





Share Department, Board & Coordination Division, HO Plot No.4 Sector 10, Dwarka, New Delhi-110075 Tel No.: 011-28044857, E-mail: hosd@pnb.co.in

Scrip Code : PNB	Scrip Code: 532461
National Stock Exchange of India Limited	BSE Limited
"Exchange Plaza"	1st Floor, Phiroze Jeejeebhoy Towers,
Bandra – Kurla Complex, Bandra (E)	Dalal Street,
Mumbai – 400 051	Mumbai – 400 001

Date: 27.07.2024

Dear Sir (s),

#### **Reg.: Analyst Presentation**

Pursuant to Regulation 30 of the SEBI (LODR) Regulations, 2015, please find enclosed the Analyst Presentation on the Financial Results for the quarter ended 30th June, 2024. The same is also available at <a href="https://www.pnbindia.in/financials-current.html">https://www.pnbindia.in/financials-current.html</a>.

This is for your information please.

Thanking you,

Yours faithfully,

(Ekta Pasricha) **Company Secretary** 



पंजाब नैश्ननल बैंक punjab national bank

प्रधान कार्यालयः प्लॉट सं.4, सेक्टर-10, द्वारका, नई दिल्ली-110075 Head Office: Plot No. 4, Sector - 10, Dwarka, New Delhi 110075 India













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# FINANCIAL RESULTS

Q1 FY 2025

June'24

27th July 2024

















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Shareholding & Capital

**Digitalization & Analytics** 

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HR, Network, 36-42 7 **Group Business & RRBs** 

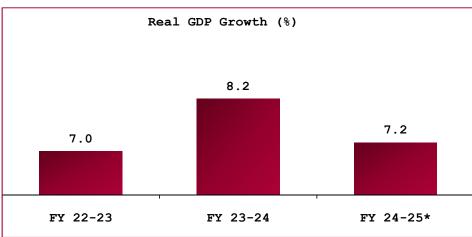
ESG, Awards & Guidance 43-45



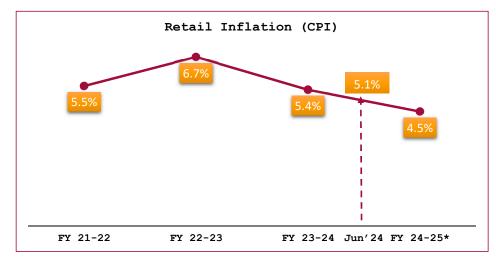


# Indian Economy on a solid footing

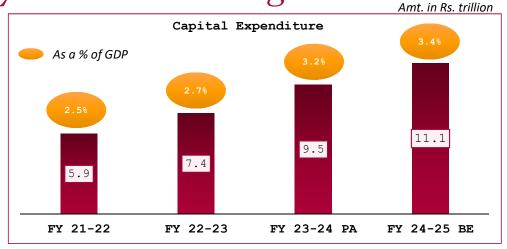




Source: MoSPI, \*RBI Projections



Source: MoSPI, \*RBI Projections



Source: Budget Documents, Economic Survey, PA- Provisional Actuals, BE- Budget Estimates

Fiscal deficit FY24PA - 5.6% & target for FY25 - 4.9%, in line with fiscal consolidation.

Forex Reserves at record high of \$671 bn on 19th July'24.

Current Account Surplus of 0.6% of GDP in Mar'24.

GST collections consistently above Rs. 1.5 trillion for 16 months now.

PMI above 50-mark for 35 consecutive months. IIP recorded 5.9% y-o-y growth in May'24 – highest in 7 months.



