



October 22, 2024

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400001

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block – G, Bandra Kurla
Complex, Bandra (E), Mumbai - 400051

Ref.: Indus Towers Limited (534816/ INDUSTOWER)

Sub.: Revision of Outcome of the Board Meeting – Consolidated Financial Results for the second quarter (Q2) and half year ended September 30, 2024

Dear Sir/ Madam,

This is in continuation to our letter dated October 22, 2024, whereby the Company has submitted the Audited Financial Results (Standalone and Consolidated) for the second quarter (Q2) and half year ended September 30, 2024. Please note that in the Statement of Audited Consolidated Ind AS Financial Results for the quarter and half year ended September 30, 2024 (Consolidated Financial Results), the last line of Note no. 8 was inadvertently omitted and got included in Note no. 10 instead.

We have rectified the same and are hereby resubmitting the Consolidated Financial Results. There is no other change in the Consolidated Financial Results except the above-mentioned note.

You are requested to kindly take the revised Consolidated Financial Results on record.

Thanking you,

Yours faithfully,

For **Indus Towers Limited**

Samridhi Rodhe

Company Secretary & Compliance Officer

Encl.: As above

Indus Towers Limited

INDEPENDENT AUDITOR'S REPORT ON AUDIT OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF INDUS TOWERS LIMITED

Opinion

We have audited the accompanying Statement of Consolidated Financial Results for the quarter and half year ended September 30, 2024 of **Indus Towers Limited** ("the Parent"/ "the Company") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), ("the Consolidated Financial Results"/ "the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

- (i) includes the results of the following entities:
 - a. Indus Towers Limited ("ITL") ("Parent");
 - b. Smartx Services Limited (100% subsidiary of ITL); and
 - c. Indus Towers Employees' Welfare Trust;
- (ii) is presented in accordance with the requirements of the Listing Regulations; and
- (iii) gives a true and fair view in conformity with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under section 133 of the Companies Act, 2013 ("Act"), read with relevant rules issued thereunder and other accounting principles generally accepted in India of the consolidated net profit and consolidated total comprehensive income and other financial information of the Group for the quarter and half year ended September 30, 2024.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under Section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for audit of the Consolidated Financial Results section of our report below. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI") together with the ethical requirements that are relevant to our audit of the Consolidated Financial Results under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

Management's and Those Charged with Governance's Responsibilities for the Statement

This Statement is the responsibility of Company's management and has been approved by the Board of Directors for issuance. The Statement has been compiled / extracted from the Audited Interim Condensed Consolidated Financial Statements for the three and six month periods ended September 30, 2024, the Audited Consolidated Financial results for the quarter ended June 30, 2024 and the Audited Consolidated Financial Results for the quarter and year ended March 31, 2024. This responsibility includes the preparation and presentation of the Consolidated Financial Results that give a true and fair view of the consolidated net profit/loss and consolidated other comprehensive income/loss and other financial information of the Group in accordance with the recognition and measurement principles laid down in Ind AS 34 prescribed under Section 133 of the Act read



with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with the Listing Regulations.

The respective Board of Directors of the entities included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the respective financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of this Consolidated Financial Results by the Directors of the Parent, as aforesaid.

In preparing the Consolidated Financial Results, the respective management and the Board of Directors/those charged with governance of the entities included in the Group are responsible for assessing the ability of the respective entities to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate their respective entities included in the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors/those charged with governance of the entities included in the Group are responsible for overseeing the financial reporting process of respective entities of the Group.

Auditor's Responsibilities for audit of the Consolidated Financial Results

Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Results, as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Consolidated Financial Results.

As part of an audit in accordance with SAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Consolidated Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal financial control.
- Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal financial controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Evaluate the appropriateness and reasonableness of disclosures made by the Board of Directors in terms of the requirements specified under the Listing Regulations.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group to continue as a going concern. If we



Deloitte Haskins & Sells LLP

conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Consolidated Financial Results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the Consolidated Financial Results, including the disclosures, and whether the Consolidated Financial Results represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the Consolidated Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Consolidated Financial Results may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Consolidated Financial Results.

We communicate with those charged with governance of the Parent and such other entities included in the Consolidated Financial Results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings including any significant deficiencies in internal financial controls that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

For Deloitte Haskins & Sells LLP
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)



A handwritten signature in blue ink, appearing to read "Anup Kumar Sharma".

