Hindustan Unilever Limited, Unilever House, B D Sawant Marg, Chakala, Andheri East, Mumbai 400 099

Tel: +91 (22) 50433000 | Web: www.hul.co.in | CIN: L15140MH1933PLC002030



22nd January, 2025

Stock Code BSE: 500696 NSE: HINDUNILVR ISIN: INE030A01027

BSE Limited, Corporate Relationship Department, 2nd Floor, New Trading Wing, Rotunda Building, P.J. Towers, Dalal Street, Mumbai – 400 001 National Stock Exchange of India Ltd Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra – Kurla Complex, Bandra (E), Mumbai – 400 051

Dear Sir / Madam,

Sub: Outcome of the Board Meeting held on 22nd January, 2025

This is further to our letter dated 9th January, 2025, intimating the date of Board Meeting for consideration of Unaudited Standalone and Consolidated Financial Results for the quarter ended 31st December, 2024. Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'), we would like to inform you that the Board, at its meeting held today, approved the Unaudited Standalone and Consolidated Financial Results for the quarter ended 31st December, 2024.

We enclose herewith a copy of the approved Unaudited Standalone and Consolidated Financial Results along with the Limited Review Report of the Auditors.

We are arranging to publish these results in the newspapers as per Regulation 47 of Listing Regulations.

The Board Meeting commenced at 01:30 P.M. (IST) and concluded at 03:30 P.M. (IST).

Please take the above information on record.

Thanking You.

Yours faithfully, For Hindustan Unilever Limited

Radhika Shah Company Secretary & Compliance Officer Membership No: A19308

Walker Chandiok & Co LLP 16th Floor, Tower III, One International Center, S B Marg, Prabhadevi (W), Mumbai - 400013 Maharashtra, India T +91 22 6626 2699 F +91 22 6626 2601

Independent Auditor's Review Report on the Standalone Unaudited Quarterly Financial Results and Year to Date Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

To the Board of Directors of Hindustan Unilever Limited

- We have reviewed the accompanying statement of standalone unaudited financial results ('the Statement') of Hindustan Unilever Limited ('the Company') for the quarter ended 31 December 2024 and the year to date results for the period 01 April 2024 to 31 December 2024, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ('Listing Regulations').
- 2. The Statement, which is the responsibility of the Company's management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under Section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Chartered Accountants

Offices in Bengaluru, Chandigarh, Chennai, Gurugram, Hyderabad, Kochi, Kolkata, Mumbai, New Delhi, Noida and Pune

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Independent Auditor's Review Report on the Standalone Unaudited Quarterly Financial Results and Year to Date Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

5. The review of standalone unaudited quarterly and year-to-date financial results for the nine month period ended 31 December 2023 and audit of standalone financial results for the year ended 31 March 2024 included in the Statement was carried out and reported by B S R & Co. LLP who have expressed an unmodified conclusion vide their review report dated 19 January 2024 and an unmodified opinion vide their audit report dated 24 April 2024, respectively, whose reports have been furnished to us and which have been relied upon by us for the purpose of our review of the Statement. Our conclusion is not modified in respect of this matter.

For Walker Chandiok & Co LLP **Chartered Accountants** Firm Registration No: 001076N/N500013

Aasheesh

Digitally signed by Aasheesh Arjun Singh Arjun Singh Date: 2025.01.22 15:06:10 +05'30'

Aasheesh Arjun Singh Partner Membership No. 210122 UDIN: 25210122BMONAG4043

Place: Mumbai Date: 22 January 2025



STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2024

Unaudited Results for the quarter ended 31st December		Unaudited Results for the quarter ended 30th September	Particulars	Unaudited Results for the nine months ended 31st December		(Rs in Crores) Audited Results for the year ended 31st March	
2024	2023	2024		2024	2023	2024	
			Revenue from operations				
15,195	14,928	15,319	Sale of products	45,680	44,886	59,5	
213	260	189	Other operating revenue	575	726	8	
312	285	309	Other income	878	753	ç	
15,720	15,473	15,817	TOTAL INCOME	47,133	46,365	61,4	
			EXPENSES				
4,287	4,600	4,598	Cost of materials consumed	13,363	13,483	17,7	
3,187	2,944	3,195	Purchases of stock-in-trade	9,400	8,680	11,5	
127	(177)	(200)	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(121)	13		
684	649	765	Employee benefits expense	2,051	2,008	2,7	
105	81	99	Finance costs	289	200		
308	282	305	Depreciation and amortisation expense	911	808	1,0	
			Other expenses	_		,	
1,466	1,593	1,464	Advertising and promotion	4.574	4,794	6,3	
2,087	2,039	2,039	Others	6,165	5,879	7,7	
12,251	12,011	12,265	TOTAL EXPENSES	36,632	35,865	47,	
,	,	,		,	,	,	
3,469	3,462	3,552	Profit before exceptional items and tax	10,501	10,500	13,	
509	(30)	(16)	Exceptional items [net credit / (charge)]	445	(72)	,	
3,978	3,432	3,536	Profit before tax	10,946	10,428	13,	
5,570	3,432	3,550	Tax expenses	10,340	10,420	15,	
(963)	(877)	(912)	Current tax	(2 702)	(2,592)	(2	
. ,	()	· · ·		(2,703)	,	(3,	
(14)	(36)	(12)		(92)	(128)	(
3,001	2,519	2,612	PROFIT FOR THE PERIOD (A)	8,151	7,708	10,	
			OTHER COMPREHENSIVE INCOME				
			Items that will not be reclassified subsequently to profit or loss				
-	2	-	Remeasurements of the net defined benefit plans	-	21		
-	(0)	<u> </u>	Tax on above	-	(5)		
	(-)				(-)		
			Items that will be reclassified subsequently to profit or loss				
(0)	(1)	1	Fair value of debt instruments through other comprehensive income	(0)	0		
0	0 0	0	Tax on above	0	(0)		
ĩ	0	Ů		3	(0)		
11	(9)	(7)	Fair value of cash flow hedges through other comprehensive income	3	(5)		
(2)	(9)	(7)	Tax on above	(0)	(3)		
(2)		2		(0)	(1)		
9	(7)	(4)	OTHER COMPREHENSIVE INCOME FOR THE PERIOD (B)	3	10		
		()		-			
3,010	2,512	2,608	TOTAL COMPREHENSIVE INCOME FOR THE PERIOD (A+B)	8,154	7,718	10,	
235	235	235	Paid up Equity Share Capital (Face value Re. 1 per share)	235	235		
200	200	200	Other Equity	200	200	50,	
			Earnings per equity share (Face value of Re. 1 each)				
12.77	10.72	11.12	Basic (in Rs.)	34.69	32.80	4	
12.77	10.72	11.12	Diluted (in Rs.)	34.69	32.80	4	
						1	