# Performance Highlights: Q1 FY'25



**Profitability** 

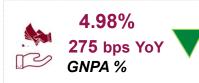






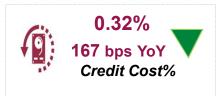


**Asset Quality** 









**Business** 











**Business** 

**Financial** 

Asset Quality

Share/ Capital Digitalization/ **Analytics** 

HR/Network/GB/RRB

ESG/ **Award** 



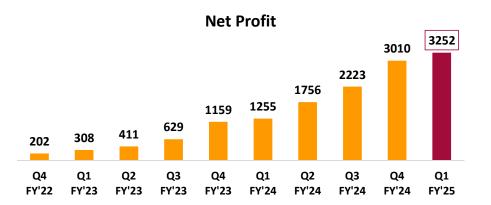
Highlights

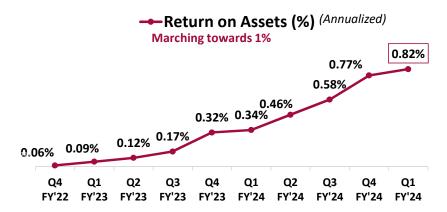


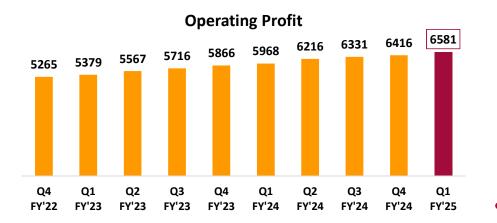
# **Increasing Profitability**

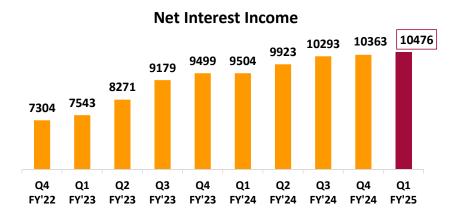


Amt ₹ in Crore











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**Highlights** 

Business

**Financial** 

Asset Quality

Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB





# Improving Asset Quality

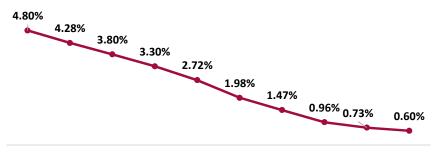








#### **Net NPA%**

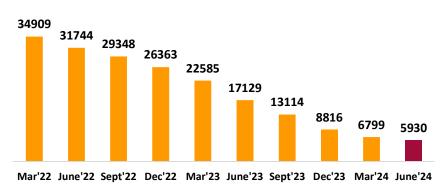


Mar'22 June'22 Sept'22 Dec'22 Mar'23 June'23 Sept'23 Dec'23 Mar'24 June'24

#### **Gross NPA Amount**



#### **Net NPA Amount**





Highlights

**Business** 

**Financial** 

Asset Quality

Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB

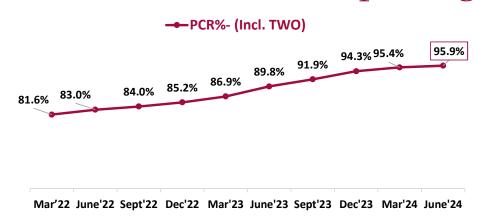


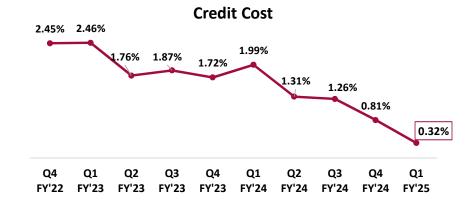


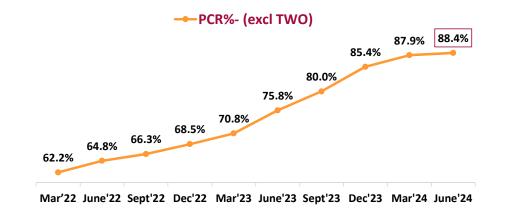
# Improving Asset Quality

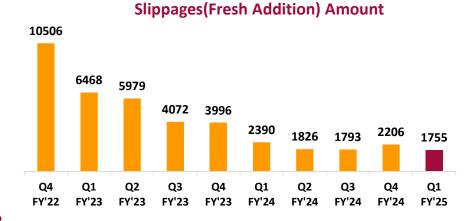
Amt ₹ in Crore













Highlights

**Business** 

**Financial** 

Asset Quality

Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB

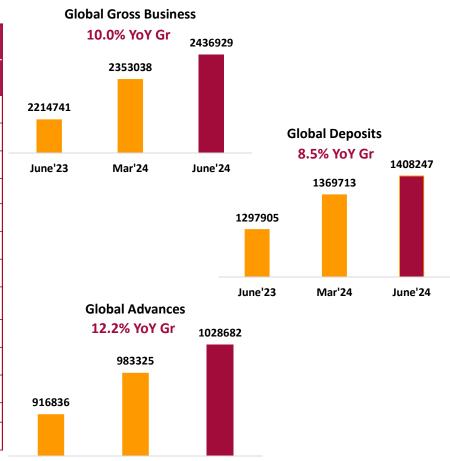




## **Business Mix**



C NI	Dawa washa wa	luno/22	D4/24	lun 0/24	Growth %/bps	
S.N.	Parameters	June'23	Mar'24	June'24	QoQ	YoY
1	Global Business	2214741	2353038	2436929	3.6%	10.0%
1a	Overseas Business	65341	77282	82606	6.9%	26.4%
1b	Domestic Business	2149400	2275756	2354323	3.5%	9.5%
2	Global Deposits	1297905	1369713	1408247	2.8%	8.5%
2a	Overseas Deposits	30903	36348	38331	5.5%	24.0%
2b	Domestic Deposits	1267002	1333365	1369916	2.7%	8.1%
3	Global Advances	916836	983325	1028682	4.6%	12.2%
3a	Overseas Advances	34438	40934	44275	8.2%	28.6%
3b	Domestic Advances	882398	942391	984407	4.5%	11.6%
4	CD Ratio	70.64%	71.79%	73.05%	175 bps	341 bps





**Highlights Business** 

Financial

Asset Quality

Share/ Capital Digitalization/ Analytics

June'23

HR/Network/GB/RRB

June'24

Mar'24



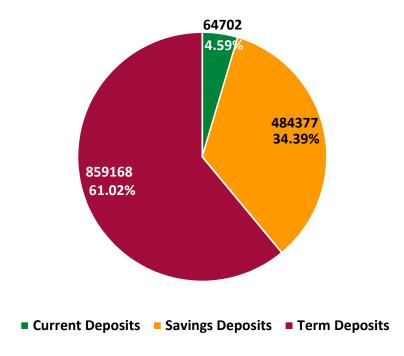


# **Deposits**



SI.	Parameters	June'23	Mar'24	June'24	Growth %	
					QoQ	YoY
1	Global Deposits (2+3)	1297905	1369713	1408247	2.8%	8.5%
2	Overseas Deposits	30903	36348	38331	5.5%	24.0%
3	Domestic Deposits	1267002	1333365	1369916	2.7%	8.1%
4	Current Deposits	66838	72201	64702	-10.4%	-3.2%
5	Savings Deposits	464004	480298	484377	0.8%	4.4%
6	CASA Deposits (4+5)	530842	552499	549079	-0.6%	3.4%
7	Domestic CASA Share %	41.90%	41.44%	40.08%		
8	Total Term Deposits	767063	817213	859168	5.1%	12.0%
9	Retail Term Deposits < 3 Crores	536285	571999	585598	2.4%	9.2%

#### Deposit Mix - June'24





Asset

Share/ Capital Digitalization/ **Analytics** 

HR/Network/GB/RRB





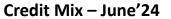
## Advances

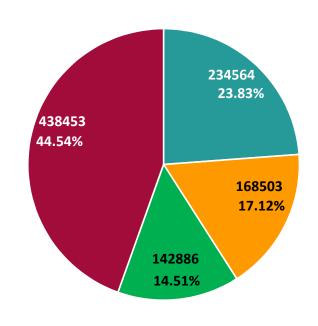


Amt ₹ in Crore

		luno/22	N/0×/2/	luno/24	Grov	wth %
		June'23	Mar'24	June'24	QoQ	YoY
1	Global Advances (2+3)	916836	983325	1028682	4.6%	12.2%
2	Overseas Advances	34438	40934	44275	8.2%	28.6%
3	Domestic Advances	882398	942391	984407	4.5%	11.6%
	Out of which					
4	Retail	205058	222574	234564	5.4%	14.4%
	Of which					
4a	Core Retail	149858	168265	173040	2.8%	15.5%
5	Agriculture	145572	158188	168503	6.5%	15.8%
	Of which					
<b>5</b> a	Agriculture PS	108188	120321	123754	2.9%	14.4%
6	MSME	132398	139288	142886	2.6%	7.9%
7	RAM (4+5+6)	483028	520050	545954	5.0%	13.0%
8	RAM Share %	54.7%	55.2%	55.5%		
9	Corporate & Others	399370	422341	438453	3.8%	9.8%

<sup>\*</sup>MSME customers graduated beyond MSME and got reclassified as corporate & others during the year. Accordingly, if the impact of reclassification is taken into account in the base figures June'23, then MSME growth would be 12.97% YoY.





■ Retail ■ Agriculture ■ MSME ■ Corporate & Others



**Financial** 

**Asset** Quality Share/

Digitalization/ **Analytics** 

HR/Network/GB/RRB





## Core Retail Advances

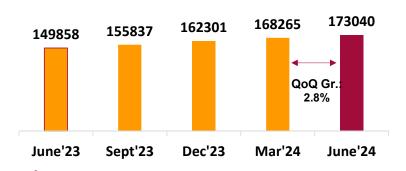


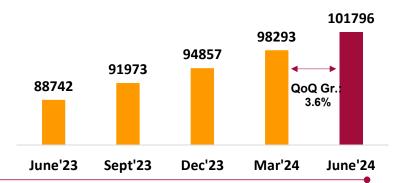
Amt ₹ in Crore



YoY Gr.: 15.5%

Home Loan\*
YoY Gr.: 14.7%



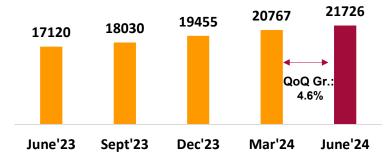


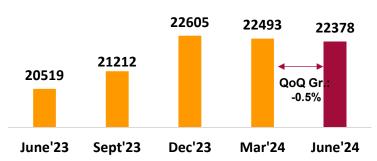
Personal Loan\*

#### Vehicle Loan\*

YoY Gr.: 26.9%









\*Excl IBPC & LAD

PROJECT PALAASH

**Business** 

**Financial** 

Asset Quality

Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB





## **Priority Sector Achievement**





#### **TOTAL PRIORITY SECTOR ADVANCES**

@40.29% of ANBC against norm of 40%

**ACHIEVED ALL MANDATED TARGETS** 





#### **AGRICULTURE (PS) ADVANCES**

@18.29% of ANBC against norm of 18%



#### **SMALL & MARGINAL FARMERS**

@10.16% of ANBC against norm of 10%





#### **WEAKER SECTION**

@13.57% of ANBC against norm of 12%



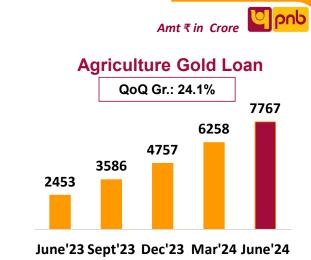


#### **MICRO ENTERPRISES**

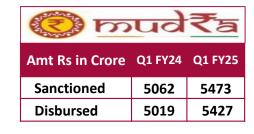
@7.70% of ANBC against norm of 7.5%

<b>W</b>	РМ	SVA	Vidhi
Amt in Crores	As on June'23	As on June'24	Growth %
Outstanding	100	243	143%

