



29th January 2025

BSE Limited,

Phiroze Jeejeebhoy Towers, Dalal Street Mumbai 400 001 **National Stock Exchange of India Limited**

Exchange Plaza, 5th floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra

(East), Mumbai 400 051

Scrip Code: 543232 Trading Symbol : CAMS

Dear Sir / Madam,

<u>Sub: Presentation of Un-Audited Standalone and Consolidated Financial Results for</u> the guarter and nine months ended December 31, 2024

Please find enclosed presentation of Un-Audited Standalone and Consolidated Financial Results for the quarter and nine months ended December 31, 2024.

We request you to take the same on record.

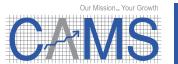
Thanking you,

Yours faithfully, For Computer Age Management Services Limited

G Manikandan Company Secretary and Compliance Officer



Safe Harbour Statement



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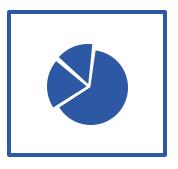


KEY FINANCIAL HIGHLIGHTS Q3 FY25





Revenue grew by 27.6% YoY



MF revenue grew by 28.4% YoY



Non-MF revenue grew by 22.3% YoY



Share of Non-MF revenue@ 12.3% of overall revenue



EBITDA grew by 34% YoY



stood at 47%, 220 basis points up YoY

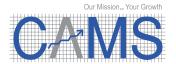


Profit After Tax grew by 40.5% YoY



Profit percentage stood at 32.6%, 280 basis points up YoY

Operational Highlights for Q3FY25





Mutual Funds

- Won all 3 RTA mandates awarded recently Jio BlackRock MF, Pantomath MF and Choice MF; With these wins, CAMS is the Partner of choice for 6 out of 7 new AMCs which are ready for launch
- Won the first international MF-RTA mandate from CeyBank AMC
- AuM grew 38% Y-on-Y on the back of strong Equity Assets growth at
 51%
- Won the 2nd MF-RTA migration mandate from competition. With this CAMS is a partner to 26 of 50 Mutual Funds in India
- Equity assets crossed the 25 Lakh Crore mark, with sustained inflows despite the volatility in the market; Equity net inflows, at 97K Crore saw a staggering 89% increase on Y-on-Y basis.
- NFO sales saw good momentum with largest number of schemes -35launched during the quarter - CAMS registered a 70% share of NFO collections
- SIP gross registrations saw a dip compared to the historic Q2 level, but remained higher than Q1 and saw a healthy 50% increase on Y-on-Y basis; CAMS's share in Net registrations increased to 64% from 60% in previous quarter
- Unique investor base touched 3.9 Crore, growing 31% Y-on-Y compared to industry's growth of 25%

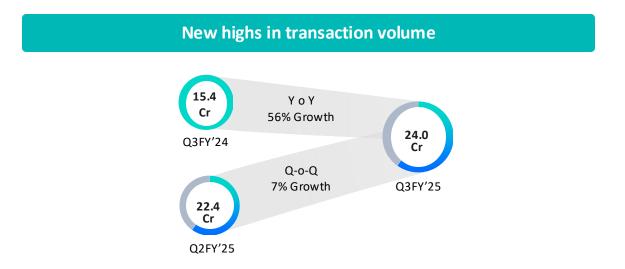


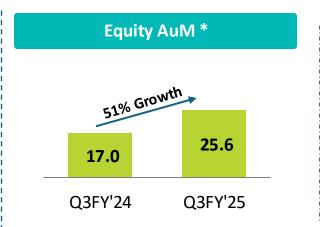
Beyond Mutual Funds

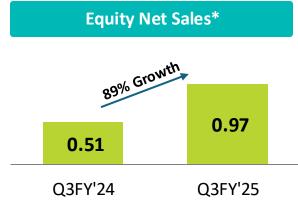
- CAMSPay has registered a stellar revenue growth of 53% in Q3 FY25, the surge in digital payments has been a major factor in this success
- CAMS KRA delivered a 27% revenue growth in Q3 FY'25 inspite of slowdown in new account opening in the quarter. New client acquisition from the non mutual fund segment continued to scale; the business signed-up one amongst the top 5 brokerages in the country
- CAMS Alternatives continued to scale, adding 21 new clients during the quarter. The GIFT City business now supports 25 clients managing ~ USD 1 Bn AUM. These wins include logo share gain from competitors
- CAMS Rep continues strong momentum on policy addition with policy base crossing 1crore milestone; Star Union Dai-Chi became the second life insurer to opt for 100% coverage of their policy holders with CAMS Rep. Bima Central unique user base crosses 4 lakh with transaction volume growing 40% QoQ
- CAMS Finserv wins the AA and analytics mandate from one of the largest payments banks in the country. Think360 wins TSP++ mandate from one of the largest banks in the country

Continued Growth in AuM, Unique Investors and New SIP registrations





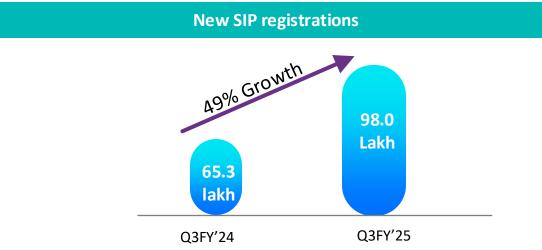




*Equity includes Growth ,Index Equity & Hybrid schemes excluding Arbitrage

Rs Trillion





CAMS's share in Net registrations has increased to 64% from 60% in previous quarter

Mutual Fund Industry vs CAMS AAuM - Q3 & 9MFY25

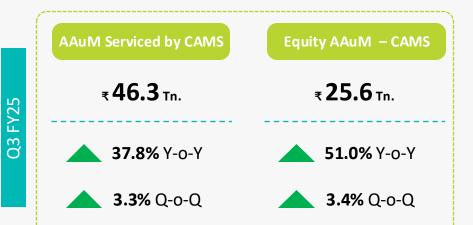


CAMS – Market Share (based on Quarterly AAuM)

~68%*

Net flows into equity assets remain positive in Q3FY25 at 89% Y-o-Y

Inflows through SIPs increased by 49% Y-o-Y / 7% Q-o-Q





CAMS – Market Share (based on 9MFY'25 AAuM)

~68%*

Net flows into equity assets increased by 137% in 9MFY25 Y-o-Y

Inflows through SIPs increased by 50.3% in 9MFY25 Y-o-Y



64.6 Tm. Equity AAuM # - Industry

39.1 Y-o-Y

54.1% Y-o-Y

*Market share does not include fund of fund Domestic # Equity includes Growth & Equity Oriented schemes, Index-Equity & Hybrid excluding Arbitrage

Operational Metrics – Q3 FY25



Transaction Volume 239.9 Mn.

▲ YoY: 56%

QoQ: 7%

90.9 Mn. (as on Dec 31, 2024)

YoY: 35%

QoQ: 6%

SIP Book 59.2 Mn. (as on Dec 31, 2024)

YoY: 35%

▲QoQ: 5.4%

Unique Investors Serviced 39.0 Mn.

(as on Dec 31,2024)

▲ YoY: 31%

QoQ: 5.4%

Systematic Transactions Processed 195.4 Mn.

