



**Gillette India Limited**  
CIN: L28931MH1984PLC267130  
Regd. Office  
P&G Plaza, Cardinal Gracias Road,  
Chakala, Andheri (E),  
Mumbai - 400099  
Tel : 91-22-6958 6000  
Fax : 91-22-6958 7337  
Website: in.pg.com

December 3,2024

To,  
The Corporate Relations Department  
The BSE Limited  
Department of Corporate Services  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai – 400001  
**Ref:- Scrip Code:- 507815**

To,  
The Listing Department  
The National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra Kurla Complex, Bandra (East),  
Mumbai – 400051.  
**Ref:- Scrip Code:- GILLETTE**

Dear Sir/Madam,

**Sub: - Proceedings of the 40<sup>th</sup> Annual General Meeting of Shareholders held on December 3, 2024**

We would like to inform you that the 40<sup>th</sup> Annual General Meeting of the Company was held today, December 3, 2024, at 11.00 a.m. through Audio-Video means. In this respect, please find enclosed a summary of proceedings of the 40<sup>th</sup> Annual General Meeting.

Further, we have also enclosed copy of the presentation made during Annual General Meeting held today, i.e., December 3, 2024.

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully,

**For Gillette India Limited**

**Flavia Machado**  
**Company Secretary**

Encl: As Above



**Gillette India Limited**  
CIN: L28931MH1984PLC267130  
Regd. Office  
P&G Plaza, Cardinal Gracias Road,  
Chakala, Andheri (E),  
Mumbai - 400099  
Tel : 91-22-6958 6000  
Fax : 91-22-6958 7337  
Website: in.pg.com

**Summary of the proceedings of the 40<sup>th</sup> Annual General Meeting of Gillette India Limited held today, December 3, 2024 at 11:00 a.m. through Video Conferencing or Other Audio-Visual Means. The venue was deemed to be the Registered Office of the Company at P&G Plaza, Cardinal Gracias Road, Chakala, Andheri East, Mumbai – 400 099.**

Requisite quorum being present, the proceedings of the meeting commenced at 11:00 a.m.

Ms. Flavia Machado, Company Secretary, welcomed the shareholders to the 40<sup>th</sup> Annual General Meeting (AGM).

Ms. Anjuly Chib Duggal, Chairperson of the Board and Chairperson of the Audit Committee and Corporate Social Responsibility Committee of the Company chaired the meeting. The Chairperson welcomed all the Members and called the meeting to order.

The Chairperson stated that this year, the Company completed 40 years of its incorporation in serving consumers, customers, shareholders and society and expressed his gratitude to all our consumers, customers, employees, business partners and Company's valued shareholders for their support and participation in the growth of the Company.

The Chairperson informed the Shareholders that the AGM is being conducted through audio video means as permitted by the Ministry of Corporate Affairs (MCA) and the Securities and Exchange Board of India (SEBI). The Notice of AGM along with the Annual Report for the financial year 2023-24 were sent to the shareholders electronically in view of the MCA and SEBI circulars in this respect.

She then introduced the Board members and management officials, present for the meeting as follows.

Present at the venue were:

- Ms. Anjuly Chib Duggal, Chairperson & Independent Director
- Mr. Kumar Venkatasubramanian, Managing Director, and Chairperson of the Risk Management Committee;
- Ms. Flavia Machado, Company Secretary;
- Ms. Srividya Srinivasan, Executive Director and Chief Financial Officer;
- Mr. Gautam Kamath, Vice President-Finance.

Ms. Anjuly Chib Duggal went on to introduce the other board members present virtually via video conference.



**Gillette India Limited**  
CIN: L28931MH1984PLC267130  
Regd. Office  
P&G Plaza, Cardinal Gracias Road,  
Chakala, Andheri (E),  
Mumbai - 400099  
Tel : 91-22-6958 6000  
Fax : 91-22-6958 7337  
Website: in.pg.com

- Mr. Sanjay Asher, Independent Director, and Chairperson of the Nomination & Remuneration Committee;
- Mr. C. P. Gurnani, Independent Director;
- Mr. Pramod Agarwal, Non-Executive Director, and Chairperson of the Stakeholder Relationship Committee;
- Mr. P. M. Srinivas, Executive Director.

The representatives of the Statutory Auditors and Secretarial Auditors had also joined this Meeting.

The Chairperson informed the members that representations under Section 113 of the Companies Act, 2013, representing 2,44,37,803 shares had been received. The Auditors' Report and the Secretarial Audit Report did not contain any qualifications or observations.

