

Good People to grow with आपकी प्रगति का सच्चा साथी

Performance Analysis

Q3/9M-FY 2024-25 20.01.2025



🕸 Indian Overseas Ban



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VISION

"TO EMERGE AS THE PREFERRED BANK CONNECTING GENERATIONS WITH HIGH STANDARDS OF ETHICS AND GOVERNANCE"

CORE VALUE

INTEGRITY AND TRANSPARENCY INNOVATION AND COLLABORATION SUSTAINABILITY



"TO PROVIDE BEST BANKING SOLUTIONS THROUGH DIGITAL AND PHYSICAL EXPERIENCE FOR CUSTOMER DELIGHT WITH SKILLED MANPOWER "



Shri M Ct M Chidambaram Chettyar IOB Founder Chairman





BUSINESS GROWTH

(Rs. In Crores)

Ρα	rameters	Dec-23	Sep-24	Dec-24	Q-O-Q (%)	Y-O-Y (%)
Ξ	CASA	120915	131856	132338	0.37%	9.45%
GROWTH	CASA%	43.49%	42.44%	43.37%	93 bps	(12 bps)
SRC SRC	Total Deposits	278046	310652	305121	-1.78%	9.74%
—	Home Loan	26612	29927	30573	2.16%	14.88%
NES	Jewel Loan	43947	57718	62580	8.42%	42.40%
BUSINESS	Advances	216163	230149	237632	3.25%	9.93%
8	Business	494209	540801	542753	0.36%	9.82%

PROFITABILITY

	Parameters	Dec-23	Sep-24	Dec-24	Q-O-Q (%)	Y-o-Y (%)
	Net Interest Income	2398	2538	2789	9.89%	16.30%
ility	Net Interest Margin	3.12%	3.08%	3.33%	25 bps	21 bps
Profitability	Operating Expenses	1879	2042	1820	-10.87%	-3.12%
rof	Operating Profit	1780	2128	2266	6.48%	27.30%
	Net Profit	723	777	874	12.48%	20.89%





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ASSET QUALITY

(Rs. In Crores)

Para	meters	Dec-23	Sep-24	Dec-24	Q-O-Q (%)	Y-o-Y (%)
ШΥ	Gross NPA	8441	6249	6071	-2.86%	-28.08%
Ω υΑμιτγ	Net NPA	1303	1059	976	-7.85%	-25.10%
ASSET G	GNPA%	3.90%	2.72%	2.55%	(17 bps)	(135 bps)
AS	NNPA%	0.62%	0.47%	0.42%	(5 bps)	(20 bps)

STRENGTHENING FINANCIAL INDICATORS

C IORS	Parameters	Dec-23	Sep-24	Dec-24	Q-O-Q (%)	Y-o-Y (%)
NINC	PCR	96.85%	97.06%	97.07%	1 bps	22 bps
STRENGTHENING FINANCIAL INDICATORS	CRAR	16.80%	1 7.45 %	16.97%	(48 bps)	17 bps
TREN NCIA	ROA	0.86%	0.82%	0.93%	11 bps	7 bps
S FINA	ROE	17.70%	16.90%	17.86%	96 bps	16 bps





	Qu	arter Endi	ng	9 M	onths	Growth %		
Particulars	Dec-23	Sep-24	Dec-24	9M 23-24	9M 24-25	Q-o-Q	Y-o-Y	9M FY 24-25 Over 9M FY 23-24
Interest Income	6176	6851	7112	17421	20498	3.81%	15.15%	17.66%
Interest Expenses	3778	4313	4323	10355	12730	0.23%	14.42%	22.93%
Net Interest Income	2398	2538	2789	7066	7768	9.89%	16.30%	9.93%
Non Interest Income	1262	1633	1298	3179	3964	-20.57%	2.82%	24.69%
Operating Income	3660	4171	4086	10245	11732	-2.04%	11.65%	14.51%
Operating Expenses	1879	2042	1820	5442	5661	-10.87%	-3.12%	4.03%
Operating Profit	1780	2128	2266	4803	6071	6.48%	27.30%	26.40%
Total Provisions	702	1146	1029	2584	3113	-10.27%	46.58%	20.45%
Tax expenses	356	205	364	372	674	77.65%	2.10%	81.29%
Net Profit/Loss	723	777	874	1847	2284	12.48%	20.89%	23.68%



	Qu	arter Endi	ng	9 M	onths	Gr	owth %	
Particulars	Dec-23	Sep-24	Dec-24	9M 23-24	9M 24-25	Q-o-Q	Y-o-Y	9M FY 24-25 Over 9M FY 23-24
Interest on Loans	4614	5055	5257	12816	15142	3.99%	13.93%	18.15%
Interest on Investment	1519	1754	1808	4406	5222	3.11%	19.05%	18.52%
Other Interest Income	42	42	47	199	133	10.69%	10.74%	-32.92%
Total Interest Income	6176	6851	7112	17421	20498	3.81%	15.15%	17.66%
Exchange & Commission	319	373	348	921	1037	-6.76%	9.11%	12.59%
Profit / Loss on Sale of Investments	33	67	46	92	335	-31.34%	38.64%	263.78%
Profit on Exchange	43	6	22	156	55	260.23%	-48.81%	-64.64%
Recovery from technical Written off Accounts towards Income	632	942	635	1464	1885	-32.60%	0.48%	31.92%
All other Income	235	245	247	545	652	0.59%	4.97%	11.17%
Total Non Interest Income	1262	1633	1298	3179	3964	-20.57%	2.82%	24.69%
Total Income	7437	8484	8409	20600	24461	-0.88%	13.07%	18.74%

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	Qı	varter End	ing	9 M	onths	Gr	owth %	
Particulars	Dec-23	Sep-24	Dec-24	9M 23-24	9M 24-25	Q-o-Q	Y-o-Y	9M FY 24-25 Over 9M FY 23-24
A.Exchange & Commission	81	127	116	223	364	-8.55%	43.00%	63.32%
B.Income from Non Fund Based Business	42	42	55	133	136	32.23%	31.83%	2.53%
C.Processing charges	105	125	96	310	302	-23.05%	-8.12%	-2.58%
D.ATM/DBD Related Income	103	97	115	294	305	18.52%	11.47%	3.87%
E.Marketing/FI/Govt Business	18	15	10	51	43	-35.20%	-46.26%	-15.43%
F.Miscellaneous Income	89	56	154	284	303	173.99%	73.37%	6.70%
FEE BASED INCOME (A+B+C+D+E+F)	438	462	546	1295	1454	18.28%	24.76%	12.29%
Overseas	18	16	15	60	47	-4.82%	-15.45%	-21.48%
Fee Based Income - Global	456	478	562	1355	1501	17.50%	23.18%	10.80%



