPET waste recycling





- Since 1997
- **100** Acre Own Land Plant



**3000+** employees across locations



## **Environment Challenges**



#### **Ocean-bound Plastic (OBP)**

Studies predict that by 2050, the amount of plastic in our oceans will surpass the population of fish, highlighting a pressing environmental concern.



#### **Waste Landfills**

In India, over 85% of plastic is annually directed to landfills, with a staggering 14 lakh tonnes of PET plastic, commonly used for bottled water, consumed each year. This translates to more than 3,800 tonnes daily, emphasizing the scale of the issue.

#### **Plastic Litter**

Furthermore, a significant 75% of litter found on sea beaches comprises plastic, exacerbating the marine pollution crisis.

## Transforming challenges into opportunities





#### Integrated Plant:

From Pet Flakes to Sustainable Products



#### Capacity:

Inhouse capacity for complete value chain



#### Sustainable sourcing:

ESG-compliant suppliers.



#### R&D Team:

Continous research on new Products.



#### ESG Focus:

ESG compliance focus



#### EPR Support:

Aids brands achieve EPR Goals



## **Corporate Restructuring**





**Rudra Ecovation Ltd.** 



Shiva Texfab Ltd.

Acquired 51% stake in Shiva Cottex Private Limited

Business Profile: Recycled PET (rPET) bottle to bottle chips business & manufacturing of acoustic panels from rPET

#### **Merger Update**

Rudra Ecovation has acquired 70,40,936 Shares (Including 47,01,755 partly paid-up equity shares as yet) of Shiva Texfab constituting 20.02 % equity stake in Shiva Texfab Ltd. The purpose of this investment is to fund ongoing expansion in Shiva Texfab pending the merger of these two entities.



Rudra Ecovation and Shiva Texfab are proposed to be merged into **single entity** 

Business Profile:

Manufacturing of staple
fibre, filament yarn, spun
yarn, Anaura, & nonwovens from rPET



## RUDRA

## Certifications

## **Product Offerings**



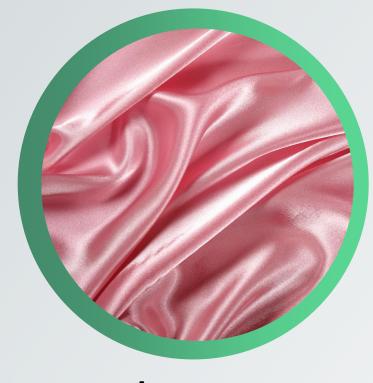
PET Flakes



Filament Yarn



Fibre



Anaura



Spun Yarn



Non Woven Carpets





**Bureau Of Indian Standards** 



9001









Reduced

Water

Consumption

ANAURA

FUTURE-PROOF FASHION

BORN OUT OF EXTENSIVE
RESEARCH, INNOVATION,
CUTTING EDGE TECHNOLOGY
AND ESG WAY OF WORKING





Skin

Friendly

## **Traceable**

Comes with traceability certification of its origin from which type of plastic OBP, HBP or PCW



## Trustable

Made with international quality standard with all relevant certifications



## Sustainable

Made with Zero Waste manufacturing approach also save Co2, Saves water and saved energy.

## We are thrilled to present





## ANAURA Athleisure for sportswear

We are thrilled to present Anaura for sportswear Athleisure our innovative 100% sustainable fabric. Designed to transform sportswear, we merge RPET with sustainable Cellulose for superior performance. Cellulose, known for its excellent water absorption and natural wicking, outperforms cotton, providing better feel, shine, and durability. Embrace the future of eco-friendly sportswear with Anaura and join us in promoting sustainable fashion.

While the wicking effect in RPET fabric is typically achieved through chemical additives, our use of cellulose fibers allows us to achieve it naturally, without the need for chemicals





Chemical Free



Environment Friendly



Skin Friendly



Breathable Fabric



Manufacturing process saves Co2 emissions



Saves Energy & water Consumption 8





## Anaura **Applications**











Angura | FASHION

Angura | HOME FURNISHINGS

Angura | ATHELISURE



#### Global Brands Shift Towards rPET and Sustainable Materials

## patagonia

85% of the brand's plastic fabrics come from a recycled source (2022)



The company aims to source 100% of its materials from recycled or other sustainable sources by 2030.