STAND UP IT COME							
Target- No of cases	Ach	% Ach					
20284	20928	103.17%					



Total Gold Loan (Agri + Retail) June'24: Rs 8487 Cr







**Business** 

**Financial** 

Asset Quality

Share/ Capital Digitalization/ **Analytics** 

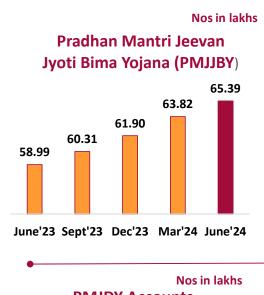
HR/Network/GB/RRB

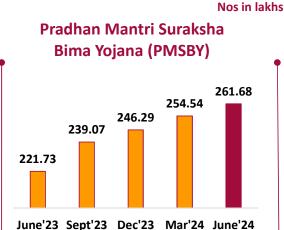


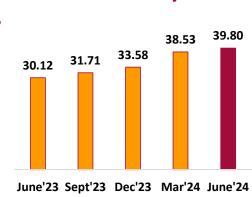


## Financial Inclusion Performance



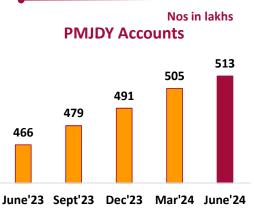


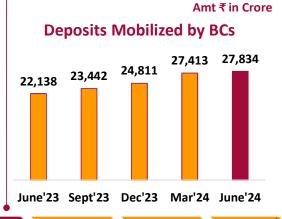


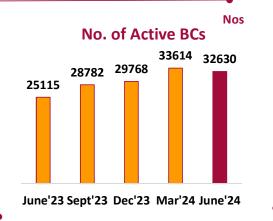


**Atal Pension Yojana** 

Nos in lakhs







- > SLBC- 5
- **▶** UTSLBC-1
- ► LDMO- 116
- Rural Self
   Employment Training
   Institute (RSETI)- 78
- Rural Development Centre- 2
- Financial Literacy
  Centre- 175
- Farmer TrainingCentre 12
- Villages adopted for holistic development307



**Highlights** 

**Business** 

**Financial** 

Asset Quality

Share/ Capital Digitalization/
Analytics

HR/Network/GB/RRB



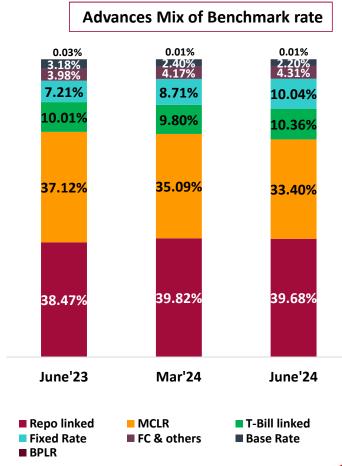


## External Rating (Std FB) Portfolio & Adv. on Benchmark Rates



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	Portfolio > Rs.25 Crore									
SI Rating Grade		Jun	e <b>′23</b>	Mar	·'24	June'24				
اد 	Rating Grade	Amt.	% Share	Amt.	% Share	Amt.	% Share			
1	AAA	152529	42.43%	157549	42.97%	168768	42.72%			
2	AA	90595	25.20%	89120	24.31%	97470	24.67%			
3	Α	56959	15.85%	57222	15.61%	66677	16.88%			
4	ввв	25158	7.00%	29435	8.03%	31647	8.01%			
ВВ	B & Above	325241	90.48%	333326	90.91%	364562	92.28%			
5	ВВ	8906	2.48%	9713	2.65%	9309	2.36%			
6	В	2822	0.79%	2068	0.56%	1774	0.45%			
7	С	1141	0.32%	1017	0.28%	708	0.18%			
8	D	1017	0.28%	1134	0.31%	380	0.10%			
ВВ	& Below	13885	3.86%	13931	3.80%	12171	3.08%			
9	Unrated	20337	5.66%	19400	5.29%	18311	4.64%			
Sul	b-Total	359464	100%	366657	100.00%	395044	100.00%			
	arantee/Direct Claim Central/State Govt	86117	19.33% (of Total Portfolio)	80469	18.00% (of Total Portfolio)	80265	16.89% (of Total Portfolio)			
Tot	tal Portfolio	445581		447126		475309				







Business

Financial

Asset Quality

Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB





## Diversified Industry Portfolio & Key Sectors

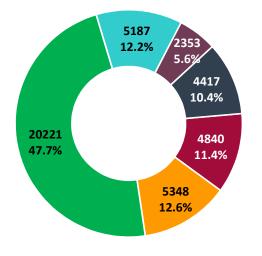


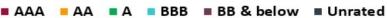
		Jur	June'23		r'24	June'24		
SI.	Diversified Industry Portfolio	O/s	% to Domestic Advances	O/s	% to Domestic Advances	O/s	% to Domestic Advances	
1	Infrastructure	89619	10.2%	98494	10.5%	97279	9.9%	
	-Energy	40223	4.6%	42789	4.5%	43572	4.4%	
	-Tele-Communication	7625	0.9%	11420	1.2%	9656	1.0%	
	-Roads & Ports	35613	4.0%	38163	4.0%	39024	4.0%	
	-Other Infra	6158	0.7%	6122	0.6%	5026	0.5%	
2	Basic Metal & Metal Products	20456	2.3%	23737	2.5%	25026	2.5%	
	-Iron & Steel	17298	2.0%	20983	2.2%	22264	2.3%	
3	Textiles	10739	1.2%	11907	1.3%	11729	1.2%	
4	Food Processing	19350	2.2%	22615	2.4%	22369	2.3%	
5	Chemical & Chemical Products	5716	0.6%	6288	0.7%	7456	0.8%	
6	All Engineering	6185	0.7%	7360	0.8%	7261	0.7%	
7	Construction	2575	0.3%	2382	0.3%	2052	0.2%	
8	Other Industries	58420	6.6%	51161	5.4%	52643	5.3%	
	Total	213060	24.1%	223944	23.8%	225815	22.9%	

## **Energy Sector**

**External Rating Standard Portfolio** 30.06.2024 : ₹ 42366 Cr

#### **External Rating wise Portfolio**







**Business** 

**Financial** 

Asset Quality Share/

Digitalization/ **Analytics** 

HR/Network/GB/RRB





## **NBFC Sector**

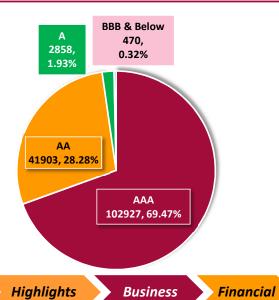
Asset

Quality

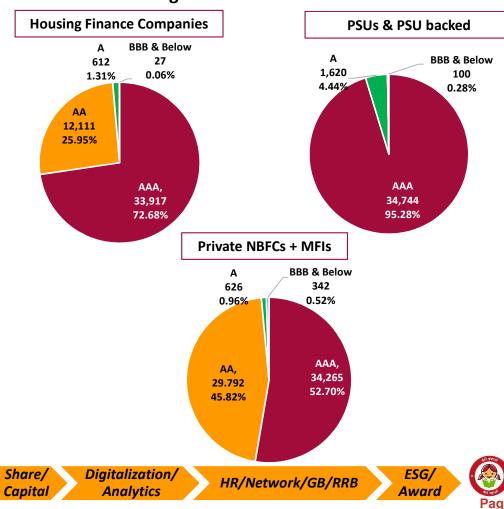


Kov Sastans	As on				
Key Sectors	June'23	Mar'24	June'24		
NBFC	129632	134190	148157		
Out of which,					
NBFC- HFC	45751	40294	46667		
NBFC- PSUs and PSU backed	28932	32453	36464		
NBFC- Private	54268	60435	63948		
NBFC- MFI	681	1007	1077		

# Total NBFC External Rating Wise Portfolio – As on 30.06.2024



#### External Rating Wise Portfolio - As on 30.06.2024







## **Investment Portfolio**



Amt ₹ in Crore

		1		AIIIE VIII EIGIE
SI.	Parameters	June'23	Mar'24	June'24
1	Gross Domestic Investment	410600	423305	422822
2	SLR	307457	316061	316414
2a	SLR as % to Dom. Investment (2/1)	74.88%	74.67%	74.83%
3	Non SLR	103143	107244	106408
4	Held To Maturity (HTM)	321197	328221	311174
4a	HTM To Gross Domestic Investment (4/1)	78.23%	77.54%	73.59%
5	Available For Sale (AFS)	87015	93301	89415
6	Fair value through profit and loss (HFT)	2388	1783	5600
7	Fair value through profit and loss (Non HFT)			11090
8	Subsidiaries, Joint Venture & Associates (SBJVAS)			5543
9	Modified Duration (AFS+HFT)	3.33	3.50	3.61
10	Net demand & time Liabilities	1238906	1292409	1314489
11	Investment by Overseas Branches	3578	5696	5121
12	Total Gross Investment (1+11)	414178	429001	427943