Anup Kumar Sharma
Partner

(Membership No. 063828)

UDIN: 240638288KCCUB2198

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Place: Gurugram
Date: October 22, 2024

Indus Towers Limited
(CIN: L64201HR2006PLC073821)

Regd. Office: Building No. 10, Tower A, 4th Floor, DLF Cyber City, Gurugram-122002, Haryana

Telephone no. +91 124 4296766, Fax no. + 91 124 4289333, Email id: compliance.officer@industowers.com

Statement of Audited Consolidated Ind AS financial results for the quarter and half year ended September 30, 2024

(In Rs. Million except per share data)

Particulars	Quarter ended			Half year ended		Year ended
	September 30, 2024	June 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023	March 31, 2024
	Audited	Audited	Audited	Audited	Audited	Audited
Income						
Revenue from operations (refer note 13(c) & 13(d))	74,653	73,830	71,325	148,483	142,084	286,006
Other income	1,139	564	972	1,703	1,537	3,611
Total income	75,792	74,394	72,297	150,186	143,621	289,617
Expenses						
Power and fuel	28,925	29,005	28,554	57,931	56,818	111,499
Employee benefit expenses	2,073	1,971	1,957	4,044	3,807	7,823
Repairs and maintenance	3,832	3,592	3,498	7,424	6,855	13,991
Other expenses (refer note 11)	(9,248)	(6,192)	2,757	(15,440)	4,907	5,754
Total expenses	25,582	28,377	36,766	53,959	72,387	139,067
Profit before depreciation and amortisation, finance costs, finance income, charity and donation and tax	50,210	46,017	35,531	96,227	71,234	150,550
Depreciation and amortisation expenses	16,025	15,836	15,529	31,861	29,522	61,600
Less: adjusted with general reserve in accordance with the scheme of arrangement	(224)	(231)	(273)	(455)	(525)	(1,001)
	15,801	15,605	15,256	31,406	28,997	60,599
Finance costs	4,614	4,558	4,586	9,172	8,867	18,638
Finance income	(439)	(476)	(2,122)	(915)	(2,887)	(11,284)
Charity and donation	433	412	344	845	687	1,373
Profit before tax	29,801	25,918	17,467	55,719	35,570	81,224
Tax expense	7,566	6,659	4,520	14,225	9,144	20,862
Current tax	3,998	4,434	4,410	8,432	9,157	19,388
Deferred tax	3,568	2,225	110	5,793	(13)	1,474
Profit for the period / year	22,235	19,259	12,947	41,494	26,426	60,362
Other comprehensive income ('OCI')						
Items that will not be re-classified to profit or loss						
Remeasurement gain/ (loss) of defined benefit plans (net of tax)	(12)	-	(39)	(12)	(39)	(32)
Other comprehensive income/(loss) for the period/year (net of tax)	(12)	-	(39)	(12)	(39)	(32)
Total comprehensive income for the period/year (net of tax)	22,223	19,259	12,908	41,482	26,387	60,330
Paid-up equity share capital (Face value Rs. 10 each)	26,381	26,949	26,949	26,381	26,949	26,949
Other equity	257,607	262,491	210,040	257,607	210,040	243,439
Earnings per equity share (nominal value of equity share is Rs. 10 each)^						
Basic	8.30	7.15	4.81	15.45	9.81	22.40
Diluted	8.30	7.15	4.80	15.45	9.80	22.40

^ EPS is not annualised for the quarter and half year ended September 30, 2024, quarter ended June 30, 2024 and quarter and half year ended September 30, 2023.

Notes to financial results

- The above financial results for the quarter and half year ended September 30, 2024 have been reviewed by the Audit & Risk Management Committee at its meeting held on October 22, 2024 and approved by the Board of Directors at its meeting held on October 22, 2024.



