



IntraSoft Technologies Limited

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Corp. Office : Suite 301, 145 Rash Behari Avenue, Kolkata - 700 029. **Tel:** +91-33-4023-1234 **Fax:** +91-33-2464-6584

August 13, 2024

**Corporate Relationship Department
BSE Limited**
25th Floor, P.J. Towers, Dalal Street
Fort, Mumbai – 400 001

**Corporate Listing Department
National Stock Exchange of India Limited**
Exchange Plaza, 5th Floor, Plot No. C1, G - Block
Bandra - Kurla Complex, Bandra (E), Mumbai – 400 051

Scrip Code: 533181 / ISFT

Dear Sir,

Sub: Presentation on Financial Results and Business Performance

With reference to captioned subject matter, please find enclosed herewith the presentation on Financial Results and Business Performance of the Company for the Quarter ended on June 30, 2024.

This is for your information and records.

Thanking You,
Yours faithfully,

For IntraSoft Technologies Limited



**Aakash Kumar Singh
Company Secretary & Compliance Officer**

Encl: As above

IntraSoft Technologies Limited



**Investor Presentation
13th August, 2024**

BSE: 533181, NSE: ISFT



123Stores

123Stores

E-Commerce Subsidiary of IntraSoft
Technologies Limited

We are an Amazon Retailer

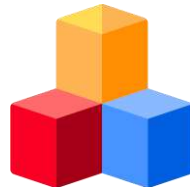
What we do?



Our value proposition



Products we sell



- ✓ We are amongst the top 300 e-commerce retailers on the Amazon US marketplace #
- ✓ We enable small and medium businesses (our brand partners) in the US to sell their products on Amazon
- ✓ We sell 150,000 + products across all major categories – home & kitchen, garden & outdoor, tools & more

Source(s): #Marketplace Pulse

Our Business Model

Our end-to-end solution enables brand partners to grow their business on Amazon without the need for dedicated resources

amazon

Premium seller on Amazon US with 96% Life-time rating

Customers

We service millions of marketplace customers

Marketplace management

Brand/Supplier Management

123Stores

Technology and Infrastructure

Customer support

Supply Chain Management

Brand Partners

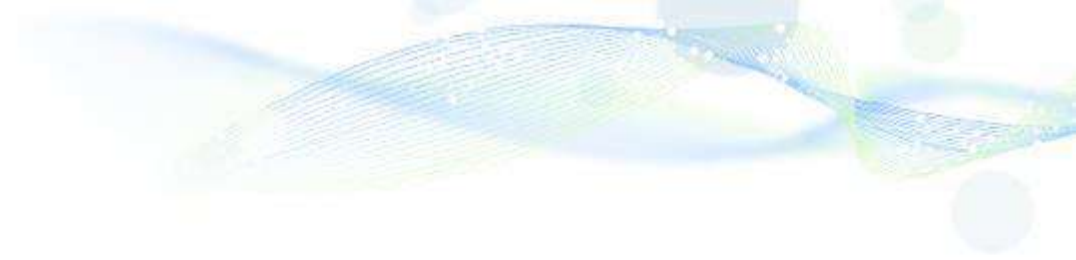
We have a wide network of 300+ brand partners

Logistics Partners

We have partnered with leading logistic companies – UPS and Fedex for fast and accurate order fulfillment

Our Platform Features





Financial Performance of IntraSoft Technologies Limited



Financial Performance – IntraSoft Technologies Limited

Unaudited Consolidated Statement of Profit & Loss

Particulars	Quarter Ended	
	Jun-24	Jun-23
	₹ (In Lakhs)	
Revenue From Operations	12,324.02	12,041.95
Cost of Goods Sold	7,730.61	7,491.70
Gross Profit	4,593.41	4,550.25
Shipping and Handling Expenses	1,799.10	1,620.46
Sales & Marketing Expenses	1,810.95	1,630.33
Employee Benefit Expense	269.59	477.91
Other Expenses	237.93	339.10
Earnings From Operations	475.84	482.45
Other Income (Net)	77.08	183.12
Earnings Before Interest, Tax, Depreciation & Amortization	552.92	665.57
Depreciation & Amortization	21.94	25.41
Earnings Before Interest & Tax	530.98	640.16
Finance Costs	160.60	288.41
Profit Before Tax (PBT)	370.38	351.75
Tax Expense	-0.76	74.48
Profit After Tax (PAT)	371.14	277.27



Financial Performance – IntraSoft Technologies Limited

Unaudited Consolidated Statement of Assets & Liabilities

Particulars	As at	As at
	Jun – 24	Jun – 23
ASSETS	₹ (In Lakhs)	
Non-current assets		
Property, plant and equipment	1,153.35	1,393.32
Investment Property	143.96	0.00
Other intangible assets	6.17	7.11
Other intangible assets under Development	18,524.48	16,004.64
Financial assets		
(i) Investments	5.51	1,896.00
(ii) Other financial assets	3.92	3.76
Deferred tax assets (net)	1,795.74	1,857.07
Non-current tax assets	26.63	24.18
Other non-current assets	87.93	50.53
	21,747.69	21,236.61
Current assets		
Inventories	3,921.37	9,034.84
Financial assets		
(i) Investments	1,184.22	6,228.27
(ii) Trade receivables	358.86	249.47
(iii) Cash and cash equivalents	536.87	157.66
(iv) Other bank balances	63.58	98.18
(v) Other financial assets	21.66	2.03
Current tax assets	0.00	42.09
Other current assets	68.20	224.61
	6,154.76	16,037.15
TOTAL ASSETS	27,902.45	37,273.76



Financial Performance – IntraSoft Technologies Limited

Unaudited Consolidated Statement of Assets & Liabilities		
Particulars	As at	As at
	Jun – 24	Jun – 23
EQUITY AND LIABILITIES	₹ (In Lakhs)	
Equity		
Equity share capital	1,631.17	1,473.17
Other equity	19,841.26	16,645.83
	21,472.43	18,119.00
Liabilities		
Non-current liabilities		
Financial liabilities:		
(i) Borrowings	1,238.81	13,865.90
(ii) Other Financial Liabilities	3.57	0.00
Provisions	126.70	177.35
Deferred tax liabilities (net)	1,513.79	1,364.77
Other non-current liabilities	93.33	95.00
	2,976.20	15,503.02
Current liabilities		
Financial liabilities		
(i) Borrowings	156.14	851.23
(ii) Trade payables	2,386.99	1,688.99
(iii) Other Financial liabilities	801.45	995.51
Other current liabilities	50.66	107.27
Provisions	4.29	8.00
current tax liabilities	54.29	0.74
	3,453.82	3,651.74
TOTAL EQUITY AND LIABILITIES	27,902.45	37,273.76



IntraSoft Technologies Limited

For Further Information, Please Contact

Company :

IntraSoft Technologies Limited
CIN: L24133MH1996PLC197857

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