

#### CFL/SE/2024-25/FEB/06

February 11, 2025

The Manager (Listing)

The Manager (Listing)

BSE Limited National Stock Exchange of India Ltd.

Phiroze Jeejeebhoy Towers,
Dalal Street,
Plot no. C/1, G Block,
Mumbai-400 001
Bandra – Kurla Complex

**Scrip Code: 508814** Mumbai-400 051

**Security ID: "COSMOFIRST"** 

#### **Sub: Investor Presentation**

Dear Sir,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed Investor Presentation on Operational and Financial Performance of the Company for the quarter ended on December 31, 2024. The Investor Presentation is also being hosted on the website of the Company viz <a href="https://www.cosmofirst.com/investors/investors-presentation">https://www.cosmofirst.com/investors/investors-presentation</a>

You are requested to take the same on your records.

Thanking You

Yours faithfully For Cosmo First Limited

Jyoti Dixit Company Secretary & Compliance Officer

Encl: as above



# **A Perspective**

February 2025

Speciality Films, Speciality Chemicals, Rigid Packaging, Sun Control Films & PPF, D2C Petcare

Flexible Packaging | Lamination | Labeling | Synthetic Paper | Speciality Chemicals | Plastech | Sunshield | Petcare (Zigly)

Our Businesses: CF COSMO FILMS











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## **Discussion Summary**



- Cosmo First An Overview
- Q3, FY25 Performance Snapshot
- **Strategic Perspective**
- **Our Businesses:** 
  - **✓ Films Business**
  - √ Specialty Chemicals
  - √ Rigid Packaging (Plastech)
  - ✓ D2C Petcare (Zigly)
- **Upcoming Business Vertical: Sun Control Films (Sunshield) & Paint Protection Film (PPF)**
- **Financial Overview**
- **ESG Focus**

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#### Disclaimer

Certain statements in this presentation are forward-looking statements. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results other financial condition may differ materially from those included in these statements due to a variety of factors.

Any forward-looking statements made by or on behalf of Cosmo First speak only as to the date they are made, and Cosmo First does not undertake to update forward looking statements to reflect the impact of circumstances or events that arise after the date the forward looking statements were made.

Our Businesses: CF COSMO FILMS COSMO PLASTECH

## **Company Overview**



| Strong History & Leading Position  ☐ Established in 1981, Cosmo Films Ltd is the pioneer of BOPP & Specialty Films Industry in India. ☐ Promoted by Mr. Ashok Jaipuria, the company is also the leading BOPP & Specialty film exporter from India. | Global Leader in some Specialty Segments  ☐ World's largest producer of thermal lamination films.  ☐ Global second largest player in Specialty label films  ☐ World's largest supplier of Industrial Application Films. | Unique Proposition  ☐ Uniquely positioned with a strong blend of specialty/semi-specialty (71% Dec 24 YTD) and commodity films.  ☐ Globally amongst top four in BOPP Specialty films ☐ Set to be India's largest BOPP producer.  |
|--|---|--|
| Films Production Facilities — Annual  BOPP Films: 196K MT  Thermal Films: 26K MT  BOPET Films: 30K MT  Coated Speciality Films:33K MT  Metalized Films: 40K MT  CPP Films: 10K MT  Capacitor Metallization Films: 700 MT                           | Related diversifications  Speciality Chemicals Rigid Packaging Suncontrol Films (Estimated from FY26 onwards)   | D2C Petcare Venture - "ZIGLY"  □ D2C Omni channel business model to address pets need at every stage of life.  □ To build India's largest Pet care ecosystem with presence across the channels i.e. experience centers, online, mobile vans etc  |
| Strong Financials  ☐ Profitability track record ☐ Looking for assertive growth ☐ Net Debt/EBITDA: 2.2 times(Sep'24) ☐ Net Debt/Equity: 0.5 times(Sep'24)   | Strong R&D Focus  ☐ Collective R&D experience of over 100 years. ☐ Five current patents and another eight are in pipeline.  | ESG & Sustainability "CareEdge Good" Rating  ☐ Environment: Focus on reducing Green House Gas missions, green energy at plants, waste reduction, water treatment etc  ☐ Social: Education to 62k+ students, over 650k lives touched and over 100k trees planted.  ☐ Governance: Strong Independent board with 70% of Independent Directors |

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Our Businesses: CF COSMO FLASTECH COSMO SUNSHIELD

### **Company Overview – Businesses**





Speciality films focused business with target to sell 80% BOPP based volume of speciality films by FY26 (FY24 Speciality 64% and 9M,FY25 71%)



End-to-end rigid packaging vertical (From Q3'FY24)



- ☐ Automotive, architectural, safety & decorative window films (Estimated from FY26)
- Paint Protection Film (PPF)



#### **Verticals:**

- **☐** Masterbatch (From FY21)
- □ Coating Chemicals (From FY22)
- **□**Adhesive (From FY24)



Zigly is D2C, Digital First Omni Channel platform for Pets (Petcare is high growth Industry growing at 25% CAGR)

