

January 10, 2025

To

BSE Limited PJ Towers, Dalal Street, Mumbai - 400001 <i>Scrip Code: 535648</i>	National Stock Exchange of India Limited Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai - 400051 <i>Trading Symbol: JUSTDIAL</i>	Metropolitan Stock Exchange of India Limited 205(A), 2 nd Floor, Piramal Agastya Corporate Park, L.B.S Road, Kurla (West), Mumbai - 400070 <i>Scrip Symbol: JUSTDIAL</i>
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Dear Sir/Madam,

Sub: Investor presentation on Unaudited Financial Results for the quarter ended December 31, 2024

The presentation to analysts / investors on the financial performance of the Company for Financial Results of the Company for the quarter ended December 31, 2024 is enclosed herewith.

Kindly take the same on record.

Thanking you,

Yours truly,

For Just Dial Limited

Manan Udani
Company Secretary

Encl: as above

Just Dial Limited

CIN NO: L74140MH1993PLC150054

Registered & Corporate Office : Palm Court Building /M, 501/B, 5th Floor, New Link Road, Besides Goregaon Sports Complex, Malad West, Mumbai - 400064

Tel. : 022-28884060 • E-mail : investors@justdial.com

Mumbai, Delhi, Kolkata, Chennai, Bangalore, Pune, Hyderabad, Ahmedabad, Coimbatore, Jaipur and Chandigarh

☎ 088888-88888 | www.justdial.com

CORPORATE PRESENTATION

January 2025



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Any information provided in this presentation is subject to change without notice.

Q3 FY25 means the period Oct 1, 2024 to Dec 31, 2024

FY25 or FY 24-25 or FY 2025 means the Financial Year starting Apr 1, 2024 and ending Mar 31, 2025



BUSINESS OVERVIEW



COMPANY OVERVIEW

Justdial's services connect sellers of products & services with potential buyers/ users



High user engagement, 151.4 million ratings & reviews



191.2 million quarterly unique visitors in Q3-FY25



Database of 47.5 million listings



Scalable and profitable business model



601,080 active paid campaigns



Figures as on Dec 31, 2024

KEY STRENGTHS

- ❑ First Mover Advantage in Indian Local Search Market
- ❑ Strong Brand Recognition with 191.2 million unique quarterly visitors^ in Q3 FY25 (198.0 million in Q2 FY25)
- ❑ Comprehensive database of 47.5 million listings
- ❑ Attractive Value Proposition For Local SMEs
- ❑ Experience and Expertise in Local Indian Market
- ❑ Advanced and Scalable Technology Platform
- ❑ Efficient & Profitable Business Model
- ❑ Strong & Experienced Management Team
- ❑ Strong Financial Profile, Prepaid Model

^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive



NATIONWIDE PRESENCE



Nationwide coverage, branches in 11 cities across India



Corporate Headquarters in Mumbai, Technology operations in Bengaluru



4,478 employees in tele-sales, 5,287 feet-on-street salesforce




On-the-ground presence in 250+ cities pan India, covering 11,000+ pin codes

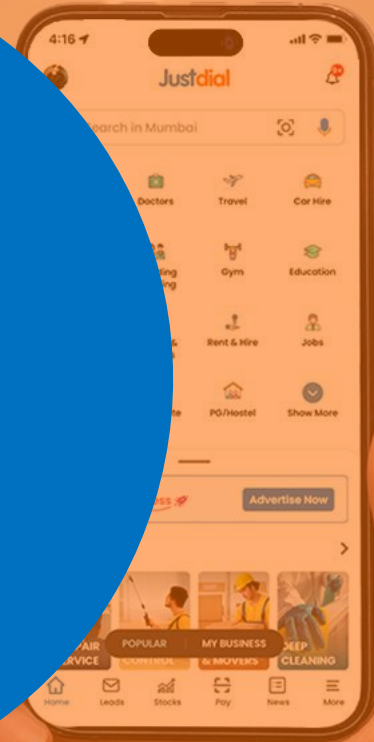
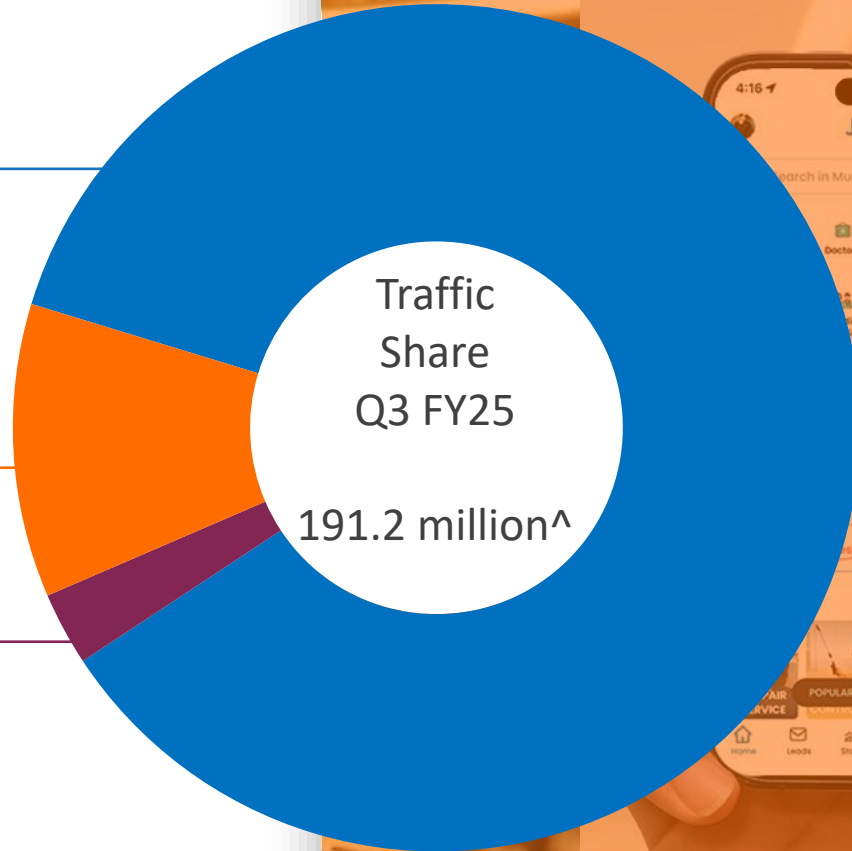


PLATFORMS

 **86.0%**
MOBILE
Mobile Site & Apps

 **11.2%**
DESKTOP/ PC
www.justdial.com

 **2.8%**
VOICE
88888-88888



^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive

MOBILE



Android & iOS Apps

Predictive Auto-Suggest

Company, Category, Product Search

Map View of Category Search

Location Detection

Voice Search

App Notifications

JD Pay

Maps & directions

Location-based search service

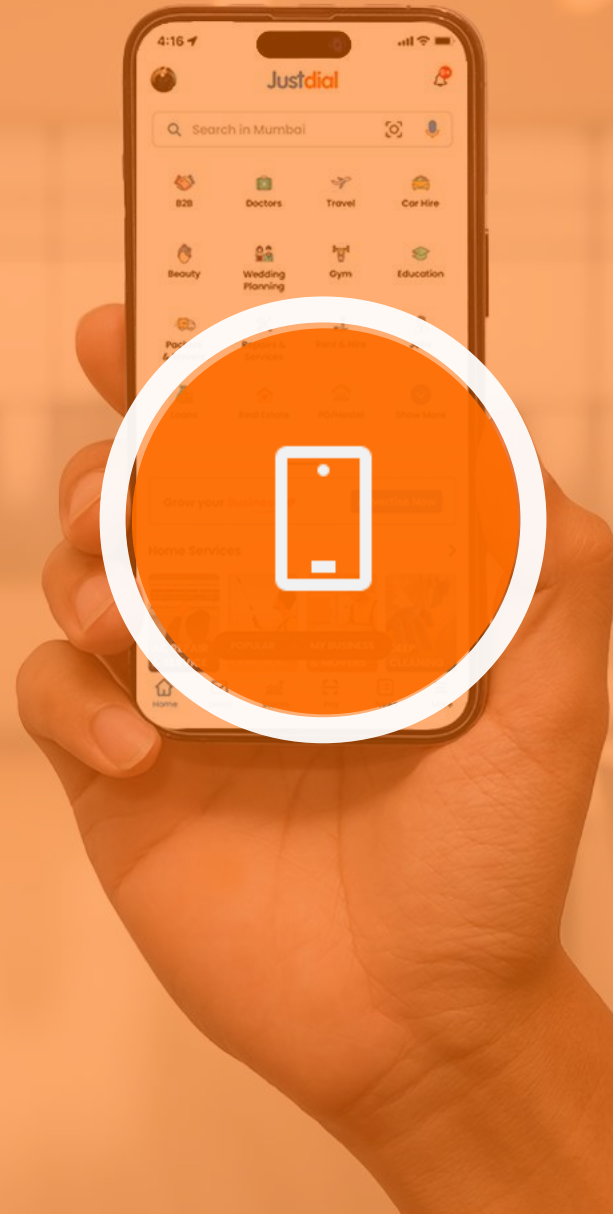
Ratings & Reviews

Friends' Ratings

Real-time Performance tags for listings

Catalogues

Search Plus



WEBSITE

Predictive Auto-Suggest

Company, Category, Product Search

Location Detection

Maps & directions

Operating hours

Business logos

Pictures & videos

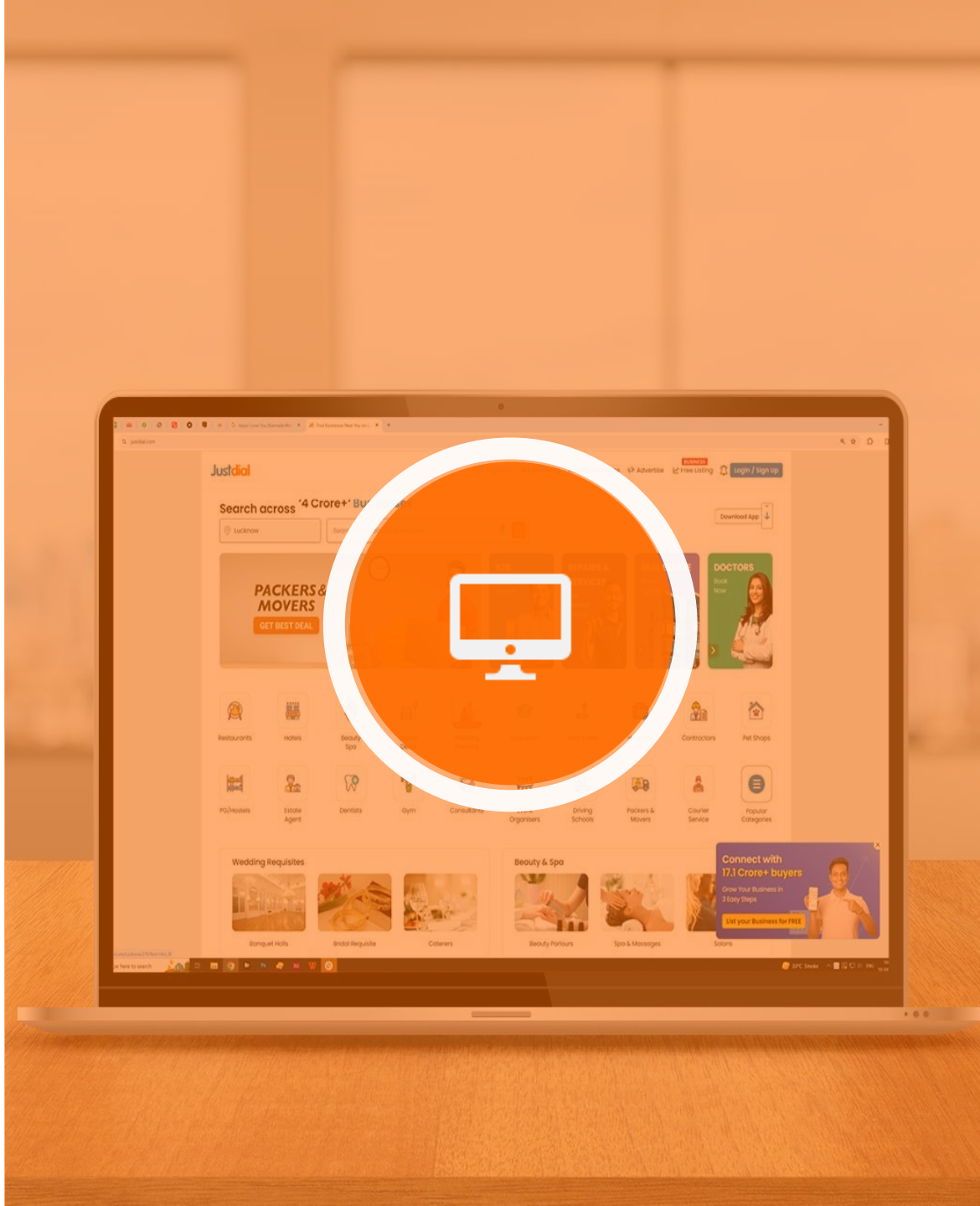
Ratings & reviews

Friends' Ratings

Catalogues

Search Plus

Popular Category Searches



VOICE

 888888-888888

Operator-assisted Hotline Number

One number across India

24 Hours a day x 7 Days a week

Multi-lingual support

Zero-ring Pickup

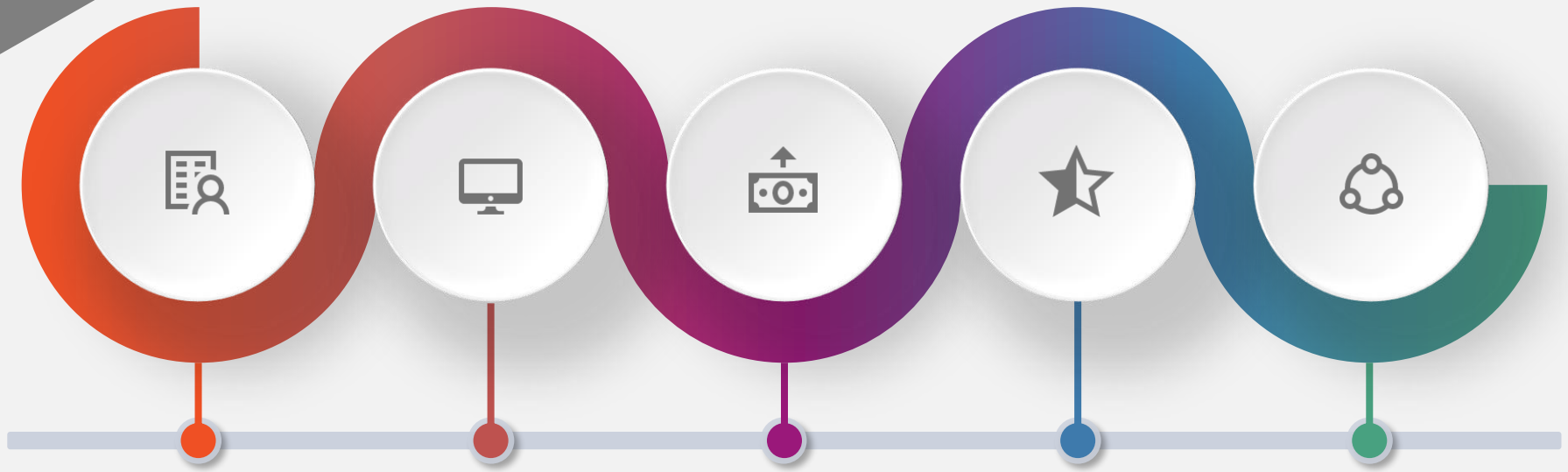
Personalized Greeting

Multiple queries in one call

Instant WhatsApp, SMS & Email



VALUE PROPOSITION FOR SMEs



LISTING

Every SME should be listed on Justdial - India's leading local search engine & online marketplace

OWN WEBSITE

Justdial can create websites for SMEs instantly, which are mobile-ready, dynamic & have transactional capabilities

PAYMENTS

SMEs can accept digital payments from their customers - via JD Pay, an online payment mechanism

RATINGS

Ratings are key to users' decision-making, JD Ratings tool helps SMEs gather more ratings & reviews

REACH

With curated content including Cataloguing, Deals & Vouchers, Service Cards and Analytics, JD platform provides great visibility to businesses

