

February 03, 2025

To, **BSE Limited**Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai - 400 001

BSE Scrip Code: 522257

Subject: Submission of Unaudited Consolidated Financial Result Update

Presentation for the quarter and nine-months ended December 31,

2024

Reference: Regulation 30 of SEBI (Listing Obligations and Disclosure

Requirements) Regulations, 2015 ("SEBI Listing Regulations")

Dear Sir/ Madam,

With reference to the captioned subject and pursuant to provisions of Regulation 30 of SEBI Listing Regulations, please find enclosed herewith the Unaudited Consolidated Financial Result Update Presentation for the quarter and nine-months ended December 31, 2024. The same shall also be available on the website of the Company at https://www.rajoo.com/.

You are requested to take the above information on your record.

Thanking You.

Yours faithfully, For, **RAJOO ENGINEERS LIMITED**

Utsav K. Doshi Jt. Managing Director DIN: 00174486

Encl: a/a







Regineers Limited

Result Update Presentation Q3 & 9M FY25



Disclaimer



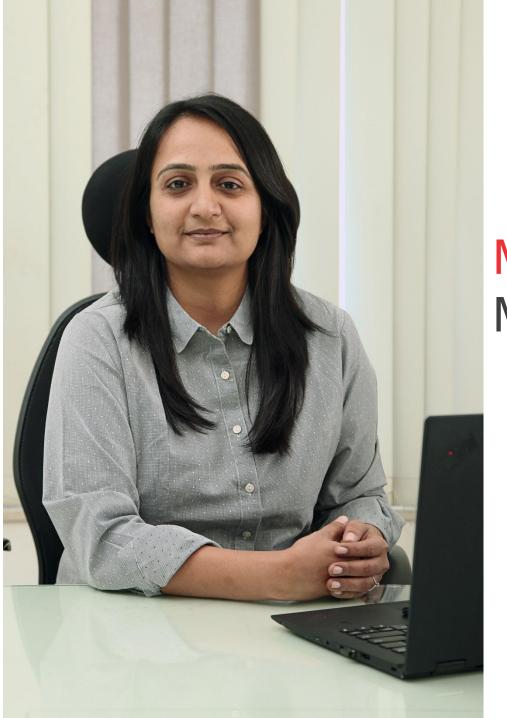
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Managing Director's Message



Managing Director's

Message





Commenting on the Company's performance,

Khushboo Chandrakant Doshi

Managing Director, Rajoo Engineers Ltd said:

"During the third quarter ended 31st December 2024 we have registered a Revenue of Rs. 56.08 crore, EBITDA of Rs. 10.83 crore and PAT of Rs. 8.89 crore. We were able to achieve higher capacity utilization during this period, while maintaining a healthy and growing order book.

During this period Company has gradually reduced its dependence on outsourcing of engineered components with addition of new machines with upgraded technologies and in house R&D. This has resulted in sequential reduction in raw material cost leading to improvement in gross margins.

I am also happy to share that Rajoo Engineers has made a strategic investment of ₹300 million to upgrade its Y antralaya facility, incorporating advanced 5-axis vertical multitasking machinery from Japan. This enhancement has i ncreased the Company's production capacity by 40% while significantly improving precision, efficiency, and Total Q uality Management (TQM) standards. The expanded facility positions Rajoo to effectively meet the growing global d emand for high-quality extrusion machinery, with minimal human intervention during production and reduced r eliance on manual processes.

As we reflect on this quarter, we reaffirm our commitment to innovation and excellence. Our accomplishments in gaining industry recognition, expanding our international client base, and investing in strategic assets have collectively strengthened our competitive edge. We are poised to build on these milestones to drive sustained success in the coming quarters.

I would like to thank each member of the Rajoo family, as well as our Clients, Creditors, Banks, Financial Institutions, and all other Stakeholders. Their faith in us and support extended makes it easier for us to strive and excel. Thank you for your ongoing support and trust in Rajoo Engineers."

