

13th November, 2024

To,
BSE Limited
PJ Towers, Dalal Street,
Mumbai 400 001

National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block
Bandra-Kurla Complex, Bandra (East)
Mumbai – 400 051

Scrip code : 532707

Trading Symbol : DYNPRO

Dear Sir,

Sub : Presentation on the Unaudited Financial Results for the Quarter ended September 30, 2024

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a presentation on the Unaudited Financial Results of the Company for the Quarter ended September 30, 2024 for the results announced today i.e. 13th November, 2024.

The aforesaid presentation is also being hosted on the website of the Company, www.dynemic.com in accordance with the Regulation 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Please take the same on record.

Thanking you,

Yours faithfully,

For Dynemic Products Limited



Varsha Mehta
Company Secretary

Encl : As above

DYNEMIC PRODUCTS LTD.


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Email : info@dynemic.com, **Website :** www.dynemic.com
CIN : L24100GJ990PLC013886

Unit - I : 6401, 6402, 6415, 6416, 6400, 6400/1, GIDC Estate, Ankleshwar-393002.
Unit - II : 3709/6, 3710/1, 3710/3, GIDC Estate, Ankleshwar-393002.
Unit - III : D-3/3/1, GIDC Estate, Dahej-392 130



Dynemic Products Limited

Investor Presentation Q2 2024-25



Disclaimer

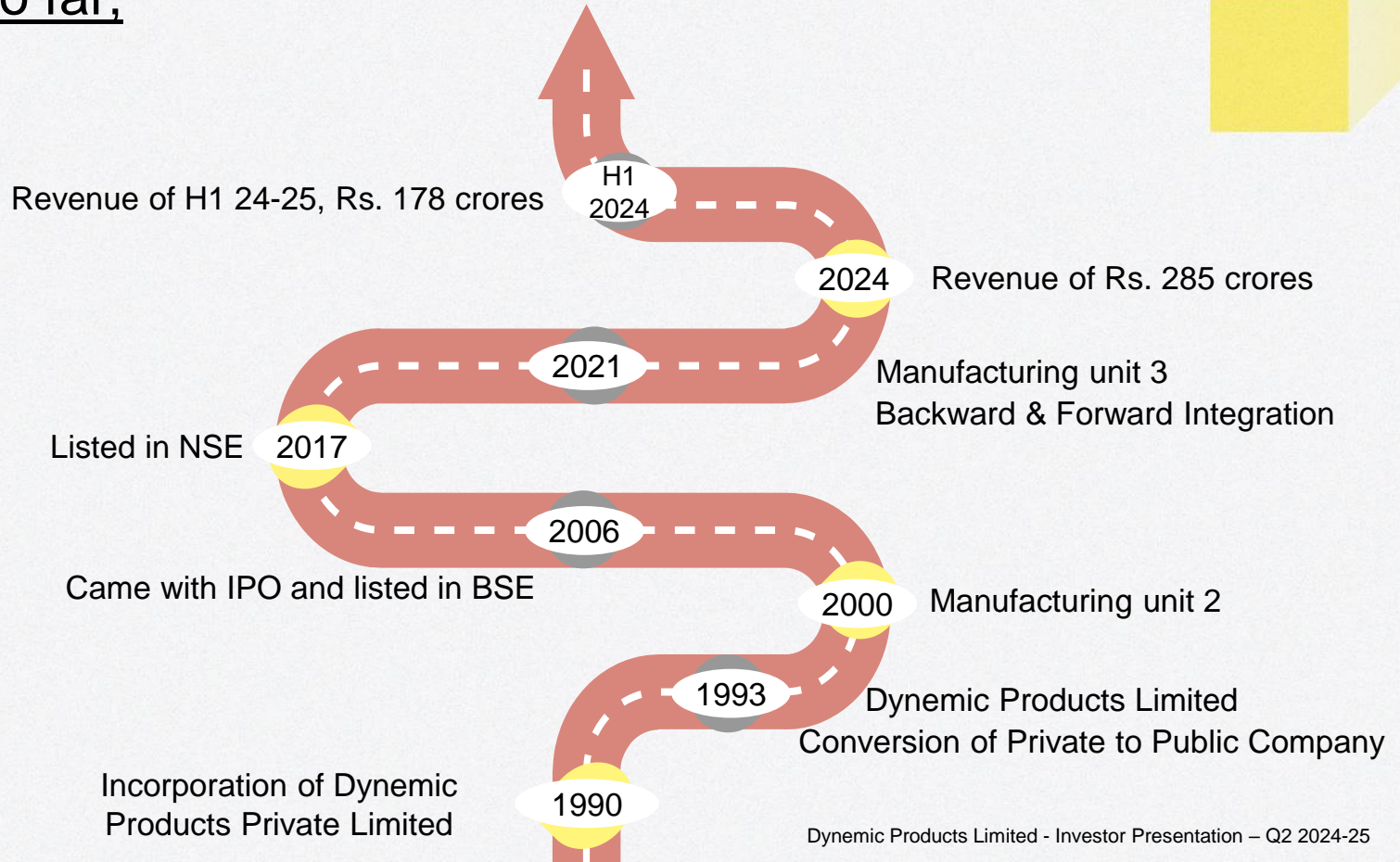
This presentation does not provide individually tailored advice but is an effort to express views that may be considered debatable, and may not conform to different views on the topic and does not contain any information of strategic nature emerging from Dynamic Products Limited.

