

**February 05, 2025**

To,

**The Corporate Services Department,  
BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai- 400 001**

**Manager - Listing Department  
The National Stock Exchange of India Ltd.  
Exchange Plaza, Plot no. C/1, G Block,  
Bandra-Kurla Complex  
Bandra (E), Mumbai - 400 051**

**BSE Scrip Code: 543413**

**NSE Symbol: TEGA**

**Subject: Investor Presentation for the Quarter and nine months ended December 31, 2024**

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed herewith the Investor Presentation for the quarter and nine months ended December 31, 2024.

Kindly take the information on your record.

Thanking you,

Yours faithfully,

For **Tega Industries Limited**

**Manjuree Rai  
Company Secretary & Compliance Officer**

Enclosed: As stated above

**Tega Industries Limited**

Registered Office: Godrej Waterside, Tower-II, Office No 807, 8<sup>th</sup> Floor, Block DP-5, Salt Lake Sector V, Bidhannagar, Kolkata, West Bengal 700 091  
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# TEGA INDUSTRIES LIMITED

Investor Presentation

February 2025



## Safe Harbor

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**Q3 & 9M FY25 - Performance Highlights**



# Q3 & 9M FY25 Consolidated Result Highlights



Q3 FY25		9M FY25	
	YoY		YoY
Operating Revenue	20.3%	Operating Revenue	11.8%
<b>Rs. 4,093</b>		<b>Rs. 11,025</b>	
Operating EBITDA	62.8%	Operating EBITDA	7.2%
<b>Rs. 913</b>		<b>Rs. 1,899</b>	
PAT	52.3%	PAT	(5.9%)
<b>Rs. 543</b>		<b>Rs. 982</b>	

