Sunteck Realty Ltd.



Date: 20th January, 2025

SRL/SE/75/24-25

National Stock Exchange of India Ltd

Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (East),

Mumbai - 400 051

Symbol: SUNTECK

BSE Limited

Phiroze Jeejeebhoy Tower,

Dalal Street,

Mumbai - 400 001

Scrip Code: 512179

Sub: Press Release on Financial Results for the quarter and nine months ended

31st December, 2024

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find enclosed hereweith Press Release on Financial Results for the quarter and nine months ended 31st December, 2024.

This is for your information and records.

Yours sincerely,

For Sunteck Realty Limited

Rachana Hingarajia Company Secretary (ACS: 23202)

Encl: a/a

Website: www.sunteckindia.com CIN: L32100MH1981PLC025346 Email Id: cosec@sunteckindia.com



Sunteck Realty Limited announces Q3 & 9M FY25 results

- Pre-sales grew to ~Rs.635 cr, up 40% YoY in Q3 FY25
- In Business Development added Nepean Sea Project 2 with a Gross Development Value (GDV) of ~Rs.2,400 cr in Q3 FY25
- Total GDV as of 9M FY25 stands at ~Rs.40,225 cr
- Highest ever pre-sales in a financial year of ~Rs.1,661 cr in 9MFY25 growing at ~34% YoY
- Net Debt to Equity Ratio stands at "Zero" with Net Cash Surplus of ~Rs.61 cr
- Net Operating Cash Flow Surplus of ~Rs.312 cr as of 9M FY25

Mumbai, January 20, 2025: Sunteck Realty Limited, Mumbai's premium real estate developer, announced its results today for the third quarter and nine months of FY25.

Rs Cr

Operational Trend	Q3 FY25	Q3 FY24	9M FY25	9M FY24
Pre-Sales	635	455	1,661	1,237
Collections	336	438	945	940

P&L Statement	Q3 FY25	Q3 FY24	9M FY25	9M FY24
Revenue	162	42	647	138
EBITDA	48	-15	117	-36
Net Income	43	-10	99.9	-30

KEY HIGHLIGHTS for Q3 FY25

Business Update

- Business Development Addition of Nepean Sea Project 2 with a GDV of ~Rs.2,400 cr
- Total GDV at Nepean Sea Project is ~Rs.5,400 cr

Consolidated Financials

- Pre-sales stood at ~Rs.635 cr for Q3 FY25 registering a growth of ~40% YoY as against ~Rs.455 cr in O3 FY24
- Collections stood at ~Rs.336 cr for Q3 FY25 as against ~Rs.438 cr for Q3 FY24
- Revenue for Q3 FY25 stood at ~Rs.162 cr as against ~Rs.42 cr for Q3 FY24 a growth of ~281% YoY
- EBITDA for Q3 FY25 stood at ~Rs.48 cr as against ~-Rs.15 cr for Q3 FY24 a growth of ~426% YoY
- EBITDA margin for Q3 FY25 stood at ~30%
- PAT for Q3 FY25 stood at ~Rs.43 cr as against ~-Rs.10 cr for Q3 FY24 a growth of ~537% YoY

KEY HIGHLIGHTS of Consolidated Financials for 9M FY25

- Pre-sales stood at ~Rs.1,661 cr for 9M FY25 registering a growth of ~34% YoY as against ~Rs.1,237 cr in 9M FY24
- Business Development Total GDV as of 9M FY25 stands at ~Rs.40,225 cr
- Collections stood at ~Rs.945 cr for 9M FY25 as against ~Rs.940 cr for 9M FY24
- Revenue for 9M FY25 stood at ~Rs.647 cr as against ~Rs.138 cr for 9M FY24 a growth of ~369% YoY
- EBITDA for 9M FY25 stood at ~Rs.117 cr as against ~-Rs.36 cr for 9M FY24 a growth of ~423% YoY
- PAT for 9M FY25 stood at Rs.99.9 cr as against ~-Rs.30 cr for 9M FY24 a growth of ~429% YoY



About Sunteck Realty

Sunteck Realty Limited (SRL) is one of India's leading Luxury real-estate developers. SRL has an immaculate track record of having one of the lowest net Debt/Equity ratios, financial prudence, and sustainable growth. The company focuses on a city-centric development portfolio of about 52.5 million square feet spread across 32 projects. Sunteck Realty has differentiated its projects under six brands - 'Signature': Uber luxury residences, 'Signia': Ultra luxury residences, 'Sunteck City' & 'Sunteck Park': Premium luxury residences, 'Sunteck Beach Residences': Marquee Luxury Destination, 'Sunteck World': Aspirational luxury residences, 'Sunteck': Commercial & Retail developments. The company has been a trendsetter in creating iconic destinations such as the flagship project, Signature Island at Bandra Kurla Complex (BKC), Sunteck City in Oshiwara District Centre (ODC), Goregaon and SunteckWorld at Naigaon - the largest township of MMR's Western Suburbs.

Disclaimer

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Sunteck Realty Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For further details, please contact:

Investor	R۵	lati∩nc	

Prashant Chaubey: +91 22 4287 7800

Sunteck Realty Limited

Email: <u>ir@sunteckindia.com</u>

Corporate Communications

Nidhi Khandelwal: +91 22 4287 7856

Sunteck Realty Limited

Email: corporaterelations@sunteckindia.com