Highlights

Business

Financial

Asset Quality

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## Non SLR Investment



Amt ₹ in Crore

		June	e'23	Mar'24		June	e <b>'24</b>
SI.	Parameters	O/S	% Share	O/S	% Share	O/S	% Share
1	PSU Bonds	20435	19.81%	19212	17.91%	18968	17.83%
2	Corporate and Other Bonds & Debentures	13586	13.17%	16691	15.56%	14398	13.53%
3	Special Govt. Sec excl. Recap Bonds	915	0.89%	739	0.69%	741	0.70%
4	CG Recap. Bond	55274	53.59%	55274	51.54%	55274	51.95%
5	Share of PSU/Corporate/Others	5630	5.46%	5179	4.83%	9041	8.50%
6	Venture Capital Fund	318	0.31%	306	0.29%	144	0.14%
7	Regional Rural Bank	1387	1.34%	1583	1.48%	1583	1.49%
8	Security Receipts	1330	1.29%	789	0.74%	0	0.00%
9	Subsidiaries JV	3887	3.77%	3960	3.69%	3962	3.72%
10	Other	381	0.37%	3511	3.27%	2297	2.16%
	Total Non SLR Investment	103143	100.00%	107244	100.00%	106408	100.00%



**Financial** 

Asset Quality Share/

Digitalization/ Analytics

HR/Network/GB/RRB





## Balance Sheet-Liabilities & Assets



Amt ₹ in Crore

SI.	Parameters	30 <sup>th</sup> June'23	31 <sup>st</sup> Mar'24	30 <sup>th</sup> June'24
	CAPITAL & LIABILITIES			
1	Capital	2202	2202	220
2	Reserves and Surplus	98908	104274	10965
3	Deposits	1297905	1369713	140824
4	Borrowings	54203	50430	5122
5	Other Liabilities and Provisions	29811	35216	3198
	Total Liabilities	1483029	1561835	160331
	ASSETS			
1	Cash and Balances with RBI	79820	65033	7135
2	Balances with Banks	48123	64072	4871
3	Investments	405281	420318	42217
4	Net Advances	863732	934430	98399
5	Fixed Assets	12076	12319	123:
6	Other Assets	73997	65663	647
	Total Assets	1483029	1561835	16033





# Income



Amt ₹ in Crore

SI.	Dougnatous	Q1	Q4	Q1	YoY Var	iation	QoQ Va	riation
31.	Parameters	FY24	FY24	FY25	Amt.	%	Amt.	%
1	Interest Income (2+3+4)	25145	28113	28557	3411	13.6%	443	1.6%
2	Interest on Advances	17756	20114	20452	2695	15.2%	338	1.7%
3	Interest on Investments	6575	6963	7232	657	10.0%	269	3.9%
4	Other Interest Income	814	1036	873	59	7.3%	-163	-15.7%
5	Other Income (6+7+8+9)	3434	4248	3610	176	5.1%	-638	-15.0%
	of which							
6	Fee Based Income	1785	1613	2077	291	16.3%	464	28.7%
7	Recovery in Written off Accounts	1022	1639	870	-152	-14.9%	-769	-46.9%
8	Treasury income	618	974	648	30	4.9%	-326	-33.5%
	of which							
8.1	Profit on Sales on Investments	308	602	326	18	5.7%	-276	-45.9%
8.2	Profit on Exchange Transaction	203	117	66	-137	-67.7%	-51	-44.0%
8.3	Profit/Loss on Revaluation of Investment	107	255	257	150	140.2%	2	0.7%
9	Others	9	22	15	7	77.9%	-7	-30.9%
10	Total Income (1+5)	28579	32361	32167	3587	12.5%	-195	-0.6%







# Fee Based Income



SI.	Parameters	Q1	Q4	Q1	YoY Va	riation
31.	raidilleteis	FY24	FY24	FY25	Amt.	%
	Fee Based Income	1785	1613	2077	292	16.3%
1	Processing Fees	574	183	644	70	12.3%
2	Non Fund Based Income	139	174	175	36	26.2%
3	Income from Insurance & MF	86	152	86		
4	Govt. Business	35	72	34	-1	-1.8%
5	Locker	102	67	97	-5	-4.6%
6	Service Charges	690	801	789	99	14.4%
	(out of which)					
6.a	Bills and remitance	101	112	115	15	14.4%
6.b	ATM Kisok	293	320	329	36	12.4%
6.c	Retail Banking	100	208	180	80	79.6%
7	Miscellaneous Fee Income	159	163	250	91	56.7%







# **Expenses**



Amt ₹ in Crore

		Q1	Q4	Q1	YoY Va	riation	QoQ Va	riation
SI.	Parameters	FY24	FY24	FY25	Amt.	%	Amt.	%
1	Total Interest Paid (2+3+4)	15642	17750	18080	2439	15.6%	330	1.9%
2	Interest Paid on Deposits	14577	16611	16896	2319	15.9%	285	1.7%
3	Interest Paid on Borrowings	334	290	352	18	5.4%	62	21.4%
4	Others	731	849	832	101	13.8%	-17	-2.0%
5	Operating Expenses (6+7)	6970	8195	7505	535	7.7%	-690	-8.4%
6	Establishment Expenses	4487	5630	4551	64	1.4%	-1079	-19.2%
7	Other Operating Expenses	2483	2565	2954	471	19.0%	389	15.2%
8	Total Expenses (1+5)	22611	25945	25585	2974	13.2%	-360	-1.4%



Financial

Asset

Share/ Capital

Digitalization/ Analytics

HR/Network/GB/RRB





## Profit & Provisions



Amt ₹ in Crore

CI.	Down town	Q1	Q4	Q1	YoY Var	iation	QoQ Var	iation
SI.	Parameters	FY24	FY24	FY25	Amt.	%	Amt.	%
1	Net Interest Income	9504	10363	10476	972	10.2%	113	1.1%
2	Other Income	3434	4248	3610	176	5.1%	-638	-15.0%
3	Operating Income (1+2)	12938	14611	14086	1148	8.9%	-525	-3.6%
4	Operating Expenses	6970	8195	7505	535	7.7%	-690	-8.4%
5	Operating Profit	5968	6416	6581	613	10.3%	165	2.6%
6	Provisions other than Tax	3965	1588	1312	-2653	-66.9%	-276	-17.4%
	Of which							
а	NPAs	4374	1958	792	-3582	-81.9%	-1166	-59.5%
b	Standard Advances incl. Standard Restructured	-89	-534	184	273		718	
С	Depreciation on Investment	-322	-41	392	714		433	
d	Others	1	205	-56	-57		-261	
7	Profit Before Tax	2003	4828	5269	3266	163.1%	441	9.1%
8	Provision for Income Tax	747	1817	2017	1270	169.9%	200	11.0%
9	Net Profit	1255	3010	3252	1996	159.0%	242	8.0%

