

ONMOBILE GLOBAL LIMITED Tower #1, 94/1 C & 94/2, Veerasandra Village, Attibele Hobli, Anekal Taluk, Electronic City Phase-1, Bengaluru - 560100, Karnataka, India

P: +91 80 4009 6000 | F: +91 80 4009 6009 CIN - L64202KA2000PLC027860 Email - investors@onmobile.com www.onmobile.com

February 5, 2025

To

Department of Corporate Services,

**BSE Limited** 

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai - 400 001 Scrip Code: **532944** 

The Listing Department

**National Stock Exchange of India Limited** 

Exchange Plaza,

Bandra Kurla Complex, Bandra (East)

Mumbai - 400 051

Scrip Code: **ONMOBILE** 

Dear Sir/ Madam,

#### **Sub: Intimation of Press Release**

This is to inform you that OnMobile Global Limited is issuing a press release titled "OnMobile Reports Third Quarter of Fiscal year 2025 Results", a copy of which is enclosed herewith.

Requesting you to please take the same on record.

Thanking you,

Yours sincerely, For OnMobile Global Limited

P V Varaprasad Company Secretary

Encl: a/a

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# OnMobile Reports Third Quarter of Fiscal Year 2025 Results

#### EBITDA grew 4x on QoQ basis to INR 81 Mn

Momentum continues in mobile gaming with revenues growing by 134.5% QoQ. Active subscriber base – 9.26 Mn (9.1% QoQ)

**Bengaluru, 4**th **February 2025:** OnMobile Global Limited ("OnMobile"), the global leader in mobile gaming & entertainment, today announced the financial results for the Third quarter of FY25 ended December 31, 2024.

### **Highlights:**

- Q3FY25 revenue at INR 1,665Mn, up 26.3% QoQ
- Q3FY25 gross profit at INR 732Mn, up 10.6% QoQ
- Q3FY25 EBITDA at INR 81Mn as compared to INR 18Mn in Q2, margin at
   4.9%
- Gaming subscription revenue grew by 16.9% QoQ to INR 304 Mn
- Gaming platform revenue grew to INR 450 Mn during Q3FY25
- 9.26Mn active subscriber base in mobile gaming in Q3 FY25; increase of 9.1% QoQ
- DSO has reduced to 94 days compared to 113 days in Q2
- Capex investment of upto \$15Mn will be required to further support the gaming revenue
- Revenue generation is directly proportionate to capex financing

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Commenting on Q3FY25 results, Bikram Singh Sherawat, President & COO, OnMobile, said, "We're thrilled to share that we have more than doubled our gaming revenue from the last quarter to INR 754Mn in Q3. This significant increase is largely attributed to the continued strong performance of Gaming subscription business and ramp up of Gaming Platform business, aligning perfectly with our strategic objectives for the Gaming segment. Our active subscriber base also saw healthy growth, now reaching 9.26 million. I am excited to see the continued growth and innovation that OnMobile will bring in the upcoming quarters."

Radhika Venugopal, Global CFO, OnMobile said, "We're delighted to report growth in revenue as well as EBITDA for the quarter. Increase in our quarterly revenue, resulted in growing EBITDA to INR 81Mn compared to INR 18Mn in the last quarter. It is inspiring to see how the strategic initiatives and investments in new technologies are paying off. We consistently strive to achieve growth in both revenue and profitability each quarter."



## **Consolidated Financial Press Release:**

OnMobile Global Limited

Registered office: Tower 1, 94/IC & 94/2, Veerasandra Village, Electronic City Phase-1, Bengaluru-560100

CIN: L64202KA2000PLC027860 Website: www.oumobile.com

Statement of unaudited consolidated financial results for the quarter and nine months ended December 31, 2024