Recent Developments



Makes Significant Investment To Expand It's "Yantralaya

- Company has made a strategic leap with a Rs. 300 million investment in its Yantralaya, now upgraded with advanced 5-axis vertical multitasking machinery from Japan
- This significant enhancement boosts Rajoo's production capacity by 40%, while elevating precision, efficiency, and Total Quality Manage ment (TQM) standards
- This expansion enables Rajoo to meet rising global demand for high-quality extrusion machinery with minimum human intervention dur
 ing the set production and reduced dependency on manual processes





Consolidated Financial Highlights

Consolidated Financial Highlights – Quarterly



| Rs. Crore | Q3 FY25* | Q3 FY24* | Y-o-Y % | Q2 FY25* |
|---|----------|----------|---------|----------|
| Income from Operations | 56.08 | 60.08 | | 56.81 |
| Other Operating Income | 0.00 | 0.00 | | 0.00 |
| Total Income | 56.08 | 60.08 | (6.67%) | 56.81 |
| Raw Materials | 30.61 | 39.22 | | 31.05 |
| Employee Cost | 5.78 | 4.97 | | 5.71 |
| Other Expenses | 8.86 | 8.20 | | 10.90 |
| Total Expenditure | 45.24 | 52.39 | | 47.66 |
| EBITDA (Excluding Other Income) | 10.83 | 7.70 | 40.73% | 9.14 |
| EBIDTA Margin (%) | 19.32% | 12.81% | 651 bps | 16.10% |
| Other Income | 1.91 | 1.05 | | 1.42 |
| Depreciation | 1.07 | 0.90 | | 1.05 |
| Interest | 0.13 | 0.17 | | 0.16 |
| Exceptional Item (Gain) / Loss | 0.00 | 0.00 | | 0.00 |
| Profit Before Tax | 11.54 | 7.68 | 50.31% | 9.35 |
| Tax | 2.65 | 1.97 | | 2.12 |
| Profit After Tax | 8.89 | 5.71 | 55.79% | 7.24 |
| Profit After Tax Margin% | 15.86% | 9.50% | 636 bps | 12.74% |
| Share of Profit / (Loss) of Joint Venture | 0.51 | 0.38 | | 0.70 |
| Other Comprehensive Income | 0.00 | 0.00 | | 0.00 |
| Net Profit | 9.40 | 6.09 | 54.36% | 7.93 |
| Net Profit Margin % | 16.76% | 10.14% | 662 bps | 13.96% |
| Basic EPS in Rs. | 0.54 | 0.35 | 54.29% | 0.44 |

- Revenue from operations for the quarter was Rs. 56.08 crore in Q3 &9M FY25, as against Rs. 60.08 crore in Q3 FY24, a YoY decrease of 6.67%.
- EBITDA (excluding Other Income) was at Rs. 10.83 crore in Q3 FY25 as against Rs. 7.70 crore in Q3 FY24, increase of 40.73%. This growth was mainly due to reduction in raw material cost and technological efficiencies achieved during the period.

^{*}Financials in line with IND AS quidelines

Consolidated Financial Highlights – Nine Months

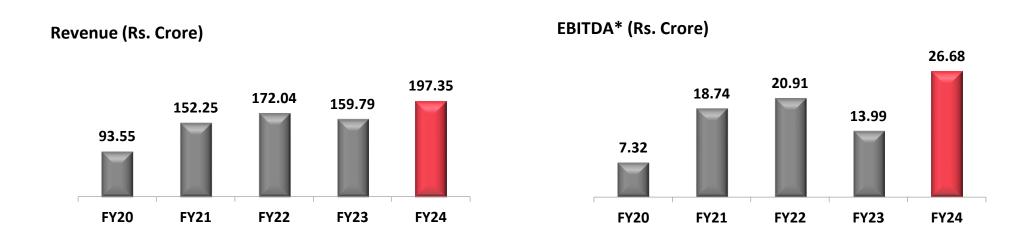


| Rs. Crore | / 9MFY25* \ | 9MFY24* | Y-o-Y % |
|---|-------------|---------|---------|
| Income from Operations | 163.76 | 144.67 | |
| Other Operating Income | 0.00 | 0.00 | |
| Total Income | 163.76 | 144.67 | 13.19% |
| Raw Materials | 93.37 | 92.41 | |
| Employee Cost | 16.58 | 14.42 | |
| Other Expenses | 26.71 | 19.95 | |
| Total Expenditure | 136.66 | 126.78 | |
| EBITDA (Excluding Other Income) | 27.10 I | 17.89 | 51.42% |
| EBIDTA Margin (%) | I 16.55% I | 12.37% | 418 bps |
| Other Income | 4.40 | 3.26 | |
| Depreciation | 3.11 | 2.62 | |
| Interest | 0.45 | 0.58 | |
| Exceptional Item (Gain) / Loss | 0.00 | 0.00 | |
| Profit Before Tax | 27.94 | 17.95 | 55.65% |
| Tax | 6.47 | 4.49 | |
| Profit After Tax | 21.47 | 13.46 | 59.53% |
| Profit After Tax Margin% | I 13.11% I | 9.30% | 381 bps |
| Share of Profit / (Loss) of Joint Venture | I 1.30 I | 0.47 | |
| Other Comprehensive Income | 0.00 | 0.00 | |
| Net Profit | 22.77 | 13.92 | 63.51% |
| Net Profit Margin % | 13.90% | 9.62% | 428 bps |
| Basic EPS in Rs. | 1.31 | 0.82 | 59.76% |