Ms. Flavia Machado, Company Secretary briefed the Members through the general instructions regarding virtual participation in this AGM, resolutions being put through vote and e-voting process. Live streaming of the meeting was also available on the NSDL website. She also informed the members that the requisite statutory registers were available for electronic inspection for the shareholders who wished to view the same, on the e-voting system.

The resolutions proposed to be passed at the Annual General Meeting contained in the Notice convening the Meeting, which was circulated to the Members, and read by Ms. Flavia Machado, were:

Sr. No.	Item
	<b>Ordinary Business</b>
1	To adopt the Financial Statements for the Financial Year ended June 30, 2024, together with the Reports of the Auditors and Directors thereon (Ordinary Resolution)
2	To confirm payment of interim dividend and to declare final dividend for the Financial Year ended June 30, 2024 (Ordinary Resolution)
3	To re-appoint Mr. Srinivas Maruthi Patnam, Director (DIN 09296558), retiring by rotation. (Ordinary Resolution)
	<b>Special Business</b>
4	To appoint Ms. Srividya Srinivasan (DIN 10823130) as an Executive Director of the Company (Ordinary Resolution)
5	To appoint Mr. Sanjay Asher (DIN 00008221) as an Independent Director of the Company (Special Resolutions)
6	To appoint Mr. C. P. Gurnani (DIN 00018234) as an Independent Director of the Company (Special Resolution)



**Gillette India Limited**  
CIN: L28931MH1984PLC267130  
Regd. Office  
P&G Plaza, Cardinal Gracias Road,  
Chakala, Andheri (E),  
Mumbai - 400099  
Tel : 91-22-6958 6000  
Fax : 91-22-6958 7337  
Website: in.pg.com

Ms. Machado informed that the Company had provided an e-voting facility for members to cast their vote through remote e-voting, which had commenced on Thursday, November 28, 2024 at 9:00 a.m. and ended on Monday, December 2, 2024 at 5:00 p.m. Those Members who had not done so were eligible to vote through the e-voting system within 30 minutes post conclusion of this AGM. Mr. Kamalax Saraf, Saraf & Associates, Practicing Company Secretaries, was appointed as the Scrutinizer for conducting the scrutiny of votes cast through e-voting at the meeting.

Mr. Kumar Venkatasubramanian, Managing Director made a presentation to the Members on Company's financial performance, business strategy and category review and on the Corporate Social Responsibility activities of the Company.

The Chairperson invited the Members for their comments and questions on the Financial Accounts and the Annual Report. The Members raised questions/made observations relating to the Annual Accounts and the Annual Report. The Management responded to the queries raised by the Members.

The Chairperson informed the Members that the results of the voting would be announced on receipt of the Scrutinizer's Report, within 2 working days of conclusion of the meeting to the Stock Exchanges and would be made available on the website of the Company.

The Meeting concluded at 12:56 p.m. The Members who had not completed voting earlier and intended to do so were given 30 minutes to complete the e-voting on NSDL portal. The e-voting portal closed at 1:26 p.m.

**For Gillette India Limited**

**Flavia Machado**  
**Company Secretary**



# **Gillette India Ltd.**

**40<sup>th</sup> Annual General Meeting**

**3 December 2024**



**FISCAL  
RESULTS**

**2023-24**

# DELIVERED A STRONG YEAR

FY 2023-24

Strong operational results despite a challenging macro environment, while maintaining share leadership



