



National Stock Exchange of India Limited Exchange Plaza, 5th Floor Plot No.C/1, G-Block Bandra-Kurla Complex Bandra (E) MUMBAI – 400051, India BSE Limited 1st Floor, New Trading Ring Rotunda Building P.J. Towers, Dalal Street Fort MUMBAI – 400001, India

Scrip Code : MSUMI

Scrip Code : 543498

Ref.: <u>Un-audited Financial Results for the third quarter and nine months ended December 31,</u> 2025 -Investor Presentation and Press Release

Dear Sir (s)/ Madam(s),

Further to our letter dated February 6, 2025 intimating about approval of the un-audited Financial Results of the Company for the third quarter and nine months ended December 31, 2024 in the Board Meeting held on **Thursday, February 6, 2025,** please find enclosed the following:

- 1. Presentation on the performance of the Company for the third quarter and nine months ended December 31, 2024; and
- 2. Copy of the Press Release on the performance issued by the Company.

The above is for your information and records.

Thanking You,

Yours truly For Motherson Sumi Wiring India Limited

POOJA Digitally signed by POOJA MEHRA MEHRA Date: 2025.02.06 16:29:35 +05'30'

Pooja Mehra Company Secretary

Encl(s): As above

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Motherson Sumi Wiring India Limited (MSWIL). Presentation on Results for Q3 FY 2024-25



Key Highlights.



Performance Snapshot

(Rs in crores)	Q3 FY25	Q3FY25 (Ex-Greenfields)	% YoY (Ex-Greenfields)
Revenue	2,300	2,220	5.0%
EBITDA	238	278	6.1%
PAT	140	172	2.4%



Performance Highlights

- Overall Revenue growth of 9% outpacing the industry volume growth by ~6% on a YoY basis on account of favourable product and content mix.
- The three Greenfields being set up for new programs (EV/ICE) for Maruti Suzuki, Mahindra and Tata Motors are in different stages of completion / ramp-up, for which certain costs are expensed upfront. The plants will come fully on stream in ensuing quarters.
- Profitability remained stable for the business (excluding expansions).
- Constructive conversations with customers for some of the pain sharing on associated costs for expansion.
- MSWIL stays as a **debt-free company.**

Industry Highlights

- Passenger vehicle volumes grew by 3% YoY, whilst QoQ volumes dropped by 8%
- Stable Copper Prices during the quarter.



Greenfield Status Update.



Location	Powertrain	SOP
Pune	EV + ICE	Q2FY25
(Maharashtra)	EV	Q4FY25
Navagam (Gujarat)	EV	Q1FY26*
	EV + ICE	Q2FY26
Kharkhoda (Haryana)	ICE	Q2FY26

Annual Revenues of ~ Rs. 2,100 crores** to come onstream by H2FY26 Slew of new product launches across EV and ICE platforms.

Greenfields currently being setup for All New models and not replacements / midcycle updates MSWIL a preferred supplier for new age vehicles by Maruti Suzuki, Mahindra and Tata Motors