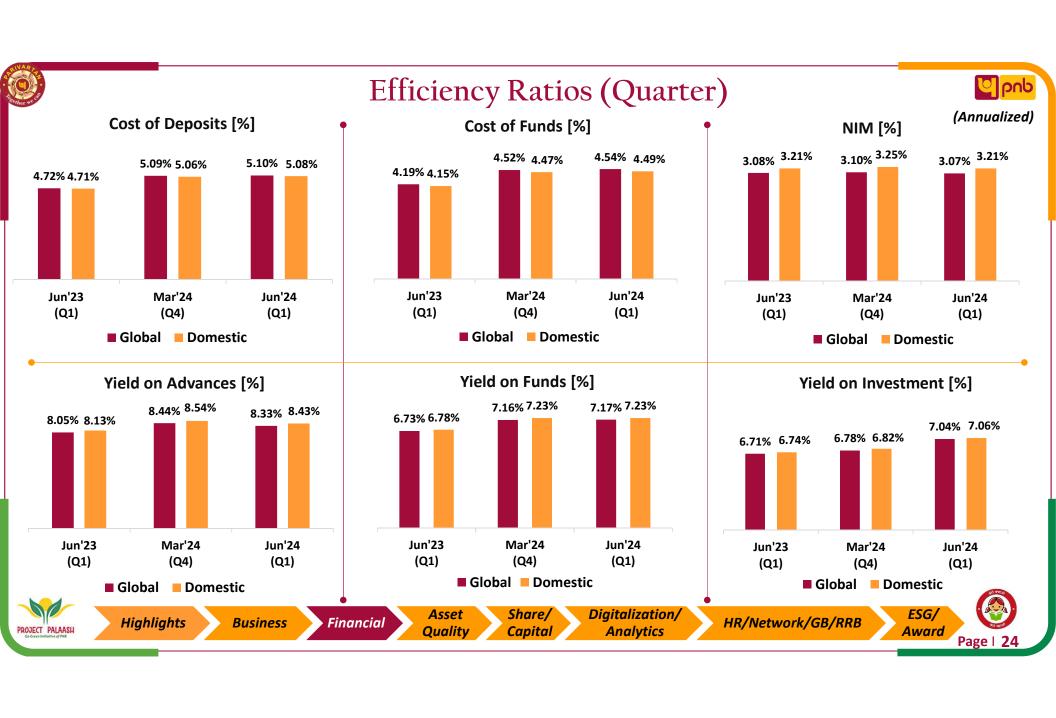


Asset Quality Share/

Digitalization/ Analytics

HR/Network/GB/RRB







# Profitability/Productivity Ratios

(Annualized)



SI.	Key Ratios	Q1 FY24	Q4 FY24	Q1 FY25
1	Return on Assets [%]	0.34%	0.77%	0.82%
2	Return on Equity [%]	7.50%	16.48%	16.82%
3	Book Value per Share [₹]	83.63	88.59	93.87
4	Book Value per Share-Tangible [₹]	61.64	67.75	73.11
5	Earnings per share [₹] (Not annualized)	1.14	2.73	2.95
6	Cost to Income Ratio [%]	53.87%	56.09%	53.28%
6a	Staff Cost to Income Ratio [%]	34.68%	38.53%	32.31%
6b	Other Cost to Income Ratio [%]	19.19%	17.56%	20.97%
7	Net Profit Per Employee [₹ in Lacs]	5.18	12.64	13.66
8	Net Profit Per Branch [₹ in Lacs]	49.95	119.44	128.47

SI.	Key Ratios	June'23	Mar'24	June'24
1	Business Per Employee [₹ in Cr]	22.22	23.84	24.80
2	Business Per Branch [₹ in Cr]	214.77	225.25	233.26





## One Time Restructuring (OTR 1 & 2)



Amt ₹ in Crore

# OTR 1 As per RBI's guidelines dated Aug 06,2020

SI.	Loan and aggregate	Position a	Provisions Made#	
31.	exposure category	No. of accounts	Amount involved	Amt
1	Personal loans	3086	430	54
2	Other Exposures*	111	1968	257
3	MSME loans	1402	264	33
4	Total	4599	2662	344

<sup>\*</sup>Other Exposures includes corporate loans >Rs. 25 Crore as per RBI guidelines.

#### OTR 2

# As per RBI's guidelines dated May 05,2021

CI	Loan and aggregate exposure category	Position as under	Provisions Made#	
SI.		No. of accounts	Amount involved	Amt
1	Individual Borrowers	43397	3709	468
2	Small Business	1453	470	59
3	MSME loans	21737	1967	246
4	Total	66587	6146	773

#Additional provision on OTR at higher rate of 12.5% as against 10%/5% earlier.



Highlights

**Business** 

Financial

Asset Quality Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB





## Asset Quality -SMA 2 Accounts ( > Rs.5.00 Crore)



Amt ₹ in Crore

	CATECODY	June	June'23		r'24	June'24		
S. N.	CATEGORY	SMA2	% of Domestic Advances	SMA2	% of Domestic Advances	SMA2	% of Domestic Advances	
1	RETAIL	83	0.01%	93	0.01%	90	0.01%	
2	AGRICULTURE	348	0.04%	210	0.02%	271	0.03%	
3	MSME	917	0.10%	877	0.09%	1012	0.10%	
4	RAM TOTAL	1348	0.15%	1180	0.13%	1374	0.14%	
5	CORPORATE & OTHER	373	0.04%	252	0.03%	230	0.02%	
6	TOTAL	1721	0.20%	1432	0.15%	1604	0.16%	



Asset Quality Share/ Capital Digitalization/ **Analytics** 

HR/Network/GB/RRB





## Movement of NPA



Amt ₹ in Crore

SI.	Parameters	Q1 FY'24	Q4 FY'24	Q1 FY'25
1	NPA as at the beginning of Year/Quarter	77328	60371	56343
2	Cash Recovery & Up-gradation (2a+2b)	3595	2787	1721
<b>2</b> a	-Cash Recovery	1923	1800	1196
2b	-Up-gradation	1672	988	524
3	Write Off	5223	3447	5115
4	Total Reduction (2+3)	8818	6235	6835
5	Fresh Addition (5a+5b)	2390	2206	1755
5a	-Fresh slippages	2258	2078	1653
5b	-Debits in existing NPA A/cs	132	128	102
6	Gross NPAs at end of the period	70899	56343	51263
7	Eligible Deductions incl. Provisions	53770	49544	45333
8	Net NPAs at end of the period (6-7)	17129	6799	5930
9	Recovery in TWO & RI	1822	2406	1528
10	Total Recovery (2+9)	5417	5193	3249





## **Asset Classification**



Amt ₹ in Crore

SI.	Parameters	June'23		Mar'24		June'24		YoY Variation	
		O/S	Share%	O/S	Share%	o/s	Share%	Amt.	Var. %
1	Standard	845936	92.27%	926982	94.27%	977419	95.02%	131483	15.5%
2	Gross NPA	70899	7.73%	56343	5.73%	51263	4.98%	-19636	-27.7%
<b>2</b> a	Sub-Standard	9988	1.09%	4876	0.50%	5132	0.50%	-4856	-48.6%
2b	Doubtful	41958	4.58%	39551	4.02%	36072	3.51%	-5886	-14.0%
<b>2</b> c	Loss	18953	2.07%	11916	1.21%	10059	0.98%	-8894	-46.9%
3	Global Advances(1+2)	916836	100.00%	983325	100%	1028682	100.00%	111846	12.2%



Asset

Share/

Digitalization/ Analytics

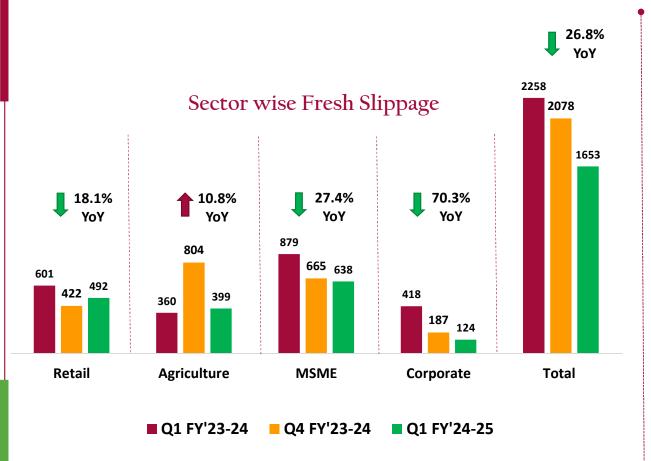
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## Slippages & Recoveries





