



Mangalore Chemicals
& Fertilizers Limited

722/SE/2024

May 24, 2024

National Stock Exchange of
India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
MUMBAI - 400 051

BSE Limited,
Floor 25, Phiroze Jeejeebhoy Towers,
Dalal Street
MUMBAI - 400 001

Dear Sir/Madam,

Company's Scrip Code in BSE : 530011 MANGCHEM
Company's Symbol in NSE : MANGCHEFER
ISIN : INE558B01017

Sub: Investor Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation on the financial results of the Company for the quarter and the year ended March 31, 2024, which shall be shared with Analysts/Investors for the Investor Call scheduled today i.e., May 24, 2024.

This is for your information and records.

Yours faithfully,
For Mangalore Chemicals & Fertilizers Limited

Vighneshwar G Bhat
Company Secretary

Encl: As above



INVESTOR PRESENTATION

**Quarter & Year
Ended
March 31, 2024**

The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited (“MCF”) and future business developments and economic performance.

While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.



**Highlights –
Quarter and
Year ended
March 31, 2024**

**Past
Annual
Performance**

Highlights

Quarter and Year
ended

March 31, 2024



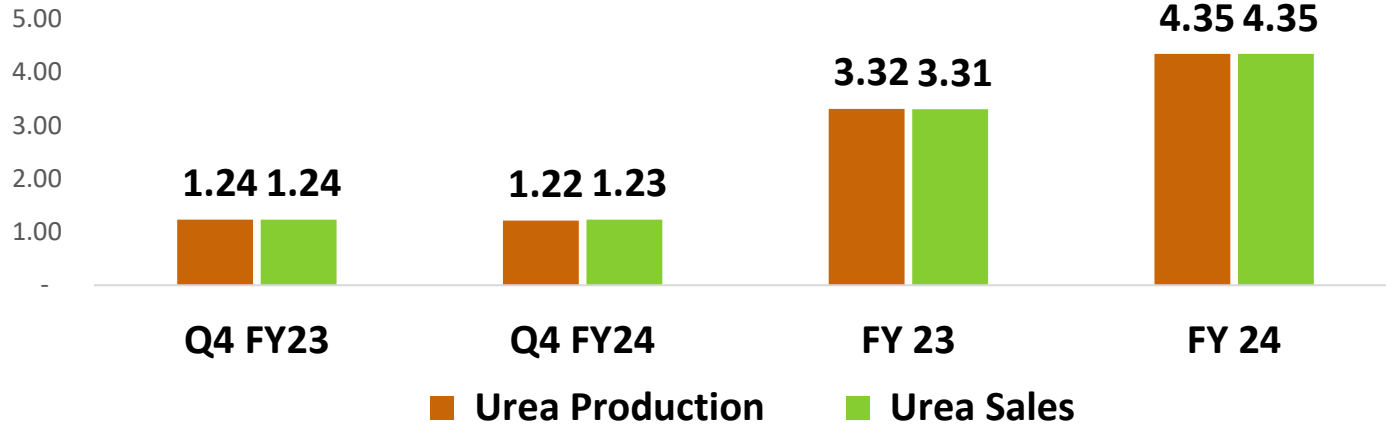
- **Production of Urea BRAC at 55,197 MTs**
- **Phosphates – production moderated based on market conditions and demand**

