

Mrs. Bector's



Mrs. Bectors reports Q1 FY25 performance

Punjab, 2nd August 2024 – Mrs. Bectors Food Specialities, one of the leading Companies in the premium and mid-premium biscuits segment in North India under the brand 'Cremica' and a leading premium bakery player in India under the brand 'English Oven' announced its Unaudited Financial Results for the Quarter ended 30th June 2024.

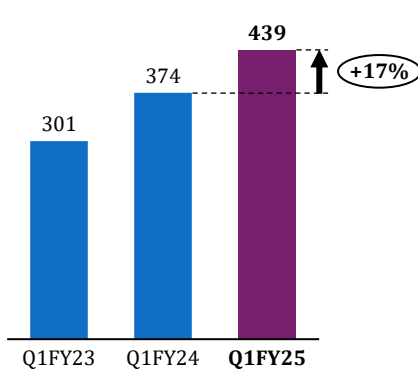
Key Financial Highlights*

Particulars (Rs. Crs.)	Q1 FY25	Q1 FY24	Y-o-Y	Q4 FY24	Q-o-Q
Revenues	439.4	374.2	17.4%	406.4	8.1%
Gross Profit	210.9	175.6	20.1%	194.0	8.7%
Gross Profit (%)	48.0%	46.9%	105 bps	47.7%	24 bps
EBITDA	64.0	57.9	10.5%	58.6	9.2%
EBITDA Margins (%)	14.6%	15.5%	(92)bps	14.4%	14 bps
Profit After Tax	35.4	34.9	1.7%	33.6	5.4%
PAT Margins (%)	8.1%	9.3%	(125) bps	8.3%	-(21) bps

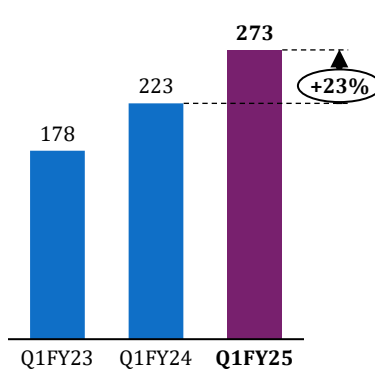
* On Consolidated Basis

Segmental Revenue Breakup (Rs. Crs.) (YoY and 24 months comparison)

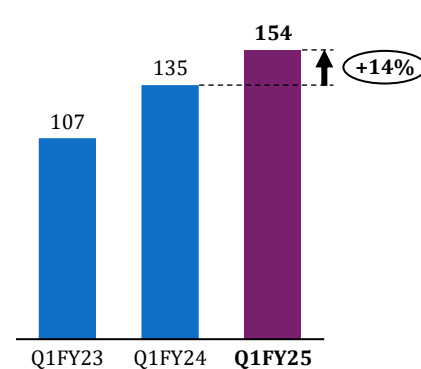
Total Revenue*



Biscuit Segment



Bakery Segment



* Total Revenue includes revenue from contract manufacturing

Operational/Financial Highlights for Q1FY25

- ✓ **Biscuit segment revenue** Q1FY25 stood at Rs. 273 crores against Rs. 223 crores in Q1FY24, thus registered a growth of 23% compared to Q1FY24 including domestic & export biscuit segment. Biscuit segment has grown by 53% as compared to Q1FY23
- ✓ **Bakery segment revenue** Q1FY25 stood at Rs. 154 crores against Rs. 135 crores in Q1FY24, thus registered a growth of 14% compared to Q1FY24 including retail bakery and institutional segment. Bakery segment has grown by 44% as compared to Q1FY23

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Commenting on the Results, Mr. Anoop Bector, Managing Director said,

I am pleased to announce that we have achieved an impressive 17% year-over-year revenue growth, along with a strong 48% gross margin. Our strategic emphasis on premiumization and strong branding has positioned us to capture a greater market share.

To reinforce our market position, we are dedicated to broadening our reach and enhancing our distribution network. We plan to extend our market presence by entering new regions and optimizing our distribution channels, ensuring our products are easily accessible to consumers across a wide range of locations.

About Mrs. Bectors Food Specialities Limited

Mrs. Bectors Food Specialities Limited is one of the leading companies in the premium and mid-premium biscuits segment in North India and a leading premium bakery player in India. The Company is the preferred supplier to some of the Largest QSR Franchises, Cloud Kitchens and Multiplexes in India.

The Company has a diversified product portfolio and constant focus on new launches. The Company has a strong multi-channel distribution network PAN India. The Company is expanding through modern trade and e-commerce. The Company is a leading biscuits exporter to 69 countries across 6 continents.

Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

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