YoY: 57%

▲ QoQ: 9%

Beyond MF



CAMS**₹**ay°

- ☐ Revenue grew by 53 % Y-on-Y
- ☐ The Digital Payments segment achieves an impressive **150% revenue growth**.
- ☐ UPI Auto-Pay transactions have **grown 47%** in comparison to the previous quarter
- 24 new logos added in Q3 FY25; have seen major traction with insurance clients - 5 new logos added in Q3
- ☐ LIC empanelment for Authentication services services have gone live and delivery commenced in the current quarter. LIC has also empanelled CAMSpay for Payment Gateway services

CAMSKRA KYC Services

- CAMS KRA continues to deliver double digit revenue growth for the 4th quarter in a row at 27% **Y-o-Y**
- Added 20+ new financial institutions and FinTechs as its customers, significantly adding non-MF PANs to its stock. One of the top 5 brokerages and an emerging brokerage from one of India's largest conglomerates have chosen CAMS KRA as their partner
- Unveiled two first-in-the-industry initiatives by CAMS KRA
 - Nexus KRA Dashboard for financial institutions to track online PAN registration status with CAMS KRA
 - WhatsApp KYC A pioneering industry solution for client onboarding

CAMS for ALTERNATIVES

- Growth momentum continues to be strong with **53 new mandates** in Q3FY25 which includes 21 new to CAMS clients.
- WealthServ 360 maintains lead as the preferred digital stack for Alternatives Ecosystem 185+ sign ups. 5000+ AIF/PMS investors onboarded in 9M FY25
- ☐ GIFT city continues to see traction with **25 clients** and assets of ~ USD 1 Bn
- Fintuple expands product suite with propulifor NPS and eUpyog ready-to-configure platform

Beyond MF





- ☐ Insurance Repository service crosses 1 crore e-policies as well as 80 lakh elAs
- Revenue growth at 12% Y-o-Y and policy growth in IR at 123% in the quarter compared to same quarter FY24
- ☐ Bima Central achieved many new milestones:
 - Unique active user base crosses 4 lakh with net mobile app downloads now more than 50K
 - Transaction volume grew by more than 40%
 - Bima Central was awarded the "Best Use of Technology" Award at ASSOCHAM Global Insurance Summit

Think 360

- Won a large TSP++ deal for PFM mandate from one of the largest banks in the country
- Won VKYC/VCIP mandate from BOB Financial Services
- Won Algo 360 mandate from Unity Small Finance Bank
- ☐ Supporting regulator in GenAl led Ad-surveillance solutions
- AAmaze, analytics solution for Account Aggregator ecosystem, goes live with multiple brokerages and NBFCs
- ☐ Covered as Challenger firm in Analytics India Magazine's annual PeMa matrix for generative Al service providers

CAMSfinserv

- Sustaining Market Share Growth Wins AA and Analytics mandate from one of the largest payments banks in India
- ☐ FIPs Live 94, FIUs Live 146, Total Signup 264 Q3′FY25 18
- ☐ Overall Market Share stable at ~11%
- ☐ Y-o-Y revenue growth 31%

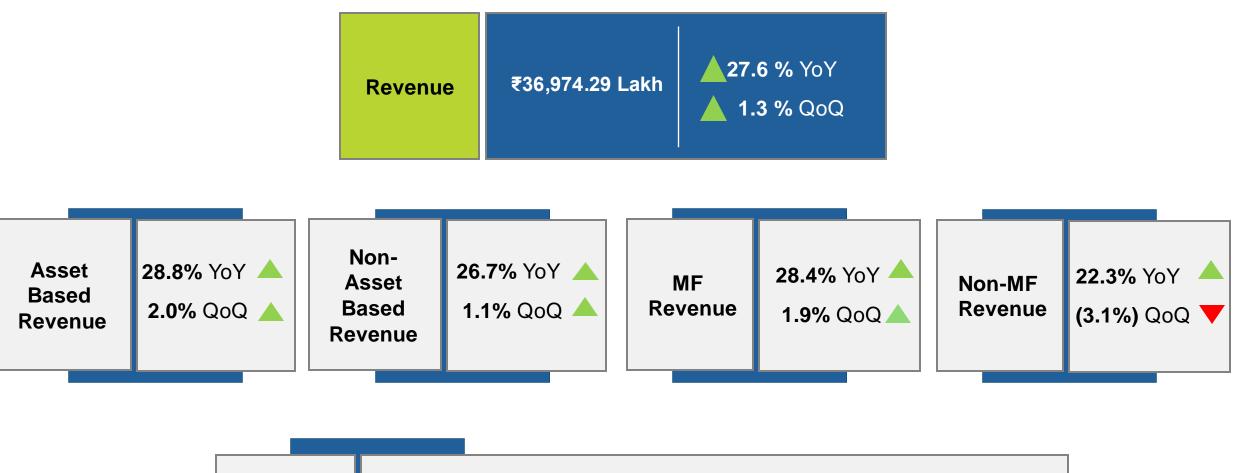


- ☐ 110% growth over Q2FY24 subscriber onboarding
- ☐ Continues to log more than 10% market share in eNPS