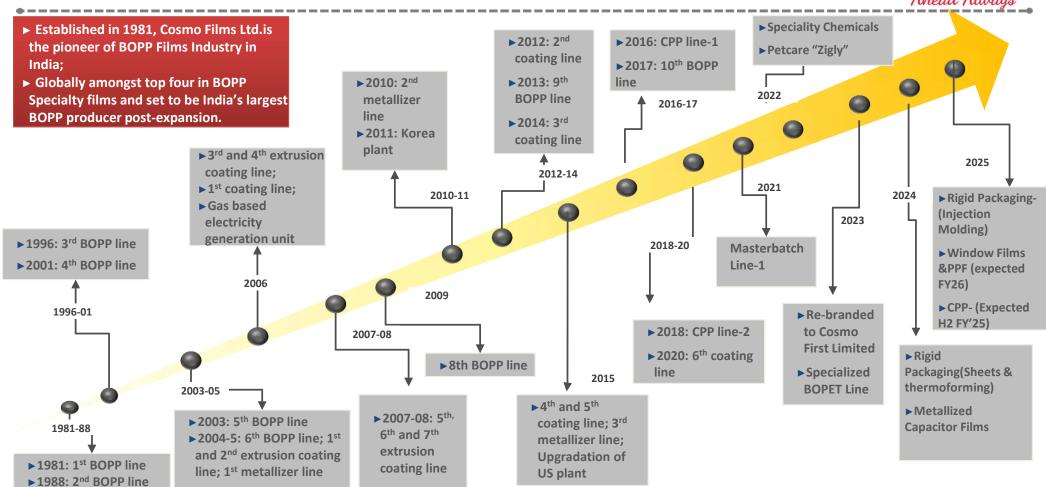
Our Businesses: COSMO FILMS COSMO PLASTECH COSMO SUNSHIEL





## **Company Overview - Key Milestones**





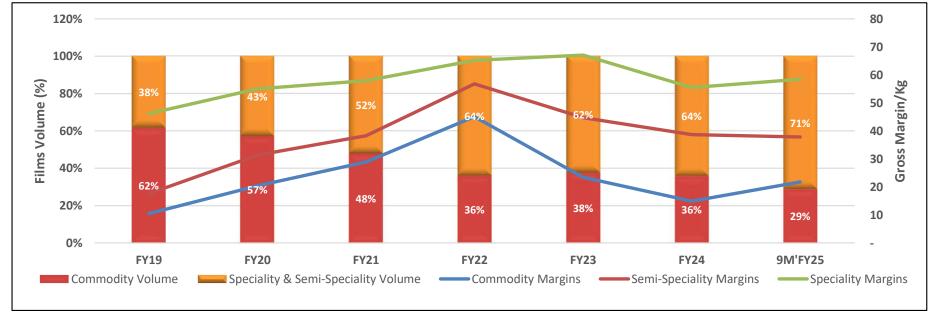
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## **Speciality & Semi Speciality Growth and Margins**



☐ Expanding Speciality & Semi-Speciality films portfolio (high margin category) (YTD 9M FY25 71% volume; ~10% CAGR over last 6 years)



#### Notes:

- 1) Speciality margins per/kg have witnessed a marginal decline in FY24 owing to change in sales mix and uneven orders from a specialty export customer for a high margin speciality film. Speciality margin got normalized in FY25 due to better sales mix (supply has started again to specialty export customer for a high margin specialty film).
- 2) Margins denote per/kg contribution for respective films categories.

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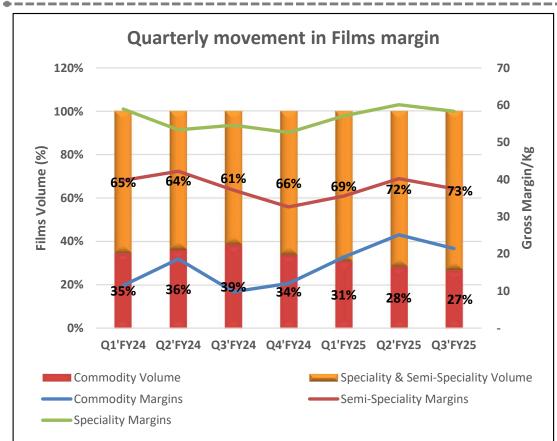