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री बचा

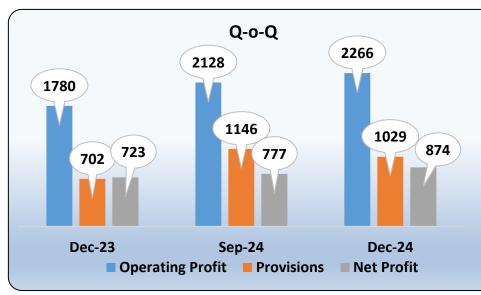
	Quarter Ending			9 M	onths	Growth %			
Particulars	Dec-23	Sep-24	Dec-24	9M 23-24	9M 24-25	Q-o-Q	Y-o-Y	9M FY 24-25 Over 9M FY 23-24	
Interest on Deposits	3283	3784	3742	9272	11114	-1.12%	13.97%	19.87%	
Interest on Borrowings	495	529	581	1083	1616	9.77%	17.38%	49.23%	
Total Interest Expenses	3778	4313	4323	10355	12730	0.23%	14.42%	22.93%	
Staff Expenses	1269	1341	1069	3622	3534	-20.27%	-15.76%	-2.42%	
Other Expenses	610	702	751	1820	2127	7.10%	23.18%	16.85%	
Operating Expenses	1879	2042	1820	5442	5661	-10.87%	-3.12%	4.03%	
Total Expenses	5657	6356	6143	15797	18391	-3.35%	8.60%	16.42%	

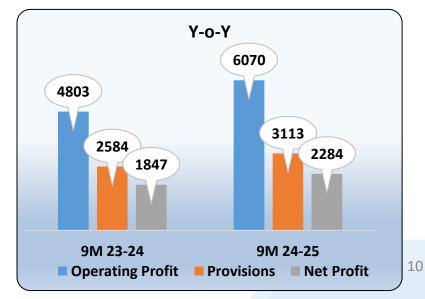


PROFIT PARAMETER



	Qu	Quarter Ending			onths	Growth %		
Particulars	Dec-23	Sep-24	Dec-24	9M 23-24	9M 24-25	Q-0-Q	Y-o-Y	9M FY 24-25 Over 9M FY 23-24
Operating Profit	1780	2128	2266	4803	6070	6.48%	27.30%	26.38%
Provisions	702	1146	1029	2584	3113	-10.27%	46.58%	20.45%
of which NPA Provisions	367	71	400	2297	634	466.77%	8.94%	-72.39%
Other Provisions	335	1076	629	287	2479	-41.55%	87.84%	762.33%
Tax Expenses	356	205	364	372	674	77.65%	2.10%	81.29%
Net Profit	723	777	874	1847	2284	12.48%	20.89%	23.68%



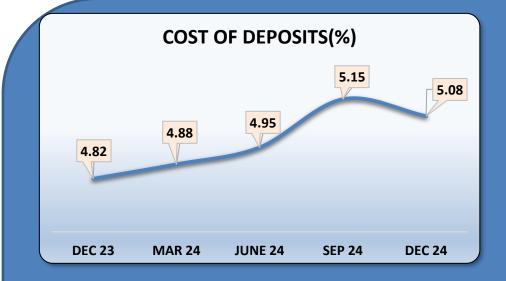


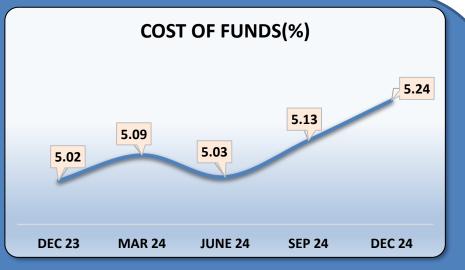


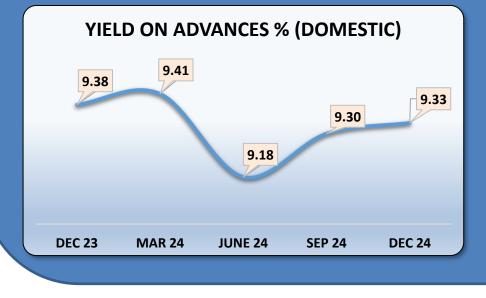
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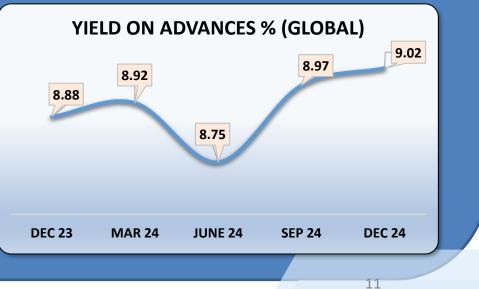
PERFORMANCE RATIOS - QUARTERLY











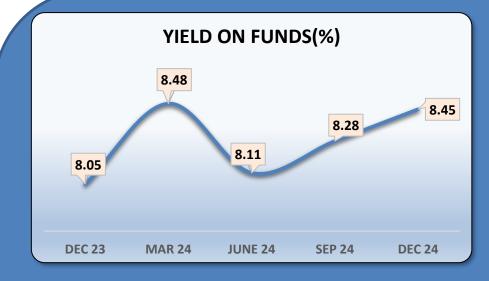
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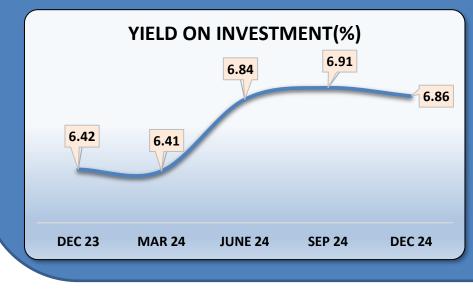
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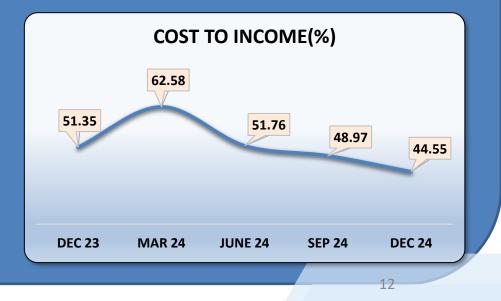
PERFORMANCE RATIOS - QUARTERLY













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Deutieuleure			Dec-24	Q-0-Q v	ariation	Y-o-Y variation		
Particulars	Dec-23	Sep-24		Amount	%	Amount	%	
CASA	120915	131856	132338	482	0.37%	11423	9.45%	
Term Deposits	157131	178796	172783	-6013	-3.36%	15652	9.96%	
Total Deposits	278046	310652	305121	-5531	-1.78%	27075	9.74%	
Advances	216163	230149	237632	7483	3.25%	21469	9.93%	
Business Mix	494209	540801	542753	1952	0.36%	48544	9.82%	
CASA%	43.49%	42.44%	43.37%	93 k	93 bps		bps)	
CD Ratio%	77.74%	74.09%	77.88%	6 380 bps		14 bps		