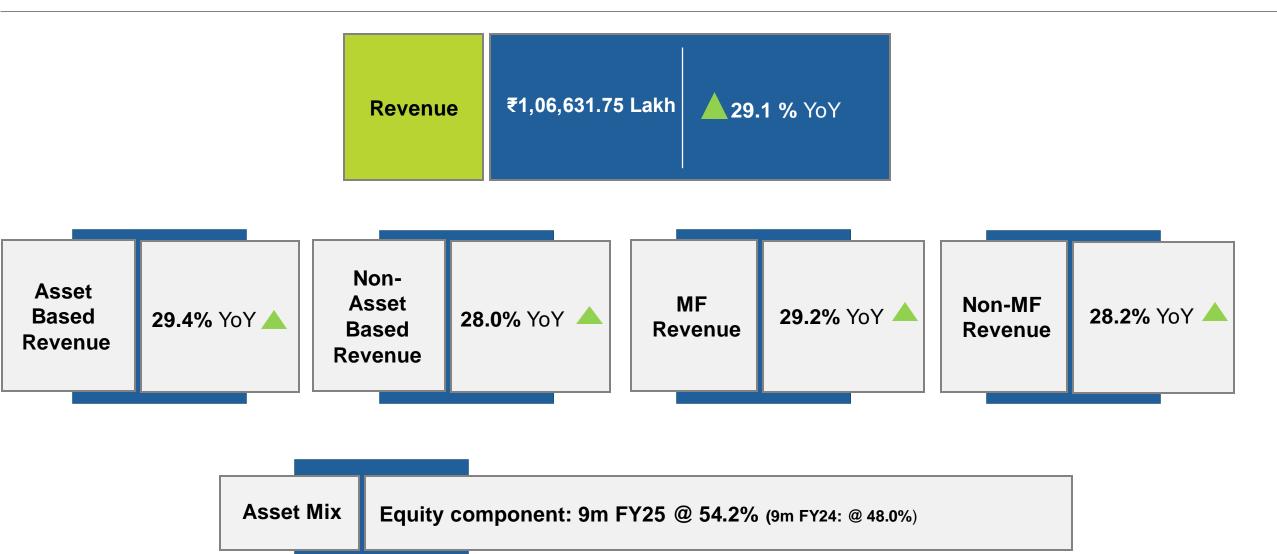
Revenue Highlights – Q3 FY25



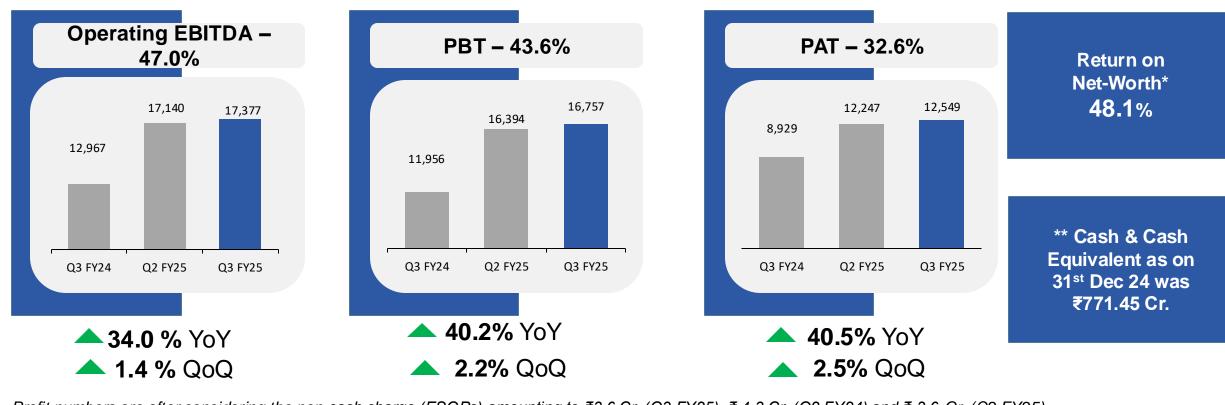


Asset Mix Equity component: Q3 FY25 @ 54.6% (Q3 FY24: @ 49.9% / Q2 FY25: @ 54.6%)









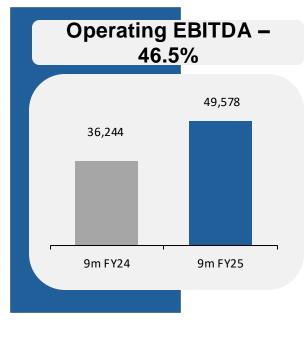
Profit numbers are after considering the non-cash charge (ESOPs) amounting to ₹3.6 Cr. (Q3 FY25), ₹ 4.3 Cr. (Q2 FY24) and ₹ 3.6 Cr. (Q2 FY25)

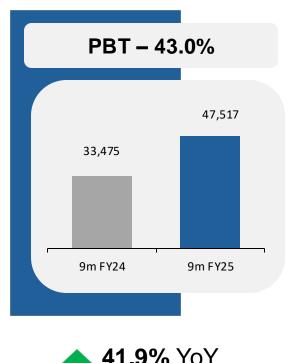
Interim Dividend: ₹ 17.50 Per share

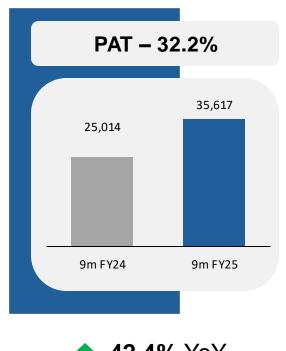
- * Return on Net-worth PAT (annualized) / Average Equity for the quarter| ** Includes Bank balances, Fixed deposit, Govt Bond & Investment in MF / Excludes money held in trust (ECS, NPS & Stamp duty collection A/c & Money in unpaid dividend A/c
- □ Numbers are after eliminating non-controlling interest in Think Analytics & Fintuple Technologies

Financial Highlights – 9M FY25









36.8 % YoY

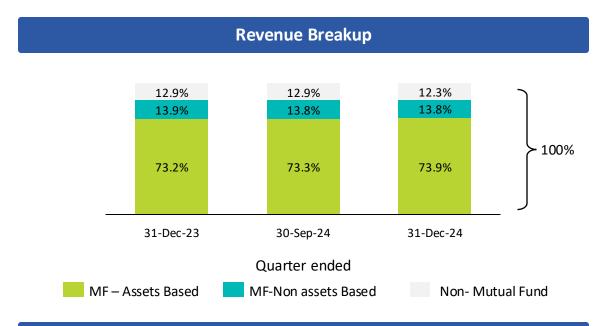


42.4% YoY

Profit numbers are after considering the non-cash charge (ESOPs) amounting to ₹ 10.4 Cr. (9m FY25) and ₹ 8.3 Cr. (9m FY24)

Revenue Profile Q3FY25

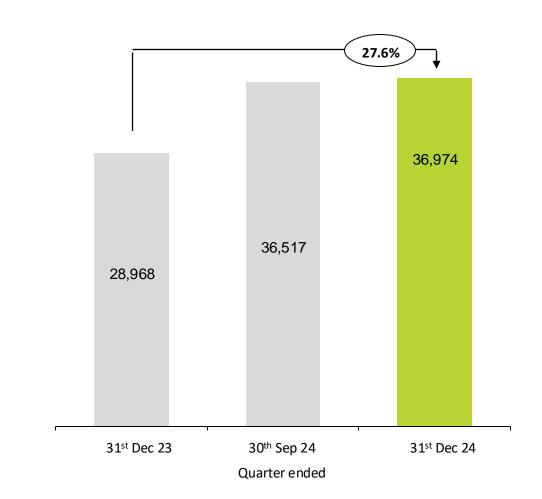




Breakup of Non-Mutual Fund

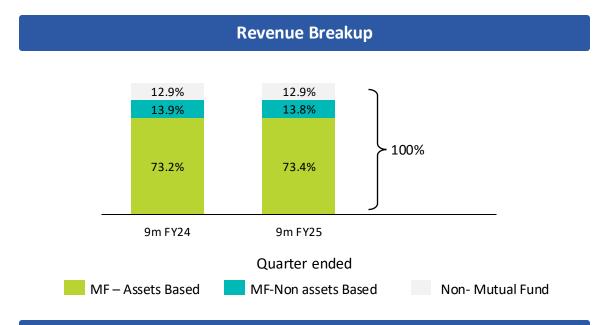
Doublesslave	Quarter ended						
Particulars	31 st Dec 23	30 th Sep 24	31 st Dec 24				
AIF (including Fintuple)	3.1%	2.7%	2.6%				
CAMS Pay	2.5%	3.3%	3.0%				
CAMS REP	1.5%	1.2%	1.3%				
Think360 AI	1.5%	0.7%	1.0%				
CAMSKRA	2.9%	3.9%	2.9%				
Others	1.4%	1.1%	1.5%				
Non Mutual Fund	12.9%	12.9%	12.3%				

Revenue (In ₹ Lakhs)