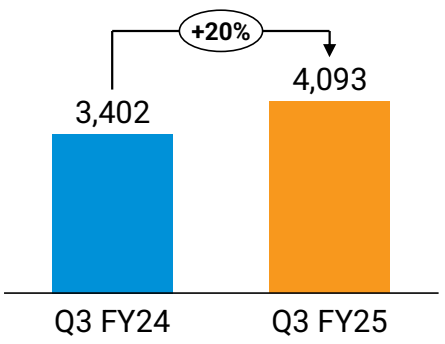




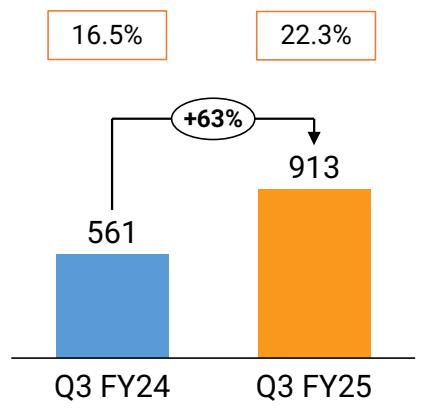
# Consolidated Financial Performance



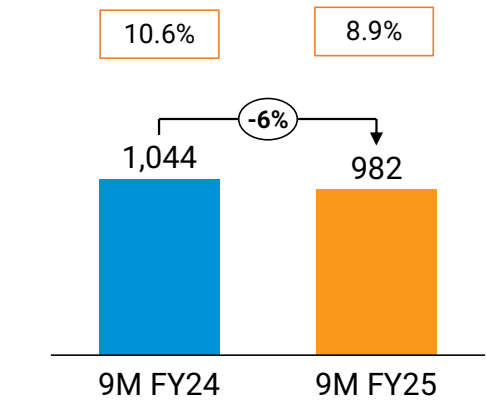
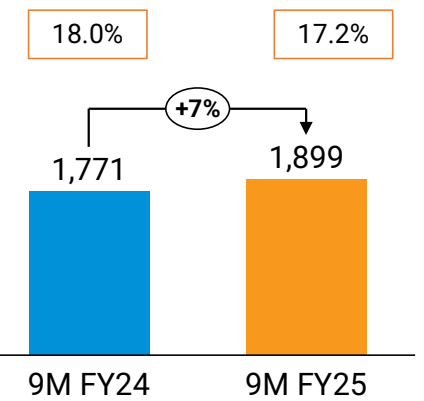
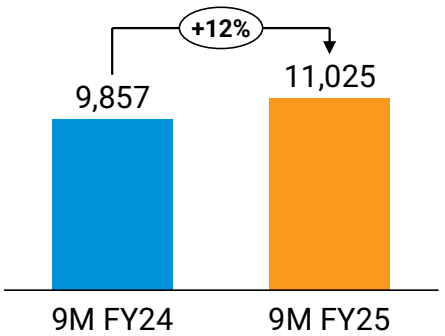
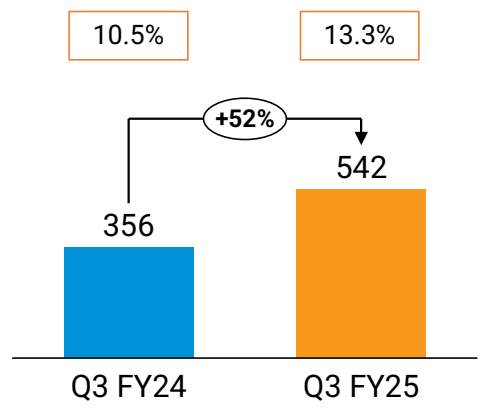
## Operating Revenue



## Operating EBITDA & Margin



## PAT & PAT Margin



Order Book as on 31st December 24 – Rs. 12,580 Mn and executable within 1 year is Rs. 7,580 Mn

