



TSIL/SE/2017-18/41

January 17, 2018

Dy. General Manager
BSE Limited
Corporate Relationship Department
New Trading Ring (1st Floor)
Rotunda Building
P J Towers, Dalal Street
Fort, Mumbai – 400 001.

The Manager
Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza (5th Floor)
Plot No. C/1, G. Block
Bandra-Kurla Complex, Bandra (E),
Mumbai – 400 051.

Dear Sir/ Madam,

Sub: Investors` Presentation on Financial Results for Q3 & Nine Months ended December 31, 2017

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Regulations"), we enclose herewith investors presentation on "Financial Results – Q3 & nine months ended December 31, 2017.

This is for your kind information and record.

Thanking you,

Yours faithfully,
for **Tata Sponge Iron Limited**

Sanjay Kasture
Chief Risk & Compliance Officer
and Company Secretary

Encl: as above

TATA Sponge Iron Limited

PO Joda Dist Keonjhar Orissa 758 034 India

Tel 91 6767 278178 Fax 278129 Email: info@tatasponge.com, Website : www.tatasponge.com

CIN: L27102OR1982PLC001091

TATA SPONGE IRON LIMITED

Financial Results – Q3 FY'18 and Upto Q3 FY'18

Financial Performance - Snapshot



	QUARTER				CUMULATIVE	
	CY Q1	CY Q2	CY Q3	PY Q3	CUM CY'18	CUM PY'17
Sponge iron Production (MT)	1,13,024	89,045	1,08,841	97,907	3,10,910	2,95,059
Sale of Power (MKWH)	38	30	39	31	107	99
Operating revenue (Rs./t)	17,758	18,164	18,673	14,656	18,225	13,414
Turnover (opr. Inc.) Rs. Cr.	175	167	215	143	557	390
EBITDA from Op. Rs. Cr.	39	34	48	11	121	36
EBITDA margin (%)	22	21	22	8	22	9
PBT from Op. in Cr.	35	31	43	7	109	24
Financial income Rs. Cr.	9	10	11	8	30	28
Other income Rs Cr.	1	-	-	-	1	-
Total PBT Rs. Cr.	45	41	54	15	140	52
PBT margin (%)	24	23	24	10	24	12
PAT Rs. crore	31	27	36	11	94	38
PAT (%)	17	16	16	7	16	9
Unannualised EPS (Rs.)	19.85	17.92	23.37	7.13	61.14	24.38

Raw Materials Cost



CY Q3'18

	MT	Norm	Rs/t	Rs. Cr
Iron ore	1,88,827	1.735	2,257	43
Coal	1,04,019	0.956	8,198	85
Dolomite	9,059	0.083	1,471	1
Total				129

CY Q2 '18

	MT	Norm	Rs/t	Rs. Cr
Iron ore	1,60,520	1.803	2,363	38
Coal	84,708	0.951	7,330	62
Dolomite	6,522	0.073	1,454	1
Total				101

PY Q3'17

	MT	Norm	Rs/t	Rs. Cr
Iron ore	1,65,955	1.695	2,196	36
Coal	87,344	0.892	6,757	59
Dolomite	5,075	0.052	1,469	1
Total				96

Raw Materials Cost



CY CUM Q3 '18

	MT	Norm	Rs/t	Rs. Cr
Iron ore	5,48,361	1.764	2,290	126
Coal	2,92,945	0.942	7,767	228
Dolomite	23,529	0.076	1,467	3
Total				357

