



25th June, 2024

To,

The Manager (Listing), The BSE Ltd. Mumbai	The Manager (Listing), National Stock Exchange of India Ltd. Mumbai
Company's Scrip Code: 505700	Company's Scrip Code: ELECON

Sub. : Proceedings of 64th Annual General Meeting of the Company
Ref. : Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015

Dear Sir,

This is to inform you that the 64th Annual General Meeting (AGM) of Members of Elecon Engineering Company Limited was held on Tuesday, 25th June, 2024 through Video Conferencing ("VC")/Other Audio Visual Means ("OVAM") and the business as per the Notice dated 19th April, 2024 were transacted thereat.

The speech delivered by the Chairman at the AGM, is enclosed for reference and record. The same is also available at the Company's website www.elecon.com.

In terms of subject referred Regulation, a summary of the proceedings at 64th AGM is also appended.

You are requested to take the same on your records.

Thanking you,

Yours faithfully,
For Elecon Engineering Company Limited,

Bharti Isarani
Company Secretary & Compliance Officer



Encl.:- As above



Cranes



Rubber Industry



Marine Industry



Plastic Industry



Power Industry



Steel Industry



Sugar Industry



Mining



Cement Industry

Gearing industries. Gearing economies.

Summary of proceedings of the 64th Annual General Meeting (AGM):

The 64th Annual General Meeting (AGM) of the Members of Elecon Engineering Company Limited ("the Company") was held on Tuesday, 25th June, 2024 at 3:00 p.m. through Video Conferencing ("VC")/Other Audio Visual Means ("OVAM") at the venue deemed to be the Registered Office of the Company at Anand-Sojitra Road, Vallabh Vidyanagar - 388 120, Gujarat. The meeting was held in compliance with the General Circular ("GC") No. 14/2020 dated 8th April, 2020, GC No. 17/2020 dated 13th April, 2020, GC No. 20/2020 dated 5th May, 2020 and GC No. 9/2023 dated 25th September, 2023, issued by the Ministry of Corporate Affairs ("MCA") and Circular No. SEBI/HO/CFD/PoD2/CIR/P/2023/120 dated 11th July, 2023 read with SEBI Circular No. SEBI/HO/CFD/CFD-PoD-2/P/CIR/2023/167 dated 7th October, 2023, issued by the Securities and Exchange Board of India ("SEBI") and as per the applicable provisions of the Companies Act, 2013 and the Rules made thereunder.

Shri Prayasvin B. Patel, Chairman & Managing Director of the Company and Smt. Bharti Isarani, Company Secretary, had joined the meeting through VC from Vallabh Vidyanagar and welcomed the members of the Company. Shri Ashutosh Pednekar, Chairman of Audit Committee & Risk Management Committee; Shri Nirmal Bhogilal, Chairman of Nomination & Remuneration Committee and Stakeholders Relationship Committee and all other Directors had attended the meeting through VC from their respective locations. Shri Narasimhan Raghunathan, Chief Financial Officer; Shri M. M. Nanda, Head (Gear Division); Shri P. K. Bhasin, Head (MHE Division) and Shri Kamlesh Shah, Group Chief Financial Officer of the Company, had attended the meeting through VC from Vallabh Vidyanagar.

The meeting was also attended by Shri Himanshu Kishnadwala, Partner of M/s. CNK & Associates, LLP, the Statutory Auditors of the Company as well as by Shri S. Samdani, Secretarial Auditors of the Company for Financial Year 2023-24.

Shri Prayasvin B. Patel, Chairman & Managing Director, occupied the chair and requested Smt. Bharti Isarani, Company Secretary to ascertain the quorum. She confirmed that the quorum was present and declared the meeting in order and open for business.

The Chairman commenced the proceedings of the meeting after ascertaining that the requisite quorum was present. With consent of the members present, the Notice dated 19th April, 2024 convening the 64th AGM and the Boards' Report circulated to the members were taken as read. He had further informed to the Members that there was no qualification in Auditors' Report and Secretarial Auditors' Report and they were taken as read.

The Chairman then commenced his speech and gave an overview of the operations and the financial performance of the Company during Financial Year 2023-24. The Company was in receipt of the requests from some speaker shareholders. The registered speaker shareholders joined the meeting and asked the questions which were satisfactorily answered by the Chairman and the Company Secretary of the Company in the meeting.

