

KDDL Limited

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Ref : KDDL/CS/2024-25/82

Date : 18th December, 2024

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra,
Mumbai - 400 051

BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400001

Trading Symbol : KDDL

Scrip Code : 532054

Subject: Investor Presentation

Dear Sir/ Madam,

Please find enclosed Investor Presentation.

Kindly take the same on record.

Thanking you,

Yours truly

For KDDL Limited

Brahm Prakash Kumar
Company Secretary

KDDL LIMITED

Looking Ahead



KDDL LIMITED

CONTENTS

EIGEN: Precision Engineering

TARATEC: Watch Components

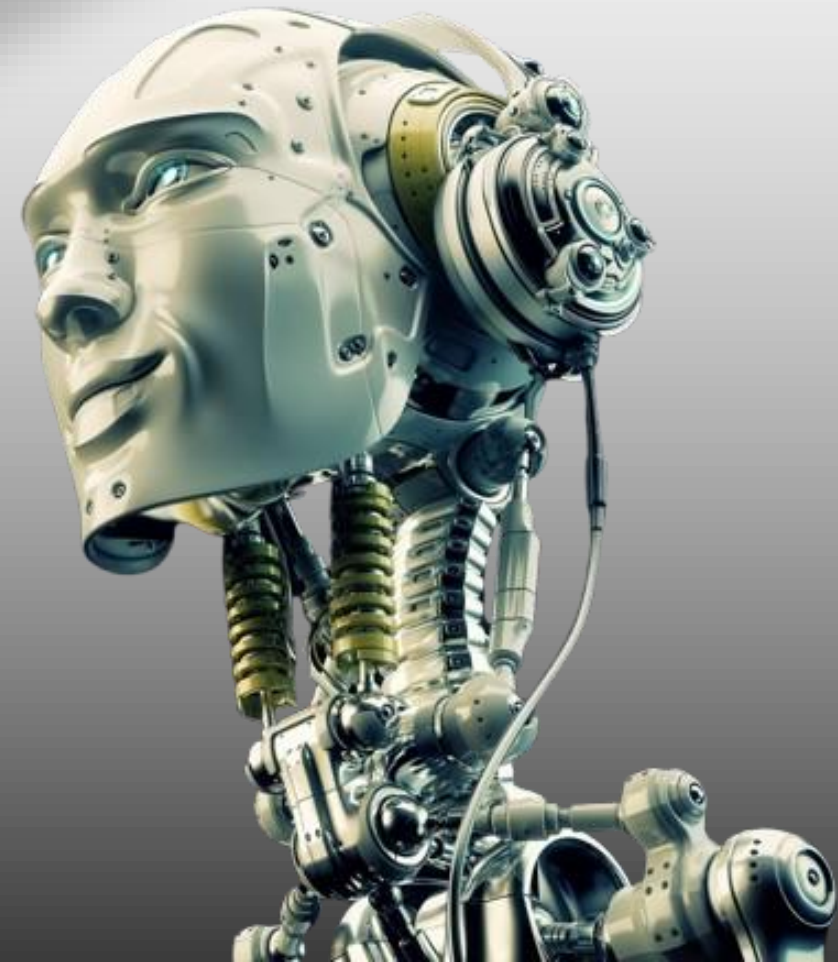
ORNAPAC: Packaging for Luxury

ESTIMA: Swiss Manufacture

FAVRE LEUBA



EIGEN Precision Engineering



EIGEN

Current Update

FY24 vs FY25

AS PER H1 ACTUALS

Revenue: +46%

EBITDA: +100%

PBT: >+233%

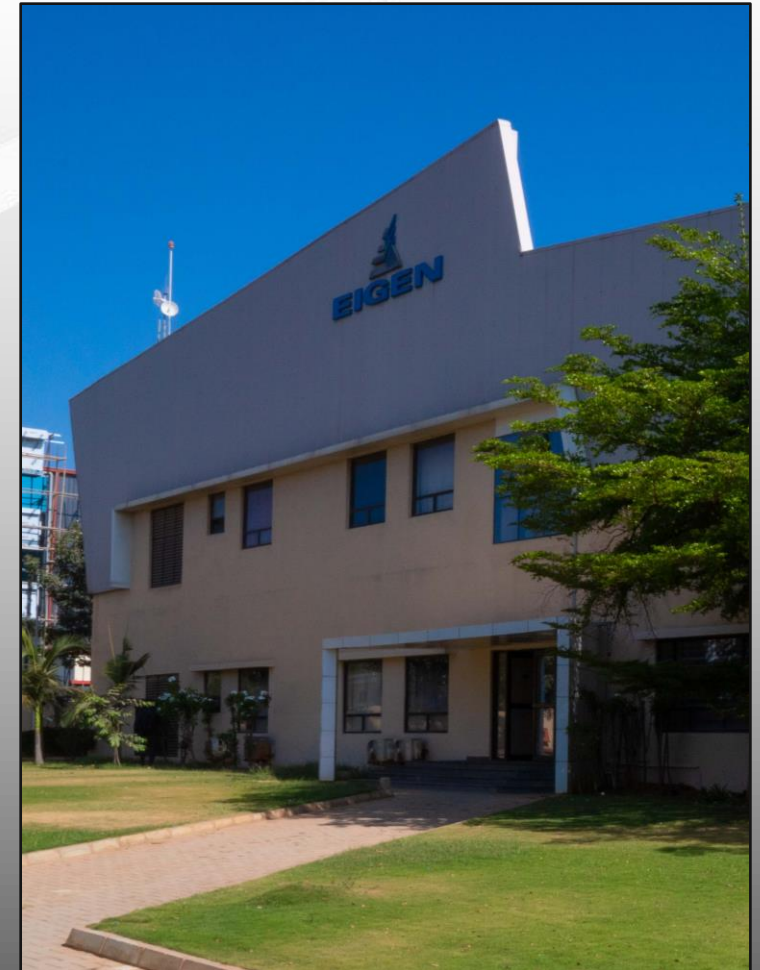
BUSINESS ENVIRONMENT

Strong demand surge continues

Export segment most buoyant

China +1 positive, but waning

Domestic segments growing slower than expected



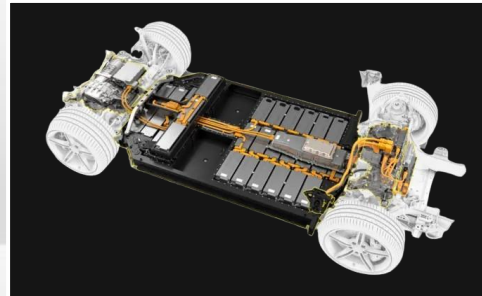
EIGEN

Market & Product Segments

MAIN MARKET SEGMENTS