## Recovery v/s Slippages

Period	Q1 FY 23-24	Q4 FY 23-24	Q1 FY 24-25	
Total Recovery	5417	5193	3249	
NPA Addition (Total Slippage)	2390	2206	1755	
Recovery v/s Slippage	2.3x	2.4x	1.9x	
Slippage Ratio*	1.19%	0.98%	0.76%	

<sup>\*</sup>Annualised



Highlights

Business

**Financial** 

Asset Quality Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB



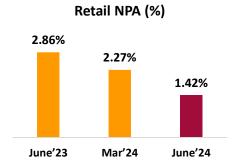


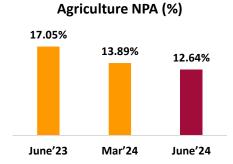
## NPA Classification - Sector Wise

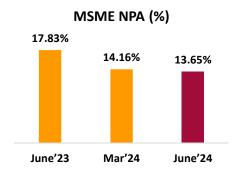


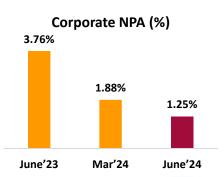
Amt ₹ in Crore

CI	2		June'23		Mar'24			June'24		
SI.	Parameters	Advances	GNPA	GNPA%	Advances	GNPA	GNPA%	Advances	GNPA	GNPA%
1	Retail Loans	205058	5859	2.86%	222574	5060	2.27%	234564	3340	1.42%
2	Agriculture	145572	24826	17.05%	158188	21979	13.89%	168503	21301	12.64%
3	MSME	132398	23607	17.83%	139288	19727	14.16%	142886	19499	13.65%
4	Corporate & Others	399370	15005	3.76%	422341	7953	1.88%	438453	5500	1.25%
5	Domestic (1+2+3+4)	882398	69297	7.85%	942391	54719	5.81%	984407	49639	5.04%
6	Overseas	34438	1602	4.65%	40934	1624	3.97%	44275	1623	3.67%
7	Global (5+6)	916836	70899	7.73%	983325	56343	5.73%	1028682	51263	4.98%











Highlights

**Business** 

**Financial** 

Asset Quality Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB





# NPA Classification- Industry Wise



Amt ₹ in Crore

CL	Discovition II also as a Desirable		June'23			Mar'24			June'24	
SI.	Diversified Industry Portfolio	O/s	GNPA	GNPA %	O/s	GNPA	GNPA %	O/s	GNPA	GNPA %
1	Infrastructure	89619	2600	2.9%	98494	2792	2.8%	97279	2298	2.4%
	-Energy	40223	473	1.2%	42789	1236	2.9%	43572	1206	2.8%
	-Tele-Communication	7625	13	0.2%	11420	12	0.1%	9656	2	0.0%
	-Roads & Ports	35613	1520	4.3%	38163	1069	2.8%	39024	889	2.3%
	-Other Infra	6158	594	9.6%	6122	475	7.8%	5026	201	4.0%
2	Basic Metal & Metal Products	20456	1306	6.4%	23737	1184	5.0%	25026	886	3.5%
	-Iron & Steel	17298	862	5.0%	20983	806	3.8%	22264	603	2.7%
3	Textiles	10739	1706	15.9%	11907	1491	12.5%	11729	1061	9.0%
4	Food Processing	19350	4279	22.1%	22615	3369	14.9%	22369	3130	14.0%
5	Chemical & Chemical Products	5716	273	4.8%	6288	282	4.5%	7456	207	2.8%
6	All Engineering	6185	654	10.6%	7360	819	11.1%	7261	870	12.0%
7	Construction	2575	164	6.4%	2382	93	3.9%	2052	73	3.6%
8	Other Industries	58420	12943	22.2%	51161	4646	9.1%	52643	4169	7.9%
	Total	213060	23925	11.2%	223944	14676	6.6%	225815	12693	5.6%



Share/

Digitalization/ **Analytics** 

HR/Network/GB/RRB



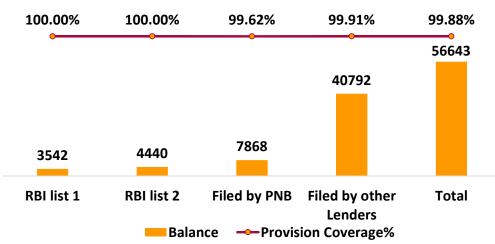


## Exposure to NCLT (Admitted) Accounts & NARCL



## **NCLT**

SI.	Parameters	Accounts	Balance	Provision	PCR%
1	RBI list 1	3	3542	3542	100.00%
2	RBI list 2	10	4440	4440	100.00%
3	Filed by PNB	115	7868	7838	99.62%
4	Filed by Other Lenders	404	40792	40754	99.91%
5	Total	532	56643	56575	99.88%



### **NARCL**

S.No	Position of accounts with PNB	No of Accounts	Balance Outstanding
1	Accounts already resolved	14	3778
2	Bids received from NARCL and in process	2	476
3	Under process with NARCL - Due Diligence	7	1073
4	Total	23	5327



Highlights

**Business** 

**Financial** 

Asset Quality

Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB



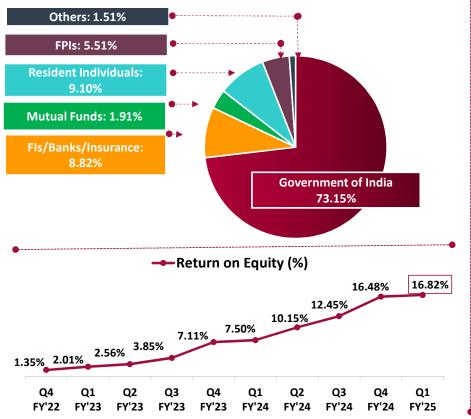


## Share Holding and Ratings









## **PNB's Rating**

Moody's	Fitch
PNB's Rating-	PNB's Rating-
Baa3/P-3/ Stable*	BBB-/F3/Stable

<sup>\*</sup> Baseline Credit Assessment upgraded From ba3 to ba2

	PNB's BOND RATING						
		Basel III					
S.N	Rating Agency	Additional Tier-1 Bonds Rating	Tier-II Bonds Rating				
1	CRISIL Ratings	AA+/Stable	AAA/Stable				
2	India Ratings	AA+/Stable	AAA/Stable				
3	CARE Ratings	AA+/Stable	AAA/Stable				
4	ICRA Ratings	AA+/Stable	AAA/Stable				



Highlights

**Business** 

**Financial** 

Asset Quality

Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB

ESG/ Award



Page | 3



# Capital Adequacy



Capital & CRAR						
SI.	Parameters	June'23	Mar'24	June'24		
1	Total Capital (Tier I+II)	104119	117466	118834		
	CRAR %	15.54%	15.97%	15.79%		
Out c	of Which,					
2	Tier I	82333	96885	98082		
	Tier I %	12.29%	13.17%	13.04%		
<b>2</b> a	Common Equity	72651	81187	82383		
	CET-I %	10.85%	11.04%	10.95%		
2k	Additional Tier I	9682	15698	15699		
	AT-I %	1.44%	2.13%	2.09%		
3	Tier II	21787	20581	20751		
	Tier-II %	3.25%	2.80%	2.75%		

	Risk Weighted Assets							
SI.	Parameters	June'23	Mar'24	June'24				
1	Total RWA	669813	735435	752450				
Out o	of Which,							
а	Credit RWA	555600	613704	667095				
b	Market RWA*	43159	50677	8992				
С	Operational RWA	71054	71054	76363				

<sup>\*</sup>Decrease in Market RWA is due to change in investment guidelines

Rs 15000 Cr
Rs 5000 Cr
Rs 7000 Cr
Rs 12000 Cr
Rs 3000 Cr

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15.54%	15.09%	14.63%	15.97%	15.79%
10.85%	10.23%	9.86%	11.04%	10.95%
1.44%	1.79%	1.87%	2.13%	2.09%
June'23	Sept'23	Dec'23	Mar'24	June'24
	<b>→</b> To	tal CRAR ——CI	T →ATI	



