



EPACK DURABLE LIMITED

(Formerly Known as EPACK Durable Private Limited)

Regd. Off.: 61-B, Udyog Vihar, Surajpur, Kasna Road, Greater Noida, Gautam Buddha Nagar U.P. 201306
Corporate Off.: TR-901, AltF 142 Noida, 9th Floor, Plot Number 21 and 21A, Sector 142, Noida-201304, U.P.
CIN: L74999UP2019PLC116048,
Ph. No.: 0120-4522467, Email ID: info_ed@epack.in, Website: www.epackdurable.com

To
Listing Department
BSE Limited ("BSE")
Department of Corporate Services
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip Code: 544095
ISIN: INE0G5901015

To
Listing Department
National Stock Exchange of India Limited ("NSE")
Exchange Plaza, C-1, Block G
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051
Symbol: EPACK
ISIN: INE0G5901015

Subject: Press release on the performance of the Company during the quarter and nine months ended December 31, 2024

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press release on the performance of the Company during the quarter and nine month ended December 31, 2024.

A copy of same is also being made available on the website of the Company at www.epackdurable.com

We request you to kindly take this on your record and oblige.

Thanking you

For **EPACK Durable Limited**

Rajesh Kumar Mittal
Chief Financial Officer

Date: January 31, 2025

Place: Noida

Encl.: As above

EPACK DURABLE LIMITED REPORTS 35% YOY GROWTH IN REVENUES IN Q3-FY25

January 31st, 2025: EPACK Durable Limited {BSE: 544095 & NSE: EPACK}, India's leading room air conditioner and other small domestic appliances original design manufacturer announces its results for the quarter and 9 Months ended December 31, 2024.

Q3-FY25 Consolidated Financial Performance:

Revenue	EBITDA	EBITDA Margin	Net Profit
INR 3,768 Mn	INR 240 Mn	6.4%	INR 25 Mn
YoY: +35%	YoY: +1.3%	YoY: (212) Bps	YoY: (49%)
QoQ: Flat	QoQ: +150%	QoQ: 382 Bps	QoQ: 129%

9M-FY25 Consolidated Financial Performance:

Revenue	EBITDA	EBITDA Margin	Net Profit
INR 15,276 Mn	INR 856 Mn	5.6%	INR 174 Mn
YoY: +71%	YoY: +41%	YoY: (118) Bps	YoY: +132%

Q3-FY25 Operational Highlights:

- Revenue increased by 35% YoY supported by strong industry demand, as well as addition of new customers across all segments
- Lower growth in EBITDA on a YoY was primarily due to higher costs related to new Sricity plant which has not reached optimum capacity utilisation yet. Although, EBITDA growth on a QOQ basis was 150% due to better product mix resulting in higher gross margins.
- The Product business contributed to 98% of the total revenue.
- The revenue from Room Air Conditioners contributed to 66% of the total product revenue, and grew by 37% on YoY basis.

Management Comments:

Commenting on the results, Managing Director & CEO, Ajay DD Singhania commented: *"We had a strong performance in Q3-FY25 due to the strategic initiatives taken by the company and meeting the strong industry tailwinds. We have added various new customers this quarter and a better product mix of sales resulting in better EBITDA Margins and profitability vis-à-vis previous quarter. The capacity utilisation at Sricity plant is gradually being ramped up as we gear up to meet customers' demand with enhanced production efficiency to support the growing needs of key customers across multiple product categories, and as we reach optimum utilization levels in coming quarters this plant will contribute considerably well to our margins."*

Media Release



Financial Statements:

Results for the quarter and nine months ended December 31, 2024, prepared under Ind AS are available in the Investor Relations section of our website:

<https://epackdurable.com/investor-relations/>

Quarterly Conference Call:

The earnings conference call will be held on February 03, 2025 at 4:00 PM (IST) to discuss the Financial Results and performance of the company for the quarter and nine months ended December 31, 2024.

The earnings conference call will be accessible from all networks and countries through universal access dial-ins +91 22 6280 1384 | +91 22 7115 8285 also accessible at: <https://shorturl.at/dXsrY>

Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and shall also be hosted on the Company's website at: <https://epackdurable.com/investor-relations/>

About EPACK Durable Limited:

EPACK Durable Limited is the second largest room air conditioner Original Design Manufacturer ("ODM") in India, in terms of number of indoor and outdoor units manufactured in Fiscal 2023 through its ODM route. The expertise of EPACK Durable lies in manufacturing a diverse portfolio of Room Air Conditioners and Small Domestic Appliances (SDAs). A customer-centric company where business is driven by a focus on continuous innovation and operational efficiency. EPACK Durable works jointly with the customer team and customises the products, according to different client requirements. The strong manufacturing and design capabilities include developing, designing and manufacturing models of RACs of varying designs and technical specifications. Further, the current RAC product offerings enable the company to offer more customisation to RAC brands in terms of completely built-up units or IDUs and ODUs separately. EPACK Durable has three manufacturing facilities located at Dehradun (Uttarakhand), Bhiwadi (Rajasthan) and Sri City (Andhra Pradesh).

Contact Information:

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Valorem Advisors

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