Performance Highlights : Year ended & Quarter ended FY 23 vs FY 24

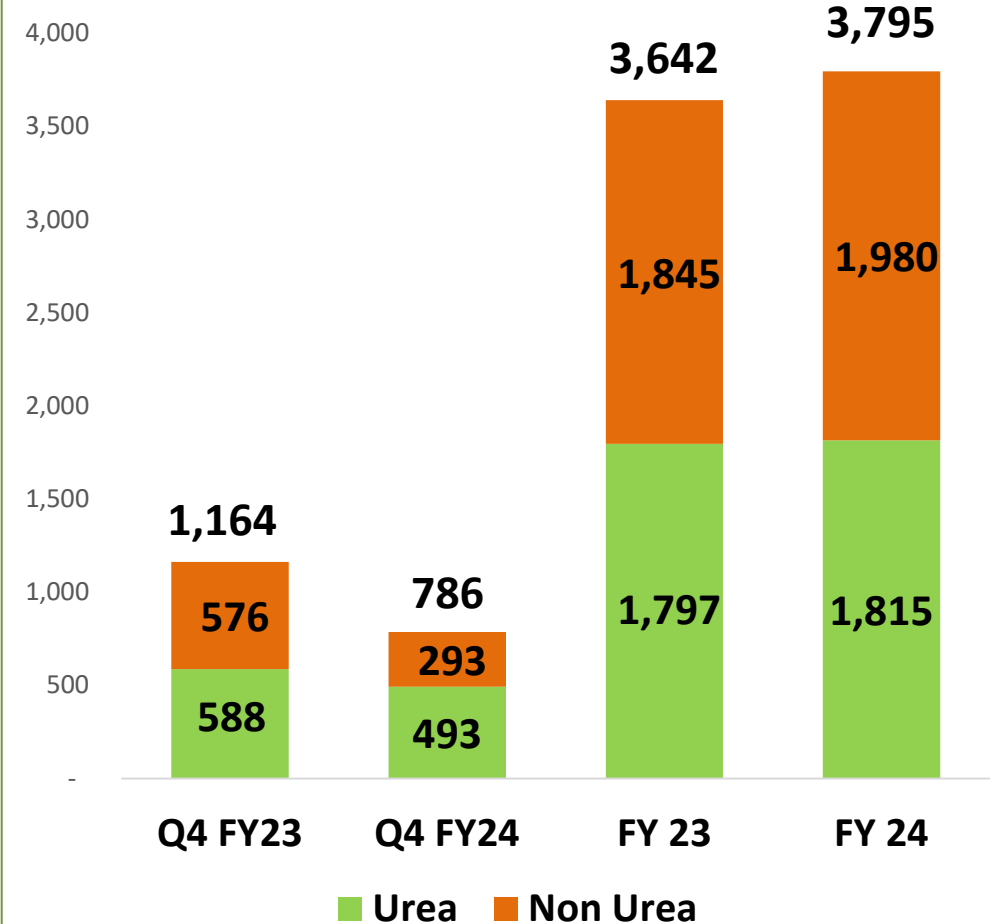
	Sales Quantity	Revenue from operation	EBITDA	PBT	PAT	Basic EPS
FY 23-24	8.72 Lakhs MT	₹ 3,795 Cr	₹ 417 Cr	₹ 241 Cr	₹ 155 Cr	₹ 13.06
	↑ 42%	↑ 4%	↑ 23%	↑ 37%	↑ 15%	↑ 15%
FY 22-23	6.14 Lakhs MT	₹ 3,642 Cr	₹ 340 Cr	₹ 176 Cr	₹ 135 Cr	₹ 11.36
	↓ (13)%	↓ (32)%	↓ (65)%	↓ (92)%	↓ (93)%	↓ (93)%
Q4 FY 23-24	1.95 Lakhs MT	₹ 786 Cr	₹ 49 Cr	₹ 7 Cr	₹ 5 Cr	₹ 0.41
	↓ (13)%	↓ (32)%	↓ (65)%	↓ (92)%	↓ (93)%	↓ (93)%
Q4 FY 22-23	2.24 Lakhs MT	₹ 1,164 Cr	₹ 139 Cr	₹ 92 Cr	₹ 68 Cr	₹ 5.73



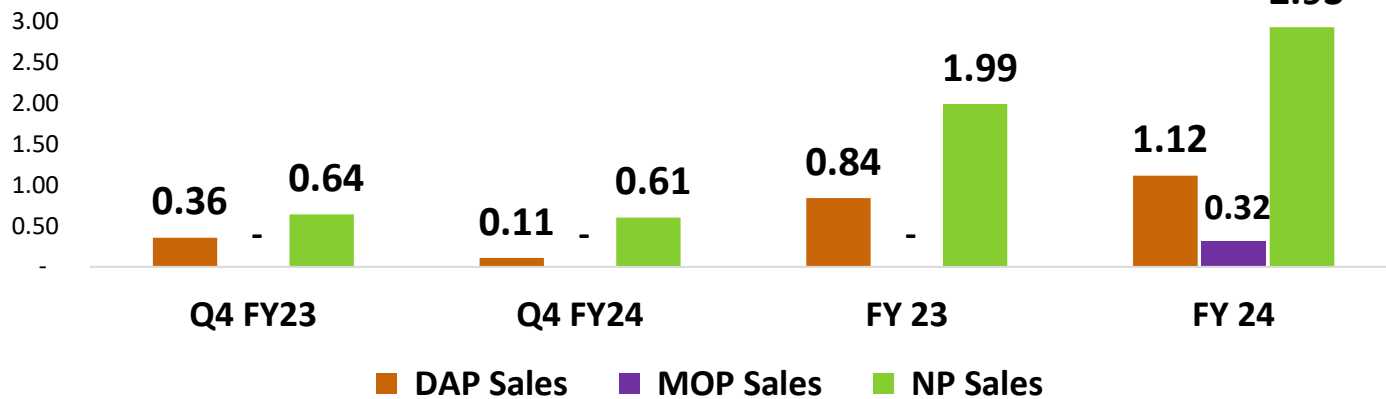
Urea Production and Sales [Lakh MTs]