the quarter ended the quarter		Unaudited Results for the quarter ended 30th September	he quarter ended Particulars	Unaudited Results for nine months ended 31st December		(Rs in Crore Audited Results for the year ended 31st March	
2024	2023	2024		2024	2023	2024	
5 7 40		5 707	Segment Revenue (Sales and Other operating revenue)	17.15.1	10.105		
5,742	5,448	5,737	- Home Care	17,154	16,185	21,90	
3,438	3,390	3,323	- Beauty & Wellbeing	9,960	9,767	12,75	
2,246	2,315	2,412	- Personal Care	7,044	7,348	9,41	
3,745	3,733	3,803		11,398	11,381	15,29	
237	302	233	- Others (includes Exports, Consignment, etc.)	699	931	1,11	
15,408	15,188	15,508	Total Segment Revenue	46,255	45,612	60,46	
			Segment Results				
1.054	966	1.087	- Home Care	3.250	2.952	4.03	
1,034	1.097	1,087	- Beauty & Wellbeing	3,139	3.248	4,03	
395	364	401	- Personal Care	1,214	1.266	4,10	
755	711	401 690	- Foods	2,181	2,112	2,85	
46	120	43	- Others (includes Exports, Consignment, etc.)	128	369	2,00	
3,262	3,258	3,342	Total Segment Results Unallocable items:	9,912	9,947	13,09	
509	(30)	(16)	Exceptional Items [net credit/ (charge)]	445	(72)	(8	
312	285	309	Other Income	878	753	97	
(105)	(81)	(99)	Finance Costs	(289)	(200)	(30	
3,978	3,432	3,536	Total Profit Before Tax	10,946	10.428	13,67	
3,370	5,452	3,330		10,340	10,420	13,07	
			Segment Assets				
4,920	4,378	5,104	- Home Care	4,920	4,378	4,51	
3.651	3,359	3.906	- Beauty & Wellbeing	3.651	3,359	3,54	
3,121	2.929	3.478	- Personal Care	3.121	2,929	3.01	
50,708	50.032	50.939	- Foods	50,708	50.032	50.66	
310	506	271	- Others (includes Exports, Consignment, etc.)	310	506	38	
13,965	14,520	15,590	- Unallocable corporate assets	13,965	14,520	14,94	
76,675	75,724	79.288	Total Assets	76,675	75,724	77,0	
			Segment Liabilities				
5,355	4,794	4,860	- Home Care	5,355	4,794	5,06	
4,395	4,040	4,008	- Beauty & Wellbeing	4,395	4,040	3,2	
2,840	2,627	2,965	- Personal Care	2,840	2,627	2,4	
3,865	3,772	3,806	- Foods	3,865	3,772	3,7	
170	251	163	- Others (includes Exports, Consignment, etc.)	170	251	1	
13,375	11,691	13,007	- Unallocable corporate liabilities	13,375	11,691	11,4	
30.000	27,175	28.809	Total Liabilities	30,000	27.175	26,10	

Notes:

1. Segment Revenue, Results, Assets and Liabilities represent amounts identifiable to each of the segments. Other Income mainly includes interest income, dividend income and income from current investments (net).

Segment Assets and Segment Liabilities are as at 31st December 2024, 30th September 2024, 31st March 2024 and 31st December 2023. Unallocable corporate assets less Unallocable corporate liabilities mainly represent investment of surplus funds, cash and bank balances and tax assets and liabilities.

2. With effect from 1st April 2024, 'Beauty and Personal Care' segment has been split into 'Beauty & Wellbeing' and 'Personal Care'. Comparative information has been presented accordingly.