2. These Audited Consolidated Financial Results are compiled / extracted from the Audited Interim Condensed Consolidated Financial Statements for three and six month periods ended September 30, 2024, the Audited Consolidated Financial Results for the quarter ended June 30, 2024, quarter and year ended March 31, 2024, and quarter and half year ended September 30, 2023. The Audited Interim Condensed Consolidated Financial Statements for three and six month period ended September 30, 2024 have been prepared in accordance with Ind AS 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013 read together with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) and other accounting principles generally accepted in India. The consolidated financial results represent results of the Company, its subsidiary and its controlled trust. The Company, together with its wholly owned subsidiary and controlled trust is hereinafter referred to as "the Group". The statutory auditors have expressed an unmodified audit opinion on these financial results.
3. Statement of Consolidated Assets and Liabilities is as follows:

Particulars	(In Rs. Million)	
	As at	
	September 30, 2024 Audited	March 31, 2024 Audited
A Assets		
Non-current assets		
Property, plant and equipments	279,618	266,493
Right of use assets	136,987	126,377
Capital work-in-progress	3,921	4,219
Intangible assets	432	132
Financial assets		
Investment	28	28
Other financial assets	13,863	13,233
Income tax assets (net)	7,730	7,715
Deferred tax assets (net)	4,967	10,756
Other non - current assets	27,166	24,823
	474,712	453,776
Current assets		
Financial assets		
Investments	2,650	-
Trade receivables	56,290	64,507
Cash and cash equivalents	256	631
Other financial assets	44,662	35,768
Other current assets	5,155	3,994
	109,013	104,900
Total assets	583,725	558,676
B Equity and liabilities		
Equity		
Equity share capital	26,381	26,949
Other equity	257,607	243,439
	283,988	270,388
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	7,667	15,044
Lease liabilities	150,157	138,202
Other financial liabilities	3,821	3,923
Provisions	22,836	21,592
Other non - current liabilities	9,502	7,962
	193,983	186,723
Current liabilities		
Financial liabilities		
Borrowings	31,844	28,074
Lease liabilities	23,912	23,990
Trade payable		
Total outstanding dues of micro enterprises and small enterprises	548	702
Total outstanding dues to creditors other than micro enterprises and small enterprises	23,391	22,095
Other financial liabilities	13,548	17,697
Other current liabilities	10,425	6,449
Provisions	806	740
Current tax liabilities (net)	1,280	1,818
	105,754	101,565
Total Liabilities	299,737	288,288
Total equity and liabilities	583,725	558,676



4. Statement of Consolidated Cash Flows is as follows:

(In Rs. Million)

Particulars	Half Year ended	
	September 30, 2024	September 30, 2023
	Audited	Audited
Cash flows from operating activities		
Profit before tax	55,719	35,570
Adjustments for		
Depreciation and amortization expenses	31,406	28,997
Finance income	(915)	(459)
Finance costs	9,172	8,867
Profit on sale of property, plant and equipment	(1,307)	(1,314)
Allowances for doubtful receivables and advances (net)	(18,312)	2,210
Revenue equalisation	(2,766)	(2,431)
Others	(219)	(223)
Operating profit before changes in assets and liabilities	72,778	71,217
Decrease/(Increase) in other financial assets	(9,748)	(9,634)
Decrease/(Increase) in other assets	(875)	(1,720)
Decrease/(Increase) in trade receivables	26,581	(15,380)
Increase/(Decrease) in other financial liabilities	(504)	(525)
Increase/(Decrease) in provisions	100	81
Increase/(Decrease) in other liabilities	5,648	6,894
Increase/(Decrease) in trade payables	1,260	1,749
Cash generated from operations	95,240	52,682
Income tax paid (net of refunds)	(8,985)	(7,368)
Net cash flow from/(used in) operating activities (A)	86,255	45,314
Cash flows from investing activities		
Purchase of property, plant & equipment, intangible assets and capital work in progress (net)	(37,858)	(41,595)
Proceeds from sale of property, plant & equipment	2,385	2,345
Investment in mutual funds	(127,454)	(85,296)
Proceeds from sale of mutual funds	125,060	85,333
Interest received	733	489
Others	74	(34)
Net cash flow from/(used in) investing activities (B)	(37,060)	(38,758)
Cash flows from financing activities		
Proceeds from borrowings	31,865	47,639
Repayment of borrowings	(35,547)	(36,910)
Payment for buyback of equity shares	(26,400)	-
Transaction costs and tax paid related to buyback of equity shares	(1,087)	-
Interest paid	(878)	(1,429)
Repayment of lease liabilities (including interest)	(17,523)	(15,336)
Net cash flow from/(used in) financing activities (C)	(49,570)	(6,036)
Net increase/(decrease) in cash and cash equivalents during the period (A+B+C)	(375)	520
Cash and cash equivalents at the beginning of the period	631	224
Cash and cash equivalents at the end of the period	256	744