USER ENGAGEMENT



151.4 million Ratings & Reviews

Mobile-verified, unbiased ratings

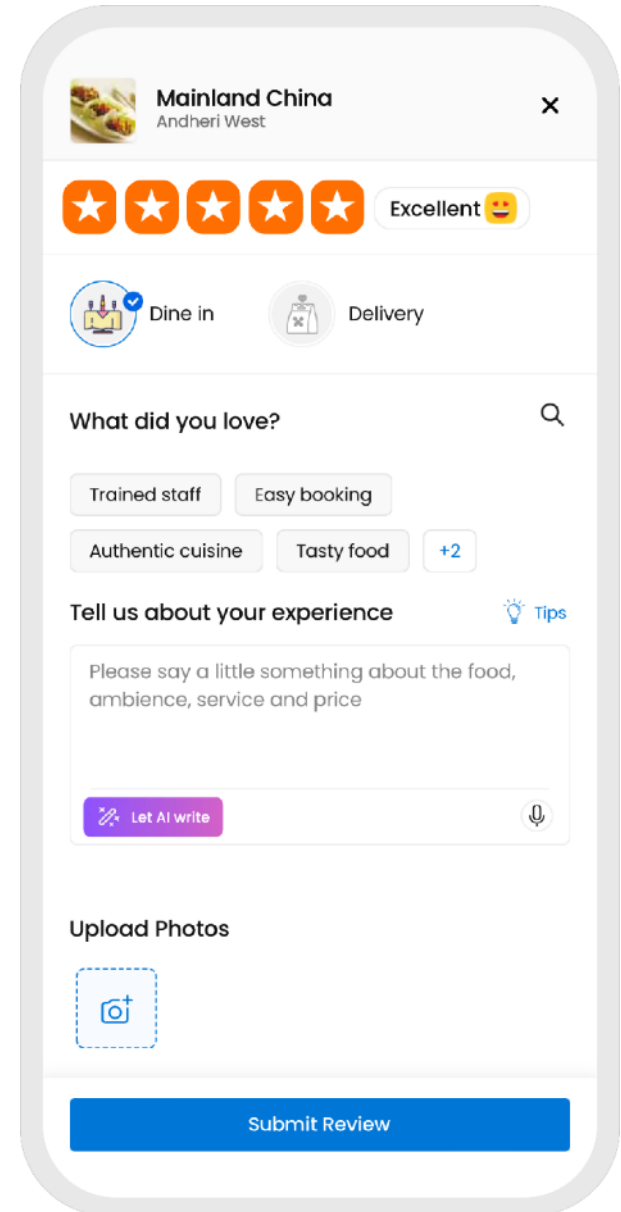
Intelligent tags to capture experiences

Friends' Ratings

5-Point Rating Scale





Photos Upload with Review


Robust Audit Mechanism








PRODUCT OVERVIEW


**Justdial**



**B2B**


**Doctors**


**Travel**


**Car Hire**


**Beauty**


**Wedding Planning**


**Gym**


**Education**


**Packers & Movers**


**Repairs & Services**


**Rent & Hire**

**Jobs**

**Loans**

**Real Estate**




**Explore Now PG/Hostel**

**Show More**

List Your Business For **Free**


Start Now


Home Services





POPULAR


B2B

**Home**

**Stocks**


**Pay**


**News**


**More**


Mainland China

Link Road-Malad West, Mumbai




**Sort by**

**Amenities**

**Ratings**

**Bo**

3 Results for your search



Verified

Trust

Top rated

Top Search

Mainland China

4.3 ★ 14.3k Ratings

New Link Road Andheri West - 5.0 km

₹ 2700 Price for two • 26 Years in Business

Opens at 07:30 PM

"Great ambience" 5 Recommendations




Live Sports Screening

Call Now

WhatsApp

Order Online

Sukhraj & 5 other friends rated this



MAP

Mainland China

4.3 ★ 14.5k Ratings **Verified** **Trust**

Andheri West, Mumbai • 15 min • 5.0 km

Chinese Restaurants • 25 Years in Business

₹ 2800 Price for two

Opens at: 07:30 PM



Call

WhatsApp

Direction

Review

Share



Overview

Menu

Locations

Reviews

Se

You have rated **5.0**

Write a review

Address

Ground Floor, Shalimar Maurya Park, Off New Link Road, Andheri West Mumbai - 400053

Call Now

Order Online

Book a Table

General Physician Doct...
Link Road-Malad West, Mumbai

V Plant Advance Hair Clinic
Malad West, Mumbai
4.8 ★ 1007 Ratings

Sort by Book Appointment Available

27.1k Results for your search

Dr .Jitendra. R .Parekh Clin...
3.4 ★ 10 Ratings
Borivali West - 3.7 km
Opens at 10:00 am tomorrow
126 Enquiries
Responsive

Call Now **WhatsApp** **Send Enquiry**

Dr. Saloni Suchak
Verified Trust Top rated
4.4 ★ 102 Ratings
Manchubhai Road Malad East - 1.6 km
Fees: ₹ 1000 • 19 Years in Healthcare
Available until 6:00 pm
Practicing at 5 Locations
"Not only she took good care of my health, but she is also ve..."
93 Enquiries

Call Now **MAP** **WhatsApp** **Send Enquiry**

Dr. Ashish Agrawal The Heart Clinic
4.5 ★ 134 Ratings Verified
Bhandup West, Mumbai • 35 min • 11.6 km
Service Provider • 17 Years in Healthcare
Response time: 5 mins • 27 enquiries answered

Call **WhatsApp** **Direction** **Review** **Share**

Do you recommend this business?

Overview **Health Packages** **Reviews** **Serv**

Health Packages

CBC Test ₹188 - ₹200	Thyroid Profile Test ₹380 - ₹400
-------------------------	-------------------------------------

View All

Photos **Upload Photos**

Call Now **Enquire Now** **WhatsApp**

Hcg Cancer Centre
4.5 ★ 5.7k Ratings Verified Trust
Shanthinagar, Bangalore
Cancer Hospitals • 915 enquiries answered

Call **WhatsApp** **Direction** **Review** **Edit L**

Overview **Doctors** **Reviews** **Services**




Dr. Shivananda Swamy
General Physician Doctors
MS (General Surgery),FICS (Fellow of the International College of Surgeons),MBBS
3.0 ★
Available Today 07:00 PM
Fees ₹950

Dr. Krithika M
Oncologist Surgeon Doctors
MRRS

Call Now **Enquire Now** **WhatsApp**

< 🔍 🗺️ ⋮
The Neha Salon & Academy
 4.7 ★ 2.1k Ratings Verified Trust
 Goregaon West, Mumbai • 🚗 8 min • 2.7 km
 Service Provider • 35 Years in Business
 🗨️ 128 enquiries answered
 Open Now: until 8:30 pm ▼

[Call](#) [WhatsApp](#) [Book Now](#) [Direction](#) [Review](#)

[Overview](#) [Catalogue](#) [Reviews](#) [Services](#)

You have rated 5.0 ✎

[Write a review](#)

Business Summary
Beauty parlour offering services such as hair styling, hair cut, hair spa, basic makeup and party makeup.

[Call Now](#) [Enquire Now](#) [WhatsApp](#)

< **The Neha Salon & Academy** 🔍 🗺️ ⋮
[Overview](#) [Catalogue](#) [Reviews](#) [Service](#)

The Neha Salon & Academy	
Service	₹50
Product	₹150
Salon	₹200
Spa	₹300
Beauty	₹400
Makeup	₹500
Hair	₹600
Nails	₹700
Skincare	₹800
Waxing	₹900
Facials	₹1000
Body Treatments	₹1100
Relaxation	₹1200
Styling	₹1300
Cutting	₹1400
Dyeing	₹1500
Conditioning	₹1600
Finishing	₹1700
Final	₹1800
Total	₹1900

The Neha Salon & Academy	
Service	₹50
Product	₹150
Salon	₹200
Spa	₹300
Beauty	₹400
Makeup	₹500
Hair	₹600
Nails	₹700
Skincare	₹800
Waxing	₹900
Facials	₹1000
Body Treatments	₹1100
Relaxation	₹1200
Styling	₹1300
Cutting	₹1400
Dyeing	₹1500
Conditioning	₹1600
Finishing	₹1700
Final	₹1800
Total	₹1900

The Neha Salon & Academy	
Service	₹50
Product	₹150
Salon	₹200
Spa	₹300
Beauty	₹400
Makeup	₹500
Hair	₹600
Nails	₹700
Skincare	₹800
Waxing	₹900
Facials	₹1000
Body Treatments	₹1100
Relaxation	₹1200
Styling	₹1300
Cutting	₹1400
Dyeing	₹1500
Conditioning	₹1600
Finishing	₹1700
Final	₹1800
Total	₹1900

🔍 Search catalogue

Hair Styling Services (6) ▲

Haircut (Senior Stylist) + Blow Dry For Women
₹850 / Session

Revitalize your look with our expert Hair Cutting Service for Women, Our skilled stylists are dedicated to crafting...
[View More](#)

[Call Now](#) [WhatsApp](#)

Haircut + Hair Wash + Blow Dry For Women
₹1,100 / Session

This comprehensive service includes a professional hair wash, a soothing ha...

[Call Now](#) [Enquire Now](#) [WhatsApp](#)

< **Enrich Beauty** 🔍 🗺️ ⋮
[Overview](#) [Catalogue](#) [Locations](#) [Review](#)

Gender


Unisex


Grooming


Shaving Beard Styling
 Saree Draping

[View All Services](#)

Highlights from the Business


 Hair Straightening


 Hair Rebonding


 Hair Colour

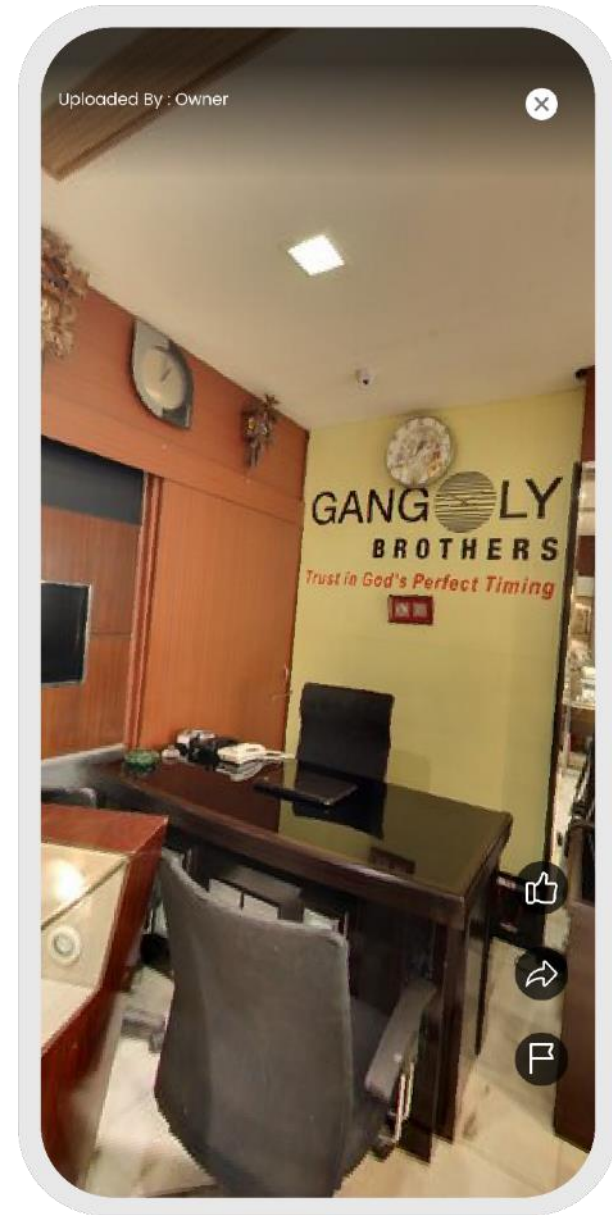
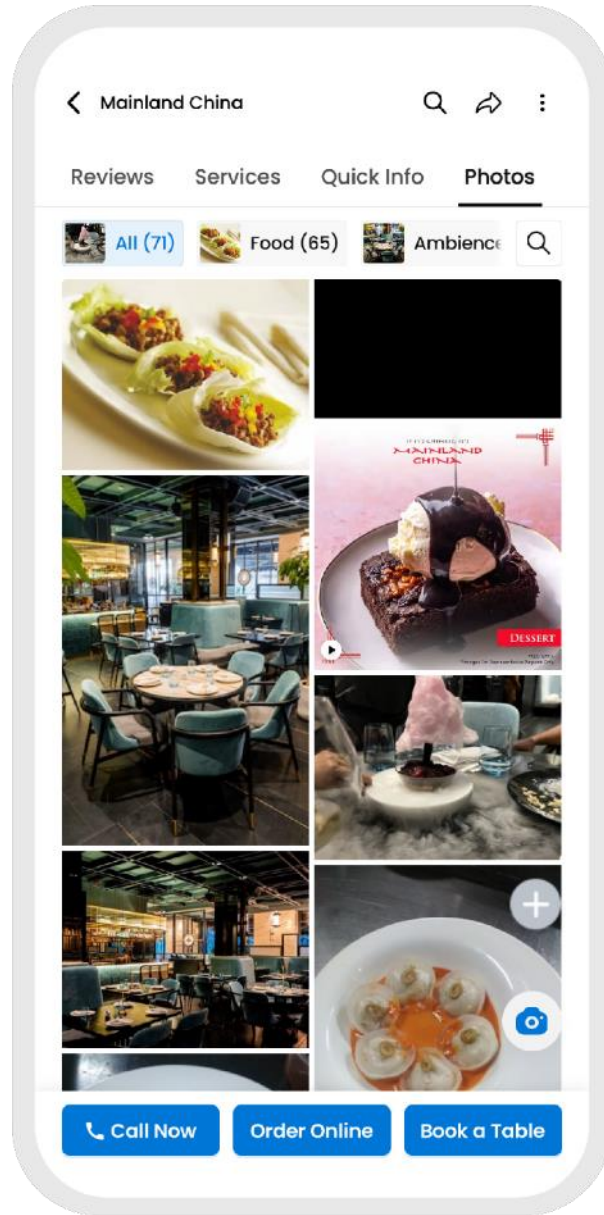
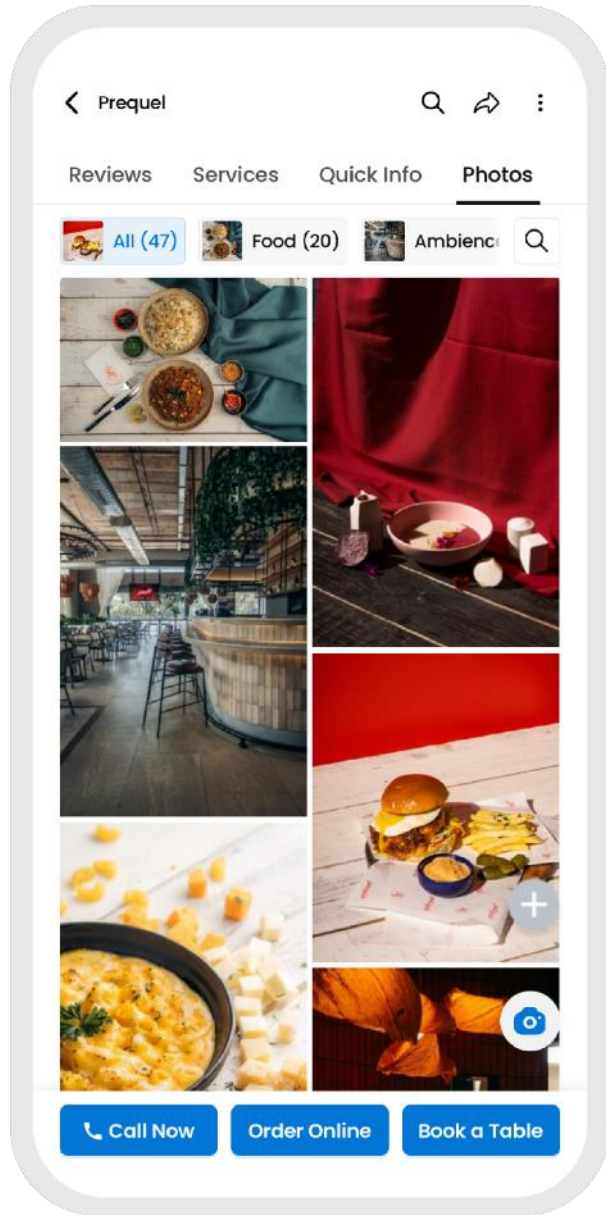
Key Insights

👍 **What users liked**

- Friendly and professional staff

[Call Now](#) [Enquire Now](#) [WhatsApp](#)

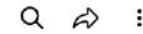
JD Mobile



Voice Search

Listening.....

Mainland China restaurant



Mainland China

4.3★ 14.5k Ratings Verified Trust

Andheri West, Mumbai • 15 min • 5.0 km

Chinese Restaurants • 25 Years in Business

₹ 2800 Price for two

Opens at: 07:30 PM



Call



WhatsApp



Direction



Review



Share



Overview

Menu

Locations

Reviews

Se

You have rated 5.0



[Write a review](#)

Address

Ground Floor, Shalimar Maurya Park, Off New Link Road,
Andheri West, Mumbai - 400053

Call Now

Order Online


Book a Table

Enhanced Ratings & Reviews System

< Mainland China 🔍 📍 ⋮

Overview Menu Locations Reviews


Our Happy Customers



Sanjay
12 Reviews

We have been visiting this eatery for last three decades. Their food quality has been consistently best. The staff is very friendly.

01:57 PM - 08 May 24




Gaurav
1189 Reviews

Mainland China dining options restaurant is quick service.

03:03 PM - 26 Dec 23

Reviews & Ratings

4.3 **14.3k Ratings**
Jd rating index based on 14.3k ratings across the web


 Vaishnavi Justdial & 45 other friends rate...

Recent rating trend



4.0 ★ 5.0 ★ 5.0 ★ 4.0 ★ 5.0 ★ 5.0 ★

User Reviews

[Call Now](#) [Order Online](#) [Book a Table](#)

 **Mainland China**
Andheri West ✕


★★★★★ Excellent 😊

 Dine in  Delivery


What did you love?

Trained staff Easy booking
Authentic cuisine Tasty food +2


Tell us about your experience

 Tips


Please say a little something about the food, ambience, service and price

[Let AI write](#) 



Upload Photos



[Submit Review](#)

 **Mainland China**
Andheri West ✕


★★★★★ Excellent 😊

 Dine in  Delivery


What did you love?

Trained staff ✕ Great service ✕
Authentic cuisine ✕ Fresh food +2


Tell us about your experience

 Tips

Please say a little something about the food, ambience, service and price

[Let AI write](#) 

Upload Photos



[Submit Review](#)

Review Insights

Key Insights

What users liked

- Many customers mentioned that the food at Persian Darbar is delicious and offers a good variety of Mughlai cuisine.
- Some reviews highlighted the friendly staff and good service at the restaurant.
- The ambiance of the restaurant was praised by several reviewers, with mentions of it being grand and royal.