Registered Office : Unilever House, B.D. Sawant Marg, Chakala, Andheri East, Mumbai 400 099. CIN: L15140MH1933PLC002030. Tel : +91 (22) 5043 3000. Email: levercare.shareholder@unilever.com

Notes to standalone financial results:

- 1. Total sales at Rs. 15,195 crores grew by 2% during the quarter.
- 2. Earnings before interest, tax, depreciation and amortization (EBITDA) for the quarter was Rs. 3,570 crores (DQ 23: Rs. 3,540 crores). EBITDA margin at 23.5% declined by 20 bps vs DQ 23.
- 3. Profit after tax before exceptional items for the quarter at Rs. 2,540 crores (DQ 23: Rs. 2,541 crores) is flat.
- 4. Exceptional items in DQ 24 include acquisition and disposal related net gains of Rs. 574 crores (DQ 23: Nil), restructuring expenses of Rs. 70 crores (DQ 23: Rs. 30 crores) and profit from sale of property of Rs. 5 crores (DQ23: Nil).
- 5. Profit after tax for the quarter at Rs. 3,001 crores (DQ 23: Rs. 2,519 crores) grew by 19%.
- 6. The Board of Directors at their meeting held on 15th July 2024 approved the sale and divestment of the Company's Water Purification business carried out under the brand 'Pureit'. This sale was completed on 1st November 2024, the consideration was received and net profit was accounted for in the quarter.
- 7. The Board of Directors at their meeting held on 25th November 2024 accorded their in-principle approval to demerge the Ice Cream business into an independent listed entity. For the purpose of the proposed demerger, the Company incorporated a Wholly Owned Subsidiary in the name of Kwality Wall's (India) Limited ('KWIL') on 10th January 2025. The Board of Directors at their meeting held on 22nd January 2025 approved a scheme of arrangement, between HUL, KWIL and their respective shareholders to demerge HUL's Ice cream business into KWIL. The scheme is subject to necessary statutory and regulatory approvals, including from the Hon'ble National Company Law Tribunal under Sections 230 and 232 of the Companies Act, 2013. This has no impact on the results for the period ended 31st December 2024.
- 8. Pursuant to the approval of the Board of Directors at their meeting held on 22nd January 2025, the Company has signed and executed a Share Purchase and Subscription Agreement for acquisition of 90.5% of shareholding of Uprising Science Private Limited ('USPL'). USPL is engaged in the business of skin care and hair care under the brand 'Minimalist'. The balance stake will be acquired as per the terms set out in the aforesaid agreement. This has no impact on the results for the period ended 31st December 2024.
- 9. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 22nd January 2025.
- 10. The statutory auditors have issued an unmodified report on the above results.
- 11. The text of the above statement was approved by the Board of Directors at their meeting held on 22nd January 2025.

For more details on Results, visit Investor Relations section of our website at <u>http://www.hul.co.in</u> and Financial Results under Corporates section of <u>www.nseindia.com</u> and <u>www.bseindia.com</u>.

By order of the Board of Directors **ROHIT JAWA** Digitally signed by ROHIT JAWA Date: 2025.01.22 15:02:15 +05'30'

Place: Mumbai Date: 22nd January 2025

Rohit Jawa Managing Director and Chief Executive Officer [DIN: 10063590]

Walker Chandiok & Co LLP

16th Floor, Tower III, One International Center, S B Marg, Prabhadevi (W), Mumbai - 400013 Maharashtra, India T +91 22 6626 2699 F +91 22 6626 2601

Independent Auditor's Review Report on the Consolidated Unaudited Quarterly Financial Results and Year to Date Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

To the Board of Directors of Hindustan Unilever Limited

- We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Hindustan Unilever Limited ('the Holding Company'), its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), and its joint venture (refer Annexure 1 for the list of entities included in the Statement) for the quarter ended 31 December 2024 and the consolidated year to date results for the period 01 April 2024 to 31 December 2024, being submitted by the Holding Company, pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ('Listing Regulations').
- 2. This Statement, which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under Section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019 issued by the SEBI under Regulation 33 (8) of the Listing Regulation, to the extent applicable.

4. Based on our review conducted and procedures performed as stated in paragraph 3 above and upon consideration of the review report of the other auditor referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the

Chartered Accountants

Offices in Bengaluru, Chandigarh, Chennai, Gurugram, Hyderabad, Kochi, Kolkata, Mumbai, New Delhi, Noida and Pune

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Independent Auditor's Review Report on the Consolidated Unaudited Quarterly Financial Results and Year to Date Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

5. We did not review the interim financial information of one (1) subsidiary, Unilever Nepal Limited, included in the Statement, whose financial information reflects total revenues of ₹ 119 crores and ₹ 396 crores, total net profit after tax of ₹ 29 crores and ₹ 93 crores and total comprehensive income of ₹ 29 crores and ₹ 93 crores, for the quarter and year-to-date nine months period ended on 31 December 2024, respectively, as considered in the Statement. This interim financial information has been reviewed by other auditor whose review report has been furnished to us by the management, and our conclusion in so far as it relates to the amounts and disclosures included in respect of this subsidiary is based solely on the review report of such other auditor and the procedures performed by us as stated in paragraph 3 above.