Used more than 1 bn recycled bottles to create products for its various brands; aims to make 100% of its raw materials recycled or sustainably sourced.



Diverts an average of 1 billion plastic bottles annually from landfills and waterways.

## DEC4THLON

Brand aims to source 100% of its polyester from more sustainable channels (recycled, solution-dyed)

#### INDITEX

The company committed to 100% more sustainable linen and recycled polyester for all its brands



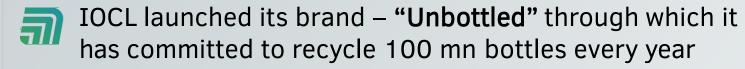


# Government and organization level initiatives adding fuel to the move towards sustainable alternatives

#### Indian Oil launches "Unbottled"







Being the largest initiative globally, IOCL plans to supply the recycled clothes to IOCL workers, non-combat uniforms for Armed Forces and even retail sales

The initiative was launched by PM Modi and has already gathered positive media response

#### **Indian Airlines Sustainable Uniform**





Akasa Airline Sustainable Uniform

Tata Air-India Initiative

- Akasa Air redesigned its crew uniform in July 2022 using recycled polyester fabric made from PET bottle plastic salvaged from marine waste
- Recently, **TATA Air-India** joined the race by providing in-flight sleepwear made from recycled polyester

Similarly, many other brands from across the industries are expected to follow suit & take substantial steps towards their commitment to become truly sustainable

## Rising demand for sustainable fashion leading to exponential growth for recycled textiles material





## Globally, customers have been preferring apparels which are sustainable and environment friendly

- 80% of customers in US said sustainability was important while 94% of customers in India said they were willing to pay high prices for "ethical" products
- Following the customer push, sustainability presents as the biggest opportunity for Fashion industry (McKinsey Survey, 2023)



Sustainable & Fair business practices are on the rise to meet customer demand for ethical fashion

 However, the promise of sustainability faces difficulty due to lack of credibility in turn raising demand for certified raw materials & responsible sourcing



## Government policies & regulations across the globe have made brands to be more responsible

- GOI launched SURE in 2019 which includes pledge from 16 brands aims to using sustainable raw materials and processes by 2025
- In 2019, Gov of France announced its decision to make Paris the sustainable fashion capital of the world by 2024





## From Fiber to Fashion: Rudra Leads Integration – Peer Comparison



#### **Rudra Ecovation Plus Shiva Texfab**

- Recycled Polyester Staple Fibre
- Recycled Spun Yarn
- Recycled Filament Yarn
- Recycled PET Flakes
- Recycled non-food grade bottle grade chips
- Non-woven Fabric
- Knitted Fabric
- Recycled Non-PET granules



ANALYSIS

2

**1** 

UDR

- Rudra Ecovation goes beyond just being a textile company. We're amongst frontrunners in sustainable textile manufacturing.
- We've integrated every step of the process, from transforming waste pet bottles into high-quality fabric, carpets, etc
- As presented, Rudra leads its industry peers with its fully integrated manufacturing setup:

#### **Ganesha Ecosphere**

- Recycled Polyester Staple Fibre
- Recycled Spun Yarn
- Recycled Filament Yarn
- Recycled food grade bottle chips

#### **JB Ecotex**

- Recycled PET Flakes
- Recycled Polyester Staple
   Fibre
- Recycled bottle grade PET Chips

#### **Alliance Fibre**

- Recycled PET Flakes
- Recycled Polyester
   Staple Fibre
- Recycled Polyester Yarn

#### **RSWM Ltd.**

- Yarn
- Fabric

#### Kanchan Group

- Fibre
- Yarn
- Fabric

#### **CTM Textile Mills**

- Textiles Processing
- Home Textiles

#### **SPNG Group**

Yarn manufacturing Green, Dyed, Acrylic Dyed,
 Viscose Dyed, Mélange &
 Slub Yarn

