

Date: August 04, 2016

To,

M/s. Bombay Stock Exchange of India Limited
PJ Towers, Dalal Street
Mumbai Samachar Marg, Mumbai - 400 001

M/s. National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai-400051

Dear Sir/Madam,

Subject: Investor Presentation

Reference: Company Name: Pennar Engineered Building Systems Limited
Security ID/ Symbol: PENPEBS
Security Code: 539333
ISIN: INE455O01019

Dear Sir/Madam,

With reference to our letter dated July 29, 2016, we are submitting Investor Presentation.

Thanking you,

For Pennar Engineered Building Systems Limited



Subhash Kishan Kandrapu
Company Secretary & Compliance Officer
ACS 32743



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Pennar Engineered Building Systems Limited

Investor Presentation

Q1FY17



Disclaimer

This presentation contains “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Pennar Engineered Building Systems Limited’s future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Pennar Engineered Building Systems Limited undertakes no obligation to periodically revise any forward looking statements to reflect future / likely events or circumstances.

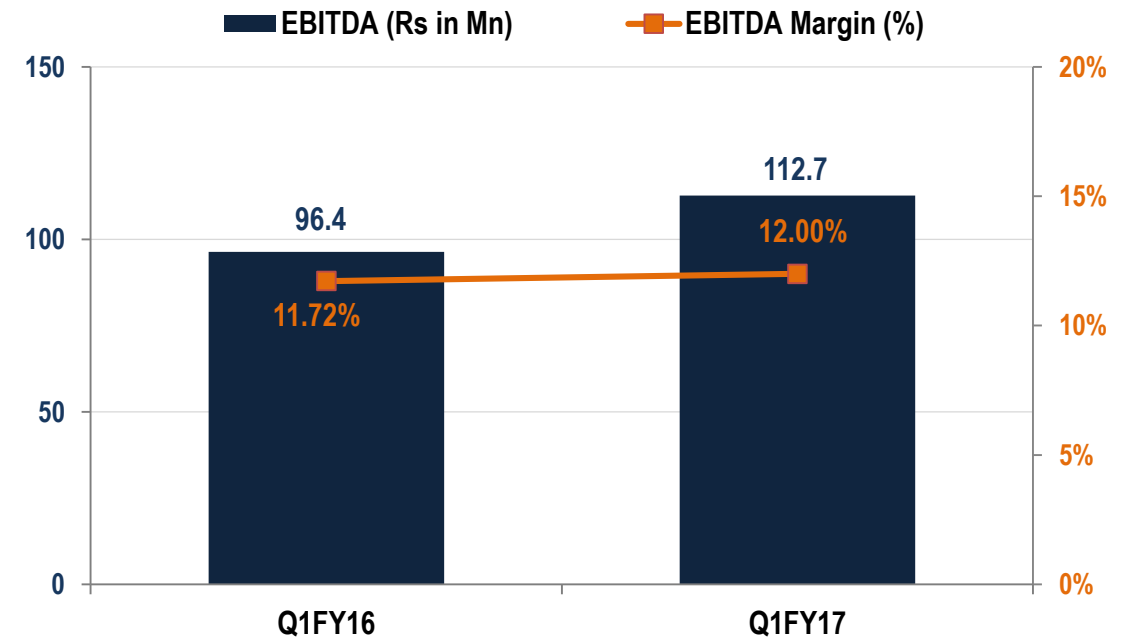
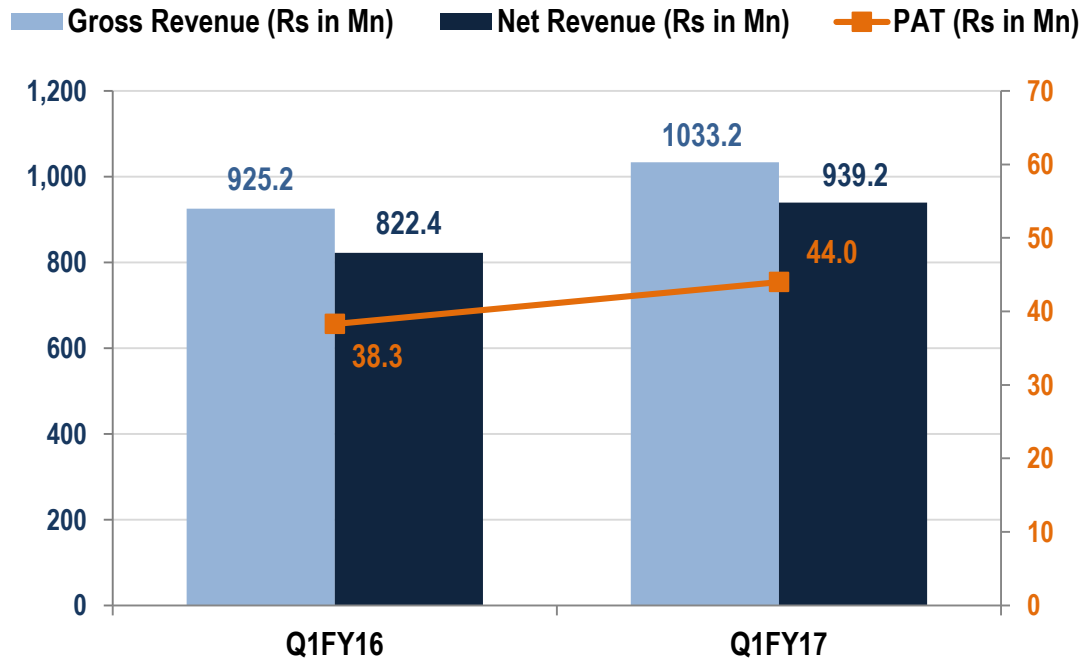
Q1FY17 Results