Revenue from Operations (Rs. in Crore)

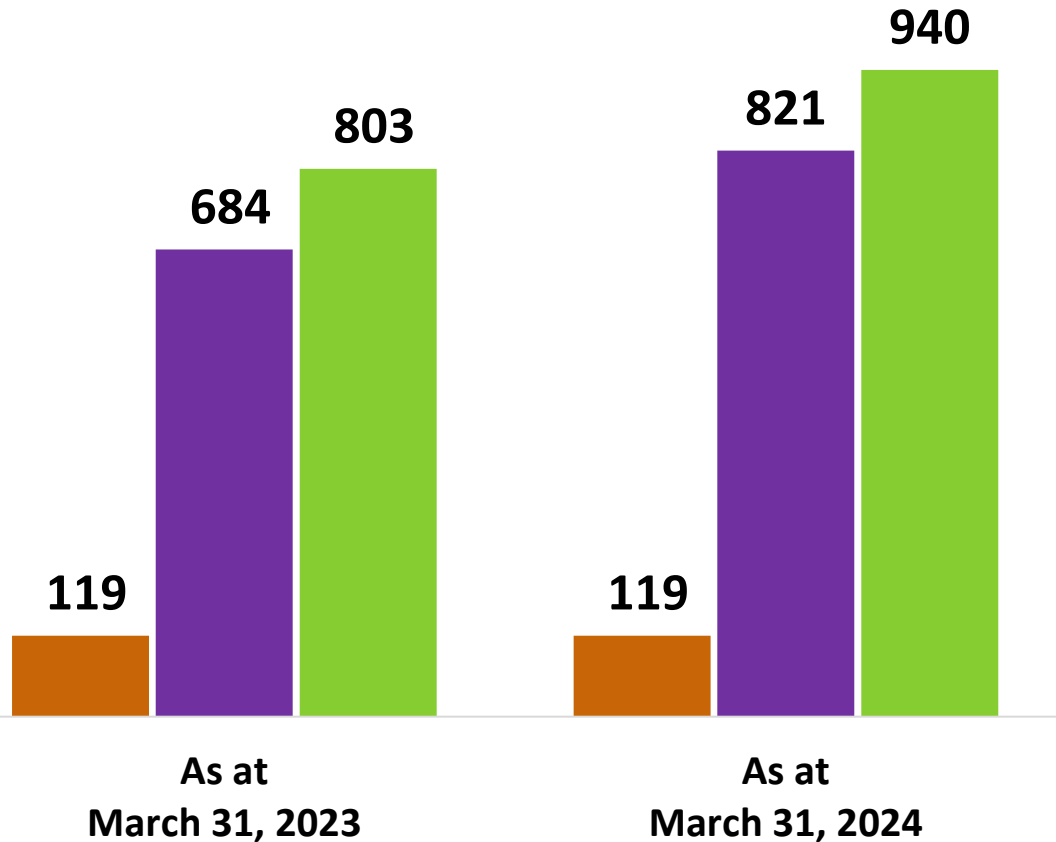


P&K Fertilisers Sales [Lakh MTs]