Our conclusion is not modified in respect of this matter with respect to our reliance on the work done by and the reports of the other auditor.

6. The Statement includes the Group's share of net profit/(loss) after tax of ₹ 1 crore and ₹ (7) crore and total comprehensive profit/(loss) of ₹ 1 crore and ₹ (7) crores for the quarter and year-to-date nine months period ended 31 December 2024, respectively, as considered in the Statement, in respect of one (1) joint venture, Nutritionalab Private Limited, based on their interim financial information, which have not been reviewed by their auditor, and has been furnished to us by the Holding Company's management. Our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this joint venture, is based solely on such unreviewed/unaudited interim financial information. According to the information and explanations given to us by the management, this interim financial information is not material to the Group.

Our conclusion is not modified in respect of this matter with respect to our reliance on the financial information certified by the management.

7. The review of unaudited consolidated quarterly and year-to-date financial result for the nine months period ended 31 December 2023 and audit of consolidated financial results for the year ended 31 March 2024 included in the Statement was carried out and reported by B S R & Co. LLP who have expressed unmodified conclusion vide their review report dated 19 January 2024 and an unmodified conclusion vide their audit report dated 24 April 2024, respectively, whose reports have been furnished to us and which have been relied upon by us for the purpose of our review of the Statement. Our conclusion is not modified in respect of this matter.

For Walker Chandiok & Co LLP Chartered Accountants Firm Registration No: 001076N/N500013 Aasheesh Arjun Singh Aasheesh Arjun Singh Partner Membership No. 210122 UDIN: 25210122BMONAH7478

Place: Mumbai Date: 22 January 2025

Chartered Accountants

Offices in Bengaluru, Chandigarh, Chennai, Gurugram, Hyderabad, Kochi, Kolkata, Mumbai, New Delhi, Noida and Pune

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Independent Auditor's Review Report on the Consolidated Unaudited Quarterly Financial Results and Year to Date Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

Annexure 1

List of entities included in the Statement

Holding Company

1) Hindustan Unilever Limited

Subsidiary Companies

- 1) Unilever India Exports Limited *
- 2) Unilever India Limited
- 3) Lakme Lever Private Limited
- 4) Unilever Nepal Limited
- 5) Zywie Ventures Private Limited
- 6) Zenherb Labs Private Limited
- 7) Daverashola Estates Private Limited
- 8) Hindustan Unilever Foundation
- 9) Hindlever Trust Limited
- 10) Levers Associated Trust Limited
- 11) Levindra Trust Limited

Joint Venture

1) Nutritionalab Private Limited

* Pond's Export Limited and Jamnagar Properties Private Limited have merged with Unilever India Exports Limited w.e.f. 13 February 2024.

Chartered Accountants

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CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2024

