



July 15, 2024

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400 001

National Stock Exchange of India Limited
Exchange Plaza
Plot no. C/1, G- Block
Bandra -Kurla Complex
Bandra (East), Mumbai-400 051

Scrip Code - **533137**

Trading Symbol- **DEN**

Dear Sir(s),

Sub: Investors' Presentation

Please find enclosed Investors' Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2024, for your record.

Thanking You,

Yours faithfully,

For **DEN NETWORKS LIMITED**

HEMA
KUMARI

Digitally signed by
HEMA KUMARI
Date: 2024.07.15
16:32:40 +05'30'

Hema Kumari
Company Secretary & Compliance Officer

Encl: As above

DEN Networks Limited

CIN: L92490MH2007PLC344765

Corp. Office: 236, Okhla Industrial Estate, Phase-III, New Delhi-110 020

Landline: +91 11 40522200 || Facsimile: +91 11 40522203 || E-mail: den@denonline.in || www.dennetworks.com

Regd. Office: Unit No.116, First Floor, C Wing Bldg. No.2 Kailas Industrial Complex L.B.S Marg Park Site
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DEN Networks Limited

Investor Update

Q1 FY24-25

15th July 2024



The information in the presentation may contain “forward-looking statements” which are statements that refer to expectations and plans for the future and include, without limitation, statements regarding DEN’s future results of operations, financial condition or business prospects as well as other statements based on projections, estimates and assumptions. In some cases, these statements can be identified by terms such as “expect,” “intend,” “plan,” “believe,” “estimate,” “may,” “will,” “should” and comparable words (including the negative of such words). These forward-looking statements, reflect the current expectations and plans of the directors and management of DEN, which may not materialize or may change.

These forward-looking statements are not guarantees of future performance and you are cautioned not to place undue reliance on these statements. DEN undertakes no obligation to update any forward-looking statements, whether as a result of new information or any subsequent change, development or event. All forward-looking statements in above are qualified by reference to this paragraph.

S. No	Particulars
1.	<u>Business Overview</u>
2.	<u>Business Highlights</u>
3.	<u>Consolidated - Financials Highlights</u>
4.	<u>Consolidated Balance Sheet</u>
5.	<u>Contact Information</u>



Business Overview





Den Cable

Den Cable

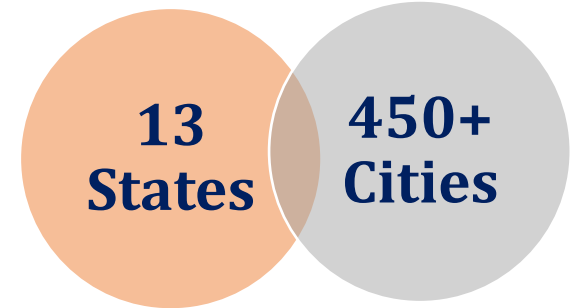


Den Broadband

Den Broadband

Cable Business

- ❖ Incorporated in 2007 and having registered office in the State of Maharashtra, Den Networks is a leading Cable TV Distribution company in the country with a wide gamut of services.
- ❖ DEN's Cable operations covers over **450+ cities/towns** across **13 key states** (Delhi, Uttar Pradesh, Karnataka, Maharashtra, Gujarat, Rajasthan, Haryana, Kerala, West Bengal, Jharkhand, Bihar, Madhya Pradesh and Uttarakhand) in India.



Broadband Business

- ❖ DEN Broadband Limited was incorporated in 2011. The Company is having its registered office in New Delhi.
- ❖ The Company holds Unified License and is wholly owned subsidiary of DEN Networks Limited.
- ❖ We have currently enabled Fixed Broadband services across 41 Cities/Towns in India.



Business Highlights

Key Highlights Q1 FY24-25



Zero Gross Debt



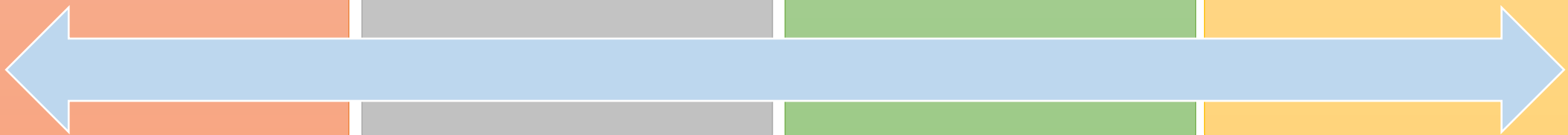
Healthy Cash
balances of Rs.
3,009 crores



PAT stands at
Rs. 43 crores



96% online
Collection
including
subsidiaries



Financial Highlights: Q1 FY24-25



**Consolidated
Total Revenue
at
Rs.248 Cr**

**Consolidated
EBITDA
at
Rs.28 Cr**

**Consolidated
PAT
at
Rs.43 Cr**

**Cash & Cash
Equivalents
at
Rs. 3,009 Cr**

Consolidated Financial Highlights

Consolidated Financial Highlights



Particulars (INR Crore)	Q1' FY 24-25	Q4' FY 23-24	Q1' FY 23-24	Q1' FY 24-25 V/s Q4' FY 23-24	Q1' FY 24-25 V/s Q1' FY 23-24
Subscription	128	132	146	(4%)	(13%)
Placement/ Marketing Income	107	112	108	(4%)	(1%)
Other operating Income	8	7	11	14%	(26%)
Activation Income	5	7	9	(24%)	(40%)
Revenue	248	258	273	(4%)	(9%)
Content Cost	142	145	161	(2%)	(12%)
Personnel Cost	19	20	21	(6%)	(11%)
Other Opex	58	53	60	9%	(3%)
Provision for doubtful debts/ Advances	0	0	0		
Total Cost	219	218	242	1%	(9%)
EBIDTA	28	40	31	(30%)	(9%)
<i>EBIDTA %</i>	11%	16%	11%		
Dep & Amort	26	28	28		
Finance Costs	1	1	1		
Other Income	55	55	50		
Share of profit / (loss) of associates	(2)	3	(2)		
PBT	55	69	50	(19%)	11%
Income Tax	4	5	0		
Deferred Tax	8	(13)	8		
PAT	43	77	42	(44%)	2%
Other Comprehensive Income	0	0	0		
TCI	43	77	43	(44%)	2%

Consolidated Balance Sheet



Particulars (INR Crore)	30-06-24	31-03-24
Share Capital	477	477
Reserves & Surplus	2,988	2,943
Net Worth	3,465	3,420
Minority Interest	42	43
Deffered Revenue	53	60
Trade Payables	308	262
Other Liabilities	140	142
Total Equity & Liabilities	4,008	3,927
Fixed Assets, Net	348	362
Capital work-in-progress	18	18
Goodwil on Consolidation	153	153
Fixed Assets	519	533
Non-Current Investment	63	65
Trade Receivables	156	135
Cash & Cash Equivalents	3,009	2,931
Other Assets	261	263
Total Assets	4,008	3,927

Thank You

Hema Kumari

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DEN Networks Ltd.

(CIN No. L92490MH2007PLC344765)