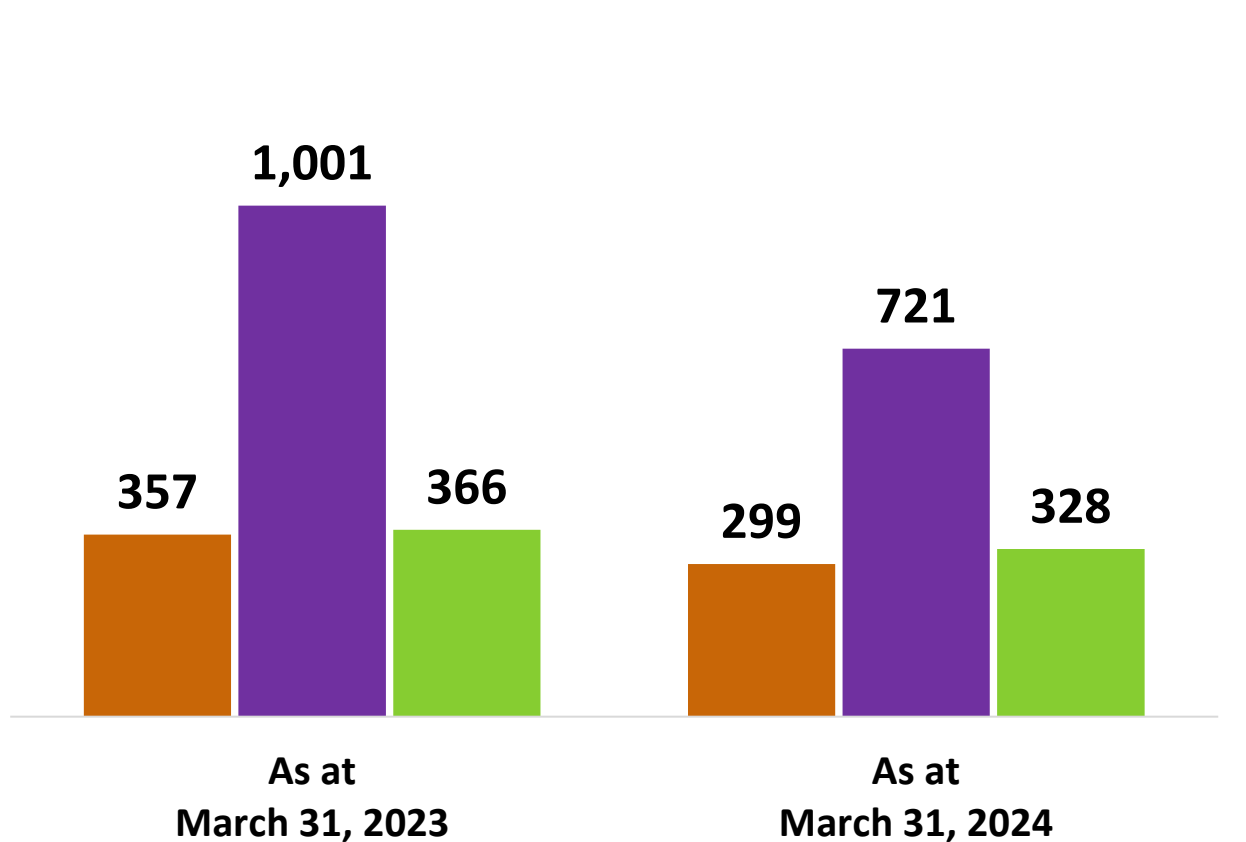
Total Shareholders' funds

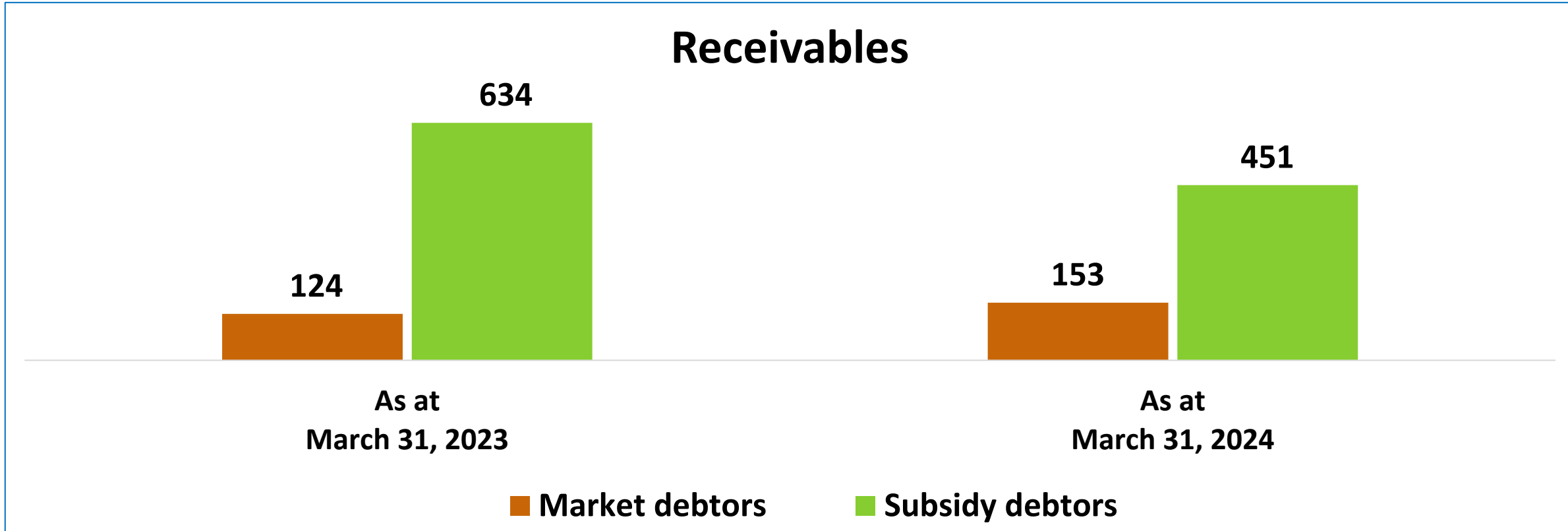
Equity Reserves Total Shareholders funds



Debt and Surplus funds

Long term debt Short term debt Short term Surplus





Subsequently received Rs. 137Crore in April & May 2024.