1920 1923 2024 Perturb for produce a set of produce produce a set of produce a set of produce produce	Unaudited Results for the quarter ended		Unaudited Results for the quarter ended Particulars		Unaudited Results for nine months ended		(Rs in Crore Audited Results f the year ended	
15.555 15.555 15.755 Revensition operation 44.7,75 45.855 238 273 274 279 0.061			30th September				31st March 2024	
15.58 3 15.29 3 15.29 3 15.20 3 <	2024	2023	2024		2024	2023	2024	
31 55 720 836 720 936 720 937 220 733 110 Other possing revenue 706 706 706 4749 5507 1505 Control matrix 64,01 74,08 707 4749 5507 2,214 The result 64,71 7,48 14,683 16,083 12,072 12,020 12,072 12,020 12,072 12,020 12,072 12,020 12,072 12,020 12,072 12,020 12,072 12,020 12,072 12,020 12,072 12,020 12,072 12,072 12,020 12,072 12,020 12,072 12,072 12,020 12,072 12,072 12,072				Revenue from operations				
223 273 197 Other scales 000 001 223 224 224 224 000 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>60,8</td></td<>							60,8	
322 2.14 2.15 0.16								
16.00 15.73 14.14 COUL of materials comment 44.50 47.50 4.740 5.077 2.010 Coul of materials comment 44.000 14.000 14.000 7.83 0.077 2.010 Coul of materials comment 2.201 2.211 7.000 7.83 0.070 0.000 The proper barries grant gran								
4,749 $5,272$ $5,656$ $1,646$ $1,646$ 2,259 2,257 $1,656$ $1,716$ $1,646$ 2,259 2,257 $1,726$ $1,646$ $1,716$ 12 0 100 100 $1,716$ $1,716$ 12 0 110 Finance costs $1,816$ $2,217$ 13 133 333 $2,327$ $2,217$ $2,177$ 14 0 110 Finance costs $3,35$ $2,327$ 14,12 1,128 Depreciation at anotaction expense $4,688$ $4,737$ 12,575 12,268 12,581 TOTAL EXPENSES $3,688$ $4,673$ $3,476$ 3,476 3,588 Profit before sexpelional ferming and case and before hars of equip accounted investee $1,6,670$ $1,638$ $3,476$ 3,484 3,428 $1,628$ $1,6701$ $1,638$ $3,476$ 3,444 3,428 $1,628$ $1,6701$ $1,688$ $3,476$ 3,426 $1,690$							62,	
44,49 5,507 2,598 2,667 2,598 4,468 4,468 123 2,119 2,119 2,119 2,119 2,119 123 2,119 2,119 2,119 2,119 2,119 124 7,19 6,219 2,119 2,119 2,119 124 7,19 6,219 2,119 2,119 2,119 134 3,13 38 39 39,122 31,123 31,123 14,107 1,628 1,501 Adverting and promotion 4,648 4,633 12,177 2,200 2,116 Other separation and ant and bar and	16,050	10,701	10,145		40,139	47,200	62,	
2.89 2.697 2.614 Purbases of stock-in-trade 8.871 7.784 73 705 622 Employe benefis expense 2.231 2.177 19 933 335 0.000 355 2.257 19.07 1.605 1.507 1.606 4.608 4.637 2.177 2.000 2.011 0.000 6.635 3.635 2.177 2.000 2.011 0.000 6.635 3.635 2.177 2.000 2.011 0.000 6.635 3.635 1.107 1.208 1.2011 0.000 6.635 3.635 2.177 2.000 2.011 0.000 0.000 0.000 0.000 3.135 0.001 (001 of 0.001 (001 of 0.001 (000 of 0.001 (000 of 0.000) 0.000 0.000 0.000 0.000 0.000 3.145 3.475 3.475 3.686 Port (001 of 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	4,749	5.027	5.005		14.628	14.646	19,	
Y43 Y70 Y70 <th td="" th<="" y70<=""><td></td><td></td><td></td><td></td><td></td><td></td><td>10,</td></th>	<td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>10,</td>							10,
112 91 100 France cods 315 229 311 313 335 229 306 317 1330 000000000000000000000000000000000000	123	(215)	(210)	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(144)	(89)		
341 313 338 Deprediction and monthation expense Other requires Advertising and promotion 1,507 1,008 4,005 1,507 1,268 1,51 Advertising and promotion Other requires 6,334 6,006 1,507 1,268 17,598 17,248 17,248 17,548 6,334 6,006 1,517 1,268 17,548 17,548 17,548 17,568 16,563 16,563 16,563 16,563 16,563 16,563 16,563 16,563 16,563 16,563 16,563 16,563 16,563<							3,	
1.577 1.626 0.751 0.762 0.764 0.684 0.6354 1.2.772 2.030 2.101 0.665 0.6354 0.6354 0.6354 1.2.767 1.2.305 1.2.305 1.2.305 1.2.365 3.3.642 3.3.642 3.474 3.475 3.475 5.55 Poll before exceptional lams and tax and bakers share of equity accounted investee, not of tax 10.610 10.517 3.827 3.475 3.475 1.3.63 10.567 12.316 3.827 3.464 3.522 2.585 Poll before tax 10.610 10.577 1.533 0.630 0.631 0.631 0.631 10.567 1.533 0.639 0.630 0.631 10.567 10.561 1.533 0.630 0.631 0.631 10.567 10.561 1.533 0.630 0.631 0.631 10.567 10.561 1.533 0.631 0.631 0.631 10.561 10.561 1.534 0.631 0								
1.507 1.505 1.501 Advertising and promotion 4.689 4.673 2.172 2.090 2.101 Others 6.354 6.005 3.474 3.476 3.476 3.564 Profit bore exceptional items and tax and before share of equity accounted investee 10.617 10.583 3.474 3.476 3.476 3.684 Profit bore exceptional items and tax and before share of equity accounted investee 10.617 10.583 3.577 3.690 Control tax 10.617 10.583 10.617 3.577 6.093 Control tax 10.617 10.583 10.697 3.597 0.090 Control tax 10.617 10.583 10.597 (775) 0.093 Control tax 10.617 10.583 10.597 (775) 0.093 Control tax 10.617 10.583 10.597 (775) 0.093 Control tax Control tax 10.597 10.597 (775) 0.098 C.071 Control tax 10.597 10.597 (775) 0.098 C.091 Control tax andone 10.59 10.59	341	313	338		1,008	896	1,	
12,772 2,000 2,101 Others 0.01 </td <td>4 507</td> <td>4 000</td> <td>4 504</td> <td></td> <td>4.000</td> <td>4 070</td> <td></td>	4 507	4 000	4 504		4.000	4 070		
12,676 12,286							6, 7,	
3.474 3.478 3.478 3.478 1.5,64 Profit before exceptional items and tax and before share of equity accounted investee 10,617 (0,617) 3.475 3.478 3.478 3.478 10,657 (0,617) (0,637) 3.462 3.462 3.462 3.462 11,653 (0,617) (0,637) 3.462 3.462 3.462 2.569 2.699 2.699 (2,77) (2,651) (077) (089) (040) 0.567 (2,671) (2,651) (177) (089) (040) 0.567 (2,671) (2,651) (170) (09) (17) (170) (2,651) (2,77) (2,651) (170) (190) (170) (170) (170) (2,651) (2,671) (2,617) (100) (100) (170) 1000 1000 (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100)							48,	
1 (1) (0) Share d prolif / (0s) of equity accounted investee, net of tax (7) (4) 3.875 3.675 3.685 Profit before accounted investee, net of tax 10.616 10.676 10.676 3.862 3.464 3.562 Profit before tax 11.085 10.676 14.33 10.676 (07) (688) (400) Current tax (27.71) (2.651) (15) (39) (7) Deferred tax (80) (135) 2,868 2,508 2,508 2,508 (7) Remeasurements of the redesting bars 2 2 - 2 - Remeasurements of the redesting bars - 2 2 - 0 0 - Tax on above 0	12,070	12,000	12,001		01,042	00,000		