Pune Maharashtra



Navagam Gujarat



Kharkhoda Haryana

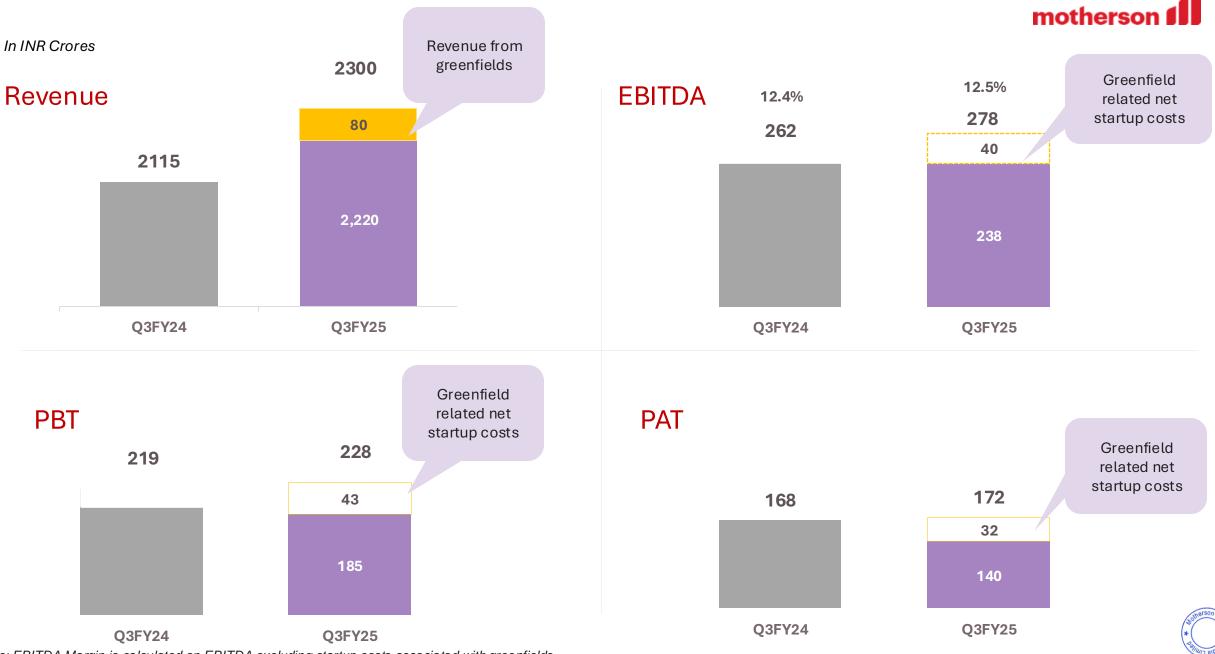




EV; Electric Vehicles ICE : Internal Combustion Engine i.e. petrol, diesel *Delayed SOP due to launch delay by the customer

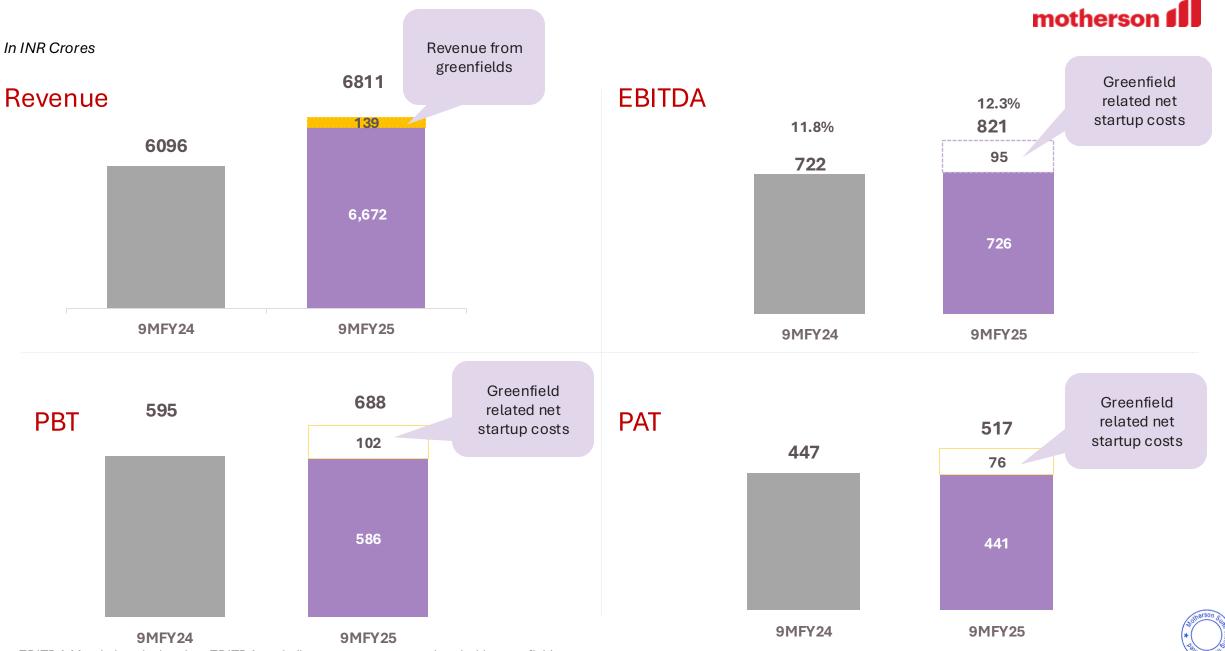
** This is based on customer forecast provided as on date and maybe subject basis change in production schedules.

Business in growth phase whilst improved efficiencies in existing plants.



Note: EBITDA Margin is calculated on EBITDA excluding startup costs associated with greenfields

9M FY25 Performance.



Note: EBITDA Margin is calculated on EBITDA excluding startup costs associated with greenfields

Financial Performance : Debt situation.



In INR Crores

Particulars	31 st March 2024	30 th June 2024	30 th September 2024	31 st December 2024
External Debt	9	9	9	9
Less Cash & Bank balance	268	427	53	61
Net Debt	(259)	(418)	(44)*	(52)
Lease liabilities (in accordance with Ind AS 116)	250	236	273	259
Total Net Debt including lease liabilities	(9)	(182)	229	207

*Post dividend payout of INR 354 crores



Reference Rates & Safe Harbour.



Copper and Exchange Rates.

Average	Q3 2023-24	Q2 2024-25	Q3 2024-25
LME Copper (USD / MT)	8,169	9,207	9,178
Copper (INR / KG)	741	835	836

Average	Q3 2023-24	Q2 2024-25	Q3 2024-25
Jap Yen/ Rs	0.564	0.563	0.554
USD / Rs	83.26	83.77	84.44
Euro / Rs	89.61	92.03	90.08

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Thank you.



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