

September 29th, 2024

To
The Secretary,
Listing Department
BSE Limited (SME)
25th Floor, Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400001

Scrip Code: 543615
Trading Symbol: SRSOLTD

Dear Sir/Madam,

Sub: Submission of Investor Presentation made at Investor Meet/Conference Call.

Pursuant to Regulation 30(6) read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find enclosed herewith the investor presentation made at Alpha Ideas SME Star Meet scheduled on Sunday, September 29, 2024 at 09.00 AM (IST).

Pursuant to Regulation 46(2) of the Listing Regulations, aforesaid information shall also be disclosed on the Company's website viz. <https://silicongroup1.com>.

You are requested to please take the same on your record.

Thanking you,

Yours faithfully,

For SILICON RENTAL SOLUTIONS LIMITED

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Silicon
Rental Solutions Limited

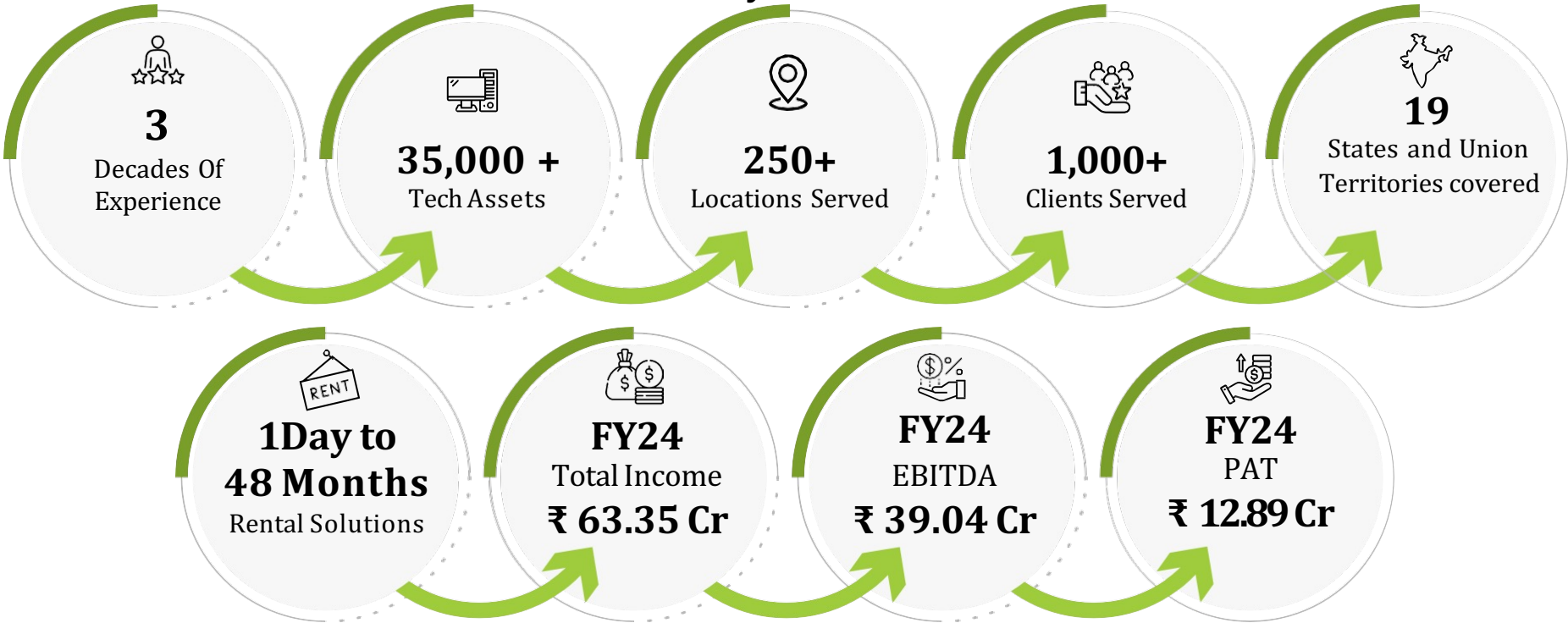


- ❖ Comprehensive provider for IT infrastructure rental needs.
- ❖ End-to-end solutions: selection, delivery, installation, service, and maintenance
- ❖ Founded in 2016 by Mr. Sanjay Motiani
- ❖ Significant growth from 2021 onwards
- ❖ Listed on BSE SME in October 2022
- ❖ **USP:** near 100% uptime on all rented equipment, ensuring uninterrupted service