Ultratech Cements Ltd.
99 meter clear span building

Q1FY17 financial performance – Sustainable, strong growth...

- ➔ Gross Sales at Rs 103.3 Crores, up 11.6% YoY
- ➔ Net Sales at Rs. 93.9 Crores, up 14.2% YoY
- ➔ EBITDA at Rs. 11.27 Crores, up 16.9% YoY
- ➔ EBITDA Margin at 12%
- ➔ PAT at Rs. 4.40 Crores, up 15.9% YoY

Snapshot of Q1FY17 Financial Performance



Business Highlights of Q1FY17



Strong Order Book



Engineering Services

- Added 2 new clients
- Increased revenue by 15% vs. Q4FY16
- Adding significant manpower
- Exploring the acquisition of a US-based Engineering services company



Baroda plant begins operations - scales up to 1000 MT/Month



New manufacturing plant in Gujarat in the works



Received first Solar Tracking orders



5-year Strategy Plan initiated

Robust Order Book to drive growth...

- The current order book stands at Rs. 410 Crores
- New Orders: Received major order from Shapoorji & Pallonji, JBF Industries, HIL Ltd., AGI Glaspac, Musaddilal Properties, Tewari Warehouse, Vee Rubber, among others
- Repeat Orders: The Company received repeat orders from Ultratech Cement, RCC Infraventures, Phoenix, Hetero, among others
- Multiple high-rise building orders received from customers like Reliance and Phoenix
- ACCE Bhagwati Award for Outstanding Design of Industrial Plant Project: 1KM long warehouse building for IOT Pal at Dahej, Gujarat

High-Margin Engineering Division scaling rapidly....

- The engineering services business has scaled well in terms of number of hours, sales and billing per hour.
- The Company added two new clients in this division.
- Significant additional manpower has been added at the Vishakhapatnam office to provide engineering services to US-based clients.
- Expected revenue in FY17 ~ Rs. 10 crores
- To acquire a US-based company for augmenting our engineering capabilities

Investing in growth....new Capacity at Baroda, Gujarat

- This plant was taken on a job work basis and began production in May 2016
- Orders in and around Madhya Pradesh, Gujarat and North India are being catered to at this facility
- Monthly production is 800 MT achieved last quarter and has been ramped up to 1000MT/Month from July, 2016
- Expected to reach 1100 MT/Month by August and 1200 MT by September, 2016

Newer pastures.....Solar Tracking Business

- Solar Single Axis Tracking technology has been imbibed
- Received our first order from Hero Future
- With the MMS market moving towards Single Axis Tracking, we are well positioned to rapidly scale our Solar MMS revenue

Going into Q2...

1

High-margin warehousing orders to be executed

2

Baroda plant to expand operations in Q2

3

Solar Order Book at Rs. 32 Cr; Expect 100% YoY revenue growth

4

Will be executing first Rooftop Solar Orders

5

Rapid expansion of Engineering Services revenue expected in Q2

Five-year Strategy Plan.....Focus on shareholder value creation

1

**Build a high-growth
Technology
Company**

2

**Adopt, develop new
products in PEB
space**

3

**Strong Engineering
capabilities in
steel, concrete &
composite
construction**

4

**Build world-class
engineering, R&D
team for high
growth**

5

Global Presence

Recent Projects (1/4)

Phoenix Residential Building



Ultratech - Rajshree Cements



Recent Projects (2/4)

Reliance - Tumkur



TATA Projects



Recent Projects (3/4)



L & T Valves



New Era



ITC Bangalore



Recent Projects (4/4)

Kongavi



Siemens





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CIN : L45400TG2008PLC057182