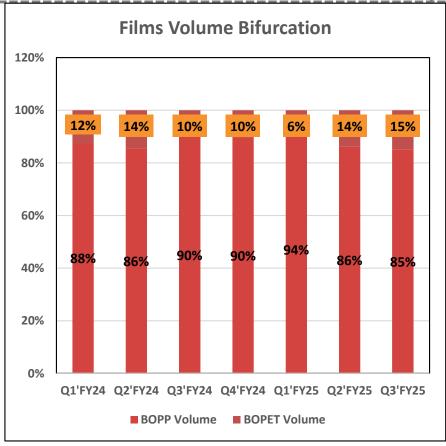




### Films Margin/Volume & Capacity Utilization







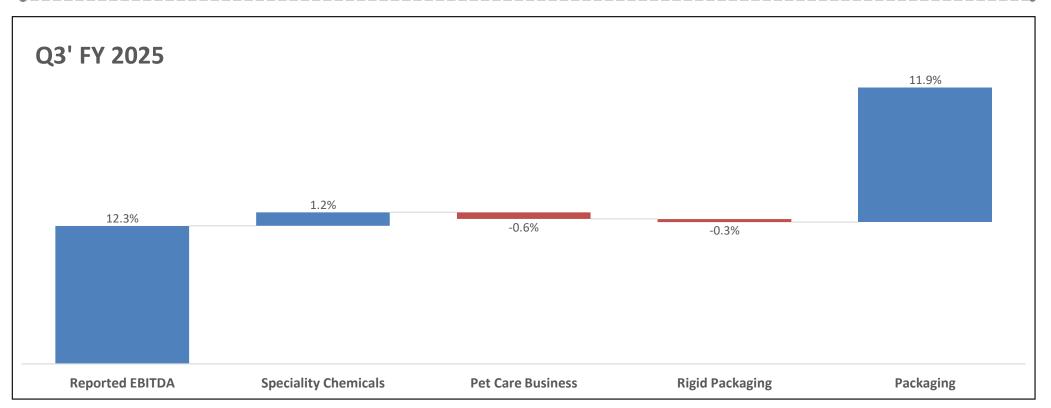
Note: Margins denote per/kg contribution for respective films categories.

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## **Core Profitability – Consolidated :: Q3'FY25**





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### **Performance Snapshot**



INR Cr

## Q3 FY25

## **Performance Snapshot**

|                  |                       |              |            |              |                       | IIIII CII    |
|------------------|-----------------------|--------------|------------|--------------|-----------------------|--------------|
| Particulars      | Unaudited Q3 FY 24-25 |              | Unaudited  | Q2 FY 24-25  | Unaudited Q3 FY 23-24 |              |
|                  | Standalone            | Consolidated | Standalone | Consolidated | Standalone            | Consolidated |
| <b>Net Sales</b> | 679                   | 701          | 723        | 759          | 568                   | 625          |
| EBITDA           | 75                    | 86           | 88         | 107          | 46                    | 56           |
| EBITDA %         | 11%                   | 12%          | 12%        | 14%          | 8%                    | 9%           |
| PBT              | 27                    | 36           | 39         | 57           | 2                     | 10           |
| PAT              | 22                    | 30           | 33         | 46           | 3                     | 11           |
| EPS*             | 9                     | 11           | 13         | 18           | 1                     | 4            |

<sup>\*</sup> Not Annualized

#### **Management Commentary**

☐ The improvement in EBIDTA from Q3, FY24 is backed by higher specialty sales, enhanced volume and better BOPP and BOPET film margins. The Company has reached speciality sales of 73% of total volume in Q3, FY25 and 71% in Dec 2024 YTD basis as against 64% in FY24.

☐ BOPET vertical (15% of Company's Q3, FY25 sales) has also witnessed better margins and posted EBITDA in mid-teens during Q3, FY25.

> Our Businesses: CF COSMO FILMS COSMO PLASTECH









### **Performance Snapshot – Management Commentary Continues ...**



| The Net Revenue and margins are lower in Q3'FY25 from Q2'FY25 due to temporary break-down in one of the lines causing volume loss of 5%.   |
|--|
| BOPP Film margin has also witnessed pressure for few weeks in Q3, FY25 with some capacity commissioning in domestic industry though recovered due to strong demand. The BOPP base film margins are expected to remain subdued in FY26 due to expected capacity addition in the domestic industry. Q2'FY25 also had one time income of 9 crores due to property sales and tax incentives. |
| Specialty Chemical subsidiary is advancing well to achieve high teens EBITDA and 30%+ ROCE in FY25.  |
| For Film business, the Company's focus remains on specialty film, expanding in international geographies,  |
| faster scaling up of new capacities and cost rationalization opportunities. Growth projects (BOPP Film line,   |
| CPP line and Sun-control Film) are expected to add to the topline and bottom-line from FY26.   |
| In Zigly, we have launched multiple Private labels and enhanced our Vet care services which favourably   |
| impacted topline and margins in Q3.  |
| The Rigid Packaging vertical shall start making positive EBIDTA from FY26.   |

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#### **Leading in Sustainable Energy Solution**

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- Renewable Energy usage has been close to 50% of energy consumption in Q3, FY25.
- We are expecting it to increase to about 75% in 6-9 months.
- Once fully operational, we expect power cost rationalization (incremental) of about Rs 20-25 crores PA.