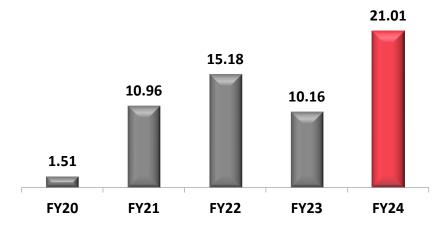
- Revenue from operations for the nine months ended was Rs. 163.76 crore in 9M FY25, as against Rs. 144.67 crore in 9M FY24, YoY increase of 13.19%. This was mainly due production and dispatch activities running at full capacity and strong order book.
- EBITDA (excluding Other Income) was at Rs. 27.10 crore in 9M FY25 as against Rs. 17.89 crore in 9M FY24, increase of 51.42%. This growth mainly on account of reduction in raw material cost and higher capacity utilization.

Consolidated Annual Financial Highlights









^{*} EBITDA excluding other income

Consolidated Balance Sheet as on 30th Sept. 2024



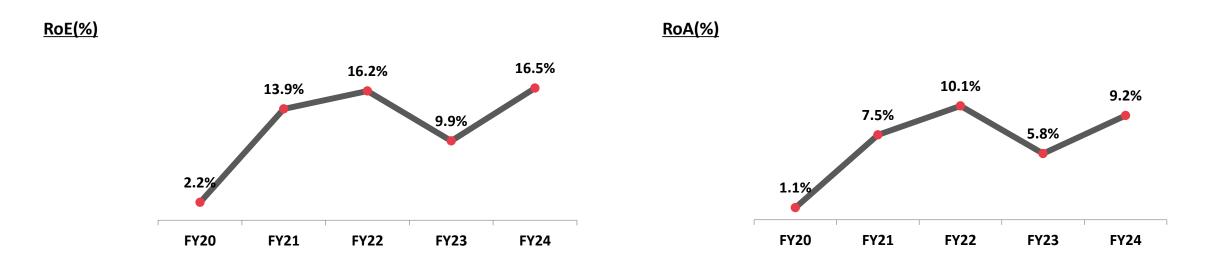
| Rs. Crore | As on 30th Sept 2024 | As on 31st March 2024 |
|---|-------------------------|--------------------------|
| Shareholder's Funds | 140.07 | 126.67 |
| Share capital | 12.30 | 6.15 |
| Reserves & Surplus | 127.77 | 120.51 |
| Non-current liabilities | 4.19 | 4.32 |
| Financial Liabilities | | |
| Long term borrowings | 0.00 | 0.00 |
| Other Financial liabilities | 0.65 | 0.57 |
| Defer Tax liabilities | 3.54 | 3.75 |
| Other Long-Term liabilities | 0.00 | 0.00 |
| Long-Term Provisions | 0.00 | 0.00 |
| Current liabilities | 155.36 | 96.36 |
| Financial Liabilities | | |
| Short Term Borrowings | 0.00 | 1.31 |
| Trade Payables | 22.83 | 29.54 |
| Other Financial liabilities | 1.66 | 1.69 |
| Other Current liabilities | 130.22 | 63.09 |
| Short-term provisions | 0.00 | 0.73 |
| Income Tax Liability (Net) | 0.66 | 0.00 |
| Total Equities & Liabilities | 299.62 | 227.35 |

| Rs. Crore | As on 30th Sept 2024 | As on 31st March 2024 |
|---------------------------------|-------------------------|--------------------------|
| Non-current assets | 65.76 | 59.60 |
| Property,Plant & Equipment | 49.54 | 41.65 |
| Intangible Assets | 0.78 | 0.84 |
| Capital WIP | 0.91 | 5.00 |
| Financial Assets | | |
| Non-current Investments | 14.10 | 11.70 |
| Deferred tax assets | 0.00 | 0.00 |
| Long-term loans & advances | 0.00 | 0.00 |
| Invt. for using equity method | 0.00 | 0.00 |
| Other non-current assets | 0.00 | 0.00 |
| Other non-current Finan. Assets | 0.43 | 0.40 |
| Current assets | 233.85 | 167.76 |
| Inventories | 110.58 | 102.98 |
| Financial Assets | | |
| Current Investments | 0.00 | 0.00 |
| Trade receivables | 8.17 | 15.83 |
| Cash & Cash equivalents | 16.46 | 2.17 |
| Bank Balance other than Cash | 73.91 | 30.33 |
| Short-term loans & Advances | 0.11 | 0.11 |
| Other Current Financial Assets | 8.83 | 9.04 |
| Other Current Assets | 15.79 | 7.29 |
| Total Assets | 299.62 | 227.35 |