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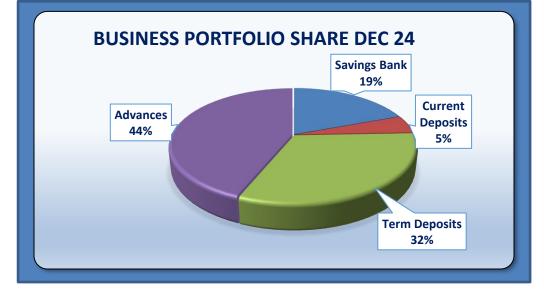
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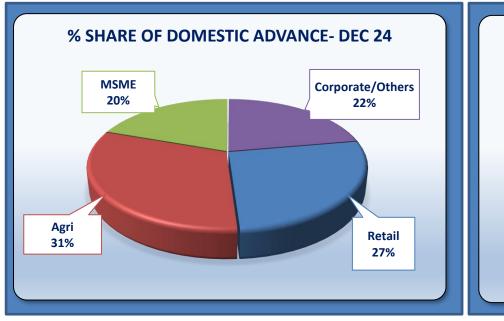


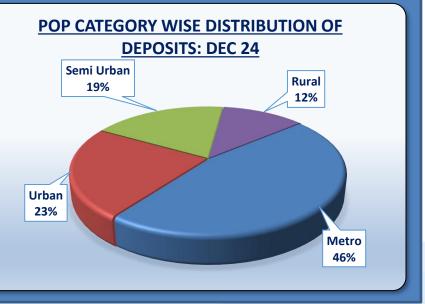
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BUSINESS COMPOSITION





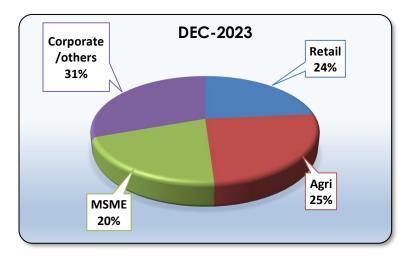


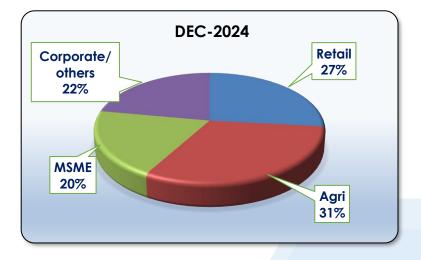






Parameters	Dec-23	Sep-24	Dec-24	Q-o-Q	variation	Y-o-Y variation		
raiameiers	Dec-25			Amount	%	Amount	%	
Retail	46616	54291	58611	4319	7.96%	11995	25.73%	
Agri	50326	65327	69139	3811	5.83%	18813	37.38%	
MSME	40643	41574	43124	1550	3.73%	2481	6.11%	
Corporate/others	60469	51802	48599	-3203	-6.18%	-11870	-19.63%	
Domestic Advances	198054	212995	219472	6477	3.04%	21418	10.81%	
Overseas Advances	18109	17154	18160	1006	5.86%	51	0.28%	
Global Advances	216163	230149	237632	7483	3.25%	21469	9.93%	
RAM to Domestic Adv (%)	69.47%	75.68%	77.86%	217	217 bps		838 bps	



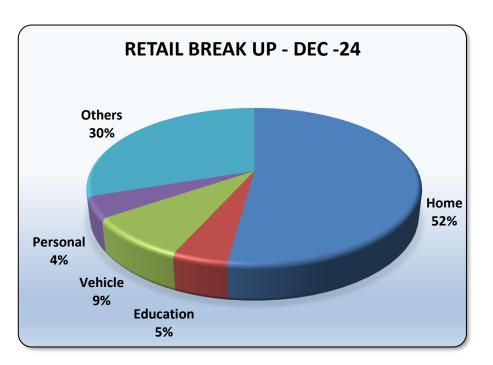




RAM PERFORMANCE

बटी वचाआं जिन्दी प्रदार्थ

Parameters	Dec-23	Sep-24	Dec-24	Q-0-Q %	Y-o-Y %						
RETAIL CREDIT	46616	54291	58611	7.96%	25.73%						
Of which											
Home	26612	29927	30573	2.16%	1 4.88 %						
Education	2635	2676	2672	-0.15%	1. 4 1%						
Vehicle	4248	4919	5131	4.30%	20.78%						
Personal	1905	2417	2572	6.41%	35.03%						
Others	11215	14352	17662	23.07%	57.49%						
AGRI	50326	65327	69139	5.83%	37.38%						
MSME	40643	41574	43124	3.73%	6.11%						
Of which											
Micro	24171	20178	23489	16. 4 1%	-2.82%						
Small	7633	7883	10588	34.32%	38.72%						
Medium	8839	13514	9047	-33.05%	2.35%						



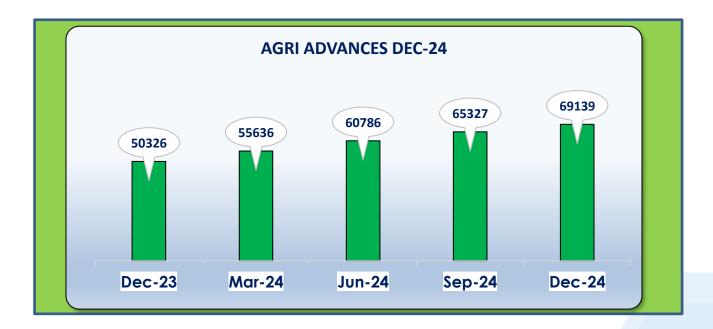
AGRICULTURE





(Rs. In Crores)

Period	Domestic Advances	Agri Advances	% Share to Domestic Advances
Dec-23	198054	50326	25.41%
Mar-24	200697	55636	27.72%
Jun-24	212459	60786	28.61%
Sep-24	212995	65327	30.67%
Dec-24	219472	69139	31.50%



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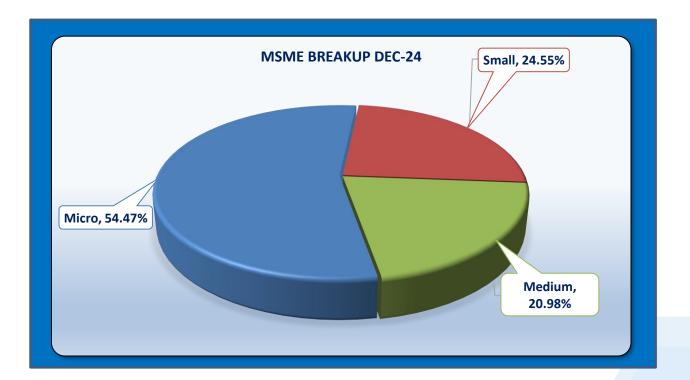






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Category	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24
Micro	24171	24780	18977	20178	23489
Small	7633	7812	8002	7883	10588
Medium	8839	8960	15662	13514	9047
Total	40643	41552	42642	41574	43124





INVESTMENT



Parameters	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24
Domestic Investments	96044	96752	97955	103128	104939
SLR	68029	69297	72823	78218	80006
Non SLR	28015	27455	25132	24910	24933
Held to Maturity	81709	81860	87296	90232	90969
Available for Sale	14127	14892	8767	11213	12170
Held for Trading	208	0	284	250	323
Fair value through Profit & Loss account – FVTPL	_	-	992	817	861
Subsidiaries, Associates and Joint Ventures	-	-	616	616	616
Investment by Overseas Branches	4166	4164	3989	4284	4171
Global Investments	100210	100916	101944	107412	109110