Our Businesses: CF COSMO FILMS COSMO PLASTECH



# **Strategic** Perspective

## Why Cosmo First?



- ☐ Company with diversified businesses with target 20% CAGR topline growth in next 3 years coupled with commensurate return growth.
- ☐ Potential high Growth Engines include Speciality Films, Speciality Chemicals, Rigid packaging and D2C Petcare business.
- ☐ Strong financials (Net Debt/EBITDA at 2.2 times, Net Debt/Equity at 0.5 times).
- ☐ Estimated capex of INR 400 Cr in FY 2024-25.
- ☐ AA- Credit Rating with stable outlook by CRISIL (Reaffirmed in January'2025).
- **□** *Speciality Films:*
- ✓ Expanding Speciality portfolio (64% Volume FY24; 11% CAGR in last 5 years) (9M, FY25 at 71% speciality volume). Target 80%+ Volume from Speciality by 2026 end excl. new capacity.
- ✓ Targeting high growth (50%+ capacity increase) CPP Line by H2'FY25, BOPP Line by H1'FY26.
- ✓ R&D & Sustainability focus (30+ highly qualified scientists; further expanding).
- ✓ Five current patents and another eight are in pipeline.







# **Strategic**

## Why Cosmo First?



#### ☐ Speciality Chemicals:

- ✓ Masterbatch plant (1st line with 75% captive consumption & 25% outside sale).
- Coating Chemicals scale up in coming years.
- Complimentary Adhesive business for Packaging, Lamination and Labels FY24.
- ✓ Estimated ROCE FY25 to be 30%+.

#### □ Petcare (Zigly):

- ✓ Untapped Industry growing @ 25%+
- ✓ D2C Digital first Omni-channel presence in Products & Services.
- ✓ Services focus growth (Vetcare and Grooming)
- ✓ Plan to demerge Petcare vertical into separate company in short term.

#### ☐ Rigid Packaging (Plastech):

- ✓ End-to-end rigid packaging solutions specializes in creating customized packaging solutions for a variety of FMCG products.
- ✓ Uses injection molding and thermoforming techniques.
- ✓ Made from high-quality materials to ensure durability and reliability.
- **✓** Attains globally recognized FSSC 22000 food safety certification.
- Target ROCE in teens.
- ✓ Industry growing @ 10%+
- ✓ Focussing on direct tie-ups with the brands.







Perspective



## **Business Overview "FILMS Business"**

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Our Businesses: COSMO FILMS COSMO PLASTECH COSMO SUNSHIELD COSMO SUNSHIELD CHEMICALS

## **Manufacturing Footprints & Offices"**











Waluj, Aurangabad, India

Shendra, Aurangabad, India

Karjan Vadodara, India

BOPP 5 lines

Thermal Thermal 2 lines

Coating 3 lines

Metalisina 3 lines

I line

BOPP 1 line

5 lines

Coating

Metalising 1 line

3 lines

1 line

2 lines

BOPP

Coating

3 lines

2 lines

3 lines

Metalising

BOPET **Upcoming capacities:** 1 line

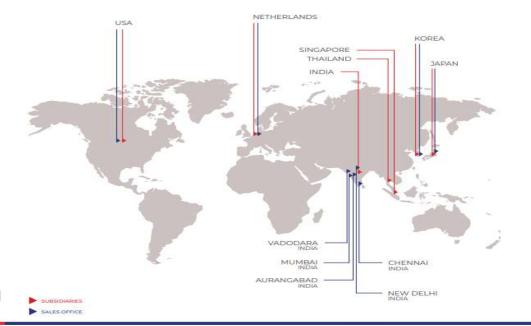
☐ CPP line (20000 TPA - H2'FY25) - Waluj, Aurangabad

☐ BOPP line (67000 TPA – H1'FY26) – Waluj, Aurangabad

**Total Installed Capacity** 

BOPP 1,96,000 TPA (9 lines) 33,000 TPA (8 lines) 7,200 TPA (2 lines)

Thermal 26,000 30,000 TPA TPA (1 line) (7 lines) Metalising 40.000 10.000 TPA TPA (7 lines) (2 lines)





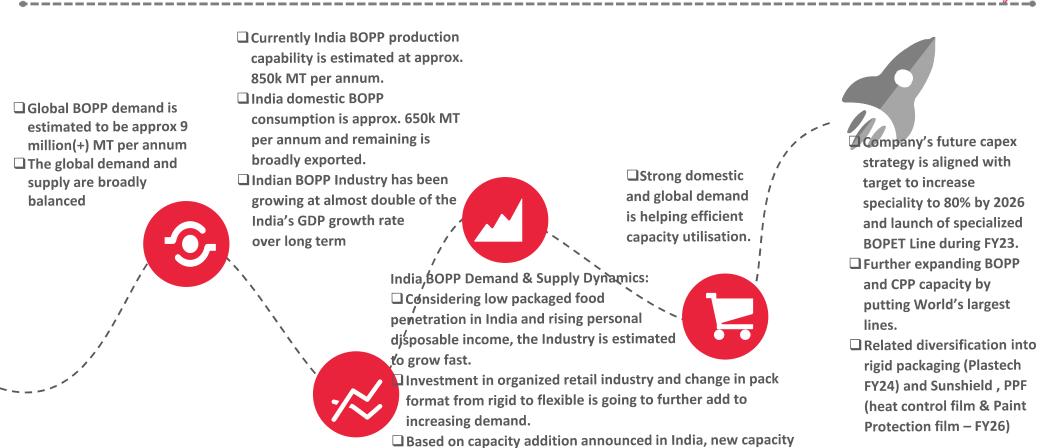








## Films Business-India Industry Dynamics & Capex Strategy Cosmo First Ahead Always



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India demand.