^{*}Financials in line with IND AS guidelines

Key Ratios











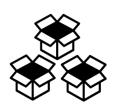
Company Overview

Company Snapshot





38+ Years
Excellence in
Manufacturing of
Extrusion Machineries



26+ Products
Across 6 different segments



70+ Countries
We have
exported to



50+ years
Promoter's experience in the Industry



5K+
Installations done

FY24 - Financial Metrics



₹ 140 Crs

Order Book



₹ 197.35 Crs

Revenue from Operations



₹ 26.68 Crs

EBITDA 90.35% YoY



23.29%

ROCE



16.53%

ROE

Vision & Mission





Vision

'To become one of the most trusted and passionate solution providers for plastic extrusion machinery worldwide in the best interest of all the stakeholders, while pursuing ethical business practices'

Mission

'Excellence in Extrusion' on one side is considered as a very well defined vision, however to one and all at Rajoo, the aphorism provides a license to innovate, simply because the word excellence has no static definition, it is relative and continually evolving

About Us



Among leading extrusion machinery manufactur ers

Over three decades excellence in extrusion

 Knowledge, experience, technology assimilation and implementation are skills harboured by Company resu It in number of 'technology firsts' and ability to suit so lutions to regional needs

State of Art Integrated Manufacturing Faciliti es & R&D center

- World-class integrated facilities at Rajkot, Gujarat -comprise R&D, design office, tool-room, die shop , metal treatment shop, fabrication shop, paint sh op, assembly shop and testing shop
- Implemented ERP System/ SAP S4 HANA an Industry First in India
- In-house R&D Center Received DSIR approval



- Installations across in more than 70 countries
- Latin America, Europe, North & South America , Middle East, Asia Pacific and Africa

Journey So Far...



- Incorporated in 1986
- Launched FOILEX –Mono layer blown film line, LAMINA –
 Mono layer sheet extrusion line, AQUAFLEX Downward film
 extrusion, FOMEX Chemically formed blown film line.
- 1st Indian Co-extrusion feed block for multilayer sheet line, foamed PVC profile line, Oscillating Haul-off system, Multifoil with lay flat width of 3000 mm
- Entry into International market with maiden export of blown film line to Tanzania
- Began operations at Rajkot and Technical collaboration with Wittey machinery, UK based Company
- Went public issue oversubscribed by nearly 24 times



- Technical Collaboration with Commodore Inc. U.S.A. (Tekni-Plex Inc.) for XPS sheet line & Hosokawa Alpine, Germany for blown film line
- Received award for Vacuum forming machine with mould: 7086 XPS & Labex -Nano 3 Layer Co-extruded Blown Film Line from IPMMI – IMDIR
- Wonderpack merger for benefit of thermoforming industry
- JV with Bausano of Italy, Plastic pipe manufacturing industry

1986 - 1995 1996-2005 2006 - 2012 2013 - 2015

- Expansion of Product Portfolio
- Launched Dispocon Electro Hydro pneumatic plug assist Thermoformer
- Launched internal bubble cooling system for blown film line
- Awarded export excellence from EEPC
- Secured ISO 9001 certification
- Government recognition as STAR EXPORT HOUSE
- Developed CE complaint high output sheet line and exported to Germany

- Founder & Mentor Mr. C. N. Doshi awarded Life Time Achievement Award for his contribution to innovation by Elite Plus & Indian Plastics Institute
- Exported India's first ever twin screw PVC pipe plant
- Award received for Lamina Nano 5 layer barrier sheet lin e from IPMMI-IMDIR
- Plasticon Silver Award received for world's smallest Labex Three layer blown film lab line from Plast India Foundation
- Expansion of Product Portfolio MULTIFOIL Lite ABA blown film line, FLOWEX – PVC pipe plant and Wodoplex -WPC line with 70% sawdust processibility
- Displayed Asia's first and Rajoo's 21st five layer blown film line with elevated air ring at Plastindia 2015

...Journey So Far



- High Impact Alliance between Rajoo Engineers and Kohli Industries to Change Market Dynamics of Extrusion Coating & Lamination Machines
- Launched- India's 1st integrated, yet modular, nonwoven fabric and automatic n95 mask making lines