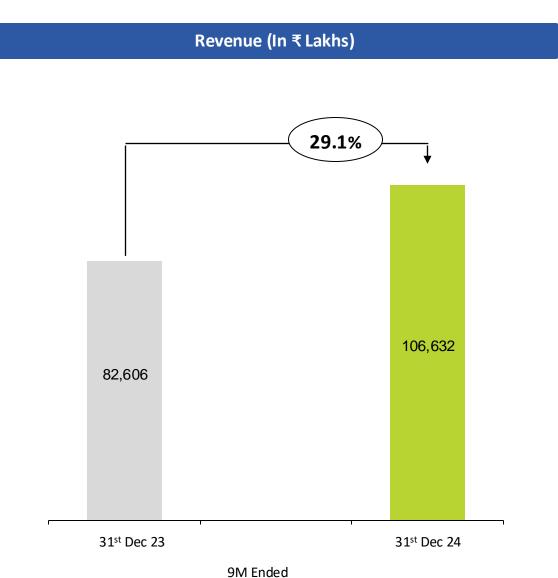
Revenue Profile 9MFY25





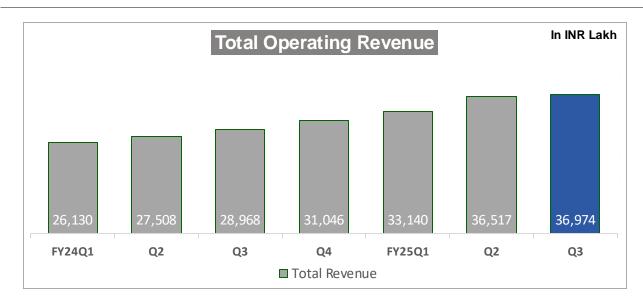
Breakup of Non-Mutual Fund

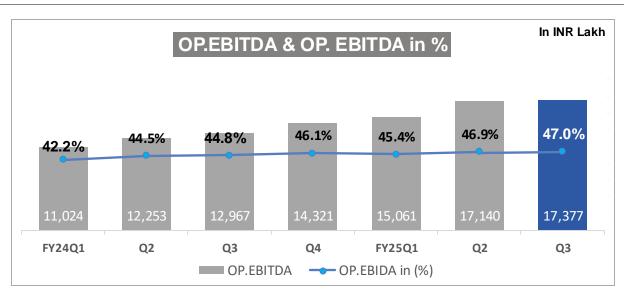
Doublesslave	9M ended				
Particulars	31 st Dec 23	31 st Dec 24			
AIF (including Fintuple)	3.0%	2.7%			
CAMS Pay	2.6%	3.2%			
CAMS REP	1.5%	1.3%			
Think360 AI	1.6%	0.9%			
CAMSKRA	2.9%	3.5%			
Others	1.3%	1.2%			
Non Mutual Fund	12.9%	12.9%			

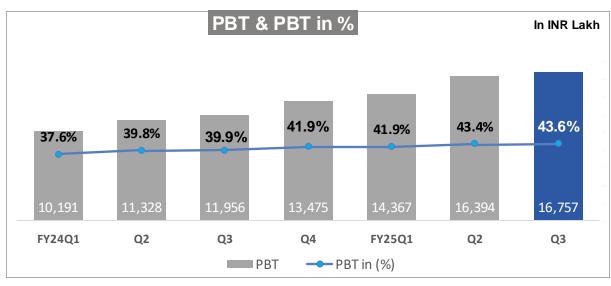


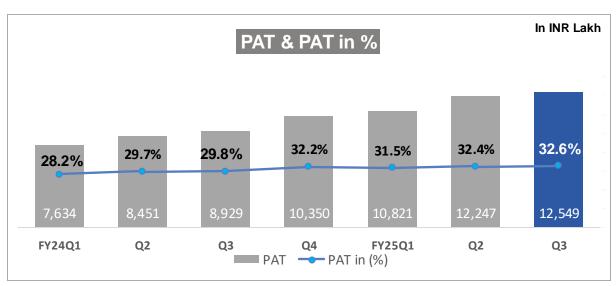
Consolidated Financial Highlights – Quarterly











Numbers are after eliminating non-controlling interest in Think Analytics & Fintuple Technologies

Q3 & 9MFY25 Standalone P&L



₹ in lakhs

Particulars	Q3 FY25	Q3 FY24	Y-o-Y	Q2 FY25	Q-o-Q	9MFY25	9MFY24	Y-o-Y
Revenue from operations	34,754.98	26,887.82	7,867.16	34,190.16	564.82	99,746.21	76,741.54	23,004.67
Other income	1,203.70	781.83	421.87	989.70	214.00	3,133.43	2,305.91	827.52
Total revenue	35,958.68	27,669.65	8,289.03	35,179.86	778.82	1,02,879.64	79,047.45	23,832.19
Expenses								
Employee benefits expense	9,534.92	7,854.70	1,680.22	9,400.09	134.83	27,867.04	22,970.21	4,896.83
Finance costs	180.25	179.01	1.24	182.64	-2.39	546.27	507.25	39.02
Depreciation and amortisation expense	1,623.35	1,511.17	112.18	1,518.62	104.73	4,562.19	4,307.25	254.94
Other expenses	8,906.78	6,695.46	2,211.32	8,747.20	159.58	25,326.43	19,146.13	6,180.30
Total expenses	20,245.30	16,240.34	4,004.96	19,848.55	396.75	58,301.93	46,930.84	11,371.09
Profit before tax	15,713.38	11,429.31	4,284.07	15,331.31	382.07	44,577.71	32,116.61	12,461.10
Tax expense								
Current tax	3,875.65	2,855.97	1,019.68	3,864.66	10.99	11,120.39	8,089.81	3,030.58
Current tax expense of earlier years	_	-	_	-	0.00	-	50.00	(50.00)
Deferred tax	55.27	18.03	37.24	(55.44)	110.71	(37.38)	(39.83)	2.45
Net tax expense	3,930.92	2,874.00	1,056.92	3,809.22	121.70	11,083.01	8,099.98	2,983.03
Profit / (Loss) for the period	11,782.46	8,555.31	3,227.15	11,522.09	260.37	33,494.70	24,016.63	9,478.07
Earnings per share (In ₹):								
Basic	23.89	17.37		23.40		68.02	48.84	
Diluted	23.79	17.27		23.29		67.73	48.59	

Q3 & 9MFY25 Consolidated P&L



in lakhs

Particulars	Q3 FY25	Q3 FY24	Y-o-Y	Q2 FY25	Q-o-Q	9MFY25	9MFY24	Y-o-Y
Revenue from operations	36,974.29	28,967.75	8,006.54	36,517.21	457.08	1,06,631.75	82,605.93	24,025.82
Other income	1,494.02	991.25	502.77	1,257.41	236.61	3,922.07	2,921.81	1,000.26
Total revenue	38,468.31	29,959.00	8,509.31	37,774.62	693.69	1,10,553.82	85,527.74	25,026.08
Expenses								
Employee benefits expense	11,970.40	9,974.53	1,995.87	11,857.00	113.40	35,127.30	29,237.99	5,889.31
Finance costs	214.74	211.61	3.13	216.04	(1.30)	644.14	610.78	33.36
Depreciation and amortisation expense	1,951.66	1,845.34	106.32	1,837.19	114.47	5,487.17	5,237.99	249.18
Other expenses	7,721.17	6,055.52	1,665.65	7,639.75	81.42	22,220.88	17,213.27	5,007.61
Total expenses	21,857.97	18,087.00	3,770.97	21,549.98	307.99	63,479.49	52,300.03	11,179.46
Profit before tax	16,610.34	11,872.00	4,738.34	16,224.64	385.70	47,074.33	33,227.71	13,846.62
Tax expense								
Current tax	4,226.34	3,050.59	1,175.75	4,235.83	(9.49)	12,156.18	8,673.11	3,483.07
Current tax expense of earlier years	0.52	4.36	(3.84)	-	0.52	0.52	28.98	(28.46)
Deferred tax	(27.15)	(36.45)	9.30	(94.32)	67.17	(271.48)	(273.59)	2.11
Net tax expense	4,199.71	3,018.50	1,181.21	4,141.51	58.20	11,885.22	8,428.50	3,456.72
Profit / (Loss) for the period	12,410.63	8,853.50	3,557.13	12,083.13	327.50	35,189.11	24,799.21	10,389.90
Non-Controlling Interest	(138.65)	(75.84)	(62.81)	(163.45)	24.80	(428.12)	(214.84)	(213.28)
Profit attributable to Owners of the Company	12,549.28	8,929.34	3,494.33	12,246.58	302.70	35,617.23	25,014.05	10,176.63
Earnings per share (In ₹):								
Basic	25.45	18.13		24.88		72.33	50.87	25.45
Diluted	25.33	18.02		24.76		72.02	50.61	25.33