Data Source: AMI/PCI/Other Independent Research and

**Industry Sources** 

expected in the Industry may not be able to address growing

# Films Business - Speciality Films Product Portfolio Cosmo First Ahead Always



- Print & Pouching Films
- **Tape & Textile Films**
- **Barrier Films**
- **Overwrap Films**
- **Heat resistant Film**



- Thermal Lamination & Wet Lamination
- Special Application **Lamination Films**
- Premium Lamination Films





- Pressure Sensitive Label stock films
- Direct Thermal Printable films
- o In-Mold films
- PETG Shrink Labels
- Wrap Around label films



- Synthetic paper
- Cable Overwrap
- Other Specialized Film
- Metallized Capacitor **Films**

Films highlighted above in red color are Specialty Films, while with blue color include both specialty & non-specialty Disclosure: All these are trademarks of respective Owners

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## **Speciality Films Focus**



| ☐ Grow   | Spe   | ciality | р    | ortfolio | by          | volum | e from        |
|----------|-------|---------|------|----------|-------------|-------|---------------|
| 71% in 9 | PM, F | Y25 to  | o 80 | %+ by 2  | <b>02</b> 6 |       |               |
|          |       |         |      |          |             |       |               |
| □ Each   | 1%    | shift   | in   | Special  | ity         | adds  | <b>EBITDA</b> |

between Rs 4 to 5 crores

- ☐ Complimentary growth in Specialized BOPET Line (Shrink labels, Heat reduction films and other high end Speciality) - target 20%+ ROCE in medium to long term
- ☐ Investing resources on R&D & Sustainability:
- Increased R&D headcount to 30+ highly qualified members. Further enhancing **R&D** capability
- Developed centralized R&D center at Aurangabad
- **Driving & investing in several sustainability** projects

#### ■ Key Speciality Products:

- Globally among top four players in BOPP Speciality films
- Speciality Label Films Second largest player in the World
- Thermal Lamination Films World's largest supplier
- Industrial Application Films World's largest supplier

#### ☐ Growth areas for Speciality:

- Synthetic Paper Durable alternate to paper. Global market 100k MT (India 6k MT) - immense potential to grow.
- Sustainable solutions
- Direct Thermal Printable Film (first BOPP film producer to launch)
- Sustainable PVC free solutions for graphic applications
- Heat reduction films and Shrink Label film

#### ■ Heat Control Film:

- Global Market size US\$ 10 billion and expected to grow at 5% CAGR
- Increasing demand for films in the building and construction industry is expected to grow of the market.









#### Focus on R&D and innovation to fuel next phase of growth





#### Infrastructure

- R&D labs with most sophisticated equipment and instruments, one in India & another one in USA.
- □ R&D resources increased to 30+ nos during last 2 years.
- ☐ The R&D team has PHD's & Post Docs from renowned universities in the USA and Europe.
- R&D spend of about 0.5% of annual revenue.
- ☐ Screen, UV Flexo, Direct Thermal and Thermal Transfer printers.

#### **Innovative Product Launches**

- ☐ Puncture resistant barrier metallized CPP film -Suitable for solvent less & extrusion applications.
- ☐ Cosmo PPF: Revolutionary Paint Protection Films to safeguard Vehicle Exteriors.
- ☐ Chemically recycled PCR BOPP film- for soap application.
- □ Specialized BOPET line: We have launched wide range of PET-G shrink films High shrink, Low shrink force, White PETG, PET-G shrink films for containers –PET,HDPE &PP.
- ☐ High Scratch Resistant Metalized Film: Specially designed for pressure sensitive label stock applications. The film delivers across a wide variety of printing processes like flexography, silkscreen, foiling etc.
- 100% Opaque Synthetic Paper: Non tearable, co-extruded, white opaque and both sides matte coated film for dangler application.
- □ Capacitor Grade MPP Film: High insulation resistance, low dielectric absorption and very high dielectric strength. Excellent resistance and has negative temperature coefficient.
- ☐ Holographic Lamination Films: BOPP or PET-based product with a laser effect surface. The special finish creates a luxurious appearance. Nontoxic and environmentally friendly.
- □ Safety Films and Privacy Films: Strengthen the glass and protect against shattering while also offering heat rejection.







## Films Business – Customers/Brands we Serve



□ Company stands as a trusted partner to a prestigious portfolio of large blue chip companies and renowned brands.