Strong Growth across both Portfolios



Significant Operational Progress



\*OTI – One Time Impacts



**LONG TERM  
TRENDS**



# SUPERIOR AND SUSTAINED EXECUTION OVER P10Y

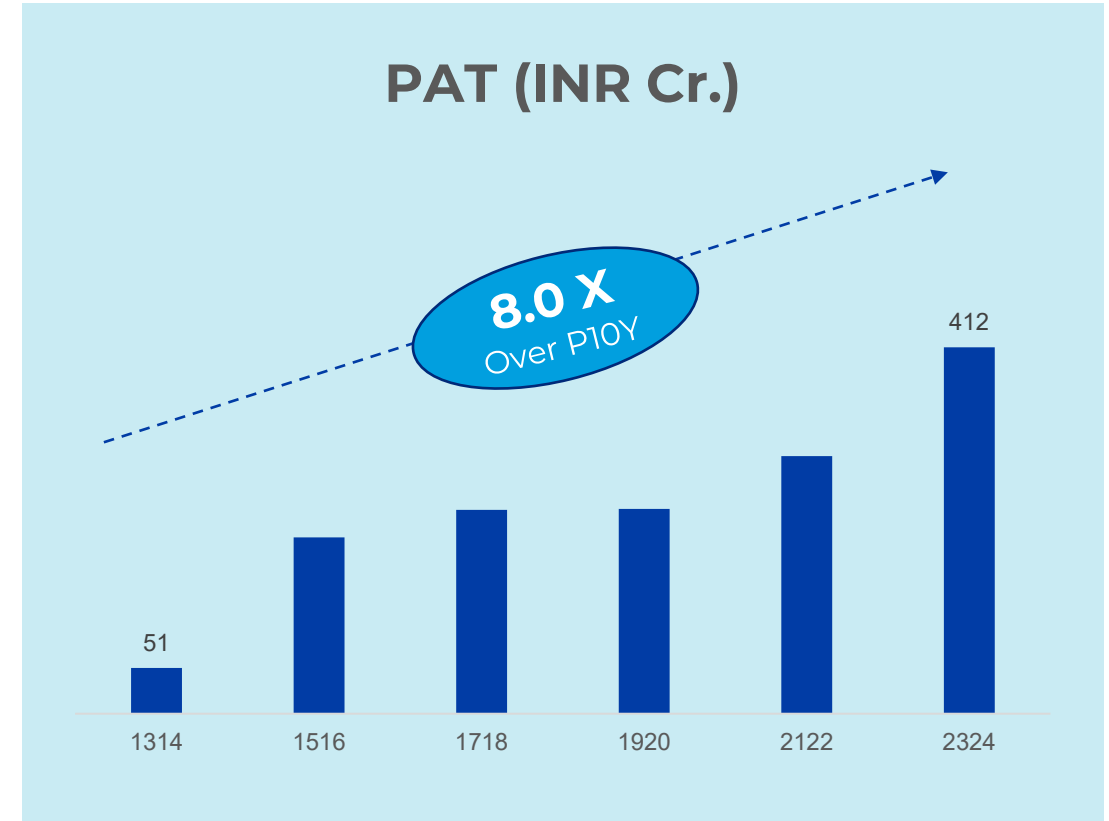
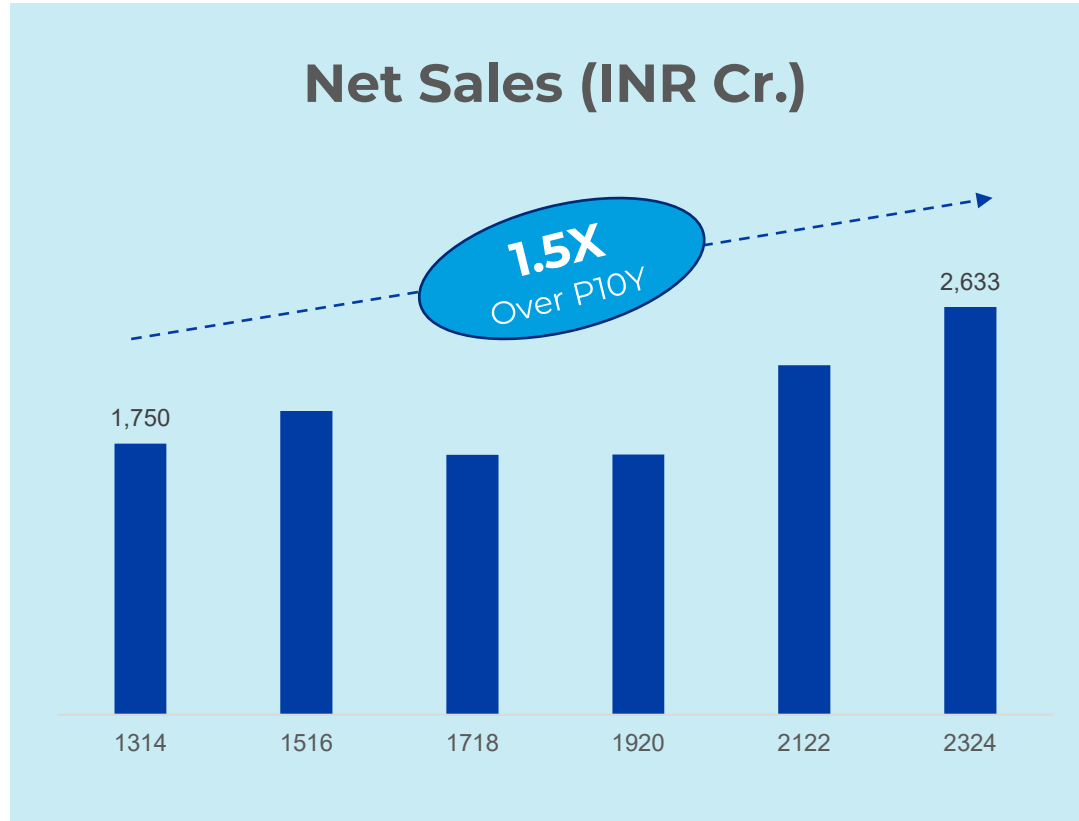
**+4%**  
CAGR  
Net Sales