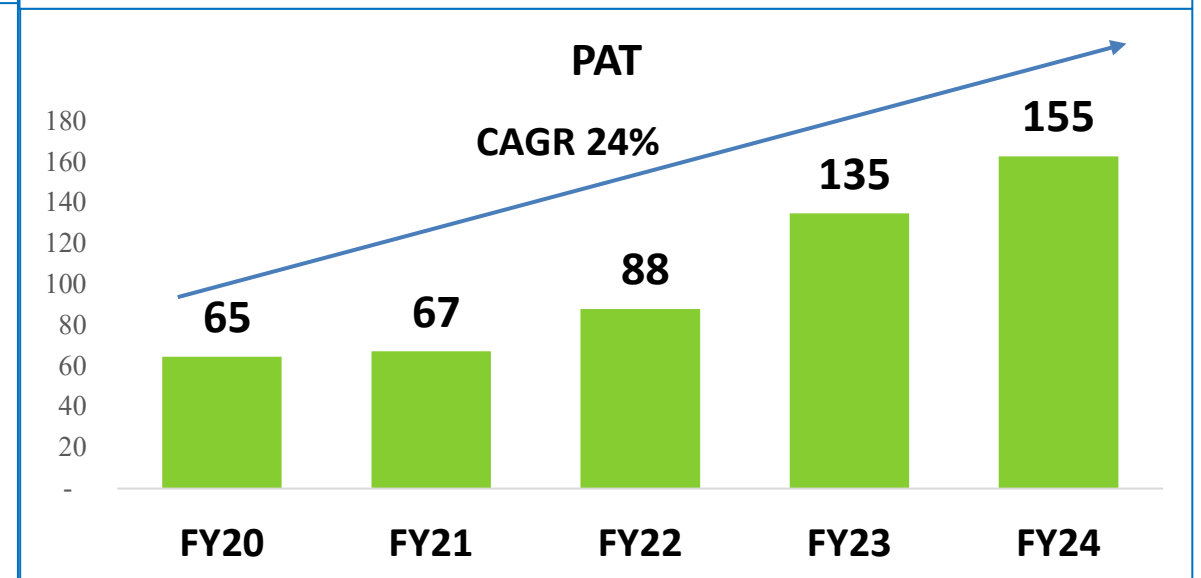
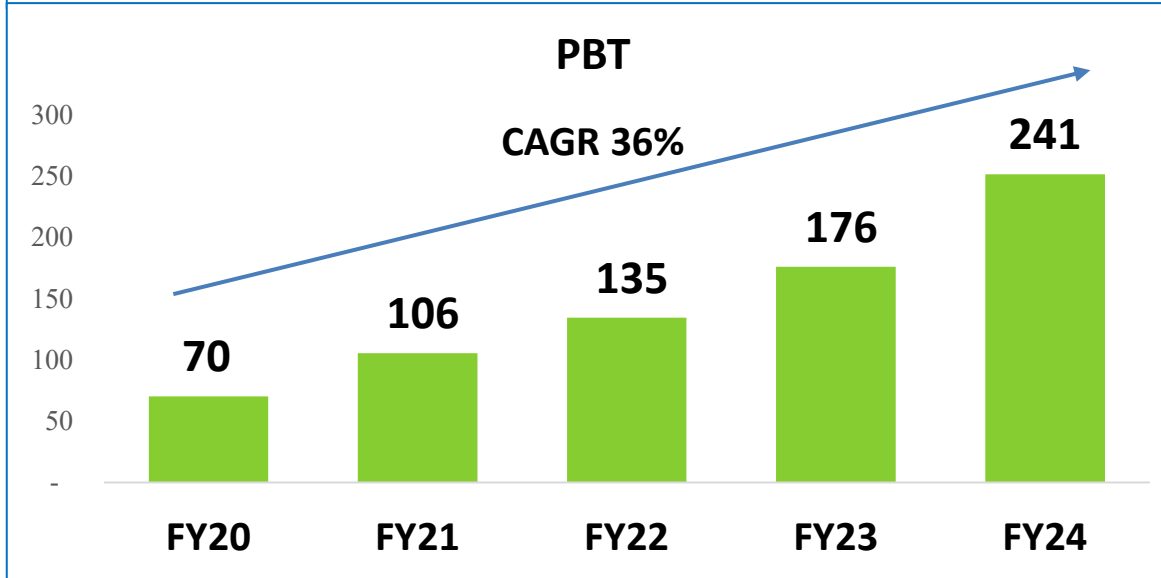