Q3 & 9MFY25 Standalone P&L (with split of operating & other expenses)



in lakhs

						₹ in lak	413	
Particulars	Q3 FY25	Q3 FY24	Y-o-Y	Q2 FY25	Q-o-Q	9MFY25	9MFY24	Y-o-Y
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Expenses								
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Finance costs	180.25	179.01	1.24	182.64	(2.39)	546.27	507.25	39.02
Depreciation and amortisation expense	1,623.35	1,511.17	112.18	1,518.62	104.73	4,562.19	4,307.25	254.94
Operating expenses	6,441.40	4,698.12	1,743.28	6,217.19	224.21	18,014.05	13,449.37	4,564.68
Other expenses	2,465.38	1,997.34	468.04	2,530.01	(64.63)	7,312.38	5,696.76	1,615.62
Total expenses	20,245.30	16,240.34	4,004.96	19,848.55	396.75	58,301.93	46,930.84	11,371.09
Profit before tax	15,713.38	11,429.31	4,284.07	15,331.31	382.07	44,577.71	32,116.61	12,461.10
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Diluted	23.79	17.27		23.29		67.73	48.59	

Q3 & 9MFY25 Consolidated P&L (with split of operating & other expenses)

Our Mission... Your Growth

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		₹ in lakhs

Particulars	Q3 FY25	Q3 FY24	Y-o-Y	Q2 FY25	Q-o-Q	9MFY25	9MFY24	Y-o-Y
Revenue from operations	36,974.29	28,967.75	8,006.54	36,517.21	457.08	1,06,631.75	82,605.93	24,025.82
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Total revenue	38,468.31	29,959.00	8,509.31	37,774.62	693.69	1,10,553.82	85,527.74	25,026.08
Expenses								
Employee benefits expense	11,970.40	9,974.53	1,995.87	11,857.00	113.40	35,127.30	29,237.99	5,889.31
Finance costs	214.74	211.61	3.13	216.04	(1.30)	644.14	610.78	33.36
Depreciation and amortisation expense	1,951.66	1,845.34	106.32	1,837.19	114.47	5,487.17	5,237.99	249.18
Operating expenses	4,965.03	3,734.20	1,230.83	4,806.60	158.43	13,990.39	10,522.52	3,467.87
Other expenses	2,756.14	2,321.32	434.82	2,833.15	(77.01)	8,230.49	6,690.75	1,539.74
Total expenses	21,857.97	18,087.00	3,770.97	21,549.98	307.99	63,479.49	52,300.03	11,179.46
Profit before tax	16,610.34	11,872.00	4,738.34	16,224.64	385.70	47,074.33	33,227.71	13,846.62
Tax expense								
Current tax	4,226.34	3,050.59	1,175.75	4,235.83	(9.49)	12,156.18	8,673.11	3,483.07
Current tax expense of earlier years	0.52	4.36	(3.84)	-	0.52	0.52	28.98	(28.46)
Deferred tax	(27.15)	(36.45)	9.30	(94.32)	67.17	(271.48)	(273.59)	2.11
Net tax expense	4,199.71	3,018.50	1,181.21	4,141.51	58.20	11,885.22	8,428.50	3,456.72
Profit / (Loss) for the period	12,410.63	8,853.50	3,557.13	12,083.13	327.50	35,189.11	24,799.21	10,389.90
Non-Controlling Interest	(138.65)	(75.84)	(62.81)	(163.45)	24.80	(428.12)	(214.84)	(213.28)
Profit attributable to Owners of the Company	12,549.28	8,929.34	3,494.33	12,246.58	302.70	35,617.23	25,014.05	10,176.63
Earnings per share (In ₹):								
Basic	25.45	18.13		24.88		72.33	50.87	25.45
Diluted	25.33	18.02		24.76		72.02	50.61	25.33



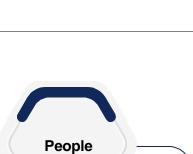
Environment, Social & Corporate Governance



Relentless focus on Weaving a Culture Rich in Ethics, Accountability and Transparency



- ✓ Sustained efforts to reduce waste and water and energy consumption
- ✓ Robust digital infrastructure to reduce travel, paper consumption and energy usage
- √ 100% e-waste disposed as per regulations





Improve employee engagement:

Action plans from results of our last employee satisfaction survey Foster diversity an inclusiveness with equal opportunities

Diversity and Equality

establish principles and specific plans for women and people with different abilities and ethnic groups



Board of Directors is strong and diverse with majority Independent Directors on Board and One Women Independent Director



Compensation for Directors, KMP, and Senior Management are designed to strike balance between fixed and incentive-based components to drive business growth

Risk Management

Ensure risks are managed adequately and continuously through the implementation of its Risk Management Policy and Procedure.



Regulated by Financial Regulators (SEBI, IRDAI, RBI, PFRDA, etc.)



Periodic Inspections and Audits by Various Regulatory Authorities



All key Policies, Decisions, Related Party Transactions, Certifications and other information is promptly disclosed in all public documents



Reporting to Government Agencies and Regulators



Timely Fulfilment of Regulatory Requirements without Error

CAMS continues to focus on the areas of **Education**, **Health and Environment** care across the country as part of its CSR activities.



Education

- Focus on education and vocational training for children in rural areas.
- Through one of our CSR initiative, passionate volunteer teachers from around the world collaborated with government elementary schools in remote villages, delivering live interactive classes in the local language for children aged 10-14.
- Children are offered courses in Creative Design, Art, Creative Writing, Math, and Environmental Science are offered, engaging more children in the community through interactive activities.
- With the rise of digital learning, we have have worked to bring technology and internet access to rural communities. These initiatives involve providing digital devices like tablets or laptops, setting up computer labs, and offering online learning platforms to bridge the education gap.

Health

- Focus on providing healthcare support to marginalized communities
- The health programme of CAMS addresses primary healthcare issues around affordability and accessibility of quality healthcare. It strives to improve awareness and healthy living practices, and provides a range of healthcare services
- One of the initiative of CAMS is with the aim of working towards benefiting under privileged Children with Special Needs. (Those children challenged with Autism, Cerebral Palsy, Down's syndrome, Mental Retardation, ADHD). CAMS is funding the expenditure for running one of the care centers.

Environment

- Focus on environmental projects to protect and restore natural resources
- Implementation of sustainable sourcing practices which includes using renewable energy, reducing waste, and ensuring that products are recyclable or biodegradable.
- CAMS encourages its employees to volunteer for environmental conservation projects. This involves cleaning up beach, planting trees, and supporting eco-friendly startups and initiatives.

5000 + Beneficiaries across the country



CAMS - Business at a glance



Technology-driven

financial infrastructure and services provider to mutual funds and other financial institutions India's largest registrar and transfer agent ("RTA") of mutual funds ("MFs") with an aggregate market share of ~68%1

Services **10 of the 15 largest**MFs²;
over **21 years** average

relationship with

10 largest MF clients

Leveraged domain expertise, processes and infrastructure to cater to MFs, AIFs and insurance companies

Pan-India physical network comprising 286 service centers spread over 25 states and 5 union territories

Established track record of delivering robust financial results; Fastest growing MF RTA with high RoE and EBITDA margins

Marquee shareholders,

including Fidelity,
Goldman Sachs, Whiteoak,
LIC, Arisaig partners &
Seafarer.

team with average work
experience of over
27 years in a variety of
financial services sectors

Notes: 1. Market share basis Q3FY25 (3 Months Average)

2. Based on mutual fund average assets under management managed by clients and serviced by CAMS as per AMFI

CAMS - Mutual Fund Services Business



Provides a range of technology-enabled infrastructure to mutual funds -Involved through the life cycle of an account from account creation to processing transactions and redemption of the amount invested





