



October 10, 2024

**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001

**National Stock Exchange of India Limited**  
Exchange Plaza,  
Plot No. C/1, G Block,  
Bandra- Kurla Complex,  
Bandra (East), Mumbai - 400 051

Scrip Code - **533137**

Trading Symbol - **DEN**

Dear Sir(s),

**Sub: Investors' Presentation**

Please find enclosed Investors' Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended September 30, 2024, for your record.

Thanking you,

Yours faithfully,

For **DEN NETWORKS LIMITED**

**Hema Kumari**  
**Company Secretary & Compliance Officer**

**Encl:** As above

**DEN Networks Limited**

CIN: L92490MH2007PLC344765

**Corp. Office:** 236, Okhla Industrial Estate, Phase-III, New Delhi-110 020

Landline: +91 11 40522200 || Facsimile: +91 11 40522203 || E-mail: den@denonline.in || www.dennetworks.com

**Regd. Office:** Unit No.116, First Floor, C Wing Bldg. No.2 Kailas Industrial Complex L.B.S Marg Park Site  
Vikhroli(W), Mumbai, Mumbai City, Maharashtra, India, 400 079

Landline: +91 22 25170178 || E-mail: den@denonline.in || Website: www.dennetworks.com

# DEN Networks Limited

## Investor Update

Q2 FY24-25

10<sup>th</sup> October 2024



*The information in the presentation may contain “forward-looking statements” which are statements that refer to expectations and plans for the future and include, without limitation, statements regarding DEN’s future results of operations, financial condition or business prospects as well as other statements based on projections, estimates and assumptions. In some cases, these statements can be identified by terms such as “expect,” “intend,” “plan,” “believe,” “estimate,” “may,” “will,” “should” and comparable words (including the negative of such words). These forward-looking statements, reflect the current expectations and plans of the directors and management of DEN, which may not materialize or may change.*

*These forward-looking statements are not guarantees of future performance and you are cautioned not to place undue reliance on these statements. DEN undertakes no obligation to update any forward-looking statements, whether as a result of new information or any subsequent change, development or event. All forward-looking statements in above are qualified by reference to this paragraph.*

S. No	Particulars
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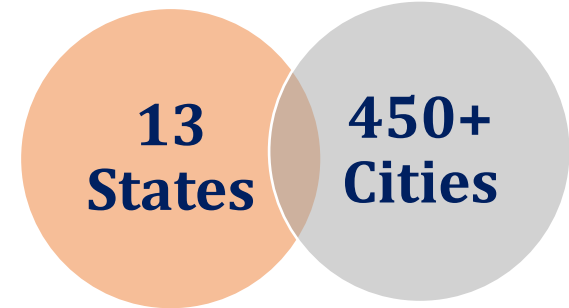


# Business Overview



## Cable Business

- ❖ Incorporated in 2007 and having registered office in the State of Maharashtra, Den Networks is a leading Cable TV Distribution company in the country with a wide gamut of services.
- ❖ DEN's Cable operations covers over **450+ cities/towns** across **13 key states** (Delhi, Uttar Pradesh, Karnataka, Maharashtra, Gujarat, Rajasthan, Haryana, Kerala, West Bengal, Jharkhand, Bihar, Madhya Pradesh and Uttarakhand) in India.



## Broadband Business

- ❖ DEN Broadband Limited was incorporated in 2011. The Company is having its registered office in New Delhi.
- ❖ The Company holds Unified License and is wholly owned subsidiary of DEN Networks Limited.
- ❖ We have currently enabled Fixed Broadband services across 41 Cities/Towns in India.