1 (1) (0) Share of profil / (0s) of equity accounted investee, net of tax (7) (4) 3.875 3.675 3.675 3.685 Profile before exceptional items and items (net credit (charge)) 44.3 (7.2) 3.862 3.645 3.564 Profile before tax (2,7) (2,651) (075) (688) (400) Current tax (8) (2,731) (2,651) (15) (39) (7) Deferred tax (8) (7) (2,651) (15) (39) (7) Deferred tax (8) (7) (2,651) (16) (10) 0 OTHER COMPREHENSVE NCOME (8) (7) (2,61) (10) (1) 1 Fair value of a closh flob before scappide subsequently to profit or loss (9) (1) (1) (10) (1) 1 Fair value of a closh flob before scappide subsequently to profit or loss (1) (2) (10) (1) 1 Fair value of a closh flob before scappide subsequently to profit or loss (1) (2) (10) 1 1 Fair value of a closh flob before scappide subseqdet be method before flob in	3,474	3,476	3,564	Profit before exceptional items and tax and before share of equity accounted investee	10,617	10,583	13,	
107 103 1108 110,63 110,63 3,845 3,845 770 110,63 110,63 10,657 (775) (886) (77) (2,651) (2,671) (2,651) (15) (39) (7) Defered tax (8) (7,72) 2,988 2,506 2,695 100 100 (8) (7,72) (10) (11) 00 00 00 (7,72) (2,671) (2,671) (10) (10) 00 00 00 (10) (11)	1		(6)		(7)	(4)		
3.882 3.445 3.542 Profit before tax x^{1} concerts 11.053 10.657 (1778) (1898) (1400) Current tax x^{2} concerts (1576) (1677) (2.577) (2.567) 2.889 2.568 2.568 PROFIT FOR THE PERIOD (A) 8,198 7,721 - 2 PROFIT FOR THE PERIOD (A) 8,198 7,721 - 2 PROFIT FOR THE PERIOD (A) 8,198 7,721 - 2 PROFIT FOR THE PERIOD (A) 8,198 7,721 - 2 PROFIT FOR THE PERIOD (A) 8,198 7,721 - 2 PROFIT FOR THE PERIOD (A) 8,198 7,721 - 10 PROFIT FOR THE PERIOD (A) 8,199 7,731 - 10 Pair value of cash flow bedges through other comprehensive income 3 (6) 11 (1) (1) Profit atributable to 3 (10) 12 2,984		3,475				10,579	13,	
1757 $17x$ expanses $12x$ expanses $(2,771)$ $(2,271)$ $(2,271)$ $2,898$ $2,698$ $2,698$ $2,698$ $2,698$ $2,698$ $2,698$ $7,724$ $1,12$ $2,29$ $2,19$ 0		. ,						
(978) (978) (888) (97) (040) Deferred fax $Current taxDeferred fax(2.771)(2.651)(2.671)(35)2.9892.0802.985PROFIT FOR THE PERIOD (A)8.1967.721(150)(150)OTHER COMPREHENSIVE INCOMEItems that will nobe reclassified subsequently to profit or lossRemeasurements of the net defined benefit plansTax on above2.112.11(00)(11)1Fear value of debt instruments through other comprehensive incomeTax on above(00)(00)(11)(12)1Fair value of debt instruments through other comprehensive income(00)(00)(11)(22)12Fair value of debt instruments through other comprehensive income(00)(00)(11)(22)12Tax on above(01)(01)(12)(13)(14)(14)(15)(15)(22)(13)(14)(14)(15)(15)(22)(13)(14)(15)(15)(15)(12)(15)(15)(15)(15)(15)(12)(15)(15)(15)(15)(15)(12)(15)(15)(15)(15)(15)(12)(15)(15)(15)(15)(15)(12)(15)(15)(15)(15)(15)(12)(15)(15)(15)(15)(15)$	3,982	3,445	3,542		11,053	10,507	13	
(15) (39) (7) Deferred tax (68) (135) 2.989 2.508 2.508 POP(IT FOR THE PERIOD (A) 8.196 7.721 \cdot 2.20 \cdot POP(IT FOR THE PERIOD (A) 0 roles 8.196 7.721 \cdot \cdot OTHER COMPREHENSIVE INCOME Items that will not be relassified subsequently to profit or loss \cdot 2.21 \cdot </td <td>(070)</td> <td>(000)</td> <td>(0.10)</td> <td></td> <td>(0.774)</td> <td>(0.054)</td> <td>(0</td>	(070)	(000)	(0.10)		(0.774)	(0.054)	(0	
2,9892,5082,508PROFIT FOR THE PERIDD (A)8,1967,721 $1,1,2,2,3,3,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4$							(3,	
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222Remeasurements of the net defined benefit plans21(0)(1)1Tax on above(5)(0)(1)1Pair value of debt instruments through other comprehensive income(0)0(1)(1)2Pair value of debt instruments through other comprehensive income(0)0(1)(1)2Pair value of debt instruments through other comprehensive income(0)0(1)(1)2Pair value of debt instruments through other comprehensive income(0)0(1)(2)12Pair value of debt instruments through other comprehensive income(0)0(2)(1)2Pair value of debt instruments through other comprehensive income(0)(1)(2)(1)(4)OTHER COMPREHENSIVE INCOME FOR THE PERIOD (8)8,1997,7312,9842,5092,591Net Porfit attributable to a) Owners of the Holding Company b) Non-controlling interest8,1857,7192,9842,5022,597Other comprehensive income attributable to a) Owners of the Holding Company b) Non-controlling interest3102,9932,5022,597Tai comprehensive income attributable to a) Owners of the Holding Company b) Non-controlling interest8,1887,7292,9932,5022,597Tai comprehensive income attributable to a) Owners of the Holding Company b) Non-controlling interest8,1887,7292,9932,5022,597Tai comprehensive income attributable to a) Owners of the Ho				OTHER COMPREHENSIVE INCOME				
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2,9842,5092,591a) Owners of the Holding Company b) Non-controlling interest8,1857,7199(1)(4)Other comprehensive income attributable to a) Owners of the Holding Company b) Non-controlling interest3102,9932,5022,587Total comprehensive income attributable to a) Owners of the Holding Company b) Non-controlling interest8,1887,7292,9932,5022,587Total comprehensive income attributable to a) Owners of the Holding Company b) Non-controlling interest8,1887,7292352352,587Paid up Equity Share Capital (Face value of Re. 1 per share) Other Equity Basic (m Rs.)23523512.7010.6811.03Basic (m Rs.)34.8432.85								
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9(7)(4)a) Owners of the Holding Company3102,9932,5022,587b) Non-controlling interest2,9932,5022,587a) Owners of the Holding Company8,1887,7295(1)4b) Non-controlling interest112235235Paid up Equity Share Capital (Face value of Re. 1 per share)23523512.7010.6811.03Basic (in Rs.)34.8432.85	5	(1)	4	b) Non-controlling interest	11	2		
9(7)(4)a) Owners of the Holding Company3102,9932,5022,587b) Non-controlling interest2,9932,5022,587a) Owners of the Holding Company8,1887,7295(1)4b) Non-controlling interest112235235Paid up Equity Share Capital (Face value of Re. 1 per share)23523512.7010.6811.03Basic (in Rs.)34.8432.85								
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5 (1) 4 b) Non-controlling interest 11 2 235 235 235 Paid up Equity Share Capital (Face value of Re. 1 per share) 235 235 12.70 10.68 11.03 Basic (in Rs.) 34.84 32.85								
235 235 235 Paid up Equity Share Capital (Face value of Re. 1 per share) Other Equity 235 235 235 12.70 10.68 11.03 Earnings per equity share (Face value of Re. 1 each) Basic (in Rs.) 34.84 32.85	2,993	2,502	2,587			7,729	10	
12.70 10.68 11.03 Basic (in Rs.) 34.84 32.85	5	(1)	4	b) Non-controlling interest	11	2		
12.70 10.68 11.03 Basic (in Rs.) 34.84 32.85	005	005	005	Daid on Envite Obara Canital (East only of Da Anna abara)	005	005		
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12.70 10.68 11.03 Basic (in Rs.) 34.84 32.85							50	
12.70 10.68 11.03 Basic (in Rs.) 34.84 32.85				Earnings per equity share (Face value of Re. 1 each)				
	12.70	10.68	11.03		34.84	32.85	4	
12.10 10.00 11.00 Diluced (ii110.) 34.04 32.00	12.70	10.68	11.03	Diluted (in Rs.)	34.84	32.85	4	