The Company has prepared this presentation based on information available to it, including information derived from public sources that have not been independently verified. While reasonable efforts have been made to provide reliable information through this presentation, no representation or warranty, express or implied, is provided in relation to the fairness, accuracy, correctness, completeness or reliability of the information, opinions or conclusions expressed herein. Neither the Company nor anyone else accepts any liability whatsoever for any loss, howsoever, arising from use or reliance on this presentation or its contents or otherwise arising in connection therewith.

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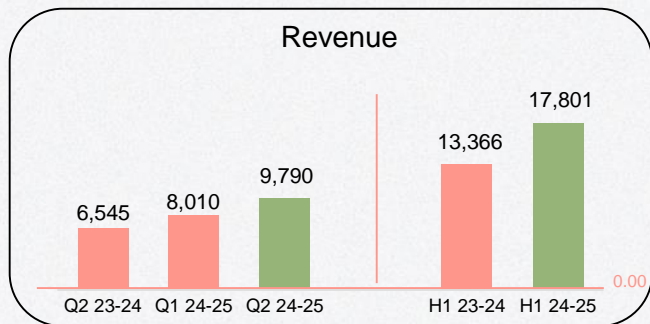
This presentation may contain forward looking statements including statements regarding our intent, belief or current expectations. While due care has been used in the preparation of forecast information, actual results may vary in a materially positive or negative manner.

Journey so far,

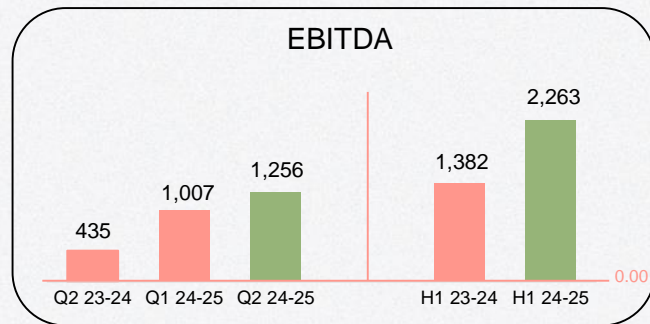


Quarterly comparison (Consolidated)

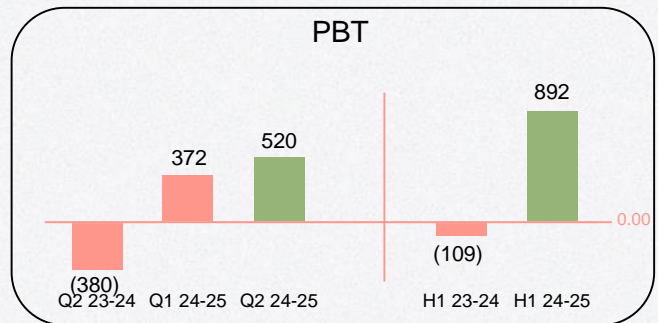
(Rs. in lakhs)



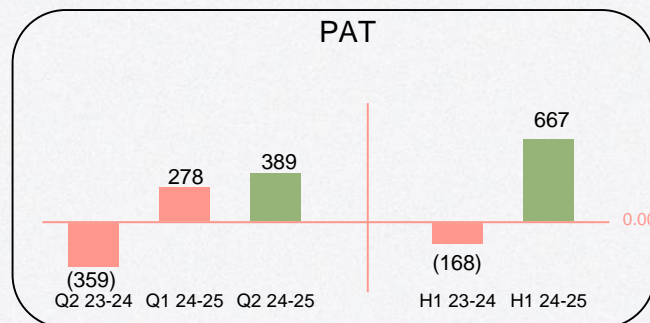
Revenue for H1 24-25 increased by 33.18% compare to H1 23-24