Particulars	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24
* Return on Equity (%)	17.70	18.50	14.10	16.90	17.86
* Basic & Diluted Earning per Share	0.38	0.43	0.33	0.41	0.46
* Price Earning Ratio	113.32	140.23	192.01	140.41	111.90
Book value per share (in Rs)	8.93	9.56	9.43	10.04	10.66
Price/Book value (in Rs)	4.85	6.27	6.82	5.75	4.85
Adjusted Book value (in Rs)	8.24	8.79	8.82	9.48	10.15
Price/Adjusted Book value (in Rs)	5.26	6.82	7.29	6.09	5.10
* QUARTERLY					



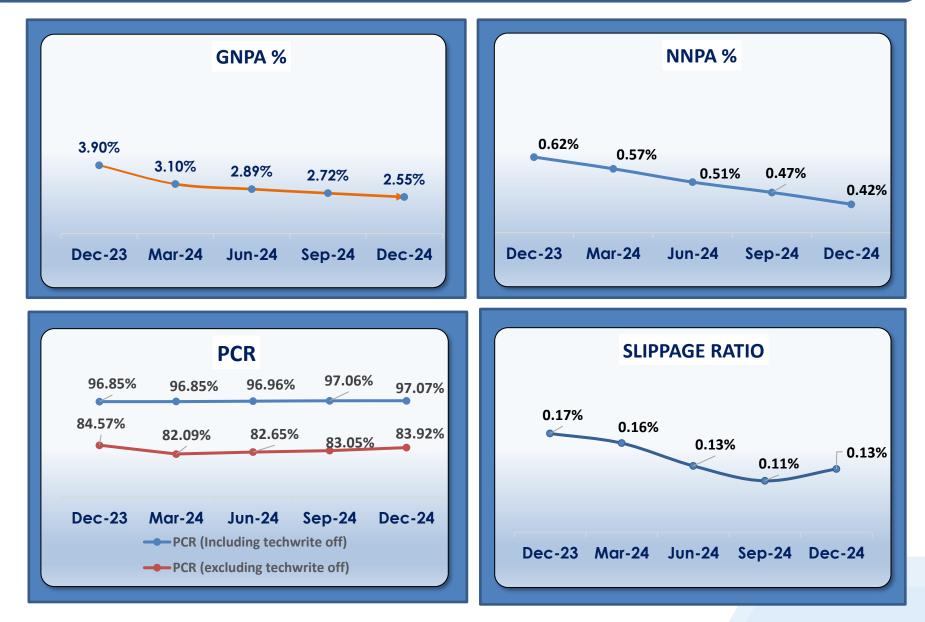


Details	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24
i) Opening Gross NPAs	9893	8441	6794	6649	6249
a. Cash Recoveries	212	322	139	219	170
b. Upgradation	163	90	52	102	76
c. Write-Offs	1491	1567	251	370	219
d. Sale to ARCs	0	17	0	0	0
e. Other Reductions	0	0	0	0	0
ii) Total Reductions (a+b+c+d+e)	1866	1996	442	691	465
iii) Fresh Slippages to NPA category	331	329	277	251	284
iv) Other Debits	81	21	20	40	2
Closing Gross NPAs (i-ii+iii+iv)	8441	6794	6649	6249	6071
Gross NPA (%)	3.90%	3.10%	2.89 %	2.72%	2.55%
Net NPAs (Absolute)	1303	1217	1154	1059	976
Net NPA (%)	0.62%	0.57%	0.51%	0.47%	0.42%
Provision Coverage Ratio	96.85%	96.85%	96.96%	97.06%	97.07%
f. Recovery from Tech Write off accounts	696	980	361	1041	676
f. i) Of which Reduction	632	908	308	988	650
g. Recovery from overseas set off accounts	4	29	3	78	0
h. Recovery from uncharged interest	53	30	27	43	34
Total Cash Recovery + Upgradation(a+b+f+g+h)	1127	1468	582	1482	957



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Sogmontal NPAs	Dec-23			Sep-24			Dec-24		
Segmental NPAs	ADV	NPA	Ratio %	ADV	NPA	Ratio %	ADV	NPA	Ratio %
Retail	46616	846	1.81%	54291	935	1.72%	58611	978	1.67%
Agri	50326	2183	4.34%	65327	1920	2.94%	69139	1829	2.65%
MSME	40643	2291	5.64%	41574	1754	4.22%	43124	1753	4.07%
RAM	137585	5320	3.87%	161193	4610	2.86%	170874	4560	2.67%
Corporate	60469	1521	2.52%	51802	282	0.54%	48599	267	0.55%
Domestic Advance	198054	6841	3.45%	212995	4892	2.30%	219472	4827	2.20%
Overseas	18109	1600	8.84%	17154	1357	7.91%	18160	1244	6.85%
Total	216163	8441	3.90%	230149	6249	2.72%	237632	6071	2.55%



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Particulars	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24
Market Risk RWA	8481	8892	1602	1441	1353
Operational Risk RWA	16705	16705	19183	19183	19183
Credit Risk RWA	114570	118382	124051	130555	137216
Total RWA (A)	139756	143979	144836	151179	157753
CET 1	19495	20840	21706	22300	22601
CET 1%	13.95%	14.47%	14.99%	14.75%	14.33%
Tier 1	19495	20840	21706	22300	22601
Tier 1%	13.95%	14.47%	14.99%	14.75%	14.33%
Tier 2	3987	4035	4106	4087	4170
Tier 2%	2.85%	2.80%	2.83%	2.70%	2.64%
Total Capital (B)	23482	24875	25811	26386	26772
CRAR (B/A)	16.80%	17.28%	17.82%	17.45%	16.97%
Total RWA to Advance Ratio	64.65%	65.74%	62.95%	65.69%	66.39%
Credit RWA to Advance Ratio	53.00%	54.05%	53.91%	56.73%	57.74%

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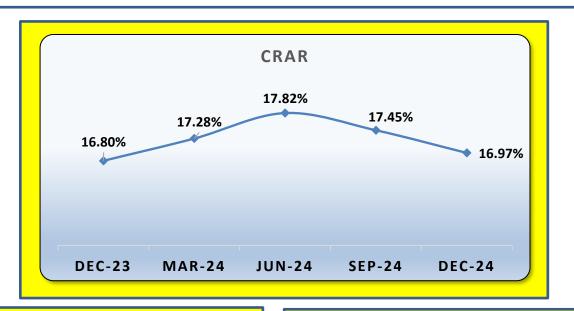
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MOVEMENT OF CRAR & RWAs