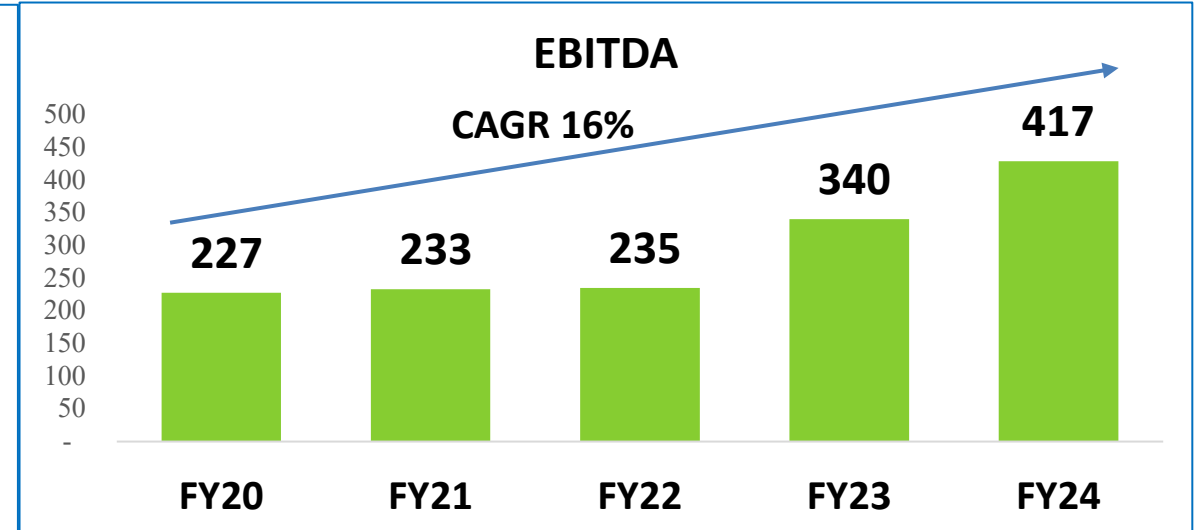
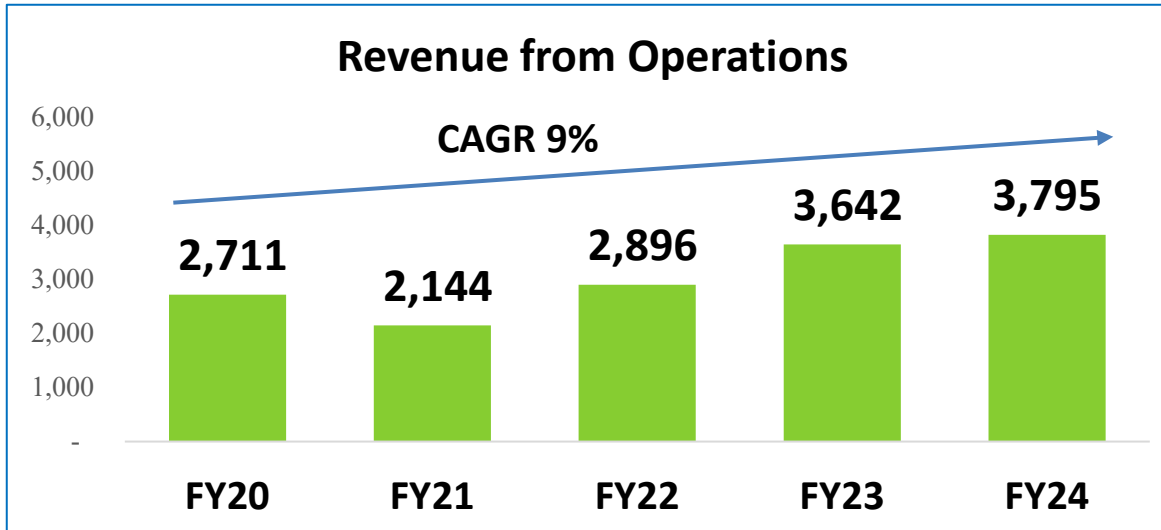