Vision

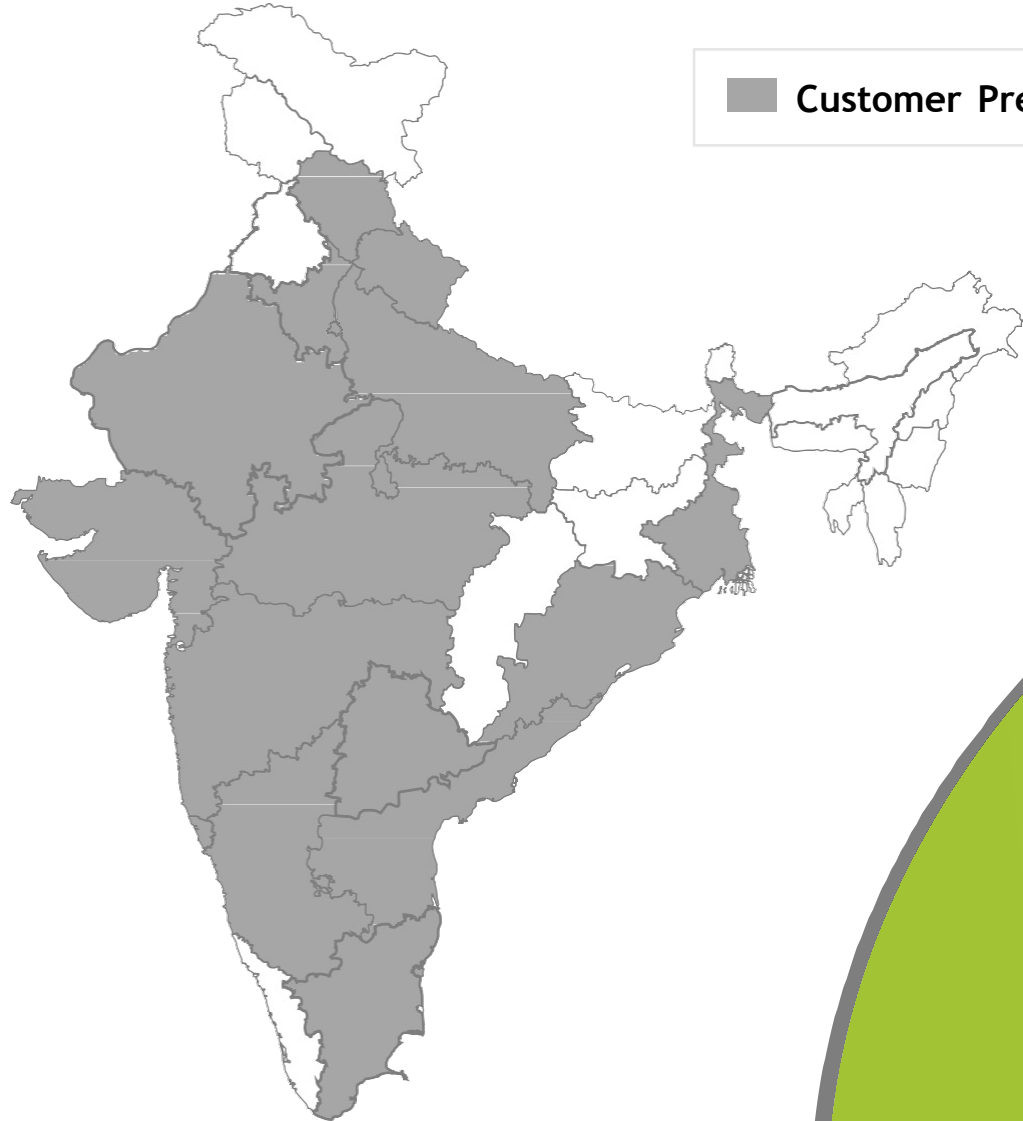
"To be a trusted IT equipment rental partner, delivering innovative solutions and seamless support to empower organizations with reliable and efficient IT infrastructure."

Key Facts



Serving Clients Across India

Over the years, SRS� has expanded its presence to 16 states and 3 Union territories in India, with Maharashtra being the major contributor to its revenue.



■ Customer Presence

For FY24 Top 5 states contributes
98% of the
Revenue

The company has its registered office situated in Mumbai, with branch offices in Pune and other major cities in India.

Why companies prefer to Rent over Buying?

- ❖ **ZERO capital expenditure** in a depreciating asset
- ❖ Enable conversion of CAPex to OPex
- ❖ **ZERO hassles** of services and maintenance
- ❖ **Free upgrades**, helps avoid obsolescence
- ❖ **Rental expenses** can be claimed as expenses
- ❖ **ZERO impact** on debt/equity ratio as well as debt service coverage ratio
- ❖ **Increased purchase power** for customers, more capital for longer operational expenses





Wide range of offerings with capability to provide customized and integrated IT solutions



PAN-India presence, enabling a one vendor for all locations model



Experienced management and operational team



Strong relationship with customers



Average Asset life - 6 Years



Trusted By Industry Icons

Indicative list, not exhaustive....