[More](#)

What can be improved

- The limited space in the washroom was a drawback for some customers.
- A few reviews expressed dissatisfaction with slow service or high prices in relation to food quality.
- Parking space near the restaurant was not available due to its location on a main road.

*BETA VERSION - Likes and suggested improvements are based on the reviews across the web

Reviews & Ratings

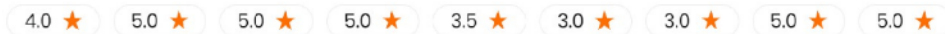
4.1 14,246 Rating

Jd rating index based on 14246 ratings across the web

Start your Review



Recent rating trend



User Reviews

Relevant Latest High to Low

Kashish Narula
27 reviews

02 Feb 2023



< Leopold Cafe & Bar



Overview Menu Reviews Services Qui

Key Insights

What users liked

- The cafe has a great and pleasant ambiance
- The staff is friendly and attentive
- The food is delicious and flavorful, with a variety of options

[More](#)

What can be improved

- Some customers mentioned that the customer service was disappointing, with arrogant and careless staff members
- Another review mentioned that the prices were high, although portion sizes were good

Likes and suggested improvements are based on the reviews across the web

Reviews & Ratings

4.3 45.2k Ratings
Jd rating index based on 45.2k ratings across the web

Mansi Jd & 1 other friends rated this

Recent rating trend

Call Now Order Online Book a Table

Search across '4.6 Crore+' Businesses

Mumbai

Search for Spa & Salons



Download App

महाकुंभ मेला 2025

Book hotels, Tour packages and more

Explore now

B2B

Quick Quotes

REPAIRS & SERVICES

Get Nearest Vendor

REAL ESTATE

Finest Agents

DOCTORS

Book Now



Restaurants



Hotels



Beauty Spa



Home Decor



Wedding Planning



Education



Rent & Hire



Hospitals



Contractors



Pet Shops



PG/Hostels



Estate Agent



Dentists



Gym



Loans



Event Organisers



Driving Schools



Packers & Movers



Courier Service



Popular Categories

Wedding Requisites



Banquet Halls



Bridal Requisite



Caterers

Beauty & Spa



Beauty Parlours



Spa & Massages



Salons

Repairs & Services



Daily Needs



Justdial

Mumbai

Prequel Hebbal



EN

Advertise

Free Listing



Bangalore > Restaurants in Bangalore > Restaurants in Hebbal > Prequel



Prequel

4.3 ★ 1,658 Rating "Clean place" 5 Suggestions - Claim this business

Hebbal, Bangalore · Open until 1:00 am · ₹ 1400 Price for two

- Show Number
- Order Online
- Book a Table
- WhatsApp
- Share
- Edit

Restaurants North Indian Restaurants

Click to Rate



- Overview
- Menu
- Quick Info
- Services
- Photos
- Key Insights
- Reviews

Connect with 17.1 Crore+ Buyers on Justdial



List your business for FREE

Menu

View all

Shrimp Popcorn
₹ 565

Pull Apart Garlic Cheese Bread
₹ 335

House Spiced Masala Peanuts
₹ 335



Quick Information

Contact

Show Number

Address

1st Floor, Umiya Velocity, Hebbal, Bangalore - 560024

Get Directions Copy

Open until 1:00 am

Suggest new hours

Get info via SMS/Email


Share


Tap to rate

Visit our Website

JD Mart – Exclusive B2B Platform

Location **Mumbai** ▾









Search "CCTV Camera" 

 Hi nikhil, Looking for **Sparsh CCTV Camera**





What is the required quantity ?

Quantity [Get Verified Sellers](#)




[All Categories](#) [Post Requirement](#)

-  Food & Beverage
-  Industrial Machinery
-  Apparel & Fashion
-  Electronics
-  Health & Medical
-  Construction & Real Estate
-  Home & Garden
-  Packaging & Printing


Top Brands Based On Your Search >

- 
- 
- 
- 



[Home](#) [Stocks](#) [Pay](#) [News](#) [More](#)

< **Powder Coating Mach...**   
Mumbai



Products [Suppliers](#) New

 **Red Line Industries Ltd**
Prabhadevi, Mumbai [Call](#)
4.7 ★ 10 Ratings



[Mumbai](#) ▾ [Business Type](#) ▾ [Brands](#) ▾

 **The Red Line NC301D**
29 YRS Popular
 **Red Line Industries Ltd**
Mumbai Manufacturer
179 Enquiries


[Call Now](#) [WhatsApp](#) [Get Best Price](#)

 **industrial powder coating machine**
20 YRS
 **Hitesh Enterprises**
Thane Dealer
6 Enquiries

[Call Now](#) [WhatsApp](#) [Get Best Price](#)

< **Justdial**  

Search **Mitsuba Systems India LLP (F...**

Mitsuba Systems India LLP (Factory Outlet) 

4.1 ★ 632 ratings
Verified
[Claim this business >](#)

Andheri West, Mumbai • 5.7 km
Manufacturer • 46 Years in Business
Open Now : until 6:00 pm ▾

Deals In : [Powder Coating Machine](#) [Hopper](#)

[Call Now](#) [WhatsApp](#) [Direction](#) [Share](#)

[Send Enquiry](#)


[Overview](#) [Products](#) • [Reviews](#) [Photo](#)

Start your review

★ ★ ★ ★ ★

Business summary
Powder coating equipment manufacturer providing cutting-edge solutions for superior finishes and increased productivity.

JD Mart – Exclusive B2B Platform



Industrial Powder Coating Machine
Pentacle Securities & Solutions
Virar East - Palghar [more](#) Dealer


Quantity pcs [Ask for Price >](#)

Description >

Introducing the Trueview WiFi HD Camera, your ultimate home security solution. This cutting-edge camera is equipped with high-definition resolution, ensuring crystal-clear video footage day and night. With its advanced WiFi connectivity, you can conveniently monitor your home from anywhere using your smartphone or tablet. The Trueview WiFi...

[Verified](#) 12 YRS
Pentacle Securities & Solutions [Call](#)

[Call Now](#) [Get Best Price](#) [WhatsApp](#)



Stainless Steel Milk Cooler
Dinesh Machine Tools
Faridabad - Faridabad [more](#) Manufacturer

₹ 1.50 L - ₹ 4.50 L / Pc

Quantity units [Get Quote >](#)

Description >


Stainless Steel Milk Cooler is a refrigeration system designed to store and cool large volumes of milk immediately after milking. Typically used on dairy farms, it ensures that the milk remains fresh by rapidly bringing it to a low temperature, usually around, to prevent bacterial growth. The cooler is made from stainless steel, which is easy to clean a...

[Verified](#) 14 YRS
Dinesh Machine Tools

[Call Now](#) [Get Best Price](#) [WhatsApp](#)

< **Supreme Electrostatic Lar...** [Q](#) [Share](#)

Seller Brochure [Share](#)




More from this seller

Dual Series 700 Supreme Large...
₹ 4 K - ₹ 80 K... [Get Best Price](#)

Twin Series 700 Supreme Powd...
₹ 4 K - ₹ 80 K... [Get Best Price](#)

Range Of Hoppers
₹ 20 - ₹ 800 / ... [Get Best Price](#)

Product images [Share](#)



Call Seller now to get more details instantly! [X](#)

[Call Now](#) [Get Best Price](#) [WhatsApp](#)

JD Mart – Exclusive B2B Platform

Justdial

Mumbai

Search "Packaging Materials"



EN

Advertise



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Become a Seller

Login / Sign Up

All Categories

Food & Beverage

Industrial Machinery

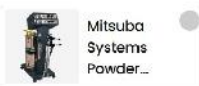
Apparel & Fashion

Electronics

Health & Medical

Have a long bucket list? 🛒

Let us help you get verified sellers



Get Verified Sellers >>

Have a business ?
Start selling with us in
just 40 secs for free!

Register Now >>



Top Brands Based On Your Search

View all



adani | Solar



LUMINOUS



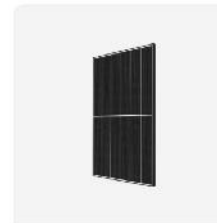
MICROTEK
TECHNOLOGY WE LIVE



EXIDE



HAVELLS



Panasonic

Top-Ranked Categories For You

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Rainwater Harvesting S...



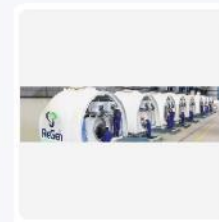
Air Purification System



Water Level Indicator



Rain Water Harvesting S...



Wind Turbine



Energy Efficiency Syste...

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Justdial

Mumbai

Loom Polycrystalline Solar Panel 400W

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All Categories Food & Beverage Industrial Machinery Apparel & Fashion Electronics Health & Medical

Navi Mumbai > Construction & Real Estate > Construction in Navi Mumbai > Sustainable Building Solutions > Energy Efficiency Systems > Solar Panel in Navi Mumbai > Loom Polycrystalline Solar Panel 400W



Loom Polycrystalline Solar Panel 400W

Quantity units Ask for Price

Specification

Power Supply	400W
Material	Silicon
Solar Cell Panel Type	Polycrystalline

Description

View Details

A reliable choice for harnessing solar energy, this high-efficiency panel delivers robust performance for your energy needs. Designed with durable silicon materials, it offers excellent longevity and resistance to harsh weather conditions, ensuring a consistent power supply. Its optimal design enables seamless integration into various setups, making it ideal for both residential and commercial use. The panel's advanced protection features enhance safety and reliability, while its compact...

Want to know more about the product?

Tell us about the details you need.

Photos Videos Price Specifications

Request For Details

Seller Information

M Power INDIA Pvt Ltd
IND Navi Mumbai
Dealer

4.2 ★★★★★ 199 Ratings

Verified 19 Years

Responds in 3.1 hrs · 48 enquiries

Show Number

Get Best Price

WhatsApp

Register Your Business for FREE

Get access to 17.1 Cr+ Buyers and Free Leads



More from this seller



JD Mart – Exclusive B2B Platform

Justdial

Mumbai

Mitsuba Systems India LLP Factory Outlet Andher... X

EN

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Mumbai > Mitsuba Systems India LLP (Factory Outlet) in Andheri West, Mumbai > Products offered by Mitsuba Systems India LLP (Factory Outlet) in Mumbai



Mitsuba Systems India LLP (Factory Outlet)

Powder Coating Machine Manufacturers-Mitsuba Systems

4.1 ★ 632 Ratings **Verified** Manufacturer [Claim this business](#)

Andheri West, Mumbai • Open until 6:00 pm • 46 Years in Business

Show Number

Send Enquiry

WhatsApp



Click to Rate



Overview

Products

Catalogue

Business Details

Photos

Videos

Q&A's

Reviews

Popular Products



Supreme Electrostatic Large Powder Coating Machine...

₹ 4 K - ₹ 80 K /Pc
(MOQ): 1Pc

Get Best Price



Dual Series 700 Supreme Large Electrostatic Powder...

₹ 4 K - ₹ 80 K /Pc
(MOQ): 1Pc

Get Best Price



Twin Series 700 Supreme Powder Coating Machine

₹ 4 K - ₹ 80 K /Pc
(MOQ): 1Pc

Get Best Price



Range Of Hoppers

₹ 20 - ₹ 800 /Pc
(MOQ): 1Pc

Get Best Price

Company Catalogue

Share



Contact

Show Number

Address

34/H, Laxmi Industrial Estate, New Link Road, Andheri West, Mumbai - 400053 (Opposite Shabri Hotel)

Get Directions

Copy Address

Open until 6:00 pm

Add Business Hours

Sms / Email

Share

Tap to rate

Visit our Website

GSTIN : 27ABEFM7597DIZW

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Powder Coating Machine Manufacturers-Mitsuba Systems

Self-Sign-up for SMEs to start paid campaign

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19.8 Crore+ Buyers

5.9 Lakh+ Happy Customers

Home
Leads
Stocks
Pay
News
More

Select Your Plan

Upto 25% OFF Valid till 2 DAYS 6 HOURS 13 MINUTES 44 SECONDS

Compare & View More Plans ▶	Standard ₹103/Day 25% Off ₹77/Day Buy Now	Pro ₹206/Day 25% Off ₹154/Day Buy Now	Growth ↗ Get Max Exposure List in Top 5 Explore
Search Visibility	1x	3x	Guaranteed Top Visibility
Online Catalogue	✓	✓	✓
Payment Solutions	✓	✓	✓
Smart Lead System	✓	✓	✓
Competitor Analysis	✓	✓	✓
Premium Customer Support	✓	✓	✓
Verified Seal #	✗	✗	✓*
Trust Stamp #	✗	✗	✓*
JD Rating Certificate	✗	✗	✓*

To activate the Jd Trust/Verified badge, the business needs to have its KYC verified and has to be rated at an average of 3.8+ minimum of 10 reviews.

* For Growth Plan this is subject to amount payable.

[Have a Query!](#)

Features

Home
Leads
Stocks
Pay
News
More

JD Business – Dashboard for SMEs to manage campaigns

Justdial Business

Elite Luxury Spa
Thane West

5 Today's Lead

12 Yesterday's Lead

20 Hot Lead

12 Booking

12.1K All Leads

Analytics Dashboard

Competition Trends

76% Increase Business Profile Score
Reach out to more customers

INCREASE SCORE →

Edit Profile **Complete KYC** **Add GST** **Add Photos**

[View More](#)

Improve your Ratings
Download Software QR code

POPULAR **MY BUSINESS**

Elite Luxury Spa
Thane West

9,135 Enquiries Received >

8,124 Enquiries Responded >

WhatsApp Business
NEW
87% (Good) Profile Score >

Connect Now >

[View More](#)

New Enquiries **5**

Yesterday Enquiries **12**

Hot Enquiries **5**

Recent Enquiries [View All](#) >

Padma Jain
Malad West, Mumbai
Today, 05:35 PM [Details](#)

HOT Enquiry ⓘ

Amit Chauhan
Vile Parle East, Mumbai
Today, 05:35 PM [Details](#)

Elite Luxury S...
Thane West

All Leads (1200) Hot Leads ⁴² New Missed

Date ▾ **Starred** **Booking** **Filter**

NEW 02:35 PM

Padma Jain
Malad West, Mumbai
Beauty Spas
Intent Score : **HIGH!** 🔥🔥 ⓘ
[Show Details](#)

User actively looking for service. Connect now

NEW 02:30 PM

Gagan Gupta
Malad West, Mumbai
Beauty Spas
Intent Score : **VERY HIGH!** 🔥🔥🔥 ⓘ
[Show Details](#)

READ 17 May

Ranjan Kumar
Malad West, Mumbai
Beauty Spas
[Show Details](#) Connected 4 days ago • **4** ★

READ 17 May

Deepa Keshav

Beyond Search

JD Shopping

Location: Mumbai - 400005

Sort by | Filter | Compare

- Apple MacBook Pro Core i5 8th Gen - (8 GB/256 GB SSD/Mac OS Mojave) MR9U...
★★★★★ 91 Ratings
₹ 1,69,900
- Apple MacBook Air Core i5 8th Gen - (8 GB/256 GB SSD/Mac OS Mojave) MRE92...
★★★★★ 77 Ratings
₹ 1,34,900
- Apple MacBook Air Core i5 8th Gen - (8 GB/256 GB SSD/Mac OS Mojave) MREF2...
★★★★★ 76 Ratings
₹ 1,34,900

Apple | Intel Core | macOS | Thin Laptop | Silver

Apple | Intel Core | macOS | SSD | Gold

Apple MacBook Pro MR9V2HN/A 13.3-Laptop (Core i5-8259U/8GB/512GB/Mac...