EBITDA for H1 24-25 increased by 63.78% compare to H1 23-24



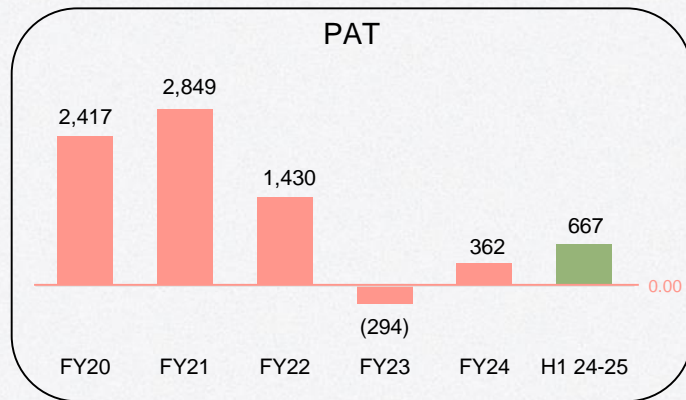
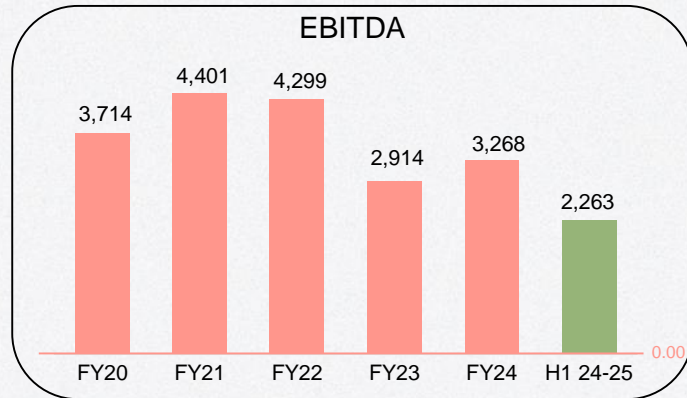
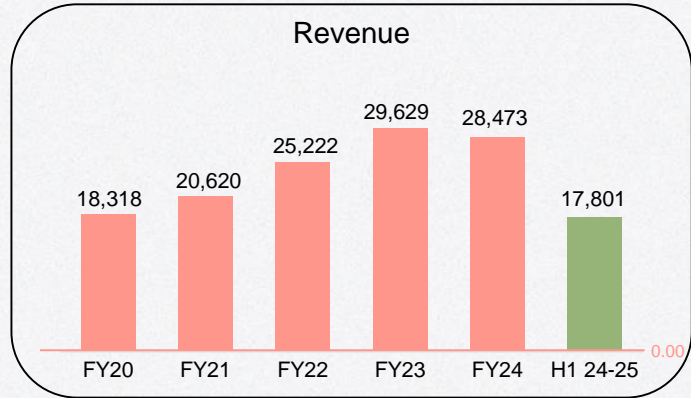
PBT for H1 24-25 increased by 918.55% compare to H1 23-24



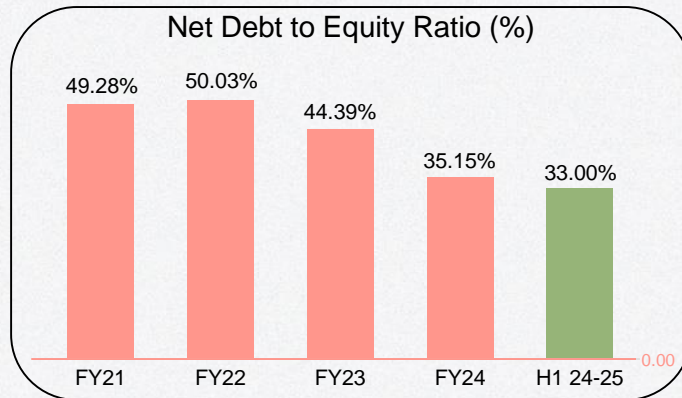
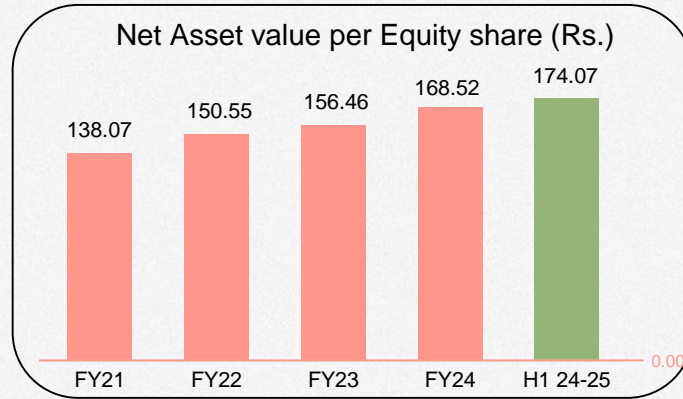
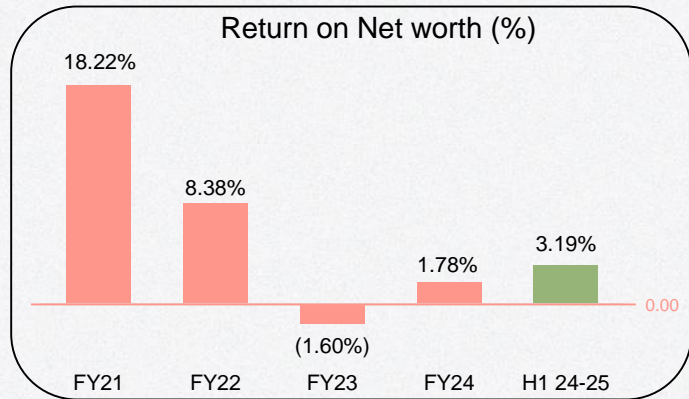
PAT for H1 24-25 increased by 497.09% compare to H1 23-24