Past Annual Performance

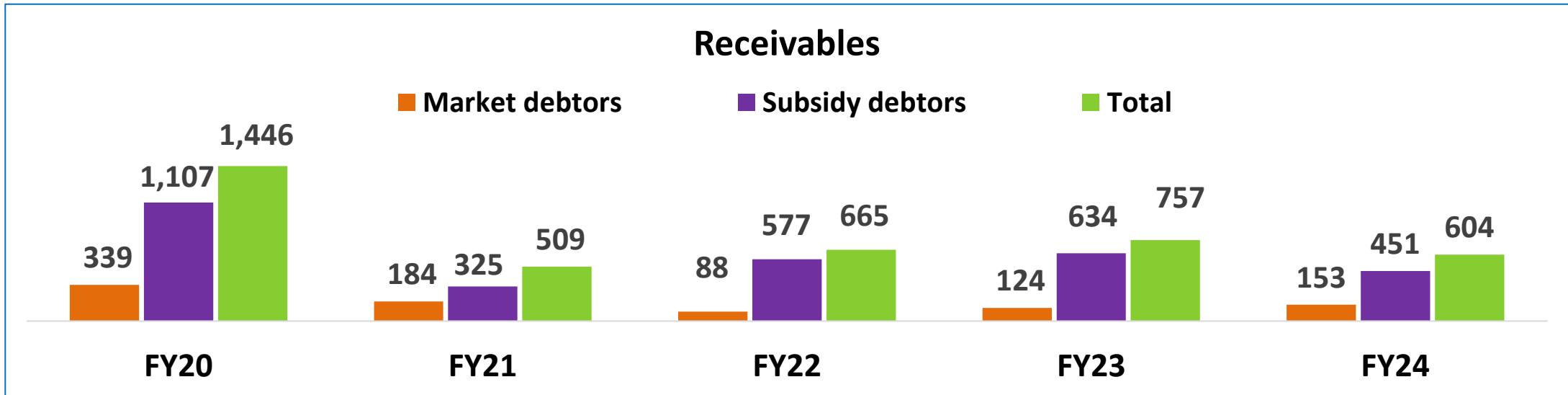
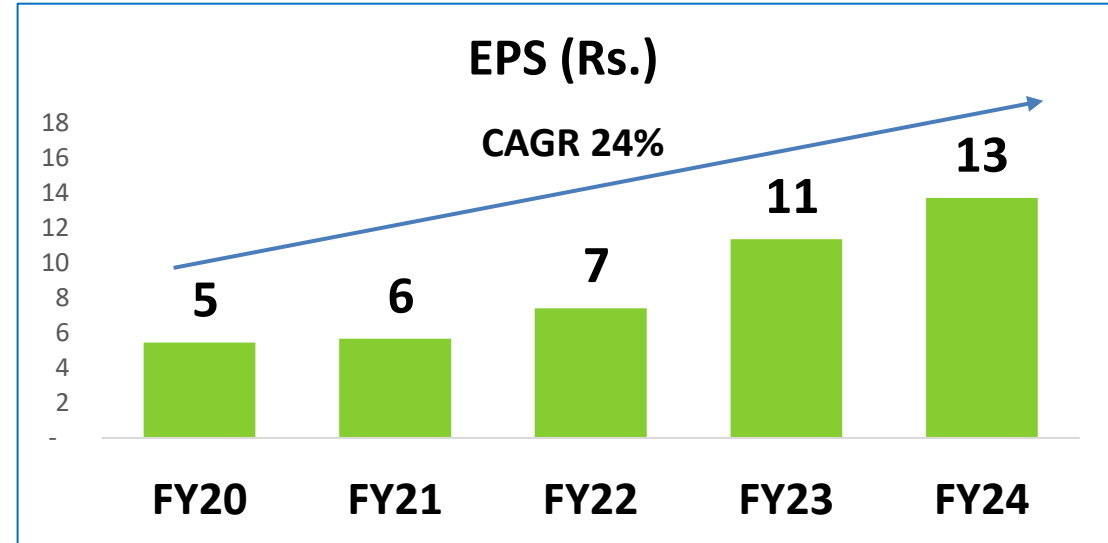
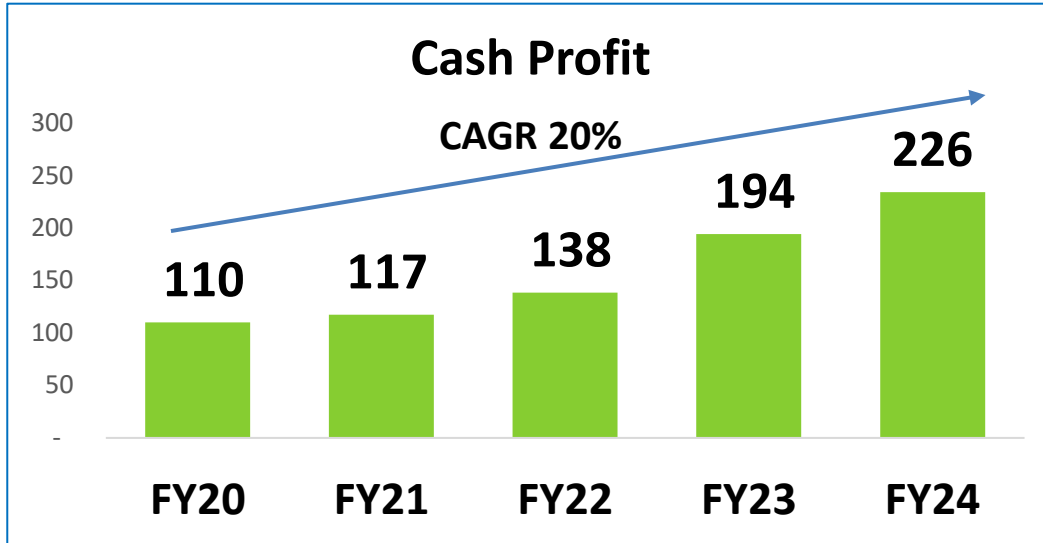