All figures in Rs mn



# Consolidated Profit & Loss Statement




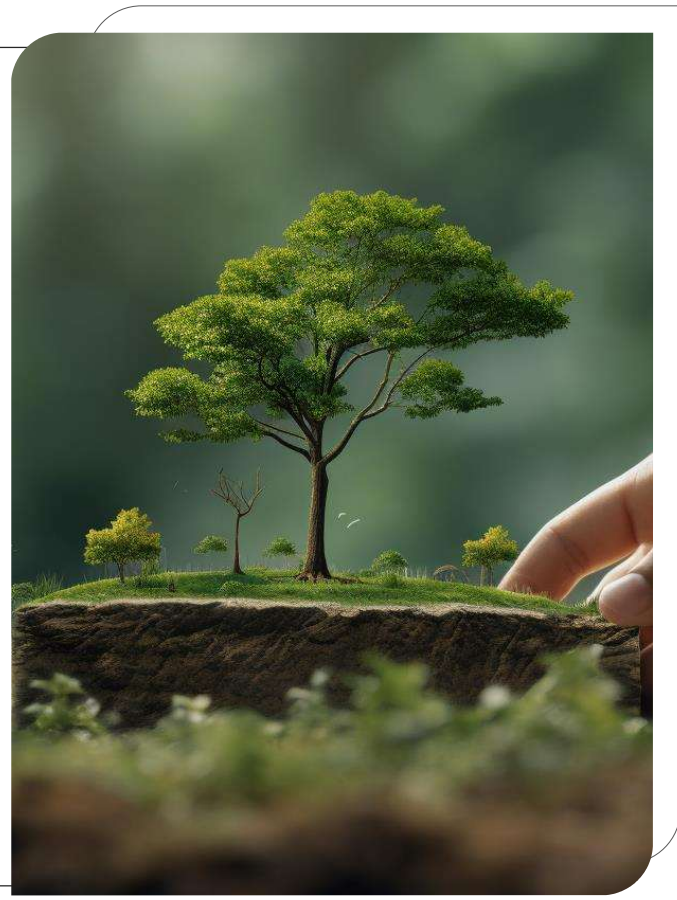
Particulars (Rs. Mn)	Q3 FY25	Q3 FY24	Y-o-Y	Q2 FY25	Q-o-Q	9M FY25	9M FY24	Y-o-Y
Revenue from Operations	4092.7	3402.0		3533.0		11025.4	9857.4	
<b>Total Revenue</b>	<b>4092.7</b>	<b>3402.0</b>	<b>20.3%</b>	<b>3533.0</b>	<b>15.8%</b>	<b>11025.4</b>	<b>9857.4</b>	<b>11.8%</b>
Cost of Material Consumed	1843.3	1689.4		2105.2		5463.9	4697.5	
Change in Inventories of Finished goods & Work in Progress	-162.0	-229.1		-429.3		-728.5	-522.7	
<b>Total Raw Material</b>	<b>1681.4</b>	<b>1460.3</b>		<b>1675.9</b>		<b>4735.5</b>	<b>4174.8</b>	
<b>Gross Profit</b>	<b>2411.3</b>	<b>1941.7</b>	<b>24.2%</b>	<b>1857.1</b>	<b>29.8%</b>	<b>6290.0</b>	<b>5682.6</b>	<b>10.7%</b>
<b>Gross Profit Margin(%)</b>	<b>58.9%</b>	<b>57.1%</b>		<b>52.6%</b>		<b>57.0%</b>	<b>57.6%</b>	
Employee Expenses	656.5	583.4		621.7		1852.1	1632.2	
Other Expenses	841.6	797.5		891.9		2538.9	2279.0	
<b>EBITDA</b>	<b>913.2</b>	<b>560.9</b>	<b>62.8%</b>	<b>343.5</b>	<b>165.9%</b>	<b>1899.1</b>	<b>1771.3</b>	<b>7.2%</b>
<b>EBITDA Margin (%)</b>	<b>22.3%</b>	<b>16.5%</b>		<b>9.7%</b>		<b>17.2%</b>	<b>18.0%</b>	
Other Income	113.5	65.3		134.9		364.8	180.1	
Depreciation	258.4	139.7		266.3		751.4	413.2	
<b>EBIT</b>	<b>768.3</b>	<b>486.5</b>	<b>57.9%</b>	<b>212.1</b>	<b>262.2%</b>	<b>1512.4</b>	<b>1538.2</b>	<b>-1.7%</b>
<b>EBIT Margin (%)</b>	<b>18.8%</b>	<b>14.3%</b>		<b>6.0%</b>		<b>13.7%</b>	<b>15.6%</b>	
Finance Cost	63.4	75.1		67.9		198.4	246.2	
Exceptional Items/Share of loss from associates	11.2	8.6		13.8		36.8	28.2	
<b>Profit before Tax</b>	<b>716.0</b>	<b>419.9</b>	<b>70.5%</b>	<b>158.0</b>	<b>353.2%</b>	<b>1350.8</b>	<b>1320.2</b>	<b>2.3%</b>
<b>Profit before Tax(%)</b>	<b>17.5%</b>	<b>12.3%</b>		<b>4.5%</b>		<b>12.3%</b>	<b>13.4%</b>	
Tax	173.6	63.8		85.8		368.7	276.5	
<b>Profit After Tax</b>	<b>542.5</b>	<b>356.2</b>	<b>52.3%</b>	<b>72.2</b>	<b>651.4%</b>	<b>982.1</b>	<b>1043.7</b>	<b>-5.9%</b>
<b>PAT Margin (%)</b>	<b>13.3%</b>	<b>10.5%</b>		<b>2.0%</b>		<b>8.9%</b>	<b>10.6%</b>	
EPS (As per Profit after Tax)	8.2	5.4		1.1		14.8	15.7	





# ESG Initiatives – FY24

ENVIRONMENT	SOCIAL	GOVERNANCE
<p><b>6000</b> Plantation being done at Sundarban area &amp; in plant peripheries*</p>	<p><b>16</b> safety mock drills conducted</p>	<p>All Committees chaired by Independent &amp; Executive Directors</p>
<p><b>~29%</b> reduction in CO2 emissions from FY'21-'22 to FY'23-'24</p>	<p><b>₹ 2.28 crore</b> CSR Expenditure</p>	<p><b>AA-/Stable</b> Long term rating by CRISIL, validating our governance quality</p>
<p>To install <b>effluent and sewage treatment plants</b> across its facilities</p>	<p><b>90%</b> retention rate of employees</p>	<p> <b>Great place to work Certified</b></p>



\* Total 6000 plantation with 60 farm pond construction completed in 2<sup>nd</sup> quarter of FY'25





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