#### **Pashupati Group**

- Recycled PET Flakes
- Recycled Polyester Staple Fibre
- Recycled Polyester Yarn
- Recycled PET Chips (Food & Non-Food Grade)
- Other Recycled Packaging Products

#### **Sutlej Textiles**

- Recycled Polyester Staple Fibre
- Yarn
- Home Textiles Fabric



## **Strategic Ongoing Focus Areas**











## **Production Capacities**



Shiva Texfab and Rudra Ecovation are continuously working on capacity enhancements and modernizing existing facilities as planned.

For more details refer to slide 15

## **Corporate Restructuring**



Rudra Ecovation and Shiva
Texfab are in process of
preparing the merger
documents, which should
be filed with relevant
authorities in due course.

For more details refer to slide 05

#### **Branding / Visibility**



We are in discussion and in the sampling stage with various major corporates and brands for supply of upcycled fabric and Non Woven materials.

Additionally, Rudra Ecovation and Shiva Texfab are actively participating in various national and international conferences

For more details refer to slide 19 to 23

#### **Team Building**



Shiva Texfab and Rudra Ecovation are strengthening corporate resilience bybring on board profession team, the latest leap was appointment of Mr. Vinod Kumar Goyal as CEO. Additionally further strengthen is underway.

### We are on track with our Expansion Activities!



- Washing Lines:
  Increase in capacity 200 MT to 400 MT per day.
- Fibre Plant:
  Increase in capacity from 125 MT to 225 MT Per day
- ANAURA (R-PET Fabric): (Current Capacity 3,20,000 Sq. Mt. Per day) Modernization of Tumbling, Stenter, Peaching, Dyeing & Printing machines, Capacity at 80 MT per day with value added Upcycled fabric.
- Spun Yarn & Filament Yarn:
  Increase in capacity of Filament from 24 MT to 48 MT per day
- Non Wovens: (Current Capacity 40,000 Sq. Mt. Per day)

  Modernization of Tumbling, Stenter, Peaching, Dyeing & Printing machines.
- Bottle to Bottle & Acoustic Panels:

  New Capacity will be 20 MT per day & Setting acoustic panels new capacity

### **Expansion Update:**

- Majority of planned expansion Completed
- Trial production of completed expansion done
- Initial commercial production for completed expansion has started
  - Research on and sampling for various types of upcycled fabrics done and the same are accepted by various brands and garments manufacturers
- Further research and development and sampling of upcycled fabrics are in process
- Total planned expansion to be completed by Q4 2025

### Images of New fabric division setup at Shiva Texfab Ludhiana plant







### Strategic Growth Overview: Rudra Ecovation + Shiva Texfab

## Shiva Texfab - FY24 (Audited)



INR 420 Cr. Sales



INR 32.44 Cr. EBIDTA



7.72 % EBITDA Margins



Utilizing 45% (approx.) of Current Capacity

### Shiva Texfab April 24 – September 24 (Provisional)



INR 219.27 Cr. Sales



INR 21.67 Cr. EBIDTA



9.88 % EBITDA Margins



Utilizing 45% (approx.) of Current Capacity

#### **Growth Road Ahead:**

#### **Setting Up New Capacities:**

Setting up new capacities for Fibre, Filament, B2B (Bottle to Bottle Chips) and Acoustic Panels

#### Focus on Value-Added Products:

Emphasizing high-margin product lines like Anaura, Non Wovens, B2B, and Acoustic Panels

#### **Achieving 100% Capacity Utilization:**

Targeting to achieve 100% utilization of expanded capacity (including new capacities) by FY 2027

#### **Revenue Potential:**

Projected topline potential of INR 1,700 crore at 100% expanded capacity utilization.

#### Margin Goals:

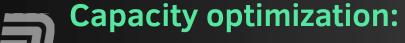
**EBITDA** Expected margins between 16% and 17% at full capacity.

