

BLUE JET HEALTHCARE LIMITED

REGISTERED & CORPORATE: 701 & 702, BHUMIRAJ COSTARICA, PLOT 1 & 2, SECTOR - 18, SANPADA, NAVI MUMBAI - 400705

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January 29, 2025

To,

BSE Limited National Stock Exchange of India Limited

Phiroze Jeejebhoy Towers "Exchange Plaza"

Bandra-Kurla Complex, Bandra (East) Dalal Street Mumbai - 400 001

Mumbai - 400051

Scrip Code (BSE): 544009 Symbol: BLUEJET

ISIN: INEOKBH01020

Subject: Press Release - Blue Jet Healthcare, Q3Y 25 for Quarter and Nine months ended December 31st 2024 Unaudited Financial Results.

Dear Sir / Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a Press Release issued by Blue Jet Healthcare Limited.

Kindly take the same in your records.

We request you to take the same on your record.

Thanking you,

Yours faithfully,

For Blue Jet Healthcare Limited

SWETA Digitally signed by SWETA PODDAR PODDAR Date: 2025.01.29 16:27:28 +05'30'

Ms. Sweta Poddar Company Secretary & Compliance Officer (M. No.: F12287)

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Blue Jet Healthcare Announces Q3 & 9M FY25 Results

Highest Ever PAT recorded at Rs. 990 mn

Revenue at Rs. 3,184 mn; a jump of 90.9% YoY

EBITDA Margins Climb to 39%; up by 630bps

Mumbai, January 29, 2025: Blue Jet Healthcare Limited (BLUEJET) (BSE: 544009, NSE: BLUEJET) reported financial results for the quarter and nine month ended December 31, 2024, on 29th January 2025.

Financial Results – Q3 & 9M FY25

Particulars (Rs. Mn)	Q3FY25	Q3FY24	YoY	Q2FY25	QoQ	9MFY25	9MFY24	YoY
Revenue from Operations	3,184	1,668	90.9%	2,083	52.9%	6,895	5,277	30.7%
EBITDA	1,240	546	127.2%	695	78.5%	<i>2,37</i> 8	1,762	35.0%
EBITDA Margin	39.0%	32.7%	630 bps	33.4%	560 bps	34.5%	33.4%	110 bps
Exceptional items (*)	0	(97)		0		0	(97)	
PAT	990	321	208.3%	583	69.6%	1,951	1,241	57.2%
PAT Margin	31.1	19.3%	1,180 bps	28.0%	311 bps	28.3%	23.5%	480 bps

^(*) The loss of damaged assets and compensation to employees aggregating has been accounted as an exceptional item for the quarter due to Fire incident at one of the facility

Commenting on results, Mr. Shiven Arora, Managing Director, Blue Jet Healthcare Limited, said: "Blue Jet witnessed a remarkable quarter delivering strong performance as we clocked a revenue of Rs. 3,184 mn, giving a 91% YoY growth as compared to the same quarter last year. PAT for the quarter came at Rs. 990 mn with a growth of 208% on a YoY basis. The EBITDA margin came at 39%, showcasing our efforts to strengthen our financial foundation and operational efficiencies. This success was largely driven by the Pharmaceutical Intermediate business and the High Intensity Sweetener business.

We commissioned one manufacturing block at Ambernath in the quarter, a significant milestone for us which will help us reap benefits in the coming quarters. Even Amidst ongoing industry challenges, we are poised for quality growth in FY25. "

Key Results Highlights:

Q3 FY25:

- ✓ Revenue from operations for Q3 FY25 stood at Rs. 3,184 mn which grew 52.9% QoQ compared to Rs. 2,083 mn in Q2 FY25; up 90.9% on YoY basis compared to Rs. 1,668 mn in Q3 FY24.
- Revenue growth is mainly driven by higher sales in Pharmaceutical Intermediates in Q3 FY25, and improved profitability was mainly due to high sales volume, cost optimization leading to absorption of fixed cost.



- ✓ EBITDA for the quarter came at Rs. 1,240 mn, which was up 78.5% QoQ compared to Rs. 695 mn in Q2 FY25; up 127.2% YoY compared to Rs. 546 mn in Q3 FY24.
- ✓ EBITDA margin for the quarter came at 39.0% as compared to 33.4% in Q2 FY25 up 559 bps QoQ; 32.7% in Q3 FY24, up 622 bps YoY.
- ✓ Company posted highest ever PAT for the quarter was at Rs. 990 mn, which grew 69.6% QoQ compared to Rs. 583 mn; up 208.3% YoY compared to Rs. 321 mn in Q3 FY24.
- ✓ PAT margin for the quarter came at 31.1% as compared to 28.0% in Q2 FY25, up 307 bps QoQ; 19.3% in Q3 FY24, up 1,183 bps.

9M FY25:

- ✓ Revenue from operations for 9M FY25 stood at Rs. 6,895 mn compared to Rs. 5,277 mn in 9M FY24, up 30.7% YoY
- ✓ EBITDA for 9M FY25 came at Rs. 2,378 mn up 35% YoY compared to Rs. 1,762 mn in 9M FY24.
- ✓ EBITDA margin for 9M FY25 was at 34.5% as compared to 33.4% in 9M FY24, down 110 bps YoY.
- ✓ PAT for 9M FY25 stands at Rs. 1,951 mn up 57.2% YoY compared to Rs. 1,241 mn in 9M FY24.
- ✓ PAT margin for 9M FY25 was at 28.3% as compared to 23.5% in 9M FY24, up 478 bps YoY.
- ✓ Robust Liquidity with Cash & Cash equivalent and Treasury Investments stands at Rs 3,313 Mn as on 31st December 2024.

Other Highlights:

- ✓ Company commissioned additional manufacturing block during Q3 FY25 at Ambernath for manufacturing Advance Contrast Media with investment around Rs. 100 mn.
- ✓ Company expects advanced contrast media dispatched to happen in Q4 FY25
- ✓ Company have planned to set up a state of Art Research & Development Centre with an Investment of upto Rs 40 crs

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ABOUT BLUE JET HEALTHCARE LIMITED:

Blue Jet Healthcare Ltd a specialty pharmaceutical and healthcare ingredient and intermediate company, operating under a contract development and manufacturing organization ("CDMO") business model. The company has specialized chemistry capabilities in contrast media intermediates and high-intensity sweeteners. They have built a long-term customer base with innovator and multi-national generic pharmaceutical companies,



supported by multi-year contracts. They supply a critical starting intermediate and several advanced intermediates to three of the largest contrast media manufacturers in the world, including GE Healthcare, Guerbet, and Bracco. They also supply high-intensity sweeteners to several multi-national companies, including Colgate Palmolive (India) Limited and Unilever.

CAUTIONARY STATEMENT:

This press release contains certain forward-looking statements. Any forward-looking statement applies only on the date of this press release. By their nature, forward-looking statements are subject to a number of known and unknown risks and uncertainties that may or may not occur in the future and as a result of which the actual results and performance may differ substantially from the expected future results or performance expressed or implied in the forward-looking statements. No warranties or representations are made as to the accuracy, achievement, or reasonableness of such statements, estimates or projections, and BLUEJET has no obligation to update any such information or to correct any inaccuracies herein or omission here from which may become apparent.

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