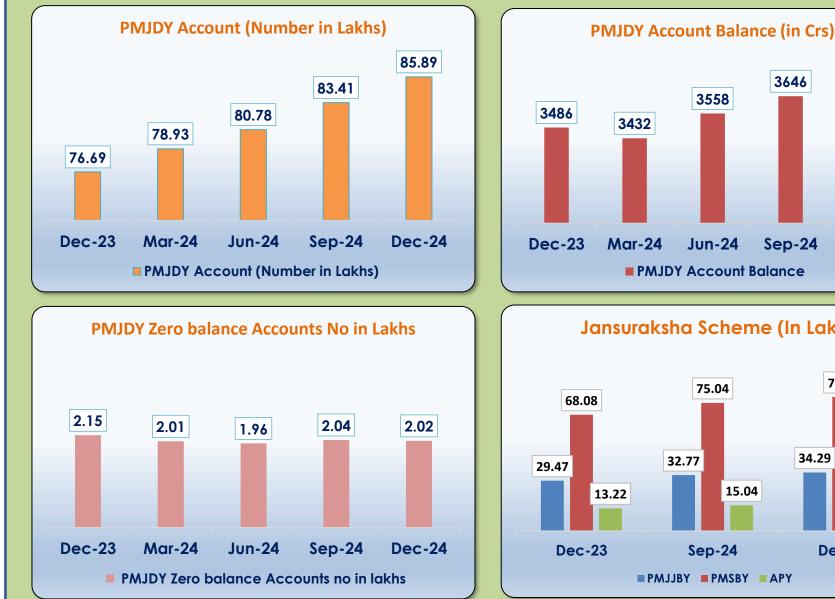


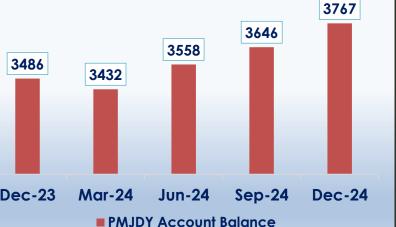




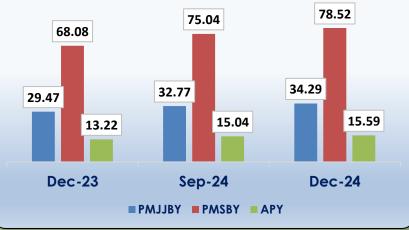
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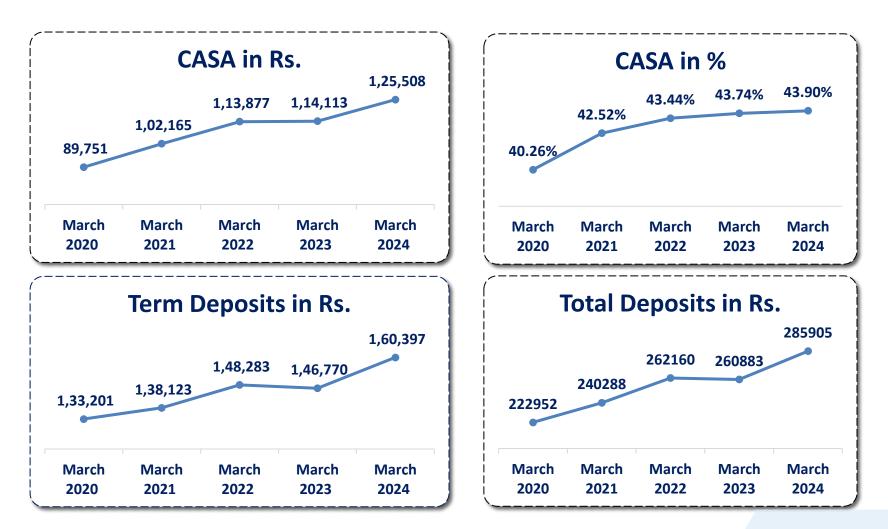
Jansuraksha Scheme (In Lakhs)





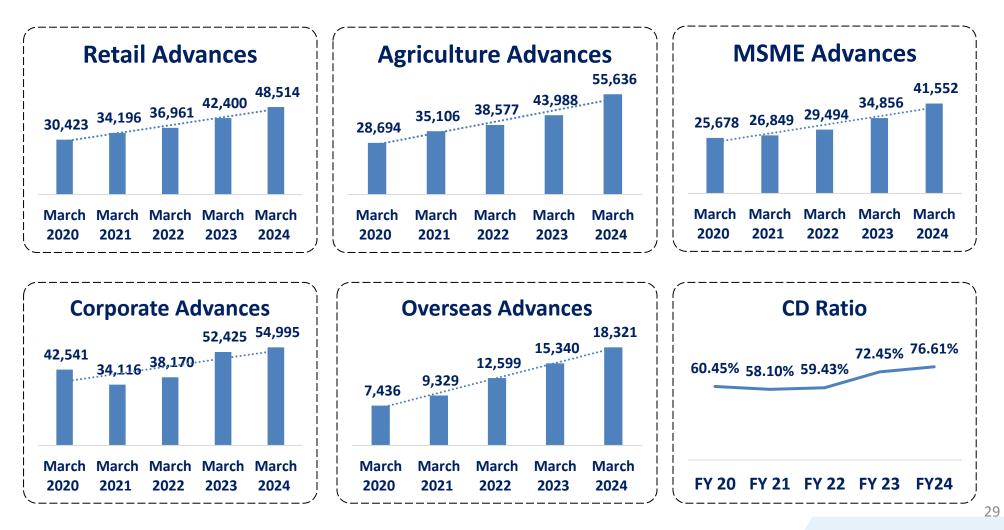
CASA & Deposits Growth in last 5 years





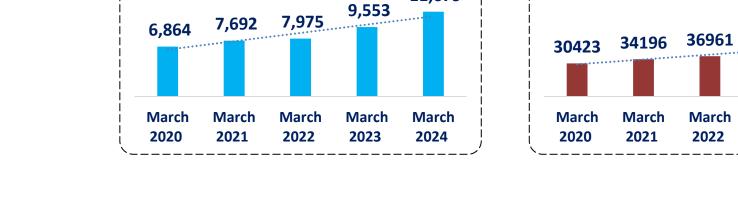






Retail Segment Loans growth in last 5 years

(Rs. In Crore)



Other Retail Loans



March

2022



42400

March

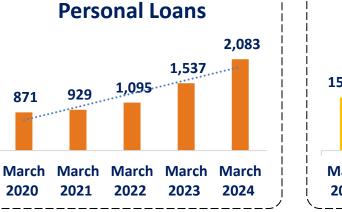
2023

March

2024

Vehicle Loans

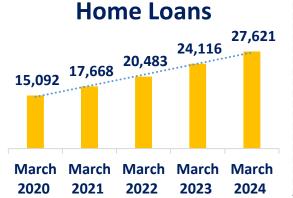
2,985 3,333 3,492 3,751



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Indian Overseas Bank

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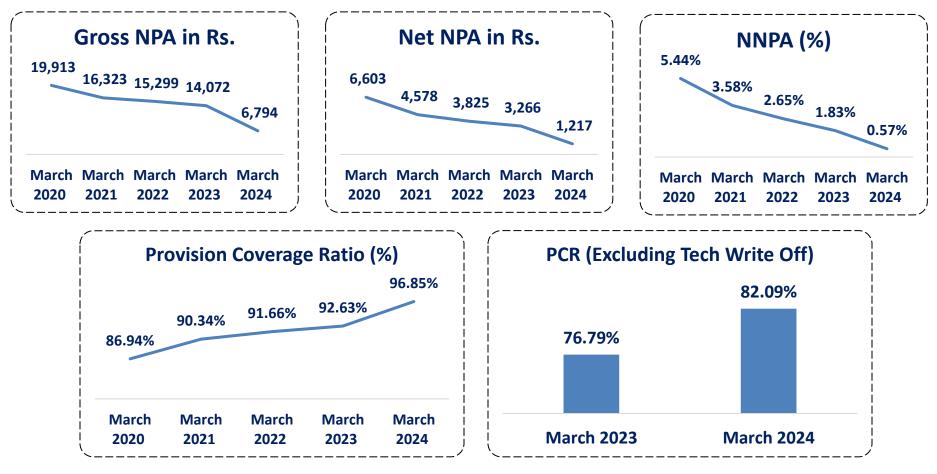