BESS: Energy Source



EV: Electrical Vehicles

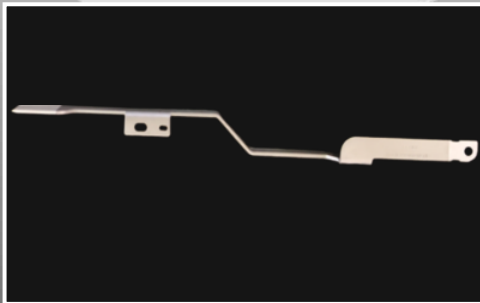


AD: Aerospace & Defense



EE: Electricals & Electronics

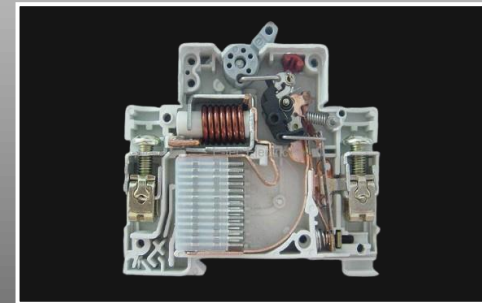
MAIN PRODUCT GROUPS



Busbars



Connectors



Relays



EIGEN

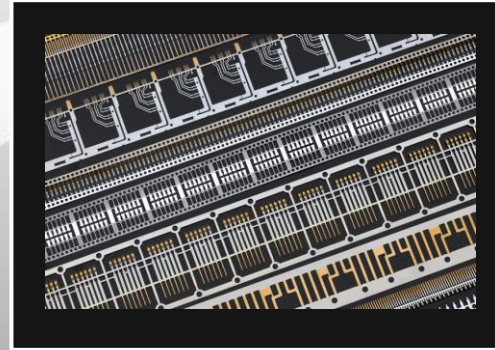
New Technologies



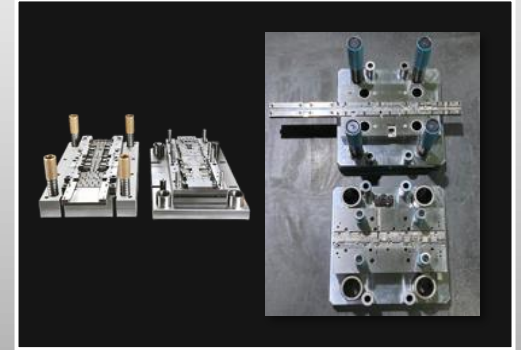
Friction Stir Welding



Flexible busbars



Reel Plating



Carbide Stamping Tool



EIGEN

Outlook : Mid-Long Term

PRODUCT GROUPS

Busbars and related

Connectors and related

Electrical/Electronic
assemblies relays

Integration of new
technologies

MARKET SEGMENTS

US Market is highest priority.
Then Europe and Asia

Export : BESS & EV Segments

India : Aerospace & Defense;
Electrical and Electronic

GOALS

Revenue : Rs 750cr - 1000cr
in 7-10 years. Organic and
Inorganic routes

Integration of New
Technologies

Set up Sales Organization in
USA and Europe



TARATEC Watch Components



TARATEC : Watch Components

Current Update

FY24 VS FY25

AS PER H1 ACTUALS

Revenue: -21%

EBITDA: -39%

PBT: -44%

BUSINESS ENVIRONMENT

Global slowdown in Swiss watches. Short-term stagnation in dials and hands business