- Acquired three industrial plots adjoining to the factory in Rajkot
- Ms. Khushboo Doshi, Honored with Entrepreneurs Award
- Formation of Shrutina Nexgen Solar LLP, in partnership with Rajoo Engineers Limited and Promoter Group Entities, focuses on establishing a captive solar plant for the use of green power
- Launches Proex Series Of High performance Blown Film Line
- Recognized with double honors at the Machinist Super Shopfloo or Awards 2024
- Made a strategic investment with Rs. 300 mn in Yantralaya



- Manufactured India's biggest 3 layer blown film with Vertical spiral die
- DISPOTILT Innovation of polymer processing machinery
- Launched technologically advanced 5-axis machines
- Launched PentaFoil Series with low energy consump tion certified by TUV
- 5s Japanese workplace management Programme initiated
- 1st in Asia to Receive DISR Certification for R&D centre (innovation room)

- Launched PentaFoil® POD The new generations 5 layer blown film line
- Mrs. Khushboo Chandrakant Doshi awarded Women Entrepreneur of the Year Award at India SME
- Launched Lamina® E India's first mono & multi-layer EVA/POE Sheet line
- Received high value order of Rs. 31 Crs from Europe
- Receive high value order of 137 Crore & achieved export order of Rs. 106 Cr

Experienced Management Team





R. N. Doshi - Chairman

- Co-founder of Rajoo Engineers Limited
- More than 35 years of experience in plastic processing, machinery manufacturing, engineering and product innovation and development
- Responsible for R & D, business development and growth strategies

Utsav Doshi – Joint Managing Director



- Joined in in 2011 as an Engineer Vender Development
- Holds a Bachelor's Degree in Mechanical Engineering with a Masters in Polymer technology from HTW Aalen University, Germany
- Functional expertise in Design and Operations and responsible for entire manufacturing activity at REL.



Prakash Daga - Chief Financial Officer

- Over 25 years of Corporate Leadership Experience
- Holds bachelor's degree in Commerce and Law from Gujarat University
- Diversified experience of working with large and medium corporates in the areas of Finance & Accounts, Commercial Operations and Strategic Management



Manish Vasavada – Executive Vice President-Sales & Marketing

- Joined in 2008 as Vice President sales and Marketing
- 2 decades of experience in capital goods industry
- A qualified Mechanical Engineer, with unique advantage due to his exposure to different functions of manufacturing as well
- Responsible for BD in Domestic market including Asian countries



Khushboo Chandrakant Doshi – Managing Director

- Joined in 2007 as Head of Marketing and Communications
- An architect by education and holds Master's Degree in Industrial Product Design from UK and Masters in from IIM, Ahmedabad and Family Busines ses from IIM Bangalore and Expertise in marketing, corporate branding, P R and Communication strategy



Sunil Jain – Executive Director

- More than 40 years of experience
- Hold a Bachelor's degree in Mechanical Engineering from BITS (Pilani)
- Responsible for overall marketing, business development, diversification and growth strategies at corporate level and more than 35 years of experience in flexible packaging & plastic extrusion machinery industry



Jinesh Shah - Vice President -International Sales

- Bachelors in Polymer Engineering & Post Graduated in Business Development
- Strong expertise in marketing & sales of capital goods backed by 17 years of experience in plastics industry and serves as a key member of NPD (New Product Development) advisory committee



Subhaschandra Shenoy— Executive Vice President -Operations

- PG Diploma in Operations Management, B.E (Mechanical)
- 30 years of increasingly responsible experience of proven success in He avy machinery, Automotive Industries and FMCG in Operation, Enginee ring/Product, QA, Maintenance, Sales, HR & Admin, Legal, Finance, Stra tegy Planning, Implementation of Lean Manufacturing Systems, TS-169 49, Kaizens, JIT, Toyota Production system, Cost reduction mechanism, OHSAS-18001, ISO-14001, TPM, CIP's

Key Strengths



Experienced Management

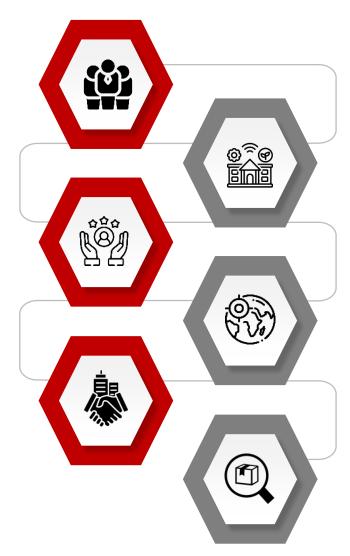
- Dynamic Experience leadership
- Significant experience in Blown Film Extrusion lines, sheet Extrusion lines and Thermoforming lines
- Dedicated, skilled employee base