Home | Leads | Stocks | Pay | News | More

Get quotes on Products

Apple MacBook Pro Core i5 8th Gen - (8 GB/256 GB SSD/Mac OS Mojave) MR9U2HN/A (13.3, Silver, 1.37 kg)
★★★★★ 91 Ratings

Color: Silver | Type: Thin Laptop

Screen Size: 13.3 in | RAM: 8 GB

MRP ₹ 1,69,900 **BEST DEAL**

Selling price may vary as per seller

4.2 Nageshwar Infosys

Chinch Bandar

Home | Leads | Stocks | Pay | News | More

Travel

Travel

- Flights | Bus | Trains | Car Rentals | Tempo Travellers
- Hotels | Resorts | Home Stays | Forex | Visa

Popular Destinations

- Mumbai: 34 Deals
- Delhi: 71 Deals
- Bangalore: 44 Deals

Hotel Suggestions

- ₹ 24,200: Taj Lands End, Bandra West, 4.5
- ₹ 41,000: The Taj Mahal Palace, Apollo Bunder, 4.6
- ₹ 36,000: Trident Hotel, Nariman Point, 4.5

Home | Leads | Stocks | Pay | News | More

Beyond Search

Flights

< Flights 6

One Way Round Trip Flight Status

From
Mumbai BOM

To
New Delhi DEL

Departure
2 July Tue

Travellers
1

Class
Economy

Search

GET UP TO
₹ 1000 OFF
On Flight Bookings
PROMO CODE JDINSTANT

Powered by EaseMyTrip.com

Home Leads Stocks Pay News More

Bills & Recharge

< Bills & Recharge

My Bills Mobile Electricity DTH

Pending Bills History Auto Payment

Vodafone Postpaid ₹ 550
9594858380
3 July 2024

Adani Electricity ₹ 2330
2210105410
6 July 2024

Mahanagar Gas ₹ 550
9594858380
4 July 2024

Apply discount coupon

₹ 2,880
2 Bills Selected

Pay Now

Home Leads Stocks Pay News More

Jd Pay

☰ JD Pay

Send Money Receive Money Scan JD QR Account Passbook Settings

Travel, Bills & Recharge

Credit Card Gift Card Loan Repayment Fastag Flight

Bus Recharge Postpaid DTH Electricity

Landline Gas Broadband Insurance Water

Businesses

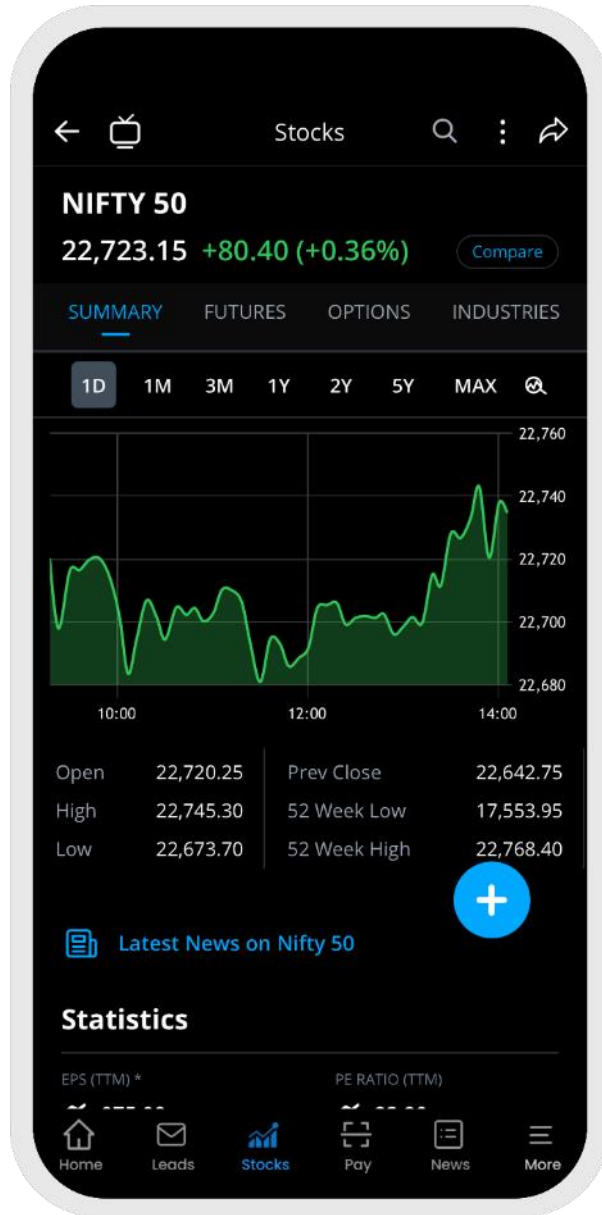
Style Lit... Chaska...

Account Passbook

Home Leads Stocks Pay News More

Beyond Search

Stocks



Logistics

The screenshot shows a 'LOGISTICS' screen with an 'ORDERS' tab. It features a form for entering pickup and delivery pincodes (400064 and 201309) and a button for 'Instant Lowest Quotes'. Below the form, it says 'LOGISTICS SIMPLIFIED' and offers options to 'Explore', 'Compare', and 'Ship'. The bottom navigation bar includes Home, Leads, Stocks, Pay, News, and More.

Pickup Pincode: 400064
Delivery Pincode: 201309

We are providing service between these areas.

Instant Lowest Quotes

LOGISTICS SIMPLIFIED

- Explore
- Compare
- Ship

Get quotes

The screenshot displays a 'JdMart Logistics' screen with the heading 'Choose Your Preferred Logistic Partner'. It lists several logistics companies with their respective cost estimates and delivery times. A 'Proceed' button is at the bottom.

Logistics Company	Cost (Est.)
<input checked="" type="radio"/> XpressBees	₹ 1126 - ₹ 5974
<input checked="" type="radio"/> Economy	₹ 1126
<input type="radio"/> Standard	₹ 5267
<input type="radio"/> Economy 0.5kg	₹ 5974
<input type="radio"/> DOTZOT	₹ 3138 - ₹ 8108
<input type="radio"/> DELHIVERY	₹ 3138 - ₹ 8108
<input type="radio"/> shadowfax	₹ 5518
<input type="radio"/> BLUE DART	₹ 7398 - ₹ 8392

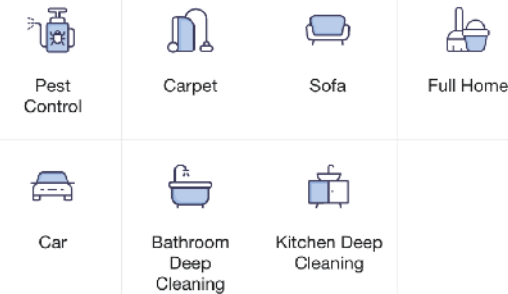
Proceed

JD Xperts – One Stop Solution for On-Demand Services

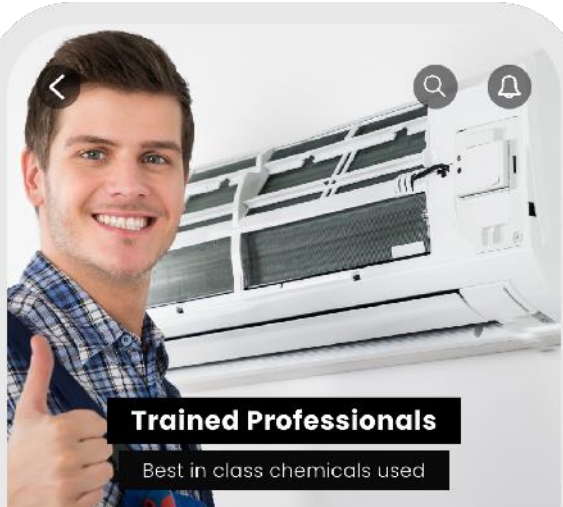
Repair & Services



Pest Control & Cleaning Service



Quick Home Service NEW



1,03,59,866 enquires in Delhi this Month

AC Repair & Service

Service
Added: 2 Split AC Service

Repair
Added: 1 Split AC Repair, 1 Window AC Repair

Install/Un-installation



Happiness Guaranteed

Service Repair Installation/Un-installation

Service

Split AC Service

₹399 ~~₹399~~

60 min 25% off, 2nd AC Onwards

- Recommended for maintenance and optimum performance of your AC
- Split AC Servicing for all major brands

[View Details >](#)

Window AC Service

ADD +

₹499 ~~₹499~~

60 min 25% off, 2nd AC Onwards

- Recommended for maintenance and optimum performance of your AC
- Window AC Servicing for all major brands

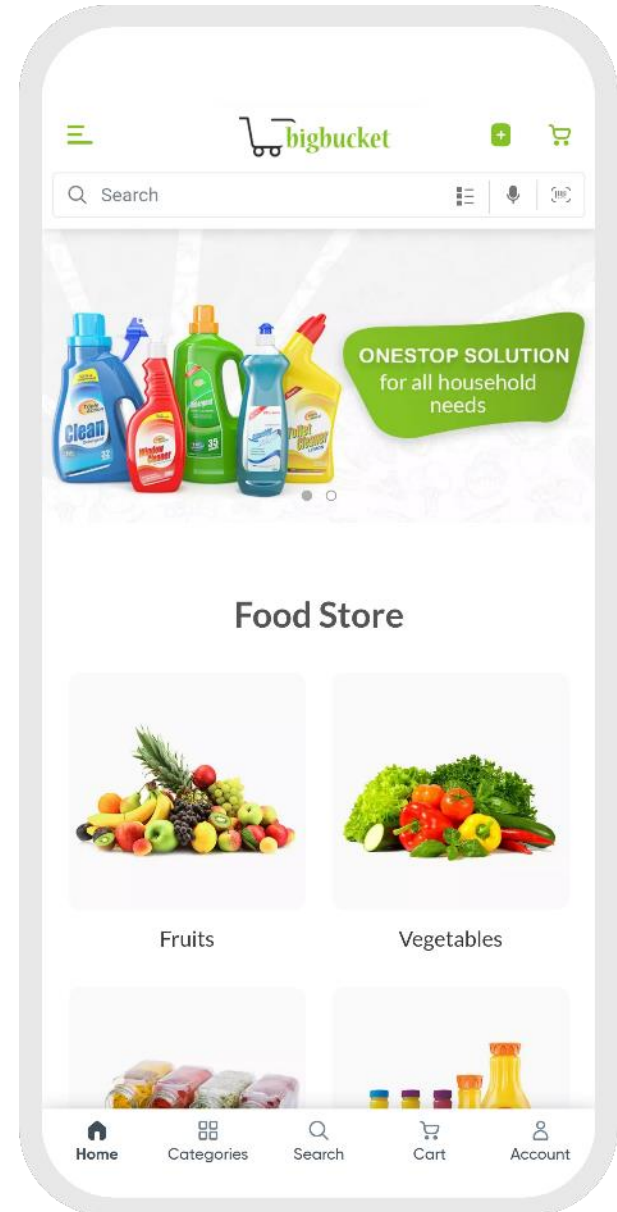
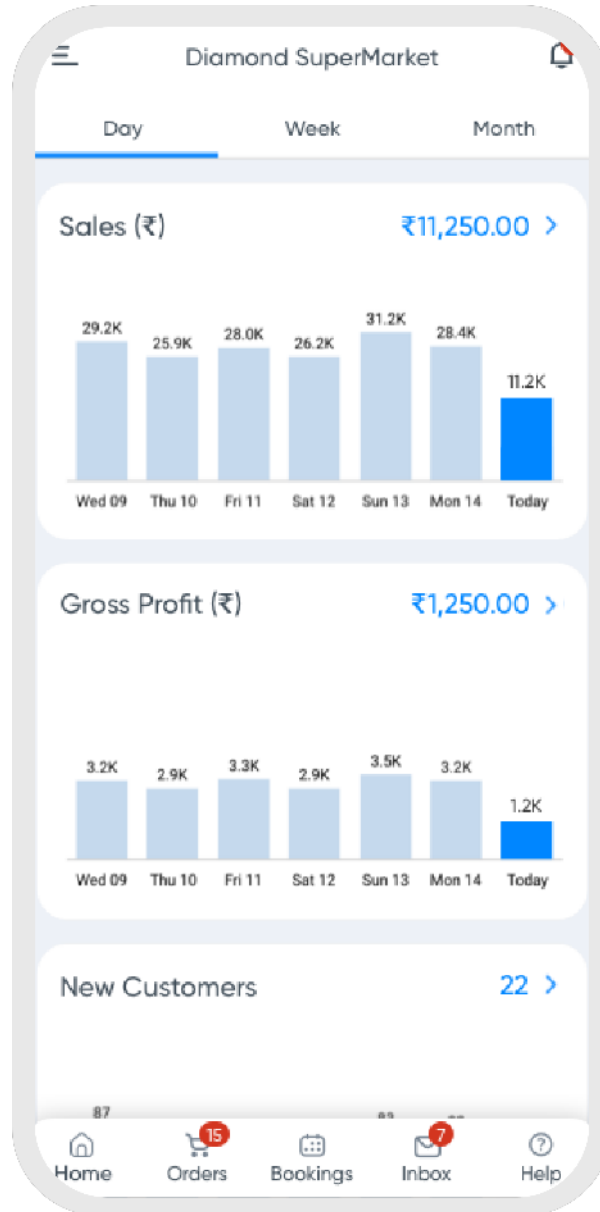
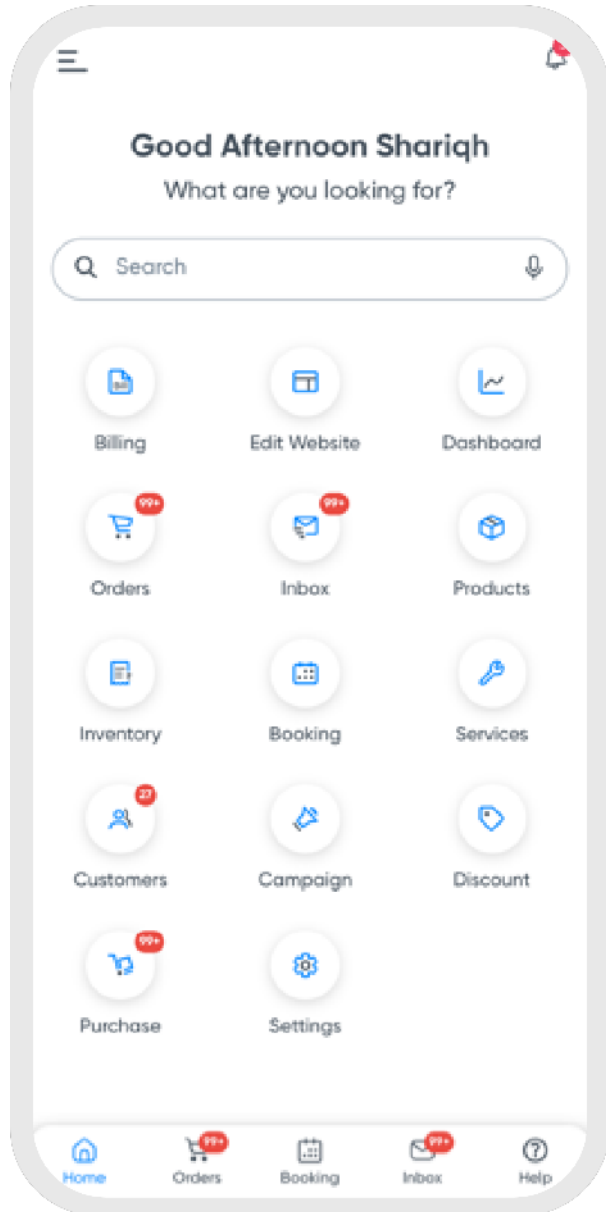
[View Details >](#)

NOTE : Repair cost is given post inspection Rate Card

Add one more service, Get 25% off on 2nd AC onwards

1 ₹1,399 Continue >

JD Omni – Cloud-Hosted Solution for Digitalizing Businesses



< 🔍 📍 ⋮

Prime Property Consultant

4.3★ 72 Ratings

Sanpada Sector 1, Mumbai

Real Estate Agents • 30 Years in Business

Response time: 2 hrs • 📞 131 enquiries answered

Open Now: until 8:00 pm ▾




Call WhatsApp Direction Review Edit List

Overview Properties Reviews Services


Start your review

★ ★ ★ ★ ★

Listed Properties

 <p>Rent</p> <p>₹ 16,000</p> <p>Herem</p> <p>Sanpada Sector 1</p> <p>1 BHK • 500 sq.ft</p>	 <p>Rent</p> <p>₹ 35,000</p> <p>Moraj Residency</p> <p>Sanpada Sector 16</p> <p>2 BHK • 750 sq.ft</p>	 <p>Sale</p> <p>₹ 1.8 Cr</p> <p>Om Shiv Parvati</p> <p>Vashi Sector 29</p> <p>2 BHK</p>
---	---	---

Call Now Enquire Now WhatsApp




< 📍 ⋮

₹ 35,000

2 BHK Flat in Moraj Residency

Semi-Furnished • Sanpada Sector 16

750 sq.ft Built Up Area

 Prime Property Consultant

4.3 ★★★★★ 72 Ratings

📞

Overview

Project Name	Property Type
Moraj Residency	Apartments
Furnishing	Available From
Semi-Furnished	19th August 2022
Tenant Type	
Bachelor	


Rent Details

Call Chat Best Deal

< Prime Property Consultant 🔍 📍 ⋮

Overview Properties Reviews Services

Rent Sale Price ▾ BHK Type ▾ F



Semi-Furnished


₹ 35,000

Moraj Residency

2 BHK Flats • 750 sq.ft

Sanpada Sector 16

Get Details



Unfurnished

₹ 16,000

Herem

1 BHK Flats • 500 sq.ft

Sanpada Sector 1


Get Details

50,000+



Owners & Agents have already posted their properties

Post Property FREE

📞 📍 📞 📍 📞



Popular Properties

	
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Call Now Enquire Now WhatsApp