## **Business Overview** "Rigid Packaging"

## Rigid Packaging "Plastech" Cosmo First Ahead Always

- ✓ Domestic Industry size of INR 10,000 Cr and growing @ 10%+
- ✓ End-to-end rigid packaging solutions.
- ✓ Specializes in creating customized packaging solutions for a variety of fastmoving consumer goods products.
- ✓ State-of-the-art machineries and R&D team makes our products moisture resistance tamper proof and gives excellent clarity which makes it a popular choice for packaging applications.
- √ Uses injection molding and thermoforming techniques
- ✓ Attains globally recognized FSSC 22000 food safety certification.











## Cosmo First

#### Ahead Always

#### **Business Overview**

# "Speciality Chemicals Business"

Specialty Chemicals

Masterbatches (Capacity 10K MT)

Adhesives (Capacity 2.5K MT) Coating Chemicals (Capacity 5K MT)

#### **Masterbatches**

- ✓ India Industry size is 500k mt.
- ✓ Industry growing by 11% pa.
- ✓ Masterbatch is a concentrated mixture of pigments and additives used for imparting specific desired properties and coloring in plastic.
- ✓ Plans to produce all masterbatches (captive use) and niche Speciality focused for outside sale
- ✓ Some recently developed masterbatches include white masterbatch, anti-stat (with 30% concentration), master batch for blown films etc.
- √ Target to reach 7%-8% of Company's consolidated revenue in 3-5 years from masterbatches with 25% ROCE

#### **Adhesives**

- ✓ Adhesive kick started from H2'FY23
- ✓ Global Industry USD 52 billion (5% growth rate)
- ✓ India Industry USD 3.5 billion (8%-10% growth rate)
- ✓ Cosmo plans to launch products in niche areas
- ✓ Target 7%-8% of Company's consolidated revenue in 3-5 years with 25% ROCE



Our Businesses: COSMO FILMS COSMO PLASTECH







# **Business Overview**

D2C PETCARE
UNDER BRAND
"ZIGLY"

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Global pet care



Pet penetration in developed markets like US & UK is more then 68% and growing.



The Pet care market in India is booming with:

- ~25% Projected Annual Growth
- ~32MM pets
- ~1MM annual adoptions

#### **Indian Petcare Market**



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CosmoPlastech

Deligned to Enhance

COSMO PLASTECH

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#### **Key Tractions**



**14 Cr** GMV (Q3'25)



**60K +**Customers served in CFY



**7000+**SKUs available



35% - Repeat customers



**First Petcare app** 



**550K +**Customers database



**205K +**Social Media followers

## **Zigly - Business Model**



#### **Retail outlets**



One Stop solution retail outlets offering

Products Veterinary Grooming Medicines

Under one roof

# Own E-commerce website and App



7000+ SKUs available on website

Including Private label

#### Service Marketplace



Acting as an aggregator for panel of groomers and trainers on commission basis through own website

Other Marketplace



Private label available on Amazon,Flipkart and Qcom

> Grooming Van

Grooming Van in Delhi NCR

Pets familia community



Social community with 160K + followers











## Plan for Petcare Vertical "Zigly"



| Ц | India Petcare industry INR 5k crores (25% expected growth rate)   |
|---|---|
|   | Smaller families, rising income levels and limited social lives (especially post Covid-19)  |
|   | No large scale organized players in India offering end to end comprehensive solution – Zigly's focus is more on services (Vetcare and Grooming) |
|   | Average spending on pets increasing significantly   |
|   | To tap the opportunity, planned D2C Omni channel business model to address pets need at every stage of life                                     |
|   | Launched Zigly in Sept 2021 with simultaneous launch of website, mobile van and its flagship store in Delhi                                     |
|   | Key differentiator is services focus having high gross margin   |
|   | Accelerate growth through acquisitions  |
|   | Plan to demerge Petcare vertical from Cosmo First into separate company in medium term.   |

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## Financial Overview & ESG







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### **Annual and YTD Performance Snapshot**



INR Cr

|             | Unaudited  | 9M FY 24-25  | Audited FY 23-24 |              | Audited FY 22-23 |              | Audited FY 21-22 |              |
|-------------|------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| Particulars | Standalone | Consolidated | Standalone       | Consolidated | Standalone       | Consolidated | Standalone       | Consolidated |
| Net Sales   | 2048       | 2149         | 2391             | 2587         | 2742             | 3063         | 2824             | 3038         |
| EBITDA      | 228        | 277          | 213              | 251          | 396              | 434          | 526              | 620          |
| EBITDA %    | 11%        | 13%          | 9%               | 10%          | 14%              | 14%          | 19%              | 20%          |
| PBT         | 85         | 131          | 43               | 72           | 275              | 304          | 430              | 517          |
| PAT         | 71         | 106          | 39               | 62           | 207              | 244          | 313              | 397          |
| EPS*        | 29         | 47           | 15               | 24           | 80               | 91           | 117              | 148          |

<sup>\*</sup> EPS is calculated on the TTM basis after adjusting for bonus issue in June'22 and buyback.