Silicon's proven excellence significantly cements its position as a trusted IT Equipment Rental partner.

Business Overview



Desktops



High Configuration Desktop Systems



Economical Desktop Systems



Customised Desktop Systems

Laptops



High Configuration Laptops



Economical Laptops



Basic Configuration Laptops

Printers



Single Function Inkjet Printers



Dot-Matrix Printers



Multiple Function Deskjet Printers



Multiple Function Laserjet Printers

Servers



Rack-Mount Servers



Tower Servers



Blade Servers

CCTV Security



CCTV Dome Camera



CCTV Bullet Camera



Recording & Storage Devices

Networking Gear



Multi-Port Network Bridges



Modem & Wi-Fi Routers



Unshielded Twisted Pair Cables



High-Speed LAN Cards

Rental Projectors



High-Brightness Projectors



Interactive Projectors



Projection Screens

IT Hardware & Peripherals



NAS + SAN Storage Devices



Uninterrupted Power Supply Devices (UPS)



Tablets & Mobile Devices



External Storage Devices

Silicon's Signature Process: Renting Simplified

At Silicon Rentals, renting IT equipment is a breeze. They have perfected the process to make it seamless, efficient, and customer-centric.



Industry Overview and Growth Potential

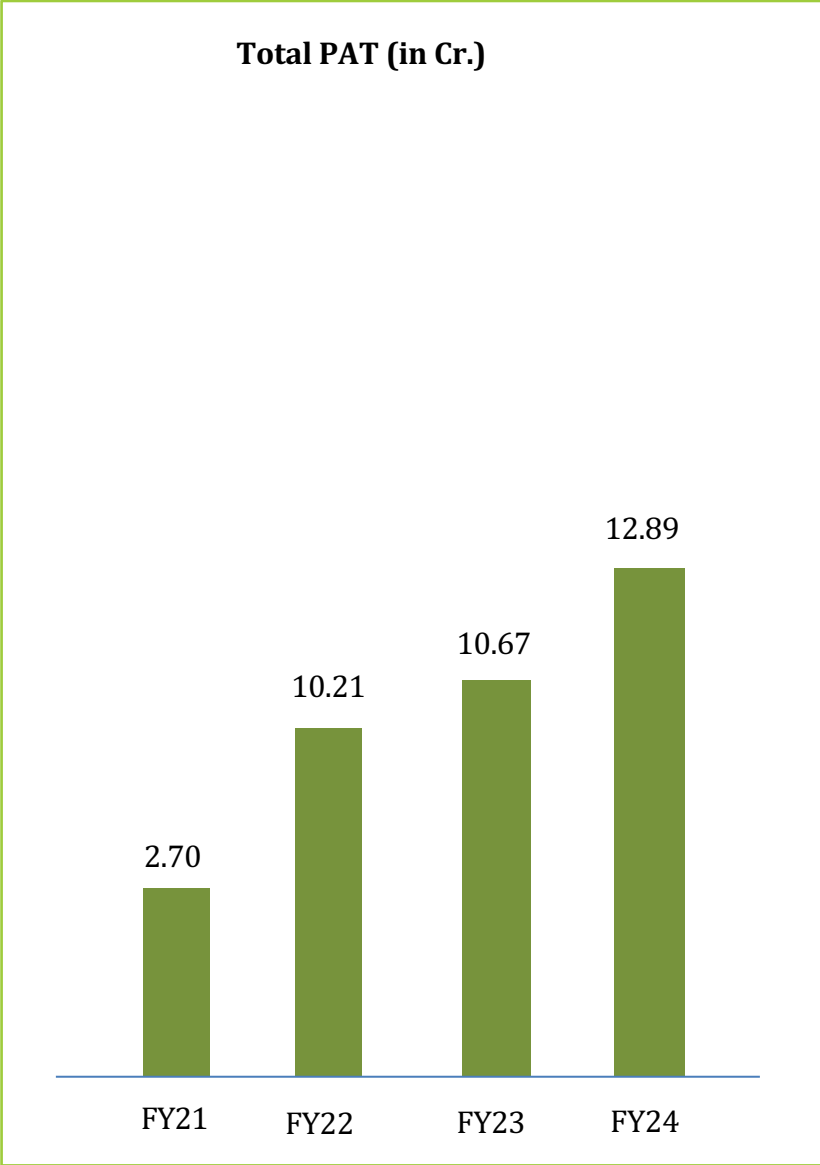
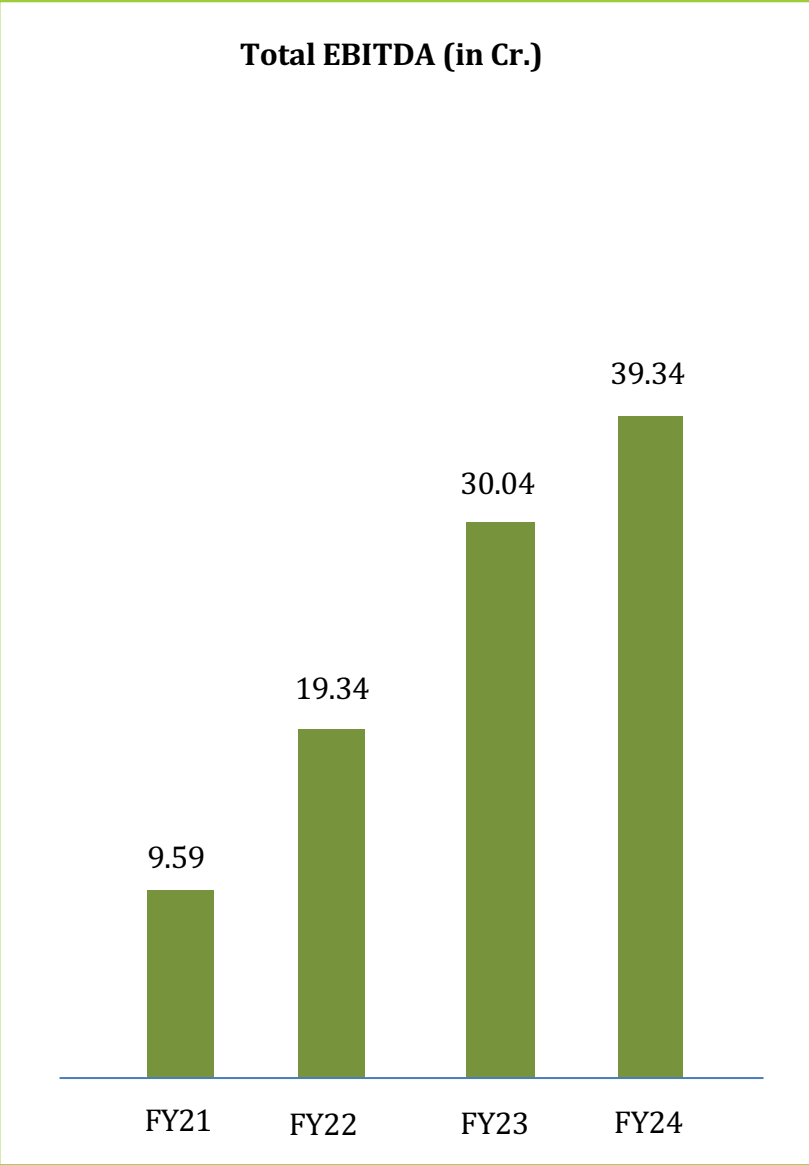
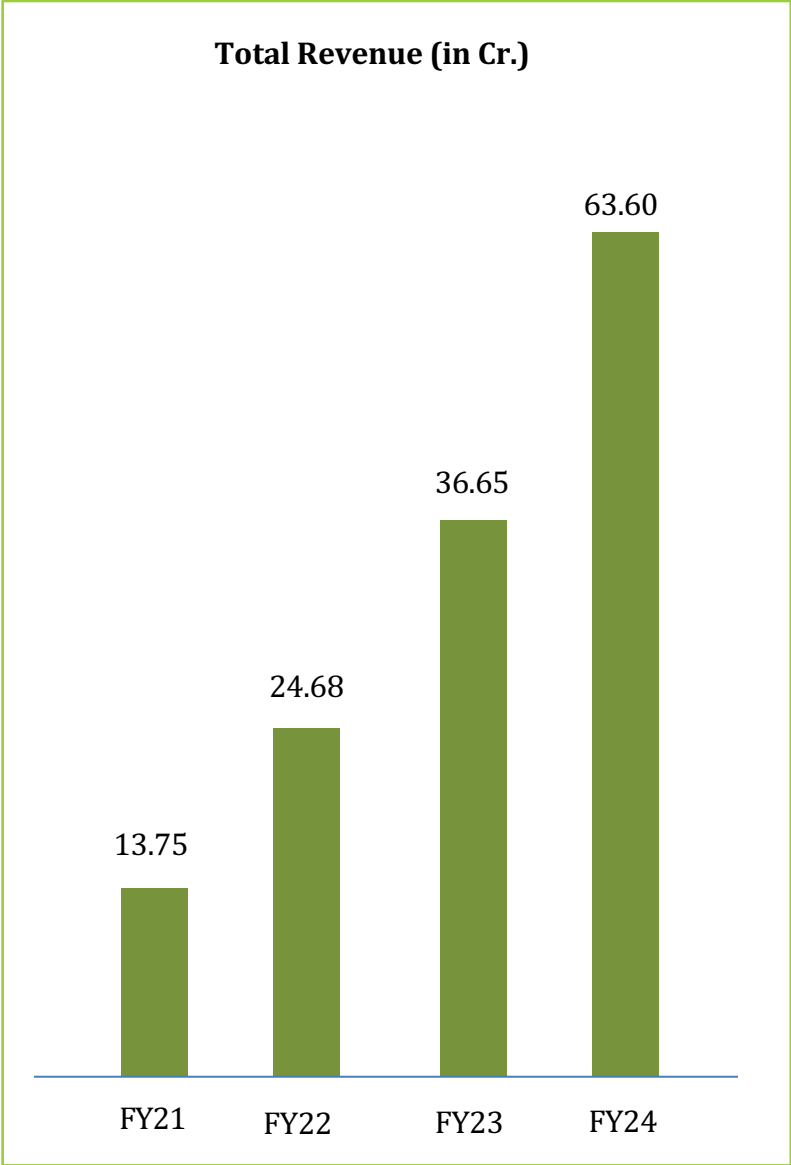