OPERATIONAL & FINANCIAL
OVERVIEW

EFFICIENT & PROFITABLE BUSINESS MODEL

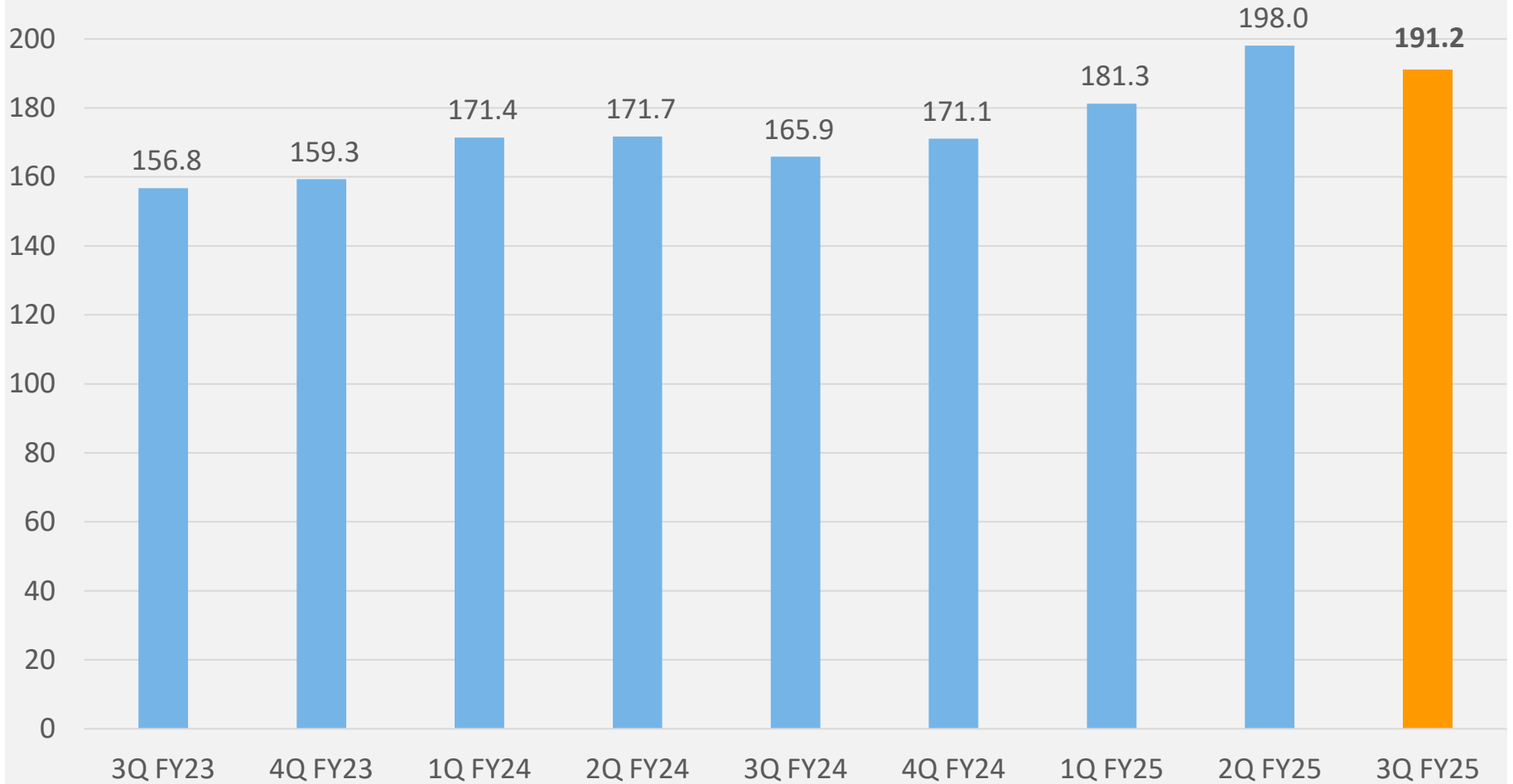
- Paid Advertisers pay a fixed fee to run searched advertising campaigns for their businesses on Justdial's platforms
- Various premium & non-premium listing packages available which determine placements in search results
- Multiple factors determine pricing, such as business categories of advertiser, geographies targeted, type of package
- Add-on products such as banners, own website, JD Pay, JD Ratings, etc. available
- Advertisers can pay amounts either upfront or through monthly payment plans, with ability to manage campaigns online
- Justdial also runs multi-city/ national campaigns for pan-India advertisers
- Sales team comprises of 4,478 employees in tele-sales, 1,523 feet-on-street (marketing), and 3,764 feet-on-street (Cold Calling & Others) as on Q3 FY25



KEY
BUSINESS
ATTRIBUTES

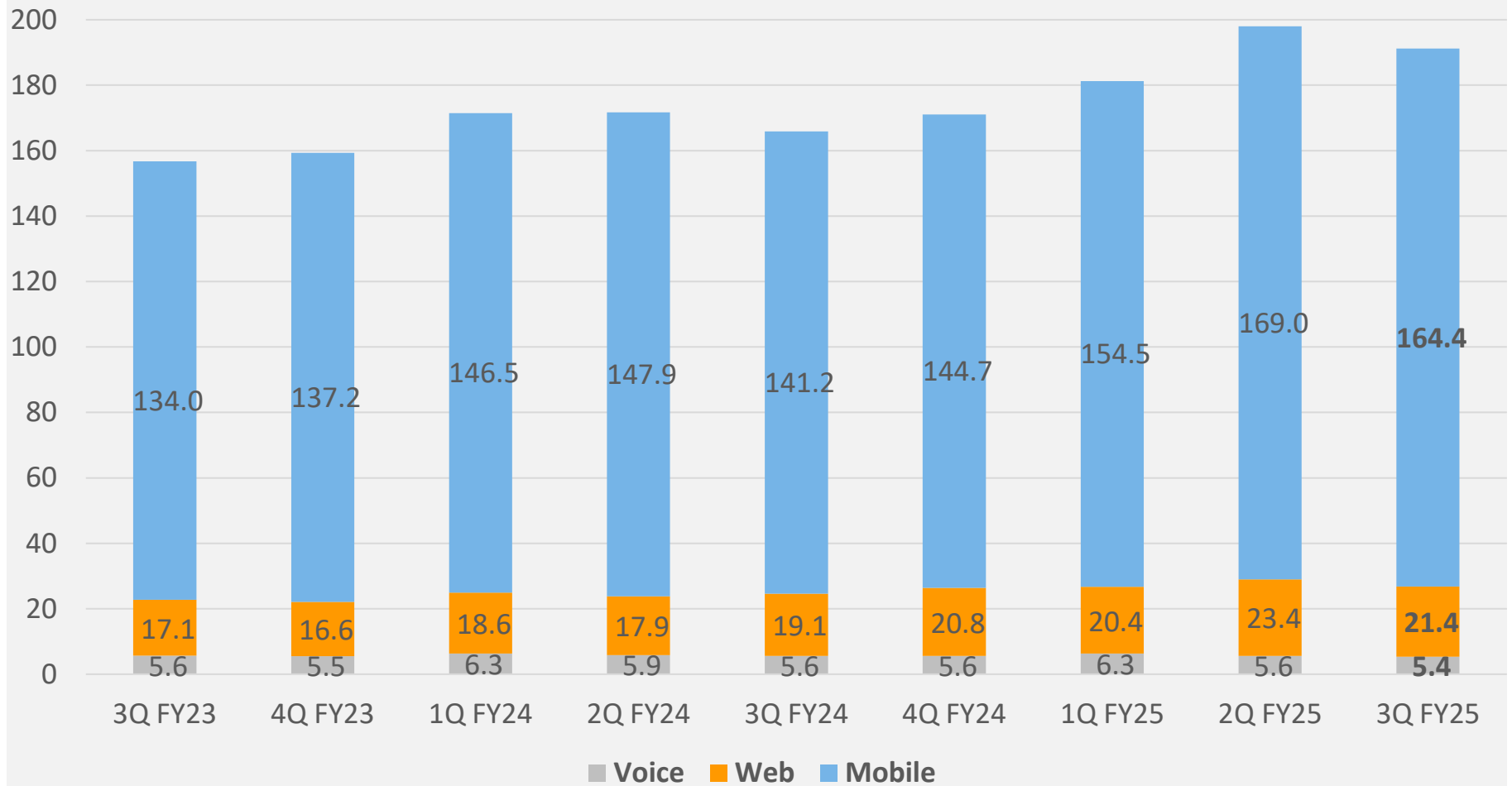
TRAFFIC/ VISITORS

Quarterly Unique Visitors (million)



TRAFFIC/ VISITORS

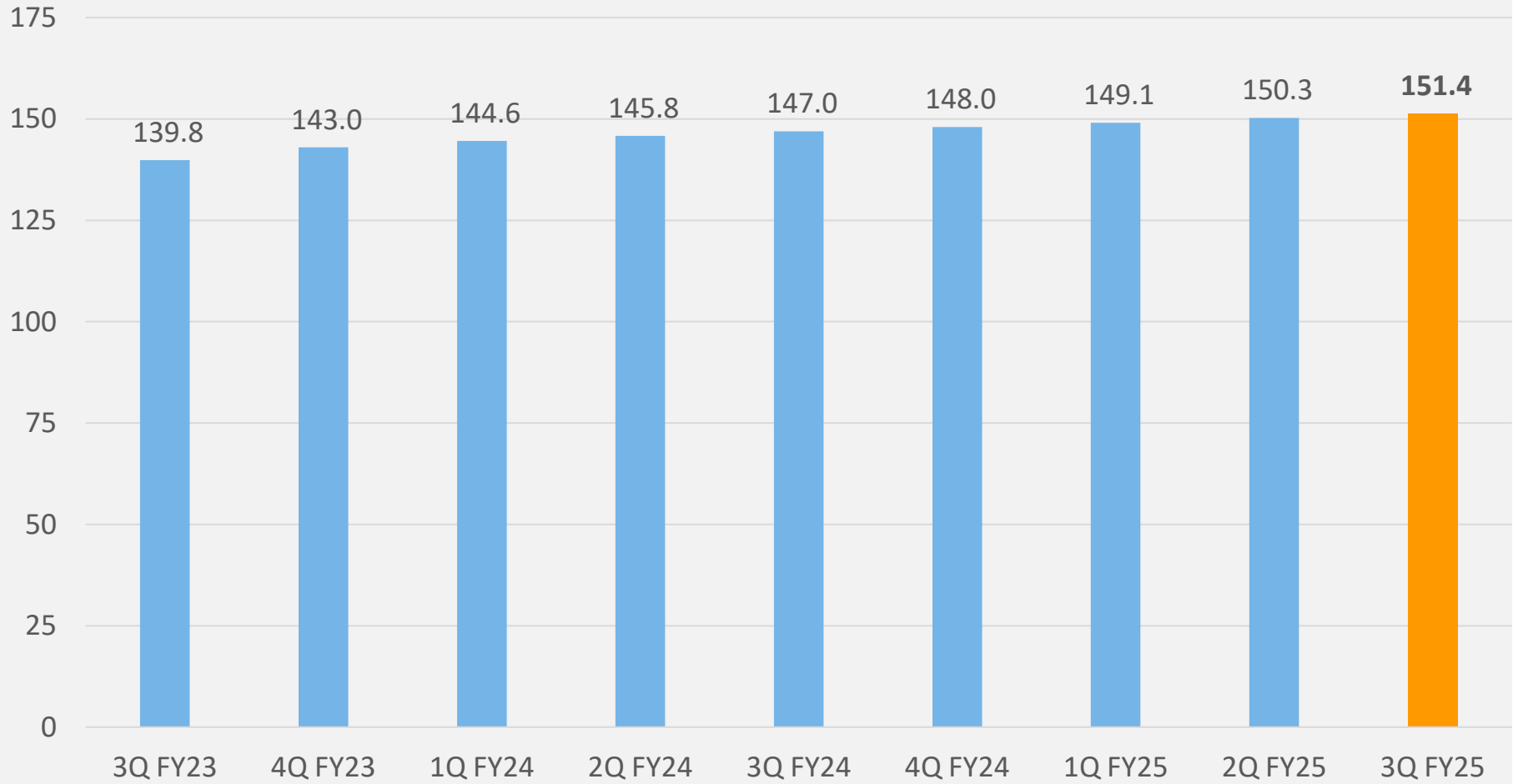
Quarterly Unique Visitors split (million)



Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive

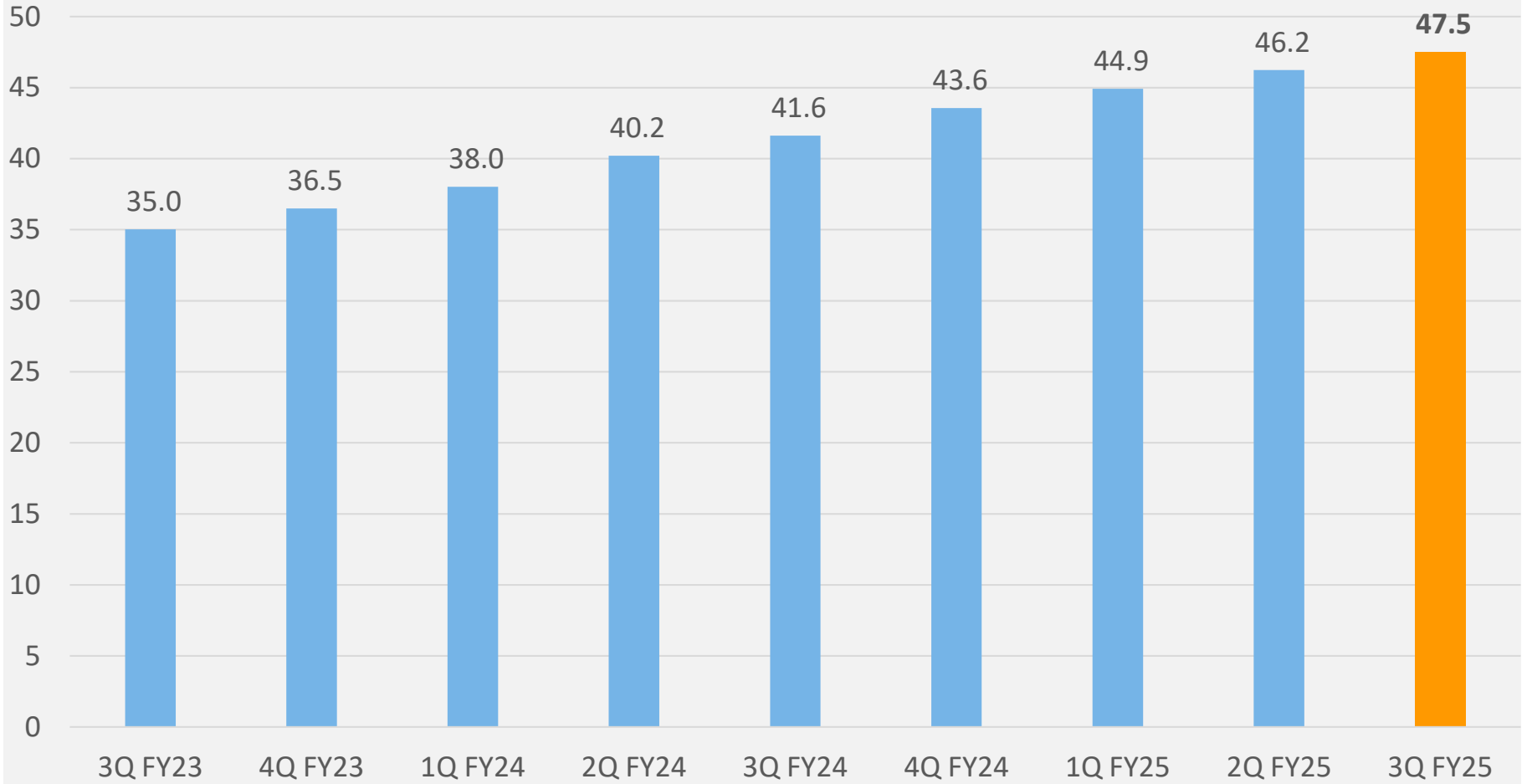
USER ENGAGEMENT

Ratings & Reviews (million)



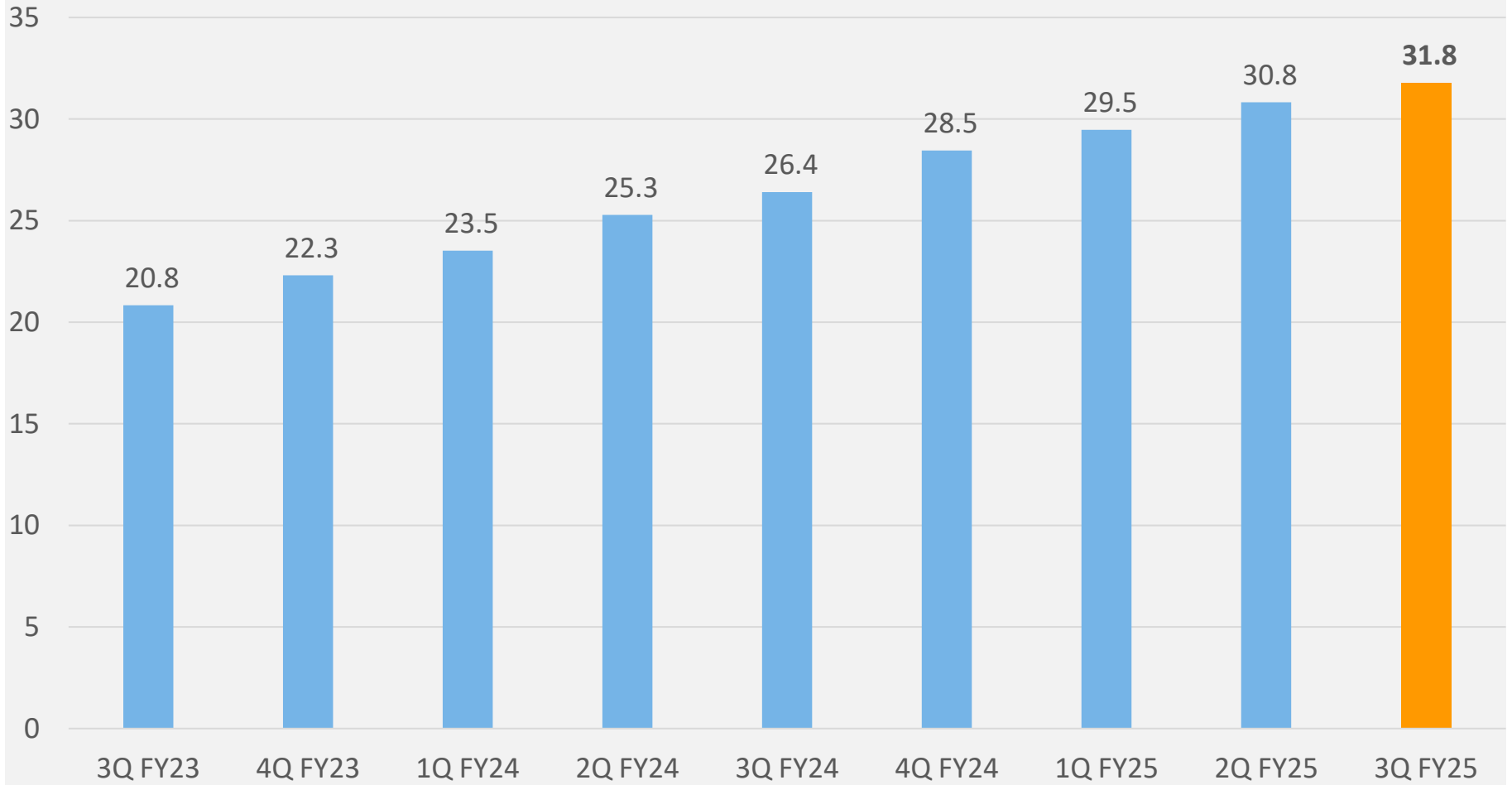
DATA ENRICHMENT

Active Listings - period end (million)