Strong Customer Loyalty

- ~60% of business, every year generated through repeat orders
- Key marquee customers like Uflex, Reliance Industries, Indian Oil, Binny Wads, Suvi International, synthetic Packaging, Abhinav Industries & S D International

Key Strategic Partnerships

 Bausano & Figli- Italy, MEAF Machines B.V.-Netherlands, Wonderpack – Nashik(India)



World Class Integrated Facilities

- Shree Yantralaya Well Equipped dust free & fully AC tool room
- Shree Alekhalaya 40+ Qualified Design Engineers
- In-house Modern Paint Shop, Shree Bhandaralaya store r oom & Huge and Well-Equipped Assembly Shop
- Shree Vidhutalaya In-house panel division

Strong Geographical Footprint

- Installations in over 70 countries
- Latin America, Europe, North & South America, Gulf, East Africa, Northeast & West Africa, Southern Africa, Asia Pacific, Australia and Europe

Complete product offering in extrusion machinery

- Knowledge, experience, technology assimilation and implementation are skills harboured by Company result in number of 'technology firsts and ability to suit solutions to regional needs
- Only Company in India to offer most 'energy efficient' products



Industry Overview

Plastics Processing Industry Overview (2021-25) - India



- Plastics Processing Industry is robust and has potential to become significant part of India's manufacturing economy as in industrialized countries like Germany, Italy, France, USA, Canada, Japan, China, Taiwan, South Korea
- More than 2 lakh core machines are presently in operation producing various products adopting processes like Injection Moulding, Extrusion and Blow Moulding etc
- The machinery market is growing @ 8.5% over the last 4 years
- Processing Machinery Exported to over 50 countries
- Machinery Building activity remains quite labor intensive, while being highly technical
- Industry employs different skill levels from the various strata of the society
- There are 20+ major manufacturers of machinery and nearly 300+ small & m ediummanufacturers





Source: Industry Estimate /PMMAI Source: https://www.plastindia.org/plastic-industry-status-report

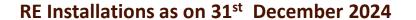
Renewable Energy High Growth Opportunity

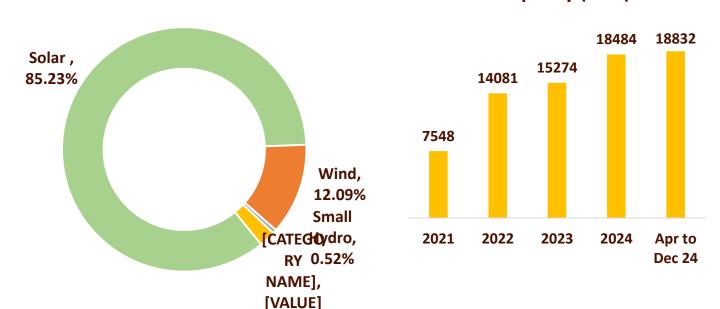


Annual Installations

Capacity (MW)

- India's RE Capacity Registers 15.84% Year-on-Year Growth
- Renewable energy sources have a combined installed capacity of 209.44 GW
- Record Capacity Addition in Solar and Wind; Solar at 97.86
 GW, Wind at 48.16 GW
- PMSGMBY achieves 7 lakh installations in 10 months—an average of 70,000/month
- 50 solar parks with an aggregate capacity of 37.49 GW have been approved in India. Wind Energy has an offshore target of 30 GW by 2030, with potential sites identified





As of December 2024, India's total renewable energy installed c apacity has reached 209.44 GW, marking an impressive 15.84% increase compared to 180.80 GW in December 2023

India has ambitious plans to reach RE 500 GW target by 2030 - about 280 GW (over 60%) is expected from solar



Business Overview

Strong & Diverse Product Portfolio...



Mono & Multilayer Blown Film Lines

- Aquaflex
- Foilex
- Multifoil
- Multifoil lite
- Heptafoil
- Pentafoil
- Nonafoil
- Lab Equipment

Mono & Multilayer Extrusion Coating & Lamination Line

Lamex

Mono & Multilayer Sheet Lines

- Lamina
- Lamina e'
- Lamina rPET
- Fomex
- Lab Equipment

PVC Segment

- Twin screw uPVC & CPVC Pipe Plants
- PVC Compounding Lines
- WPC Profile and board lines
- uPVC profile lines
- PVC blood pouch and medical tube lines
- HDPE/PPR pipe extrusion line