Best Practice Implementation



Uniform Regulatory change implementation



Business-Continuity Mechanisms





Manage High Volume of Data / Transactions



Infrastructural Stability



Support Timely Launches of NFOs



Operational Integration



Knowledge Partner



Extensive Data on Investor Preferences



Actionable Insights



High Capability of Processing Expertise



Innovative Product Development



Customer Care & Investor Services



Call Centre Services



Mail back / **SMS Services**



Service Requests and Account Information



Front Office Services



Distributor Services



Recording of **Empanelled Distributors**



Recording of Brokerage Structures



Brokerage Computation



Distributor Queries



Transfer Agency Services



Transaction Origination



Operations (



Investor Services





Compliance

Technology platforms and mobile applications for MF, AIF & PMS



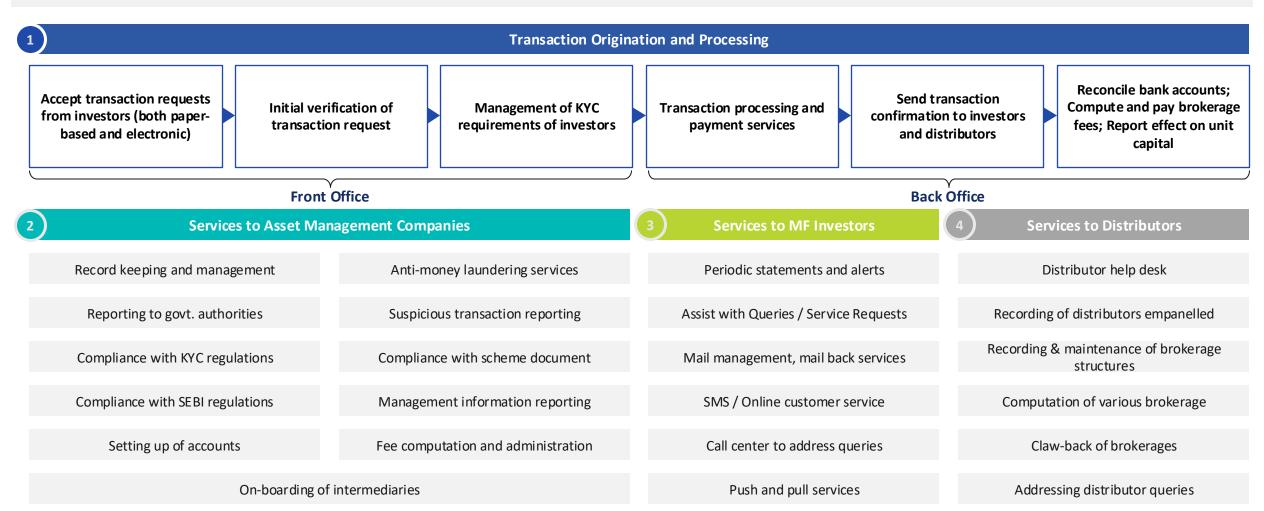
CAMS has developed and implemented various technology platforms and its technology driven infrastructure and services are integral to the operations of its clients



Mutual Fund Services provided by CAMS



CAMS is involved through the life cycle of an account – from account creation to processing to redemption;
Also provides statutory statements, transaction origination, operations, investor and distributor services, risk management services and compliance services



CAMS for ALTERNATIVES





The leading platform and service partner for alternatives, Combining versatile technology, contemporary digital utilities and full stack services for investor on-boarding, fund accounting and operations has helped us scale to become the largest platform & service partner for alternatives

460+

funds serviced across 170+ fund houses

185+

Installations of CAMS WealthServ and Fintuple's digital on-boarding solution ₹2.30 Tn.

Assets Under Service

1st

RTA at GIFT City to set up full-stack offerings for AIFs











CAMS KRA, the second-largest KYC Registration Agency, is rapidly expanding its reach in the capital market. Leveraging AI and automation, we're offering innovative solutions like our 10-minute KYC process to streamline operations and attract new clients. Our focus on operational excellence and strategic partnerships positions us as a preferred fintech solution provider for FY25.

Leading from the front with first-in-the-industry initiatives

- 10 Min KYC the only KRA in the country to process a KYC request in 10 minutes
- Nexus KRA Dashboard for financial institutions to track online PAN registration status with CAMS KRA
- WhatsApp KYC A pioneering industry solution for client onboarding

2nd

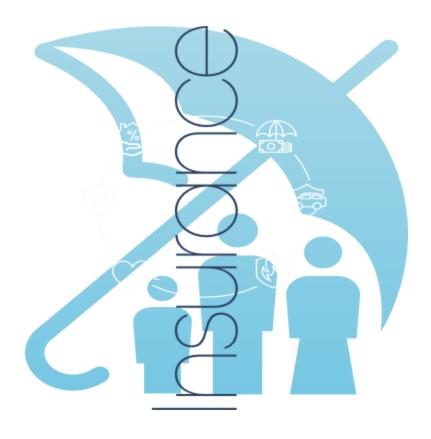
largest KRA

20%

Market Share







The premier customer experience platform in India to service both Insurance companies & policy holders

Empowers over 45 insurance companies with end-to-end operational support and technology-driven solutions. India's first insurance portfolio management platform, Bima Central, offers policy holder services, renewal reminders, cover dashboard, policy download, policy highlights, etc.

8 Mn.

e-Insurance (eIA) accounts

10 Mn.

e Policies under service

>40%

Market Share

1st

in Industry

As on Dec 31st, 2024







Market leader in Mutual Funds payment processing

As a scalable, full-stack BFSI-focused payments platform, CAMSPay provides a holistic suite of services that lead the way in achieving same-day NAV processing, and expedited on-boarding and authentication of new customers.

~40%

2.8 Mn.+

UPI AutoPay Mandate Registrations

Of Ov

Of Overall Insurance Industry-NACH Transactions

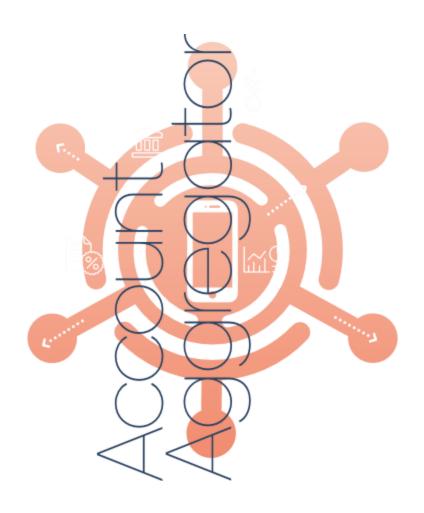
1.8 Mn.+

NACH Mandate Registrations 7.7 Mn.+

Bank Accounts Validated







Winning strides in the path breaking Account Aggregator arena

CAMSfinserv is among the first RBI-licensed account aggregator platform to drive adoption of consent-based sharing of financial asset information among Banks, financial institutions, Fintechs and customers and shape the inevitable future of digital lending, onboarding and advisory.

94 FIPs

Banks, CRA, MF, Insurance & GST

264 FIUs

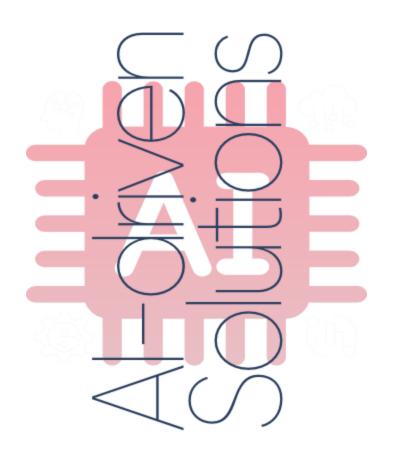
Signups
Brokers – 76
Bank/NBFCs – 68
AMCs/RIAs – 47
HFC – 13
Insurance – 21
Q3'FY25 – 18

146 FIUs

Live 25% Market Share Q3'FY25 – 20







Full stack data science & AI-centric solutions to propel BFSI enterprises
A trusted advisor and digital partner to marquee Indian BFSI enterprises,
Think360 pioneers in Alternative Data and AI Credit Scoring solutions. Think360 offers modern AI capabilities that transform KYC and customer onboarding, and enable financial institutions to rapidly scale their API and partnership infrastructure.