Performance Highlights

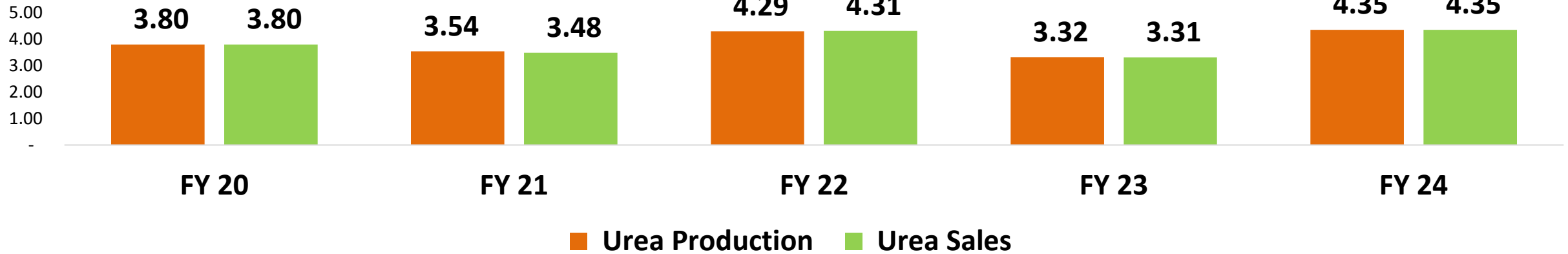
INR Crore



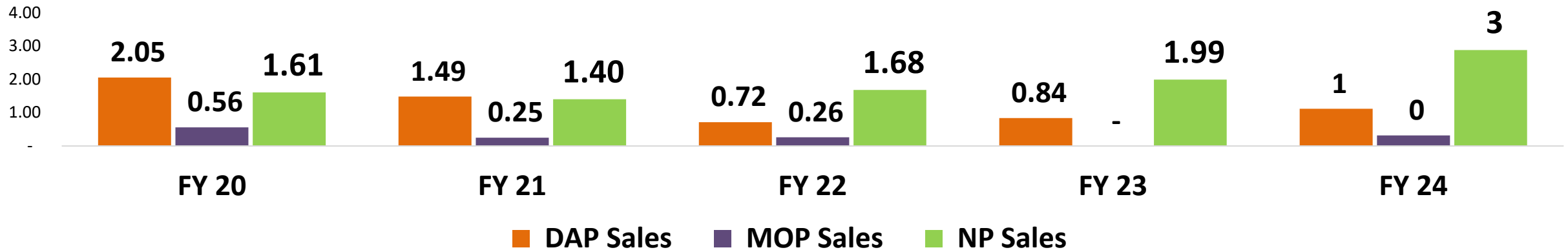
INR Crore [except EPS]



Urea Production and Sales[Lakh MTs]



P&K Fertilisers Sales[Lakh MTs]



Plant situated at Mangalore West Coast Opposite Mangalore Port

Production Capacity – Urea - 3.8 LMT, DAP & Complex 2.85 LMT

Trading Imp MOP & DAP

Marketing Territory
Karnataka -78%
Kerala – 2%
Tamil Nadu – 10%
Andhra Pradesh -6%
Maharashtra – 4%

Brand MANGALA