Business

**Financial** 

Asset Quality

Share/ Capital Digitalization/ Analytics

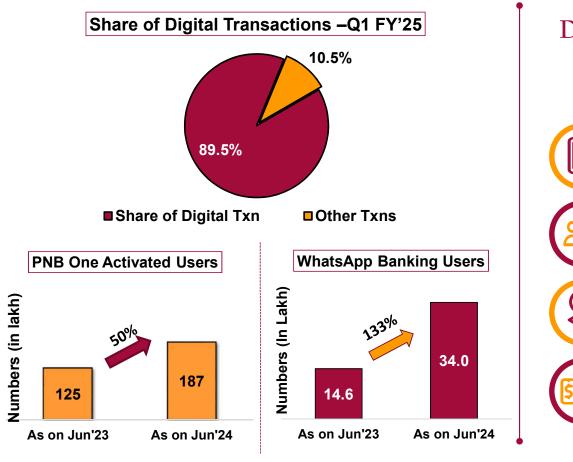
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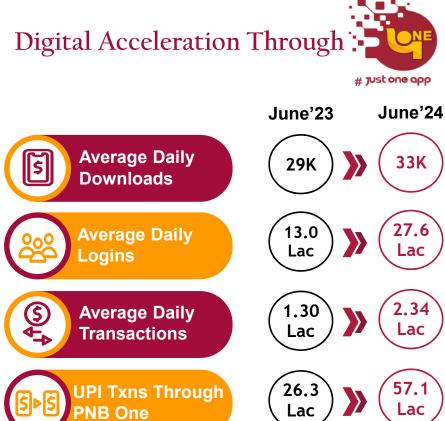




# Digital Adoption









Highlights

**Business** 

Financial

Asset Quality

Share/ Capital Digitalization/ Analytics

HR/Network/GB/RRB

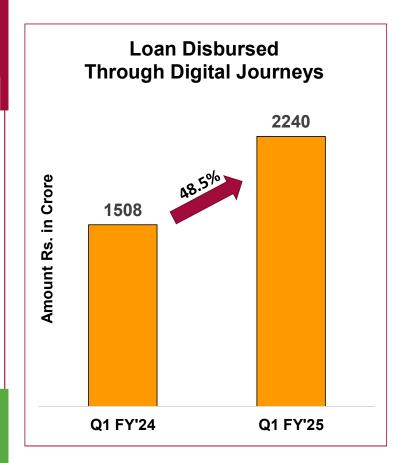
ESG/ Award





# Digital Journeys – Enhancing Ease of Banking!







Debit Card for Visually Impaired & Blind



PNB Digi Car Loan

## **New Digital Products**



PNB is 1st Bank to Launch PM Vishwakarma Scheme in Digital Mode



PNB Digital **Education Loan** 



PNB Digital Home Loan



**Asset** Quality

Share/ **Capital**  Digitalization/ **Analytics** 

HR/Network/GB/RRB

**Award** 



**Highlights** 

**Business** 

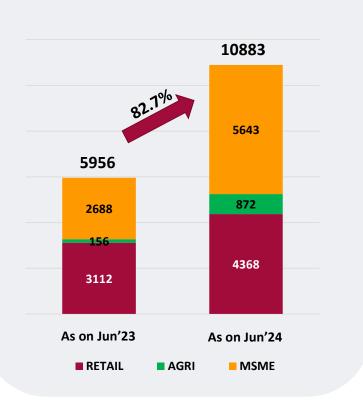


# Analytics Driven Decision Making



## **Business Augmentation**

(Amt ₹ in Crore)





**20+** Propensity **Models for** different bank products



**Analytics Based Digital Collection** Management **System** 



Leveraging **Unstructured** Data



**ML Based Cash Retention Limit** for ATM/BNA



**Capital Conservation Through Credit RWA Optimisation** 



**ML Based Risk** Mitigation



Txn based nudges for boosting retail product



Recommendation **Engine for Next Best Offer** 



**Highlights** 

Business

**Financial** 

**Asset** Quality Share/ Capital Digitalization/ **Analytics** 

HR/Network/GB/RRB

ESG/ **Award** 





# HR Transformation Project UD





### Successful Year 1 of Project Udaan

### **Digital PMS**

**Role Clarity Tool** 



**Target Setting Tool & Target Collation Tool** 



**PMS Profiler** 



**Performance Dashboards** 



**Appraisal Tool** 

## Capability Building

**Management Trainee Induction Tool** 



Job Family



**Succession Planning & Talent Management** 



**Promotion & Placement Tool** 



**Competency & Leadership Development Tool** 

### **HR Enablers**



360 Degree Feedback



Diagnostic Survey



**Change Management** 



Manpower Assessment Tool



**Recruitment Tool** 



**Highlights** 

Asset Quality

Share/ Capital

**Digitalization** 

HR/Network/GB/RRB

ESG/ **Award** 



**Introduction of HR Benefit Programmes** 

**UDAAN Project in Year 2** 

- Upcoming Initiatives

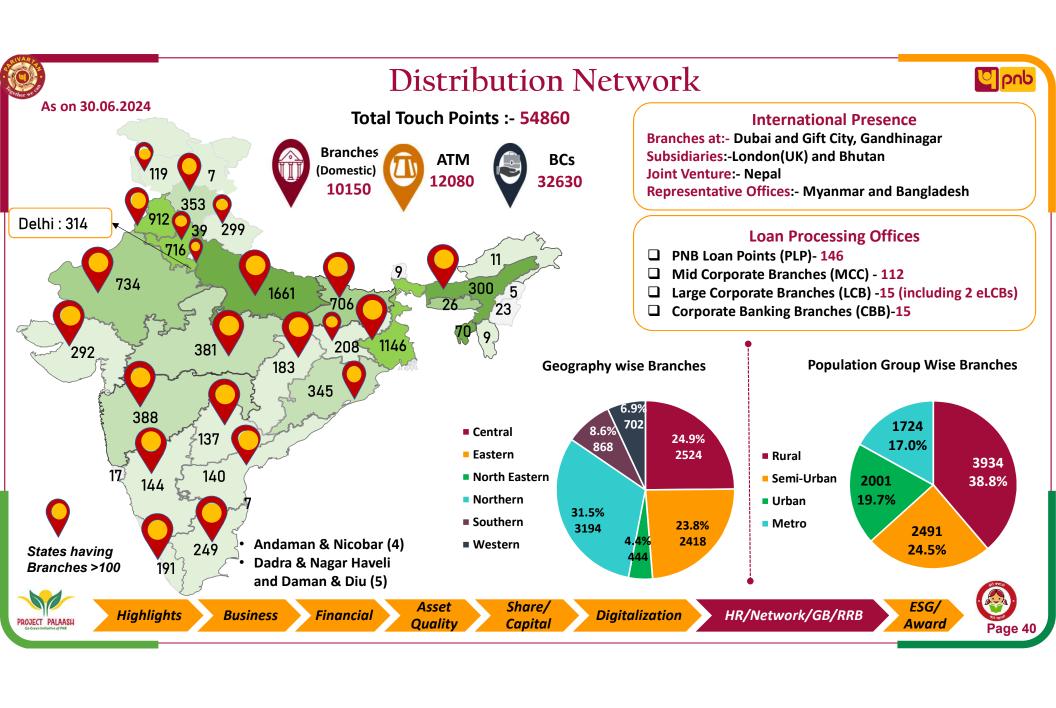
Implementation of Reward & **Recognition tool** 