11,679



4,491

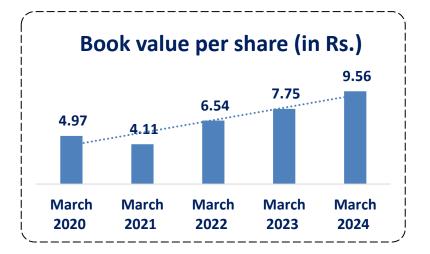


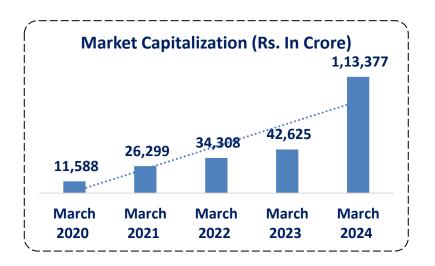


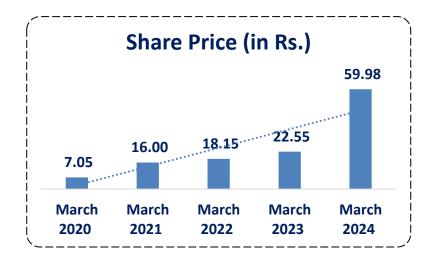
31



Consistent Growth in Share Values over 5 years













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Technology & Digital Initiatives

50



Performance Analysis Q3/9M-FY25



आपकी प्रगति का सच्चा साथी Good people to grow with

Technology & Digital Initiatives



Introduction

Indian Overseas Bank has got a robust and resilient technology platform in place to serve customers across the diverse generations.

We are committed in our digital transformation journey to bring customer delight through various digital innovations and have in place a clear strategy co-developed with one of the Big 4 consultancy firm.

We continue to pioneer on various digital initiatives through a spectrum of digital banking products to match the evolving customer needs.





Technology & Digital Initiatives

Focus Areas



Technology Resilience







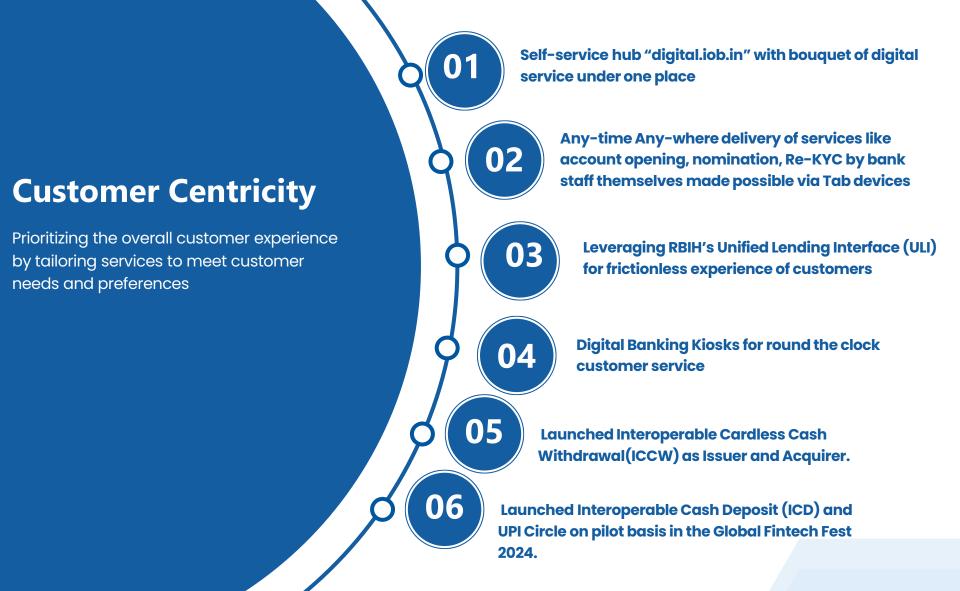
Operational Efficiency



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Technology & Digital Initiatives



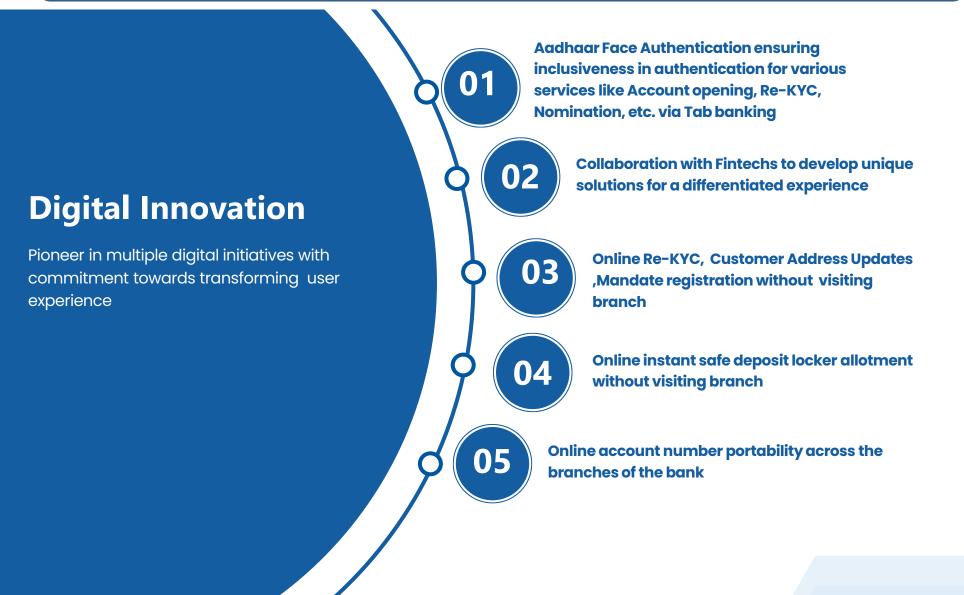




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Performance Analysis Q3/9M-FY25



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Technology & Digital Initiatives



Value Delivery

Digital initiatives have resulted in multifaceted value addition in accomplishing bank's business vision and mission. **Enhanced Customer Satisfaction:** Improved customer satisfaction, engagement, and loyalty through streamlined digital interactions, personalized services, and user-friendly interfaces



01

Productivity Enhancement: Optimized internal processes reducing manual workloads, and minimized costs through automation, digitalization and the integration of digital tools and platforms



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05

Business Growth: Enhanced market reach, acquiring new customers, and increasing revenue by leveraging digital channels.