Thermoforming & PS Foam Vacuum Forming Machines

- Dispocon
- Dispocon-MS
- Dispocon-F
- Dispotilt

Cross Lamination Film Line

Multifoil-X

...Catering to wide array of Industry Sectors

Mono & Multilayer Blown Film Line





AQUAFLEX® - Downward Extrusion Blown Film Lines



Bakery Product Packaging



Flowers Packaging



Rice, Flowers, Dry Fruits



FOILEX® - Monolayer Blown Film Lines



Carrier Bags



Stretch Wrapping Film



Chocolate Packaging



HEPTAFOIL® - Seven layer Blown Film Lines



Oil packaging,



Meat packaging films



UHT Milk Packaging

Mono & Multilayer Blown Film Line...(1)





MULTIFOIL® - Multilayer Blown Film Lines



Product Applications



Soap packaging

Beverage Packaging

Diowii Fiiii Lii



MULTIFOIL [®] Lite- Two Extruder 3 Layer Aba Blown Film Line



Shopping & Courier Bags



Product Packaging



Beverage Packaging



Multifoil –X[®] – Cross Lamination Film Line



Shopping & Courier Bags



Product Packaging



Product Packaging

Mono & Multilayer Blown Film Line...(2)





PENTA*FOIL®* – Five layer Blown Film Lines



Compression packaging,



Carrier Bags



Shrink Film



NONAFOILTM – Nine layer Co-extruded Blown Film Lines



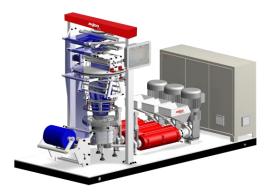
Cheese packaging,



Fruit & Vegetable Packaging



Meat Packaging



LABEX ® - Lab Equipment





Lab Equipment



Mono & Multilayer Sheet Lines





LAMINA® - Mono & multilayer sheet lines for PP/EVA/PS



Stationary



File Folder



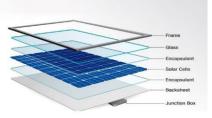
Box Packaging



LAMINA [®] e Sheet Extrusion Technology For Solar Modules



Solar



EVA Sheet



Solar Cells



LAMINA® rPET - PET sheet lines



Laminated Sheet



Box Packaging



Mono & Multilayer Sheet Lines...(1)



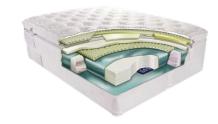
Product Applications



FOMEXTM - Physically Foamed Sheet Extrusion Line







Disposable Food Containers

Product Packaging

Thermoforming & PS Foam Vacuum Forming Machines RAJOO



DISPOCON® -Hydraulic And **Servo Thermoformers**



Glasses & Cups



Stretch Wrapping Film



excellence in extrusion

Fruit & Vegetable Containers



DISPOCON® -MS Multistation **Thermoforming Machine**



Food Packaging



Disposable Egg Trays



Fruit & Vegetable Containers



DISPOCON-F® - Thermoforming & **PS Foam Vacuum Forming Machines**





Dipocon - F



Thermoforming & PS Foam Vacuum Forming Machines RAJOO excellence in extrusion

Product Applications

DISPOTILT ® - Tilting Mould **Thermoforming Machine**









Glasses & Cups

Mono & Multilayer Extrusion Coating & Lamination Line Rajoo excellence in extrusion









Wafers Packaging



PVC Segment





FLOW<u>EX</u>® -Twin Screw UPVC and CPVC Pipe Plant



CPVC Plumbing Pipe



UPVC Plumbing Column
Pipe



AGRICULTURE - SWR & CASING PIPE



GRANULEX® - PVC Compounding Lines



Rigid PVC Pipe And Fittings Compound



Soft PVC Cable Compound



Soft PVC Medical Compound



WOODPLEX® - WPC Profile and Board Lines



WPC Door Frame Profile



WPC Doors



WPC PVC Foam Board

PVC Segment...(1)





UPVC Profile Lines



UPVC Casement Profile



UPVC Window Profile



UPVC Specialized Profile



TUBEX® -PVC Blood Pouch and Medical Tube Lines



PVC Medical Tube



PVC Medical Tube



PVC Blood Pouch



FLOW<u>EX</u>® - HDPE/PPR Pipe Extrusion Line



PVC Medical Tube



PVC Medical Tube



PVC Blood Pouch

....with World Class Integrated Facilities







State-of-the-art tooling zone ensures higher accuracy level in all critical components

Shree Aalekhalaya – Design Department

40 Qualified Design Engineers

In-house Modern Paint Shop

- In-house modern paint shop facility first of its kind in Asian industry
- Ensures long life of paint and improves machine aesthetics

Shree Bhandaralaya – Store Room

 Set up store christened "Shri Bhandaralaya" with hi-tech facilities for proper s torage and retrieval