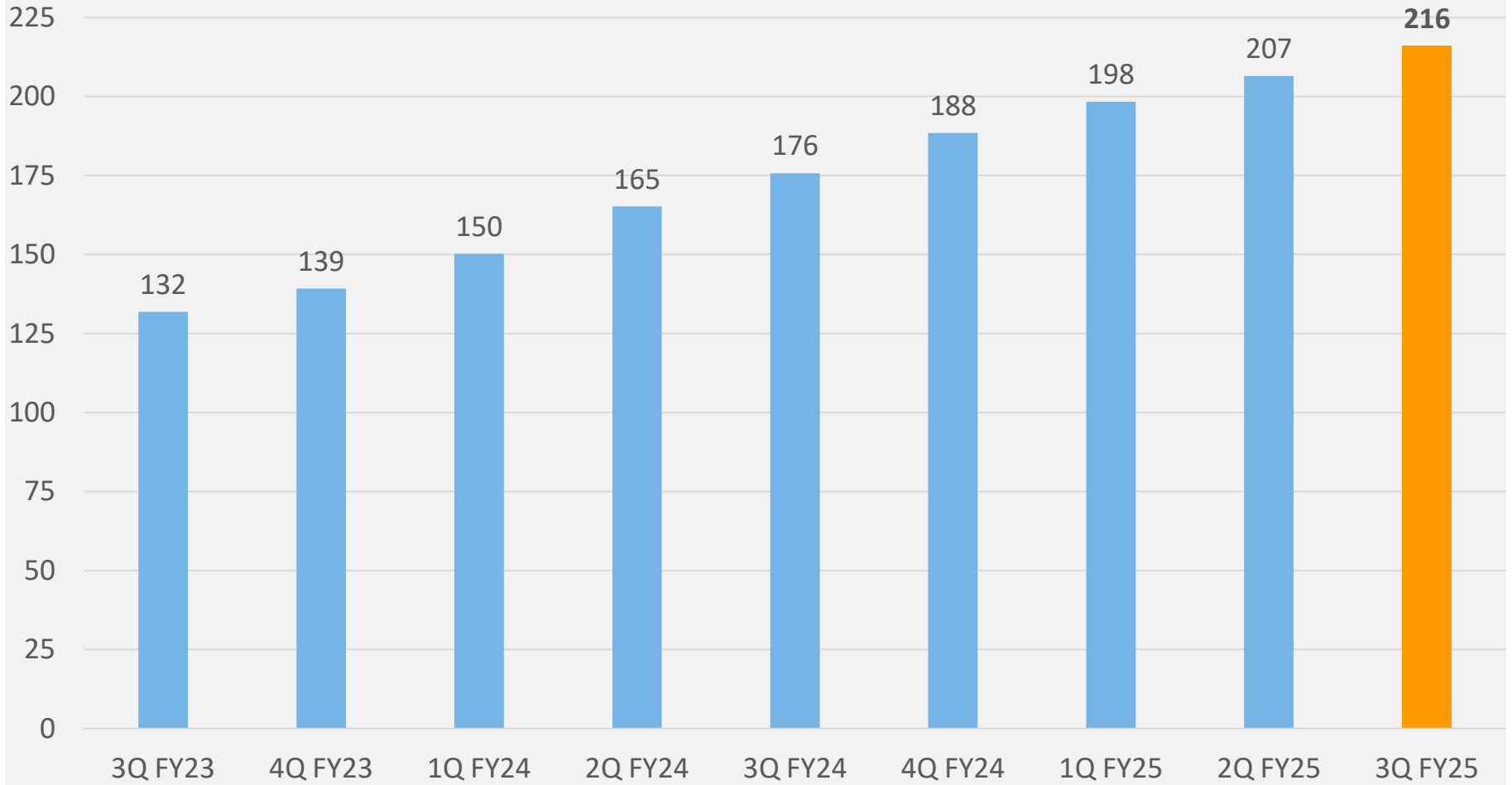
DATA ENRICHMENT

Listings with Geocodes (million)



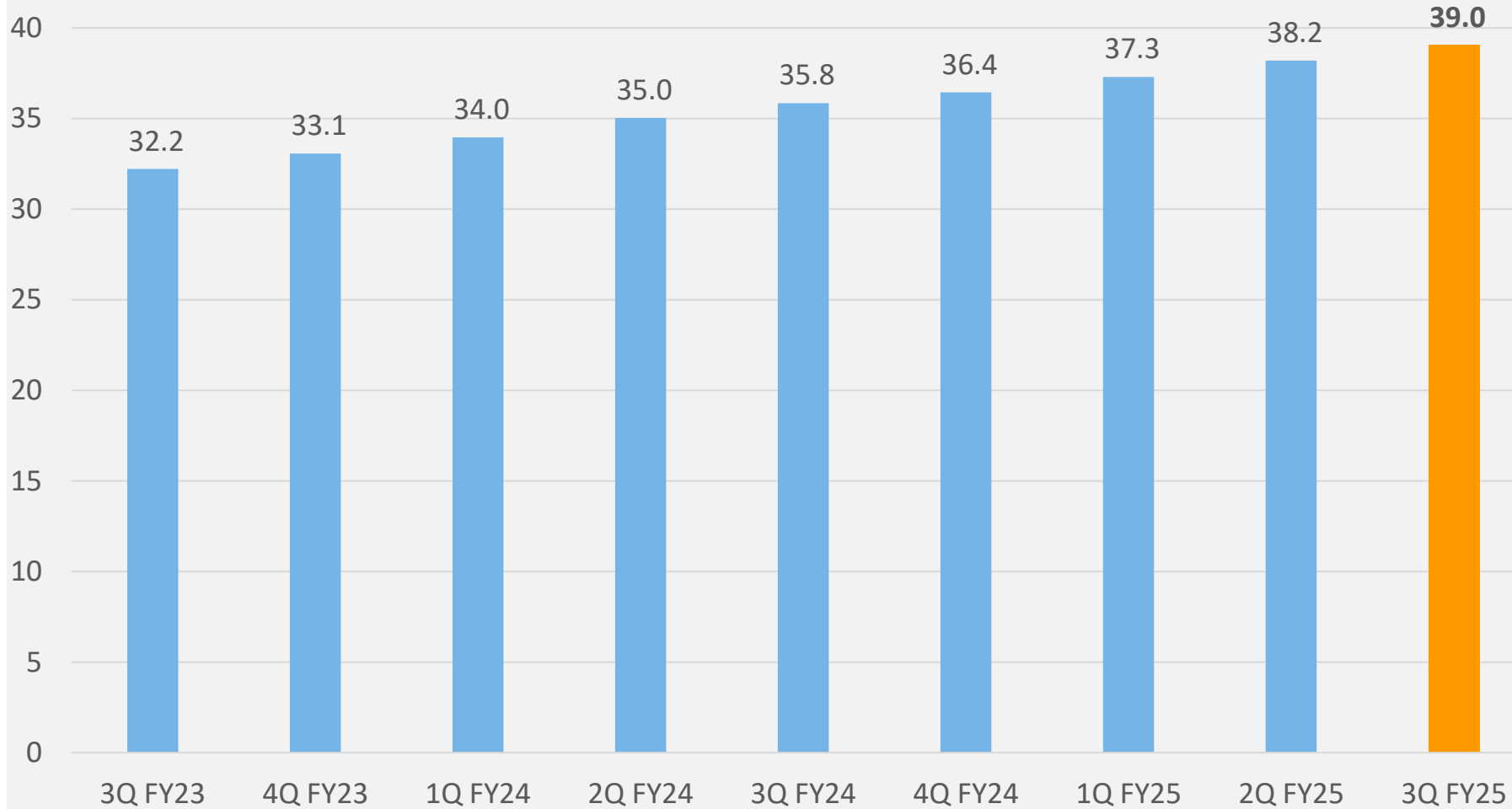
DATA ENRICHMENT

Images in Active Listings (million)



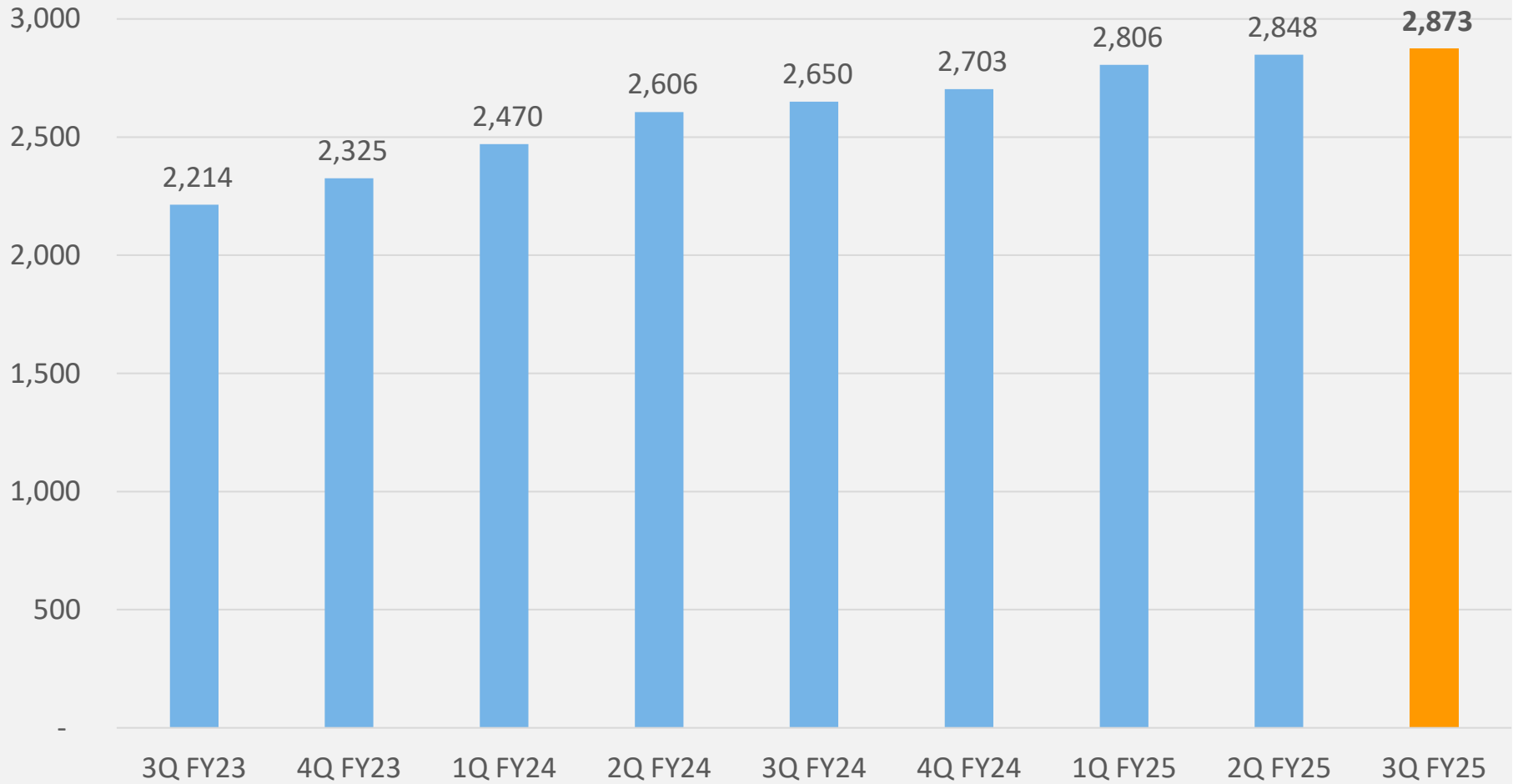
MOBILE APPS

Cumulative JD App Downloads (million)



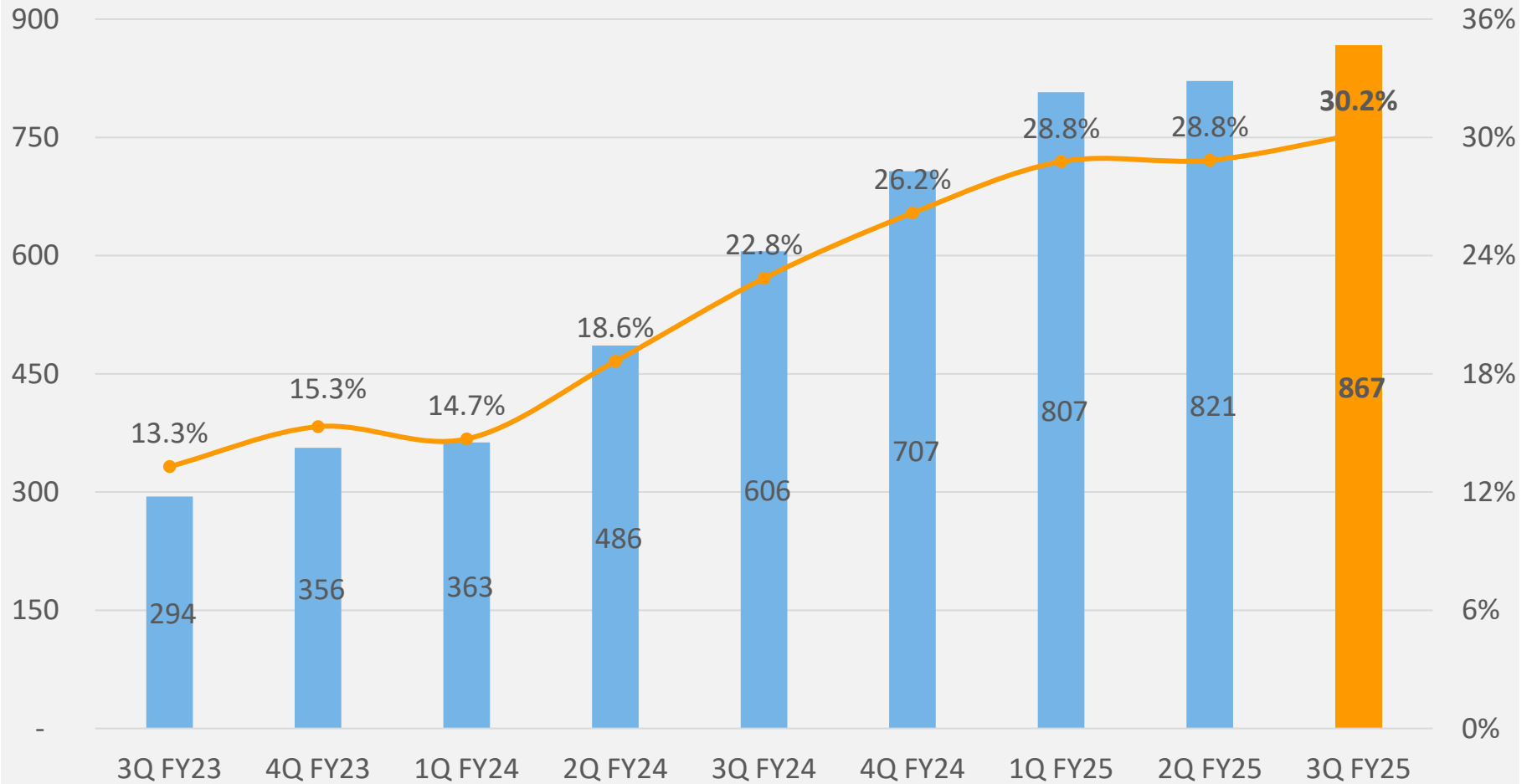
REVENUE

Operating Revenue (Rs million)