Agility and Adaptability: Flexible and responsive organizational culture capable of quickly adapting to changing market dynamics, and customer preferences.

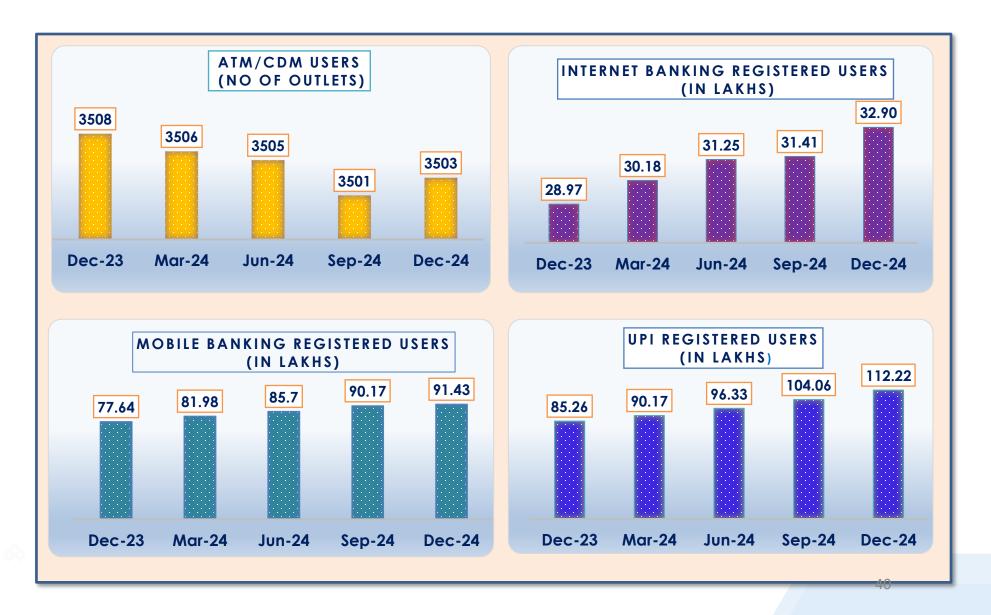
Product Enhancement: Released **BHIM IOB UPI with enhanced user experience** in Android. iOS app also released in August 2024





DIGITAL OUTREACH



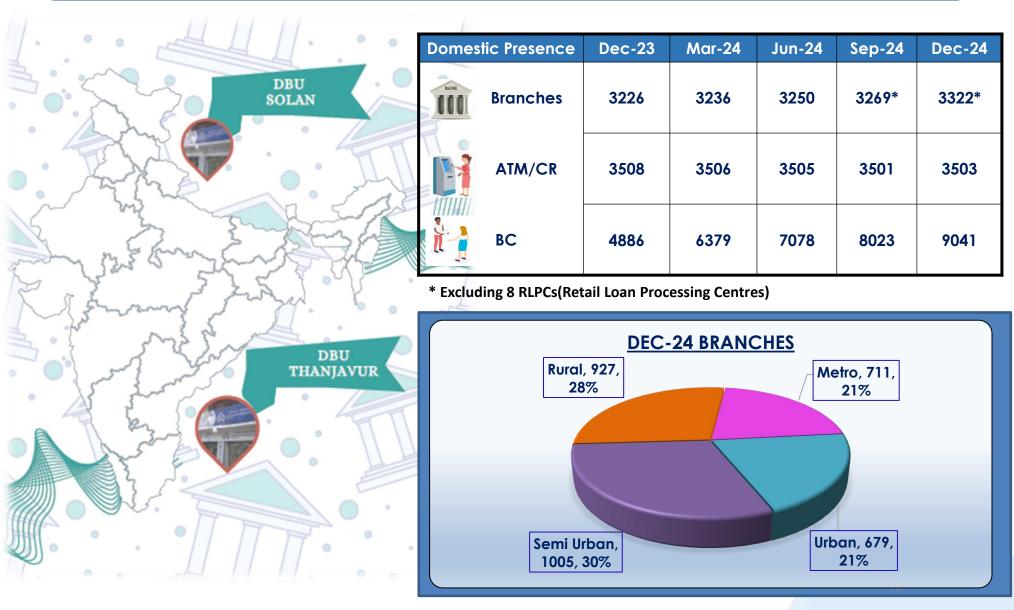




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CUSTOMER TOUCH POINT PAN INDIA



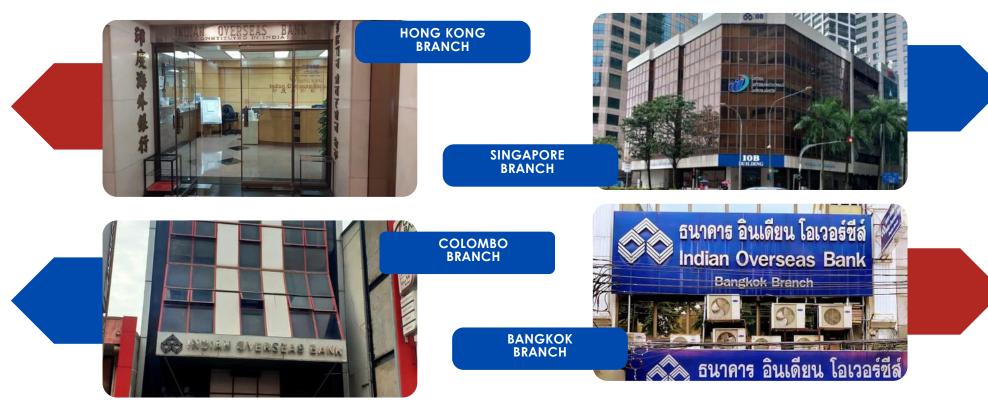




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FOREIGN OUTREACH

ते बच

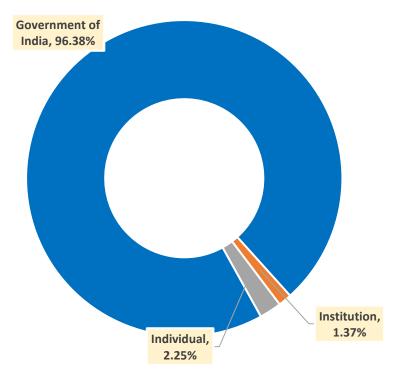






वटी बचावन प्रियम्बर्ग नेटी प्रजार्थ
वेटी पढाओं

Category of Shareholder	% share
Government of India	96.38%
FI/Banks	0.00%
Foreign Portfolio Investor (Corporate)	0.02%
Mutual Funds	0.07%
Insurance Companies	1.23%
Bodies Corporate	0.05%
Individual	1. 95 %
ESOP/ESOS/ESPS	0.21%
NRI	0.05%
HUF	0.04%



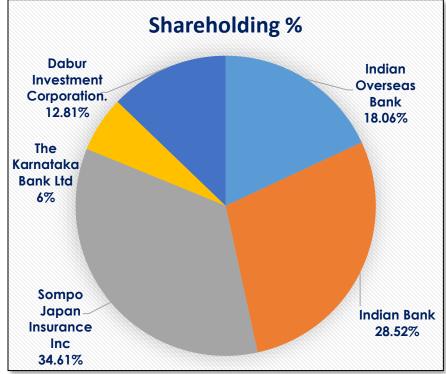




IOB entered into Non-Life Insurance Business with Universal Sompo General Insurance (USGI) Company Limited with equity participation of 18% along with the other Banks and Institutions

Name on Entity	Shareholding %
Indian Overseas Bank	18.06%
Indian Bank	28.52%
Sompo Japan Insurance Inc	34.61%
The Karnataka Bank Ltd	6.00%
Dabur Investment Corporation	12.81%
Total	100.00%

- USGIC has entered Bancassurance tie up with Allahabad Bank, IOB & Karnataka Bank.
- **IOB entered Corporate Agency arrangements** ٠ with effect from 20th December 2008 for distribution of USGI products.



