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Date: 27.09.2024

BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400001

BSE Code: 526747 & Scrip ID: PGFOILQ

Sub: Chairman Speech at the 45th Annual General Meeting of P G Foils Limited

('the Company')

Ref: ISIN: INE078D01012

Pursuant to the above referred, enclosing herewith Chairman Speech delivered at the 45th Annual General Meeting of the Company held on Friday, September 27, 2024 at 11:30 a.m. (IST) through Video Conference ('VC') / Other Audio Visual Means ('OAVM').

This is for your information and record.

For: PG FOILS LIMITED

Bhawana Songara (Company Secretary)







Chairman's Speech

At the

45th Annual General Meeting

Friday, 27th September, 2024 - 11:30 A.M. (IST)

Chairman's Speech at the 45th Annual General Meeting

Dear Shareholders and Fellow Members,

It is my great pleasure to welcome you to the Forty-Fifth Annual General Meeting of PG Foils Limited. I am pleased to share with you the key highlights of our company's financial performance for the Financial Year ending 31st March, 2024 which has been approved by the Board of Directors.

Despite facing increased competition, PG Foils has delivered a satisfactory performance in the financial year 2023-24. Through strategic initiatives and focused efforts, we have effectively managed our financial costs, ensuring the company's stability and sustainability. We continued to drive our strategic agenda, investing in organic growth, accelerating innovation, and successfully bringing new products to commercial scale. With strong business foundations in place, we are well-positioned for future growth and continued success.

Here are the key financial highlights for the Financial Year 2023-24:

Gross Total Income: Rs. 36,702.85 lakhs, compared to Rs. 37,409.48 lakhs in Financial year 2022-23.

Earnings Before Tax & Depreciation: Rs. 2,445.96 lakhs, compared to Rs. 645.56 lakhs in Financial year 2022-23.

Profit After Tax: Rs. 1,702.34 lakhs, compared to Rs. 22.15 lakhs in Financial year 2022-23.

Earnings Per Share: Rs. 14.57, compared to Rs. 0.22 in Financial year 2022-23.

Exports: Rs. 4,967.03 lakhs, compared to Rs. 6,768.48 lakhs in Financial year 2022-23.

Corporate Social Responsibility is deeply ingrained in the culture of our company. our Company has been undertaking social welfare initiatives towards Health Care Activities. The voluntary CSR contribution of our company for financial year ended 31st March, 2024 is Rs. 5.50 lacs as against Rs.65.21 lacs in previous financial year 2022-23.

Business Highlights:

Throughout the year, we focused on enhancing our operational capabilities. We have made a strategic shift from bare foil to converted foil, emphasizing value-added products, particularly printed foils, for our pharmaceutical customers. We have also streamlined our customer base and refined our marketing approach, which has positive results in a highly competitive environment.

I am proud to announce that PG Foils is recognized as a certified vendor for leading pharmaceutical companies in India and ranks among the top five aluminum-based packaging companies in the country. This is a significant achievement, considering the tailored requirements of our customers in the foil packaging sector.

Our commitment to product quality and customer service has earned us a reputation as a preferred supplier in the pharmaceutical industry. With anticipated economic reforms, we are confident that PG Foils will continue to grow and thrive.

Looking ahead, our priorities include:

- Achieving zero-defect quality.
- Developing ultra-light gauge foils and substitutes for imported products.
- Expanding our product range with unique specifications.

I would like to extend my heartfelt thanks to the Board of Directors for their support in fostering a culture of good governance, as well as to the entire PG Foils team for their hard work and dedication.

As we move forward, I seek your continued support in making PG Foils more sustainable and resilient in the face of external challenges. On this occasion of our Forty-Fifth AGM, I would like to express my gratitude to the Board, our employees, bankers, vendors, and shareholders for their ongoing trust and support.

Best wishes to you and your family,

CHAIRMAN