5. The Board of Directors at its meeting held on July 30, 2024 approved a proposal for buyback of upto 56,774,193 equity shares of the Company at a price of Rs. 465 per equity share, payable in cash for an aggregate amount upto Rs. 26,400 Mn through tender offer process in accordance with Companies Act, 2013 and rules made thereunder, and the Securities and Exchange Board of India (Buy-Back of Securities) Regulations, 2018 (the "SEBI Buyback Regulations") as amended.

The tendering period for the buyback offer opened on August 14, 2024 and closed on August 21, 2024 (both days inclusive). The Company intimated to the stock exchanges regarding the completion of extinguishment of shares and closure of Buyback vide its letter dated September 05, 2024.

Accordingly, the equity share capital of the Company was reduced by Rs. 568 Mn and the premium on buy-back of Rs. 25,832 Mn was adjusted against securities premium account. An amount of Rs. 1,087 Mn was paid towards transaction costs and tax related to buyback, which has been adjusted against securities premium. The Company has also created a capital redemption reserve of Rs. 568 Mn, equal to nominal value of shares bought back, as an appropriation from securities premium in accordance with Companies Act, 2013.

6. During the quarter ended September 30, 2024, the Company completed a buyback of its 56,774,193 equity shares, resulting in an increase in shareholding of Bharti Airtel Limited in the Company from 48.95% to 50.01%. Considering its current board-composition pursuant to the shareholders agreement between the Company, Bharti Airtel Limited, and Vodafone Group Plc., the Company continues to be a joint venture as on September 30, 2024.
7. Indus Towers Employees Welfare Trust [a trust set up for administration of Employee Stock Option Plan ('ESOP') of the Group] was incorporated in FY 2014-15. During the half year ended September 30, 2024, 692,070 equity shares of exercise price of Rs. 10 each have been transferred to employees upon exercise of stock options. As of September 30, 2024, the Trust holds 275,613 shares (March 31, 2024 – 967,683 shares) of Face Value of Rs. 10 each of the Company.
8. During the quarter ended September 30, 2024, the Company has received a show cause notice ("SCN") from Directorate General of GST Intelligence, Ghaziabad ("DGGI"), under Section 74 of the Central Goods and Services Tax Act, 2017 ('CGST Act') on PAN India basis (except for 6 states where proceedings were initiated earlier) for the financial years 2017-18 to 2023-24 proposing disallowance of Input Tax Credit ("ITC") on passive infrastructure assets ("PIA") i.e. DG sets, battery banks, air conditioners etc. amounting to Rs. 54,546 Mn alleging that the PIA are integral part of towers.

The Company, based on its internal assessment, supplemented by a legal advice believes that any liability devolving on the Company on account of the show cause notice is remote.

9. The Group was set-up with the object of, inter alia, establishing, operating and maintaining wireless communication towers. This is the only activity performed and is thus also the main source of risks and returns. The Group's segments as reviewed by the Chief Operating Decision Maker (CODM) do not result into identification of different ways / sources into which they see the performance of the Group. Accordingly, the Group has a single reportable and geographical segment. Hence, the disclosures as per Regulation 33(1)(e) read with Clause (L) of Part A of Schedule IV of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended are not applicable to the Group.
10. The Audited Standalone Financial Results of the Company are available on the Company's website www.industowers.com and on the Stock Exchanges websites www.nseindia.com and www.bseindia.com. Key numbers of Standalone Financial Results of the Company are as under:

S.No	Particulars	Quarter ended			Half Year ended		Year ended
		September 30, 2024	June 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023	March 31, 2024
1	Revenue from operations	74,653	73,830	71,325	148,483	142,084	286,006
2	Profit before tax	29,790	25,923	17,473	55,713	35,606	81,272
3	Profit after tax	22,224	19,264	12,953	41,488	26,462	60,410

11. Other expenses includes amount on account of allowances for doubtful receivables as below:

Particulars	Quarter ended			Half year ended		Year ended
	September 30, 2024	June 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023	March 31, 2024
Allowances for doubtful receivables (net)	(10,766)	(7,597)	1,335	(18,363)	2,204	(767)



