

Date: 7th July, 2024

The Manager
BSE Limited
Corporate Relationship Department,
1st Floor, New Trading Ring,
Rotunda Building
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001

The Manager
National Stock Exchange of India Limited
Listing Department
Exchange Plaza
5th Floor, Plot no C/1, G Block
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051

Scrip Code : 543990

Symbol : SIGNATURE

Subject: Press Release

Dear Sir/Madam,

Pursuant to the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of Press Release in relation to Key operational Performance of the Company for the Q1FY25.

Kindly take the above information on your record.

Thanking You,

For SIGNATUREGLOBAL (INDIA) LIMITED

**RAVI AGGARWAL
MANAGING DIRECTOR**

Encl: A/a

Press Release

Signature Global Q1-FY25 pre-sales grow 255% to INR 31.2 billion; collections rise 102% to INR 12.1 billion

- Company's net debt **decreased by INR 1.8 billion**, brought it **down to INR 9.8 billion** in Q1 FY25
- Collections for Q1 FY25 **rose 102%** to **INR 12.1 billion** compared to the **INR 6.0 billion** in Q1FY24
- Sales realization for Q1 FY25 significantly **grown to INR 15,369 per sq. ft.** compared to **INR 11,762 per sq. ft.** in FY24

New Delhi, July 7th, 2024: Signature Global (BSE: 543990 | NSE: SIGNATURE), amongst the leading real estate development companies in India with a well-established brand in Delhi-NCR, achieved pre-sales of **INR 31.2 billion** in Q1 FY25 with year on year **growth of 255%**. **More than 30%** of the FY25 guidance of INR 100 billion in pre-sales was achieved in Q1 FY25. The company has successfully entered the premium housing market and launched two group housing projects in Gurugram, both receiving an overwhelming response, during the last two quarters.

The Company's collections in Q1 FY25 **grew by 102% to INR 12.1 billion**. Net debt **reduced significantly by 16%** to **INR 9.8 billion** at the end of Q1 FY25 in comparison to **INR 11.6 billion** as at the end of FY24.

Below are the operational highlights for the first quarter ended June 30, 2024.

Particulars	Q1FY25	Q1FY24	YoY (%)	Q4FY24	QoQ (%)	FY24
Pre-Sales (INR Bn)	31.2	8.8	255%	41.4	(25%)	72.7
No. of Units	968	894	8%	1,484	(35%)	4,619
Area sold (mln sq. ft)	2.03	0.91	123%	2.98	(32%)	6.18
Collections (INR Bn)	12.1	6.0	102%	10.1	20%	31.1
Sales Realization (per sq. ft.)	15,369	-	-	-	-	11,762
Net Debt (INR Bn)	9.8	-	-	-	-	11.6

Commenting on the company's performance, Mr. Pradeep Kumar Aggarwal, Chairman and Whole-Time Director, said "Signature Global continues to ride a high growth trajectory, showcasing robust pre-sales and collection figures for the third consecutive quarter. We ended the last fiscal year on an exceptional note, exceeding our guidance by a substantial margin in both pre-sales and collections. This fiscal year, we have set an ambitious target of achieving INR 100 billion in pre-sales. Remarkably, in the first quarter alone, we have already surpassed 30% of this target.

Our second successful launch in the premium segment stands as a testament to our capabilities and our dedication to delivering excellence. We are committed to ensuring that the trust of our valued customers remains steadfast, as we continue to innovate and expand our offerings. Our performance

thus far underscores our strategic vision and the effectiveness of our growth initiatives, reinforcing our position in the industry.”

About Signature Global (India) Ltd:

Signature Global, a leading real estate development company in India, is reshaping the housing market in northern India. Initially established as a key player in affordable housing, the company is now broadening its scope by venturing into the mid-housing segment, with a strong emphasis on quality execution, value creation, reliability, and adherence to global standards. Founded in Gurugram in 2014 by seasoned professionals with extensive real estate experience, Signature Global commands a 36% market share in Gurugram's affordable and mid-housing sector.

Supported by prominent investors like Nomura, HDFC, IFC, Standard Chartered, Bandhan MF, and Kotak, Signature Global upholds high standards of corporate governance. The company employs a disciplined land acquisition strategy, typically launching projects within 18 months of acquisition. The Company has so far delivered 10.4 million sq. ft. of housing area and boasts a robust pipeline of approximately 32.2 million sq. ft. of saleable area in our forthcoming projects along with 16.4 million sq. ft. of ongoing projects, set for execution over the next 2-3 years. In FY24, Signature Global achieved sales bookings of ₹72.7 billion and reported a sales CAGR of 62% from FY21 to FY24. The company projects sales of ₹100 billion in FY25 and ₹ 38 billion of revenue recognition.

Disclaimer:

The statements, are as on date and may contain forward-looking statements like the words “believe”, “expect”, “anticipate”, “intend”, “plan”, “estimate”, “project”, “will”, “may”, “targeting” and similar expressions regarding the financial position, business strategy, plans, targets and objectives of the Company. Such forward-looking statements involve known and unknown risks which may cause actual results, performance or achievements to be materially different from results or achievements expressed or implied. The risks and uncertainties interalia, relating to these statements include (i) cash flow projections, (ii) industry and market conditions; (iii) ability to manage growth; (iv) competition; (v) government policies and regulations; (vi) obtaining regulatory approvals; (vii) domestic & international economic conditions such as interest rate & currency exchange fluctuations; (viii) political, economic, legal and social conditions in India/ elsewhere; (ix) technological advances; (x) claims and concerns about product safety and efficacy; (xi) domestic and foreign healthcare reforms; (xii) Inability to build production capacity; (xiii) unavailability of raw materials and failure to gain market acceptance. The Company shall not have any responsibility or liability whatsoever for any loss howsoever arising from this presentation or its contents or otherwise arising in connection therewith.

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