# Business Highlights

# Key Highlights Q2 FY24-25



Zero Gross Debt



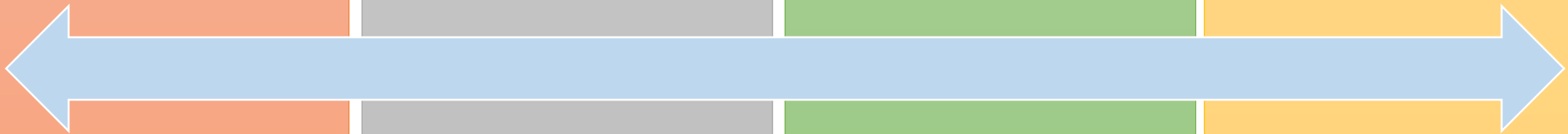
Healthy Cash  
balances of Rs.  
3,050 crores



PAT stands at  
Rs. 52 crores



96% online  
Collection  
including  
subsidiaries





# Financial Highlights: Q2 FY24-25



**Consolidated  
Total Revenue  
at  
Rs.249 Cr**

**Consolidated  
EBITDA  
at  
Rs.28 Cr**

**Consolidated  
PAT  
at  
Rs.52 Cr**

**Cash & Cash  
Equivalents  
at  
Rs. 3,050 Cr**

# Consolidated Financial Highlights

# Consolidated Financial Highlights



Particulars (INR Crore)	Q2' FY 24-25	Q1' FY 24-25	Q2' FY 23-24	Q2' FY 24-25 V/s Q1' FY 24-25	Q2' FY 24-25 V/s Q2' FY 23-24
Subscription	121	128	146	(5%)	(17%)
Placement/ Marketing Income	110	107	98	3%	13%
Other operating Income	11	8	25	44%	(55%)
Activation Income	6	5	8	24%	(22%)
<b>Revenue</b>	<b>249</b>	<b>248</b>	<b>277</b>	<b>1%</b>	<b>(10%)</b>
Content Cost	140	142	147	(1%)	(5%)
Personnel Cost	21	19	20	10%	4%
Other Opex	60	58	59	4%	2%
Provision for doubtful debts/ Advances	0	0	7		
<b>Total Cost</b>	<b>221</b>	<b>219</b>	<b>234</b>	<b>1%</b>	<b>(5%)</b>
<b>EBIDTA</b>	<b>28</b>	<b>28</b>	<b>43</b>	<b>(1%)</b>	<b>(35%)</b>
<i>EBIDTA %</i>	<b>11%</b>	<b>11%</b>	<b>16%</b>		
Dep & Amort	27	26	29		
Finance Costs	1	1	1		
Other Income	69	55	52		
Share of profit / (loss) of associates	(0)	(2)	(1)		
<b>PBT</b>	<b>69</b>	<b>55</b>	<b>64</b>	<b>24%</b>	<b>8%</b>
Income Tax	3	4	0		
Deferred Tax	15	8	18		
<b>PAT</b>	<b>52</b>	<b>43</b>	<b>46</b>	<b>19%</b>	<b>13%</b>
Other Comprehensive Income	0	0	0		
<b>TCI</b>	<b>52</b>	<b>43</b>	<b>46</b>	<b>19%</b>	<b>13%</b>

# Consolidated Balance Sheet



Particulars (INR Crore)	30-09-24	30-06-24
Share Capital	477	477
Reserves & Surplus	3,040	2,988
<b>Net Worth</b>	<b>3,517</b>	<b>3,465</b>
Minority Interest	42	42
Deffered Revenue	48	53
Trade Payables	306	308
Other Liabilities	152	140
<b>Total Equity &amp; Liabilities</b>	<b>4,065</b>	<b>4,008</b>
Fixed Assets, Net	336	348
Capital work-in-progress	21	18
Goodwil on Consolidation	153	153
<b>Fixed Assets</b>	<b>510</b>	<b>519</b>
Non-Current Investment	63	63
Trade Receivables	191	156
Cash & Cash Equivalents	3,050	3,009
Other Assets	251	261
<b>Total Assets</b>	<b>4,065</b>	<b>4,008</b>

# Thank You

**Hema Kumari**

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**DEN Networks Ltd.**

**(CIN No. L92490MH2007PLC344765)**