OPERATING MARGIN

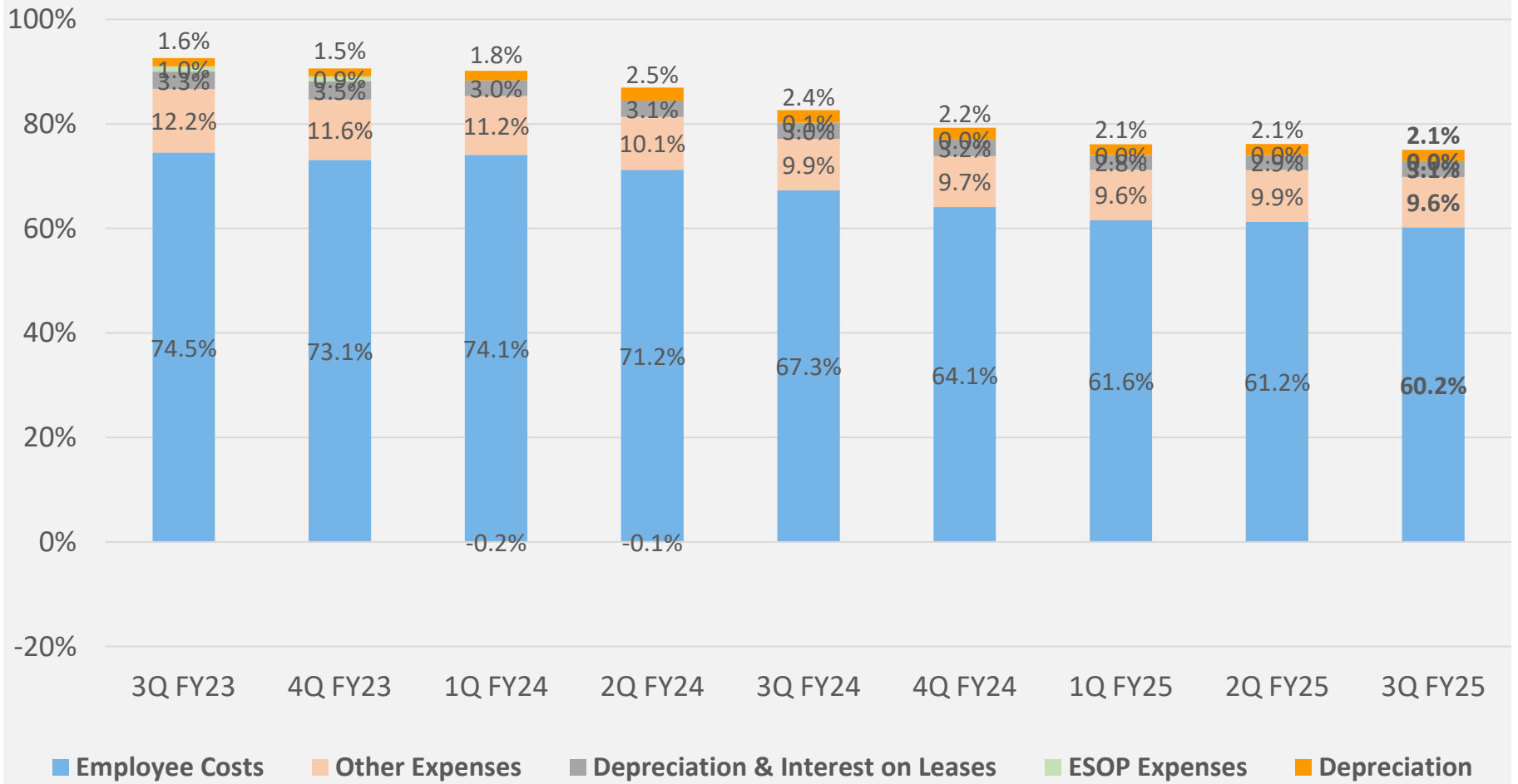
Adjusted EBITDA (Rs million) & Margin %



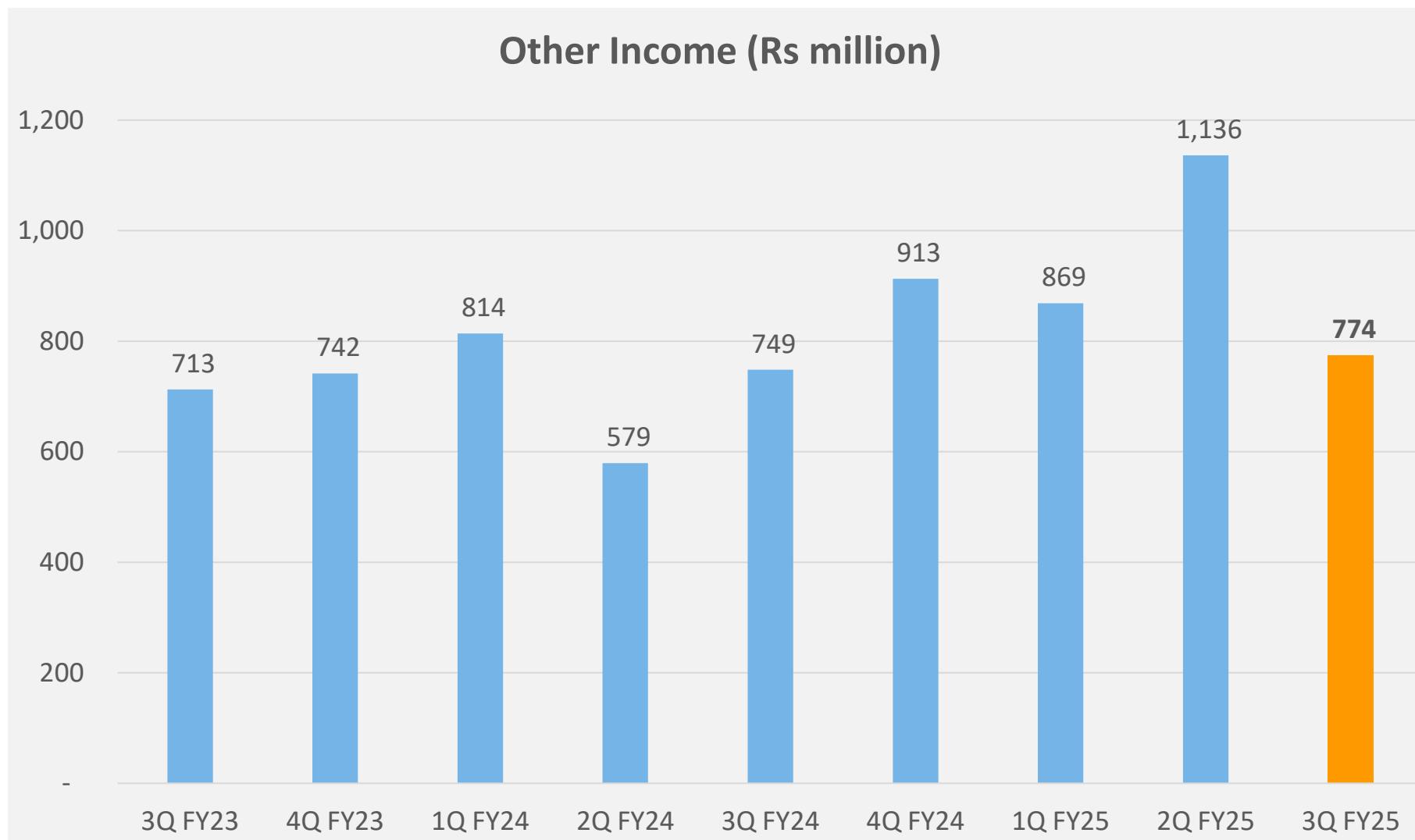
Note: Adjusted EBITDA calculated after excluding non-cash ESOP Expenses from reported EBITDA

COST STRUCTURE

Expenses as % of Operating Revenue



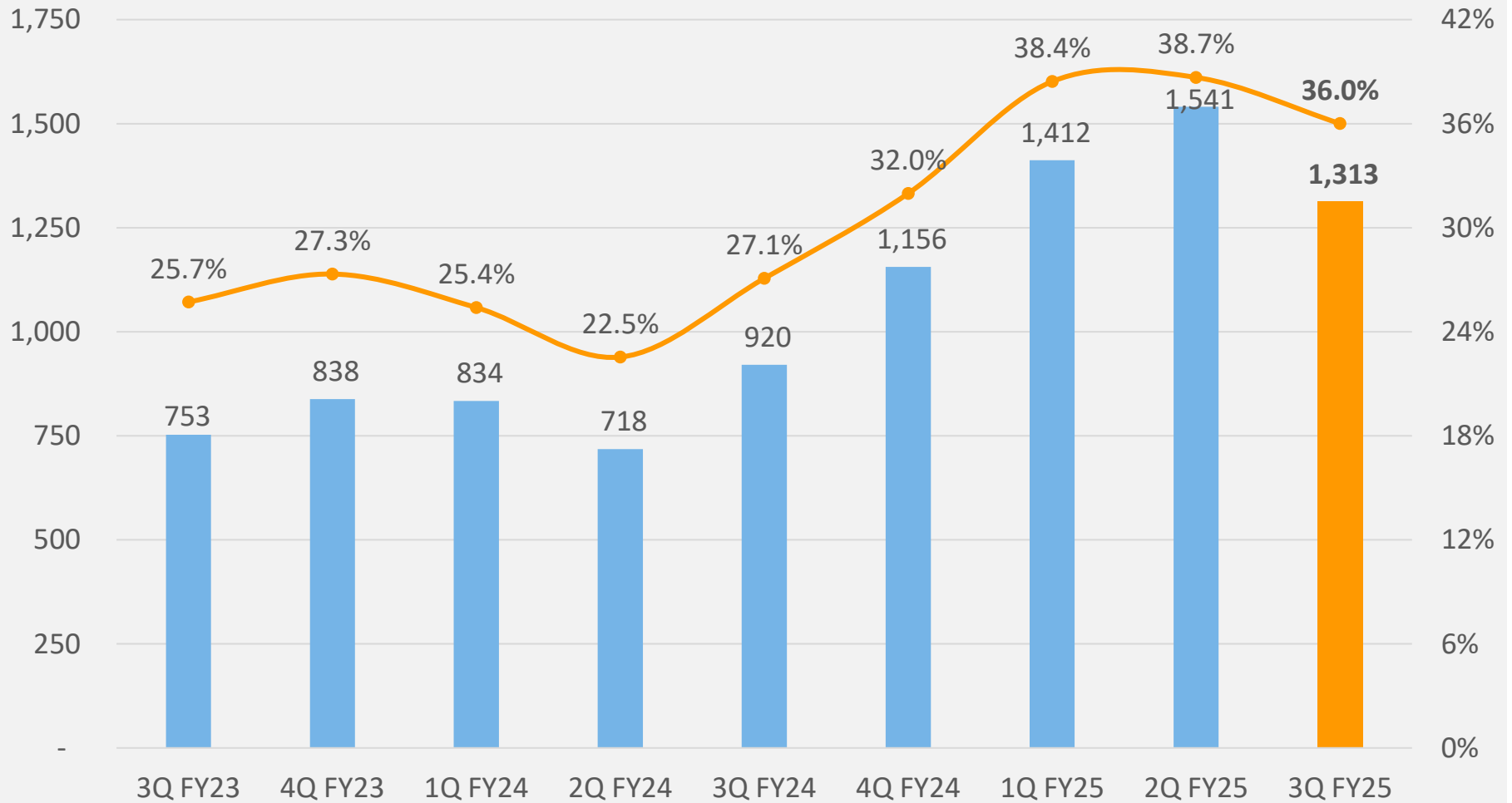
OTHER INCOME



Note: Other Income primarily constitutes mark-to-market (MTM) gains on treasury portfolio, which can have high quarterly fluctuations depending on movement of bond yields during that quarter.

NET PROFIT MARGIN

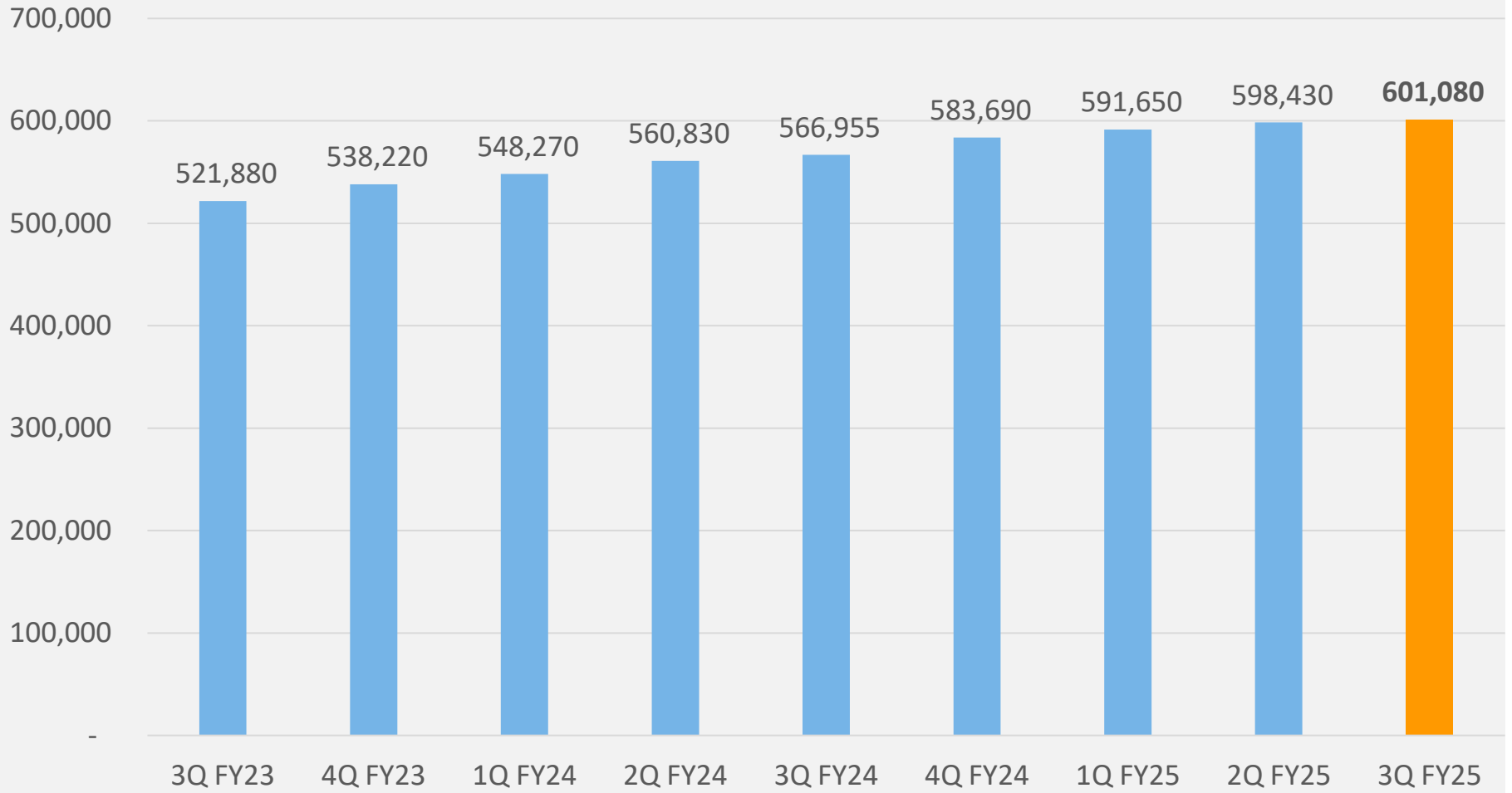
Net Profit (Rs million) & PAT Margin %



Note: Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.