Unaudited R the quarte 31st Dec	r ended	Unaudited Results for the quarter ended 30th September	Particulars	Unaudited Results for the nine months ended 31st December		Audited Results fo the year ended 31st March
2024	2023	2024		2024	2023	2024
			Segment Revenue (Sales and Other operating revenue)			
5,739	5,444	5,731	- Home Care	17,143	16,173	21,882
3,556	3,467	3,421	- Beauty & Wellbeing	10,258	9,974	13,03
2,243	2,315	2,411	- Personal Care	7,040	7,349	9,41
3,745	3,733	3,803	- Foods	11,398	11,381	15,29
535	608	560	- Others (includes Exports, Consignment, etc.)	1,612	1.809	2.27
15,818	15,567	15,926	Total Segment Revenue	47,451	46,686	61,89
			Segment Results			
1,086	989	1,114		3,336	3.016	4,12
1,018	1,096	1,123	- Beauty & Wellbeing	3,142	3,237	4,14
401	369	407	- Personal Care	1,233	1,282	1,66
755	711	690	- Foods	2,181	2,112	2.85
94	188	121	- Others (includes Exports, Consignment, etc.)	332	585	65
3,354	3,353	3.455	Total Segment Results	10,224	10,232	13,44
1	(1)	(6)	-	(7)	(4)	
	(1)	(0)	Unallocable items:	(,,)	()	
507	(30)	(16)		443	(72)	
232	214	219	Other Income	708	580	81
(112)	(91)	(110)	-	(315)	(229)	
3,982	3,445	3,542	Total Profit Before Tax	11,053	10,507	13,92
	,				,	
			Segment Assets			
5,368	4,809	5,543		5,368	4,809	5,01
4,253	3,963	4,486	- Beauty & Wellbeing	4,253	3,963	4,08
3,482	3,319	3,853	- Personal Care	3,482	3,319	3,42
50,708	50,032	50,939	- Foods	50,708	50,032	50,66
1,084	1,265	1,086	- Others (includes Exports, Consignment, etc.)	1,084	1,265	1,12
13,282	13,687	14,858	- Unallocable corporate assets	13,282	13,687	14,17
78,177	77,075	80,765	Total Assets	78,177	77,075	78,49
			Segment Liabilities			
5,485	4,808	4,955	- Home Care	5,485	4,808	5,20
4,568	4,189	4,155	- Beauty & Wellbeing	4,568	4,189	3,37
2,844	2,642	2,960	- Personal Care	2,844	2,642	2,45
3,865	3,772	3,806	- Foods	3,865	3,772	3,73
486	563	488	- Others (includes Exports, Consignment, etc.)	486	563	44
13,776	12,237	13,414	- Unallocable corporate liabilities	13,776	12,237	11,86
31,024	28.211	29.778	Total Liabilities	31,024	28,211	27,07