**+23%**  
CAGR  
PAT

**5x**  
Increase  
In ROE



# SUPERIOR AND SUSTAINED EXECUTION OVER P10Y



# CREATING SIGNIFICANT SHAREHOLDER VALUE



**13%**

**CAGR: Stock Price  
over Past 10 Years**

**~3  
Decades**

**Consistent Dividend  
Payout Record**



# INTEGRATED GROWTH STRATEGY

WELL-POSITIONED  
FOR THE FUTURE

Baby	Fem	Family	Fabric	Home	Hair	SPC	Grooming	Oral	PHC
Pampers	always	Charisma	Febreze	DAWN	Secrets	SKII	Gillette	Crest	vice
WIP	TAMMAM	Charisma	Dority	FRUIT	PANTENE	OLAY	Venita	Oral-B	No-Quit Day-Quit
		Febreze	ARIEL	ESSECE	ROUYE	Old Spice	BRAUN		Meta
		Lenor	lenor	lenor	NATIVE	Secret			Priloge

**PORTFOLIO**  
PERFORMANCE DRIVES  
BRAND CHOICE



**ORGANIZATION**  
EMPOWERED • AGILE  
ACCOUNTABLE



**SUPERIORITY**  
TO WIN WITH CONSUMERS



**CONSTRUCTIVE  
DISRUPTION**  
ACROSS OUR BUSINESS



**PRODUCTIVITY**  
TO FUEL INVESTMENTS



Baby	Fem	Family	Fabric	Home	Hair	SPC	Grooming	Oral	PHC
Pampers	always	Bounty	Tide	DAWN	head & shoulders	SKII	Gillette	Crest	VICKS
Luvs	TAMPAX	Charmin	Downy	FAIRY	PANTENE	OLAY	Venus	Oral-B	NyQuil DayQuil
		Puffs	ARIEL	CASCADE	Rejoice 飄柔	Old Spice	BRAUN		Meta
			GAIN	Febreze	Herb's Essences	Sesquoid			Pepito
			Lenor	Scuffler		Secret			Prilosec