Thereafter, the Chairman proposed to place the resolutions as mentioned in the Notice convening the AGM, for voting by the Shareholders present.



The Company Secretary informed the members that as per Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 and Regulation 44 of SEBI (LODR) Regulations, 2015, the Company had provided remote e-voting facility through Link Intime India Private Limited (LIPL) to all the members to cast their votes electronically in respect of all resolutions mentioned in the Notice of 64th AGM. The E-voting portal was opened from Saturday, 22nd June, 2024 (9:00 a.m.) to Monday, 24th June, 2024 (5:00 p.m.).

She further stated that only those shareholders who have not exercised their remote voting rights electronically, can exercise their voting rights by tendering votes through the e-voting system during the AGM.

It was informed that Shri S. Samdani (Membership No. FCS: 3677; CP No. 2863), Partner of M/s. Samdani Shah & Kabra, Practicing Company Secretary was appointed as the Scrutinizer for conducting the e-voting at the meeting and remote e-voting process in a fair and transparent manner.

The following items of business, as per the Notice of 64th AGM convened on 25th June, 2024 were transacted:

Sr. Nos.	Particulars	Type of Resolution
Ordinary Business:		
1	To consider and adopt the Standalone and Consolidated Audited Financial Statements of the Company for the financial year ended on 31 st March, 2024 and the Reports of Auditors and Board of Directors ("the Board") thereon.	Ordinary
2	To declare a final dividend of Rs. 2.00 per equity share for the financial year ended on 31 st March, 2024.	Ordinary
3	To appoint a Director in place of Shri Prashant C. Amin (DIN: 01056652), who retires by rotation and being eligible, offers himself for re-appointment.	Ordinary
Special Business:		
4	To approve the Sub-Division of Equity Shares of the Company from the face value of Rs. 2/- (Rupees Two only) per Equity Share to Re. 1/- (Rupee One only) per Equity Share.	Ordinary
5	To approve alteration of Capital Clause of the Memorandum of Association of the Company.	Ordinary
6	To approve Re-classification of entity forming part of the "Promoter Group Category" to "Public Category".	Ordinary
7	To ratify the remuneration payable to the Cost Auditors i.e. M/s. Ketki D. Visariya & Co., Cost & Management Accountants of the Company for the financial year 2024-25.	Ordinary

The Chairman requested the members to cast their votes on the abovesaid matters through e-voting facility. It was also informed by the Company Secretary that the e-voting facility was kept open for the next 15 minutes to enable the Members to cast their vote.



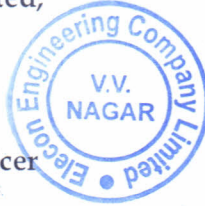
After completion of the e-voting, the Company Secretary informed the members that the combined result of remote e-voting and e-voting done at the AGM will be announced within the statutory time limits and will be uploaded on the website of the Company and LIPL and will also be submitted to both the Stock Exchanges on receipt of the Scrutinizer's Report on the e-voting.

Thereafter, the meeting was concluded with a vote of thanks by Smt. Bharti Isarani, Company Secretary of the Company at 3.35 p.m.

Kindly take the same on your record.

For Elecon Engineering Company Limited,

Bharti Isarani
Company Secretary & Compliance Officer



Date: 25th June, 2024
Place: Vallabh Vidyanagar



Elecon Engineering Company Limited

Chairman's Speech

At

64th Annual General Meeting

Time : 03:00 p.m.

Date : 25-06-2024

DEAR SHAREHOLDERS,

Good afternoon, ladies and gentlemen and a very warm welcome to the 64th Annual General Meeting of your Company. We have circulated our Annual Report for FY24 to Shareholders and it is also available on the website of our Company and on the stock exchanges. I trust that all shareholders have had the opportunity to review it. In this report, we have provided a comprehensive overview of our business performance and outlined our outlook for the future.

LET ME GIVE AN OVERVIEW OF THE ECONOMIC OUTLOOK

The past year was marked by significant challenges in the global economy, characterized by elevated inflation, increased interest rates, reduced investment, and disruptions resulting from Geo-Political situations. These factors collectively contributed to economic weakness. However, since the second half of 2023, there have been signs of recovery in the global economy. For 2024, global GDP growth is projected to be 3.1%, with a slight increase to 3.2% anticipated in 2025, maintaining a steady pace from the 3.1% growth observed in 2023.

