



ABM KNOWLEDGEWARE LIMITED

SEI CMMI Level 5 | ISO 20000-1:2018 | ISO 9001:2015 | ISO 27001:2013 Compliant Software & Services Company

Registered Office : ABM House, Plot No. 268, Linking Road, Bandra (West), Mumbai - 400 050, INDIA.
Tel. : +91 22 4290 9700 Fax : +91 22 4290 9701 www.abmindia.com CIN - L67190MH1993PLC113638

Ref: ABMHO/CSD/BSE/SG/1709

Date: 13/08/2024

To,
The Listing Department,
Bombay Stock Exchange Ltd.
Floor 2TM, P J Towers,
Dalal Street, Fort,
Mumbai- 400 001.

Ref: ABMKNOWLEDG: 531161

**Sub: Announcement under Regulation 30 of SEBI (LODR),
Regulations, 2015**

Dear Sir's,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we are enclosing herewith a copy of the Earning Release for the quarter ended 30th June, 2024.

Kindly take the above on your record.

Thanking You,

Yours faithfully,

For ABM Knowledgeware Limited

(Sarika Ghanekar)
Company Secretary & Compliance officer

Encl: a/a



Earnings Release
Mumbai, August 13, 2024



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Analysis of The Financial Results

ABM Knowledgeware Limited (BSE 531161) 'ABM' is one of the few Information Technology (IT) services companies operating in the niche of e-government since 1998. ABM has also forayed into Cybersecurity and Agritech. ABM announced its results on August 13, 2024, for the Quarter ended June 30, 2024.

Summary of Key Financial Parameters:

1. Standalone revenue for Q1 FY 2024-25 increased from Rs. 17.42 crores to Rs. 18.75 crores, showing a year-on-year growth of 8%, with a gross profit margin of 26% and a net profit margin of 19%.
2. On a consolidated basis, ABM reported operational revenue of Rs. 22 crores for Q1 FY 2024-25, reflecting a year-over-year growth of 5%. For the period reported, ABM posted consolidated EBITDA, PBT & PAT (rounded figures) of Rs. 5 crores, Rs. 4 crores, and Rs. 3 crores respectively. ABM has achieved approx. 28% Gross Profit Margin and 15% Net profit Margin despite of very challenging situation being faced due to an increase in manpower cost, attrition.
3. ABM's Cloud-based Cybersecurity subsidiary Instasafe Technologies Private Limited posted results for Q-1 with a revenue of Rs. 2.87 crores & loss of Rs. 2 Lakhs as compared to same quarter of previous year with revenue & Profit of Rs. 3.12 crores & Rs. 32 Lakhs, respectively.

Significant Achievements:

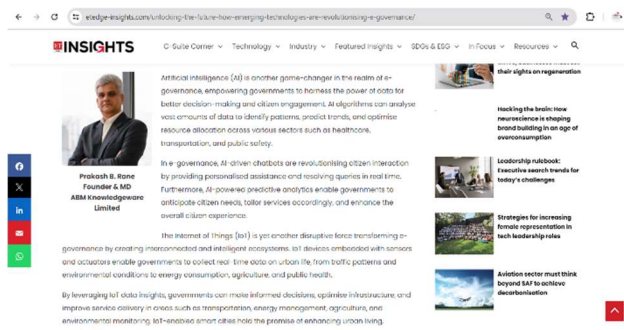
1.ABM Wins Multi-crore FASTPAS Project in Uttar Pradesh.

ABM has been awarded a multi-crores Contract for "Development, deployment, operationalization and maintenance of software application for implementing Fast & Simplified Trust based Plan Approval System (FASTPAS) and other Housing-related approvals" in Uttar Pradesh. This Trust Based Approval System is the first of its kind to be implemented in the country. UPYOG-based project's duration is of 5 years and spans 34 development authorities across the state. This initiative not only aims to simplify and expedite the map and layout approval process in the state but also to enhance transparency and streamline processes for other housing-related approvals such as Land-Use Change, Purchasable floor area ratio (FAR) approvals, etc.

2. ABM's Founder & MD Featured on ET Edge Insights.

Featured on ET Edge Insights, ABM's MD Mr. Prakash Rane shared insights about the emergence of newer technologies and their consequences for e-governance. Blockchain, Artificial Intelligence (AI), and IoT are transformative forces reshaping the landscape of e-governance. As these technologies are revolutionizing citizen interactions, their ad option isn't without challenges. The article further states that by embracing these emerging technologies,

governments can pave the way for innovation when interacting with citizens.



Media contact:

Corporate Communication:

Email id: corporatecommunication@abmindia.com