#### **Next Expansion**

Next phase of expansion for capacity enhancement of Anaura and Non woven to fully forward integrate the surplus fibre capacity (to be planned post optimum utilization of present expanded capacities)



## **Future Business Growth Triggers:**



Increase capacity utilization to scape up operations and gain efficiency.

**Leveraging existing infrastructure:** 

Future investments focused on cutting-edge plant and machinery, leveraging existing infrastructure (land, building & utilities).

Focus on Value-added segments:

Complete focus on high-margin products like Anaura and Carpets.

**Building organizational resilience:** 

Strategic hiring to bring expertise and agility to adapt to the changing business landscape.

Import Substitution:

Modernization and adopt new technology to substitute superior quality imports.

Favorable Governmental Regulations:

Recent introduction of Minimum Import Price on synthetic knitted fabrics in March 2024

**Embracing Sustainability:** 

Align business practices with sustainability measures and improve ESG performance.

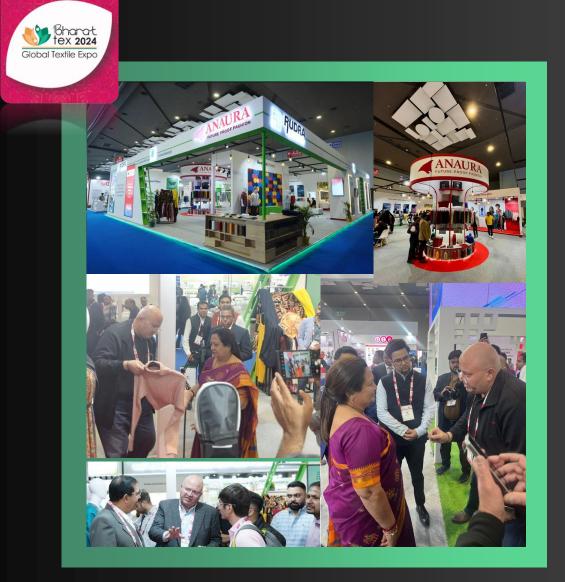
**EPR Advantage:** 

Robust business opportunity through Stringent EPR norms.



## **Recent Event Highlights**







**Bharat Tex 2024 Exhibition Stall** 

**Sustainable Partner at AYCS Event 2024** 

**GCPRS 2024 Exhibition Stall** 

"We participated in four major events in the past 2 quarters, including Bharat TEX, AYCS, GCPRS and Plastic Recycling Show ME&A getting a phenomenal response for our products. We plan to participate in more national as well as international events and exhibitions, establishing Rudra Ecovation as the industry leader and building visibility for our range of products."

### Participated at PRS ME&A





Participated at PRS Middle East & Africa At Dubai ,on September 10,11,12 2024.

Mr. Akhil Malhotra Rudra Ecovation, delivered a powerful speech that resonated deeply with the audience. He highlighted the innovative use of chemical-free cellulose fibers in our Anaura Athleisure Upcycled fabrics, emphasizing our commitment to sustainable fashion. He also showcased our zero-waste manufacturing process, where Rudra Ecovation stands out as the only industry recycling bottle caps and labels—a successful model for others to follow.

His insights set a benchmark for the other industries present, sparking discussions about plastic circularity and innovation. The integration of Al technology not only supports cost-cutting but also drives growth, ensuring we produce innovative, high-quality products at competitive prices. We're excited to share that many companies approached us for this knowledge, including a major European company

The overwhelming attention we received for our traceable, trustable, and upcycled material reflects our dedication to environmental responsibility and our role in shaping the future of sustainable innovation. We are truly grateful for the positive response and appreciation from all attendees, reinforcing our mission to lead in sustainability







#### **Recent Update**

## Rudra Ecovation Ltd. Joins Indo-Thai Dialogue on Circular Economy.

Mr. Akhil Malhotra, was invited as a delegate to the recent Indo-Thai Collaboration event organized in Bangkok. This gathering brought together sustainability pioneers from across Asia, aiming to drive impactful change through cooperative efforts.