Export demand for bracelets is growing.
Strong ask for other components

China+1 thinking is strong but appeal of India is diminishing

Domestic watch assembly growth is moderate



TARATEC : Watch Components

Outlook : Mid-Long Term

DIALS & HANDS

Low volume growth in Swiss & Indian market

High potential to among Japanese brands

High potential in high-value artisanal products

Overall growth est 8-10% CAGR

BRACELETS

High volume and value growth in Swiss market

Continued focus on mid-high end, not the Indian brands

Expansion planned in capacity and cost effective technologies

Overall growth est 20-25% CAGR

CASES & RELATED PARTS

High growth potential in Swiss market

Focus on mid end market to grab China+1 opportunity

Open to tech. collaboration or JV for cost effective technology

Rs 50-75 Cr opportunity

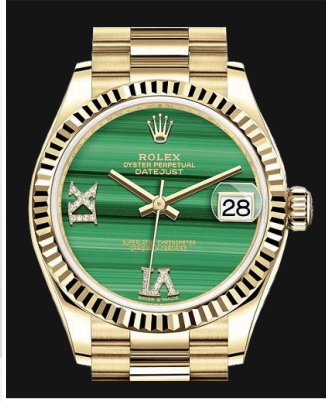


TARATEC : Watch Components

New Technologies & Skills



Laser



Semi-Precious
Stone



Guilloche



Enamel



Pvd



Lumiblock



Buckles



