

Dhruv Consultancy Services Limited

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DHRUV /OUTWARD/2024-25/5990

February 06, 2025

Corporate Relationship Department BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001

Fax No. 022-22723121/3027/2039/2061

Security Code: 541302, Security ID : DHRUV

Listing Department

National Stock Exchange of India Limited

Exchange Plaza, C-1 Block G,

Bandra Kurla Complex, Bandra (E),

Mumbai -400 051

Fax No. 022-26598120/38

Scrip Symbol: DHRUV

Dear Sir/Ma'am,

Re: ISIN - INE506Z01015

Sub: Press Release on the Unaudited Standalone and Consolidated Financial Results of

Q3 and Nine Month ended of FY 2024-2025.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Press Release dated February 06, 2025 on the Unaudited Standalone and Consolidated Financial Results of Q3 and Nine Month ended of FY 2024-2025.

This is for your information and records.

Thanking you.

Yours faithfully, for **DHRUV CONSULTANCY SERVICES LIMITED**

Tanvi Auti Managing Director DIN: 07618878



Dhruv Consultancy Achieves Strong 32% Revenue Growth In 9M FY25

Mumbai, 06th February, 2025 – Dhruv Consultancy Services Ltd. (BSE – 541302: NSE – DHRUV), one of the leading infrastructure consultancy companies in India, reported an unaudited financial result for the Q3 & 9M FY25.

Key Consolidated Financial Highlights:

Q3 FY25

- Total Income of ₹ 22.56 Cr
- EBITDA of ₹ 4.47 Cr
- EBITDA Margin of 19.81%
- Net Profit of ₹ 2.15 Cr
- Net Profit Margin of 9.52%
- Diluted EPS of ₹ 1.20

9M FY25

- Total Revenue of ₹75.49 Cr, YoY growth 31.51%
- EBITDA of ₹ 11.24 Cr
- EBITDA Margin of 14.89%
- Net Profit of ₹ 4.91 Cr
- Net Profit Margin of 6.51%
- Diluted EPS of ₹ 2.92

Speaking on the financial performance, Mrs. Tanvi Dandawate Auti, Managing Director of Dhruv Consultancy Services Limited Said, "We are pleased to announce our first-ever dividend of ₹0.10, marking a significant milestone in our commitment to shareholder value. While this quarter posed challenges, we remain steadfast in our efforts to drive operational improvements and enhance profitability. In a key development, the company, in joint venture with Balaji Rail Road Systems Private Limited, has been awarded a General Consultant contract by the West Central Railway Construction Organization. The contract is valued at ₹11.05 Cr, represents Dhruv Consultancy's first-ever General Consultancy contract and its largest project in the railway sector till date.

With a total contract value of ₹557.80 Cr and ₹273.49 Cr worth of work completed, our execution momentum remains strong. Furthermore, an unexecuted order book of ₹284.31 Cr provides a robust revenue pipeline, reinforcing our confidence in sustained growth and long-term value creation"

Key Q3 FY25 Highlights

Secured Contract For Authority Engineer Consultancy	Company in association with Maps Global Civiltech Private Limited, has been awarded a Letter of Acceptance for providing consultancy services as the Authority Engineer with a total contract value of ₹23.46 Cr.
Shortlisted for Major Infrastructure Feasibility Project in Bangladesh	Company has been shortlisted for a significant second project by the Government of the People's Republic of Bangladesh. The company's joint venture is led by Centro De Estudios De Materiales Y Control De Obra, SA (CEMOSA), with Innovate Engineering & Development (Bangladesh) as the local joint venture partner,
Design Consultancy Works with U.P. State Bridge Corporation	Company announced the extension of its empanelment for Design Consultancy Works with U.P. State Bridge Corporation which includes the preparation of Detailed Project Reports for major bridges, flyovers, and the design of various bridge components.
Assam Resilient Rural Bridges Program Project	Company has been shortlisted for providing consultancy services for the construction supervision of the ARRBP. The project encompasses approximately 1,184 Bridges across 35 Districts in Assam, spanning four designated zones.
Consultancy Contract For Key Infrastructure Projects	Company secured ₹2.20 Cr. consultancy contract from the National Highways Authority of India. The key projects within this contract include: • Sangli-Solapur Section of NH-166 • Pune-Solapur Pkg-II Section of NH-65 • Solapur-Yedeshi Section of NH-52 • Akkalkot-Solapur Section of NH-150(E) • Market Yard Flyover on NH-65 (Pune-Solapur)
Consultancy Contracts For Major Road Projects In Karnataka	Company joint venture with Infrastructure Design Consultants Private Limited, has received a LOA from the Ministry of Road Transport and Highways for two major infrastructure projects in Karnataka. The total contract value is of ₹2.31 Cr.
Consultancy Contract for Garkhal Bridge Project	Company received the Notice to proceed for the consultancy services on the Garkhal Bridge project in Himachal Pradesh in which company will oversee the construction of the cantilever bridge.

About Dhruv Consultancy Services Limited:

Dhruv Consultancy Services Ltd established in 2003, and based out of Navi Mumbai, provides infrastructure consultancy for design, engineering, procurement, construction, and project management services. The service offerings include preparation of DPR (Detailed Project Report), feasibility study for infrastructure projects, operations & maintenance works, Project planning, designing, technical & structural audits etc.

Over the years the company has worked on more than 250 projects with esteemed clients like the Ministry of Road Transport, NHAI, CIDCO, JNPT, MMRDA and MSRDC to name a few key clients. Being a consultancy firm, intellectual capital is the most valuable asset for the company. With an employee base of more than 350, out of which more than 75% are qualified engineers. Technical know-how and experience of the management has helped the company to establish a niche for itself and record a CAGR of more than 72% in profitability growth since inception.

The company successfully completed its IPO on BSE SME platform raising ₹ 23 Cr from the market in May 2018. In November 2021, the company migrated to the Main Board of NSE & BSE from BSE SME.

In FY24, the company achieved Total Revenue of ₹ 82.41 Cr with EBITDA of ₹ 14.75 Cr and PAT ₹ 5.89 Cr with EBITDA margin & PAT margin of 17.90 % and 7.14 % respectively.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information Please Contact Corporate Communication Advisor



Kirin Advisors Private Limited

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