Notes:

1. Segment Revenue, Results, Assets and Liabilities represent amounts identifiable to each of the segments. Other Income mainly includes interest income, dividend income and income from current investments (net).

Segment Assets and Segment Liabilities are as at 31st December 2024, 30th September 2024, 31st March 2024 and 31st December 2023. Unallocable corporate assets less Unallocable corporate liabilities mainly represent investment of surplus funds, cash and bank balances and tax assets and liabilities.

2. With effect from 1st April 2024, 'Beauty and Personal Care' segment has been split into 'Beauty & Wellbeing' and 'Personal Care'. Comparative information has been presented accordingly.

Registered Office : Unilever House, B.D. Sawant Marg, Chakala, Andheri East, Mumbai 400 099. CIN : L15140MH1933PLC002030. Tel : +91 (22) 5043 3000. Email: levercare.shareholder@unilever.com

Notes to consolidated financial results:

- 1. Total sales at Rs. 15,590 crores grew by 2% during the quarter.
- 2. Earnings before interest, tax, depreciation and amortization (EBITDA) for the quarter at Rs. 3,695 crores (DQ 23: Rs. 3,666 crores). EBITDA margin at 23.7% declined by 30 bps vs DQ 23.
- 3. Exceptional items in DQ 24 include acquisition and disposal related net gains of Rs. 574 crores (DQ 23: Nil), restructuring expenses of Rs. 72 crores (DQ 23: Rs. 30 crores) and profit from sale of property of Rs. 5 crores (DQ23: Nil).
- 4. Profit after tax (PAT) for the quarter at Rs. 2,989 crores (DQ 23: Rs. 2,508 crores) grew by 19%.
- 5. The Board of Directors at their meeting held on 15th July 2024 approved the sale and divestment of the Group's Water Purification business carried out under the brand 'Pureit'. This sale was completed on 1st November 2024, the consideration was received and net profit was accounted for in the quarter.
- 6. The Board of Directors at their meeting held on 25th November 2024 accorded their in-principle approval to demerge the Ice Cream business into an independent listed entity. For the purpose of the proposed demerger, the Group incorporated a Wholly Owned Subsidiary in the name of Kwality Wall's (India) Limited ('KWIL') on 10th January 2025. The Board of Directors at their meeting held on 22nd January 2025 approved a scheme of arrangement, between HUL and KWIL and their respective shareholders to demerge HUL's Ice cream business into KWIL. The scheme is subject to necessary statutory and regulatory approvals, including from the Hon'ble National Company Law Tribunal under Sections 230 and 232 of the Companies Act, 2013. This has no impact on the results for the period ended 31st December 2024.
- 7. Pursuant to the approval of the Board of Directors at their meeting held on 22nd January 2025, the Holding Company has signed and executed a Share Purchase and Subscription Agreement for acquisition of 90.5% of shareholding of Uprising Science Private Limited ('USPL'). USPL is engaged in the business of skin care and hair care under the brand 'Minimalist'. The balance stake will be acquired as per the terms set out in the aforesaid agreement. This has no impact on the results for the period ended 31st December 2024.
- 8. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 22nd January 2025.
- 9. The statutory auditors have issued an unmodified report on the above results.
- 10. The text of the above statement was approved by the Board of Directors at their meeting held on 22nd January 2025.

For more details on Results, visit Investor Relations section of our website at http://www.hul.co.in and Financial Results under Corporates section of www.nseindia.com and www.hul.co.in and Financial Results under Corporates section of www.hul.co.in and Financial Results under Corporates section of www.hul.co.in and Financial Results under Corporates section of www.hul.co.in and http://www.hul.co.in and www.hul.co.in and <a href="http://

By order of the Board of Directors Digitally signed by ROHIT JAWA Date: 2025.01.22 15:02:57 +05'30'

Place: Mumbai Date: 22nd January 2025 Rohit Jawa Managing Director and Chief Executive Officer [DIN: 10063590]