A key driver of this recovery has been the rapid decline in headline inflation across most economies during 2023 which was facilitated by several factors, including restrictive monetary policy settings implemented by central banks, a reduction in energy prices, and the continued easing of supply chain pressures. These measures have collectively contributed to stabilizing the economic landscape and fostering a more favourable environment for growth.

Looking ahead, the sustained global GDP growth rates, alongwith the control of inflation, suggest a cautiously optimistic outlook for the world economy. The resilience shown by various economies in adapting to the challenges of the past year underscores the potential for continued recovery and growth in the near future.

Amid the global economic slowdown, the Indian economy has emerged as a bright spot, showcasing remarkable resilience and growth. The International Monetary Fund (IMF) has raised India's GDP growth forecast for FY 2024-25 to 6.8%, an increase of 0.3 percentage points from its January 2024 projection. Looking ahead to FY 2025-26, the IMF predicts a growth rate of 6.5% for India, further underscoring the country's strong economic trajectory. The government's Aatmanirbhar Bharat initiative has played a crucial role in enhancing domestic manufacturing capabilities, reducing dependence on imports, and promoting self-reliance in key sectors.

Despite facing a range of challenges, including global economic uncertainties, geopolitical tensions, supply chain disruptions such as the Red Sea Crisis, and tightening financial conditions in major economies like the United States, India's domestic demand has remained relatively resilient. This resilience is attributed to several factors, including a large and growing middle class, effective fiscal and monetary policies, and a diversified economic base.

Overall, India's economic outlook remains positive, with the country poised to continue its growth trajectory in the coming years.

DIVING INTO THE ENGINEERING INDUSTRY

The Indian engineering sector has witnessed robust growth, primarily driven by increased government investment in infrastructure development and the promotion of sustainable transportation solutions. This strategic funding has significantly bolstered core industries such as steel, mining, cement, and power, which play a crucial role in the country's economic progress. Currently, the sector contributes 12% of the total manufacturing output, which in turn contributes around 17% to the country's GDP.

In the cement industry, companies are projected to add nearly 35 million tonnes (MT) of capacity annually during the fiscal years 2023 to 2027. This represents a substantial expansion, fuelled by rising demand for housing, commercial construction, and infrastructure projects, all of which require substantial cement supplies.

Similarly, the National Steel Policy aims to dramatically increase India's crude steel capacity. By 2030, the policy targets to about double a capacity which will require a capital expenditure of approximately ₹ 10-11 lakh crore over the next eight years. This investment is expected not only to boost steel production but also enhance related industries, including mining and manufacturing.

YEAR AT A GLANCE – COMPANY PERFORMANCE

In the fiscal year 2024, Elecon achieved a remarkable milestone by recording its highest-ever revenue and Profit After Tax (PAT). The Company saw a substantial 27% year-over-year (YoY) increase in revenue, fuelled by strong market demand, effective sales strategies, and expansion into new markets. Additionally, Elecon delivered an impressive 50% YoY growth in PAT. This significant profit growth was bolstered by the Company's stringent cost rationalization efforts and a focus on advancing new efficiencies, which together enhanced profit margins. Elecon's dedication to innovation and the adoption of cutting-edge technology

played a crucial role in boosting productivity. Strategic investments in automation, digitalization, and workforce development also positively impacted overall performance, highlighting Elecon's commitment to sustaining its competitive edge in the industry.

The Gear segment experienced robust demand driven by key end-user industries including steel, cement, and power. Domestic demand remained resilient throughout the year. Internationally, FY24 marked a pivotal period with significant developments in establishing new OEM partnerships. Specifically, Elecon made substantial inroads into the overseas market by securing 11 OEM contracts, anticipated to generate approximately 6 million Euros in potential revenue.

During this period, the segment also achieved improvements in EBIT margins, driven by operational efficiencies and strategic initiatives. Elecon's ongoing commitment to enhancing its product offerings has led to notable advancements, ensuring competitive advantages in the market. Furthermore, efforts to streamline production processes have resulted in reduced lead times with quality deliveries and enhancing responsiveness to customer demands that reflect through recognition received from esteemed customers. Looking ahead, we maintain a positive outlook for the segment, supported by the domestic demand and successful execution of overseas contracts, which underpin confidence in sustained growth.