- ❖ SRSR is one of the top organized players in the market
- ❖ Potential for growth is HUGE
- ❖ One major OEM had a sale of 3lakh laptops and desktops to businesses in 6 months
- ❖ Assuming 6 Lakh assets in 12 months and 5 such major OEMs in the Indian market, 30 Lakh assets are sold in one year
- ❖ Revenue from these assets at an average of 30,000 per asset is 90 billion rupees
- ❖ Currently the rental of IT equipment is not more than 1 billion rupees
- ❖ Industry has the potential to grow 50-100x as awareness for rental equipment increases





Financial Overview





The Way Forward

Expansion of Customer base

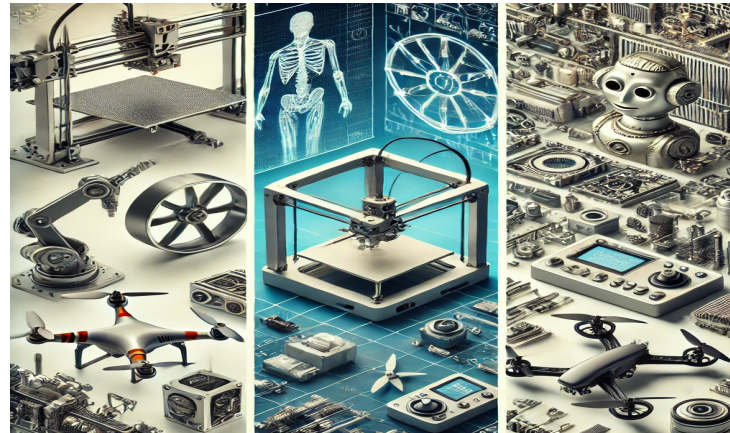
- ❖ Growth into Tier 2 and Tier 3 cities
- ❖ Grab more foothold in smaller cities where corporates are setting up offices
- ❖ A B2C model to complement the B2B rental market

Expansion of Product Base

- ❖ White goods such as ACs



- ❖ 3D printers, Robotic equipment, Drones



Expansion of Channels

- ❖ Forging alliances to auto-scale via partnerships and connections

Prioritizing The Well Being Of Society While Also Addressing Environmental Concerns

Electronic waste (e-waste) causes environmental pollution through toxic chemical leaching and health risks when improperly managed

By diligently maintaining equipment, we prolong their lifespan and prevent them from ending up in landfills, thereby reducing e-waste



We acknowledge the significance of education and technology and, through our CSR initiative, donate IT equipment to underserved educational institutions, fostering education, innovation, and societal advancement

We donate computer setups to schools in outlying areas, providing students from underserved communities with equal access to digital literacy and skills development



We made a charitable contribution through the Rotary Club of Mumbai SoBo, creating a positive impact in our community.

We've donated to organizations where company's contributions can have the greatest impact

Gurukul Centre for Special Children, Ghatkopar (W)
Aural Education for Children with Hearing Loss, Mahalaxmi, Mumbai 11

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Thank You



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