12. The disclosure required as per the provisions of Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is given below:

S. No.	Particulars	Quarter ended			Half year ended		Year ended
		September 30, 2024	June 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023	March 31, 2024
		Audited	Audited	Audited	Audited	Audited	Audited
(i)	Debt-equity ratio (no. of times)	0.14	0.11	0.24	0.14	0.24	0.16
(ii)	Debt service coverage ratio (no. of times)	4.40	2.70	2.57	3.38	2.57	2.77
(iii)	Interest service coverage ratio (no. of times)	12.17	11.16	8.32	11.66	8.69	8.97
(iv)	Net worth (Rs. Mn)	259,652	265,523	212,265	259,652	212,265	246,246
(v)	Current ratio (no. of times)	1.03	1.10	1.09	1.03	1.09	1.03
(vi)	Long term debt to working capital (no. of times)	2.35	0.90	3.17	2.35	3.17	4.51
(vii)	Bad debts to account receivable ratio (%)	0.00%	0.45%	0.00%	0.50%	0.00%	0.00%
(viii)	Current liability ratio (no. of times)	0.35	0.35	0.36	0.35	0.36	0.35
(ix)	Total debts to total assets (no. of times)	0.07	0.06	0.11	0.07	0.11	0.08
(x)	Debtor turnover (annualised) (no. of times)	5.26	4.85	4.97	4.92	5.14	5.05
(xi)	Operating profit margin (%)	44.57%	40.43%	27.06%	42.51%	28.65%	30.19%
(xii)	Net profit margin (%)	29.78%	26.09%	18.15%	27.95%	18.60%	21.11%
(xiii)	Capital redemption reserve (Rs. Mn)	1,039	471	471	1,039	471	471
(xiv)	Net profit after tax (Rs. Mn)	22,235	19,259	12,947	41,494	26,426	60,362
(xv)	Basic earnings per share (EPS) (Rs. per share) (not annualised for the quarter and half year)	8.30	7.15	4.81	15.45	9.81	22.40
(xvi)	Diluted earnings per share (EPS) (Rs. per share) (not annualised for the quarter and half year)	8.30	7.15	4.80	15.45	9.80	22.40

The basis of computation of above parameters is provided in the table below:

(i)	Debt-equity ratio	Debt-equity ratio is computed by dividing total borrowings (i.e. long-term borrowings and short term borrowings excluding lease liabilities) by total equity as on date.
(ii)	Debt service coverage ratio	Debt service coverage ratio is computed by dividing profit before depreciation and amortization, finance costs, finance income, charity and donation and tax excluding other income by interest on borrowings and interest on lease liabilities and repayments of long-term borrowings and lease liabilities.
(iii)	Interest service coverage ratio	Interest service coverage ratio is computed by dividing profit before depreciation and amortization, finance costs, finance income, charity and donation and tax excluding other income by interest on borrowings and interest on lease liabilities.
(iv)	Net worth	Net worth is computed as per section 2(57) of Companies Act, 2013.
(v)	Current ratio	Current ratio is computed by dividing the total current assets by total current liabilities as on date.
(vi)	Long term debt to working capital	Long term debt to working capital is computed by dividing long-term borrowings by working capital (where working capital is current assets as reduced by current liabilities).
(vii)	Bad debts to account receivable ratio	Bad debts to account receivable ratio is computed by dividing bad debts written off with gross trade receivables as on date.
(viii)	Current liability ratio	Current liability ratio is computed by dividing the total current liabilities by total liabilities as on date.
(ix)	Total debts to total assets	Total debts to total assets is computed by dividing total borrowings (i.e. long-term borrowings and short term borrowings excluding lease liabilities) by total assets as on date.
(x)	Debtor turnover	Debtor turnover is computed by dividing revenue from operations by average (of opening and closing) net trade receivables (after allowances for doubtful receivables) during the period/year.
(xi)	Operating profit margin	Operating profit margin is computed by dividing profit before finance costs, finance income, charity and donation and tax excluding other income by revenue from operation for the period/year.
(xii)	Net profit margin	Net profit margin is computed by dividing net profit after tax by revenue from operation for the period/year.