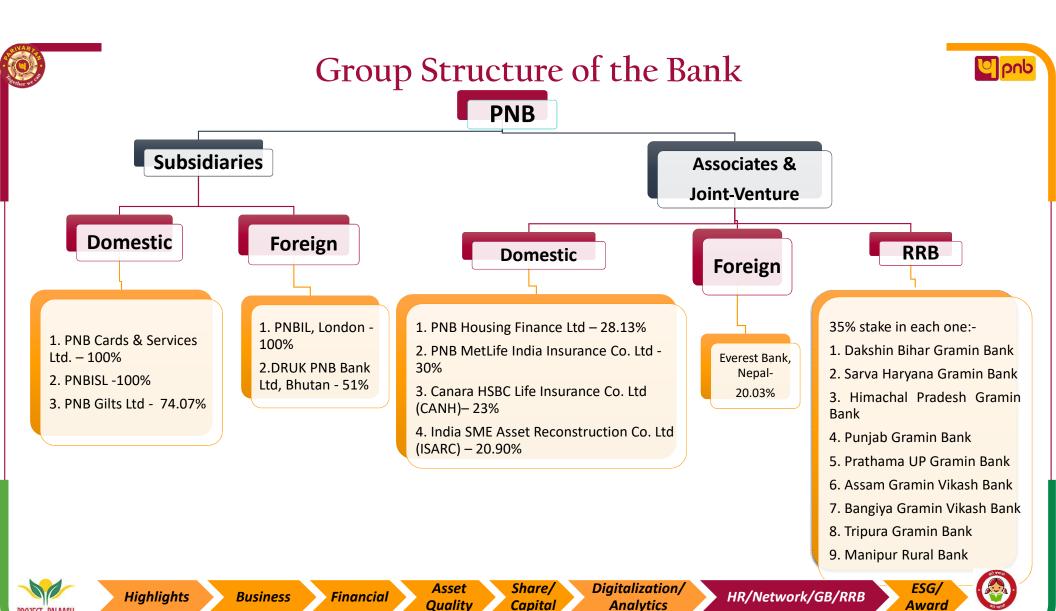
**Creation of next-generation talent** pool

Re-imagination of the practices and process

**Design of cross functional team** 

**Conducting Manpower Audit** 





PROJECT PALAASH



# Performance of Subsidiaries, Associates, Joint Venture & RRB's



Amt ₹ in Crore

Performan	ce of	<b>RRBs</b>

Name of the entity	Results (3/6/9/12 M)	Total Income	Total Expenses	Gross Profit	Net Profit
PNB Housing Finance Ltd	June'24 (3M)	1932	1367	565	421
PNB Investment Services Ltd.	June'24 (3M)	2.57	1.39	1.18	0.89
PNB Cards & Services Limited	June'24 (3M)	7.21	6.33	0.88	0.64
PNB Gilts Ltd.	June'24 (3M)	440	369	71	53
PNB MetLife India Insurance Co. Ltd	June'24 (3M)	3619	3568	50	47
Canara HSBC Life Insurance Co. Ltd	June'24 (3M)	1713	1691	22	19
PNB (International) Ltd. (London) (FY: 1 <sup>st</sup> April to 31 <sup>st</sup> March)	Mar'23 (12M)	431	274	157	68
India SME Asset Reconstruction Co. Ltd	Mar'24 (12M)	18.08	7.43	10.65	9.37
Druk PNB Bank Ltd. (Bhutan) (FY: 1st January to 31st December)	Dec'23 (12M)	218	145	73	54
Everest Bank Ltd. (Nepal) (FY: 16 <sup>th</sup> July to 15 <sup>th</sup> July)	July'23 (12M)	1502	1201	301	210

Consolidated Position	Q1 FY'24 June'23	Q1 FY'25 June'24	YOY
Business	201360	220871	9.7%
Loans and advances	72780	81101	11.4%
Deposits	128580	139770	8.7%
Capital Adequacy Ratio	12.32%	12.69%	37 bps
Total Income	3505	3931	12.2%
Operating profit	1003	1234	23.0%
Net profit	311	619	99.3%



Asset Quality

Digitalization/ **Analytics** 

HR/Network/GB/RRB

ESG/ **Award** 







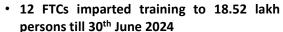
#### PNB Palaash 2.0 - Go Green Initiative of PNB.

- Green Car ₹518 cr (Outstanding)
- Renewable Energy & Green Finance ₹ 6,129 cr (Sanctions during Q1)
- **Energy conservation drive on PAN India basis**
- · Water conservation measures like Rain-water harvesting, sensor based taps etc.
- Solar Energy plant-663 KWp in Bank's owned buildings. 523 KWp under Opex Model in ATMs. 625 KWp under execution. 1487 KWp planned for installation.
- Procurement of BEE star rated electrical equipment & 5-star rated HVAC/ VRF system.
- Bank's HO is GRIHA 5-star rated green Building. Around 400 Smart Occupancy Sensors & Sewage treatment plant of 125 Kilo Liters per day (KLD) installed at HO.
- All New building Projects are Planned as Green Buildings.
- · Financing Framework for Green, Social and Sustainability linked activities/ projects.
- Emissions under Scope 1, Scope 2, Scope 3 computed for FY 2022-23 and FY 2023-24.

# Bank's ESG Highlights







- 175 FLCs conducted 2219 seminars & camps and provided training to 73,583 persons during Q1 FY'25.
- 78+ RSETIs imparting training to rural population. 19,610 persons were trained during Q1, FY'25. Of which, 88% of BPL families and 77% are women.
- 17.423 loans sanctioned to women beneficiaries under Standup India as on 30.06.2024.
- CSR Policy Initiatives:
- ✓ CSR help to one Delhi Government school on 130th Foundation Day.
- ✓ School Infrastructure support Government senior secondary school, Gurugram.
- ✓ CSR to Sarvodaya Bal Vidyalaya for infrastructure upgrade.
- ✓ CSR help to Basant Social Foundation for upgrading school.

Governance

#### Some important policies of Bank:

- Whistle Blower Policy
- Customer Rights Policy
- Equal Opportunity Policy
- Technology driven Customer Grievance Redressal System for Timely & Faster resolution.
- Compliance Monitoring Tool
- PNB SAMADHAAN for Grievance redressal of employees.
- New Enterprises Fraud Risk Management (EFRM)
- Sustainability and Resilience Committee (SARC) to facilitate governance of all sustainability related activities
- CCoE (Cyber Security Centre of Excellence) oversees a suite of over 30 security technology products
- The bank upholds the highest industry standards and has achieved certifications such as ISO/IEC 27001:2013 for Information Security Management.



**Highlights** 

**Business** 

Asset

Share/

Digitalization/ **Cyber Security** 

HR/Network/GB/RRB

Awara



**Financial** Quality Capital



## Awards & Accolades





### **Infosys Finacle Innovation** Awards 2024

- ☐ Ecosystem-led Innovation Platinum :- Krishi Tatkal Rinn
- ☐ Channel Innovation Gold :- Digital **Execution of Locker Agreement**
- Maximizing Customer Engagement Gold -: AADHAR-based Mobile **Onboarding**



### **TransUnion CIBIL Award**

- ☐ Best Data Quality 2023-24-
  - **PSB Consumer Award**
  - **PSB Commercial Award**
- ☐ TUCIBIL Best Data Quality Award 2023-24





#### PSE Award 2024

**Enterprise Applications category-Express Computer- The Indian Express Group** 



Award of achievement to Bank for the FY 2023-24 by PFRDA.





**Highlights** 

Asset

Share/

Digitalization/ **Cyber Security** 

HR/Network/GB/RRB

**Award** 



**Business** 

**Financial** 



# Guidance for FY'25 vs Actuals for June'24



Parameters	Guidance for FY'25	June'24 (Q1)
Credit Growth % (YoY)	11% - 12%	12.20%
Deposit Growth % (YoY)	9% - 10%	8.50%
CASA Share %	Around 42%	40.08%
Operating Profit (YOY)	10% - 12%	10.27%
Net Interest Income (YOY)	Around 10%	10.23%
NIM %	2.9% - 3.0%	3.07%
Gross NPA %	Below 5% (Revised to around 4%)	4.98%
Net NPA %	Below 0.5%	0.60%
PCR % (incl TWO)	More than 95%	95.90%
Credit Cost	Below 1.0% (Revised to below 0.50%)	0.32%
Total Recovery	Rs. 18,000 Crores	Rs 3249 Cr
RoA %	Around 0.8%	0.82%
Slippage (Annualized)	Below 1.0%	0.76%



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