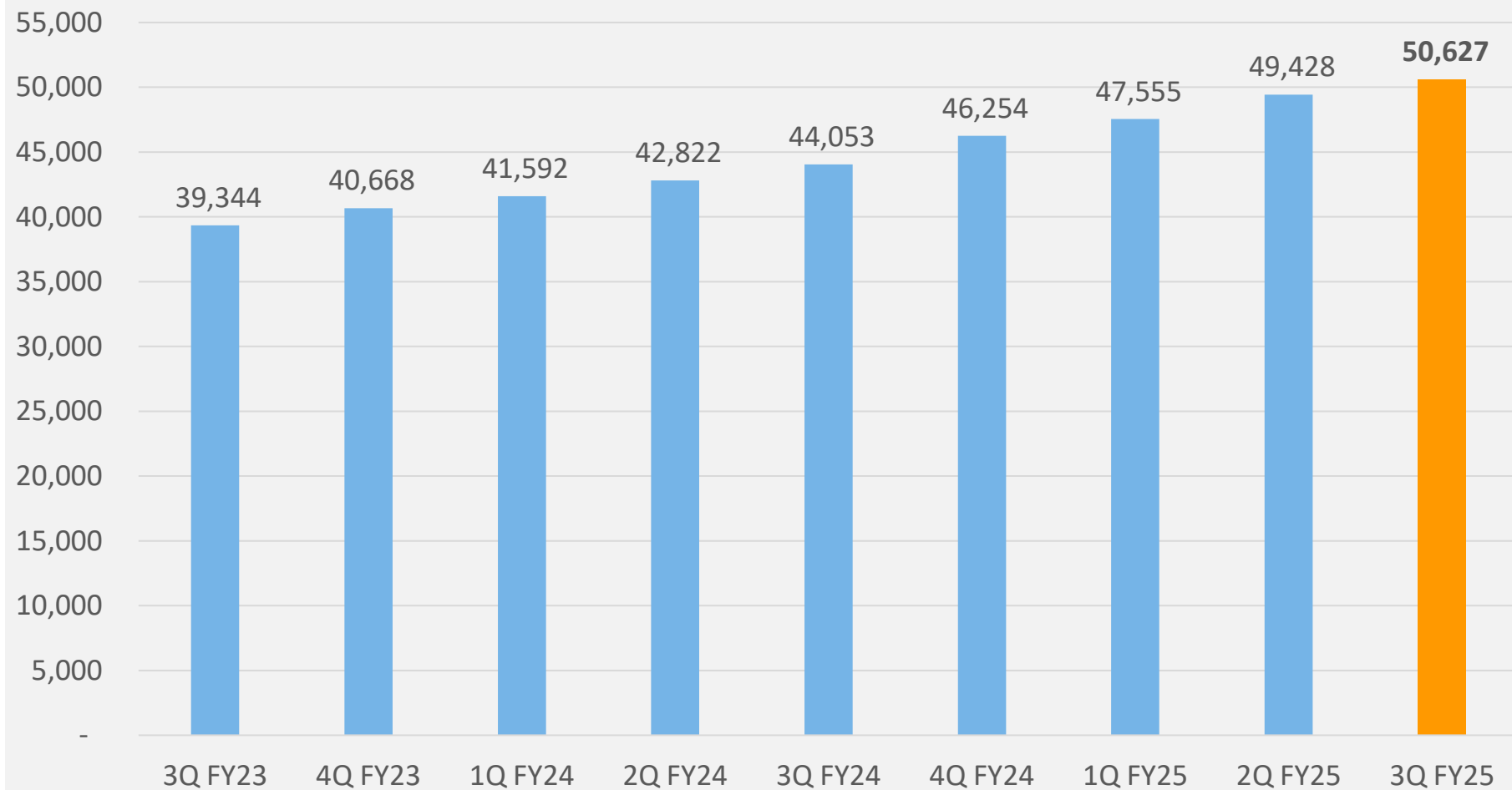
PAID CAMPAIGNS

Active Paid Campaigns - period end



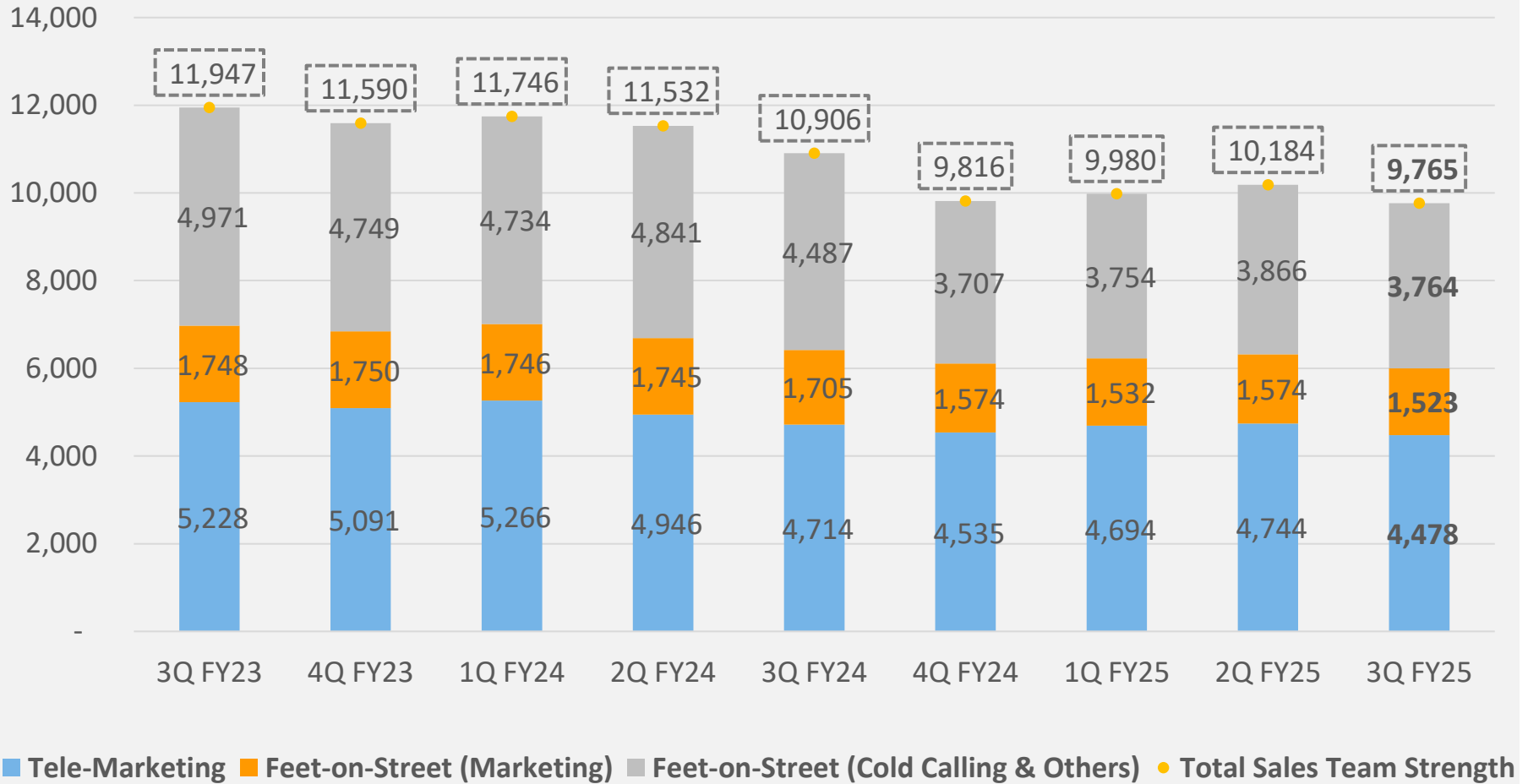
CASH AND INVESTMENTS

Cash & Investments - period end (Rs million)



SALES FORCE

Sales Strength - Period End



JUST DIAL LTD - 3Q FY25 (Quarter ended December 31, 2024) PERFORMANCE SUMMARY						
Metric	Unit	3Q FY25	3Q FY24	YoY change	2Q FY25	QoQ change
Operating Revenue	(₹ million)	2,873	2,650	8.4%	2,848	0.9%
Operating EBITDA	(₹ million)	866	604	43.4%	821	5.5%
Operating EBITDA Margin	%	30.1%	22.8%	735 bps	28.8%	133 bps
Adjusted EBITDA (excl. ESOP expenses)	(₹ million)	867	606	43.1%	821	5.5%
Adjusted EBITDA Margin (excl. ESOP expenses)	%	30.2%	22.8%	732 bps	28.8%	133 bps
Other Income	(₹ million)	774	749	3.4%	1,136	-31.9%
Profit Before Taxes	(₹ million)	1,492	1,210	23.3%	1,816	-17.8%
Net Profit	(₹ million)	1,313	920	42.7%	1,541	-14.8%
Net Profit Margin	%	36.0%	27.1%	893 bps	38.7%	-266 bps
Deferred Revenue (period end)	(₹ million)	5,072	4,727	7.3%	5,155	-1.6%
Cash & Investments (period end)	(₹ million)	50,627	44,053	14.9%	49,428	2.4%

Note: Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.

JUST DIAL LTD - 3Q FY25 (Quarter ended December 31, 2024) PERFORMANCE SUMMARY						
Metric	Unit	3Q FY25	3Q FY24	YoY change	2Q FY25	QoQ change
Unique Visitors	(million)	191.2	165.9	15.3%	198.0	-3.5%
- Mobile	(million)	164.4	141.2	16.4%	169.0	-2.7%
- Desktop/ PC	(million)	21.4	19.1	12.3%	23.4	-8.5%
- Voice	(million)	5.4	5.6	-3.8%	5.6	-4.5%
- Mobile	% share	86.0%	85.2%	85 bps	85.4%	64 bps
- Desktop/ PC	% share	11.2%	11.4%	-29 bps	11.8%	-61 bps
- Voice	% share	2.8%	3.4%	-55 bps	2.8%	-3 bps
Total Listings (period end)	(million)	47.5	41.6	14.2%	46.2	2.8%
Net Listings Addition		1,290,820	1,404,614	-8.1%	1,305,226	-1.1%
Total Images in Listings (period end)	(million)	216.0	175.7	23.0%	206.5	4.6%
Listings with Geocodes (period end)	(million)	31.8	26.4	20.4%	30.8	3.1%
Ratings & Reviews	(million)	151.4	147.0	3.0%	150.3	0.7%
Paid campaigns (period end)		601,080	566,955	6.0%	598,430	0.4%
Total App Downloads (period end)	(million)	39.0	35.8	8.9%	38.2	2.2%
App Downloads per day		6,935	7,660	-9.5%	7,377	-6.0%
Total Employees (period end)		12,676	13,954	-9.2%	13,147	-3.6%
- Sales Employees (period end)		9,765	10,906	-10.5%	10,184	-4.1%

BOARD OF DIRECTORS

EXECUTIVE DIRECTOR

V S S Mani

V S S Mani is the Founder, Managing Director and Chief Executive Officer of Justdial. With over 36 years of experience in the field of media and local search services, he has successfully steered and kept our business on the growth track, driven by technological innovation.

INDEPENDENT DIRECTORS

K. Sudarshan (Chairman)

K. Sudarshan is an Engineering graduate from the National Institute of Technology, Kurukshetra. He leads EMA Partners across India, Singapore & the Middle East and is part of the global firm's executive board responsible for the Marketing & Communications portfolio. Operating from Mumbai & Singapore, he has over 25 years of experience in Executive search and has led successful engagements for both Indian and multinational corporations across industry sectors and functional disciplines. He also leads the Board and CEO practice for the firm in India. He is widely networked and recognized as an industry thought leader in India. He has also written several articles in leading business media across a variety of issues encompassing general management, human resources, and academics.

Ranjit V. Pandit

Ranjit V. Pandit served as the Managing Director at General Atlantic, LLC, between 2007 and 2012 where he was the head of the firm's growth investment activities across India. He has served as an Advisory Director of General Atlantic LLC in 2013. Prior to General Atlantic, he served as the Managing Director and Chairman of McKinsey & Company in India. He has an MBA from the Wharton School at the University of Pennsylvania (USA) and holds a BE Degree in Electrical Engineering from VJTI, University of Bombay.

Bhama Krishnamurthy

Bhama Krishnamurthy was Country Head and Chief General Manager, SIDBI. She has a career spanning over 35 years in IDBI (now IDBI Bank) and SIDBI, an Apex Development Bank for micro, small and medium enterprises in India covering all areas of development in banking operations both from policy perspectives and relating to implementation aspects. Her areas of specialisation include resource raising and management, integrated treasury operations, credit dispensation & management and risk management. She has done her Masters in Science (M.Sc.) from Mumbai University.

Prof. Dipak C. Jain

Professor Dipak C. Jain earned his M.Sc in Mathematical Statistics from Guwahati University and his Ph.D. in Marketing from the University of Texas at Dallas, USA. He holds a distinguished reputation as both an educator and a scholar. He assumed the role of Dean at the Kellogg School of Management, Northwestern University USA, from 2001 to 2009, and later served as Dean at INSEAD, a prominent business school located in Fontainebleau (Paris), France. Following this, he served as Director at the SASIN Graduate Institute of Business Administration, Chulalongkorn University in Bangkok, Thailand. Presently, Professor Jain holds the title of Professor of Marketing at the China Europe International Business School (CEIBS), bringing with him over 40 years of expertise in management education. He has published several articles in esteemed international journals focusing on marketing and related disciplines. Additionally, he served as the President (European) of China Europe International Business School from 2017 to 2022.

BOARD OF DIRECTORS

NON-EXECUTIVE DIRECTORS

V. Subramaniam

V. Subramaniam is a Chartered Accountant and Cost Accountant. He has over 25 years of experience in the fields of finance, accounts, taxation and business management. He has over the years served at various leadership positions in industries ranging from consumer products, petrochemicals, refining to automobiles and retail during his corporate tenure. He is currently serving as the Managing Director of Reliance Retail Ventures Limited (RRVL) as well as Whole-time Director of Reliance Retail Limited, subsidiary of RRVL.

Ashwin Khasgiwala

Ashwin Khasgiwala presently serves as the Chief Business Operations Controller for Retail Business and has been associated with Reliance Group for more than 18 years. He is a Chartered Accountant and has over two decades of experience in the fields of finance, compliance and accounting.

Geeta Fulwadaya

Geeta Fulwadaya has been associated with Reliance Group for over 15 years and has extensive experience in the field of corporate laws and allied matters. She is also on the Board of several companies, including Den Networks Limited and Hathway Cable & Datacom Limited. She is a commerce graduate and also holds a law degree from Government Law College. She is a member of the Institute of Company Secretaries of India.

Anshuman Thakur

Anshuman Thakur has completed his graduation in Economics and MBA from IIM Ahmedabad. He has 25 years of experience in corporate strategy and investment banking and has worked across diverse industries. He is currently Senior Vice President at Jio Platforms Limited and responsible for strategy and planning functions. He joined the Reliance Group in 2014 and has ever since been closely involved with the Jio and retail businesses. Prior to joining Reliance, he worked with Morgan Stanley as Head of Mergers & Acquisitions in India. He was a TMT coverage banker at Rothschild prior to his stint at Morgan Stanley. He has also worked with Arthur Andersen and Ernst & Young in the areas of corporate finance and strategy.

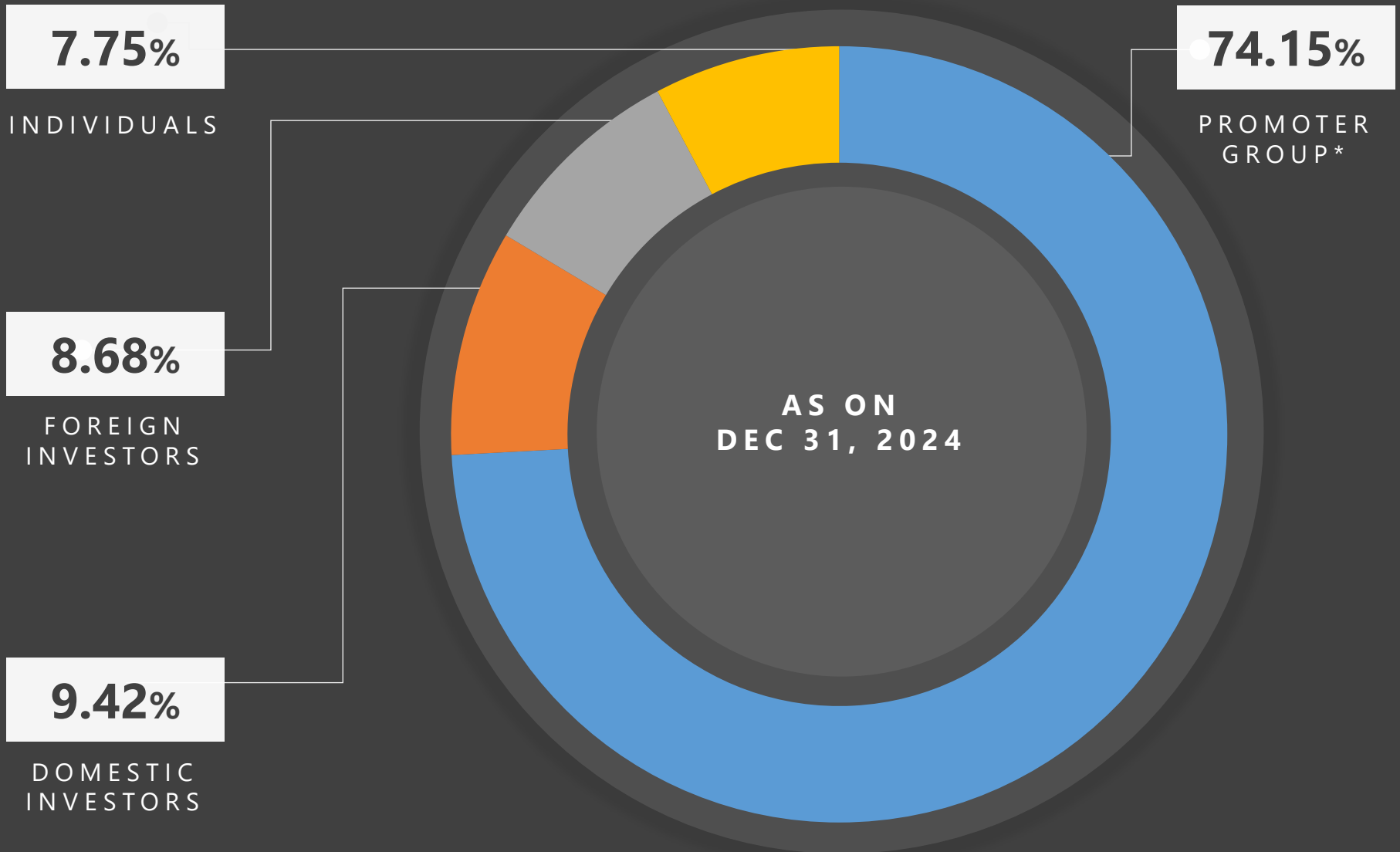
Dinesh Taluja

Dinesh Taluja has completed his B. Tech. from IIT Delhi and MBA from IIM Ahmedabad. He has over 18 years of experience across Investment Banking, Management Consulting & Private Equity and has worked in various roles across Credit Suisse, Standard Chartered Bank, McKinsey & Company and Peepul Capital. He was associated with Credit Suisse where he was leading their India's M&A practice. He is currently serving as the Chief Financial Officer of Reliance Retail Limited and Dy. Chief Financial Officer of Reliance Retail Ventures Limited.

LEADERSHIP TEAM

Name	Designation	Experience	Functional Areas
V S S Mani	Managing Director & CEO	36 Years	Overall growth strategy, planning, execution & management
V Krishnan	Group President	31 Years	Growth Strategy and Business Development
Abhishek Bansal	Chief Financial Officer	16 Years	Finance, Strategy, Accounting, Treasury, Audit, Legal, Compliance & Investor Relations
Vishal Parikh	Chief Product Officer	24 Years	Leads Product, Design & Technology teams, IT Infra and Voice Operations
Shwetank Dixit	Chief Growth Officer	13 Years	Strategy, Marketing, Business Analytics, Traffic and Revenue Growth, Content Augmentation & SEO
Rakesh Ojha	Chief Business Officer (West & South)	29 Years	Sales & Expansion (West & South Region)
Prashant Nagar	Chief Business Officer (North & East)	25 Years	Sales & Expansion (North & East Region)
Ajay Mohan	Chief Business Officer	29 Years	Sales platform management, Strategic alliances, Corporate partnerships & Business expansion
Rajesh Madhavan	Chief People Officer	31 Years	Human Resource Functions
Bandan Karkidholy	Vice President & General Counsel	20 Years	Legal, Regulatory Compliances, Intellectual Property
Manan Udani	Company Secretary & Compliance Officer	16 Years	Company Secretarial and Compliances

SHAREHOLDING PATTERN



*Stake held by Promoter - Reliance Retail Ventures Limited (RRVL) = 63.84%

End of Presentation

Registered & Corporate Office:

Just Dial Limited, Palm Court Building M, 501/B, 5th Floor, New Link Road, Malad (W), Mumbai - 400064.

For any queries, please contact us at investors@justdial.com