13. A large customer of the Group accounts for substantial part of revenue from operations for the quarter and half year ended September 30, 2024, and constitutes a significant part of outstanding trade receivables and unbilled revenue as at September 30, 2024.

(a) The said customer in its latest published unaudited financial results for the quarter ended June 30, 2024 reported updates on financial performance, financial position and funding status which is summarized below:

(i) It has incurred a loss and has negative net worth.

(ii) It has outstanding debt from banks and others and deferred payment obligation amount towards Spectrum and AGR and has reclassified from non-current borrowings of loans from banks and others to current maturities of long-term debt of loans from banks and others for not meeting certain covenant clauses under the financial agreements.

(iii) It has utilized extended credit period to discharge some of its contractual obligations. Further, certain vendors have asked for payment of their overdue outstanding and the said customer continues to be in discussion with them to agree to a payment plan.

(iv) Bank guarantees are required to be provided from October 2025 to September 2026 for which it may also seek a waiver from Department of Telecommunications ("DOT").

(v) It has raised an amount aggregating to Rs. 180,000 Mn by way of Further Public Offer (FPO). Additionally, it issued equity shares aggregating to Rs. 20,750 Mn on a preferential basis to an existing shareholder entity forming part of the promoter group.

(vi) It issued Optionally Convertible Debentures (OCDs) amounting to Rs. 16,000 Mn to one of its vendors in February 2023 and subsequently Rs. 14,400 Mn worth of OCDs were converted into equity shares on March 23, 2024 and Rs. 1,600 Mn worth of OCDs were converted into equity shares on July 12, 2024. The said customer also issued equity shares aggregating to Rs. 24,580 Mn to two of its vendors on July 19, 2024.

The said customer has also disclosed in the aforesaid results that as of the date of its latest reporting it has met all debt obligations payable to its lenders / banks and financial institutions along with applicable interest.

Further, the said customer stated that it believes, with the above mentioned capital infusion, it will be able to conclude the negotiations with lenders, vendors and DoT for continued support and generation of cash flow from operations that will enable it to settle its liabilities as and when they fall due and the financial results have, therefore, been prepared on a going concern basis.

(b) The Group, subject to the terms and conditions agreed between the parties, has a secondary pledge over the shares held by one of the customer's promoters in the Group and a corporate guarantee provided by said customer's promoter which could be triggered in certain situations and events in the manner agreed between the parties. As at September 30, 2024, the value of secondary pledge is estimated to be Rs. 19,100 Mn. However, considering the terms and conditions agreed between the parties and such situations and events mentioned above have not yet triggered to realise the value of secondary pledge, hence, the Group has not considered the value of secondary pledge in its books of account.

(c) The said customer has been paying an amount largely equivalent to monthly billing since January 2023. It has also paid an amount of Rs. 23,282 Mn (Rs. 10,282 Mn for the quarter ended September 30, 2024) against old dues outstanding till date. The Group is in discussion with the said customer for a final payment plan for clearance of its entire old overdue outstanding balance. The Group continues to recognize revenue from operations relating to the said customer for the services rendered. The Group carries an allowance for doubtful receivables of Rs. 35,484 Mn as at September 30, 2024 (Rs. 53,853 Mn as at March 31, 2024) relating to the said customer which covers all overdue outstanding as at September 30, 2024.

(d) Further, as per Ind AS 116 "Leases", the Group recognises revenue based on straight lining of rentals over the contractual period and creates revenue equalization asset in the books of accounts. During the quarter ended December 31, 2022, the Group had recorded an impairment charge relating to the revenue equalization assets up to September 30, 2022 for the said customer and the Group had stopped recognizing revenue equalization asset on account of straight lining of lease rentals from October 01, 2022 onwards due to uncertainty of collection in distant future.



(e) The Group will continue to monitor the financial condition of the said customer. Considering the developments relating to funding and going concern matters as mentioned above for the said customer, the Group believes that it will realise the carrying amounts of receivable (including unbilled revenue) and property, plant and equipment included in the financial results as at September 30, 2024 related to the said customer.

For Indus Towers Limited



Prachur Sah
Managing Director and CEO
DIN: 07871676

Place: Gurugram
Date: October 22, 2024

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“The Company”, wherever stated stands for Indus Towers Limited.
For more details on the financial results, please visit our website www.industowers.com