STRATERGIC INVESTMENT JOINT VENTURE

Indian Overseas Bank (35%) has a joint venture Bank in Malaysia with Bank Of Baroda(40%) and Union Bank of India(25%) named "India International Bank(Malaysia) Berhad".





Rs in Lakhs

Balance Sheet as at 31.12.2024 LIABILITIES					
31.12.2024	31.12.2023	31.12.2024	31.12.2023		
Capital	1890241	1890241	1890241	1890241	
Reserves and Surplus	1035835	825487	1002242	786340	
Deposits	30512130	27804575	30512145	27826872	
Borrowings	4309667	3099366	4309667	3099366	
Other Liabilities & Provisions	893624	791575	893749	791640	
Total	38641497	34411245	38608043	34394460	
ASSETS					
Cash & Balance with RBI	1670574	1379080	1670579	1379134	
Balance with Banks and Money at Call and Short Notice	680420	126278	695031	151390	
Investments	10910323	9821202	10861049	9777506	
Advances	23250683	20890240	23251673	20891792	
Fixed Assets	370481	376159	370489	376210	
Other Assets	1759016	1818286	1759223	1818427	
Total	38641497	34411245	38608043	34394460	





इण्डियन ओवरसीज़ लैंक Indian Overseas Bank आपकी प्रगति का सच्चा साथी

Good people to grow with

ESG INITIATIVES







ENVIRONMENTAL

Introducing **IOB Green Deposit**

"Secure Your Savings, Secure **the Planet !** Investing in a **Greener Future**"

✓ Minimum Deposit : ₹ 1000/-

- Eligible Scheme : RDP*
- ✓ Period : 999 Days
- Sulk Deposit Option Available

OPEN NOW :

*RDP-Reinvestment Deposit Plan

0.75% additional interest rate for Super Senior Citizen & 0.50% for additional interest rate for Senior Citizen





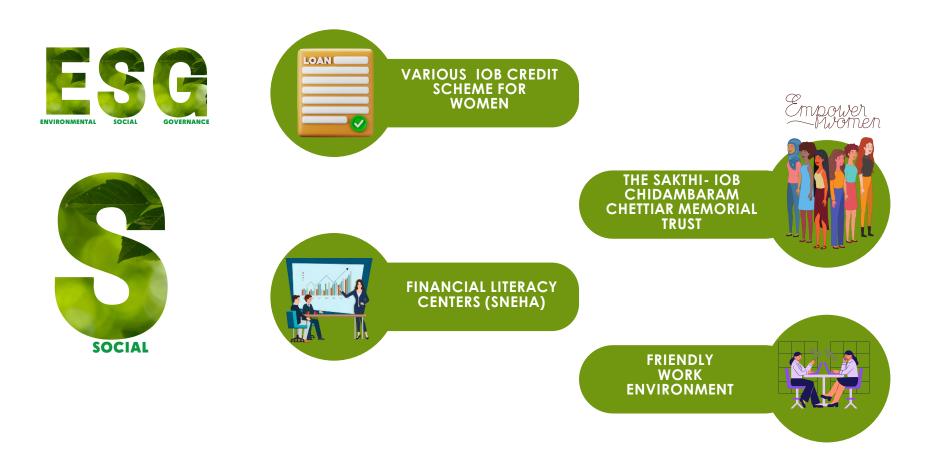
ESG INITIATIVES







ESG INITIATIVES

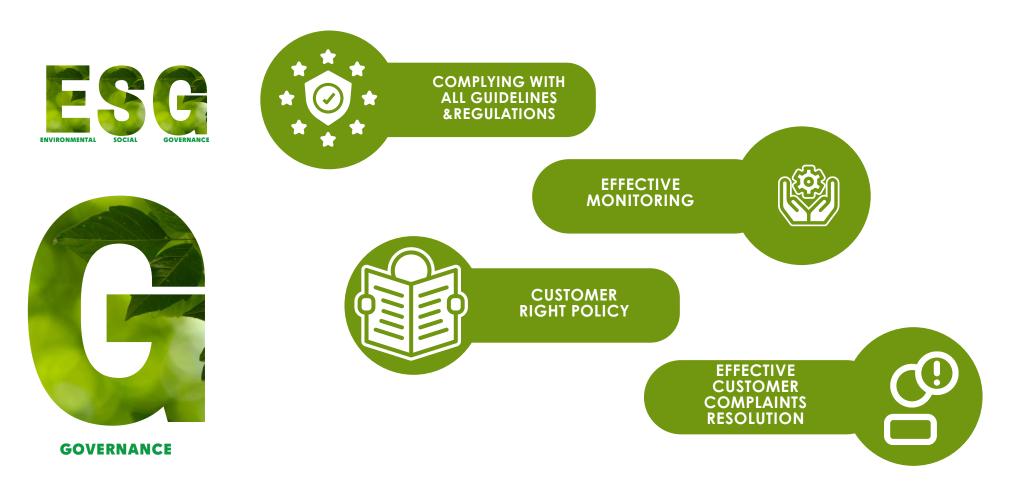


बच



इण्डियन ओवरसीज़ बैंक Indian Overseas Bank आपकी प्रगति का सच्चा साथी Good people to grow with

ESG INITIATIVES





आपकी प्रगति का सच्चा साथी Good people to grow with

ACCOLADES & AWARDS





Indian Overseas Bank is proud to be honored with the prestigious SKOCH Award 2024 for its initiatives in the area of compliance.

Performance Analysis Q3/9M-FY25

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आपकी प्रगति का सच्चा साथी Good people to grow with

PRODUCTS & SERVICES

















आपकी प्रगति का सच्चा साथी Good people to grow with

PRODUCTS & SERVICES



















Except for the historical information contained herein, statements in this release which contain words or phrases such as "will", "aim" "will likely result", "would", "believe", "may", "expect",', "will continue ", "anticipate", "estimate" "intend", "plan", "contemplate" "seek to" "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements".

These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Indian Overseas Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.





THANK YOU

We express our heartfelt gratitude to all our **stakeholders** for their support & trust and solicit their continued patronage to make our beloved Bank grow exponentially in the coming years

Please provide your valuable feedback @investor.iobnet.co.in

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