Cases, Crowns &
Pushers



Sapphire Glass



TARATEC : Watch Components

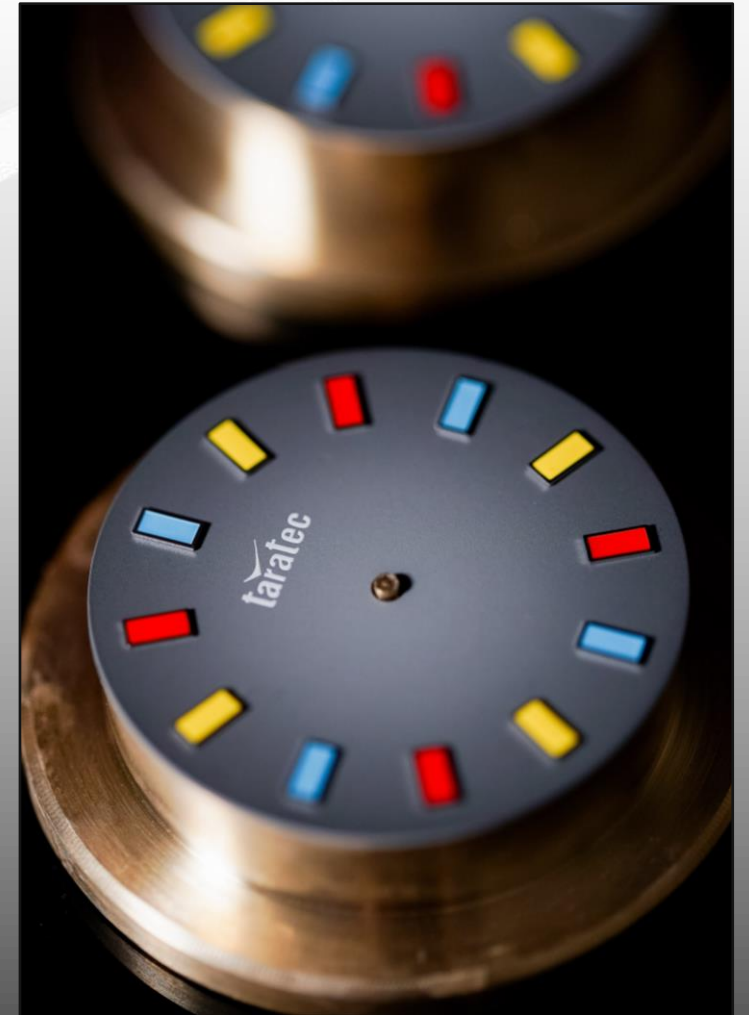
Vision & Goals

To be the worlds best supplier of high-quality appearance parts of watches (habillement).

Create a cluster of high-quality component production through collabs and JVs; make India as a preferred alternative to China and Thailand.

Revive and develop traditional Indian artisan skills to serve the high luxury market in watches.

Pursue and realize revenue potential of Rs 500 Cr +/-



ORNAPAC Packaging for Luxury



ORNAPAC : Packaging for Luxury

Current Update

FY24 VS FY25

AS PER H1 ACTUALS

Revenue: +5%

EBITDA: +8%

PBT: -28%

BUSINESS ENVIRONMENT

New Factory starts production :
Initial ramping up costs.

Steady domestic demand;
moderate growth.

First orders from international
brands. Strong future potential



ORNAPAC : Packaging for Luxury

Outlook : Mid-Long Term

MARKETS & GOALS

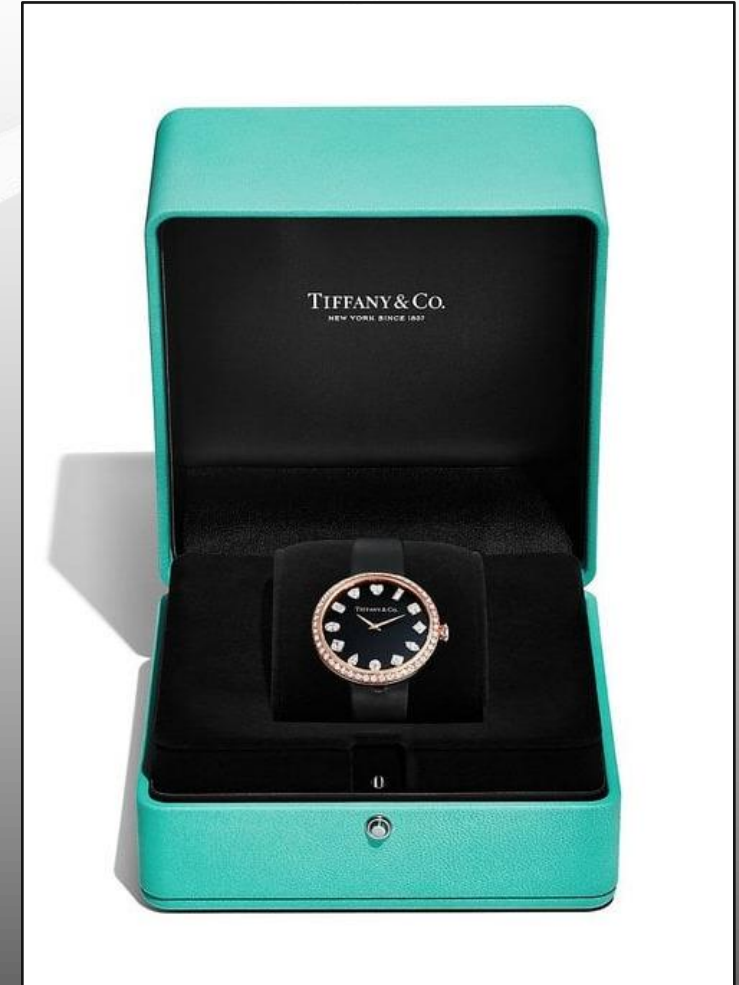
Watch Industry-Domestic : Moderate Potential