Huge and Well-Equipped Assembly Shop

- Three different assembly shops partitioned to accommodate machines of different heights and lengths
- Highly skilled fitters with experience of over 25 years, assemble lines
- Machines tested thoroughly for performance in line with customer's specifications before dispatch



....Backed by Strong R&D – 'Innovation Room'





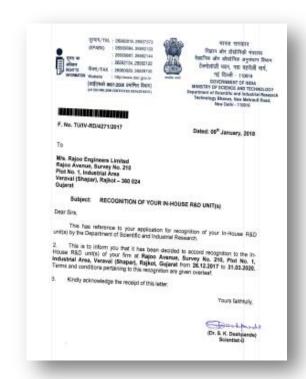








- Set up R&D Center 'Rajoo Innovation Centre'
- R&D Centre for customers enabling customers to test run products, offering total and customized products
- Received approval from DSIR (Government of India)





....Leading to suite of Marquee Customers

















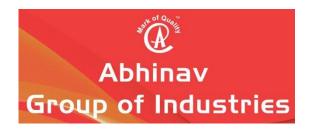






















...Creating Strong Global Presence...

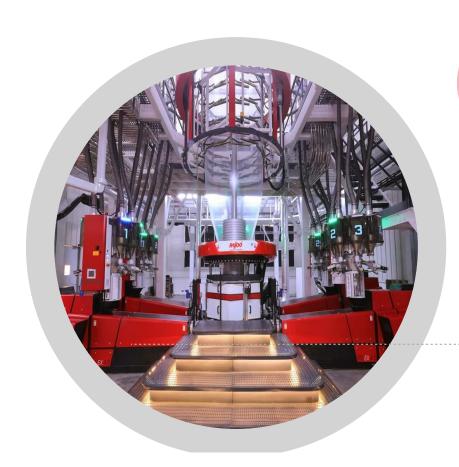




384
Years of Excellence in Extrusion

Countries we have exported to

5 K+



Way Ahead

Way Ahead





Consistently executing business strategy and continued focus on improving operating costs by sourcing quality raw materials and efficient manpower



Increase sales of high margin products – existing and new

Seek Technical alliances to develop new and technically advanced products



Use of in-house and better technologically equipped facilities for innovation and excellency in business

Constantly develop new products through in-house R&D



Add new products like extrusion coating, multistation Thermoformer

Create and add more products that are automated and need lesser human handling

Expand existing product portfolio to newer geographies



Increase penetration in existing key markets of India, Latin America, Asia Pacific & Middle East

Increase penetration in key markets

Growth and expansion of existing product verticals

Focus on more integration – R&D and Innovation Centre

Focus on margin improvement

Operational Excellence

Expanding our green footprint



- Innovation in Sustainable Packaging: India's first nine-layer blown film extrusion line (Nonafoil) delivers high-barrier recyclable film, aligning with circular economy principles by enhancing recyclability and reducing plastic waste
- Leadership in Recycling Technology: Introduction of rPET sheet extrusion line, which transforms PET bottle flakes into high-quality sheets, reinforces commitment to promoting recycled plastics, reducing reliance on virgin materials, and minimizing environmental impact
- Circular Economy Support: Both Nonafoil and rPET technologies contribute to the circular economy by facilitating material reuse, waste reduction, and development of sustainable packaging alternatives
- Advanced Compounding for Eco-friendly Applications: Showcasing advanced PVC compounds for medical and electrical applications supports the creation of durable, environmentally responsible products across industries
- Sustainable Production Efficiency: High-output machinery, such as Nonafoil at 350kg/hr and rPET extrusion line at 1400kg/hr, demonstrates a commitment to producing sustainable materials efficiently, reducing energy consumption and material waste in the manufacturing process
- Environmental Stewardship: Through continuous innovation in plastic and packaging technology, Company exemplifies environmental stewardship by focusing on developing solutions that reduce ecological footprint of plastics

PLASTFOCUS-2024, DWARKA, NEW DELHI



Expanding our green footprint



Energy Efficiency:

- Regular maintenance and upgrades of machinery to reduce energy consumption
- Conducting energy audits and inter-unit studies for further energy reduction

Solar Power Initiatives:

 Installed a 304.64 KW solar power plant in the state of Gujarat to harness renewable energy

Natural Light Optimization:

 Increased use of natural light in offices and factory premises to reduce energy usage

Formation of Shrutina Nexgen Solar LLP:

 Partnership focused on generating and distributing solar energy for internal use and external sale, promoting clean energy



Thank You



| Company: | Investor Relations Advisors : |
|--------------------------|--|
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