# PORTFOLIO

PERFORMANCE DRIVES  
BRAND CHOICE

# PORTFOLIO Grooming

**Gillette**  
Gillette  
**Venus**  
**BRAUN**

## SHAVE PREPS



## SAFE AND EFFICIENT



## COMFORTABLE SHAVE



## ELECTRIC GROOMING



## FEMALE GROOMING



## STYLE, SHAPE AND EDGE



# PORTFOLIO Oral Care

# Oral-B

## POWER CARE



## SENSITIVE



## DEEP CLEAN



## BASE CLEAN



## KIDS







**SUPERIORITY**  
TO WIN WITH CONSUMERS



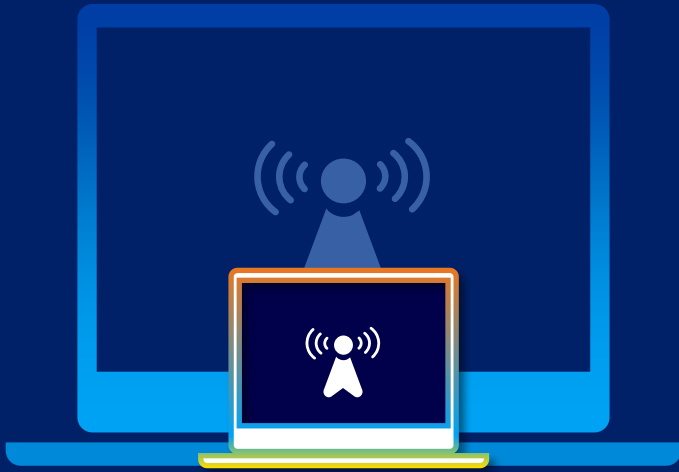
# SUPERIORITY TO WIN WITH CONSUMERS



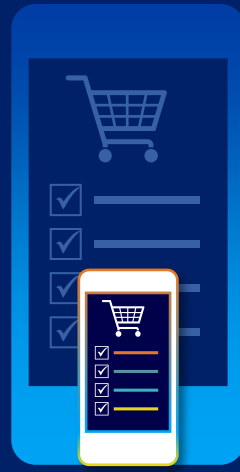
PRODUCT



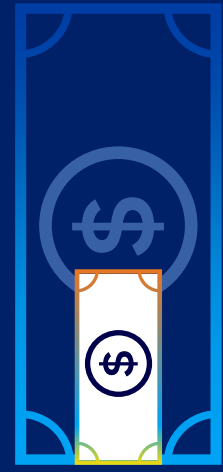
PACKAGING



COMMUNICATION



RETAIL  
EXECUTION



CONSUMER &  
CUSTOMER  
VALUE





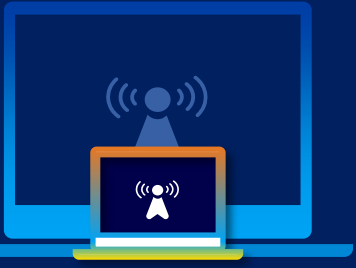
PRODUCT





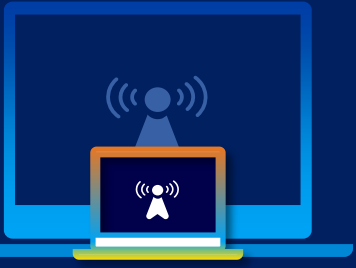
PACKAGING





*Audio visual on Gillette Guard playing*

**COMMUNICATION**



**COMMUNICATION**

*Audio visual on Oral B Criss Cross playing*

LEAN  
INNOVATION



BRAND  
BUILDING

SUPPLY  
CHAIN



DIGITIZATION  
& DATA  
ANALYTICS

**CONSTRUCTIVE  
DISRUPTION**  
ACROSS THE BUSINESS

# CONSTRUCTIVE DISRUPTION ACROSS THE BUSINESS



Supply Chain  
3.0

Leveraging **Seamless Data, Analytics and Automation** to Optimize our Supply Chain



AI based  
Quality Control

Leveraging AI Technology for Real-Time **Manufacturing Quality Control**



Driving  
Consumer Trials

Relevant **consumer touchpoints** to induce trials and drive category growth



**PRODUCTIVITY**  
TO FUEL INVESTMENTS

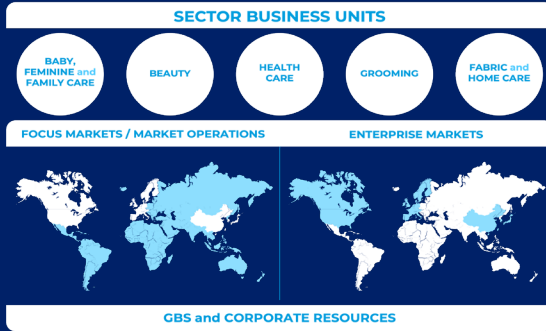


# PRODUCTIVITY INTEGRATED INTO THE STRATEGY



**INR 45 crores productivity savings delivered for FY 23/24**





**ORGANIZATION**  
EMPOWERED • AGILE  
ACCOUNTABLE

# BALANCING THE NEEDS OF ALL STAKEHOLDERS

Consumer

Customer

Employee

Society

Shareowner



## OUR FOCUS AREAS

1

Improving Learning Outcomes

2

Enhancing Learning Environment

3

Empowering Marginalized Communities

**P&G**

shiksha

Since  
**2005**

Unique Programs

**17**

Impacting Children

**45+**  
**Lakh**



Save the Children®



**Pratham**  
InfoTech Foundation  
e-education for all



**Centre for  
CIVIL  
SOCIETY**



**Pratham**



# INTEGRATED GROWTH STRATEGY

WELL-POSITIONED  
FOR THE FUTURE



Baby	Fem	Family	Fabric	Home	Hair	SPC	Grooming	Oral	PHC
Pampers	always	Downy	Tide	Dawn	Head & Shoulders	SKII	Gillette	Crest	Oral-B
Luvs	TAMMAM	Downy	Downy	Downy	PANTENE	OLAY	Venita	Oral-B	NyQuil DayQuil
		Downy	Downy	Downy	Revlon	Old Spice	BRAUN		Metaxa
		Downy	Downy	Downy	NATIVE	Secret			Priloge

## PORTFOLIO

PERFORMANCE DRIVES  
BRAND CHOICE



ORGANIZATION  
EMPOWERED • AGILE  
ACCOUNTABLE



SUPERIORITY  
TO WIN WITH CONSUMERS



CONSTRUCTIVE  
DISRUPTION  
ACROSS OUR BUSINESS



PRODUCTIVITY  
TO FUEL INVESTMENTS

**THANK YOU**