Yearly comparison (Consolidated)

(Rs. in lakhs)



Consolidated key Ratios



Q2 2024-25 performance

(Rs. in lakhs)

Particulars	Standalone				Consolidated			
	Q2 2024-25	Q1 2024-25	Q2 2023-24	FY 2023-24	Q2 2024-25	Q1 2024-25	Q2 2023-24	FY 2023-24
Total income	9,789.91	8,009.98	6,539.44	28,442.32	9,790.21	8,010.49	6,545.35	28,473.31
Expenditure	8,532.25	7,002.41	6,108.94	25,183.34	8,534.24	7,003.72	6,109.92	25,205.49
EBITDA	1,257.67	1,007.57	430.50	3,258.98	1,255.98	1,006.77	435.43	3,267.81
EBITDA %	12.85%	12.58%	6.58%	11.46%	12.83%	12.57%	6.65%	11.48%
Depreciation	412.86	408.56	421.77	1,668.31	412.88	408.58	421.79	1,668.40
EBIT	844.80	599.01	8.73	1,590.67	843.09	598.19	13.64	1,599.42
EBIT %	8.63%	7.48%	0.13%	5.59%	8.61%	7.47%	0.21%	5.62%
Finance cost	322.63	226.37	393.39	1,288.90	322.72	226.40	393.39	1,289.28
PBT	522.18	372.63	(384.66)	301.77	520.35	371.75	(379.75)	310.70
PBT %	5.33%	4.65%	-5.88%	1.06%	5.32%	4.64%	-5.80%	1.09%
Tax expense	131.42	93.78	(21.77)	(104.47)	131.44	93.78	(20.53)	(51.18)
PAT	390.75	278.85	(362.89)	406.24	388.92	277.96	(359.22)	361.89
PAT %	3.99%	3.48%	-5.55%	1.43%	3.97%	3.47%	-5.49%	1.27%
Other comprehensive income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	22.10
Reported Net profit	390.75	278.85	(362.89)	406.24	388.92	277.96	(359.22)	383.99
NPM %	3.99%	3.48%	-5.55%	1.43%	3.97%	3.47%	-5.49%	1.35%

Management comments

- Consolidated Revenue in Q2 2024-25 is Rs. 9790.21 lakhs
 - Compared to Q2 2023-24 (Rs. 6545.35 lakhs): Growth of 49.58%
 - Compared to Q1 2024-25 (Rs. 8010.49 lakhs): Growth of 22.22%

This indicates strong quarter-over-quarter and year-over-year growth, highlighting positive business momentum.
- Company's Net debt equity ratio is improving every quarter.
- We have observed increase in demand in both Dye Intermediate and Food Colors business, as reflected in the company's quarterly results. Based on current trends, a similar or even higher level of demand is expected in the upcoming quarter. This could present an opportunity to strategize company's production capacity, inventory, and distribution to capitalize on the growing market interest.
- We anticipate that the full benefits of our expansion program will materialize over the next few years. With increase in production volume, EBITDA margins will also increase by spreading overhead more efficiently with higher output.
- With a combined production capacity of 22,644 MT per annum, the company is well-equipped to efficiently meet both current and future demand. This capability enables them to optimize operational performance and enhances ability to scale operations effectively. Such a robust production capacity positions the company for sustained long-term success and growth in the specialty chemicals sector, allowing for a competitive edge in responding to market trends and customer needs.

Thank You !

Dynemic Products Limited

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Manufacturing Plant 2:

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