#### **Key Highlights**

- □ The improvement in EBIDTA in Dec 24 YTD is backed by higher specialty sales, enhanced volume, better BOPP film margins and renewable power savings. The Company has reached speciality sales of 73% of total volume in Q3, FY25 and 71% in Dec 2024 YTD basis as against 64% in FY24.
- ☐ For Film business, the Company's focus remains on specialty film and cost rationalization opportunities.

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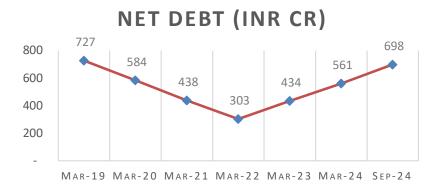




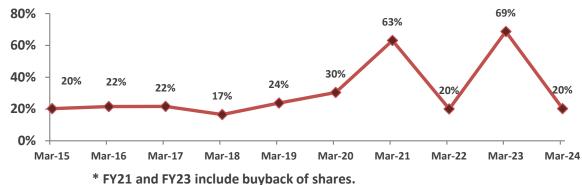
## **Key Financial Snapshot**



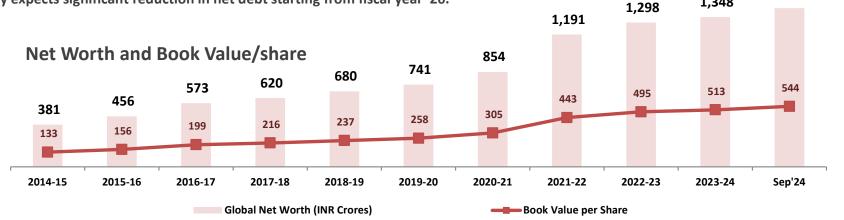
Net debt/EBITDA 2.2 times and net debt to equity at 0.5 times -Sep'24



#### Rewards (Dividend/Buyback) (% to PAT)



The company expects significant reduction in net debt starting from fiscal year '26.









1,348

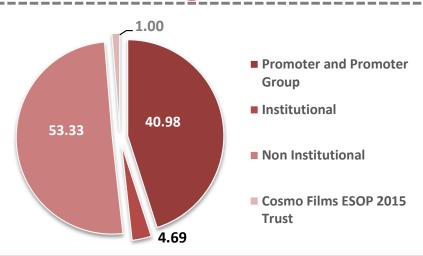


1,428



## **Shareholding Pattern –December 2024**





| Historical Shareholding Pattern  |        |        |        |        |  |  |  |
|----------------------------------|--------|--------|--------|--------|--|--|--|
| (in %)                           | Dec-24 | Sep-24 | Jun-24 | Mar-24 |  |  |  |
| Promoter                         | 40.98  | 45.04  | 45.04  | 45.04  |  |  |  |
| Institutional                    | 4.69   | 3.43   | 3.93   | 3.22   |  |  |  |
| Non-Institutional                | 53.33  | 50.48  | 49.70  | 50.44  |  |  |  |
| Shares held by<br>Employee Trust | 1.00   | 1.05   | 1.33   | 1.30   |  |  |  |

|    | Top Non-Promoter Shareholding – 31st Dec 2024      |        |  |  |  |
|----|--|--------|--|--|--|
| 1  | Minaxi Bhalchandra Trivedi                         | 1.47%  |  |  |  |
| 2  | Tejas Balchandra Trivedi                           | 0.95%  |  |  |  |
| 3  | Rohini Nilekani                                    | 0.76%  |  |  |  |
| 4  | Acadian Emerging Markets Small Cap Equity Fund LLC | 0.72%  |  |  |  |
| 5  | Shivani Tejas Trivedi                              | 0.71%  |  |  |  |
| 6  | Quadrature Capital Vector SP Limited               | 0.66%  |  |  |  |
| 7  | Dolly Khanna                                       | 0. 65% |  |  |  |
| 8  | Shree Ballabh Bhaiya                               | 0.57%  |  |  |  |
| 9  | F3 Advisors Private Limited                        | 0. 57% |  |  |  |
| 10 | Pankaj Poddar                                      | 0. 53% |  |  |  |

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Our Businesses: CF COSMO FILMS

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## ESG & Sustainability Initiatives - CareEdge "Good" ESG Rating Cosmo First Ahead Always



#### **Product Practices**

- Offering mono-material for ease of recycling.
- > Designed heat resistant BOPP films replacing BOPET; giving push to creation of monomaterial structures.
- > Partnered with some of the best global brands to offer structure rationalization.
- BOPP and CPP films offer better yield, hence enabling reduced consumption of plastics.
- UV stabilized Synthetic Paper used to replace PVC in outdoor promotional applications for duration requirements up to one year.
- ➤ Offer a suitable substitute for aluminum foil in form of its Ultra-High Barrier Films.
- > Offer Oxo-Biodegradable Films.