		Quarter ended			Amount in Rs Millions of Nine months ended		Year ended
		December 31, 2024	September 30, 2024	December 31, 2023	December 31, 2024	December 31, 2023	March 31, 2024
il. No	Particulars						(Audited)
		(Unsudited)	(Unsudited)	(Unsudited)	(Unsudited)	(Unaudited)	(Audited)
1	Revenue from Operations						
1	Mobile Entertainment Services	1,640.06	1,293.01	1,197.27	4,168.02	3,905.59	5,132.40
	Other income (net)	16.10	1,295.01	1,197.27	33.66	167.08	201.7
	Ouat mous (us.)	10.10	13.32	77.07	33.00	107.08	201.7
	Total Income	1.65616	1.308.53	1.241.31	4 201 68	4.072.67	5,334.1
	Total Income	1,050.10	1,000.30	1,241.01	4,202.00	4,072.07	3,004.1
2	Expenses						
-	(a) Content fee and royalty	561.66	616.54	595.28	1,743.19	1,784.01	2,345.0
	(b) Contest expenses	7.12	6.39	7.73	23.61	27.38	42.9
	(c) Cost of software licenses and others	361.74	32.44	31.18	452.09	108.70	137.5
	(d) Employee benefits expenses	294.54	301.53	269.24	886.18	818.43	1.082.0
	(e) Finance costs	17.67	15.20	12.59	45.75	28.11	45.6
	(f) Depreciation and amortisation expenses	82.31	80.98	28.10	243.62	85.44	112.1
	(g) Marketing expenses	237.91	225.20	202.34	683.77	645.51	859.0
	(h) Other expenses	77.00	104.77	89.88	280.84	327.17	444.5
	Total expenses	1,639.95	1,383.05	1,236.34	4,359.05	3,824.75	5,068.8
3	Profit/(loss) before share of profit/(loss) of associates, exceptional items and	16.21	(74.52)	4.97	(157.37)	247.92	265.2
	tax (1 - 2)						
4	Share of profit/(loss) of associates	0.15	0.15	0.15	0.45	0.45	0.0
5	Profit/(loss) before tax and exceptional items (3+4)	16.36	(74.37)	5.12	(156.92)	248.37	265.3
6	Exceptional items - net (Refer note 5)	(49.70)	(34.12)	-	(122.52)		-
7	Profit/(loss) before tax (5+6)	(33.34)	(108.49)	5.12	(279.44)	248.37	265.3
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8	Тах ехрепье						
	(a) Current tax	9.46	22.69	27.74	46.71	47.73	89.0
	(b) Current Tax expense relating to prior years						(22.5
	(c) Deferred tax	5.90	(6.72)	1.32	(0.06)	40.67	45.7
	(d) Minimum Alternate Tax (MAT) credit entitlement	3.45	(3.45)				
	Total tax	18.81	12.52	29.06	46.65	88.40	112.2
9		(20.10)			21440		
,	Profit/(loss) for the period / year (7-8)	(52.15)	(121.01)	(23.94)	(326.09)	159.97	153.1
10	Other comprehensive income						
10	A. (i) Items that will not be reclassified to profit or loss	0.14	(1.80)	18.65	(0.27)	13.95	2
	(ii) Income tax relating to items that will not be reclassified to profit or	0.17					
	(ii) income tax relating to items that will not be reclassified to profit or loss	(0.04)	0.53	2.70	0.08	4.07	(0.7
	B. (i) Items that will be reclassified to profit or loss	(44.31)	16.17	25.57	(2.98)	(96.45)	(184.7
	(ii) Income tax relating to items that will be reclassified to profit or loss	(41.31)	10.17	23.31	(2.50)	(30.47)	(104.)
	(ii) income and reading to reads that will be reclassified to profit or loss		-	-	-	-	-
	Other comprehensive income/(loss)	(44.21)	14.90	46.92	(3.17)	(78.43)	(183.0
	Other comprehensive income (1055)	(44.22)	14.50	40.51	(0.17)	(70.40)	(200.0
11	Total comprehensive income/(loss) for the period/year (9+10)	(96.36)	(106.11)	22.98	(329.26)	81.54	(29.8
-		(50.00)	(200.22)		(027.20)	-	(2.0
12	Profit attributable to:						
	Owners of the Company	(50.86)	(118.42)	(25.25)	(322.43)	158.28	152.3
	Non-controlling interests	(1.29)	(2.59)	1.31	(3.66)	1.69	0.7
		(52.15)	(121.01)	(23.94)	(326.09)	159.97	153.1
				, ,	, ,		
13	Total comprehensive income attributable to:						1
	Owners of the Company	(44.21)	(106.11)	46.92	(3.17)	(78.43)	(29.8
	Non-controlling interests			-			
		(44.21)	(106.11)	46.92	(3.17)	(78.43)	(29.8
14	Paid up equity share capital (Face value of Rs 10/- each)	1,114.28	1,114.29	1,062.14	1,114.28	1,062.14	1,062.
15	Other equity						5,434.
16	Earnings per share (of Rs. 10 each) (not annualised except for year ended March 31,						
	2024)						
	(a) Basic	(0.48)	(1.13)	(0.23)	(3.05)	1.51	1.4
	(b) Diluted	(0.48)	(1.13)	(0.23)	(3.05)	1.51	1.4



#### **About OnMobile**

OnMobile Global [NSE India: ONMOBILE] [BSE Ltd: 532944], the leader in cutting-edge mobile gaming and entertainment, is headquartered in Bangalore, India, with its presence in 70 countries across the globe. OnMobile is focused on building customer-first Mobile Gaming products while offering a wide array of digital products such as Videos, Tones, & Contests. Based on current deployments, OnMobile has over 126 customers and 72 million monthly users globally. For further information, please visit. For further information, please visit <a href="https://www.onmobile.com">www.onmobile.com</a>.

For media queries, please contact: pr@onmobile.com