190+

Clients Served

100+

AI & Data Science Experts 70M+

Customer IDs Processed

Listed in AI Fintech Global top 100

Only Indian firm to be recognized as one of World's most innovative companies











CAMS industry-first NPS CRA platform on award winning cloud platform

Launched by PFRDA Chairman in March '22, CAMS eNPS platform is designed to provide superior subscriber experience leveraging robust technology and deep experience in serving customers for pension account opening, record keeping and maintenance services.

Only CRA to offer multiple KYC options

CKYC and Aadhaar eKYC for easy onboarding

#2

in eNPS registration

6.6%

Market share in Q3 Retail business

~10%

eNPS market share in the first year of business

Top 6 PoPs

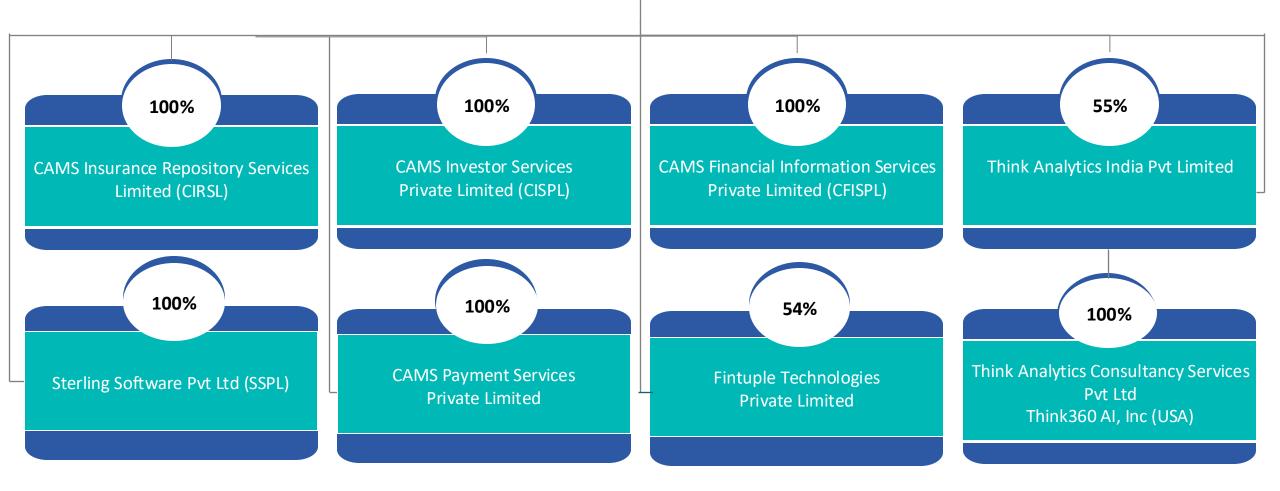
Onboarded on CAMS NPS platform

Corporate Structure



Computer Age Management Services Limited

Mutual Funds Services, Alternate Investment Funds Services, Payment Services, Banking and Non-Banking Service Businesses



Experienced Board of Directors



Board of Directors



Dinesh Kumar Mehrotra Chairman & Non - Independent Director



Vijayalakshmi Rajaram Iyer Independent Director



Pravin Udhyavara Bhadya Rao Independent Director



Narumanchi Venkata Sivakumar Independent Director



Santosh Kumar Mohanty Independent Director



Anuj Kumar *Managing Director*

Audit Committee

- Narumanchi Venkata Sivakumar
- Dinesh Kumar Mehrotra
- Vijayalakshmi Rajaram Iyer
- Santosh Kumar Mohanty

Stakeholders Relationship Committee

- Santosh Kumar Mohanty
- Pravin Udhyavara Bhadya Rao
- Anuj Kumar

CSR and ESG Committee

- Dinesh Kumar Mehrotra
- Narumanchi Venkata Sivakumar
- Anuj Kumar

Nomination & Remuneration committee

- Vijayalakshmi Rajaram Iyer
- Dinesh Kumar Mehrotra
- Santosh Kumar Mohanty

Risk
Management
Committee

- Vijayalakshmi Rajaram Iyer
- Narumanchi Venkata Sivakumar
- Pravin Udhyavara Bhadya Rao

Experienced management team with 27+ years average tenure, skilled in business growth, diversification, and innovation



Anuj Kumar - Managing Director

- Joined the company in March 2016
- Previously associated with Godrej & Boyce, Escorts Finance & IBM India

Syed Hassan – Chief Operating Officer

- · Joined the company in March 2022
- Previously associated with DXC Technology, Britannia Industries, Unilever

Kamala Radhakrishnan - Chief Marketing Officer

- Joined the company in June 2009
- Previously associated with Citigroup Subsidiary, ANZ Grindlays Bank, Standard Chartered Bank and Fifth Avenue Sourcing (Canada)

ES Varadharajan – Chief Process Officer & Chief Risk Officer

- Joined the company in 2002
- Previously associated with UTIMF

Manikandan Gopalakrishnan – Company Secretary & Compliance Officer

- Joined the company in June 2011
- Previously associated with BPL, Precot Meridian & SJK Steel Plant

Rahul Sethi - Chief Marketing Officer-Designate

- · Joined the company in Sep.2024
- Previously associated with Worldline, Edelweiss Financial services, Lady Blush, Ibibo
 Web Pvt Ltd etc.

Ramcharan Sesharaman - Chief Financial Officer

- Joined the company in March 2020
- Previously associated with Photon Interactive and Reliance Jio Infocomm

Ravi Kethana - Chief Platform Officer

- Joined the company in December 2019
- Previously associated with Tata Consultancy Services and Wipro

Prabal Nag - Chief Business Officer

- Joined the company in June 2009
- Previously associated with Metropolitan Life USA, JM Financial Asset Management and JP Morgan Asset Management India

Soumendu Sekar Ganguly – Deputy COO and Chief Product Officer

- Joined the company in April 2017
- Previously associated with Naukri, 99acres and Shiksha, and Sulekha

Deepak Kumar Singh - Chief Information Security Officer

- · Joined the company in May 2024
- · Previously associated with Indian Navy

Girish Sankar - Deputy Chief Strategy Officer, Business Head Alternatives

- Joined the company in September 2017
- IDFC Bank, Yes Bank, Barclays Bank, Infosys

Experienced management team with 27+ years average tenure, skilled in business growth, diversification, and innovation



Vasanth Emmanuel Jeyapaul, Chief Executive Officer – CAMSPay

- Joined the company in March 2017
- Bennett, Coleman & Co. Ltd., Agenda Netmarketing Ltd. and Financial Software & Systems Pvt. Ltd

Anish Jagdish Sawlani, Chief Executive Officer - CAMS KRA

- Joined the company in 2016
- Previously associated with Sundaram Finance, Sundaram Business Services, Idea Cellular

Tejinder Pal Singh Manchanda, Chief Executive Officer – CAMSfinserv

- Joined the company in February 2022
- Previously associated with HFCL, ABN Amro Bank, Bill Junction Payments, Bharti Airtel and ICIC Bank

Prasenjit Mukherjee, Senior Vice President and Business Head – CAMS CRA

- Joined the company in June 2022
- Previously associated with NSDL, now Protean e-Gov Technologies Ltd.