Jewelry & Accessories-Domestic : High Potential

Export Segment -Swiss watch brands and global jewelry brands : Very High Potential

Focus on eco-friendly packaging solutions

Revenue Potential : Rs 80-100 cr



ESTIMA

Swiss Manufacture



ESTIMA

Current Environment

FINANCIALS

Revenue : CHF 2.5 - 3.0 mill
(Rs. 25-30 crs)

EBITDA : Break-even

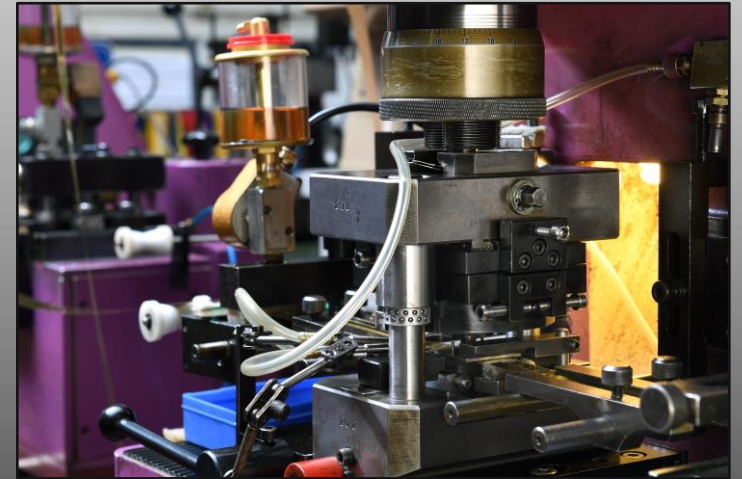
PBT : CHF (-) 500k

CHALLENGES

Entry into high-end
customers

Workforce challenges

Inducting new skills



ESTIMA

Opportunities & Prospects

FINANCIALS

Revenue : CHF 6.0-7.0 mill

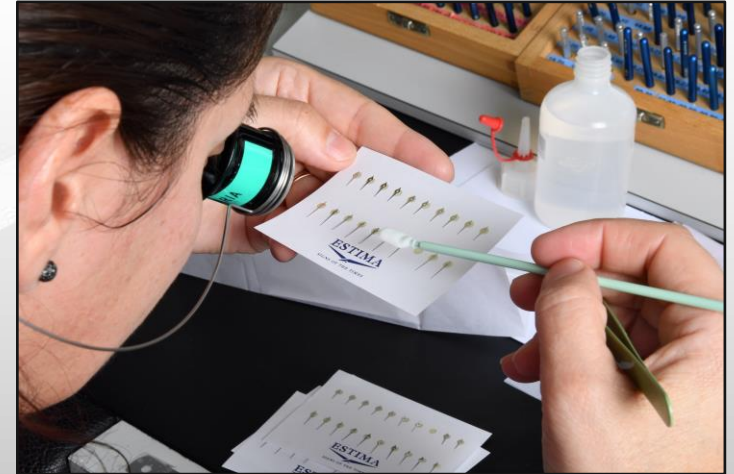
PBT : 10%-12%

MARKETS & PRODUCTS

Special high-value products for high-end brands (gold hands, stone dials)

Special small series dials and hands

Hybrid solution : India + Swiss for mid-end Swiss brands



FAVRE LEUBA

Conquering Frontiers



FAVRE LEUBA



New Product Families: Launch January 2025



FAVRE LEUBA



Media Launch Geneva : September 2024



THANK YOU