In recognition of his leadership in the field, Mr. Akhil Malhotra has been honored with the Leaders of Sustainability - Indo-Thai Delegation Award.

This accolade symbolizes Mr. Akhil Malhotra efforts in promoting environmental responsibility and acknowledges Rudra Ecovation innovative approach to waste management and sustainability.









## **Upcoming Events**





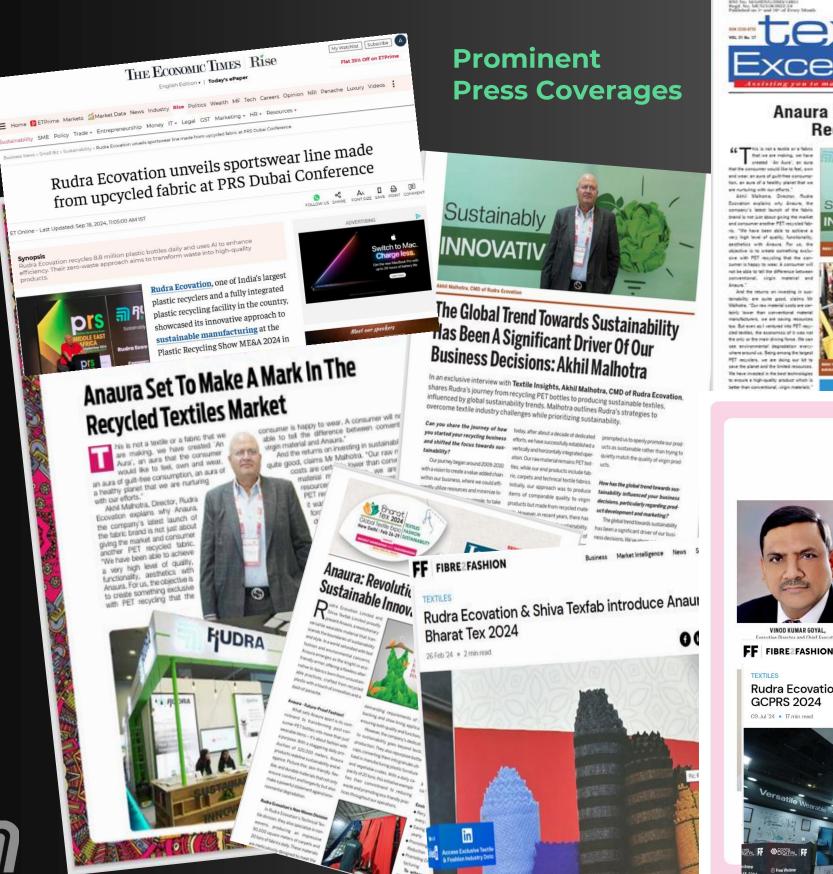


Heimtextil is the leading international trade fair for home and contract textiles, held annually in Frankfurt, Germany. It showcases a wide range of products and trends in the textile industry, including fabrics, bedding, carpets, wall coverings, and decorative accessories. With exhibitors and visitors from around the world, Heimtextil is a hub for designers, manufacturers, retailers, and industry professionals to discover the latest innovations, network, and stay ahead of the curve in the ever-evolving world of home textiles.



### **Recent Media Coverages**











## **Join Rudra Ecovation**



RUDRA

Rudra Ecovation Ltd receives overwhelming response at



#### Rudra Ecovation makes presence at Global Conclave on Plastic Recycling & Sustainability Exhibition



# **Embedding ESG Principals Into Our Core Values**

We are constantly working and improving our ESG standards along with UNSDG goals our ESG Goals also include ESG supply chain, we incentivize compliance among Tier 1 and Tier 2 suppliers.



Rudra has already engaged an external agency to work on ESG & BRSR compliances and targets to achieve the same in FY25 voluntarily.







Rudra Ecovation Ltd. (Formerly Himachal Fibres Ltd.)

# Thanks

www.rudraecovation.com