Vivek Bengani, Chief Executive Officer – CAMSRep

- Joined the company in March 2022
- Previously associated with BFSI organization's such as Edelweiss Tokio Life, ING Group, Exide Life Insurance and SBI Capital markets

Kaushik Narayan, Chief Executive Officer – Fintuple

- Joined the company in March 2018
- Previously associated with Big4 consulting firms in the US, such as Accenture & Capgemini

Amit Das, Co-Founder and Chief Executive Officer – Think360 Al

- · Joined the company in December 2020
- Previously associated with 3i Infotech, PwC US, EXL and TCS

Suryadip Ghoshal, Co-Founder and Chief Analytics Officer – Think360 Al

- Joined the company in 2nd January 2023
- Previously associated with PwC US and FICO

History / Milestones



•	Our Company was
	incorporated as
	Computer Age
	Management Services
	Private Limited and
	received a certificate of
	incorporation from the
	RoC on May 25, 1988

- Our Company was issued a certificate of registration as a Registrar to an Issue under category II, dated December 24, 1993 by SEBI
 The certificate of registration was i our Company was upgraded and a find certificate of registrar to an and Share Transfer
 - The certificate of registration was issued to our Company was upgraded and a fresh certificate of registration as Registrar to an Issue and Share Transfer Agent under category I, dated July 22, 1995, was issued by SEBI to our Company
- Our Company was issued a certificate of registration dated
 June 1, 2006 by SEBI to act as a depository participant for NSDL
- Our Company was issued a certificate of registration dated January 31, 2007 by SEBI to act as a depository participant for CDSL
- CIRSL was incorporated on May 12, 2011; and
- CIRSL had received inprinciple approval of IRDAI to carry on business as an insurance repository
- CISPL was incorporated on February 13, 2012; and
- CISPL was issued a certificate of registration dated June 29, 2012 to carry on the business as a KRA
- CIRSL was issued a certificate of registration dated July 31, 2013 by IRDAI to carry on the business as an insurance repository; and
- Our Company acquired 100% stake in SSPL, which provides technology support to our Company

1988

1993

1995

2006

2007

2011

2012

2013

 CFISPL was incorporated on September 26, 2016

- Great Terrain acquired
 37.50% stake in our
 Company
- Our Company was converted into a public limited Company and received a fresh certificate of incorporation from the RoC on September 27, 2019; and Great Terrain acquired 6.03% stake in our Company
- Listed in BSE on October 1st, 2020
- RBI registration for account aggregator Services
- Incorporation of CAMSPay (payment aggregator services)
- Certification of
 Registration for CRA
 Services
- Franklin Templeton Go-Live
- Set up office in GIFT City
- Account aggregator launch
- MF Central launch

- CAMS CRA Go-Live
- Acquired majority stake in Fintuple Technologies Pvt Ltd
- Launched innovation lab at IIT Madras
- CAMSPay receives inprinciple authorization from RBI to operate as a Payment Aggregator
- CAMS Acquires majority stack in Think360 Al
- CAMSPay receives final approval from RBI to operate as a Payment Aggregator
- Launch of REIT platform CompaREITnow

2016

2018

2019

2020

2021

2022

2023

2024

Awards and Accolades





- CAMS Wins LACP vision for Annual Report
- CAMS FE CFO Awards CAMS was selected in the Small Enterprises category.
 CFO Mr. Ramcharan Sesharaman was honoured with the prestigious Award
- BW HR Excellence Awards 2023 For Employee Engagement strategy category
- Economic Times Datacon Award 2023 under Smart Data Applications Software category
- CAMSfinserv Wins Banking Frontier's Technoviti 2023 for implementing Account Aggregator based bank account validation in myCAMS Application (with 6 Mn.+ registered users) for Third Party verification
- Think360 AI has been recognized by Fintech Global in the 3rd Edition of the AIFintech100 list
- Think360 AI is now a Great Place to Work Certified ™ Company
- HDFC Bank has honored CAMSPay with the prestigious 'Best Corporate Technology Adoption' award
- CAMS was the WINNER for the award category "New Initiatives IT Infrastructure Award" at the "16th Edition DataCenter Summit & Awards 2023" organized by UBS Forums Pvt. Ltd.
- Think360 AI has been recognized as 'Top Data Science Services Providers' by AIM Research
- Think360.Al was awarded with 'Best Data Intelligence Analytics Developer 2023' in the Small Business Awards Category at Global Business Awards



- "Infrastructure Award" at the "16th Edition DataCenter Summit & Awards 2023" organized by UBS Forums Pvt. Ltd.
- Think360 AI has been recognized as 'Top Data Science Services Providers' by AIM Research
- Think360.AI was awarded with 'Best Data Intelligence Analytics Developer 2023' in the Small Business Awards Category at Global Business Awards.
- Banking Frontier's Technoviti Awards 2024 CAMSfinserv for 'LAMF solution'
- Bank Frontier's Technoviti Awards 2024 CAMSPay for 'Daily SIP on UPI AutoPay'
- Business World Award 2024 Young Leader under 40' award for Anish Sawlani, CEO of CAMSKRA
- Business World Award 2024 CAMSfinserv was awarded for 'Open Banking Solution'
- Tatva awards 2024 CAMSPay for Best Service Provider award for AutoPay and CAMSRep for 'Digital Payment Solutions' from ICICI Prudential Life Insurance
- CAMS Insurance Repository 'Best Use of Technology' award at the ASSOCHAM 6th Edition Insurance Leaders Meet 2024 & Excellence Awards.
- CAMSRep was awarded for 'Best in Class for Tech-Enabled Innovation' at the ASSOCHAM 16thGlobal Insurance Summit & Award 2024

Shareholders' Information



Stock Data

Market Capitalisation

25,055.83 Cr.

Free Float

25,055.83 Cr.

Shares Outstanding

4,93,65,759

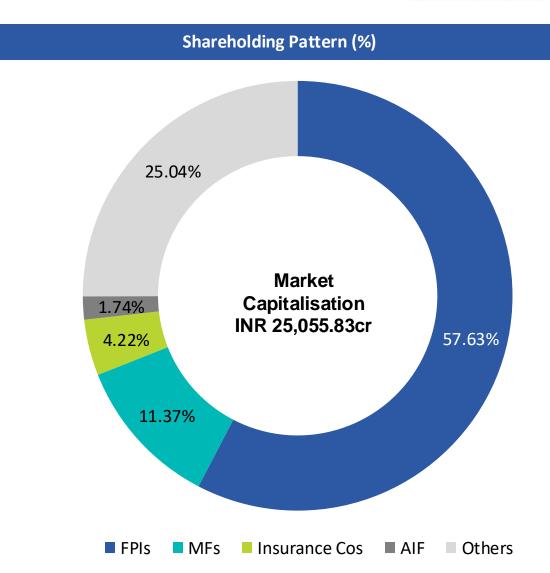
Scrip Symbol / Code

CAMS / 543232

Top Shareholders

Fidelity Investment Trust: Fidelity Emerging Markets Fund	HDB Employees Welfare Trust	Life Insurance Corporation of India	Seafarer Overseas Growth & Income Fund	WhiteOak Capital Group
Arisaig Asia Fund Limited	Vanguard Total International Stock Index Fund	360 One India Private Equity Fund - Series 1A	Government Pension Fund Global	Franklin Templeton Investment Funds - Franklin India Fund

Note: Data as on 31st December' 24



COMPANY:



Computer Age Management Services Limited (CAMS)

Mr. Anish Sawlani,
Head – IR
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anish.sawlani@camsonline.com

INVESTOR RELATIONS ADVISORS:



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