

## Autoline Industries Set for Strong FY25 with New Industry 4.0 Press Line and Enhanced Production

**10<sup>th</sup> August 2024, Pune:** Autoline Industries Limited, a leading auto components manufacturer, announced its Unaudited Financial Results for the Q1 FY25 period which ended on 30<sup>th</sup> June 2024.

### Key Business Highlights:

- ▲ **Revenue & Margins:** Looking ahead, FY25 is poised to see a substantial uptick in automotive, non-automotive and tooling orders, bolstered by both existing partnerships and new customer acquisitions. The demand from passenger and commercial vehicle segments has been robust and consistent. The company's strategic emphasis on cost optimization such as Utilization of 100% de-coiling facility, robotic automation, resulted in notable margin improvements.
- ▲ **Sanand Plant:** The Industry 4.0-enabled Tandem press line and 100% Robotics at the Sanand plant, a key element in the company's growth strategy, began its production ramp-up in April 2024. This facility is set to play a pivotal role in scaling production with improved productivity with 30% efficiency improvement for new and existing passenger vehicle models, in both EV and IC variants for Tata Motors and other customers.
- ▲ **Operational Efficiency:** The Company has leveraged an optimized product mix, and enhanced automation to drive significant improvements in both EBITDA and PAT margins. These gains are reflective of the company's strong operational discipline, strategic cost management, and the successful implementation of productivity-enhancing technologies.
- ▲ **Fundraising and Chakan Plant Expansion:** In a move to scale its production capabilities, the company successfully raised ₹48.82 Crores through CCD & share Warrants. These funds are earmarked for a strategic expansion – new tandem press line of the Industry 4.0 enabled Chakan plant, aimed at meeting increasing demand from leading OEMs such as Mahindra & Mahindra, Tata Motors, Fiat, and Hyundai. The expansion is on track for completion by Q3 FY25, with new production lines expected to go live in Q4 FY25.

### Standalone Financial Performance for Q1 FY25 (₹ in Crores):

| Parameters           | Q1 FY25       | Q4 FY24 | QoQ      | Q1 FY24 | YoY      |
|----------------------|---------------|---------|----------|---------|----------|
| <b>Revenue</b>       | <b>150.75</b> | 188.92* | (20.2)%  | 148.46  | 1.5%     |
| <b>EBITDA</b>        | <b>15.61</b>  | 17.11   | (10.0)%  | 10.35   | 51%      |
| <b>EBITDA Margin</b> | <b>10.40%</b> | 9.10%   | +130 bps | 7.00%   | +340 bps |
| <b>PAT</b>           | <b>5.12</b>   | 7.74    | (33.85)% | 2.09    | +145%    |
| <b>PAT Margin</b>    | <b>3.40%</b>  | 4.20%   | (80) bps | 1.40%   | +200 bps |

\*The revenue in Q1 FY25 includes revenue from tooling business amounting to ₹1.6 crores as against ₹34.5 crores in Q4 FY24.

**Mr. Shivaji Akhade, Managing Director of Autoline Industries, commented,** *"I am delighted to share that our company is on a strong growth trajectory, bolstered by our strategic initiatives and investments. We have achieved notable improvements in our profit margins through advanced cost optimization and automation, positioning us for substantial growth in FY25. Our Sanand plant's new Industry 4.0-enabled press line and the successful expansion of our Chakan plant, supported by recent fundraising, will significantly enhance our production capabilities and efficiency. These developments, combined with our effective operational strategies and market responsiveness, ensure that we are well-equipped to capitalize on emerging opportunities and deliver continued value to you, our valued shareholders."*

**Mr. Venugopal Rao P, CEO of Autoline Industries, commented,** *"We are seeing positive growth in the first quarter of FY25. Our revenues reached ₹150.75 crores, and our EBITDA increased by 51% compared to last year, now stands at ₹15.61 crores with PAT growth of 145% YoY. This growth comes from our focused efforts to improve operational efficiency and effective cost management, which have been key drivers of our success. We will continue working on these improvements and staying focused on our strategy."*

**About Autoline Industries Limited (NSE: AUTOIND/BSE:532797):**

Established in 1996, Autoline Industries Limited (Autoline) is a prominent Pune based leading auto components manufacturer and supplier to Original Equipment Manufacturers (OEMs) and Automobile companies with presence in both domestic and international markets. The Company is engaged in manufacturing sheet metal components, assemblies and sub-assemblies for automobiles sector. The Company is catering to almost all major OEM's by supplying over 1500 products for passenger cars and commercial vehicles segment and other non-auto segments. For more information, please visit the company website: [www.autolineind.com](http://www.autolineind.com).

**Safe Harbor:**

*Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential, and target dates for project-related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.*

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