PY CUM Q3 '17

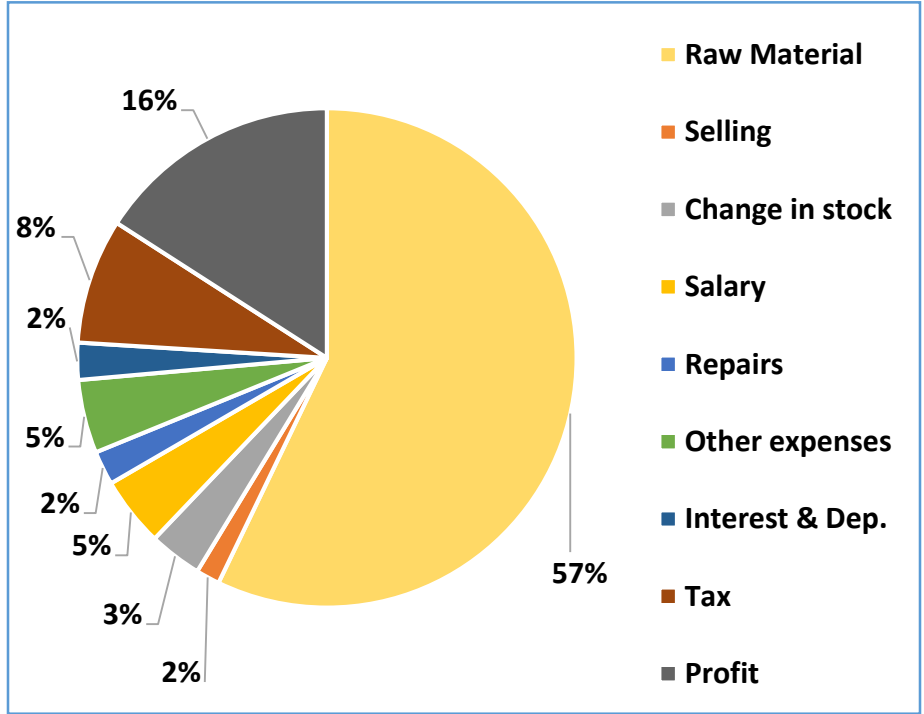
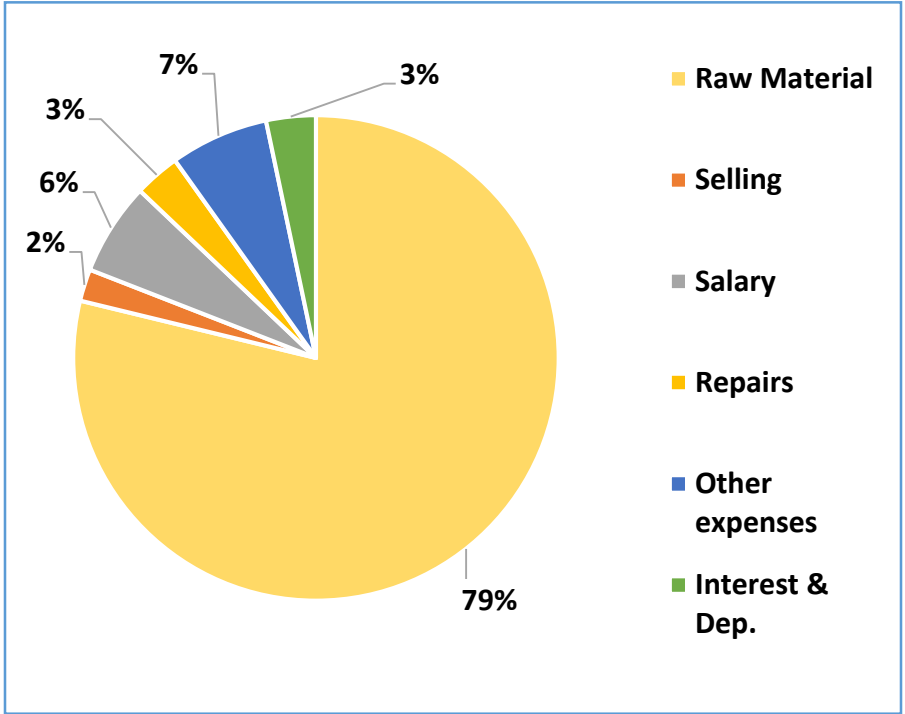
	MT	Norm	Rs/t	Rs. Cr
Iron ore	5,08,897	1.725	2,112	107
Coal	2,60,135	0.882	6,056	158
Dolomite	14,220	0.048	1,484	2
Total				267

Cost and Revenue distribution Q3'18



Raw Material Cost - 79 % of total cost in Q3'18

Profit Margin 16 % in Q3'18



Thanks

End of Presentation