#### **Manufacturing Practices**



Recycling of manufacturing waste for further film Production (about 95%)



50%+ usage of solar power as a source of energy in plants



investment 30cr+ reduce environment impact and rationalize costs



45% of water treated at Cosmo. **Planning towards Zero Liquid Discharge** 



Constant monitoring of parameters noise, illumination, ventilation etc.









### **Board of Directors**





Mr. Ashok Jaipuria **Chairman & Managing Director** 

A first generation entrepreneur with over forty years of experience in the corporate world.



Mr. A K Jain **Director of Corporate Affairs** 

Over 4 decades of experience in Finance, Accounts and General Management functions.



Mrs. Alpana Parida **Independent Director** 

More than two decades of experience in retail and marketing communications in the US and in India.



Mr. Pratip Chaudhuri

Non-Executive & Non Independent Director Extensive experience in the fields of Corporate Finance, Treasury, Asset Management and International Banking.



Mr. H N Sinor **Independent Director** 

Over 4 decades experience in public as well as private sector banks like UBI, Central Bank of India and ICICI Bank.



Mr. Anil Wadhwa **Independent Director** 

Ex- Member of the IFS, he has served as Indian Ambassador to Several country.



Mr. Rakesh Nangia **Independent Director** 

4 decades of experience in advising Fortune 500 multinationals and Indian Business houses on a wide range of matters.



Mr. Arjun Singh **Independent Director** 

25 years of experience in running and growing businesses.



Mr. Yash Pal Syngal **Independent Director** 

3 decades of experience in technology, business modelling and business management.











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## **Leadership Team**





Mr. Pankaj Poddar **Group Chief Executive Officer** 

Over 27 years of experience in finance, advisory and various leadership roles.



Mr. Kulbhushan Malik **Business Head- Cosmo Films** 

Over 24 years of experience in the areas of Business & Strategy Management, Sales and Financial management.



Mr. Sanjay Chincholikar

**Business Head-Technical Films & Rigid Packaging** Over 35 years of experience in the fields of manufacturing, engineering, projects and quality control.



Mr. Neeraj Jain **Group Chief Financial Officer** 

Over 25 years of experience in finance, strategy and risk management with large manufacturing and service industries in leadership roles.



Dr. Raj Sharma

**Business Head-Cosmo Speciality Chemicals** 

Over 25 years of experience in Global Specialty Chemical Companies. Worked extensively in adhesives, inks, coatings, sealants and pigments in automotive, packaging and paints industries.

Our Businesses: CF COSMO FILMS www.cosmofirst.com











## **ESG Snapshot**





#### **Environmental**



#### **Social**



**15%** 

Reduction in carbon

emission (Scope 1)

% of water treated

Separate Independent Board performance

at Cosmo

Targeted renewable

power consumption

Safe waste disposal

6 Cr FY24

CSR activities

Total spending on

Lives touched through CSR

7,00,000+

Promoting women well-being



#### Governance



Independent Directors Number of women in Cosmo First

**70%** 



Active Shareholder engagement

Director(s)

Directors meeting



evaluation

Active committees



Robust risk management



Diversity and inclusion



Statutory Auditor M/s SN Dhawan & Co. (Mazars)



Whistle blower mechanism



Provision to infrastructure and qualified professionals to support Educational Institution 100k+

No of saplings planted under CSR with 92% survival



Our Businesses: CF COSMO FILMS











## **CSR Milestones**





zigly Our Businesses: CF COSMO FILMS COSMO PLASTECH www.cosmofirst.com

## **Awards and Accolades**



#### FY2024-2025

- Received SIES SOP Star Awards 2025 for metallized BOPP High Speed Packaging and Next Generation UHB-HR MO High Heat Resistance BOPP Film For Replacing METPET Mono Carton Packaging Application
- Cosmo Films won the "Fastest Growing Enterprise of the Year 2024" award at the Modern Plastics Award

#### FY 2023-24

- Grabbed the IFCA Star Awards 2023 in the innovative category for "Super Barrier BOPP Film" and "High Puncture Resistant BOPP Film" FY 2022-23
- Featured as one of the Top 10 Companies from India in Forbes Asia Best under A Billion 2022 list
- Ranked as one of India's Fastest Growing Companies by BW Business World Magazine
- Cosmo First grabbed "Most enterprising Business Award" by prestigious Entrepreneur Magazine
- Zigly bagged the "Top 100 D2C Brands" of the year by the Retailer Magazine.
- Cosmo Speciality Chemicals won the Award for "20 Most Promising Chemical Companies in India 2022" by Innovative Zone Magazine

#### FY 2021-22

- Bagged CII National Level Scale award for Supply Chain and Logistics Excellence
- IFCA Star Award under the innovations category for the Heat Resistant BOPP Film & CPP Specialized Film
- SIES SOP Star Awards for its one side printable and other side barrier coated facestock Film, Liner less Label Films and Both side Top **Coated Films**









# Thank You

For more information, please contact:

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Mr. Shivang Goel

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Our Businesses: CF COSMO FILMS