Moving onto MHE front, the segment has delivered a strong performance and increased profitability. The segment has witnessed a remarkable turnaround, driven by a strategic focus on product supply and aftersales services. Looking forward, the segment is poised for continued growth supported by a strong enquiry pipeline and a healthy order book, highlighting optimism for the upcoming year.

Despite challenges in the global economy, our end user industries continued to exhibit strong demand resulting in a consolidated order intake worth ₹ 1,601 crores for our gear business and ₹ 393 crores for our material handling business in FY24. As of 31st March, 2024; our gear business has orders in hand worth ₹ 536 crores, while our material handling business has orders in hand worth ₹ 260 crores.

Throughout the year, Elecon maintained a steadfast focus on managing working capital, specifically inventory, receivables, and payables, which led to a reduction in working capital days. Key financial ratios have shown improvement across all metrics, reflecting diligent cost management and enhanced utilization of existing capacity.

Furthermore, there have been favourable arbitration outcomes in favour of Elecon from its customers, with some cases settled amicably. These collective efforts have culminated in achieving a net cash surplus position for the Company.

Looking ahead, Elecon is poised to sustain its growth momentum and expand aggressively in the international market. The Company will prioritize expanding its global presence, investing in brand enhancement, and launching targeted marketing initiatives to bolster overseas revenue. Elecon has set an ambitious target of increasing overseas and export revenue to comprise 50% of consolidated revenue by FY30. Concurrently, the Company will maintain its market leadership in India through continued product development aimed at sustaining its competitive advantage. Elecon's growth strategy remains firmly rooted in innovation, R&D, and technology adoption, underscored by a steadfast commitment to sustainability.

The Company's dedication to social responsibility and sustainability towards environment is equally robust. In front of social responsibility, we are actively engaged in various Corporate Social Responsibility (CSR) initiatives aimed at improving livelihoods, promoting education, and enhancing community well-being. This includes awarding scholarships and grants to students, organizing community outreach events, and providing support to the families of deceased contractual workers, combatting hunger and blood donation drive. Towards GO GREEN, the Company has taken various initiatives for fostering sustainability towards Environment like establishment of renewable energy that contribute to 60% of total power consumption, tree plantation to maximise the green campus, reduction in using wood by replacing to Nail-less Packaging, Rainwater Harvesting, use of Advance Electric powered equipment and so on. Elecon's commitment to addressing social and environmental issues reflects its vision of holistic sustainable development that goes beyond mere economic success. Overview of the above has been reflected in Board's Responsibility and Sustainability Report which forms part of Annual Report.

DIVIDEND

During the year, the Board has declared and paid an Interim Dividend of ₹ 1/- (i.e. 50%) per Equity Share of ₹ 2/- each for the financial year 2023-24. The Board of Directors have recommended Final Dividend of ₹ 2/- (i.e. 100%) per Equity Share of ₹ 2/- each for the financial year ended on

31st March, 2024 (previous year ₹ 2 per share). We will continue to work towards getting maximum value for our shareholders in the coming years.

OUTLOOK

The Indian economy has demonstrated remarkable resilience amidst global uncertainties. Despite challenges such as geopolitical tensions, supply chain constraints posed by the Red Sea crisis, and the economic slowdown associated with the general elections in India, we are targeting a growth rate of 15% for Fy25.

In the upcoming year, we plan to commence commercial production of the business secured from overseas OEMs, with a focus on converting new opportunities. Domestically, we remain optimistic about delivering strong performance, driven by the robust capital expenditure initiatives by the government. This governmental push is expected to bolster infrastructure development and industrial growth, providing a solid foundation for our sustained leadership in the market.

Our commitment to maintaining market leadership in India, alongside our targeted efforts to increase international revenue, underscores our strategic vision for sustainable long-term growth.

ACKNOWLEDGEMENT

I wish to place on record my sincere gratitude towards our Board Members for their constant guidance and support in our pursuit of maximizing long-term shareholder value. I would also like to thank all our stakeholders for believing in us and supporting us throughout our journey.

Last but not the least, I would like to acknowledge the passion, dedication and commitment of our employees. As I close, I would like to take this opportunity to thank you all for your continuous support and faith in the Company and its management. We shall endeavour to scale newer heights as we continue on our journey ahead.

Thank you for your attention!

PRAYASVIN PATEL

CHAIRMAN & MANAGING DIRECTOR

Date : 25.06.2024

Place : Vallabh Vidyanagar